

# ARTIFICIAL INTELLIGENCE AND GOVERNMENTS: THE GOOD, THE BAD, AND THE UGLY

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Martin Beraja (MIT)

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  3. **The Ugly:** AI is a surveillance technology. Gov't misuse for repression and social control?  
*"AI-tocracy"* (with Kao, Yang and Yuchtman)  
*"Exporting the surveillance state via trade in AI"* (with Kao, Yang and Yuchtman)

1. **The Good:** Access to Government Data as Innovation Policy
2. The Bad: Inefficient Automation
3. The Ugly: AI-tocracy

- ▶ Much focus on how data collected by **private** firms shapes AI innovation  
(Agrawal et al., 2019; Jones and Tonetti, 2020)
- ▶ Yet, throughout history, **states** have also collected massive quantities of data
- ▶ The state has a large role in many areas
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Can access to **government data** stimulate **commercial** AI innovation?



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- ▶ Government units collect this data through their surveillance apparatus, and contract AI firms

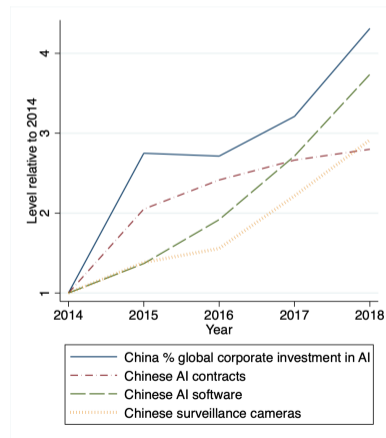
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## AI and the State in China



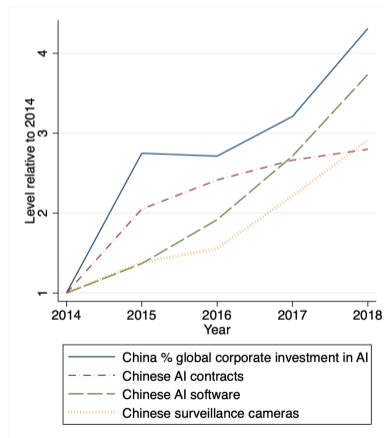
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- ▶ Government units collect this data through their surveillance apparatus, and contract AI firms
- ▶ Firms gaining access to this data use it to train algorithms and provide gov't services
- ▶ If gov't data or algorithms are **sharable** across uses, they can be used to develop commercial AI (e.g., a facial recognition platform for retail stores)

## AI and the State in China



### 1. Identify all facial recognition AI firms

- 7,837 firms
- Two sources: Tianyancha (People's Bank of China) and PitchBook (Morningstar)

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## 3. Link government buyers to AI suppliers

- 10,677 AI contracts issued by public security arms of government (e.g., local police department)

中国政府采购网

### 道路交通安全综合管理平台维护升级项目中标（成交）公告

2016年12月30日 16:28 来源：中国政府采购网 【打印】

1. 项目名称: 道路交通安全综合管理平台维护升级项目
2. 项目编号: GZGC-2016-38
3. 项目序列号: S320000000007081001
4. 项目联系人: 王继娟
5. 项目联系人电话: 0851-85226523
6. 项目用途、简要技术要求及合同履行日期: 嵌入式“人脸识别”系统软件开发
7. 采购方式: 公开招标
8. 采购日期: 2016-12-07
9. 公告媒体: 贵州省政府采购网
10. 评审时间: 2016-12-29
11. 评审地点: 贵州省公共资源交易中心
12. 评审委员会成员名单:  
熊险峰、李强、彭铁化、戚玉峰、莫荣伟
13. 定标日期: 2016-12-29
14. 中标（成交）信息:

序 号	中标供应商	中标供应商地址	主要中标内容	中标金额 (元)
1	网维科技有限公 司	上海市闵行区吴 中路199号, 德必基 D13B-846室	嵌入式“人脸识别”系统软件开发	690000.00

15. PPP项目否
16. 采购人名称: 贵州省公安厅交通管理局  
联系地址: 贵阳市龙堡路116号  
项目联系人: 宋先生  
联系电话: 0851-85226880
17. 采购代理机构全称: 贵州贵财招标有限责任公司  
联系地址: 贵州省贵阳市观山湖区金阳北路233号贵州产业投资(集团)有限责任公司大楼413室  
项目联系人: 王继娟  
联系电话: 0851-85226523
18. 采购文件上传 (PDF格式):  
附件:  
[gzc-2016-38 12月2日修改版.pdf](#)
19. 书面推荐供应商参加采购活动的采购人和评审专家推荐意见 (如有):  
无

贵州贵财招标有限责任公司

Registered with Min. of Industry and Information Technology

Categorize by intended customers (with RNN model using tensorflow):

