

# A Variational Approach to the Analysis of Tax Systems

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## Abstract

We develop a general method to study the effects of non-linear taxation in dynamic settings using variational arguments. We propose a sufficient condition on individual demand that allows us to derive the effects of perturbations of the tax system in terms of intuitive parameters, such as the labor and capital income elasticities and the hazard rates of the income distributions. We first derive general theoretical formulas that characterize the welfare effects of local tax reforms and, in particular, the optimal tax system, potentially restricted within certain classes (e.g., age-independent, linear, separable). Second, we apply these formulas to various specific settings. In particular, we decompose the gains arising from each element of tax reform, starting from a simple baseline system, as the available tax instruments becomes more sophisticated. We show that the design of tax systems obeys a common general principle, namely that more sophisticated tax instruments (e.g., age-dependent, non-linear, non-separable) allow the government to better fine-tune the tax rates by targeting higher distortions to the segments of the population whose behavior responds relatively little to those taxes.

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# 1 Introduction

Many countries use a complex system of taxes and transfers. Welfare and social insurance payments depend on individual earnings, which creates a complex nonlinear schedule of effective marginal labor and capital income tax rates. Figure 1 illustrates such patterns using the federal tax programs in the U.S.<sup>1</sup> Moreover, both the eligibility and the amount of payment often depends on the past history of labor earnings, assets, marital status, age and the number of children.

It is challenging to develop a theory of taxation that both allows for sufficiently rich tax functions and provides transparent, intuitive insights about the effect of taxes. The literature so far have mainly pursued either of the following two approaches. The first approach imposes specific parametric functional form assumptions, and characterizes the optimal taxes in terms of intuitive measures of elasticities. This approach goes back to Ramsey (1927) and the modern application of this technique was introduced by Diamond and Mirrlees (1971), who restrict attention to linear taxes. The second approach imposes explicit informational restrictions on the government and characterizes the constrained optimum (e.g. Mirrlees 1971, Golosov, Kocherlakota, and Tsyvinski 2003). Both approaches have limitations. As far as the Ramsey approach is concerned, it is not clear *a priori* which functional forms best approximate the fully optimal tax system, while the predictions of these models often rely on these specific choices. Moreover, this approach does not allow to capture many realistic complexities of tax codes. The mechanism design approach is often sensitive to the assumptions on government's information set. The tax systems that emerge from it are often very unrealistically complex and the intuition for the economic forces that determine the size and the shape of the optimal taxes are not transparent.

In this paper we develop an alternative approach to the analysis of the effects of taxation that both preserves the transparency of the Ramsey approach and allows us to handle more complicated, nonlinear tax systems. Our approach is based on studying perturbations of a given non-linear tax system directly. We show that as long as the baseline tax system is sufficiently well behaved, the effect of perturbing the tax system can be expressed in terms of elasticities and hazard rates of income distributions that can be estimated in the data. Our method is sufficiently flexible to both allow researchers to restrict attention *a priori* to a given class of tax functions (e.g., non-linear taxes that do not depend on an individual's age and are separable between various incomes) and to study the sources and the magnitude of welfare gains that arise from using more sophisticated taxes (e.g., from introducing age- or history-dependent taxation).

We study a dynamic model, in which individuals' characteristics evolve over their lifetime.<sup>2</sup> The tax system consists of a sequence of tax functions which can be arbitrarily non-linear and joint in the entire history of labor and capital incomes. The generality of the tax functions

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<sup>1</sup>This becomes even more complicated once state-level programs are taken into account, see Maag et al (2012).

<sup>2</sup>In most of the paper we focus on a deterministic economy to make our approach transparent. In the last Section and in our working paper (Golosov, Tsyvinski, and Werquin 2014) we develop an extension to stochastic environments.

allows us to study the age-dependence and history dependence of taxes, non-linear taxation of capital income, and joint conditioning of taxes on labor and capital incomes. The first main contribution of the paper is to provide a general formula for the welfare effects of tax reforms in a compact and easily interpretable form. Our result is based on deriving the Gateaux differential of individual demands, government tax revenue, and social welfare. The complexity of the problem arises from the fact that an individual chooses his income as a function of the local characteristics of the tax system; but these tax rates themselves depend on the income that he chooses. Therefore, a local perturbation of the tax function faced by an individual leads him to adjust his income, which in turn induces a shift in the tax rates if the baseline tax system is non-linear, triggering further income adjustment. We provide a sufficient condition on the individual demand (namely, local Lipschitz continuity), which allows us to solve this circularity issue, and express the effects of general tax reforms only in terms of the local income and substitution effects at the individual level, and of the curvature of the baseline tax function. Importantly, these formulas are written only as a function of empirically observable and easily interpretable sufficient statistics.

We then show several applications of these results. First, we apply it to optimal taxation problems and show how it recovers the hallmark results on optimal linear commodity taxation of Diamond (1975) and non-linear labor taxation of static model of Mirrlees (1971), both of which are special cases of our general environment. Our formulas emphasize the insight that the same general principle underlies the two models, namely that more sophisticated (in this case, non-linear) tax instruments allow the government to better target the distortions associated with higher tax rates toward the segments of the populations that have either relatively small behavioral responses, or where relatively few individuals are affected. We then show that this fundamental principle can be generalized and applies to more general environments. In particular, we derive several novel predictions such as the optimality conditions for the optimal non-linear capital income tax, or for the optimal labor tax on joint income of couples.

We next turn to the analysis of tax reforms, and refine our discussion of the close connection that exists between the effects of the various tax instruments (age-dependent, non-linear, joint taxes). We sequentially decompose the welfare gains of reforming existing, not necessarily optimal, tax systems as the tax instruments become more sophisticated. We show the effects of taking into account individuals' intertemporal optimization decisions, of allowing for age- and history-dependence, and of joint conditioning of labor and capital income. This sequential decomposition of increasingly sophisticated tax systems shows that the welfare effects of general tax reforms depend on aggregate measures of three key elements: the marginal social welfare weights, which summarize the government's redistributive objective; the labor and capital income elasticities and income effect parameters with respect to the marginal income tax rates, which capture the behavioral effects of taxes; and the properties of the labor and capital income distributions, namely the hazard rates of the marginal and joint distributions.

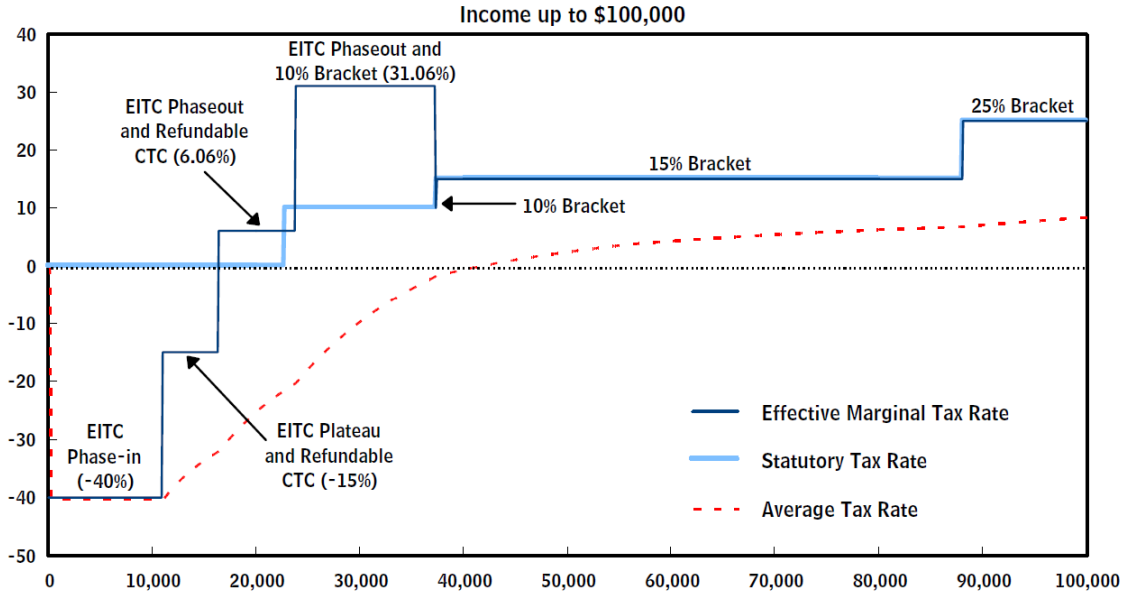
Finally, we show how one can use easily available empirical moments of income distributions

and elasticities to quantify the welfare effects of small tax reforms. Unlike the traditional approach to measuring welfare gains, which requires solving often difficult maximization problems to find the optimum, our method is very transparent and can be done almost “by hand”. It does not allow, however, to compute the gains from reforms that introduce large changes in the existing tax system.

