# Is Processing Good?: Theory and Evidence from China Loren Brandt, Bingjing Li and Peter M. Morrow

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1



### Overview

- Well motivated paper
- High quality of execution, both latest trade theory and empirics
- Sets out to asses welfare implications of processing trade
- Processing regime:
  - 1. Firms exempt from tariffs on intermediate goods used in the production of goods for export
  - 2. Processing producers prohibited from selling in the domestic market
- Evidence from China



## Main results

Productivity differences:

- Potentially large comparative advantage gains from allowing processing to sell domestically
- Heterogeneity across industries key (inference based on single estimate across industries misleading)
  - Account for differences in input prices paid by ordinary vs. processing produces (due to treatment of imported intermediate inputs)

Welfare (counterfactual experiments):

- Small welfare gains from tariff exemptions of processing firms small
- Large welfare losses (unrealised welfare gains) from restrictions on domestic sales by processing firms
  - Gains would be biggest for sectors in which processing is most productive relative to ordinary output



### More on the setup

- Combine the multi-sector, multi-country, multi-factor general equilibrium Ricardian trade model (e.g. Easton and Kortum, 2002; Caliendo and Parro, 2015; Levchenko and Zhang, 2016) with multivariate distribution for independent productivity draws (e.g. Ramondo and Rodriguez-Clare, 2013) and distributional effects across sectors.
- Modify the framework to introduce the processing sector in China:
  - "ordinary" o and "processing" p sectors additive to n = 1, ..., N countries
  - but subject to (possibly) correlated productivity draws:

$$F^{j}(z_{o}, z_{p}) = exp\left\{-\left[(\lambda_{o}^{j})^{\frac{1}{1-\nu}} z_{o}^{-\frac{\theta^{j}}{1-\nu}} + (\lambda_{p}^{j})^{\frac{1}{1-\nu}} z_{p}^{-\frac{\theta^{j}}{1-\nu}}\right]^{1-\nu}\right\}$$

 $\nu$ : governs correlation between  $z_o$  and  $z_p$ , hence within-industry comparative advantage and presence of any welfare effects  $\lambda_o^j$  and  $\lambda_p^j$ : state of technology of two organisational forms  $\theta$ : shape parameter of Fréchet distribution; theoretically related to the elasticity of bilateral trade to bilateral trade costs



# Comment 1: Estimation of $\nu$

- Estimates of  $\hat{v}$  crucial for accessing the degree of comparative advantage and welfare effects associated processing trade
- Estimated based on long-linear relation of cross-product expenditure shares with trade costs via productivity distribution parameters (θ<sup>j</sup> and ν), Eq. 13, p.16.
- Caliendo and Parro (2015) introduced this method for estimating θ<sup>j</sup>'s, white the present paper adopts it to estimating ν
- But, additional term associated with processing expenditure shares introduces endogeneity: π<sup>j</sup><sub>no</sub> and π<sup>j</sup><sub>on</sub> on both sides of the equation
- Also, Caliendo and Parro (2015) used triplets because NAFTA comprised of 3 countries; is this formulation appropriate here?
- And, all parameters, including θ<sup>j</sup>, are actually assumed to be common across industries
- which leads to ...



# Comment 2: Dispersion and heterogeneity important or unimportant?

- Theory and results emphasize the importance of distributional characteristics of technology across industries (λ<sup>j</sup><sub>i</sub>'s)
- At the same time  $\theta = 4$  set common across all industries & countries (Simonovska and Waugh, 2014) vs Caliendo and Parro (2015), who estimate unique  $\theta's$  across countries, goods, and sectors
- Is it reasonable to assume that productivity draws are equally dispersed irrespective of country and that all countries' bilateral trade intensities have same sensitivities trade costs?
- Countries n = 1, ..., N assumed not to engage in processing trade
- While simplifying assumptions are needed, suggest some explanation and a discussion of the magnitude and direction for any associated bias for the main results



### Comment 3: Processing trade by China's trading partners



Source: Cernat L. and M. Pajot, 2012, Assembled in Europe - the role of processing trade in EU export performance. Directorate General for Trade, European Commission

In 2011, around euro 148 billion (10%) of EU exports were conducted under the inward-processing regime



#### Comment 4: Network structure and changes since 2000



Source: X Li, B Meng and Z Wang, 2019 Recent patterns of global production and GVC participation, in D Dollar (ed), Global Value Chain Development Report, WTO

## To conclude

- Very well executed study based on state-of-the-art in the literature, both theoretically and empirically
- Addresses important question in international trade, with a focus on China
- Big takeaway: prohibiting processing producers to sell domestically leads to costly distortions
- One set of comments: introduction of processing sector and additional parameters in sectoral productivity estimations appears to come with trade-offs of additional simplifying assumptions, which are best explained..
- Another set of comments: robustness of welfare analysis to i) heterogeneity across China's trading partners (eg trade elasticities, share of processing trade in total trade) and ii) network structure of traditional and GVC trade



### A little marketing: analysis using same baseline toolkit



Figure 5: Real wage changes in NAFTA countries in tariff counterfactual

Notes: This figure depicts the average wage changes by geographic region in North America for the first counterfactual modelling a hypothetical rise in tariffs from the current NAFTA-negotiated ones to the MFN level, while NTBs remain at current levels.

Source: Auer R, A Levchenko and P Saure, 2018 The economics of revoking NAFTA, BIS Working Paper no 739

 U.S. districts suffering most from import competition see larger wage reductions, because same districts overwhelmingly export to NAFTA and rely on NAFTA intermediaries