

Recipes and Economic Growth: A Combinatorial March Down an Exponential Tail

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NBER Growth Meeting, July 2022

#### **Combinatorics and Pareto**

- Weitzman (1998) and Romer (1993) suggest combinatorics important for growth.
  - Ideas are combinations of ingredients
  - The number of possible combinations from a child's chemistry set exceeds the number of atoms in the universe
  - But absent from state-of-the-art growth models?
- Kortum (1997) and Gabaix (1999) on Pareto distributions
  - $\circ~$  Kortum: Draw productivities from a distribution  $\Rightarrow$  Pareto tail is essential
  - Gabaix: Pareto distribution (cities, firms, income) results from exponential growth

#### Do we really need the fundamental idea distribution to be Pareto?

#### **Two Contributions**

- · A simple but useful theorem about extreme values
  - The increase of the max extreme value depends on
    - (1) the way the number of draws rises, and
    - (2) the shape of the upper tail
  - Applies to any continuous distribution
- Combinatorics and growth theory
  - Combinatorial growth: Cookbook of 2<sup>N</sup> recipes from N ingredients, with N growing exponentially (population growth)

Combinatorial growth with draws from thin-tailed distributions (e.g. the normal distribution) yields exponential growth

Pareto distributions are not required — draw faster from a thinner tail

# Theorem (A Simple Extreme Value Result)

Let  $Z_K$  denote the maximum value from K i.i.d. draws from a continuous distribution F(x), with  $\overline{F}(x) \equiv 1 - F(x)$  strictly decreasing on its support. Then for  $m \ge 0$ 

$$\lim_{K\to\infty} \Pr\left[ K\bar{F}(Z_K) \ge m \right] = e^{-m}$$

As *K* increases, the max  $Z_K$  rises so as to stabilize  $K\overline{F}(Z_K)$ .

The shape of the tail of  $\overline{F}(\cdot)$  and the way K increases determines the rise in  $Z_K$ 

$$K\bar{F}(Z_K) = \varepsilon + o_p(1)$$

$$\Rightarrow \bar{F}(Z_K) = \Pr[\text{ Next draw } > Z_K] \sim \frac{1}{K}$$

• Theory of records: Suppose *K* i.i.d. draws for temperatures.

- Unconditional probability that tomorrow is a new record high = 1/K
- o This result is similar, but conditional instead of unconditional
- Apart from randomness from conditioning,  $\overline{F}(Z_K)$  falls like 1/K for any distribution!

#### **Proof of Theorem 1**

• Given that  $Z_K$  is the max over K i.i.d. draws, we have

$$\Pr\left[Z_K \le x\right] = \Pr\left[z_1 \le x, z_2 \le x, \dots, z_K \le x\right]$$
$$= (1 - \overline{F}(x))^K$$

• Let  $M_K \equiv K \overline{F}(Z_K)$  denote a new random variable. Then for 0 < m < K

$$\Pr[M_K \ge m] = \Pr[K\bar{F}(Z_K) \ge m]$$

$$= \Pr[\bar{F}(Z_K) \ge \frac{m}{K}]$$

$$= \Pr[Z_K \le \bar{F}^{-1}\left(\frac{m}{K}\right)]$$

$$= \left(1 - \frac{m}{K}\right)^K \to e^{-m} \quad \text{QED}.$$

# Example: Kortum (1997)

- Pareto:  $\overline{F}(x) = x^{-\beta}$
- Apply Theorem 1:

$$\begin{split} & K\bar{F}(Z_K) = \varepsilon + o_p(1) \\ & KZ_K^{-\beta} = \varepsilon + o_p(1) \\ & \frac{K}{Z_K^{\beta}} = \varepsilon + o_p(1) \\ & \frac{Z_K}{K^{1/\beta}} = (\varepsilon + o_p(1))^{-1/\beta} \end{split}$$