Our approach is most closely related to and builds on the work of Piketty (1997) and Saez (2001). Like us, they extend the techniques of Ramsey (1927) and Diamond and Mirrlees (1971) to non-linear taxation and obtain expressions for the optimal labor taxes in a unidimensional static model in terms of the elasticities of labor supply and income hazard rates. Our paper extends their approach to more general dynamic settings and allows the analysis of such questions as non-linear capital taxation or joint taxation of several incomes. We also show how this approach can be used beyond optimal taxation, as we apply it to analyze tax reforms and welfare gains from increased sophistication of tax systems. More broadly our approach is also related to the “sufficient statistics” tax literature (e.g., Chetty 2009; Piketty, Saez, and Stancheva 2013). Like these papers, we express our tax formulas in terms of a small number of empirically observable parameters, which fully characterize the effects of taxes for a large set of underlying models, e.g., for very general utility functions, structures of heterogeneity, etc. Like us, Heathcote, Storesletten, and Violante (2014) characterize optimal taxes in dynamic models in terms of easily interpretable parameters, but they restrict attention to specific functional forms which, although more general than simple Ramsey (linear) instruments, are not necessarily a good approximation of the optimal schedules. Blundell and Shephard (2014) characterize numerically the optimal tax system in a complex dynamic environment. We complement their analysis by uncovering the theoretical forces which determine the effects of taxes. Our applications to age-dependence is related to work of Kremer (2002) and Weinzierl (2012). Our contribution is to uncover important sources of gains from using such tax instruments. Our work on capital taxation also builds on some insights of Piketty and Saez (2013) and Straub and Werning (2014). While these papers restrict the analysis to linear capital tax rates, we analyze the benefits of using non-linear capital taxes, and of jointly taxing labor and capital incomes. These instruments are also analyzed by Albanesi (2011) and Shourideh (2012). Unlike them, however, we do not aim to impose structure on the shocks and solve the mechanism design problem. Moreover, we allow the set of tax instruments to be restricted, e.g., non-linear but separable from labor income taxes, and we express our optimal tax formulas in terms of easily interpretable elasticities. The joint taxation of factor income is related to the work of, e.g., Kleven, Kreiner and Saez (2009). More generally, our paper relates to the literature on multidimensional screening problems, e.g., Rothschild and Scheuer (2014). While they are able to solve the complex bunching issues that arise by collapsing their model to a one-dimensional problem, we find an assumption under which such cases do not occur, allowing us to tackle the multidimensional problem directly.

The rest of the paper is organized as follows. Section 2 describes our environment. Sections 3 and 4 derive the responses of individual income, tax revenue and social welfare to perturbations

Figure 1: Effective Federal Tax Rates (source: CBO 2005)



of the baseline tax system. Section 5 considers the applications of this approach to optimal taxation. Section 6 considers the applications to tax reforms and the decomposition of welfare gains from increasing sophistication of the tax system. Section 7 presents a brief overview of the extension of our analysis to the stochastic model.

## 2 Environment

There is a measure one of agents in the economy. An agent lives for  $S \leq \infty$  periods, and time is indexed by  $s = 1, \dots, S$ . At the beginning of period  $s = 1$ , there is a draw of an exogenous vector of  $n$  characteristics  $\theta \in \Theta \subset \mathbb{R}^n$  for each individual. These idiosyncratic shocks can be, for instance, the individual's initial level of capital stock  $k_0$ , his sequence of productivities, tastes, interest rates (i.e., investment opportunities), etc. over his lifetime. The environment is deterministic: individuals know at the beginning of period  $s = 1$  their entire vector of characteristics  $\theta$ .<sup>3</sup>

Given the draw of vector  $\theta$ , the individual chooses in each period  $s \in \{1, \dots, S\}$  a level of consumption  $c_s$ , labor income  $y_s$ , and savings or borrowings  $k_s$  which yield capital income  $z_{s+1}$  in period  $s+1$ .<sup>4</sup> The utility function  $U$  can be a general, not necessarily time-separable, function of the vector of choices of consumption, labor income and capital income. We assume that the

<sup>3</sup>The deterministic environment allows us to show the main insights most transparently. We extend the analysis to the stochastic environment Golosov, Tsyvinski and Werquin (2014), and present an overview in Section 7.

<sup>4</sup>The capital income in period  $s+1$  can be written as  $z_{s+1} = r_{s+1}k_s$ , where the interest rate  $r_{s+1}$  in each period is exogenous. Our analysis allows the interest rate to be idiosyncratic, and thus the period- $s$  savings  $k_s$  to yield any (deterministic) income  $z_{s+1}$  in the next period. The before-tax capital stock at the beginning of period  $s+1$  is thus  $k_s + z_{s+1}$ .

utility function is increasing and concave in each period's consumption (and capital income if it enters explicitly the utility function), decreasing and convex in each period's labor income, and twice differentiable in all of its variables. An example of the utility function which we use in several applications is  $U = \sum_{s=1}^S \beta^{s-1} u(c_s, z_s/\theta_s)$ . In this case,  $\theta_s$  is a shock to the productivity of labor supply in period  $s$ .

In each period  $s \in \{1, \dots, S\}$ , the government levies a tax  $T_s$ . The tax liability  $T_s(\cdot)$  in period  $s$  is a non-linear function of the individual's entire history of labor incomes  $\{y_{s'}\}_{s'=1}^S$  and capital incomes  $\{z_{s'+1}\}_{s'=1}^S$ .<sup>5,6</sup> The sequence of tax functions  $\{T_s(\cdot)\}_{s=1}^S$  is known to an individual at the beginning of period  $s = 1$ , and the government can commit to it. The initial tax system  $\mathcal{T}$  thus consists of a set of tax functions  $T_s : \mathbb{R}_+^S \times \mathbb{R}^S \rightarrow \mathbb{R}$  for each period  $s \in \{1, \dots, S\}$ , where each function  $T_s(\cdot)$  maps a choice of labor and capital incomes  $\mathbf{x} \in \mathbb{R}_+^S \times \mathbb{R}^S$  to a tax liability  $T_s(\mathbf{x}) \in \mathbb{R}$ . The tax function in period  $s$ ,  $T_s\left(\{y_{s'}\}_{s'=1}^S, \{z_{s'+1}\}_{s'=1}^S\right)$ , is assumed twice continuously differentiable in all of its  $2S$  variables, that is  $T_s \in \mathcal{C}^2(\mathbb{R}_+^S \times \mathbb{R}^S, \mathbb{R})$  for all  $s \in \{1, \dots, S\}$ .<sup>7</sup>

The optimization problem of an individual with the vector of types  $\boldsymbol{\theta}$  is:

$$\begin{aligned} \mathcal{U}_{\boldsymbol{\theta}}(\mathcal{T}) \equiv & \max_{\{c_s, z_s, r_{s+1} k_s\}_{1 \leq s \leq S}} U\left(\{c_s\}_{1 \leq s \leq S}, \{y_s\}_{1 \leq s \leq S}, \{z_{s+1}\}_{1 \leq s \leq S}, \boldsymbol{\theta}\right) \\ & \text{s.t.} \quad c_s + k_s = y_s + (k_{s-1} + z_s) - T_s\left(\{y_{s'}\}_{1 \leq s' \leq S}, \{z_{s'+1}\}_{1 \leq s' \leq S}\right), \quad \forall s. \end{aligned} \quad (1)$$

We denote by  $\mathbf{x}_{\boldsymbol{\theta}}(\mathcal{T})$  the argmax of this problem, i.e., the optimal choice of labor and capital incomes of the individual  $\boldsymbol{\theta}$  as a function of the tax system  $\mathcal{T}$ . That is, we define the *individual income functional* as:

$$\mathbf{x}_{\boldsymbol{\theta}}(\mathcal{T}) = (y_{\boldsymbol{\theta},1}(\mathcal{T}), \dots, y_{\boldsymbol{\theta},S}(\mathcal{T}), z_{\boldsymbol{\theta},2}(\mathcal{T}), \dots, z_{\boldsymbol{\theta},S+1}(\mathcal{T}))'.$$

The optimal choices of consumption  $\{c_{\boldsymbol{\theta},s}\}_{s=1}^S$  are then obtained from the budget constraints. The budget constraint in period  $s$  imposes that the sum of consumption  $c_s$  and savings  $k_s$  is no greater than the sum of labor income  $y_s$  and capital income  $(k_{s-1} + z_s)$ , net of the tax liability  $T_s$ .

We denote by  $F_{\boldsymbol{\theta}}(\boldsymbol{\theta})$  the c.d.f. of vectors  $\boldsymbol{\theta} \in \Theta$ , and  $f_{\boldsymbol{\theta}}(\boldsymbol{\theta})$  the corresponding density function. We also denote by  $F_{\mathbf{x}}(\mathbf{x})$  and  $f_{\mathbf{x}}(\mathbf{x})$  the c.d.f. and the p.d.f. of incomes  $\mathbf{x} \in \mathbf{X} \subset \mathbb{R}_+^S \times \mathbb{R}^S$ , given the tax system  $\mathcal{T}$ . We assume that the sets  $\Theta$  and  $\mathbf{X}$  of vectors of types  $\boldsymbol{\theta}$  and incomes  $\mathbf{x}$  are compact in  $\mathbb{R}^n$  and  $\mathbb{R}_+^S \times \mathbb{R}^S$ , respectively, and that the densities of types

<sup>5</sup>In a given period  $s$ , the planner can tax incomes earned in the future periods  $s' > s$  because the model is deterministic. We assume here that initial capital  $k_0$  is not taxed, because it is supplied inelastically and hence does not induce any behavioral effects. Our formulas can be trivially extended to the case where it can be taxed.

<sup>6</sup>Throughout the paper we consider only capital income taxes and not wealth taxes. The same approach can be used to analyze wealth taxation.

