

# **The Economics of Science**

## **an empiricist's view**

Kyle R. Myers  
Innovation Research Boot Camp, Summer 2025

# Scientists as choosers

## demand: preferences and adjustment costs

- **Stern.** "Do scientists pay to be scientists?"

*Management Science* 50, no. 6 (2004): 835-853.

- **Myers.** "The elasticity of science."

*American Economic Journal: Applied Economics* 12, no. 4 (2020): 103-134.

- **Acemoglu.** "Diversity and technological progress."

*The Rate and Direction of Inventive Activity Revisited* (2011). U. Chicago Press, 319-356.

# Scientists as producers

## supply: the basic—applied spectrum

- **Azoulay, Li, Graff Zivin, & Sampat.** “Public R&D Investment and Private Sector Patenting: Evidence from NIH Funding Rules.”

*The Review of Economic Studies* 86, no. 1 (2019): 117-152.

- **Myers & Lanahan.** “Estimating Spillovers from Publicly-Funded R&D: Evidence from the US Department of Energy.”

*American Economic Review* 112, no. 7 (2022): 2393-2423.

- **Bloom, Schankerman, & Van Reenen.** “Identifying Technology Spillovers and Product Market Rivalry.”

*Econometrica* 81, no. 4 (2013): 1347-1393.

**Aside:  
Estimating (Innovation)  
Production Functions**



# Exponential Production Functions

a simple starting point

**Structural prod. func.:**  $\log(Y_{it}) = \beta \log(X_{it}) + \omega_{it} + \epsilon_{it}$

**Objective func.:**  $\max_Y Y_{it} - c_{it}X_{it}$

**Optimal investment policy:**  $X_{it}^* = i(\omega_{it}, c_{it}, \dots)$

**A good research design requires understanding  $i(\dots)$ !**

# Stocks and Flows

$$\log(Y_{it}) = a + \beta_1 \log(X_{it}) + \beta_2 \log(X_{i(t-1)}) + \omega_{it} + \epsilon_{it}$$

- **Zvi Griliches:** “knowledge stock” =  $(1 - \delta)^0 X_{it} + (1 - \delta)^1 X_{i(t-1)} + (1 - \delta)^2 X_{i(t-2)} + \dots$ 
  - Depreciates at a rate  $\delta < 1$  : some R&D outputs are persistent knowledge
  - Depreciates at a rate  $\delta \geq 0$  : some R&D inputs are variable costs
  - *"Issues in assessing the contribution of research and development to productivity growth." The Bell Journal of Economics (1979)*
- **Bronwyn Hall:** nitty-gritty (but important!) empirics of R&D stocks
  - *"Measuring the Returns to R&D: The Depreciation Problem." NBER Working Paper (2007)*

# Production Functions and Fixed Effects

$$\log(Y_{it}) = \alpha_i + \beta_1 \log(X_{it}) + \omega_{it} + \epsilon_{it}$$

- **Griliches & Mairesse:** “Production Functions: The Search for Identification.” (1995)

*“Researchers, in trying to evade the simultaneity problem...”*

[ by using panel data, including producer-fixed effects, and  
assuming that  $X_{it}$  and  $\omega_{it}$  are independent conditional on  $\alpha_i$  ]

*“...have shifted to the use of thinner and thinner slices of data...”*

[ identifying  $\beta$  only via variation from  $\log(X_{it}) - \alpha_i$  ]

*exacerbating other problems and misspecifications.”*

# Empirical Industrial Organization: Models, Methods, and Applications

Victor Aguirregabiria



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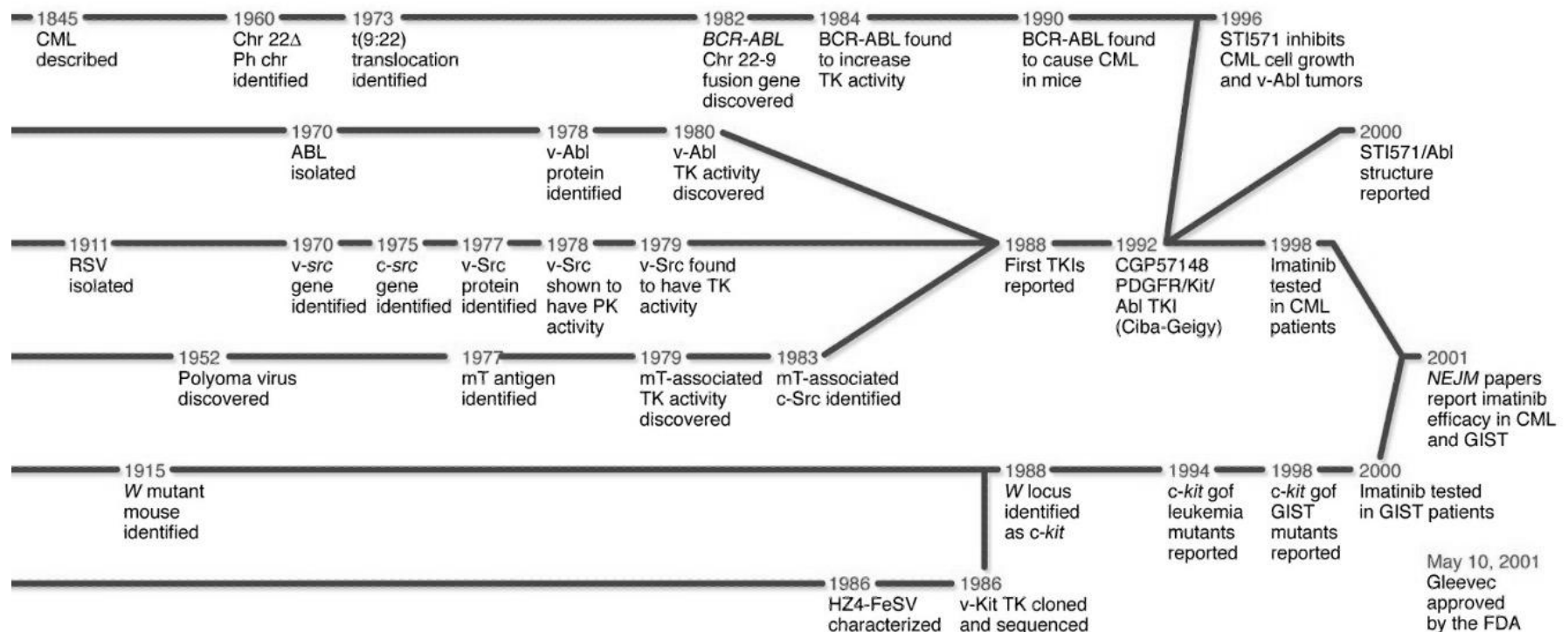
# **Public R&D Investment and Private Sector Patenting: Evidence from NIH Funding Rules**

**Azoulay, Li, Graff Zivin, & Sampat**

**The Review of Economic Studies 86, no. 1 (2019): 117-152**

# Is Science (eventually) Valuable?

## the long road of Gleevec



# Azoulay, Li, Graff Zivin, & Sampat (2019)

What are the marginal returns to additional investments in basic science?

- **“Marginal returns” = patents**
  - Why not journal publications?
    - Value is hard to quantify
    - Mechanical connection to linkage method [know your DGP!]
- **“basic science” = US National Institutes of Health**

# Unit of analysis?

- Impacts **policy-relevance** of findings
  - “We estimate the effect of the entire US R&D budget on the world...”
  - “We estimate the effect of receiving a R&D grant on experienced scientists who receive R01 grants by the NIH...”
- Impacts the **identifying variation** we need:
  - Random funding for a disease: difficult because we pay more attention to high-\$ decisions
  - Random funding for a person: difficult because we pay attention to choices that affect individuals
- Possibilities are endless!
  - Individuals, labs, university departments, parts of science-space, parts of geography...
  - This is where computer/data science skills will come in handy (but don't go crazy)



# Unit of analysis: D(isease)-S(cience)-T(ime)

- No scientist does research “on cancer”
  - Work involves a science area and a disease application (e.g., cell signaling in cancer)
- Here, research area = disease-science area for a given year
  - Work that uses similar **tools / biological-pathways** (science) to make progress towards treatments for the same **illness, injury, or disorder** (disease) in the same **year** (time)
- Advantages
  - Allows a policy-relevant question: what happens if we provide more funding for a disease-science area? (e.g. genetic basis of Alzheimer's)
  - D-S-T are not explicit units of funding for NIH administration (which will help with identification)

# Defining each D-S-T

## Funding



## Evaluation



# Defining each D-S-T

- Defining “**diseases**”:
  - NIH consists of 27 disease(ish)-focused Institutes/Centers
  - A grant application must report its disease area to be funded
- Defining “**science**”:
  - Grant review happens in 180 science(ish)-focused “study sections”
  - A grant application must specify its science area to be evaluated
- Defining “**time**”:
  - Fiscal years

# Empirics

$$Patents_{??} = a + \beta Funding_{dst} + \epsilon_{dst}$$

- *Where to look for outcomes? (because patents aren't explicitly assigned to DSTs)*
  - It is hard to know a priori what scientific results are relevant for a patent
  - Link grants to patents via:
    - Paper trail: acknowledgements — NIH funding directly used
    - Paper trail: citations — patent cites a paper that NIH funded
    - ``Nearby'' in disease-science space (i.e., using similar language)

# Finding Patents

## connected to NIH investments

- **Direct acknowledgment:** # patents by NIH-funded researchers
  - Grant → Patent
  - *Answers:* Does the NIH directly fund patentable research?
- **Citation-linked:** # patents citing NIH-funded research
  - Grant → Publication → Patent
  - *Answers:* Does the NIH fund research that is directly useful to inventors?
- **“Near-by”:** # patents intellectually related to an NIH funding area
  - Grant → Publication → Related Publication → Patent
  - *Answers:* Does the NIH fund research that is indirectly useful to inventors?

# Patent Outcomes

$$Patents_{d(\delta)s(\sigma)t(\tau)} = a + \beta Funding_{dst} + \epsilon_{dst}$$

- $Patents_{d(\delta)s(\sigma)t(\tau)}$  is the # of patents linked to research area  $dst$
- The patents in  $Patents_{d(\delta)s(\sigma)t(\tau)}$  can be in different diseases areas, different science areas, and can be issued many years after funding

# Identification

$$Patents_{d(\delta)s(\sigma)t(\tau)} = a + \beta Funding_{dst} + \epsilon_{dst}$$

- **Concern:**  $Funding_{dst}$  may be correlated with  $\epsilon_{dst}$
- **Approach 1:** Fixed effects
  - Assumption:  $\epsilon_{dst} = (FE_d \times FE_s) + (FE_d \times FE_t) + (FE_s \times FE_t) + \mu_{dst}$
  - Scientists and the NIH (may) know everything, except for  $\mu_{dst}$
- **Approach 2:** Instrumental variable — “windfall” funding due to funding rules
  - DST funding is made up of funding for individual grants
  - Grant applications are given cardinal scores, but funded on the basis of ordinal scores
  - Instrument  $Funding_{dst}$  with funding for the subset of grants funded for this reason

# “Windfall” Funding

Cell Signaling Study Section			Tumor Physiology Study Section		
Rank	Disease	Raw Score	Rank	Disease	Raw Score
1	Cancer	10	1	Cancer	8.2
2	Diabetes	9.8	2	Cancer	8.1
3	Cancer	9.2	3	Cancer	7.6
4	Cancer	9.1	4	Cancer	6.4
5	Cancer	8.2	5	Cancer	5.4
6	Diabetes	7.6	6	Diabetes	5.2
7	Cancer	7.6	7	Diabetes	4.8
8	Diabetes	7.5	8	Diabetes	4.4



## **Main Results: NIH \$ →**

- 30% of NIH grants produce research that is cited by a private sector patent
- \$10 million of NIH funding → 2.3 more industry patents
- NIH funding increases overall firm R&D investment
  - Increased firm patenting in one area is not offset by declines in another; rather, both appear to increase
- \$1 dollar in NIH funding → \$0.4 to \$1.7 in PDV of drug revenue
- Disease spillovers are large
  - Half of all patents generated by additional NIH investments are for diseases different from the one intended



# **Estimating Spillovers from Publicly-Funded R&D: Evidence from the US Department of Energy**

**Myers & Lanahan**

**American Economic Review 112, no. 7 (2022): 2393-2423**

# Motivation: R&D spillovers

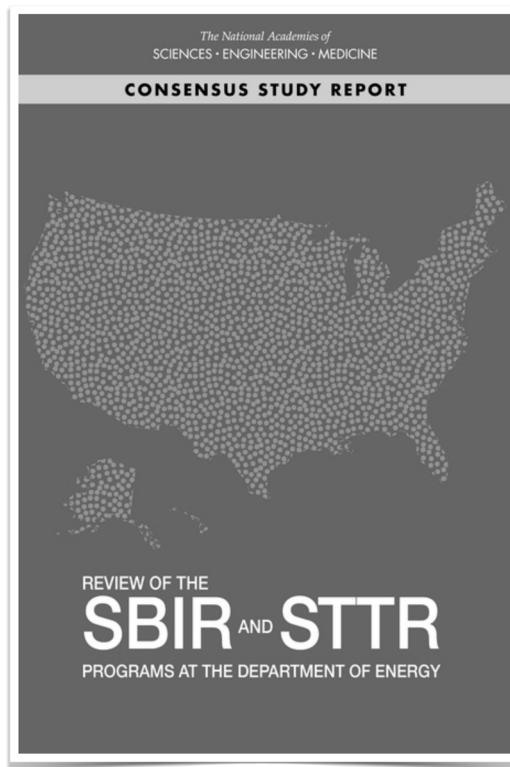
(ex-post rationalization of being a 1st-year AP)

- In theory, positive externalities from science  $\Rightarrow$  gov't invests in science
- But little (micro) evidence on how big and “where” those externalities might be
  - Azoulay, Li, Graff Zivin, & Sampat. “Public R&D Investment and Private Sector Patenting.” *The Review of Economic Studies* (2019). [basic, biomed.]
  - Bloom, Schankerman, & Van Reenen. “Identifying Technology Spillovers and Product Market Rivalry.” (2013). [corporate R&D tax credits]

What actually happened ...