• Exponential growth in K leads to exponential growth in  $Z_K$ 

$$g_Z = g_K / \beta$$

 $\beta$  = how thin is the tail = rate at which ideas become harder to find

# Example: Drawing from a Weibull Distribution

• Weibull:  $\overline{F}(x) = e^{-x^{\beta}}$  (notice  $\beta = 1$  is just exponential)

$$\begin{split} K\bar{F}(Z_K) &= \varepsilon + o_p(1) \\ Ke^{-Z_K^\beta} &= \varepsilon + o_p(1) \\ \Rightarrow & \log K - Z_K^\beta = \log(\varepsilon + o_p(1)) \\ \Rightarrow & Z_K = \left(\log K - \log(\varepsilon + o_p(1))\right)^{1/\beta} \\ \Rightarrow & \frac{Z_K}{(\log K)^{1/\beta}} = \left(1 - \frac{\log(\varepsilon + o_p(1))}{\log K}\right)^{1/\beta} \end{split}$$

$$\frac{Z_K}{(\log K)^{1/\beta}} \xrightarrow{p} \text{Constant}$$

### Drawing from a Weibull (continued)

$$\frac{Z_K}{(\log K)^{1/\beta}} \xrightarrow{p} \text{Constant}$$

•  $Z_K$  grows with  $(\log K)^{1/\beta}$ 

• If *K* grows exponentially and  $\beta = 1$ , then  $Z_K$  grows linearly

 $\circ\,$  More generally, growth rate falls to zero for any  $\beta\,$ 

• Definition of combinatorial growth:  $K_t = 2^{N_t}$  with  $N_t = N_0 e^{g_N t}$ 

$$g_Z = \frac{g_{\log K}}{\beta} = \frac{g_N}{\beta}$$

Combinatorial growth with draws from a thin-tailed distribution delivers exponential growth!

# Theorem (A general condition for combinatorial growth)

Consider the full growth model (skipped in these slides) but with  $z_i \sim F(z)$  as a general continuous and unbounded distribution, where  $F(\cdot)$  is monotone and differentiable. Let  $\eta(x)$  denote the elasticity of the tail cdf  $\overline{F}(x)$ ; that is,  $\eta(x) \equiv -\frac{d \log \overline{F}(x)}{d \log x}$ . Then

$$\lim_{t \to \infty} \frac{\dot{Z}_{Kt}}{Z_{Kt}} = \frac{g_N}{\alpha}$$

if and only if

$$\lim_{x \to \infty} rac{\eta(x)}{x^{lpha}} = ext{Constant} > 0$$

for some  $\alpha > 0$ .

**Remarks** 

$$rac{\dot{Z}_{Kt}}{Z_{Kt}} 
ightarrow rac{g_N}{lpha} \hspace{0.2cm} \Longleftrightarrow \hspace{0.2cm} \lim_{x
ightarrow \infty} rac{\eta(x)}{x^{lpha}} = \hspace{0.2cm} ext{Constant} > 0$$

- Thinner tails require faster draws but still require power functions:
  - o It's just that the elasticity itself is now a power function!
- Examples

• Weibull: 
$$\overline{F}(x) = e^{-x^{\beta}} \Rightarrow \eta(x) = x^{\beta}$$

• Normal: 
$$\overline{F}(x) = 1 - \int_{-\infty}^{x} e^{-u^2/2} du \Rightarrow \eta(x) \sim x^2$$
 – like Weibull with  $\beta = 2$ 

Intuition

• Kortum (1997): 
$$\overline{F}(x) = x^{-\beta} \Rightarrow \eta(x) = \beta$$
 so  $K_t = e^{nt}$  is enough

• Here:  $\bar{F}(x) = e^{-x^{\beta}}$  so must march down tail exponentially faster,  $K_t = 2^{e^{nt}}$ 

# For what distributions do combinatorial draws $\Rightarrow$ exponential growth?

- Combinatorial draws lead to exponential growth for many familiar distributions:
  - Normal, Exponential, Weibull, Gumbel
  - Gamma, Logistic, Benktander Type I and Type II
  - Generalized Weibull:  $\overline{F}(x) = x^{\alpha}e^{-x^{\beta}}$  or  $\overline{F}(x) = e^{-(x^{\beta}+x^{\alpha})}$
  - Tail is dominated by "exponential of a power function"
- When does it not work?
  - lognormal: If it works for normal, then log x ~ Normal means percentage increments are normal, so tail will be too thick!
  - logexponential = Pareto
  - Surprise: Does *not* work for all distributions in the Gumbel domain of attraction (not parallel to Kortum/Frechet).