<sup>7</sup>In the deterministic model, we could without loss of generality write only one tax function, for instance  $T_S(\cdot)$ . Instead, we choose to define one tax function per period  $s$ , at the expense of slightly more cumbersome notation, to make it easier to discuss age-dependent taxes and capital taxes in Sections 5 and 6.

and incomes at the (piecewise smooth) boundaries  $\partial X$  and  $\partial\Theta$  of the sets  $X$  and  $\Theta$  are equal to zero.<sup>8</sup> We make the following assumption about the income vectors chosen by individuals with different types  $\theta$ :

**Assumption 1.** *The map  $\theta \mapsto \mathbf{x}_\theta(\mathcal{T})$  between the vector of types  $\theta$  and the vector of income choices  $\mathbf{x}_\theta$  (given the tax system  $\mathcal{T}$ ) is injective. That is, if two individuals have a different vector of types  $\theta \neq \theta'$ , they choose a different vector of incomes  $\mathbf{x}_\theta(\mathcal{T}) \neq \mathbf{x}_{\theta'}(\mathcal{T})$ .*

We explain below how our main results are affected in the case where Assumption 1 does not hold, e.g., if the space of degrees of heterogeneity has a higher dimension than the space of income choices.

We define the present discounted value of tax revenue as a function of the tax system  $\mathcal{T}$ , or *tax revenue functional*, as

$$\mathcal{R}(\mathcal{T}) = \int_{\Theta} \left[ \sum_{s=1}^S \beta^{s-1} T_s(\mathbf{x}_\theta(\mathcal{T})) \right] dF_{\theta}(\theta), \quad (2)$$

where  $\beta$  is the marginal rate of transformation of resources across periods for the government, which we assume equal to the individual's discount factor. Tax revenue is thus the sum over time  $s \in \{1, \dots, S\}$  and over individuals  $\theta \in \Theta$  of individual tax liabilities, taking into account the agents' optimizing behavior given the tax system  $\mathcal{T}$ .

We finally define the *social welfare functional* as a weighted average of the indirect utility functions of individual agents and the tax revenue, as a function of the tax system  $\mathcal{T}$ ,

$$\mathcal{W}(\mathcal{T}) = \lambda^{-1} \left[ (1 - \alpha) \int_{\Theta} \mathcal{G}(\mathcal{U}_{\theta}(\mathcal{T})) dF_{\theta}(\theta) + \alpha \mathcal{V}(\mathcal{R}(\mathcal{T})) \right], \quad (3)$$

for some  $\alpha \in [0, 1]$ , where  $\lambda \equiv \alpha \mathcal{V}'(\mathcal{R}(\mathcal{T}))$  denotes the shadow value of public funds. Here  $\mathcal{V}(\mathcal{R}(\mathcal{T}))$  is a measure of the value of public goods that the government can provide with tax revenues  $\mathcal{R}(\mathcal{T})$ . The function  $\mathcal{G} : \mathbb{R} \rightarrow \mathbb{R}$  is defined over lifetime utilities of the individuals, and is assumed continuously differentiable, increasing, and concave. The function  $\mathcal{V} : \mathbb{R} \rightarrow \mathbb{R}$  is continuously differentiable and increasing. Note that normalizing equation (3) by the marginal value of public funds  $\lambda$  implies that social welfare is expressed in monetary units.

The tax system  $\mathcal{T}$  considered so far is very general and allows for a rich set of non-linearities and non-separabilities in taxing different incomes at different dates. In practice, we are often interested in more restrictive classes of tax systems. For example, the classic Ramsey analysis restricts the tax functions to be separable and linear in each income (e.g., Ramsey 1927, Diamond and Mirrlees 1971, Diamond 1975). Another strand of the literature focuses on the analysis of separable but non-linear tax functions, (e.g., Mirrlees 1971, Diamond 1998, Saez 2001, Heathcote, Storesletten, and Violante 2014). More generally, the New Dynamic Public

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<sup>8</sup>In some applications of Sections 6 and 5, we let incomes evolve in the whole space  $\mathbb{R}_+^S \times \mathbb{R}^S$ . Our theory can be generalized to this case by using an increasing sequence of compact sets  $X \subset \mathbb{R}_+^S \times \mathbb{R}^S$ .

Finance literature (e.g., Kocherlakota 2005, Farhi and Werning 2012, Golosov, Troshkin, and Tsyvinski 2014) emphasizes the benefits of jointly taxing different incomes, namely labor and capital incomes within periods, or labor incomes across periods (history-dependent taxation), so that the tax rate on income  $i$  depends not only on its own level  $x_i$ , but also on the levels  $x_j$  of other incomes  $j \neq i$ . When we impose such constraints on the tax system  $\mathcal{T}$ , we say that  $\mathcal{T}$  is “restricted within a class” (e.g., of linear separable, non-linear separable, etc., tax functions).

Our paper focuses on several conceptually distinct, but closely related questions. First, we analyze the revenue or welfare gains and losses of small perturbations of any *baseline tax system*  $\mathcal{T}^0$ . We refer to such changes as *tax reforms*. Suppose in particular that the tax system  $\mathcal{T}^0$  is restricted within a certain class. By deriving the effects of reforms that keep the perturbed tax system within this class, we can shed light on the economic parameters that determine whether the existing tax system is (constrained) optimal, and derive the potential welfare gains obtained by reforming it. Moreover, we can analyze reforms that induce the tax system to leave its restricted class. For instance, we can introduce (a small amount of) non-linearity, age-dependence, history-dependence or joint taxation within a baseline linear, age-independent, or separable tax system. This allows us to sequentially decompose the gains arising from each additional element of reform as the tax code becomes more sophisticated. Second, we derive characterizations of the *optimal tax system*, or the optimum within a certain class. These two questions are closely related, because the characterization of the optimum is obtained by imposing that the net welfare effect of any tax reform is non-positive if the baseline tax system  $\mathcal{T}^0$  is optimal.

### 3 Behavioral Effects of Tax Reforms

In this section, we formally define the admissible perturbations of the initial tax system, i.e., our tax reforms, and study their effect on individual behavior. We start with a *baseline tax system*  $\mathcal{T}^0 = \{T_p^0\}_{1 \leq p \leq S}$ , and consider another tax system  $\mathcal{H} = \{h_p\}_{1 \leq p \leq S}$ . The system  $\mathcal{H}$  consists of a set of tax functions  $h_p : \mathbb{R}_+^S \times \mathbb{R}^S \rightarrow \mathbb{R}$  for each period  $p \in \{1, \dots, S\}$ , as defined in Section 2. Our goal is to analyze the revenue and welfare effects of reforming the baseline tax system  $\mathcal{T}^0$  “in the direction  $\mathcal{H}$ ”. Formally, for  $\mu \in \mathbb{R}_+^*$ , we then define the *perturbed tax system*  $\tilde{\mathcal{T}}$  as  $\tilde{\mathcal{T}} = \mathcal{T}^0 + \mu\mathcal{H}$ . That is, the perturbed tax function in any period  $p$  is given by  $\tilde{T}_p = T_p^0 + \mu h_p$ . We then derive the change in tax revenue or social welfare following this perturbation as  $\mu \rightarrow 0$ . Hence, we compute the *Gateaux differential* of the tax revenue and social welfare functionals, following the local perturbation of the baseline tax system  $\mathcal{T}^0$  in the direction  $\mathcal{H}$ .

We can decompose this general perturbation  $\mathcal{H}$  of the tax system into its period- $p$  components  $h_p : X \rightarrow \mathbb{R}$ , which only affect the period- $p$  baseline tax function  $T_p : \mathbb{R}_+^S \times \mathbb{R}^S \rightarrow \mathbb{R}$ . The total effect of the perturbation  $\mathcal{H}$  is then equal to the sum over periods  $p$  of the effects of the elementary perturbations  $h_p$ . Without loss of generality we can thus restrict the analysis to perturbations of a given period- $p$  tax function  $T_p(\cdot)$ , and keep the rest of the baseline tax system



$\mathcal{T}^0$  unchanged. We therefore define an *admissible perturbation* of the baseline tax function  $T_p(\cdot)$  as a twice continuously differentiable function  $h_p \in \mathcal{C}^2(\mathbf{X}, \mathbb{R})$ . For any  $\mu > 0$ , we then define a perturbed function in period  $p$  as  $\tilde{T}_p = T_p + \mu h_p$ , and study the effects of this tax reform as  $\mu \rightarrow 0$ .

We say that the perturbation  $h_p$  is *restricted within a class* if it leaves the perturbed tax system  $\tilde{\mathcal{T}}$  in the same class (e.g., of linear, separable, etc., tax systems) as the baseline tax system  $\mathcal{T}^0$ . As a first step towards deriving the effects on social welfare and tax revenue of the perturbation  $h_p$ , we characterize in this section its effects on the optimal individual behavior. That is, we compute the Gateaux differential of the individual income functional  $\mathbf{x}_\theta(\mathcal{T}^0)$  in the direction  $h_p$ .