1. **Commercial:** e.g., *visual recognition system for smart retail;*
2. **Government:** e.g., *smart city – real time monitoring system on main traffic routes;*
3. **General:** e.g., *a synchronization method for multi-view cameras based on FPGA chips.*



**Within AI public security contracts:** variation in the data collection capacity of the public security agency's local surveillance network

1. Identify non-AI contracts: police department purchases of street cameras
2. Measure quantity of advanced cameras in a prefecture at a given time
3. Categorize public security contracts as coming from “high” or “low” camera capacity prefectures

## Regional variation in contracts



## Empirical strategy

- ▶ Triple diff: software releases before and after firm receives 1st data-rich contract (relative to data-scarce)

$$y_{it} = \sum_T \beta_{1T} T_{it} \text{Data}_i + \sum_T \beta_{2T} T_{it} + \alpha_t + \gamma_i + \sum_T \beta_{3T} T_{it} X_i + \epsilon_{it}$$

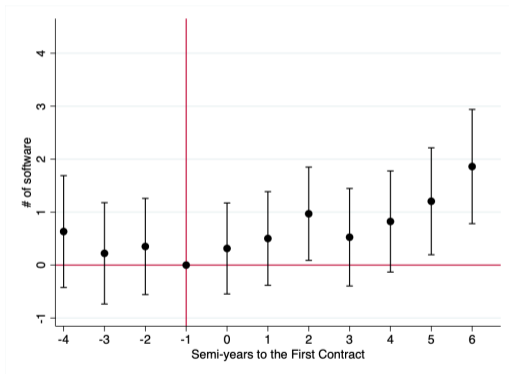
- $T_{it}$ : 1 if  $T$  semi-years before/since firm  $i$ 's 1st contract
- $\text{Data}_i$ : 1 if firm  $i$  receives “data rich” contract
- $X_i$  pre-contract controls: age, size, and software prod

# PUBLIC SECURITY CONTRACTS “DATA-RICHNESS” & COMMERCIAL AI INNOVATION

## Regional variation in contracts



## Cumulative commercial software releases



Magnitude: 2 new products over 3 years

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- ▶ Two economic arguments for slowing down automation based on:

1. **Equity** considerations (Guerreiro et al, 2022; Costinot and Werning, 2022)
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Are these arguments as strong for AI (e.g., LLMs) as they were for robots?

- ▶ Consider a firm choosing how much to automate ( $\alpha$ )

$$\max_{\alpha} \text{PDV of profits} \equiv \sum_t \underbrace{\frac{1}{(1+r)^t}}_{\text{Interest rate}} \times \underbrace{\pi_t(\alpha)}_{\text{Profits}}$$



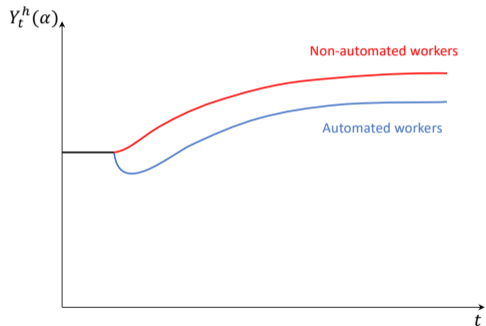
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- ▶ Consider a worker of type  $h$ , e.g., a 40 year old in a routine occupation
- ▶ Their income is  $y_t^h(\alpha)$
- ▶  $dy_t^h(\cdot)/d\alpha$  depends on their type, how easy it is to reallocate/retrain, etc

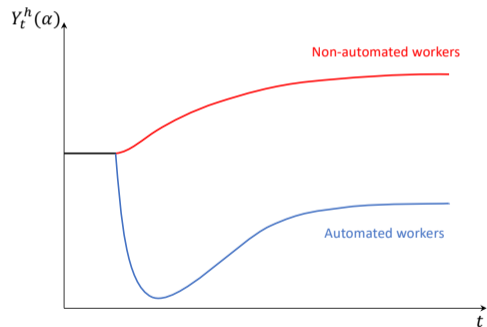
# EQUITY AND EFFICIENCY RATIONALES FOR TAXING AUTOMATION

## Workers' Incomes



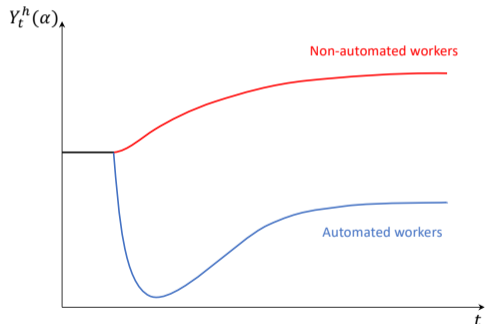
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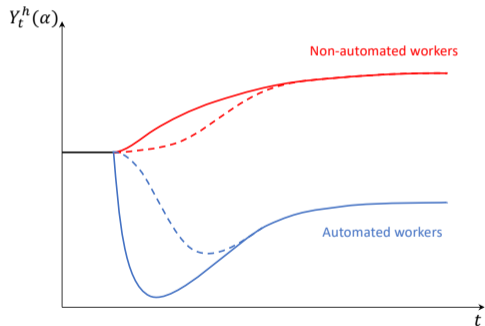
## Ricardian workers (ample savings, borrow easily)