# **Scaling of** *Z<sub>K</sub>* **for Various Distributions**

Growth rate of  $Z_K$ 

Distribution	cdf	$Z_K$ behaves like	for $K = 2^N$
Exponential	$1-e^{-\theta x}$	$\log K$	8N
Gumbel	$e^{-e^{-x}}$	$\log K$	$g_N$
Weibull	$1 - e^{-x^{eta}}$	$(\log K)^{1/eta}$	$\frac{g_N}{\beta}$
Normal	$\frac{1}{\sqrt{2\pi}}\int e^{-x^2/2}dx$	$(\log K)^{1/2}$	$\frac{g_N}{2}$
Lognormal	$\frac{1}{\sqrt{2\pi}}\int e^{-(\log x)^2/2}dx$	$\exp(\sqrt{\log K})$	$rac{g_N}{2}\cdot\sqrt{N}$
Gompertz	$1 - \exp(-(e^{\beta x} - 1))$	$rac{1}{eta}\log(\log K)$	Arithmetic
Log-Pareto	$1 - \frac{1}{(\log x)^{\alpha}}$	$\exp(K^{1/lpha})$	Romer!

# **Evidence from Patents**

Combinatorial growth matches the patent data

#### Rate of Innovation?

- Kortum (1997) was designed to match a key "fact": that the flow of patents was stationary
  - Never clear this fact was true (see below)
- Flow of patents in the model?
  - Theory of record-breaking: p(K) = 1/K is the fraction of ideas that are improvements [cf Theorem 1:  $\overline{F}(Z_K) = \frac{1}{K}(\varepsilon + o_p(1))$ ]
  - $\circ\,$  Since there are  $\dot{K}$  recipes added to the cookbook every instant, the flow of patents is

$$p(K)\dot{K} = \frac{\dot{K}_t}{K_t}$$

• This is constant in Kortum (1997)  $\Rightarrow$  constant flow of patents

#### Flow of Patents in Combinatorial Growth Model?

• Simple case: 
$$N_t = \alpha R_t$$
 (i.e.  $\lambda = 1$  and  $\phi = 0$ ).

• Then  

$$K_t = 2^{N_t}$$

$$\Rightarrow \frac{\dot{K}_t}{K_t} = \log 2 \cdot \dot{N}_t$$

$$= \log 2 \cdot \alpha R_t$$

$$= \log 2 \cdot \alpha \bar{s} L_0 e^{g_L t}$$

- That is, the combinatorial growth model predicts that the number of new patents should grow exponentially over time
  - When ideas are small, it takes a growing number to generate exponential growth

# Annual Patent Grants by the U.S. Patent and Trademark Office



#### **Conclusion**

- $K\bar{F}(Z_K) \sim \varepsilon$  links *K* and the shape of the tail cdf to how the max increases
- Weitzman meets Kortum: Combinatorial growth in recipes whose productivities are draws from a thin-tailed distribution gives rise to exponential growth
- Other applications: wherever Pareto has been assumed in the literature, perhaps we can use thin tails?
  - Many literatures: technology diffusion, trade, search, productivity
  - If ideas are "small," need enhanced theory of markups and heterogeneity



# The Past and Future of Economic Growth: A Semi-Endogenous Perspective

Chad Jones

March 2023

#### Outline: The Past and Future of Economic Growth

- A simple semi-endogenous growth model
- Historical growth accounting
- Why future growth could slowdown
- Why future growth might not slow and could speed up



# A Simple Model of Semi-Endogenous Growth

PER CAPITA GDP (RATIO SCALE, 2022 DOLLARS)