We first characterize the solution to the problem (1) of individual  $\theta$ , i.e., his choice of incomes  $\mathbf{x}_\theta \in \mathbf{X}$  given a tax system  $\mathcal{T}$ , which can be either the baseline tax system  $\mathcal{T}^0$  or the perturbed tax system  $\tilde{\mathcal{T}}$ . We denote by  $\{x_{\theta,j}\}_{1 \leq j \leq 2S}$  the components of the income vector  $\mathbf{x}_\theta$ , that is the labor incomes  $y_s$  and capital incomes  $z_s$  in each period  $s \in \{1, \dots, S\}$ . The system of the first-order conditions that characterizes the individual's income vector given the tax system  $\mathcal{T} = \{T_s(\cdot)\}_{1 \leq s \leq S}$  is:

$$F\left(\mathbf{x}_\theta, \{\nabla T_s(\mathbf{x}_\theta)\}_{1 \leq s \leq S}, \{T_s(\mathbf{x}_\theta)\}_{1 \leq s \leq S}, \theta\right) = 0, \quad (4)$$

for some function  $F : \mathbb{R}^{2S} \times \mathbb{R}^{(2S \times S)} \times \mathbb{R}^S \times \Theta \rightarrow \mathbb{R}^{2S}$ . (4) is a non-linear system of  $2S$  equations, with  $2S$  variables; its solution is the set of Marshallian (uncompensated) labor and capital income chosen by the individual  $\theta$  given the tax system  $\mathcal{T}$ . For  $j \in \{1, \dots, 2S\}$ , the  $j^{\text{th}}$  equation of the system (4), which is given by the  $j^{\text{th}}$  component of the function  $F$ , is the first-order condition of the individual's problem (1) for the  $j^{\text{th}}$  income  $x_{\theta,j} = y_j$  if  $1 \leq j \leq S$  and  $x_{\theta,j} = z_{j-S+1}$  if  $S+1 \leq j \leq 2S$ . The choice of income  $x_{\theta,j}$  of the individual with characteristics  $\theta$  depends on: (i) the other income choices  $\mathbf{x}_\theta \in \mathbb{R}^{2S}$  (first argument of the function  $F$ ); (ii) the  $2S$  marginal tax rates that he faces in every direction  $x_i \in \mathbb{R}^{2S}$ , i.e. the gradient vector  $\nabla T_s(\mathbf{x}_\theta)$ , for every period  $s \in \{1, \dots, S\}$  (second argument of  $F$ ); and (iii) the total tax liability that the individual pays, that is the height of the tax function  $T_s(\mathbf{x}_\theta)$  (third argument of  $F$ ).

These first-order conditions allow us to define the *linearized budget constraints* of the individual with labor and capital incomes  $\mathbf{x}_\theta$ , by replacing the tax function  $T_s(\cdot)$  with its *tangent hyperplane* at point  $\mathbf{x}_\theta$ . This individual hyperplane is entirely characterized by its normal vector (the gradient of the tax function) at point  $\mathbf{x}_\theta$ , and its intercept. Specifically, we define the period- $s$  marginal tax rates in each direction  $j$ ,  $\{\tau_{s,x_j}\}_{1 \leq j \leq 2S}$ , and the virtual income  $R_s$  that an individual with the income vector  $\mathbf{x}_\theta$  faces, as

$$\tau_{s,x_j}(\mathbf{x}_\theta) \equiv \frac{\partial T_s(\mathbf{x}_\theta)}{\partial x_{\theta,j}} \quad \text{and} \quad R_s(\mathbf{x}_\theta) \equiv \langle \nabla T_s(\mathbf{x}_\theta), \mathbf{x}_\theta \rangle - T_s(\mathbf{x}_\theta). \quad (5)$$

The tangent hyperplane is then defined by the individual's marginal tax rates and virtual income

(5) as  $\mathcal{H}_s(\mathbf{x}\theta) = -R_s(\mathbf{x}\theta) + \sum_{j=1}^{2S} \tau_{s,x_j}(\mathbf{x}\theta) x_j$ . In particular, the virtual income  $R_s(\mathbf{x}\theta)$  is the income that the individual would have if he faced this linearized tax function and earned no labor or capital income, i.e.,  $x_j = 0$  for all  $1 \leq j \leq 2S$ . The linearized budget constraint in each period  $s$ ,  $\mathcal{H}_s(\mathbf{x}\theta)$ , has  $(2S + 1)$  coordinates ( $2S$  marginal tax rates  $\{\tau_{s,x_j}\}_{1 \leq j \leq 2S}$  and the virtual income  $R_s$ ) that can be perturbed.

We can then define in the usual way the *individual* elasticities and income effect parameters of the income vector  $\mathbf{x}\theta$  corresponding to each of these perturbations, keeping the other coordinates equal. The uncompensated elasticity  $\zeta_{x_i, \tau_{s,x_j}}^{u,(\mathbf{x}\theta)}$  is the percentage change in the  $i^{\text{th}}$  income choice  $x_{\theta,i}$  in response to a percentage change in the marginal tax rate  $\tau_{s,x_j}$  that the individual faces in the direction of income  $x_j$ . More precisely, for each  $s \in \{1, \dots, S\}$ , we define these elasticities with respect to the marginal tax rates  $\tau_{s,y_j}, \tau_{s,z_j}$  if  $j \neq s$ , and with respect to the net-of-tax rates  $1 - \tau_{s,y_s}, 1 - \tau_{s,z_s}$  otherwise. Finally, the income effect parameter  $\eta_{x_i, R_s}^{(\mathbf{x}\theta)}$  is the change in the income  $x_{\theta,i}$  in response to a shift of the linearized budget constraint  $\mathcal{H}_s(\mathbf{x}\theta)$ , weighted by the marginal or net-of tax rate on income  $x_i$ . Note that for each period  $s$ , there are  $2S \times 2S$  uncompensated elasticities (change in the  $i^{\text{th}}$  income due to a perturbation in the  $j^{\text{th}}$  direction), and one income effect parameter. Hence we define:

$$\zeta_{x_i, \hat{\tau}_{s,x_j}}^{u,(\mathbf{x}\theta)} = \frac{\hat{\tau}_{s,x_j}(\mathbf{x}\theta)}{x_{\theta,i}} \frac{\partial x_{\theta,i}}{\partial \hat{\tau}_{s,x_j}} \quad \text{and} \quad \eta_{x_i, R_s}^{(\mathbf{x}\theta)} = \hat{\tau}_{s,x_i}(\mathbf{x}\theta) \frac{\partial x_{\theta,i}}{\partial R_s}, \quad (6)$$

where in these expressions  $\hat{\tau}_{s,x}$  denotes either the marginal tax rate  $\tau_{s,x}$ , or the net-of-tax rate  $1 - \tau_{s,x}$  (if  $x \in \{y_s, z_s\}$ ). Next, we define the compensated elasticities  $\zeta_{x_i, \hat{\tau}_{s,x_j}}^{c,(\mathbf{x}\theta)}$ , i.e., the percentage change in the Hicksian demands in response to percentage changes in the marginal or net-of tax rates, from the Slutsky equations as:

$$\zeta_{x_i, \hat{\tau}_{s,x_j}}^{c,(\mathbf{x}\theta)} = \zeta_{x_i, \hat{\tau}_{s,x_j}}^{u,(\mathbf{x}\theta)} \pm \frac{\hat{\tau}_{s,x_j}(\mathbf{x}\theta)}{\hat{\tau}_{s,x_i}(\mathbf{x}\theta)} \frac{x_{\theta,j}}{x_{\theta,i}} \eta_{x_i, R_s}^{(\mathbf{x}\theta)}, \quad (7)$$

where  $\pm$  stands for  $-$  if  $x_j \in \{y_s, z_s\}$ , and  $+$  otherwise. We derive in the Appendix analytical expressions for all these elasticities and income effect parameters.<sup>9</sup> We finally define the  $2S \times 2S$ -matrix  $\mathbf{E}_{\mathbf{x}, \tau_s}^{c,(\mathbf{x}\theta)}$  of changes in compensated income  $x_i$  with respect to the period- $s$  marginal tax rates  $\tau_{s,x_j}$ , and the  $2S \times 1$ -vector  $\mathbf{I}_{\mathbf{x}, R_s}^{(\mathbf{x}\theta)}$  of changes in income  $x_i$  with respect to the period- $s$  virtual income  $R_s$ , that is,

$$\left[ \mathbf{E}_{\mathbf{x}, \tau_s}^{c,(\mathbf{x}\theta)} \right]_{i,j} = \frac{\partial x_{\theta,i}^c}{\partial \tau_{s,x_j}} \quad \text{and} \quad \left[ \mathbf{I}_{\mathbf{x}, R_s}^{(\mathbf{x}\theta)} \right]_i = \frac{\partial x_{\theta,i}}{\partial R_s}. \quad (8)$$

The elements of these matrices can be expressed in terms of the compensated elasticities and income effect parameters (6,7) by multiplying by the corresponding marginal or net-of tax rate

<sup>9</sup>In the general model, these expressions are of course complicated. We show in Section 6 that they significantly simplify if the utility function has no income effects on labor supply and the baseline tax system is separable.

and dividing by the corresponding income.<sup>10</sup>

We now analyze the change in an individual's income vector  $\mathbf{x}_\theta$  in response to an admissible perturbation  $h_p$  of the period- $p$  tax function  $T_p$ . The main difficulty in analyzing the effects of tax reforms is that the individual's demand  $\mathbf{x}_\theta$  depends on the characteristics of the separating hyperplane  $\mathcal{H}_p(\mathbf{x}_\theta)$  that he faces (i.e., the gradient and virtual income of the tax function), which in turn are determined by the vector of incomes  $\mathbf{x}_\theta$  that the individual optimally chooses. Therefore a perturbation of the individual's hyperplane has a direct effect on his demand, which in turn induces a shift in his hyperplane if the baseline tax function is non-linear. The key intermediate step of our analysis is to provide a sufficient condition on the individual demand which allows us to solve this circularity issue. This condition, which states that the demand is "well behaved" in a formal sense, will allow us to derive the change in income of each individual due to a perturbation using only the local income and substitution effects at the individual level, and the curvature of the baseline tax system. We specifically make the following assumption about the income functional  $\mathbf{x}_\theta(\cdot)$ :<sup>11</sup>