$$c_t^h = \frac{r}{1+r} \sum_t \left( \frac{1}{1+r} \right)^t y_t^h(\alpha)$$

- Non-auto. better-off; Auto. worse-off

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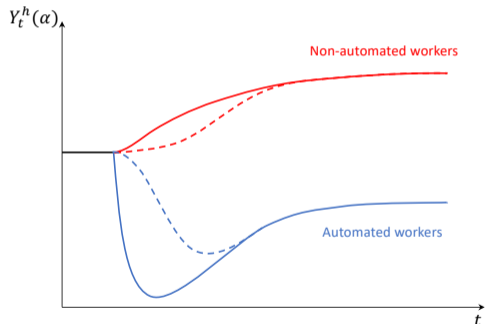
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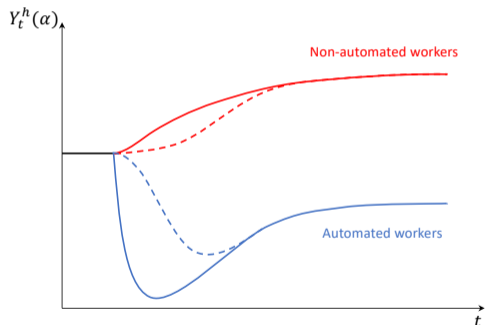
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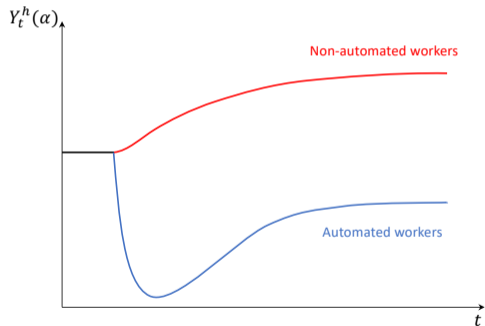
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- ▶ In practice, workers may be financially vulnerable...

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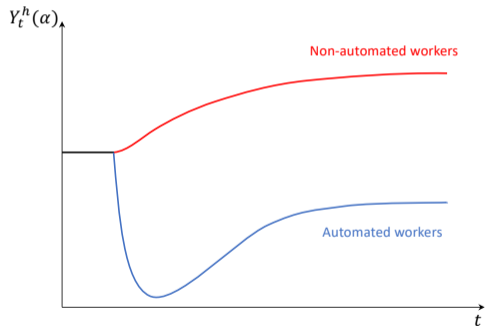
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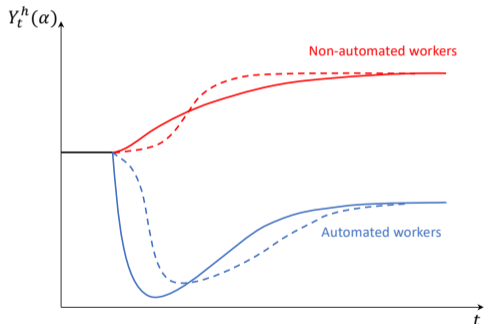
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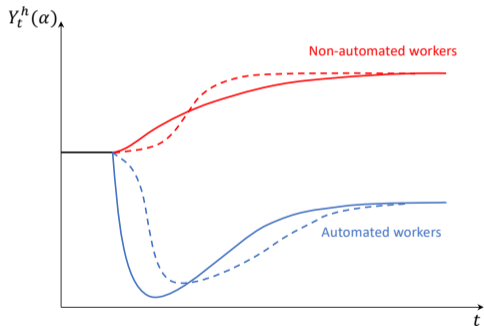
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- ▶ No **Efficiency v. Equity** trade-off

# AI (GENERATIVE, LLMs) $\neq$ ROBOTS

- ▶ **Equity** rationale seems much weaker for AI than it was for robots
  - ▶ Robots automate routine, low-to-middle-wage jobs (car manuf)
  - ▶ AI (likely) automates cognitive, middle-to high-wage jobs (lawyers, journos, soft devs)

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  - ▶ Call centers? College debt?
- ▶ Weaker rationale for **slowing down AI** due to job automation. AI **alignment** concerns?