#### The "Infinite Usability" of Ideas (Paul Romer, 1990)

- Objects: Almost everything in the world
  - Examples: iphones, airplane seats, and surgeons
  - Rival: If I'm using it, you cannot at the same time
  - The fundamental scarcity at the heart of most economics
- Ideas: They are different nonrival = infinitely useable
  - Can be used by any number of people simultaneously
  - Examples: calculus, HTML, chemical formula of new drug

#### The Essence of Romer's Insight

• **Question:** In generalizing from the neoclassical model to incorporate ideas (*A*), why do we write the PF as

$$Y = AK^{\alpha}L^{1-\alpha} \tag{(*)}$$

instead of

 $Y = A^{\alpha} K^{\beta} L^{1-\alpha-\beta}$ 

- Does A go inside the CRS or outside?
  - The "default" (\*) is sometimes used, e.g. 1960s
  - 1980s: Griliches et al. put knowledge capital inside CRS

#### The Nonrivalry of Ideas $\Rightarrow$ Increasing Returns

• Familiar notation, but now let  $A_t$  denote the "stock of knowledge" or ideas:

$$Y_t = F(K_t, L_t, A_t) = A_t K_t^{\alpha} L_t^{1-\alpha}$$

Constant returns to scale in K and L holding knowledge fixed. Why?

$$F(\lambda K, \lambda L, A) = \lambda \times F(K, L, A)$$

• But therefore increasing returns in *K*, *L*, and *A* together!

 $F(\lambda K, \lambda L, \lambda A) > F(\lambda K, \lambda L, A)$ 

- $\circ~$  Replication argument + Nonrivalry  $\Rightarrow$  CRS to objects
- Therefore there must be IRS to objects and ideas

Final good

$$Y_t = A_t^{\sigma} L_{yt}$$

Ideas

$$\dot{A}_t = R_t A_t^{\phi} \Rightarrow \frac{\dot{A}_t}{A_t} = R_t A_t^{-\beta}$$

Resource constraint  $R_t$ 

$$+L_{yt}=L_t=L_0e^{nt}$$

Allocation

$$R_t = \bar{s}L_t, \quad 0 < \bar{s} < 1$$

 $\phi$  captures knowledge spillovers.  $\beta \equiv 1-\phi > 0$ 

Final good

 $Y_t = A_t^{\sigma} L_{yt}$ 

Ideas

$$\dot{A}_t = R_t A_t^{\phi} \Rightarrow \dot{A}_t = R_t A_t^{-\beta}$$

Resource constraint 
$$R_t + L_{yt} = L_t = L_0 e^{nt}$$

Allocation

$$R_t = \bar{s}L_t, \quad 0 < \bar{s} < 1$$

 $\phi$  captures knowledge spillovers.  $\beta \equiv 1 - \phi > 0$ 

$$y_t \equiv \frac{Y_t}{L_t} = A_t^{\sigma} (1 - \bar{s})$$

Final good

 $Y_t = A_t^{\sigma} L_{yt}$ 

Ideas

$$\dot{A}_t = R_t A_t^{\phi} \Rightarrow \frac{A_t}{A_t} = R_t A_t^{-\beta}$$

.

$$y_t \equiv \frac{Y_t}{L_t} = A_t^{\sigma} (1 - \bar{s})$$

On BGP,  $\dot{A}/A = \text{Constant} \Rightarrow$ 

$$A_t^* = \operatorname{Constant} \cdot R_t^{\frac{1}{\beta}}$$

Resource constraint 
$$R_t + L_{yt} = L_t = L_0 e^{nt}$$

Allocation

$$R_t = \bar{s}L_t, \quad 0 < \bar{s} < 1$$

 $\phi$  captures knowledge spillovers.  $\beta \equiv 1 - \phi > 0$ 

Final good

 $Y_t = A_t^{\sigma} L_{vt}$ 

Ideas

$$\dot{A}_t = R_t A_t^{\phi} \Rightarrow \frac{A_t}{A_t} = R_t A_t^{-\beta}$$

.