**Assumption 2.** *The income functional  $\mathbf{x}_\theta(\cdot)$  is locally Lipschitz continuous in every direction  $h_p$  at the initial tax system  $T_p$ . That is, for any admissible perturbation  $h_p \in \mathcal{C}^2(X, \mathbb{R})$ , there exist  $\bar{\mu} > 0$  and  $M > 0$  such that  $\mu < \bar{\mu}$  implies  $\|\mathbf{x}_\theta(T_p + \mu h_p) - \mathbf{x}_\theta(T_p)\| < M \times \mu$ .*

This assumption formalizes the idea that individuals' income choices do not change by a discrete amount in response to infinitesimal admissible perturbations of the initial tax system. Note that this assumption is stronger than the continuity of the income correspondence at the initial tax system in the direction  $h_p$ . It requires that as the magnitude of the tax reform shrinks to zero, the size of the change in the individual's income vector shrinks to zero at a rate at least as fast as that of the perturbation. This assumption implicitly imposes restrictions on the baseline tax system  $\mathcal{T}^0$ . It requires that every individual's choice of income vector is located at a strict maximum of his choice set, so that no one in the economy is indifferent between two income vectors  $\mathbf{x}_\theta$  and  $\mathbf{x}'_\theta$  under the initial tax system  $\mathcal{T}^0$ . Hence this assumption rules out the cases where small changes in taxes have large effects on demand, which implicitly precludes bunching.<sup>12</sup>

Using Assumption 2, we are now able to derive formally the change in individual behavior in response to a perturbation  $h_p$  of the baseline tax system, that is the Gateaux differential of the individual income function in the direction  $h_p$ . In response to this perturbation, all the

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<sup>10</sup>Note that in general, the elasticities and income effect parameters depend on the value of the vector of types  $\theta$ . That is, if two individuals choose the same vector  $\mathbf{x}$  of labor and capital incomes but have different vectors of exogenous characteristics  $\theta$ , their responses to changes in the tax rates, i.e. their elasticities  $\zeta_{x_i, \tau_s, x_j}^{u, (\mathbf{x}_\theta)}$ , are different. Assumption 1, however, implies that these elasticities depend only on  $\mathbf{x}$  and not directly on  $\theta$ .

<sup>11</sup>We denote by  $\mathbf{x}_\theta(T_p)$  the vector  $\mathbf{x}_\theta(\mathcal{T}^0)$  of income choices for the individual  $\theta$  given the baseline tax system  $\mathcal{T}^0$ .

<sup>12</sup>The literature on multidimensional screening (see, e.g., Rochet and Choné 1998) highlights the issues that bunching creates in the multidimensional case, as non-local incentive constraints may bind. We leave it for future research to explore conditions on the primitives of the model that ensure that Assumption 2 is satisfied.

labor and capital incomes chosen by the individual change simultaneously. We show that despite the apparent complexity of the problem, we can derive, using the matrix notations introduced above, a compact and transparent formula giving the change in individual's behavior following any such perturbation. We express these behavioral responses in terms of: (i) the elasticities and income effect parameters (6,7) of the individual, and (ii) the local characteristics (gradient and Hessian) of the baseline tax function. We view the derivation of the formula in the next proposition and, most importantly, its compact and transparent representation, as one of the main contributions of this paper.

**Proposition 1.** *Suppose that Assumption 2 is satisfied. Then the income functional  $\mathbf{x}_\theta(\cdot)$  is Gateaux differentiable around the initial tax system. Its Gateaux differential at  $T_p$  in the direction  $h_p$ ,  $\delta\mathbf{x}_\theta(T_p, h_p) \in \mathbb{R}^{2S}$ , is given by:*

$$\delta\mathbf{x}_\theta(T_p, h_p) = \left[ \mathbf{i}_{2S} - \sum_{s=1}^S \mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x}_\theta)} D^2 T_s(\mathbf{x}_\theta) \right]^{-1} \left\{ \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x}_\theta)} \nabla h_p(\mathbf{x}_\theta) - \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)} h_p(\mathbf{x}_\theta) \right\}, \quad (9)$$

where  $\mathbf{i}_{2S}$  the  $2S \times 2S$  identity matrix, and  $D^2 T_s(\mathbf{x})$  the Hessian of the tax function  $T_s(\cdot)$ .

*Proof.* See Appendix. □

We now sketch the main steps of the proof of Proposition 1. The individual's behavior under the baseline tax function  $T_p$  (resp., the perturbed tax function  $\tilde{T}_p = T_p + \mu h_p$ ) is described by the system of first-order conditions (4) which lead him to choose the income vector  $\mathbf{x}_\theta$  (resp.,  $\tilde{\mathbf{x}}_\theta$ ). The first step is to write a Taylor expansion in the direction  $h_p$  of the perturbed set of equations, which yields the first-order (in  $\mu$ ) change in the income vector,  $\tilde{\mathbf{x}}_\theta - \mathbf{x}_\theta$ . The local Lipschitz continuity of the income functional around the baseline tax system, Assumption 2, is the key to address the circularity issue discussed above, as it ensures that the change in income remains first-order in the size  $\mu$  of the perturbation despite the feedback effect on demand generated by the endogenous shift of the tangent hyperplane along the baseline tax function. The second step consists of using the analytical expressions for the elasticities that we derive in the Appendix to show that this Gateaux differential  $\delta\mathbf{x}_\theta(T_p, h_p)$  can be expressed in terms of the matrices of elasticities and income effect parameters (8), and the gradients and the Hessians of the tax functions.

We finally provide the intuition underlying formula (9). The change  $d\mathbf{x}_\theta = \tilde{\mathbf{x}}_\theta - \mathbf{x}_\theta$  in the individual's income vector induced by the perturbation  $h_p$  is the consequence of two effects. First, there is a direct elasticity effect due to the exogenous change in the marginal tax rates  $\nabla h_p(\mathbf{x}_\theta)$  (the first  $2S$  components of the linearized budget constraint  $\mathcal{H}_p(\mathbf{x}_\theta)$ ) that the individual faces, and a direct income effect due to the exogenous change  $dR_p = (-h_p(\mathbf{x}_\theta))$  in the virtual income (i.e., a lump-sum change in the total tax liability  $T_p(\mathbf{x}_\theta)$ , corresponding to a vertical shift of the linearized budget constraint  $\mathcal{H}_p(\mathbf{x}_\theta)$ ). This direct (elasticity plus income) effect is equal to  $\mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x}_\theta)} \nabla h_p(\mathbf{x}_\theta) + \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)} (-h_p(\mathbf{x}_\theta))$ , by definition of the matrix of compensated elasticities

$\mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x}_\theta)}$  and the vector of income effect parameters  $\mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)}$ . Second, this shift of the taxpayer  $\mathbf{x}_\theta$  along the non-linear tax function by  $d\mathbf{x}_\theta$  produces an additional change in the marginal rates in all periods  $s \in \{1, \dots, S\}$  equal to  $d(\nabla T_s)(\mathbf{x}_\theta) = (D^2 T_s(\mathbf{x}_\theta)) d\mathbf{x}_\theta$ . This induces indirect elasticity effects, leading to a further change in the income vector  $\mathbf{x}_\theta$ . Note that since the vector  $\mathbf{x}_\theta$  is taxed in every period, there is such an indirect elasticity effect  $\mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x}_\theta)} d(\nabla T_s)(\mathbf{x}_\theta)$  in every period  $s \in \{1, \dots, S\}$ . Therefore, we obtain that the individual changes his income vector  $\mathbf{x}_\theta$  in response to the perturbation by an amount

$$d\mathbf{x}_\theta = \left[ \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x}_\theta)} \nabla h_p(\mathbf{x}_\theta) - \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)} h_p(\mathbf{x}_\theta) \right] + \left[ \sum_{s=1}^S \mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x}_\theta)} D^2 T_s(\mathbf{x}_\theta) \right] \times d\mathbf{x}_\theta, \quad (10)$$

which leads to equation (9).<sup>13</sup> The first bracket of (10) is the standard direct effect of perturbing the individual hyperplane, which would completely characterize the change in the individual demand if the tax functions were linear. The second bracket is the indirect effect of the endogenous adjustment in the hyperplane due to the shift in the individual demand and the non-linearity of the baseline tax system.

Proposition 1 is useful, because it allows us to express the response of any individual's choice of labor and capital incomes following any local perturbation of the baseline tax system, without having to solve for the optimization problem (1), and describe this response in terms of empirically observable and easily interpretable parameters. To do so, we substitute the values of the specific perturbation function  $h_p$ , i.e., its marginals  $\nabla h_p(\mathbf{x}_\theta)$  and its level  $h_p(\mathbf{x}_\theta)$  at point  $\mathbf{x}_\theta$ , into equation (9). Importantly, this characterization is valid in very general settings and holds regardless of the specific dimensions of heterogeneity, utility functions, tax systems, etc., as long as the individual's first-order conditions and Assumption 2 are satisfied.