# Public service

e.g., National Academies of Sciences



# Small business R&D + Energy sector

## key recent work

### Financing Innovation: Evidence from R&D Grants

Sabrina T. Howell

AMERICAN ECONOMIC REVIEW  
VOL. 107, NO. 4, APRIL 2017  
(pp. 1136–64)

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#### Article Information

#### Abstract

Governments regularly subsidize new ventures to spur innovation. This paper conducts the first large-sample, quasi-experimental evaluation of R&D subsidies. I use data on ranked applicants to the US Department of Energy's SBIR grant program. An early-stage award approximately doubles the probability that a firm receives subsequent venture capital and has large, positive impacts on patenting and revenue. These effects are stronger for more financially constrained firms. Certification, where the award contains information about firm quality, likely does not explain the grant effect. Instead, the grants are useful because they fund technology prototyping.

October 01 2018

### Approximating Exogenous Variation in R&D: Evidence from the Kentucky and North Carolina SBIR State Match Programs

Lauren Lanahan, Maryann P. Feldman

> Author and Article Information

*The Review of Economics and Statistics* (2018) 100 (4): 740–752.

[https://doi.org/10.1162/rest\\_a\\_00681](https://doi.org/10.1162/rest_a_00681) **Article history** 

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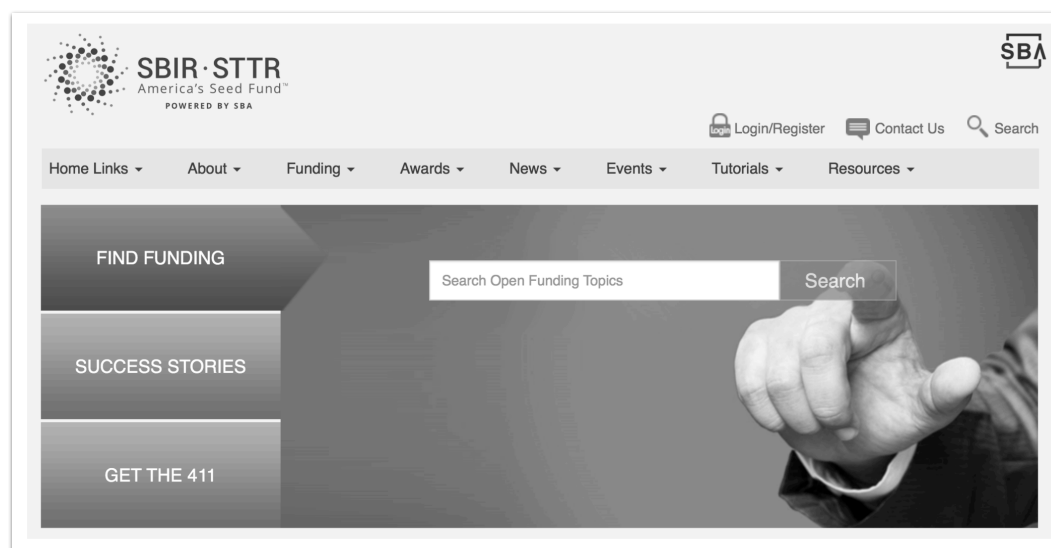
#### Abstract

This paper exploits policy discontinuities at U.S. state borders to examine the effect of R&D investments on innovative projects. We examine the Small Business Innovation Research (SBIR) State Match program, which offers noncompetitive grants to federally awarded SBIR Phase I projects that are eligible to compete for Phase II. Results from SBIR activity (2002–2010) indicate heterogeneous treatment effects. Notably, the positive differential effects are moderated by firms within the science and health fields and with less previous SBIR success. The State Match effectively stabilized Phase II trends in contrast to neighboring states that experienced greater declines from the concurrent recession.

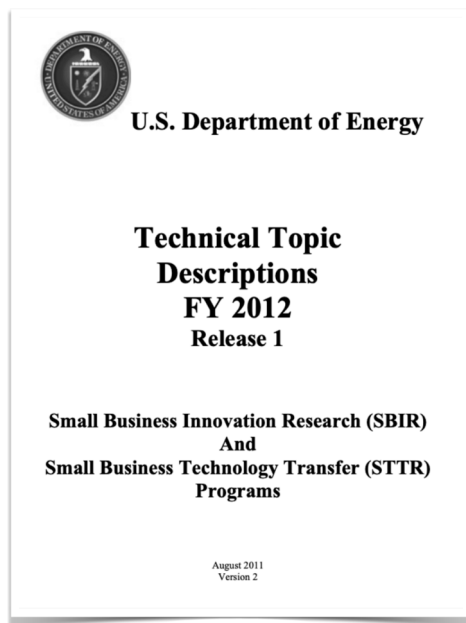
# SBIR at the DOE

(and lots of other public science programs)

- **Small business:** for-profit company with  $\leq 500$  employees
- **SBIR award:** ~\$150K (Phase I) & ~\$1.5M (Phase II) grants for R&D



# SBIR at the DOE: Targeted investment (and lots of other public science programs)



## 20. TECHNOLOGIES FOR SUBSURFACE CHARACTERIZATION AND MONITORING (PHASE I, \$150,000/PHASE II, \$1,000,000)

In support of the Department of Energy's (DOE's) secure and sustainable energy mission the Office of Biological and Environmental Research seeks to advance fundamental understanding of coupled biogeochemical processes in complex subsurface environments to enable systems-level prediction and decision support. This basic scientific understanding is applicable to a wide range of DOE relevant energy and environmental challenges including:

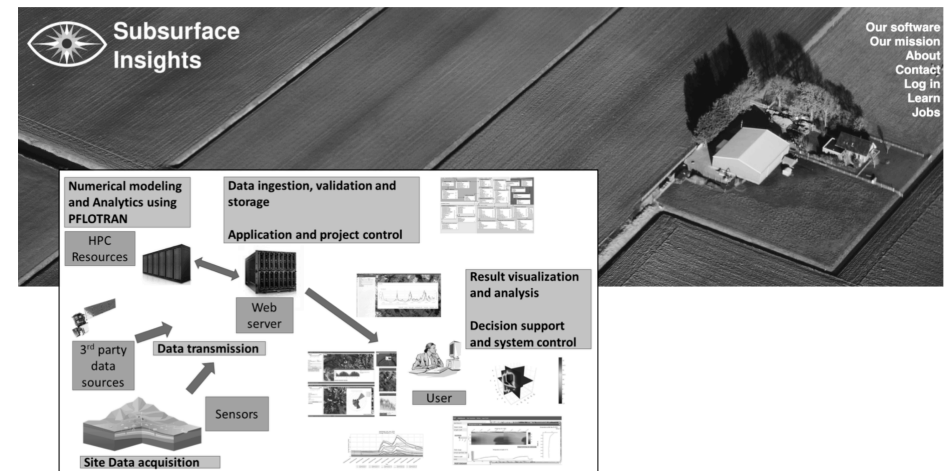
- Cleanup of contaminants and stewardship of former weapons production sites
- Underground storage of spent nuclear fuel
- Carbon cycling and sequestration in the environment
- Nutrient cycling in the environment in support of sustainable biofuel development
- Fossil fuel processing and recovery from the deep subsurface.



# Subsurface Insights, Inc.

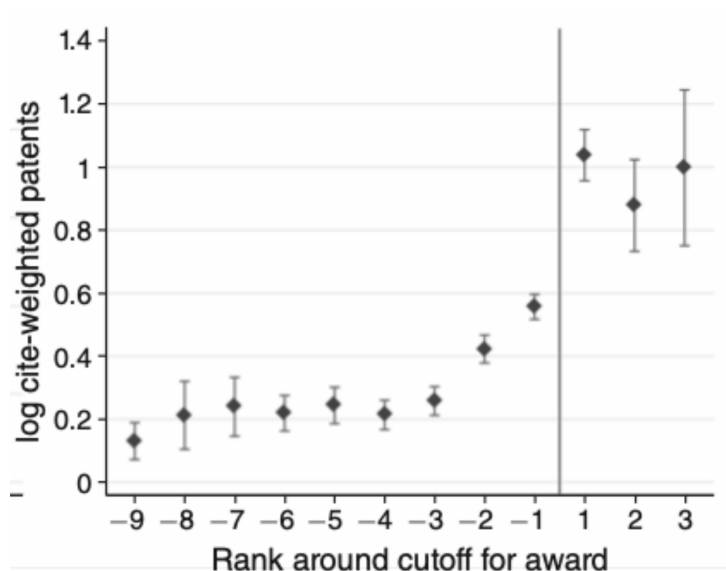
## A case study

- **Initial location:** New Hampshire
  - **Later:** projects across U.S. & Europe
- **Initial SBIR topic:** monitor contamination zones
  - **Later:** supplying aquifer thermal energy storage companies



# SBIR: It does something!

Howell (2017) + Lanahan & Feldman (2018)



Howell (2017)

*"This paper exploits policy discontinuities at U.S. state borders to examine the effect of R&D investments on innovative projects..."*

*We find evidence that in contrast to projects in states without the match, the State Match increases the probability of securing a Phase II award by 29.4%"*

Lanahan & Feldman (2018)

# Empirical model

## patent production function

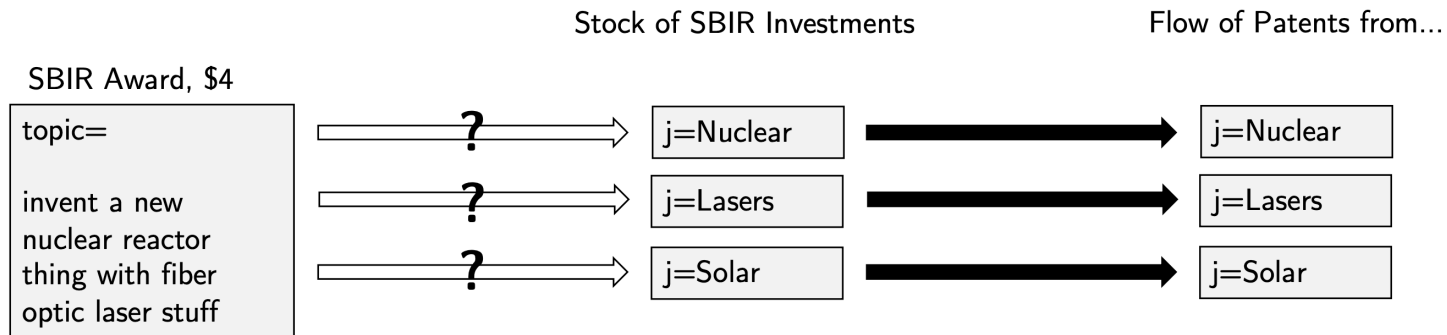
For each area of technology-space  $j$  in year  $t$  :

$$\mathbf{E}[y_{jt} | K_{jt}; \tau_t, \omega_{jt}] = \exp \left( \log(K_{jt})\theta + \tau_t + \omega_{jt} \right)$$

- $y_{jt}$  — flow of patents in that space-year
- $K_{jt}$  — stock of prior DOE SBIR \$ in that space up until and including that year
- $\tau_t$  — aggregate trends
- $\omega_{jt}$  — unobservable supply and/or demand shocks in that space year

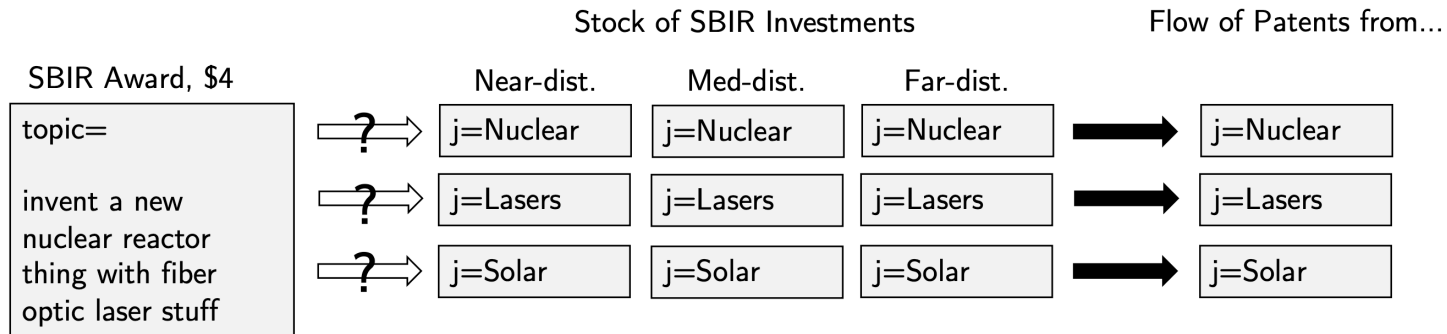
# Empirical model

## patent production function



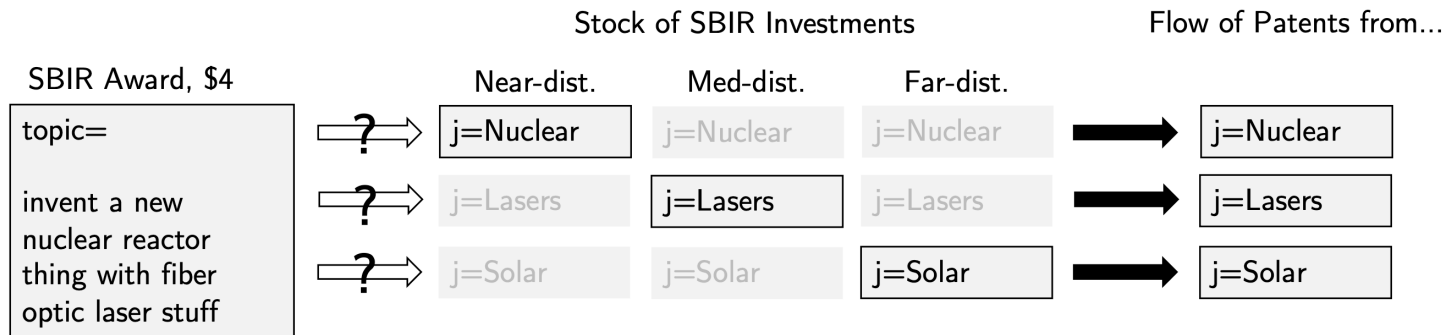
# Empirical model

## patent production function



# Empirical model

## patent production function



# Mapping investments (SBIR \$) to technology-space (CPC codes) text-similarity

## Step 1: “Read” FOA Topics

i.e. 2005 DOE Release 1, Topic #1

### 1. ADVANCED POWER ELECTRONICS FOR ENERGY STORAGE, TRANSMISSION, AND DISTRIBUTION APPLICATIONS

Power electronic conversion systems (PCS) constitute major cost elements and reliability issues in most distributed generation and energy storage systems. As these systems move to higher power levels, it is desirable to improve the functionality and manufacturability of the power conversion systems. Several paths to improvement are possible. Moving from silicon to silicon-carbide based devices has the potential to increase power rating and switching frequency while replacing electrolytic capacitors with other components offers the potential of significantly increasing the reliability of these devices.