On BGP, 
$$\dot{A}/A = \text{Constant} \Rightarrow$$

$$A_t^* = ext{Constant} \cdot R_t^{\frac{1}{eta}}$$

 $u_t \equiv \frac{Y_t}{T} = A_t^{\sigma} (1 - \bar{s})$ 

Combine these two equations...

Resource constraint 
$$R_t + L_{yt} = L_t = L_0 e^{nt}$$

Allocation

 $R_t = \bar{s}L_t, \quad 0 < \bar{s} < 1$ 

 $\phi$  captures knowledge spillovers.  $\beta \equiv 1 - \phi > 0$ 

#### Steady State of the Simple Model

• Level of income on the BGP (where  $\gamma \equiv \frac{\sigma}{\beta}$ )

$$y_t^* = \operatorname{Constant} \cdot R_t^{\gamma}$$

 $\Rightarrow$  BGP growth rate:

$$g_y = \frac{\partial n}{\beta} = \gamma n$$

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 $\begin{array}{ccc} {\rm Long-Run} \\ {\rm Growth} \end{array} = \begin{array}{ccc} {\rm Degree \ of \ IRS,} \\ \gamma \equiv \frac{\sigma}{\beta} \end{array} \times \begin{array}{ccc} {\rm Rate \ at \ which} \\ {\rm scale \ grows} \end{array}$ 

#### What's the difference between these two equations?



Hint: It's not the exponent:  $\sigma = \alpha = 1/3$  is possible

#### What's the difference between these two equations?



Hint: It's not the exponent:  $\sigma = \alpha = 1/3$  is possible

 $A_t$  is an aggregate, while  $k_t$  is per capita But easy to make aggregates grow: population growth!  Objects: Add 1 computer ⇒ make 1 worker more productive; for a million workers, need 1 million computers

Output per worker  $\sim$  # of computers per worker

- Ideas: Add 1 new idea ⇒ make unlimited # more productive or better off.
  - E.g. cure for lung cancer, drought-resistant seeds, spreadsheet

Income per person  $\sim$  the aggregate stock of knowledge, not on the number of ideas per person.

But it is easy to make aggregates grow: population growth!  $IRS \Rightarrow bigger$  is better.

# More people $\Rightarrow$ more ideas $\Rightarrow$ higher income / person

That's IRS associated with the nonrivalry of ideas

Evidence for Semi-Endogenous Growth (Bloom et al 2020)

Document a new stylized fact:

Exponential growth is getting harder to achieve.

 $\begin{array}{c} \text{Economic} \\ \text{growth} \end{array} = \begin{array}{c} \text{Research} \\ \text{productivity} \end{array} \times \begin{array}{c} \text{Number of} \\ \text{researchers} \\ \text{e.g. 2\% or 5\%} \end{array} \\ \downarrow \ (\text{falling}) \qquad \uparrow \ (\text{rising}) \end{array}$ 

• Consistent with the SEG model:

$$\frac{\dot{A}_t}{A_t} = R_t A_t^{-\beta}$$

 $\beta > 0 \Rightarrow$  ideas are getting harder to find

# Evidence: Aggregate U.S. Economy



#### Bloom, Jones, Van Reenen, and Webb (2020)
### The Steady Exponential Growth of Moore's Law



#### Evidence: Moore's Law



Bloom, Jones, Van Reenen, and Webb (2020)

- Moore's Law
  - 18x harder today to generate the doubling of chip density
  - Have to double research input every decade!
- Qualitatively similar findings in rest of the economy
  - Agricultural innovation (yield per acre of corn and soybeans)
  - Medical innovations (new drugs or mortality from cancer/heart disease)
  - Publicly-traded firms
  - Aggregate economy

New ideas are getting harder to find!