We conclude this section by providing two examples of application of formula (9). First, suppose that the baseline tax system and the perturbation are both separable and linear in incomes. That is, for all  $s = 1, \dots, 2S$ , an individual who earns income  $x_s$  pays the tax liability  $\tau_{s, x_s} x_s$  in the corresponding period in the baseline tax system. We consider the separable linear perturbation  $h_p$  on income  $x_p$  in a given period  $p$ , defined by  $h_p(x_p) = x_p$ . For a given  $\mu > 0$ , the perturbed tax schedule on income  $x_p$  is therefore given by  $\tilde{T}_p(x_p) = (\tau_{p, x_p} + \mu) x_p$ , for all  $x_p \in \mathbb{R}$ . Intuitively, this perturbation increases the marginal tax rate  $\tau_{p, x_p}$  on income  $x_p$  in period  $p$  for *all* individuals by the same amount  $\mu > 0$ , and independently of their other income choices; for this reason we call this reform a *linear separable perturbation*. This perturbation has an effect on all the (labor and capital) income choices  $\{x_s\}_{1 \leq s \leq 2S}$  that individuals choose. The first-order change as  $\mu \rightarrow 0$  in the individual income  $x_s$  is given by the  $s^{\text{th}}$  component of the

<sup>13</sup>If Assumption 1 is not satisfied, then we define  $d\mathbf{x}$  as the average of the expression (9) over all individuals  $\theta$  who choose the same vector  $\mathbf{x}$ . If the initial tax system is locally linear around the point  $\mathbf{x}$ , then this average behavioral response is simply given by  $d\bar{\mathbf{x}} = \bar{\mathbf{E}}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} \nabla h(\mathbf{x}) - \bar{\mathbf{I}}_{\mathbf{x}, R_p}^{(\mathbf{x})} h(\mathbf{x})$ , where  $\bar{\mathbf{E}}$  and  $\bar{\mathbf{I}}$  are the matrices of average elasticities and income effect parameters among these individuals.

Gateaux differential vector  $\delta \mathbf{x}_\theta(T_p, h_p)$  derived in (9).<sup>14</sup> Therefore, applying formula (9) implies that an individual with income vector  $\mathbf{x}$  under the baseline tax system adjusts his income  $x_s$  in every period  $s$  following the perturbation  $h_p$  by the amount:

$$\lim_{\mu \rightarrow 0} \frac{dx_s}{\mu} = -\frac{x_s}{1 - \tau_{p,x_p}} \zeta_{x_s, 1 - \tau_{p,x_p}}^{c,(\mathbf{x})} - \frac{\eta_{x_s, R_p}^{(\mathbf{x})}}{1 - \tau_{p,x_s}} x_p = -\frac{x_s}{1 - \tau_{p,x_p}} \zeta_{x_s, 1 - \tau_{p,x_p}}^{u,(\mathbf{x})}. \quad (11)$$

Second, consider the static Mirrlees model ( $S = 1$ ) with a non-linear labor income tax schedule  $T(y)$ , and let  $h_\tau$  denote the perturbation of the baseline tax schedule defined by  $h_\tau(y) = \max\{y - \hat{y}, 0\}$ , for some fixed income level  $\hat{y} \in \mathbb{R}$ . For a given  $\mu > 0$ , the perturbed tax schedule is therefore given by  $\tilde{T}(y) = T(y)$  if  $y < \hat{y}$ , and  $\tilde{T}(y) = T(y) + \mu(y - \hat{y})$  if  $y \geq \hat{y}$ . Intuitively, this perturbation increases the marginal tax rate  $T'(y)$  faced by individuals above the income threshold  $\hat{y}$  by the same amount  $\mu > 0$ . Note that this perturbation introduces a kink in the tax system at  $\hat{y}$ , and hence strictly speaking it is not admissible. We smooth out the kink by defining instead the admissible perturbation  $\tilde{h}_\tau$  as  $\tilde{h}_\tau(y) = h_\tau(y)$  for all  $y \notin [\hat{y} - u, \hat{y} + u]$  for some small  $u > 0$ , and letting  $\tilde{h}_\tau$  be smooth and monotonic between  $\hat{y} - u$  and  $\hat{y} + u$ . Applying formula (9), we obtain that an individual with income  $y > \hat{y} + u$  adjusts his behavior in response to the perturbation  $\tilde{h}_\tau$  by the amount:

$$\lim_{\mu \rightarrow 0} \frac{dy}{\mu} = -\frac{\frac{y}{1 - T'(y)} \zeta_{y, 1 - \tau_y}^{c,(y)}}{1 + \frac{y}{1 - T'(y)} \zeta_{y, 1 - \tau_y}^{c,(y)} T''(y)} - \frac{\frac{1}{1 - T'(y)} \eta_{y, R}^{(y)}}{1 + \frac{y}{1 - T'(y)} \zeta_{y, 1 - \tau_y}^{c,(y)} T''(y)} (y - \hat{y}).$$

Next, consider the perturbation  $\tilde{h}_R$  defined by  $h_R(y) = 1$ , so that for a given  $\mu > 0$ , the perturbed tax schedule is therefore given by  $\tilde{T}(y) = T(y) + \mu$ . Intuitively, this perturbation increases the total tax liability faced by individual  $y$  by the amount  $\mu > 0$ . Applying formula (9), we obtain that an individual with income  $y$  adjusts his behavior in response to the perturbation  $\tilde{h}_R$  by the amount:

## 4 Welfare Effects of Tax Reforms and Optimal Tax System

Having defined the perturbations and described the effects that they induce on individual behavior, we now derive the revenue and welfare effects of these tax reforms, and characterize the optimal tax system. Specifically, we start from a baseline tax system, which can be sub-optimal or optimal. We locally perturb this tax system with tax reform, as defined above. Our first result (Proposition 2) describes the *revenue and welfare effects of these local tax re-*

<sup>14</sup>For any  $\mathbf{x}_\theta$ , the gradient  $\nabla h_p(\mathbf{x}_\theta)$  of the perturbation  $h_p$  is the  $2S$ -vector whose only non-zero component is in row  $p$  and is equal to 1. In particular, the marginals of the perturbation  $h_p$  do not depend on an individual's income. The Hessian matrices  $D^2 T_s(\mathbf{x}_\theta)$  of the baseline tax system are equal to zero, because the baseline tax schedule on every income  $x_s$  is linear. The  $2S \times 2S$ -matrix  $\mathbf{E}_{\mathbf{x}, \tau_p}^{c,(\mathbf{x}_\theta)}$  in equation (9) has components  $\left[ \mathbf{E}_{\mathbf{x}, \tau_p}^{c,(\mathbf{x}_\theta)} \right]_{i,j} =$

$\partial x_i^c / \partial \tau_{p,x_j} = -\frac{x_i}{1 - \tau_{p,x_j}} \zeta_{x_i, 1 - \tau_{p,x_j}}^{c,(\mathbf{x}_\theta)}$ . The  $2S$ -vector  $\mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)}$  has components  $\left[ \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_\theta)} \right]_i = \partial x_i / \partial R_p = \frac{\eta_{x_s, R_p}^{(\mathbf{x}_\theta)}}{1 - \tau_{p,x_s}}$ .

forms. Formally, we compute these local effects as the Gateaux differentials of the revenue and social welfare functionals. These give the sign and the magnitude of the potential gains that arise from reforming the current, potentially suboptimal, tax code. If the perturbation yields a strictly positive (revenue or welfare) effect, then the corresponding tax reform is (*revenue or welfare*)-*improving* and should be implemented. The second result that our theory yields (Proposition 3) is a characterization of the *globally optimal tax function*. Specifically, the baseline tax system is optimal only if there is no local tax reform that yields a strict improvement. Characterizations of the revenue-maximizing or welfare-maximizing tax systems are therefore obtained by setting the Gateaux differentials of the corresponding functionals equal to zero for any admissible perturbation. Note finally that a similar reasoning yields a characterization of the *optimum tax system within a restricted class* (e.g., of linear, separable, etc., tax systems), by restricting the analysis to the perturbations within the corresponding class.

We start by defining the social marginal welfare weights  $g_s(\mathbf{x})$  that the planner assigns to agents with various income choices. These weights are defined such that the government is indifferent between having  $g_s(\mathbf{x})$  more dollars of public funds in period  $s$  and giving one more dollar in period  $s$  to the taxpayers with choice vector  $\mathbf{x}$ . The smaller  $g_s(\mathbf{x})$ , the less the government values marginal consumption of individuals  $\mathbf{x}$ . We formally define the period- $s$  social marginal welfare weight associated with an individual with the choice vector  $\mathbf{x}$  (and type  $\theta$  such that  $\mathbf{x}_\theta = \mathbf{x}$ ) as<sup>15</sup>

$$g_s(\mathbf{x}) \equiv \frac{1-\alpha}{\lambda} \beta^{-(s-1)} \mathcal{G}'(\mathcal{W}_\theta(\mathcal{T})) U_{c_s}(\theta). \quad (12)$$

Intuitively, the envelope theorem implies that an additional dollar of revenue increases the individual's indirect utility by  $d\mathcal{W} = U_{c_s}$ , and social welfare increases by  $d[\mathcal{G}(\mathcal{W})] = \mathcal{G}'(\mathcal{W}) d\mathcal{W} = \mathcal{G}'(\mathcal{W}) U_{c_s}$ . We express this welfare gain in terms of the value of public funds (that is, in monetary units) by dividing this expression by the multiplier  $\lambda$ .