## Step 2: Find “similar” Patents

Patent #6891355  
Issued: May 10, 2005 Filed: Nov. 14, 2002  
Tit Patent #6885170  
bat Issued: April 26, 2005 Filed: Oct. 2, 2002  
Title: Connection-switched capacitor storage system  
Ab  
bat Abstract: A connection-switched capacitor storage system comprises  
sw plural capacitors, parallel monitors connected with the capacitors,  
respectively, switches for switching the connections ...  
Inv  
Ass Inventors: Okamura; Michio et al.  
CP Assignee: Advanced Capacitor Technologies, Inc. et al.  
CPC Classes: H02J7

## Step 3: “Map” Classes to FOA Topics per Patent Similarity

1. H01L2924: methods for connecting or disconnecting semiconductor or solid-state bodies
2. H01L28: passive two-terminal components without a potential-jump or surface barrier for integrated circuits
3. H01L27: devices consisting of a plurality of semiconductor or other solid-state components formed in or on a common substrate

# Mapping investments (SBR \$) to technology-space (CPC codes)

## face validity of text-similarity mapping

Figure A.2: FOA Example #1-Solar Energy

(a) FOA Text

(a) FOA Text

### 2. ADVANCED SOLAR TECHNOLOGIES

Solar energy is our largest energy resource and can provide clean, sustainable energy supplies, including electricity, fuels, and thermal energy. The President's economic recovery package emphasized solar energy, among others, as a key element in combating global climate change. However, the cost-effective capture of the enormous solar resource is problematic. This topic seeks to develop novel, commercially feasible, solar systems and production techniques.

Grant applications submitted in response to this topic should (1) include a review of the state-of-the-art of the technology and application being targeted; (2) provide a detailed evaluation of the proposed technology and place it in the context of the current state-of-the-art in terms of lifecycle cost, reliability, and other key performance measures; (3) analyze the proposed technology development process, the pathway to commercialization, the large potential markets it will serve, and the attendant potential public benefits that would accrue; and (4) address the state-of-implementation of the new technology.

Phase I should include (1) a preliminary design; (2) a characterization of laboratory-scale devices using the best measurements available, including a description of the measurement methods; and (3) a road map with major milestones, leading to a production model of a system that would be built in Phase II. In Phase II, device suitable for near-commercial applications must be built and tested, and issues associated with manufacturing the units in large volume at a competitive price must be addressed.

Grant applications are sought in the following subtopics:

**a. Manufacturing Tools for Reliability Testing**—Grant applications are sought for the development of tools that can be used to conduct reliability testing in PV module manufacturing environments. For example, tools such as high soaking equipment are used to prepare modules or components for accelerated lifetime testing, which is frequently conducted in-house at the module manufacturing facility or by service companies before sending for official third party certification. New tools are needed for the testing of components (e.g., modules, inverters or subassemblies (e.g., cells, interconnects, individual layers of a module), and should combine high performance, low cost, and a small floor footprint.

Questions—contact: Alex Balawka (Alex.Balawka@doe.gov)  
James Kern (James.Kern@doe.gov)

(b) Titles of Relevant CPC Classes

Technology Distance ptile.	Example CPC Titles
1	Apparatus for processing exposed photographic materials Generation of electric power by conversion of infra-red radiation, visible light or ultraviolet light Plasma technique; production of accelerated electrically-charged particles
10	Electric heating; electric lighting Static electricity; naturally-occurring electricity Cyclically operating valves for machines or engines
20	Cranes; load-engaging elements or devices for cranes Locomotives; motor railcars Wireless communication networks

Notes: Topic #2 from the FY2010 Release 1 Funding Opportunity Announcement.

### 4. GEOTHERMAL ENERGY TECHNOLOGY DEVELOPMENT

This topic is focused on the development and innovation required to achieve technical and commercial feasibility of EGS. Because of the complexity of these systems, grant applications are expected to focus on a component or supporting technology of EGS development, but would require improvement to the overall system. The unique features and challenges of the targeted subsurface or supporting technology must be clearly described and its function in relationship to the general EGS system must be explained. Development of a new and/or improved multi-step application may be required for technology development. From design concept, through scale model development (if applicable), to laboratory testing, field testing, and commercial scale demonstration.

Grant applications are sought in the following subtopics:

**a. High Temperature Downhole Logging and Monitoring Tools**—Challenging subsurface conditions are one of the barriers to an accelerated survey of geothermal energy generation. To address this challenge, grant applications are sought to develop logging and monitoring tools that are capable of withstanding extreme environments of high temperatures and pressures. The instruments of interest include, but are not limited to, temperature and pressure sensors, flow meters, fluid samples, inclination and direction sensors, acoustic instruments (high and low frequency), in-situ property probes, natural gamma ray detectors, optical sensors, seismology, rock density gauges (acoustic and sonic), seismic monitoring devices (e.g., cement bond log and casing collar locator), fluid conductivity, pH indicators and well diameter profile loggers. The user temperatures and pressures for these logging and monitoring tools should be approximately 150°C and 240 bar (or per well water), and the tools may be used at depths of up to 10,000 meters.

Questions—contact: Raymond Fortna, 202-586-1711, raymond.fortna@doe.gov

**b. Cement for EGS Applications**—While conventional geothermal wells experience large temperature rises during production, EGS wells experience large temperature drops at the bottom of the well during the stimulation process, due to the cooling effect of the injected water. This temperature drop may be in the neighborhood of 100°F. This unique situation causes significant stress and potential failure of the cement sheath for the high temperature and stress conditions of an EGS wellbore. Proposed approaches may define cement formulations that would be used by the geothermal industry to place the cement within a long string of casing, such as EGS wells should focus on preventing a premature set and maintaining a strong set or the slow set that stimulations may be performed through the casing).

Questions—contact: Raymond Fortna, 202-586-1711, raymond.fortna@doe.gov

**c. Drilling Systems**—High-velocity costs, largely due to high drilling costs, are a major barrier to expanded geothermal energy production in the United States. Therefore, grant applications are sought to reduce drilling costs by developing a drilling technology (thermal and/or directional) that is capable of drilling three times faster than conventional rotary drilling. Approaches of interest include, but are not limited to the design and development of improved drilling fluids (to reduce frictional viscosity and reduce cuttings), high performance bottom-hole assemblies (e.g., jets, nozzles, drill bits), and dedicated systems to control downhole conditions. Proposed approaches must demonstrate reliable operation and equipment durability that exceeds the performance of conventional equipment at depths up to 10,000 meters and temperatures up to 300°C.

Questions—contact: Raymond Fortna, 202-586-1711, raymond.fortna@doe.gov

(b) Titles of Relevant CPC Classes

Technology Distance ptile.	Example CPC Titles
	Geophysics; gravitational measurements Positive-displacement machines for liquids; pumps Collection, production or use of heat
10	Electric heating; electric lighting Static electricity; naturally-occurring electricity Cyclically operating valves for machines or engines
20	Installations or methods for obtaining, collecting, or distributing water Computer systems based on specific computational models Vehicles, vehicle fittings, or vehicle parts

Notes: Topic #4 from the FY2010 Release 1 Funding Opportunity Announcement.

### 36. DATA MANAGEMENT AND STORAGE

**a. Green Storage for HPC with Solid State Disk Technologies: From Caching to Metadata Servers**—Most solid-state storage devices (SSDs) use non-volatile flash memory, which is made from silicon chips, instead of using spinning metal platters (as in hard disk drives) or magnetic tape. By providing random access directly to data, the delays inherent in electro-mechanical drives are eliminated. The common consumer versions, are compact and fairly rugged. Advantages abound as SSDs include higher data transfer rates, smaller energy footprint, lower power and cooling requirements, faster I/O response times (up to 1000 times faster than mechanical drives), improved I/O operations per second (IOPS), and low wasted capacity.

Furthermore, spinning processor chip designs from Intel and AMD will include SSD/FLASH controllers built on-board the CPU chip, in order to improve integration for laptop and embedded applications. Such technology is likely to enable a localized development-centric capability to manage localized metadata failures (such as those often-scale computing systems. This increased level of hardware integration makes it clear that SSD server nodes, which incorporate SSD directly onto the node, are on the horizon.

In view of these developments, the DOE seeks to improve its understanding of the implications of SSDs for large-scale, tightly-coupled systems in High Performance Computing (HPC) environments. Therefore, grant applications are sought to further develop SSD technology as a cost-effective and production storage solution for future HPC systems, including, but not limited to:

1) **Categorization of SSD failure modes**—The rate of deployment of SSDs in HPC environments will be gradually slowed until a better understanding of the failure modes of this new class of storage is achieved. Proposed approaches should categorize the type of failure (write head, cell wear-out, or other failures) and determine how the failure would be detected and repaired in a compute device fielded in an HPC environment.

2) **Use of SSD for node-local storage, for faster (local) checkpoint/restart (CPR)**—If transient failure cases such as die, then SSD could be a viable approach for fast-maintenance. However, for nodes subjected to hard failures, the use of SSD could present an even higher node failure rate, due to the inherent failure characteristics of the SSD. In this case, the SSD approach would not be viable for CPR. Approaches of interest should collect and analyze data on the known failure modes of existing SSD components via in-vivo node failure modes, in order to determine if SSD presents an effective alternative to the checkpoint/restart of a shared file system.

3) **Use of SSD for scalable out-of-core applications**—Although node-local disk systems have been used to support some applications that are out-of-core algorithms such as some components of NWCN, the failure rates of spinning disks have rendered this practice unfeasible. Rather, control file systems are used to support out-of-core computations, greatly affecting their scalability. Approaches are sought to determine whether local SSD might be viable used to enable a viable approach to out-of-core computing.

(b) Titles of Relevant CPC Classes

Technology Distance ptile.	Example CPC Titles
1	Electric digital data processing Apparatus or arrangements for taking photographs or for projecting or viewing them Transmission of digital information, e.g. telegraphic communication
10	Information and communication technology adapted for specific application fields Radio-controlled time-pieces Secret communication; jamming of communication
20	Presses in general Production of cellulose by removing non-cellulose substances Methods of steam generation; steam boilers

Notes: Topic #38 from the FY2010 Release 1 Funding Opportunity Announcement.