#### Breakthrough Patents from Kelly, Papanikolaou, Seru, Taddy (2021)



#### Literature Review

- Early Semi-Endogenous Growth Models
  - Arrow (1962), Phelps (1966), Nordhaus (1969), Judd (1985)
  - Jones (1995), Kortum (1997), Segerstrom (1998)
- Broader Literature: Models with IRS are SEG models!
  - Trade models: Krugman (1979), Eaton-Kortum (2002), Ramondo et al (2016)
  - Firm dynamics: Melitz (2003), Atkeson-Burstein (2019), Peters-Walsh (2021)
  - Sectoral heterogeneity: Ngai-Samaniego ('11), Bloom etc ('20), Sampson ('20)
  - Technology diffusion: Klenow-Rodriguez (2005), Buera-Oberfield (2020)
  - Economic geography: Redding-RossiHansberg (2017)



## Historical Growth Accounting

In LR, all growth from population growth. But historically ...?

#### **Extended Model**

• Include physical capital K, human capital per person h, and misallocation M

$$Y_t = K_t^{\alpha} (Z_t h_t L_{Yt})^{1-\alpha}$$
$$Z_t \equiv A_t M_t$$
$$A_t^* = R_t^{\gamma} = (s_t L_t)^{\gamma}$$

• Write in terms of output per person and rearrange:

$$y_t = \left(rac{K_t}{Y_t}
ight)^{rac{lpha}{1-lpha}} A_t M_t h_t \ell_t (1-s_t)$$

In LR, all growth from population growth. But historically...?

### **Growth Accounting Equations**



where



All terms are zero in the long run, other than  $\gamma n$ . Assume  $\gamma = 1/3$ 

### Historical Growth Accounting in the U.S., 1950s to Today

#### Components of 2% Growth in GDP per Person



#### Historical Growth Accounting in the U.S., 1950s to Today

#### Components of 2% Growth in GDP per Person



Components of 1.3% TFP Growth

#### **Summary of Growth Accounting**

- Even in a semi-endogenous growth framework where all LR growth is  $\gamma n$ ,
  - Other factors explain more than 80% of historical growth
- Transitory factors have been very important, but all must end:
  - rising educational attainment
  - rising LF participation
  - declining misallocation
  - increasing research intensity
- Implication: Unless something changes, growth must slow down!
  - $\,\circ\,$  The long-run growth rate is  $\approx$  0.3%, not 2%



## Why Future Growth might be Slower

#### Why Future Growth might be Slower

- Growth accounting exercise just presented:  $\gamma n \approx 0.3\%$
- Slowdown in the growth rate of research
- Slowing population growth

#### Research Employment in the U.S., OECD, and World



#### The Total Fertility Rate (Live Births per Woman)



#### What happens if future population growth is negative?

- Suppose population *declines* exponentially at rate  $\eta$ :  $R_t = R_0 e^{-\eta t}$
- Production of ideas

$$\frac{A_t}{A_t} = R_t A_t^{-\beta} = R_0 A_t^{-\beta} e^{-\eta t}$$

• Integrating reveals that *A<sub>t</sub>* asymptotes to a constant!

$$A^{*} = \begin{cases} A_{0} \left(1 + \frac{\beta g_{A0}}{\eta}\right)^{1/\beta} & \text{if } \beta > 0\\ A_{0} \exp\left(\frac{g_{A0}}{\eta}\right) & \text{if } \beta = 0 \end{cases}$$

Source: Jones (2022) "The End of Economic Growth ... "

#### The Empty Planet Result

- Fertility has trended down: 5, 4, 3, 2, and less in rich countries
  - For a family, nothing special about "above 2" vs "below 2"
  - · But macroeconomics makes this distinction critical!
- Standard result shown earlier:  $n > 0 \Rightarrow$  **Expanding Cosmos** 
  - Exponential growth in income and population
- Negative population growth ⇒ much more pessimistic Empty Planet
  - Stagnating living standards for a population that vanishes
  - o Could this be our future?



## Why Future Growth might be Faster?

(Or at least not as slow as the preceding section implies!)