We now characterize the revenue and welfare effects of local tax reforms. Formally, we fix a period  $p$  and compute the Gateaux differential of the social welfare  $\mathcal{W}(\cdot)$  and the tax revenue  $\mathcal{R}(\cdot)$  following a perturbation of the baseline tax function  $T_p$  in the direction  $h_p \in \mathcal{C}^2(\mathbf{X}, \mathbb{R})$ . We show:

**Proposition 2.** *Suppose that Assumptions 1 and 2 are satisfied. The Gateaux differential of social welfare at the baseline tax system  $T_p$  in the direction  $h_p$ , is equal to*

$$\begin{aligned} \delta \mathcal{W}(T_p, h_p) = \int_{\mathbf{X}} \left\{ \left[ \beta^{p-1} (1 - g_p(\mathbf{x})) - \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} \right] f_{\mathbf{x}}(\mathbf{x}) h_p(\mathbf{x}) \right. \\ \left. + \left[ \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} \right] f_{\mathbf{x}}(\mathbf{x}) \nabla h_p(\mathbf{x}) \right\} d\mathbf{x}, \end{aligned} \quad (13)$$

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<sup>15</sup>If Assumption 1 is not satisfied, then the social marginal welfare weight  $g_s(\mathbf{x})$  should be defined as the average of the expression (12) over all individuals  $\theta$  who choose the same vector  $\mathbf{x}$ .

where  $\mathbf{D}(\mathbf{x}) \equiv \mathbf{i}_{2S} - \sum_s \mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x})} D^2 T_s(\mathbf{x})$ , and  $\mathbf{T}'(\mathbf{x}) \equiv \sum_s \beta^{s-1} (\nabla T_s(\mathbf{x}))'$  is the discounted sum of the gradients of the baseline tax functions  $T_s(\cdot)$ .<sup>16</sup> This expression can be equivalently written as

$$\delta \mathcal{W}(T_p, h_p) = \int_X \left\{ \beta^{p-1} (1 - g_p(\mathbf{x})) f_{\mathbf{x}}(\mathbf{x}) - \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) - \nabla \cdot \left( \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \right) \right\} h_p(\mathbf{x}) d\mathbf{x}. \quad (14)$$

The perturbation increases (resp., decreases), social welfare if  $\delta \mathcal{W}(T_p, h_p) \geq 0$  (resp.,  $\leq 0$ ). The Gateaux differential of the tax revenue functional,  $\delta \mathcal{R}(T_p, h_p)$ , is given by equations (13,14) in which  $g_p(\mathbf{x})$  is replaced with 0. The perturbation increases (resp., decreases), tax revenue if  $\delta \mathcal{R}(T_p, h_p) \geq 0$  (resp.,  $\leq 0$ ).

*Proof.* See Appendix. □

Formulas (13) or (14) give the effects on social welfare of any local perturbation of the baseline tax system in the direction  $h_p$ . Equation (13) is obtained from the following formula, which follows from the definition (3) of social welfare and is formally derived in the Appendix:

$$\delta \mathcal{W}(T_p, h_p) = \lambda^{-1} \left[ (1 - \alpha) \int_X \left\{ -\mathcal{G}'(\mathcal{U}_{\mathbf{x}}) U_{c_p}(\mathbf{x}) \right\} h_p(\mathbf{x}) f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} + \alpha \mathcal{V}'(\mathcal{R}) \int_X \left\{ \beta^{p-1} h_p(\mathbf{x}) + \mathbf{T}'(\mathbf{x}) \delta \mathbf{x}(T_p, h_p) \right\} f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right], \quad (15)$$

where  $\delta \mathbf{x}(T_p, h)$  denotes the Gateaux differential of the individual income functional derived in (9). The change in social welfare following the perturbation  $h_p$  comes from the effect on the individuals' utilities (the first term in (15)) and the effect on the public goods through the change in tax revenue (the second term in (15)). Equation (14) is then obtained by integrating (14) by parts, using our assumption that there is no mass of individuals at the boundary of the set  $X$  at the baseline tax system. Intuitively, the first term in equation (15) is the *mechanical effect*, net of the *welfare loss*, of the perturbation  $h_p$ , and the second term is the *behavioral effect* of the tax reform. The mechanical effect captures the increase in government revenue due to the tax reform, assuming that individuals do not change their behavior in response to the perturbation. An individual with income  $\mathbf{x}$  before the perturbation pays the additional tax liability  $h_p(\mathbf{x})$  in period  $p$  after the perturbation. By definition of the marginal social welfare weights (12), this induces a loss in social welfare, expressed in units of tax revenue, equal to  $g_p(\mathbf{x}) h_p(\mathbf{x})$ . Summing over all individuals  $\mathbf{x} \in X$  using the density of incomes  $f_{\mathbf{x}}(\mathbf{x})$  yields the first integral in (15). Next, the behavioral effect of the perturbation captures the change in government revenue due to the behavioral response of individuals whose vector of labor and capital incomes  $\mathbf{x}$  is affected by changes in the marginal tax rates or the virtual incomes. We derived in Proposition 1 the change  $d\mathbf{x} = \delta \mathbf{x}(T_p, h_p)$  in each individual's income vector  $\mathbf{x}$  induced

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<sup>16</sup>For instance the first component of the  $2S$ -row vector  $\mathbf{T}'(\mathbf{x})$  is the sum of the marginal tax rates on first-period labor income  $y_1$  that the individual pays in every period of his life.



by the perturbation  $h_p$ . This induces in turn a change in government's revenue in every period  $s$ , given by  $d[T_s(\mathbf{x})] = (\nabla T_s(\mathbf{x}))' d\mathbf{x}$ . The overall behavioral effect of the perturbation is thus equal to the second integral in (15). Finally, the effect on government revenue is identical to the effect on social welfare, except that we do not take into account the welfare loss of the perturbation described above. We call the perturbation  $h_p$  *budget-neutral* if  $\delta\mathcal{R}(T_p, h_p) = 0$ .

Formula (14) (or equivalently (15)) allows to compute in a wide variety of settings the effects on social welfare of any local tax reform  $h_p$  of the baseline tax system, by simply substituting the values  $h_p(\mathbf{x})$  of the corresponding perturbation in the integral of (14). We analyze several examples of application of this result in Sections 5 and 6.

Moreover, we can use formula (14) to characterize the optimal tax system, or the optimum within a restricted class. Specifically, if the baseline tax system is optimal (possibly within a class) then there is no tax reform (within the corresponding class) that yields a positive effect on social welfare. Thus, by equating the Gateaux differential of social welfare for any such perturbation to zero, we obtain the optimum tax system. We obtain the following proposition:

**Proposition 3.** *Suppose that Assumptions 1 and 2 are satisfied. Then:*

- *A necessary condition for the baseline tax function  $T_p$  to be optimal (resp., optimal within a class) is that, for any perturbation  $h_p \in \mathcal{C}^2(\mathbf{X}, \mathbb{R})$  (resp., for any perturbation restricted within this class), we have*

$$\delta\mathcal{W}(T_p, h_p) = 0. \quad (16)$$

- *In particular, applying (16) to the class of separable linear perturbations,<sup>17</sup> we obtain that the optimum separable linear tax system is characterized by, for all  $p \in \{1, \dots, 2S\}$ :*

$$0 = \int_{\mathbf{X}} \left\{ \beta^{p-1} (1 - g_p(\mathbf{x})) x_p + \left[ \mathbf{T}'(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p, x_p}^{c, (\mathbf{x})} - x_p \mathbf{T}'(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} \right] f_{\mathbf{x}}(\mathbf{x}) \right\} d\mathbf{x}, \quad (17)$$

where  $\mathbf{E}_{\mathbf{x}, \tau_p, x_p}^{c, (\mathbf{x})}$  is the  $p^{\text{th}}$  column of the matrix  $\mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})}$ .<sup>18</sup>

- *In particular, applying (16) to the class of all admissible perturbations, we obtain that the baseline tax system is the full optimum if, for any compact volume  $V \subset \mathbf{X}$  with closed and piecewise smooth boundary  $S = \partial V$ , we have, for all  $p \in \{1, \dots, 2S\}$ :*

$$0 = \int_V \beta^{p-1} (1 - g_p(\mathbf{x})) f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} - \int_V \left( \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} \right) f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} + \int_{\partial V} \left( \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} \cdot \vec{\mathbf{n}}(\mathbf{x}) \right) f_{\mathbf{x}}(\mathbf{x}) dS(\mathbf{x}), \quad (18)$$

where  $\vec{\mathbf{n}}(\mathbf{x})$  is the inward-pointing unit normal vector of the closed surface  $S$  at point  $\mathbf{x}$ .

<sup>17</sup>The linear separable perturbations are defined (see Section 3) by  $h_p(\mathbf{x}) = x_p$  and  $[\nabla h_p(\mathbf{x})]_j = \mathbf{1}_{\{j=p\}}$ , i.e., the only non-zero component of the gradient of  $h_p$  is in row  $p$ . Since the baseline tax system is linear,  $\mathbf{D}^{-1}(\mathbf{x})$  is equal to the  $2S \times 2S$ -identity matrix. Substituting into formula (13) leads to expression (17).