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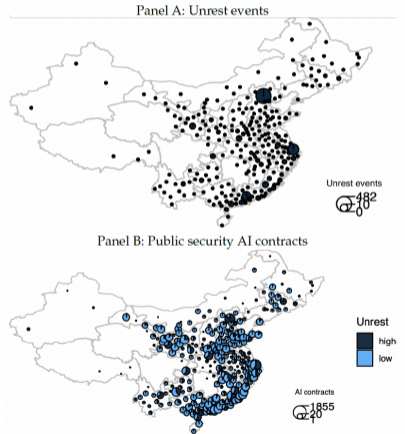


- ▶ As a technology of **prediction**, gov'ts may use AI for repression and social control (Zuboff, 2019; Tirole, 2021; Acemoglu, 2021)
- ▶ Facial recognition AI, in particular, is a technology of **surveillance** (and dual-use)

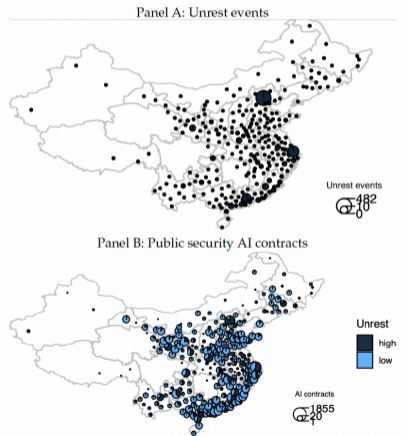
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Evidence from China?

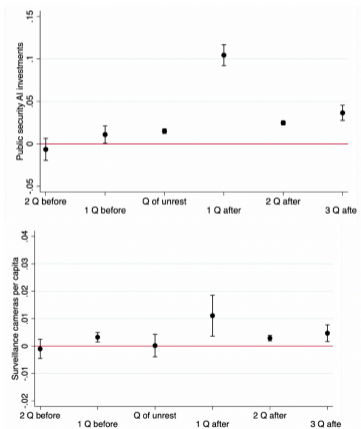
## Unrest and gov't procurement of AI



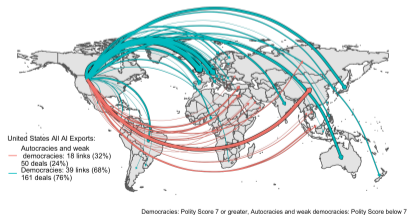
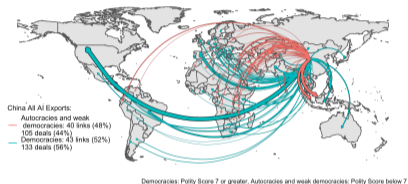
## Unrest and gov't procurement of AI



## Unrest → Gov't buys AI and cameras

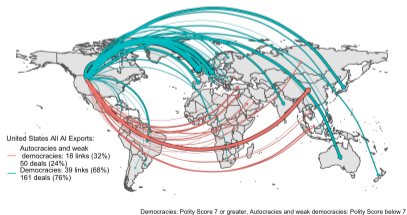
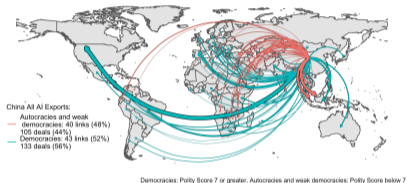


## Exports of AI: China v. US

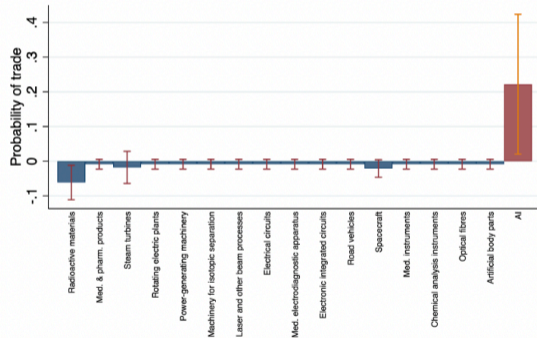


# EXPORTING THE SURVEILLANCE STATE VIA TRADE IN AI

## Exports of AI: China v. US



## Autocracies and weak democracies are more likely to import AI from China



- ▶ AI is a new technology with many **different features and uses**
- ▶ Touches on issues **across fields**: macro (growth, innovation, labor), pol. econ, IO

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- ▶ Touches on issues **across fields**: macro (growth, innovation, labor), pol. econ, IO
- ▶ We have a **responsibility** to study the benefits, risks, and policy implications of AI
  - ▶ Otherwise, we leave the task to...
- ▶ We have only started to scratch the surface. **More questions** as AI is widely adopted.