- 1. Finding Lost Einsteins
- 2. Automation and artificial intelligence

- How many Edisons and Doudnas have we missed out on historically?
  - The rise of China, India, and other emerging countries
    - China and India each have as many people as U.S.+Europe+Japan
  - Brouillette (2022): Only 3% of inventors were women in 1976; only 12% in 2016
  - Bell et al (2019): Poor people missing opportunities
- Increase global research by a factor of 3 or 7?
  - $\circ~$  For  $\gamma=1/3:$  Increase incomes by  $~~3^{\gamma}-1=40\%~$  and  $~7^{\gamma}-1=90\%$
  - $\circ~$  Could easily raise growth by 0.2pp to 0.4pp for a century

#### Automation and A.I.

• Suppose research involves many tasks X<sub>i</sub> that can be done by people or by machines

$$\dot{A}_t = A_t^{1-\beta} X_1^{\alpha_1} X_2^{\alpha_2} \cdot \dots \cdot X_n^{\alpha_n}, \quad \sum \alpha_i = 1$$
$$= A_t^{1-\beta} K_t^{\alpha} R_t^{1-\alpha}$$

 $\boldsymbol{\alpha}$  is the fraction of research tasks that have been automated

• Long-run growth rate:

$$g_A = \frac{n}{\beta - \alpha}$$

- Rising automation could raise economic growth
  - Singularity if  $\alpha = \beta$  (or at least all possible ideas get discovered quickly)
  - Labs, computers, WWW: recent automation has not offset slowing growth

## Conclusion: Key Outstanding Questions

#### **Important Questions for Future Research**

- How large is the degree of IRS associated with ideas, γ?
- What is the social rate of return to research?
  - Are we underinvesting in basic research?
- Better growth accounting: contributions from DARPA, NIH, migration of European scientists during WWII, migration more generally
- Automation ongoing for 150 years, but growth slowing not rising: why?



## How I Work and Other Random Points

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NBER Innovation Bootcamp, July 2024

As for myself, I only like basic problems and could characterize my own research by telling you that when I settled in Woods Hole and took up fishing, I always used an enormous hook. I was convinced that I would catch nothing anyway, and I thought it much more exciting not to catch a big fish than not to catch a small one.

— Albert Szent-Gyorgi, 1893-1986

Nobel Prize, 1937 (discovered Vitamin C)

#### How I Work

- Find a question that excites you (and others)
- Document the basic facts
- Build a model to try to generate those facts (Lucas, Feynman)
- See what else pops out

If we understand the process of economic growth — or of anything else — we ought to be capable of demonstrating this knowledge by creating it in these pen and paper (and computer-equipped) laboratories of ours. If we know what an economic miracle is, we ought to be able to make one.

— Robert E. Lucas, Jr.

What I cannot create, I do not understand.

— Richard P. Feynman

- PPF for economics (macro vs. micro)
- Motivate research by simple, indisputable facts. (cf estimation)
- Build models to explain the facts.
- Keep a "notebook"
- On reading papers
- Try to have research be the thing you think about when sleeping/bathing/etc.

#### **On Writing Papers with Models**

- Start as simple as possible (or at least get there eventually!)
- Show entire economic environment (preferences + technology) in one slide and in Table 1 of paper
- Allocating resources: always count equations and unknowns
  - Rule of thumb easiest (Solow)
  - Optimal allocation / social planner: pretty easy and where we'd like to begin
  - Equilibrium: most complicated, and details matter (is there an NSF?). Define it fully and carefully.

#### **Research Questions**

- How do we understand economic growth?
- Why is health spending / GDP rising everywhere?
- A Schumpeterian Model of Top Income Inequality
- The Allocation of Talent and U.S. Economic Growth
- Artificial Intelligence and Economic Growth
- Taxing Top Incomes in a World of Ideas



# **Other Specific Points**

## Shanghai 1987



## Shanghai 2013



#### **Growth Theory**

• Conclusion of any growth theory:

$$\frac{\dot{y_t}}{y_t} = g$$
 and a story about g

• Key to this result is (essentially) a linear differential equation somewhere in the model:

$$\dot{X}_t = \_ X_t$$

• Growth models differ according to what they call the *X<sub>t</sub>* variable and how they fill in the blank.