# Mapping investments (SBIR \$) to technology-space (CPC codes) face validity of text-similarity mapping

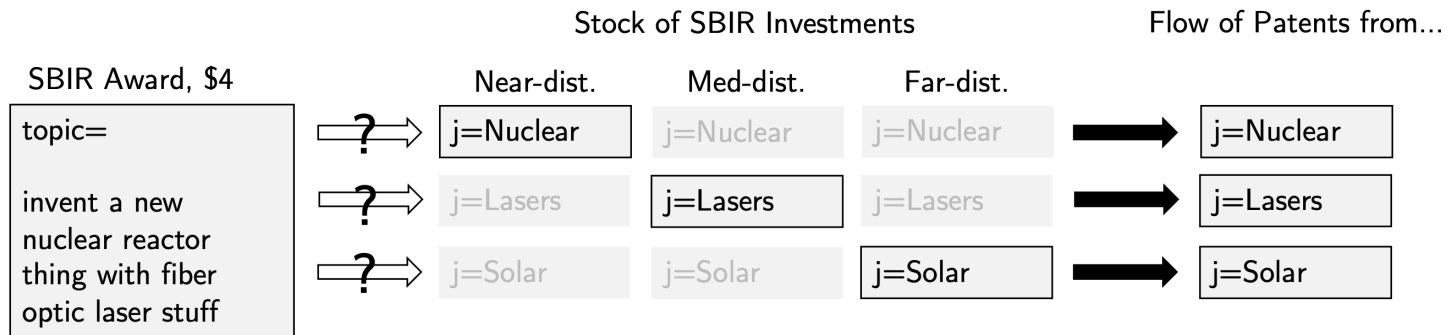
Funding Rank    CPC 3-digit Title

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1	G01: measuring; testing
2	H01: basic electric elements
3	H02: generation; conversion or distribution of electric power
4	H03: basic electronic circuitry
5	H04: electric communication technique
6	G06: computing; calculating; counting
7	C10: petroleum, gas or coke industries; technical gases ...
8	F16: engineering elements and units...
9	C12: biochemistry; microbiology; enzymology...
10	B60: vehicles in general
11	F02: combustion engines; hot-gas engine plants
12	B01: physical or chemical processes or apparatus

# Empirical model

## patent production function

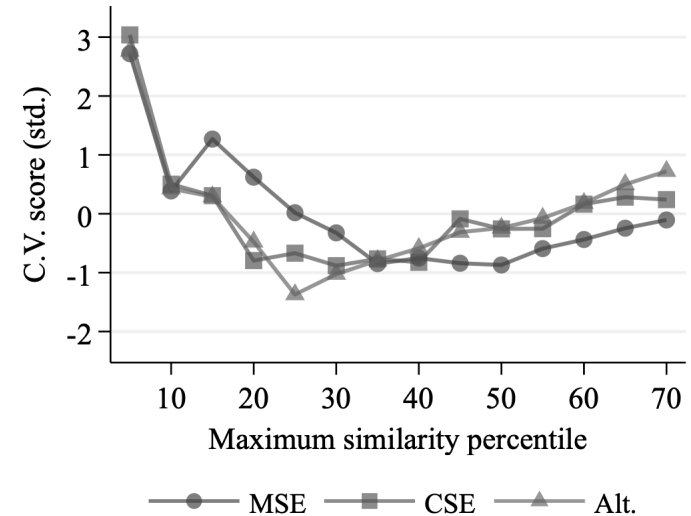


# Empirical model

## determining boundaries of spillovers

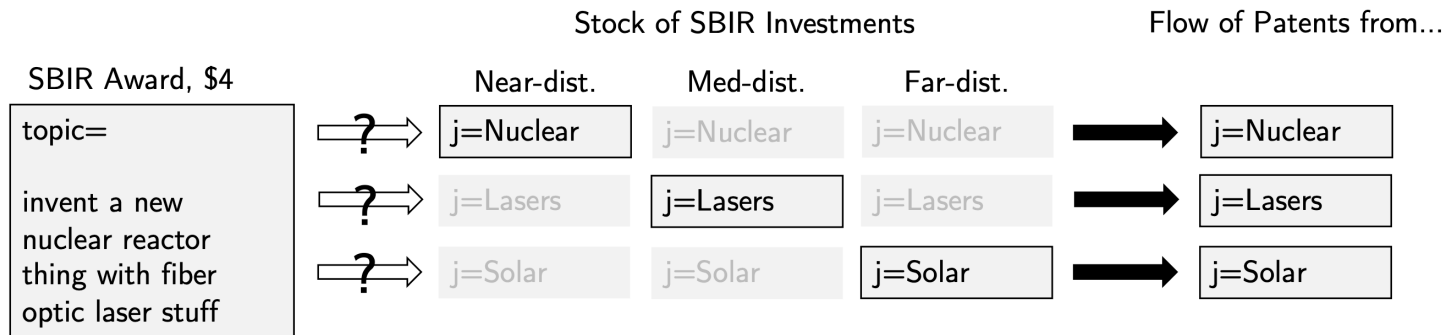
- **Iterate:**

1. Assume spillovers stop after \_\_\_\_ distance
2. Estimate model
3. Recover goodness-of-fit
4. Repeat (1-3), and pray for “convergence”



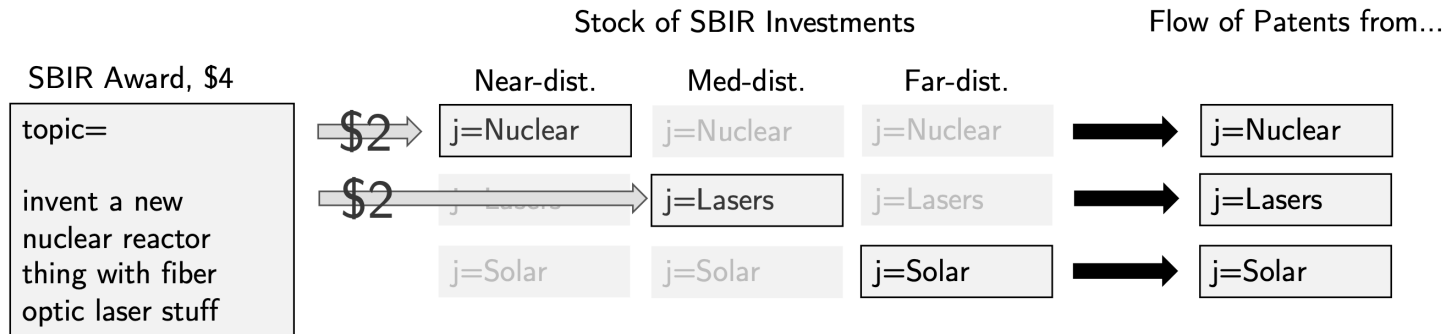
# Empirical model

## patent production function



# Empirical model

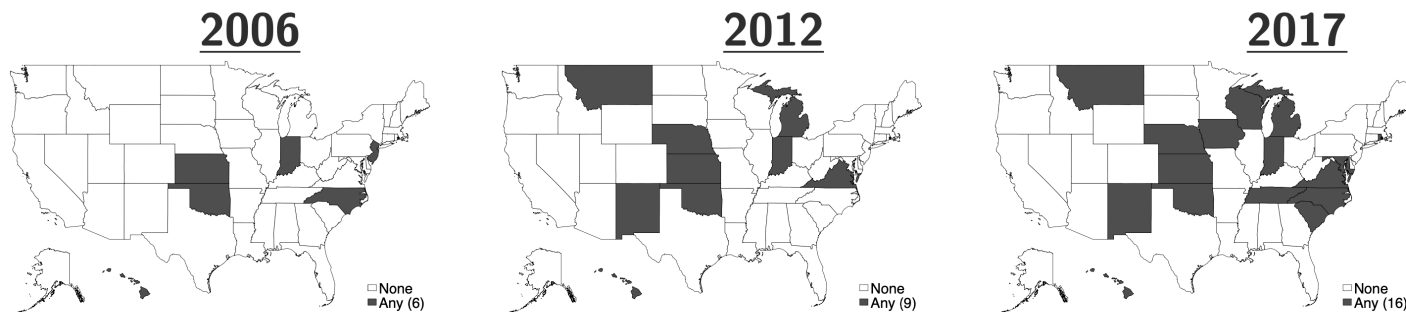
## patent production function



# Empirical model

## exogenous investments in space-years

- **State-specific match programs:** if located in state with match, recipient firm receives a “bonus” valued at 25-100% of the federal SBIR award
- **Key assumption:** firms (and the tech. they’re pursuing) in match policy states are not more/less productive than avg.



# Empirical model

## identifying technological and geographic spillovers

$$\mathbb{E}[y_{jt}^d | W_{jtb}] = \exp \left( \sum_{b \in B} W_{jtb} \theta_b^d + \tau_t^d \right)$$

- **Technological spillovers:**

- Count only output from the set of producers who are distance  $d$  from SBIR grant recipients
- **Within a single regression**, see how space-time level output depends on how similar (per  $b$ ) the investments where in space-time — compare  $\theta_b$  parameters in the same regression:  $\theta_{b=\text{more sim tech}}^{d=\text{nearby firms}}$  vs.  $\theta_{b=\text{less sim tech}}^{d=\text{nearby firms}}$

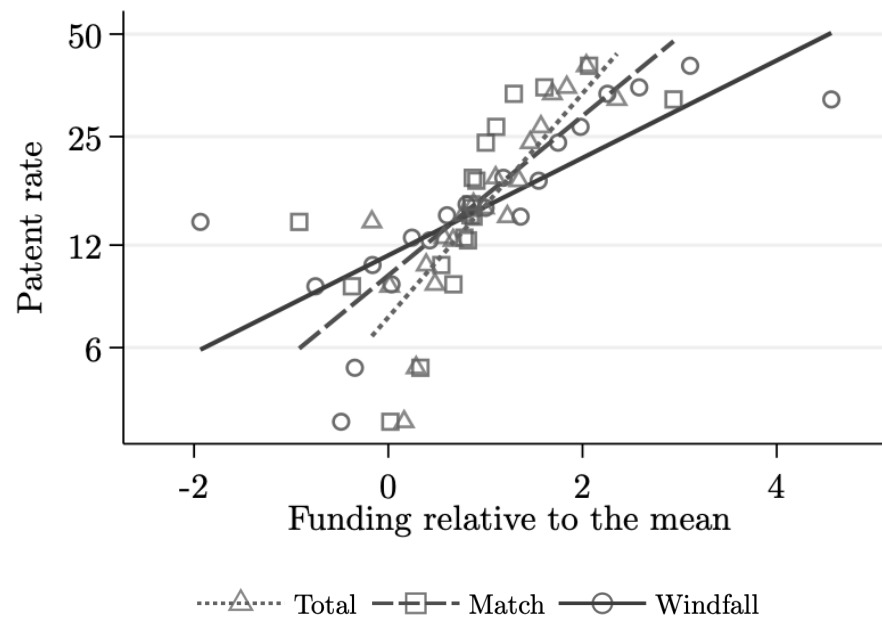
- **Geographic spillovers:**

- Focus on investment-output relationship of some fixed amount of similarity (per  $b$ )
- **Across regressions**, see how output depends on which producers' output is included — compare  $\theta_b$  parameters in the same regression:  $\theta_{b=\text{more sim tech}}^{d=\text{nearby firms}}$  vs.  $\theta_{b=\text{more sim tech}}^{d=\text{distant firms}}$

# Results: Evidence of endogenous funding

## binscatters of investment stocks and patent flows

Figure E.1: Patenting and Funding Conditional on Aggregate Time Trends





# Results

## spillovers are large: productivity depend on what “counts”

TABLE 3—SUMMARY OF OUTPUTS AND COSTS

	% of net patents	patents \$1M	\$ patent
Counting all USPTO patents and			
... only grant recipients	26	0.75	\$ 1,330,000
... only nonrecipient firms and inventors nearby recipients	20	0.59	\$ 1,684,000
... only remainder of US nonrecipients	14	0.40	\$ 2,476,000
... all US firms and inventors	59	1.75	\$ 572,000
... all foreign firms and inventors	41	1.19	\$ 839,000
Counting all firms and inventors, only USPTO patents that are			
... very similar to grants’ tech. objectives	37	1.10	\$ 909,000
... somewhat similar to grants’ tech. objectives	40	1.17	\$ 853,000
... least similar to grants’ tech. objectives	23	0.67	\$ 1,496,000
Counting all USPTO patents, all firms and inventors	100	2.94	\$ 340,000

*Notes:* Reports average marginal products and costs when focusing on a particular set of patents or firms and inventors. The bottom row defines output and costs when all patents are considered, so “% of net patents” is 100 percent by construction; “patents/\$1M” reports the net number of patents expected from a marginal investment (awarded only to grant recipients) of \$1 million; “\$/patent” reports the marginal cost expected to produce one additional patent.

# Additional result: “Value”

a slightly closer look at externality (but still var from externality)

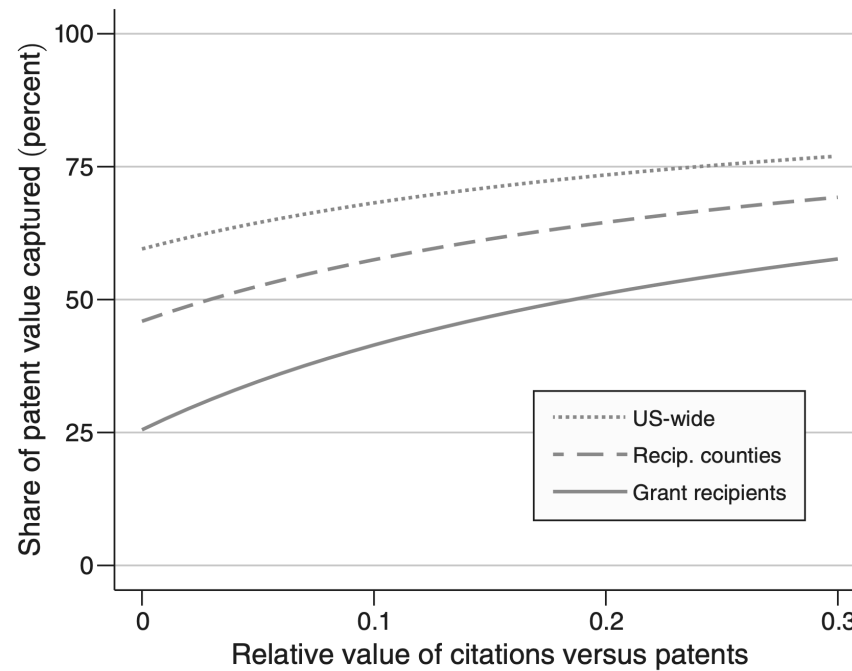
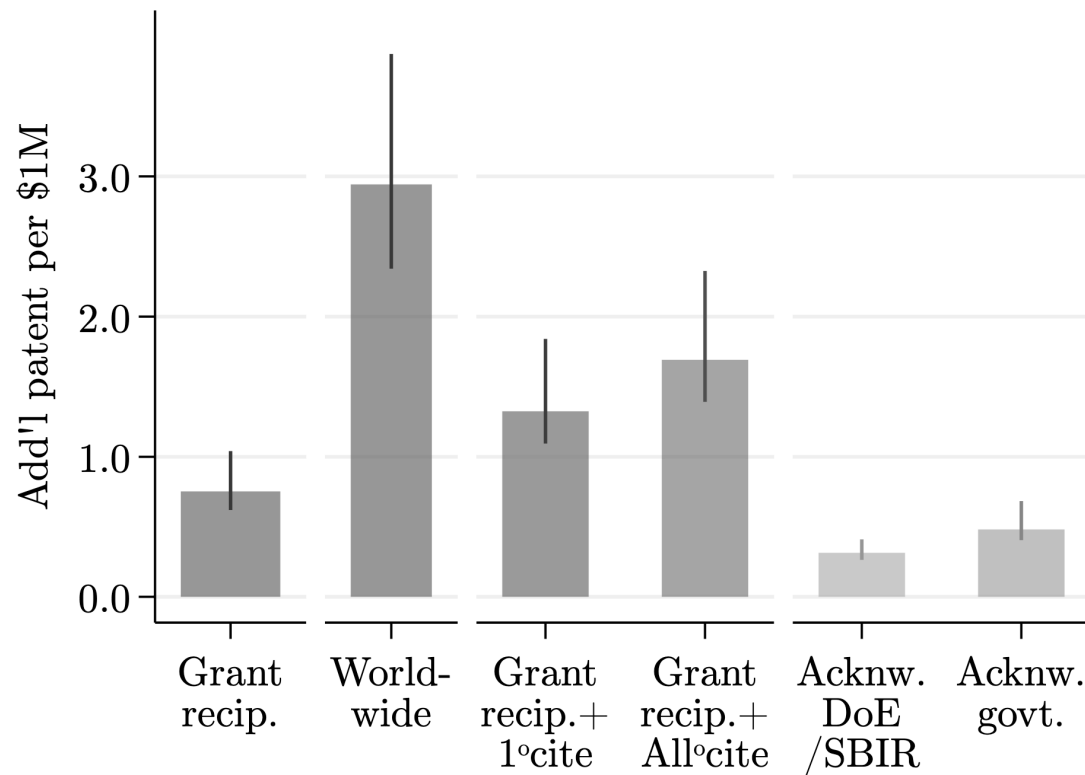


FIGURE 4. SHARE OF NET PATENT VALUE CAPTURED BY DIFFERENT FIRMS AND INVENTORS

# Additional result: Identifying spillovers

paper trails are very misleading



# But!

## some (very difficult) unanswered questions

- **“Externalities” versus “Spillovers”**
  - How much value do scientists appropriate?
  - How does this vary ex-ante (at time of investment) vs. ex-post (after discovery)?
- **Dynamics**
  - What is the time between investment and payoff and what determines this?
- **Heterogeneity**
  - What are the specific, economic fundamentals of technologies that lead to larger/smaller externalities and/or spillovers?



# Scientists as choosers

## preferences and adjustment costs

- **Stern.** "Do scientists pay to be scientists?"

*Management Science* 50, no. 6 (2004): 835-853.

- **Myers.** "The elasticity of science."

*American Economic Journal: Applied Economics* 12, no. 4 (2020): 103-134.

- **Acemoglu.** "Diversity and technological progress."

*The Rate and Direction of Inventive Activity Revisited* (2011). U. Chicago Press, 319-356.

**Aside:**  
**Estimating Demand in Science**

# **We are often focused on scientists' (demand) choices**

- And these choices can often be formulated as a discrete choice problem
  - What science to study?
  - What collaborator to work with?
  - What journal to submit to?
  - What results to report? [note: continuous things here too; e.g., *p-hacking*]
- Estimate or motivate (or both)
  - e.g., Krieger, Myers, & Stern. *"How Important is Editorial Gatekeeping? Evidence from Top Biomedical Journals"* *Review of Economics and Statistics* (forthcoming).



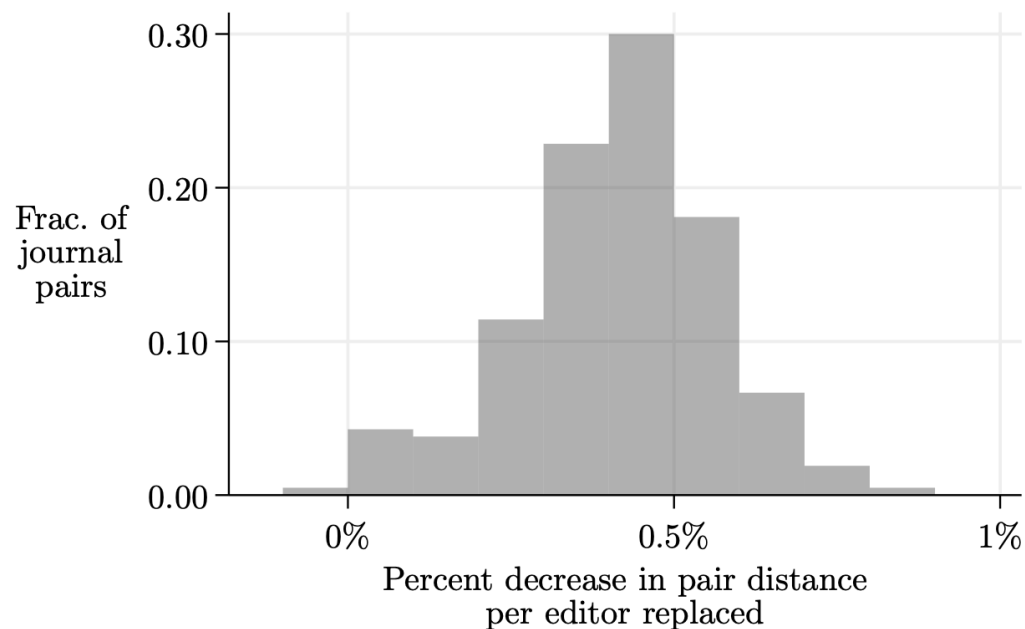
**We are often focused on scientists' (demand) choices**  
**e.g., Krieger, Myers, & Stern. "Editorial Gatekeeping"**

## **B Motivating Demand Model**

The following presents two interconnected demand models of how scientists choose content to publish in journals (which generates variation in our dependent variable), and how they choose to fill editorial positions (which generates variation in our focal independent variable). Besides motivating our regressions, the purpose of this exercise is to formalize our argument as to why our estimate of the scientific homophily effect is likely an upper bound of the true effect.

# We are often focused on scientists' (demand) choices e.g., Krieger, Myers, & Stern. “Editorial Gatekeeping”

(c) Decrease in Distance Post-Takeover,  
Per Editor Replaced



# Often, scientists' “demand” = “entry”

- Standard IO market entry model
  - Decision-maker: firm
  - Competition: other firms
  - Market: geographic location; product space
  - Market features: consumer demand; fixed costs of entry
- See:
  - **Seim**. "An empirical model of firm entry with endogenous product-type choices." *The RAND Journal of Economics* (2006).
  - **Bajari, Hong, Krainer, & Nekipelov**. "Estimating static models of strategic interactions." *Journal of Business & Economic Statistics* (2010).

# Often, scientists' “demand” = “entry”

- Standard IO market entry model
  - Decision-maker: **scientists**
  - Competition: **other scientists**
  - Market: **geographic location; science space**
  - Market features: **consumer demand; fixed & variable costs of entry**
- See:
  - **Seim**. "An empirical model of firm entry with endogenous product-type choices." *The RAND Journal of Economics* (2006).
  - **Bajari, Hong, Krainer, & Nekipelov**. "Estimating static models of strategic interactions." *Journal of Business & Economic Statistics* (2010).

# Scientists as choosers

## preferences and adjustment costs

- **Stern.** "Do scientists pay to be scientists?"

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- **Myers.** "The elasticity of science."

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- **Acemoglu.** "Diversity and technological progress."

*The Rate and Direction of Inventive Activity Revisited* (2011). U. Chicago Press, 319-356.

# Do Scientists Pay to be Scientists?

**Scott Stern**

Management Science 50, no. 6 (2004): 835-853.

# Compensating differentials why are they important?

- **Earnings inequality**

⇒ labor market policies

- **Contract design**

⇒ incentives for innovation

RAND Journal of Economics  
Vol. 39, No. 3, Autumn 2008  
pp. 617-635

## **Academic freedom, private-sector focus, and the process of innovation**

Philippe Aghion\*

Mathias Dewatripont\*\*

and

Jeremy C. Stein\*\*\*

*We develop a model that clarifies the respective advantages and disadvantages of academic and private-sector research. Rather than relying on lack of appropriability or spillovers to generate a rationale for academic research, we emphasize control-rights considerations, and argue that the fundamental tradeoff between academia and the private sector is one of creative control versus focus. By serving as a precommitment mechanism that allows scientists to freely pursue their own interests, academia can be indispensable for early-stage research. At the same time, the private sector's ability to direct scientists toward higher-payoff activities makes it more attractive for later-stage research.*

# **Stern (2004): The model**

## **scientists' utility and firm profits from a job**

$$\text{Scientist utility: } U_{ij} = \alpha \gamma_i \mathbf{1}\{\text{science}_{ij}\} + w_{ij}$$

$$\text{Firm profits: } \pi_{ij} = \beta \gamma_i \mathbf{1}\{\text{science}_{ij}\} - w_{ij} - \delta \mathbf{1}\{\text{science}_{ij}\}$$

- Scientist's taste for science:  $\alpha$
- Firm's revenues from science:  $\beta$
- Scientist's ability:  $\gamma_i$
- Job's scientific orientation:  $\text{science}_{ij}$ , 1=yes, 0=no
- Wage:  $w_{ij}$
- Firm's cost of science:  $\delta$



# Stern (2004): The model

## equilibrium wages

$$w_{ij}^* = \gamma_i + \gamma_i (\phi \beta - \alpha) \mathbf{1}\{\text{science}_{ij}\}$$

- Scientist's taste for science:  $\alpha$
- Firm's revenues from science:  $\beta$
- Scientist's ability:  $\gamma_i$
- Job's scientific orientation:  $\text{science}_{ij}$  , 1=yes, 0=no
- Wage:  $w_{ij}$
- Rent-splitting parameter (share going to scientists):  $\phi \in (0,1)$

# Stern (2004): The model

firm's decision to do science

$$\mathbf{1}\{\text{science}_{ij}\} = 1 \quad \text{iff} \quad \gamma_i > \frac{\delta}{(1 - \phi)(\beta - \alpha)}$$

- Firms offer more science when, ceteris paribus:
  - **scientists are higher quality**
  - when cost of science ( $\delta$ ) is low
  - when share of quasi-rents captured by scientists ( $\phi$ ) is low
  - when revenue from science ( $\beta$ ) is high
  - when taste for science ( $\alpha$ ) is low

# The model and regression

## equilibrium wages

$$w_{ij}^* = \gamma_i + \gamma_i (\phi \beta - \alpha) \mathbf{1}\{\text{science}_{ij}\}$$

**Regression:**  $w_{ij}^* = \theta_0 + \theta_s \mathbf{1}\{\text{science}_{ij}\} + \epsilon_{ij}$

**Problem:**  $\mathbf{1}\{\text{science}_{ij}\}$  may be corr. with  $\gamma_i$  which is corr. with  $w_{ij}^*$

$\Rightarrow \mathbf{1}\{\text{science}_{ij}\}$  may be corr. with  $\epsilon_{ij}$

# The model and regression

## equilibrium wages

$$\begin{aligned}w_{ij}^* &= \gamma_i + \gamma_i (\phi \beta - \alpha) \mathbf{1}\{\text{science}_{ij}\} \\ &= \gamma_i \left( 1 + (\phi \beta - \alpha) \mathbf{1}\{\text{science}_{ij}\} \right)\end{aligned}$$

**Regression w/ FE:**  $w_{ij}^* = \theta_i + \theta_s \mathbf{1}\{\text{science}_{ij}\} + \epsilon_{ij}$

$$\theta_s \propto (\phi \beta - \alpha)$$

# Key assumptions

## behind connection between empirical model

- Observed offers are equally “serious” [tried to get “final round” offers]
- Multiple-offer scientists are representative of single-offer scientists [Table 6A]
- Firms have equal view of scientists’ quality  $\gamma_i$  [survey design]

**Recall:**  $\mathbf{1}\{\text{science}_{ij}\} = 1 \text{ iff } \gamma_i > \frac{\delta}{(1 - \phi)(\beta - \alpha)}$

**Key:** Conditional on  $\gamma_i$ , variation in scientific orientation of offer is driven by...

# Stern (2004): The results scientists' salary offer given job features

**Table 3** Hedonic Wage Regression: Overall Sample Dependent Variable = LN(SALARY), # of Observations = 121

	Permission to publish			Combination model	Science index model	
	(3-1)	(3-2)	(3-3)	(3-4)	(3-5)	(3-6)
	Baseline (NO FE)	Baseline (w/FE)	Full model (w/FE)	Full model (w/FE)	Full Model (w/FE)	Full Model (w/FE)
PERMIT_PUB	0.027 (0.186)	<b>-0.266</b> <b>(0.114)</b>	<b>-0.191</b> <b>(0.105)</b>	-0.089 (0.103)		
CONTINUE RESEARCH				<b>-0.134</b> <b>(0.060)</b>		
INCENT_PUB				-0.036 (0.028)		
SCIENCE INDEX					<b>-0.114</b> <b>(0.053)</b>	-0.078 (0.057)
EQUIPMENT				<b>0.063</b> <b>(0.033)</b>	<b>0.057</b> <b>(0.030)</b>	<b>0.053</b> <b>(0.031)</b>
JOBTYPE CONTROLS	no	no	yes (5; Sig.)	no	no	yes (5)
Individual fixed effects	no	yes (52; Sig.)	yes (52; Sig.)	yes (52; Sig.)	yes (52; Sig.)	yes (52; Sig.)
R-squared	0.001	0.915	0.955	0.958	0.954	0.958