### Catalog of Growth Models: What is X<sub>t</sub>?

Solow	$\dot{k}_t = sk_t^{lpha}$
Solow	$\dot{A}_t = \bar{g}A_t$
AK model	$\dot{K}_t = sAK_t$
Lucas	$\dot{h}_t = uh_t$
Romer/AH	$\dot{A}_t = RA_t$
Semi-endogenous growth	$\dot{L}_t = nL_t$

Why did I write "Are Ideas Getting Harder to Find?" (BJVW 2020 AER)

- In response to the "scale effects" critique:
  - Howitt (1999), Peretto (1998), Young (1998) and others
  - Composition bias: perhaps research productivity within every quality ladder is constant, e.g. if number of products N<sub>t</sub> grows at the right rate:

$$\frac{\dot{A}_{it}}{A_{it}} = \alpha \, S_{it} \tag{*}$$

- $\Rightarrow S_{it} = \frac{S_t}{N_t}$  invariant to scale, but responds to subsidies
  - Aggregate evidence would then be misleading
  - Permanent subsidies would still have growth effects.
- Key to addressing this concern:

Study (\*) directly  $\Rightarrow$  research productivity within a variety!

### **Alternative Futures?**



The shape of the idea production function, f(A)

The stock of ideas, A
## Taxing Top Incomes in a World of Ideas (JPE 2022)

- Large literature but interaction with ideas underappreciated.
- Consider raising the top marginal income tax rate from 50% to 75%
  - $\circ~\approx 10\%$  of GDP faces the top rate, so mechanically +2.5% GDP in revenue
  - $\circ~$  Halving the "keep rate" from 50% to 25%  $\Rightarrow$  entrepreneurs may create fewer ideas
  - $\circ\,$  Akcigit et al (2022 QJE) suggest a behavioral elasticity  $\eta$  of ideas wrt  $1- au\geq 0.2$
  - $\circ~$  Suppose degree of IRS is  $\gamma=1/2$
  - $\circ~$  Then lower effort reduces GDP by a factor of  $2^{\gamma\eta}=2^{0.5\times0.2}=2^{0.1}\approx1.07$
- Everyone's income falls by 7%, while tax raises 2.5% of GDP in revenue. Not worth it!
- Question: Is the 7% number large or small?

## What is graphed here?

INDEX (1.0 IN INITIAL YEAR) 45 r YEAR

## Population and Per Capita GDP: the Very Long Run



#### Growth over the Very Long Run

- Malthus:  $c = y = AL^{\alpha}$ ,  $\alpha < 1$ 
  - Fixed supply of land:  $\uparrow L \Rightarrow \downarrow c$  holding A fixed
- Story:
  - $\circ~$  100,000 BC: small population  $\Rightarrow$  ideas come very slowly
  - $\circ$  New ideas  $\Rightarrow$  temporary blip in consumption, but permanently higher population
  - This means ideas come more frequently
  - Eventually, ideas arrive faster than Malthus can reduce consumption!
- People produce ideas and Ideas produce people
  - $\,\circ\,$  If nonrivarly > Malthus, this leads to the hockey stick

## What is this?



# North versus South Korea: Institutions Matter!



### Misallocation and TFP: A Simple Example

Production:  $X_{steel} = L_{steel}, \quad X_{latte} = L_{latte}$ 

Resource constraint: 
$$L_{steel} + L_{latte} = \bar{L}$$

GDP (aggregation):  $Y = X_{steel}^{1/2} X_{latte}^{1/2}$ 

 $x \equiv L_{steel}/\bar{L}$  denotes the allocation (markets, distortions, central planner, etc).

Then GDP and TFP are

 $Y = A(x)\overline{L}$ 

 $A(x) = \sqrt{x \left(1 - x\right)}$ 

## **Misallocation Reduces TFP**



## Total factor productivity, A(x)

- Sandra Day O'Connor, Supreme Court Justice (1981–2006)
  - Graduated 3rd in her class at Stanford Law School, 1952
  - Only job offer in the private sector: legal secretary

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- Over the past 50 years, the U.S. allocation of talent has improved! Accounts for
  - 40% of growth in GDP per person, and
  - 20% of growth in GDP per worker