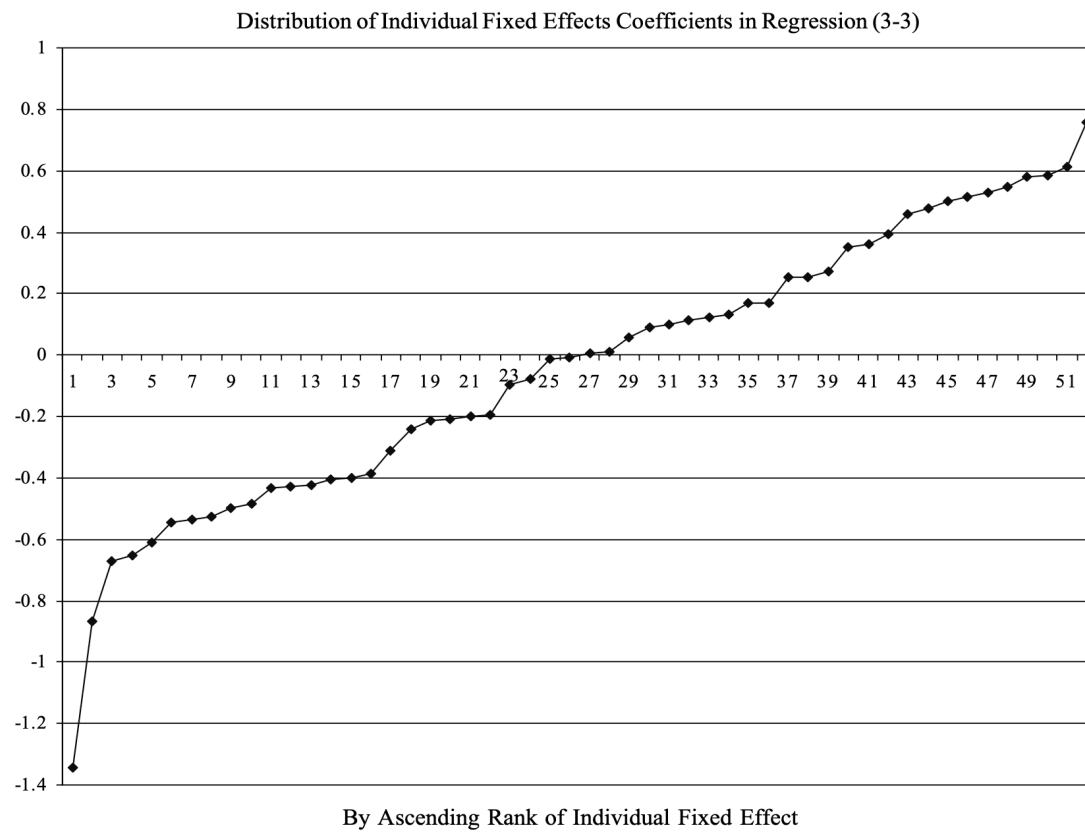
*Notes.* Only persons with multiple job offers are included.

Standard errors are shown in parenthesis; significant coefficients (10%) are shown in bold.

Sig. stands for joint significance of fixed effects or job type controls (at 10% level).

# Stern (2004): The results

## distribution of scientists' fixed effects



# Productivity in Science at the producer (researcher) level

- Yes, average marginal returns are positive and large, but ...
  - *What is the distribution of marginal returns?*
  - *Do more productive researchers have more inputs? (How efficient is the allocation?)*
  - *Which researchers are under-resourced?*

## Productivity Beliefs and Efficiency in Science

Fabio Bertolotti  
Bank of Italy

Kyle R. Myers  
Harvard University  
& NBER

Wei Yang Tham  
University of  
Toronto

June 2025

We develop a method to estimate producers' productivity beliefs in settings where output quantities and input prices are unobservable, and we use it to evaluate allocative efficiency in the market for science. Our model of researchers' labor supply shows that their willingness to pay for their two key inputs, funding and time, reveals their underlying productivity beliefs. We estimate the model's parameters using data from a nationally representative survey of research-active professors from all major fields of science. We find that the distribution of research productivity is highly skewed. Using these estimates, we assess the market's allocative efficiency by comparing actual input allocations to optimal allocations given various objectives. Overall, the market for science is moderately efficient at maximizing output and researchers' utility: actual input levels are positively correlated with the optimal levels implied by the model. However, the wedge between researchers' actual and optimal input levels is often significant and difficult to predict. Our estimates imply that total budgets would need to increase by roughly 40% under actual allocations in order to achieve the same growth in scientific output that we predict under alternative allocations of the current budget. Scaling to the population level, this equates to billions of dollars in funding — there are substantial gains from developing new ways of identifying and supporting productive scientists.





# The Elasticity of Science

**Kyle Myers**

**American Economic Journal: Applied Economics 12, no. 4 (2020): 103-134.**

# Motivation: The Elasticity of Science

(ex-post rationalization of PhD madness)

- An economy is (generally) more efficient when producers face low adjustment costs
  - Demand shifts → the fast supply catches up, the better
- e.g., the clean energy transition
  - Acemoglu, Aghion, Bursztyn, & Hemous. "The environment and directed technical change." *American Economic Review* (2012).
  - Aghion, Dechezleprêtre, Hemous, & Van Reenen. "Carbon taxes, path dependency, and directed technical change: Evidence from the auto industry." *Journal of Political Economy* (2016).

What actually happened ...

INTERNATIONAL ENCYCLOPEDIA of UNIFIED SCIENCE

# The Structure of Scientific Revolutions

By  
Thomas S. Kuhn

VOLUMES I AND II • FOUNDATIONS OF THE UNITY OF SCIENCE  
VOLUME II • NUMBER 2



ALLEN NEWELL • HERBERT A. SIMON

# HUMAN PROBLEM SOLVING

---

... perhaps the most important book on  
the scientific study of  
human thinking in the 20<sup>th</sup> century.

—E. A. Feigenbaum, A. M. Turing Award Laureate

# Technical “Outsiders” Perform Better

**Organization Science**

Vol. 21, No. 5, September–October 2010, pp. 1016–1033  
ISSN 1047-7039 | EISSN 1526-5455 | 10 | 2105 | 1016

**informs**

DOI 10.1287/orsc.1090.0491  
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## Marginality and Problem-Solving Effectiveness in Broadcast Search

Lars Bo Jeppesen

Department of Innovation and Organizational Economics, Copenhagen Business School, 2000 Frederiksberg, Denmark, lbj.ino@cbs.dk

Karim R. Lakhani

Technology and Operations Management Unit, Harvard Business School, Boston, Massachusetts 02163, klakhani@hbs.edu

We examine who the winners are in science problem-solving contests characterized by open broadcast of problem information, self-selection of external solvers to discrete problems from the laboratories of large research and development intensive companies, and blind review of solution submissions. Analyzing a unique data set of 166 science challenges involving over 12,000 scientists revealed that technical and social marginality, being a source of different perspectives and heuristics, plays an important role in explaining individual success in problem solving. The provision of a winning solution was positively related to increasing distance between the solver's field of technical expertise and the focal field of the problem. Female solvers—known to be in the “outer circle” of the scientific establishment—performed significantly better than men in developing successful solutions. Our findings contribute to the emerging literature on open and distributed innovation by demonstrating the value of openness, at least narrowly defined by disclosing problems, in removing barriers to entry to nonobvious individuals. We also contribute to the knowledge-based theory of the firm by showing the effectiveness of a market mechanism to draw out knowledge from diverse external sources to solve internal problems.

*Key words:* open innovation; problem solving; marginality; gender; broadcast search

*History:* Published online in *Articles in Advance* February 22, 2010.

# Targeted Funding at the NIH

MANAGEMENT SCIENCE

Vol. 61, No. 10, October 2015, pp. 2281–2298  
ISSN 0025-1909 (print) | ISSN 1526-5501 (online)

**informs**

<http://dx.doi.org/10.1287/mnsc.2014.2107>  
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## Can Private Money Buy Public Science? Disease Group Lobbying and Federal Funding for Biomedical Research

Deepak Hegde

Stern School of Business, New York University, New York, New York 10012, [dhegde@stern.nyu.edu](mailto:dhegde@stern.nyu.edu)

Bhaven Sampat

Mailman School of Public Health, Columbia University, New York, New York 10032, [bns3@columbia.edu](mailto:bns3@columbia.edu)

Private interest groups lobby politicians to influence public policy. However, little is known about how lobbying influences the policy decisions made by federal agencies. We study this through examining lobbying by advocacy groups associated with rare diseases for funding by the National Institutes of Health (NIH), the world's largest funder of biomedical research. Disease group lobbying for NIH funding has been controversial, with critics alleging that it distorts public funding toward research on diseases backed by powerful groups. Our data reveal that lobbying is associated with higher political support, in the form of congressional "soft earmarks" for the diseases. Lobbying increases with disease burden and is more likely to be associated with changes in NIH funding for diseases with higher scientific opportunity, suggesting that it may have a useful informational role. Only special grant mechanisms that steer funding toward particular diseases, which comprise less than a third of the NIH's grants, are related to earmarks. Thus, our results suggest that lobbying by private groups influences federal funding for biomedical research. However, the channels of political influence are subtle, affect a small portion of funding, and may not necessarily have a distortive effect on public science.

**Keywords:** research and development; lobbying; earmarks; National Institutes of Health

**History:** Received December 9, 2012; accepted July 30, 2014, by Bruno Cassiman, business strategy. Published online in *Articles in Advance* April 8, 2015.

# Requests For Applications (RFAs)

## an example

**Title: Development of New Technologies Needed for Studying the Human Microbiome (R01)**

### **Announcement Type**

This Funding Opportunity Announcement (FOA) is a reissue of [RFA-RM-08-026](#).

**Request for Applications (RFA) Number: RFA-RM-09-008**

### **Key Dates**

Release/Posted Date: July 16, 2009

Opening Date: August 14, 2009 (Earliest date an application may be submitted to Grants.gov)

Letters of Intent Receipt Date(s): August 17, 2009

**NOTE: On-time submission requires that applications be successfully submitted to Grants.gov no later than 5:00 p.m. local time (of the applicant institution/organization).**

Application Due Date(s): September 14, 2009

Peer Review Date(s): February-March 2010

Council Review Date(s): May 2010

Earliest Anticipated Start Date(s): July 2010

Additional Information To Be Available Date (Activation Date): Not Applicable

Expiration Date: September 15, 2009



# Requests For Applications (RFAs)

## an example

### Executive Summary

- **Purpose.** The purpose of this FOA is to solicit applications to develop new and improved technologies for obtaining samples of individual microbial isolates or strains, from the human microbiota, suitable for complete genomic sequence analysis. The goal is to expand the number of “reference” microbial genome sequences, which in turn will aid in the analysis of the complex microbial populations resident in and on the human body.
- **Mechanism of Support.** This FOA will utilize the NIH Research Project Grant (R01) grant mechanism and runs in parallel with a FOA of identical scientific scope, [RFA-RM-09-009](#) that solicits applications under the R21 mechanism.
- **Funds Available and Anticipated Number of Awards.** \$2 million is available in FY10 for this FOA and the parallel R21 FOA in combination. It is anticipated that 2-4 R01 grants (of duration up to 3 years) and 2-6 R21 grants will be awarded. . Awards issued under this FOA are contingent upon the availability of funds and the submission of a sufficient number of meritorious applications.
- **Budget and Project Period.** Because the nature and scope of the proposed research will vary from application to application, it is anticipated that the size and duration of each award will also vary. Applicants for R01 grants may request a project period of up to 3 years.

# Requests For Applications (RFAs)

## an example

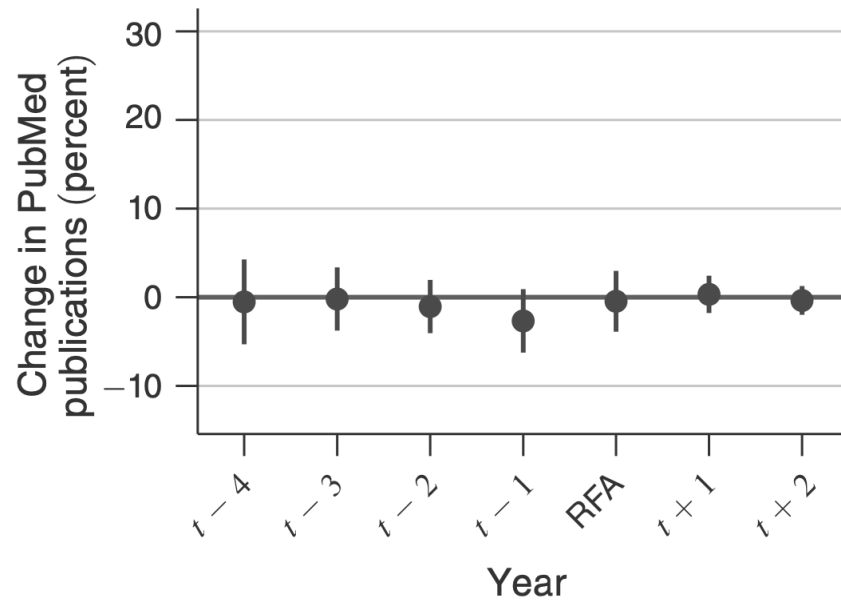
**RESEARCH SCOPE:** The interpretation of metagenomic sequence data is greatly aided by comparison to the genomic sequence of isolated species and genetically different strains of the same species. Yet, only a small proportion of the microbial species resident in or on the human body has been isolated and sequenced. The purpose of this FOA is to support the development of technologies that will allow the determination of the complete, individual genome sequences of substantial numbers of previously uncharacterized members of the human microbiota, to aid in the interpretation of metagenomic datasets obtained from sampling the human body. The following list, which is certainly incomplete, presents examples of strategies that would be supportable under this FOA:

- Development of methods to isolate single microbial cells. These methods would enable the identification, analysis and isolation of individual cells in the human microbiota that satisfy a specified set of criteria.
- New approaches to obtain pure cultures or simple mixed cultures of small numbers of previously uncultivated species would advance the objective of genomic analysis of the human microbiota. Proposed methods that can be applied to a large number of species rather than to any one particular species will take high priority.
- Development, optimization and validation of methods to isolate, amplify, or clone unamplified or amplified DNA of whole genomes from individual cells at high fidelity (e.g., complete coverage, low bias, low chimerism).
- Development of methods to “normalize” the complexity of the population, at either the cellular or DNA level. Such methods would facilitate either the ability to isolate single cells that are rare within a population, or to perform bioinformatics analysis on metagenomic sequences (e.g., by improving the representation of “rare” members).
- Development of methods to enrich the cells of a given species to essential purity. This is the inverse of reducing redundancy, and might be most effective for species whose abundance is already high. Such methods might substitute, at least for DNA sequencing studies, for the ability to establish pure cultures.
- Development of methods that (as a prelude to isolating single microbial cells, or conducting enrichment or normalization) disaggregate cells from the complex mixtures of microbial cells, human cells, and extracellular materials (e.g., biofilms) that comprise human microbial samples. Methods for cell disaggregation should be developed in conjunction with associated methods such as those described above.

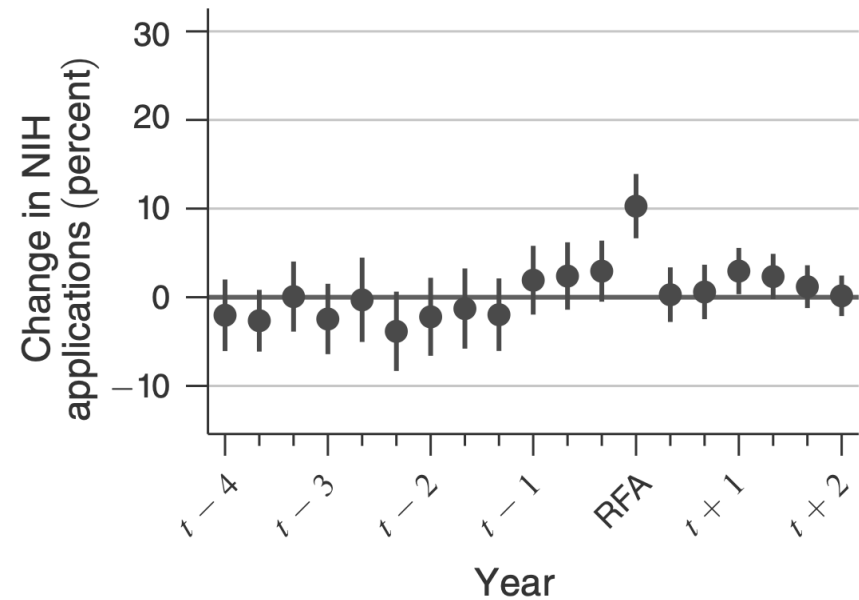
# RFAs don't appear to target “hot” topics

## regression results

Panel A. PubMed publications



Panel B. NIH applications



# Scientists like being “close” to “big” RFAs

raw data

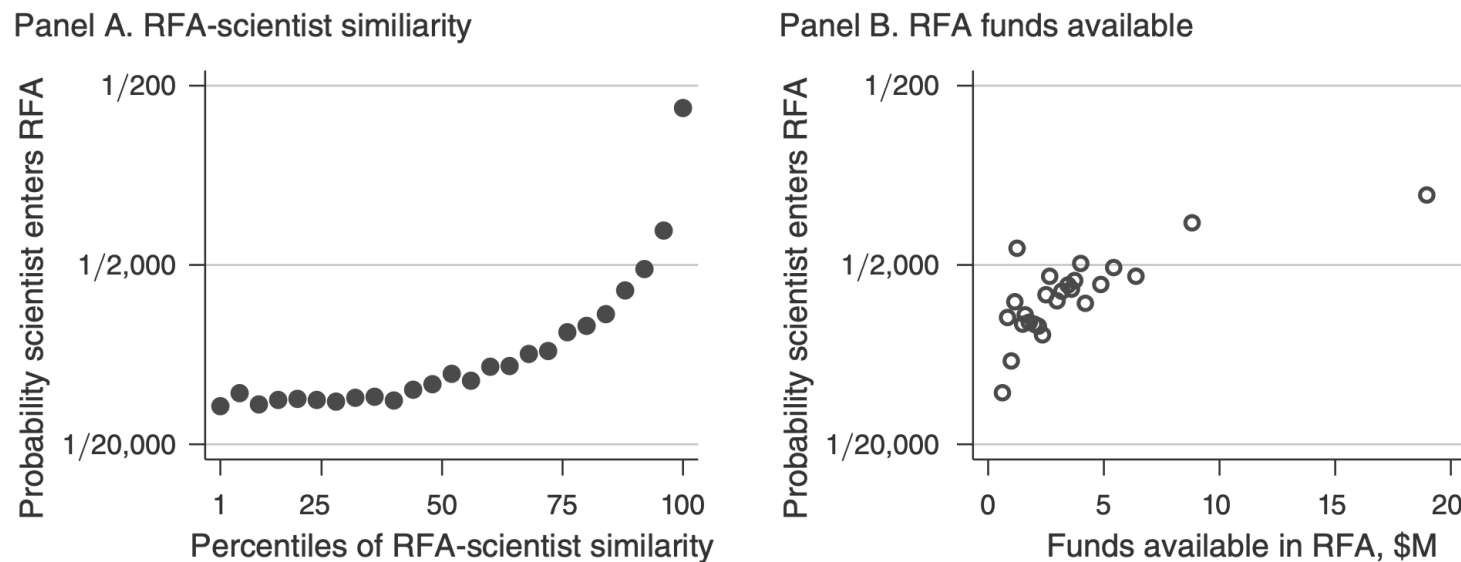


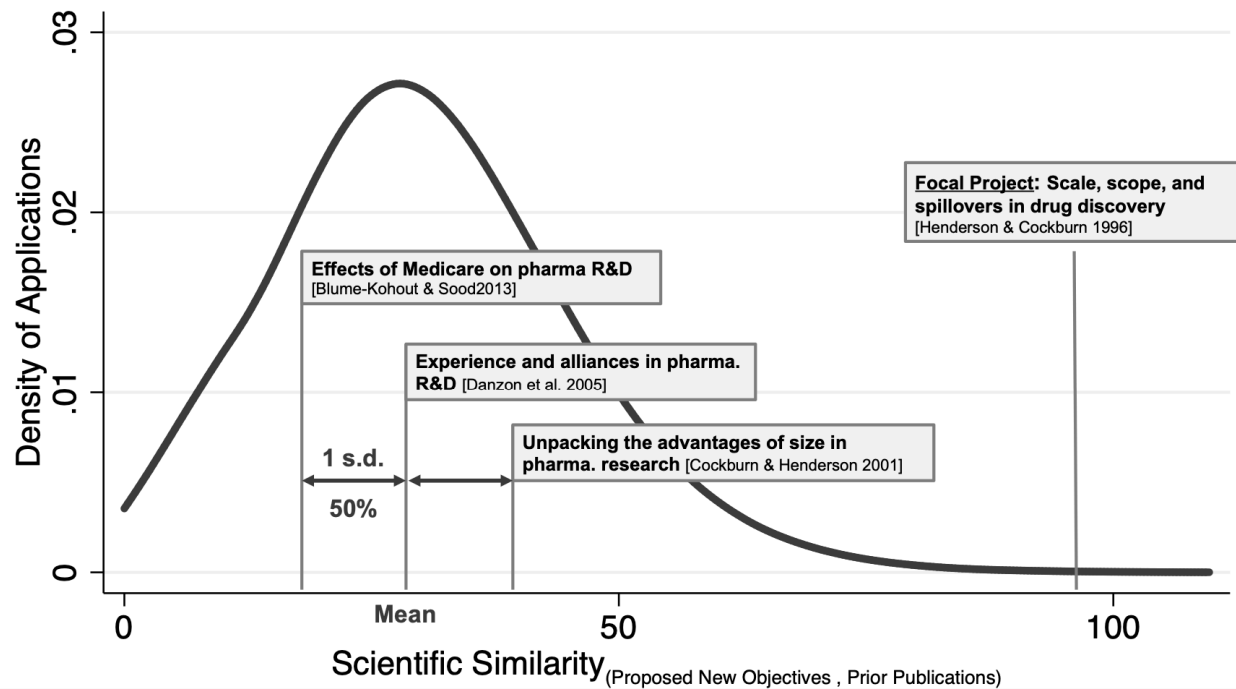
FIGURE 1. PROBABILITY OF RFA ENTRY PER SIMILARITY AND FUNDING

*Notes:* The figure shows binned scatterplots of entry probabilities per panel A, similarity of scientists' prior publications to the research objectives of the RFA (larger scores indicate greater overlap), and panel B, the amount of funds made available in the RFA. The figure is based on approximately 110,000 scientists and 390 RFAs. Note the log scale of the y-axis.

# Measuring Scientific Similarity

(and communicating it too)

Figure III.6: *pmra* Distribution: Economics Examples



# **Adjustment Costs could be Large!**

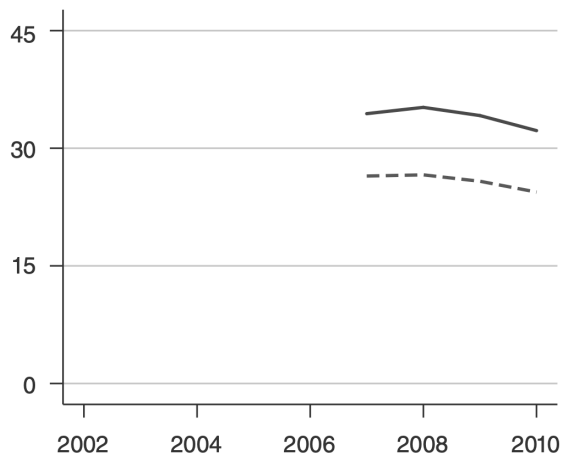
**but, are they policy-relevant?**

- Two major channels at the NIH:
  - “Investigator-initiated” / “open”: propose (almost) whatever you want
  - RFAs: propose something within the scope of objectives
- If adjustment costs are first-order and there aren't a ton of scientists close to each RFA, then in equilibrium:
  - Scientists will see the RFAs and compare the extra adjustment costs relative to the extra expected payoff
  - But, they will never fully dissipate all (expected) rents in the RFAs
  - And, the size of those rents will equal the adjustment costs

# Expected Costs and Benefits

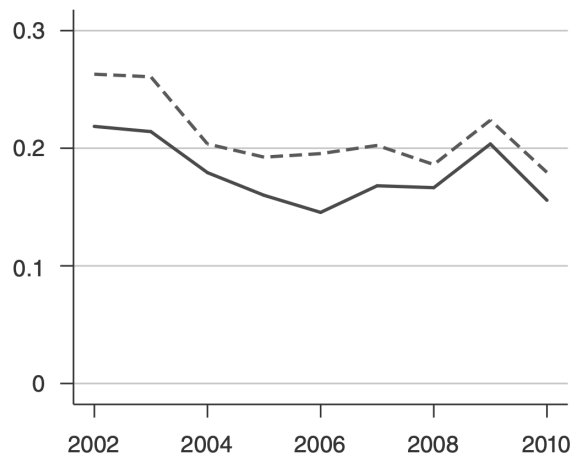
## RFAs versus Open channels

Panel A. Similarity



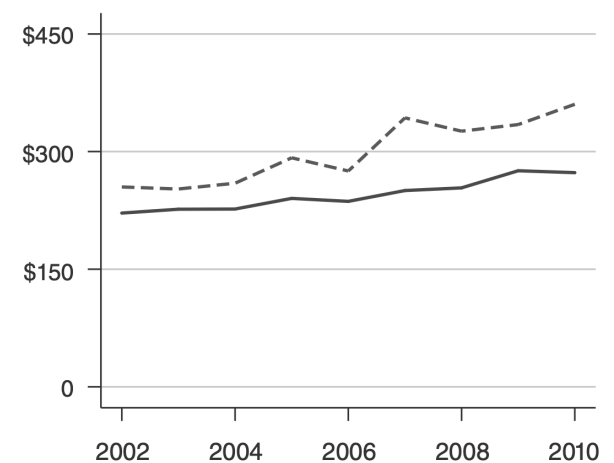
RFAs applications  
are less similar

Panel B. Win probability

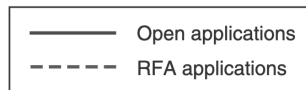


RFAs applications are  
more likely to win

Panel C. Award size (thousands)



RFAs awards are  
larger



# A Simple Entry Model to Estimate Adjustment Costs

## handling competitive expectations

- **Concern:** If scientists like RFAs that are bigger (\$) ...
  - ... **scientists will know** that RFAs with larger “purses” will attract many others ...
    - ... which increases competitive expectations ...
      - ... which could mute the effect of purse size on  $\Pr(\text{apply})$
- **Concern:** If scientists like RFAs that are (scientifically) similar...
  - ... **scientists will know** that RFAs in dense areas will attract many others ...
    - ... which increases competitive expectations ...
      - ... which could mute the effect of scientific similarity on  $\Pr(\text{apply})$



# A Simple Entry Model

handling competitive expectations (Bajari et al. 2010)

- Estimate scientists' expectations of how many others will enter:
  - $\Pr(Entry_{ij}) = a + \beta Similarity_{ij} + \gamma Purse_j + \epsilon_{ij}$
  - $\mathbf{E}[\Pr(Entry_{ij})] = \hat{a} + \hat{\beta} Similarity_{ij} + \hat{\gamma} Purse_j$
  - $\tilde{n}_{ij} = \sum_{i' \neq i} (\hat{a} + \hat{\beta} Similarity_{i'j} + \hat{\gamma} Purse_j)$
- Estimate scientists' own probability of entering, given these expectations:
  - $\Pr(Entry_{ij}) = \alpha + \sigma Similarity_{ij} + \phi Purse_j + \delta \tilde{n}_{ij} + \epsilon_{ij}$

# Results: Entry Model

TABLE 1—DETERMINANTS OF RFA ENTRY

	$1\{Entry_{ij}\}$				
	(1)	(2)	(3)	(4)	(5)
<i>Purse<sub>j</sub></i>				2.32 (0.551)	4.07 (0.503)
<i>Similarity<sub>ij</sub></i>				2.33 (0.911)	2.55 (0.964)
<i>Competitive Expectations<sub>ij</sub></i>					−4.37 (0.271)
Includes similarity bins					
RFA controls				Y	Y
Scientist fixed effects				Y	Y

*Notes:* All models include 20,221,541 scientist-RFA (*ij*) pair observations, where the mean entry probability is  $5.47 \times 10^{-4}$ . Independent variables are standardized in regression, so coefficients indicate the change in entry probability associated with a one standard deviation increase in the variable; all coefficients are scaled by  $10^{-4}$ .

# The Elasticity of Science

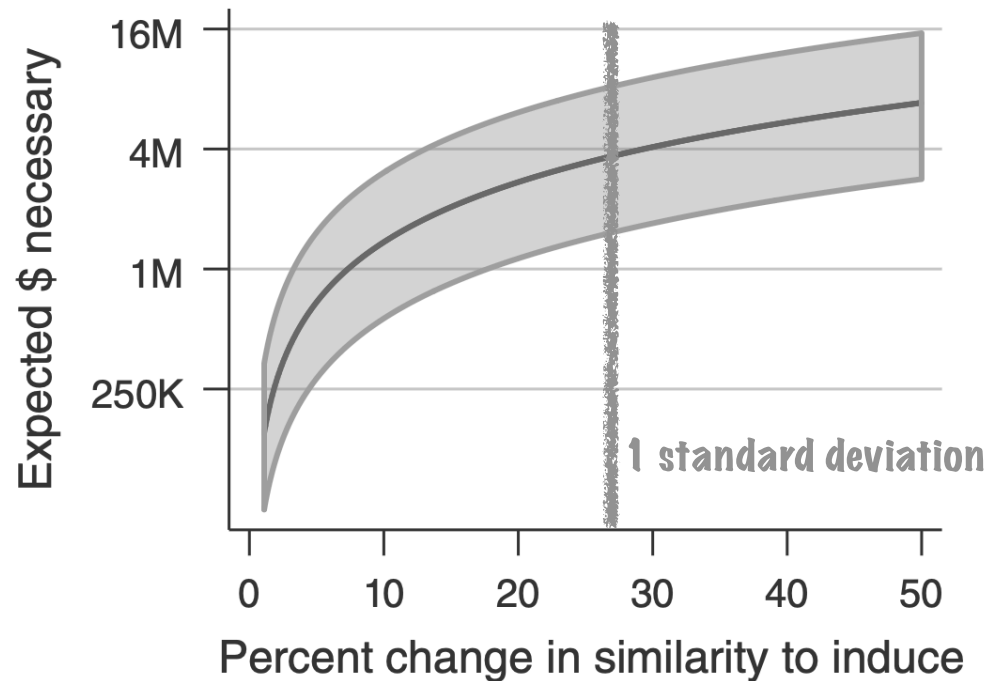
## from entry model parameters to adjustment costs

- Estimate scientists' own probability of entering, given these expectations:
  - $\Pr(Entry_{ij}) = \alpha + \sigma Similarity_{ij} + \phi Purse_j + \delta \tilde{n}_{ij} + \varepsilon_{ij}$
  - $\sigma \equiv \partial \Pr(Entry) / \partial Similarity$
  - $\phi \equiv \partial \Pr(Entry) / \partial Purse$
- Elasticity of science: the percent change in scientific similarity that can be induced with a percent change in (expected) funding
  - EoS:  $\frac{\sigma/S}{\phi/P}$

# How much \$ does it take?

elasticity of science  $\approx 0.1$

Panel D. Costs of inducing redirections



# Are re-directions persistent?

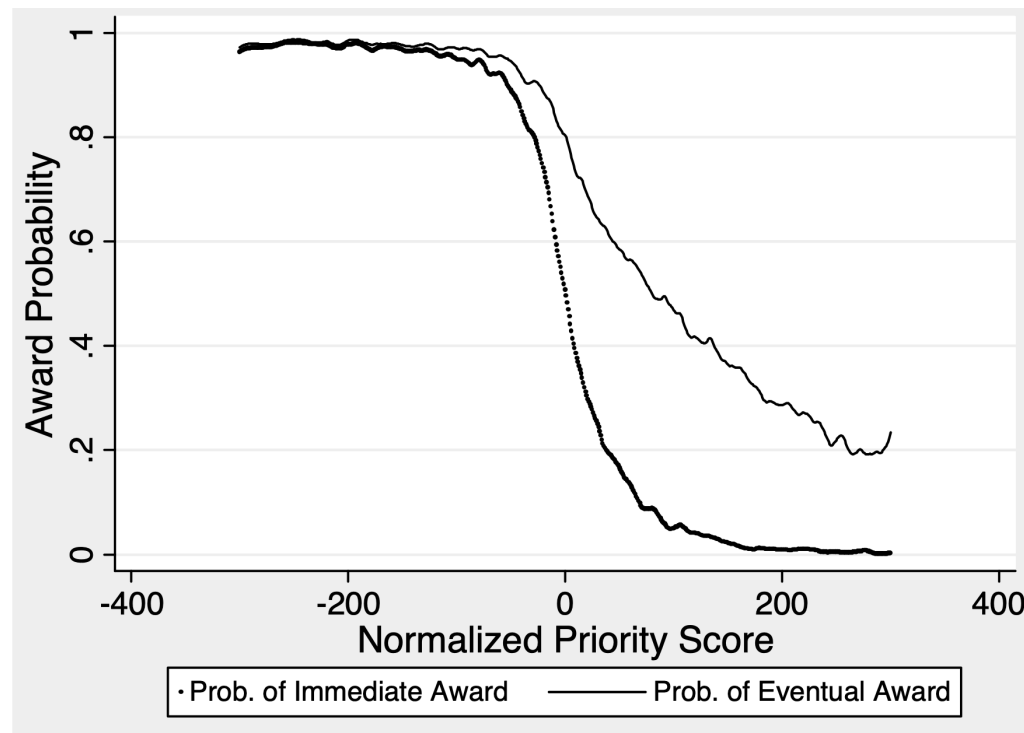
yes

TABLE 4—GRANT PRODUCTIVITY—PUBLICATION SIMILARITY

	IHS( <i>Publication-RFA Similarity<sub>jk</sub></i> )		
	(1)	(2)	(3)
$\mathbf{1}\{Win, RFA_{jk}\}$	0.131 (0.0328)	0.334 (0.166)	0.317 (0.136)
Semielasticity <i>RFA</i>	0.140	0.378	0.361
Observations	4,949	4,949	4,949
IV		Y	Y
<i>F</i> -statistic		57.5	58.2
Project, people <b>X</b>			Y
Funding group fixed effects	Y	Y	Y
<i>pmra</i> controls	Y	Y	Y
<i>LASSO var<sub>sel/poss</sub></i>	3/21	6/21	12/350

# Know your institutional details (and investment functions)!

Source: Jacob & Lefgren (2004)



Notes: Data is smoothed using a lowess estimator with a bandwidth of .03.

# Summary & Take-aways

## Myers (2020). *“The Elasticity of Science”*

- **The adjustment costs of modern (biomedical-like) science are very large**
  - In both absolute terms, and relative to current grant sizes
- Targeted funding mechanisms:
  - Give rents to scientists who apply
  - Cause significant changes in trajectory for winners
  - Cause as many (if not more) total publications compared to “open” channels
- **⇒ there could be a pseudo-deadweight-loss of intervening in science with \$**
  - *[caveat: on the scale of how RFAs are used at the NIH in this period]*
  - *[caveat: don't forget Sampat (2012) Hegde & Sampat (2015)]*





# Diversity and Technological Progress

**Daron Acemoglu**

The Rate and Direction of Inventive Activity Revisited (2011)

# Simple Model: Setup

Acemoglu (2011)

- Two periods  $t = \{1, 2\}$ ; no discounting
- Two technologies  $j$  (sellable at  $t = 1$ ) and  $j'$  (un-sellable at  $t = 1$ )
  - Sellable (“active”): if scientist makes improvement, they’re rewarded
  - At  $t = 1$ , “quality” of both technologies = 1
- A scientist as 1 unit of time, can devote some share  $x$  to studying tech.
  - Quality of tech. improves with prob.  $h(x)$ ;  $h()$  is concave and well-behaved
  - Improvement moves quality from 1 to  $(1 + \lambda)$ , where  $\lambda > 0$
  - Receive payoff of  $(1 + \lambda)$  if successful

# Expected payoff

$x_j$  : scientists share of effort devoted to tech.  $j$  (note:  $x_{j'} = 1 - x_j$ )

$v$  : prob. other scientist wins in either tech.

$p$  : prob. of switch from tech.  $j$  to  $j'$

$$\begin{aligned}
 \pi(x_j) = & \underbrace{h(x_j)}_{\text{prob. win } j} \times \underbrace{(1 + \lambda)}_{\text{payoff in } t = 1} + \underbrace{h(x_j)[(1 - v)(1 - p)]}_{\text{prob. still winner \& no demand shift}} \times \underbrace{(1 + \lambda)}_{\text{payoff in } t = 2} \\
 & + \underbrace{h(1 - x_j)[(1 - v)p]}_{\text{prob. win } j' \& \text{ no demand shift}} \times \underbrace{(1 + \lambda)}_{\text{payoff in } t = 2}
 \end{aligned}$$

# Comparative static

$x_j^*$  is increasing in  $\nu$  (= prob. other scientist wins)

- Invest more in active tech. when “competition” is stronger
- Examples of  $\nu$  in practice?
  - Actual competition from other scientists
  - Knowledge / skill / ability / etc.
  - Fixed costs

# Social Planner's Expected Payoff

(it doesn't matter who wins)

$$\Pi(x_j) = h(x_j) \left[ \underbrace{(1 + (1 - v)(1 - p)(1 + \lambda))}_{\text{private returns in } j} + \underbrace{v(1 - p)(1 + \lambda)^2}_{\text{social returns in } j} \right]$$

$$h(1 - x_j) \left[ \underbrace{[(1 - v)p(1 + \lambda)]}_{\text{private returns in } j'} + \underbrace{vp(1 + \lambda)^2}_{\text{social returns in } j'} \right]$$

# Private vs. Social Optimum

**Key result:**  $x_{j'}^{social*} > x_{j'}^{private*}$

- Social planner wants more effort in the alternative tech. ( $j'$ ) than scientist does
- Comparative static
  - Invest more in active tech. when “competition” is weaker, i.e.,  $\partial x_j^{social*} / \partial v < 0$
  - Recall, the opposite is true for the scientists’ problem

⇒ **Wedge between private and social optimum grows with “competition”!**

# Counter-acting forces

## that push against distortionary profit-seeking

- Adjustment costs
- Forecast (belief) differences
- Technology-specific competencies or preferences
- In other words, getting “stuck” in a certain field is great if your field happens to be valuable in the future!
- Thesis I’d love to see: *how close are observed adjustment costs of science to the socially optimal adjustment costs?*

# Kortum's Comment

(in the same volume)

- In Acemoglu, early progress in non-active tech. quickly becomes superseded
- **Kortum: what about differing returns to scale?**
- How large are the dis-incentives from competition relative to the incentives from learning from more scientists?
  - *Is separating these forces from the aggregate returns to scale policy-relevant?*



# The Allocation of Science

- **Jones.** *"The burden of knowledge and the "death of the renaissance man": Is innovation getting harder?" The Review of Economic Studies (2009).*
- **Bryan & Lemus.** *"The direction of innovation." Journal of Economic Theory (2017).*
- **Hopenhayn & Squintani.** *"On the direction of innovation." Journal of Political (2021).*
- See also, work in experimental socio-psych. on how scientists generate, perceive, and evaluate ideas
  - *Note: much to be done on connecting socio-psych. findings with macro models*

# Sourcing Research Ideas from Macro Models

## as an applied micro-economist

- Macroeconomic models tell us what parameters “matter”
- Parameters are either:
  - In the model
    - Informed by prior empirical work **[but is that work good, or still true?]**
  - Not in the model
    - Implicitly assumed to be 0 or 1 **[but is it!?!]**

# **The Economics of Science**

## **an empiricist's view**

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Innovation Research Boot Camp, Summer 2024