<sup>18</sup>The vector  $\mathbf{E}_{\mathbf{x}, \tau_p, x_p}^{c, (\mathbf{x})}$  gives the response of the income vector  $\mathbf{x}$  to a change in the marginal tax rate in the direction  $x_p$  only, i.e.,  $\partial \mathbf{x} / \partial \tau_p, x_p$ .

*Proof.* See Appendix. □

Proposition 3 has three parts. First, equation (16) formalizes the intuition that the baseline tax system is optimal (resp., optimal within a class) if no tax reform (resp., no tax reform that leaves the tax system within the corresponding class) induces a non-zero welfare gain. It is a standard first-order condition which should be satisfied by any perturbation (possibly within a restricted class), and thus provides a general characterization of the optimality of any tax system. The second and third parts of Proposition 3 show two examples of application. Equation (17) characterizes the optimal separable linear tax system, that is the set  $\{\tau_{x_s}\}_{1 \leq s \leq 2S}$  of constant marginal tax rates on each income  $x_s$ . Note that the optimal linear tax system is such that the total mechanical (net of the welfare loss) and behavioral (elasticity and income) effects, averaged over the *whole* population of individuals  $\mathbf{x} \in X$ , must sum to zero. This is because in a linear tax system, all the individuals face the same marginal tax rate, so that the feasible tax reforms increase the tax rates by the same amount for *every* individual in order to leave the perturbed tax system within this class.

Equation (18) characterizes the fully optimal (in particular, non-linear and non-separable) tax system. We obtain this expression by imposing that every perturbation  $h_p$  yields a zero welfare effect, so that the integrand in equation (14) must be equal to zero pointwise. Integrating the resulting equation over any volume  $V \subset X$  with closed boundary  $S = \partial V$  must therefore have a zero effect. We then obtain formula (18) as a consequence of the divergence theorem, which separates the total behavioral effect of the tax reform into its components in the interior and on the surface of the volume  $V$ . To understand the intuition underlying this formula, suppose that the government wants to raise revenue by increasing uniformly and in a lump-sum way the tax liability of individuals with income in the region  $\mathbf{x} \in V$ . This mechanically increases the government's revenue, since all the individuals in the region  $V$  now pay higher taxes; summing the individual mechanical effects (net of the welfare losses) over the region  $V$  yields the first integral in equation (18). Moreover, these individuals respond to the lump-sum increase in their tax liability by adjusting their incomes, as captured by the vector of income effect parameters  $\mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})}$ ; summing these behavioral effects over all the individuals in the region  $V$  yields the second integral in (18). Finally, the government can only raise the lump-sum tax liability in the region  $V$  by increasing the marginal tax rates of the individuals located on the boundary of  $V$ , that is those with income  $\mathbf{x}$  on the surface  $S = \partial V$ . These individuals respond to this higher distortion by adjusting their incomes, as captured by the matrix of compensated elasticities  $\mathbf{E}_{\mathbf{x}, T_p}^{c, (\mathbf{x})}$ ; summing these behavioral effects over all the individuals on the boundary  $S = \partial V$  yields the third integral in (18). Formula (18) thus shows that the optimal tax system is such that, for any region  $V$  of the space  $X \subset \mathbb{R}_+^S \times \mathbb{R}^S$ , the elasticity effect induced by the additional distortion on the boundary  $\partial V$  exactly compensates the mechanical and the income effects due to the lump-sum tax increase inside the region  $V$ .

To show an example of application, consider the static Mirrlees model with a single income

dimension  $y \geq 0$ , and apply formula (18) to the volume  $V = [\hat{y}, \infty)$ , for some income level  $\hat{y}$ .<sup>19</sup> The boundary of  $V$  is the singleton  $\partial V = \{\hat{y}\}$ ; its inward pointing unit normal  $\vec{\mathbf{n}}(\mathbf{x})$  is the real number 1. We obtain

$$0 = \int_{\hat{y}}^{\infty} (1 - g(y)) f_y(y) dy - \int_{\hat{y}}^{\infty} T'(y) \frac{1}{1 + \frac{y}{1-T'(y)} \zeta_{y,1-\tau_y}^{c,(y)} T''(y)} \frac{\eta_{y,R}^{(y)}}{1 - T'(y)} f_y(y) dy - \left[ T'(\hat{y}) \frac{1}{1 + \frac{\hat{y}}{1-T'(\hat{y})} \zeta_{\hat{y},1-\tau_{\hat{y}}}^{c,(\hat{y})} T''(\hat{y})} \frac{\hat{y} \zeta_{\hat{y},1-\tau_{\hat{y}}}^{c,(\hat{y})}}{1 - T'(\hat{y})} f_y(\hat{y}) \right]. \quad (19)$$

This equation is the analogue of (18) for the static model, derived in Saez (2001).<sup>20</sup> In particular, the third term of (19) (in the square brackets) is the analogue of the third term in (18), i.e., the integral over the boundary  $\partial V$ . Intuitively, in order to raise the lump-sum tax liability of individuals with income  $y \in [\hat{y}, \infty)$  (the region  $V$ , which generates a mechanical effect and an income effect given by the first two terms of (19)), the government must increase the marginal tax rate at the income level  $y = \hat{y}$  (the surface  $\partial V$ , which generates an elasticity effect given by the third term of formula (19)).<sup>21</sup> We discuss the economic intuition further in more detail in Section 5.3.

Equations (17) and (18) highlight the source of the gains that arise from using more sophisticated tax systems. In the case of the optimal separable linear tax system (17), the mechanical and behavioral effects of any feasible perturbation must cancel out *on average* over the whole population  $\mathbf{x} \in X$ . On the other hand, in the case of the fully optimal tax system, these opposing forces must cancel out *pointwise*, that is over every region  $\mathbf{x} \in V$ . Using more sophisticated tax instruments allows the government to “fine-tune” optimally the distribution of distortions within the population, whereas a linear tax system is constrained to imposing the same tax rate on every individual, and hence to balance the increase in tax revenue against a measure of the average distortion in the economy. The unrestricted government can thus choose appropriately the volume  $V$  so that the distortions induced by the higher marginal tax rates on the boundary  $\partial V$  are small relative to the benefits of higher lump-sum taxes in the interior of  $V$ , because either the fraction of individuals  $f_{\mathbf{x}}(\mathbf{x}) dS(\mathbf{x})$  or the behavioral responses to distortions  $\mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x},\tau_p}^{c,(\mathbf{x})}$  on the boundary  $\partial V$  are relatively small. We discuss this general principle in greater detail in Sections 5 and 6 below.

<sup>19</sup>Rigorously, to apply formula (18), we need to work with a compact volume  $[\hat{y}, \hat{y}']$ , with an additional boundary  $\{y = \hat{y}'\}$ , on which the inward pointing normal is the real number  $-1$ , and let  $\hat{y}' \rightarrow \infty$ , using  $\lim_{y \rightarrow \infty} f_y(y) = 0$ . The matrix  $\mathbf{D}(\mathbf{x})$  is equal to the real number  $1 + \frac{y}{1-T'(y)} \zeta_{y,1-\tau_y}^{c,(y)} T''(y)$  in the static setting, the vector  $\mathbf{T}'(\mathbf{x})$  is  $T'(y)$ , the matrix  $\mathbf{E}_{\mathbf{x},\tau_p}^{c,(\mathbf{x})}$  is  $-\frac{y}{1-T'(y)} \zeta_{y,1-\tau_y}^{c,(y)}$  and the vector  $\mathbf{I}_{\mathbf{x},R_p}^{(\mathbf{x})}$  is  $\frac{1}{1-T'(y)} \eta_{y,R}^{(y)}$ .

<sup>20</sup>Saez (2001) then integrates this differential equation in  $\frac{T'(y)}{1-T'(y)}$  to obtain a formula for the optimal marginal tax rates.

<sup>21</sup>Heuristically, this tax reform can be expressed as the limit, as  $d\tau, d\hat{y} \rightarrow 0$ , of a sequence of perturbations that increase the marginal tax rate by  $d\tau$  on the interval  $y \in [\hat{y}, \hat{y} + d\hat{y}]$ , and increase the total tax liability in a lump-sum way by  $d\tau d\hat{y}$  on the interval  $y \geq \hat{y} + d\hat{y}$ . (Working on compact volumes would require an offsetting *decrease* in the marginal tax rate at point  $y = \hat{y}'$ .) See Saez (2001) and our Section 5.3 below for details.

Equating the integrand of (14) to zero at each point  $\mathbf{x}$  yields a partial differential equation system which, along with the individual's first-order conditions (4), characterizes the optimal tax system in terms of the endogenous distribution  $f_{\mathbf{x}}$  of incomes  $\mathbf{x} \in X$ . We can change variables to rewrite these conditions using the exogenous density  $f_{\boldsymbol{\theta}}$  of types  $\boldsymbol{\theta} \in \Theta$  instead.<sup>22</sup> Assume that individuals have  $2S$  dimensions of characteristics, so that their vectors of types and incomes have the same dimension. We show in the Appendix that the optimal tax system is the solution to the partial differential equation:

$$0 = (1 - g_p(\mathbf{x}(\boldsymbol{\theta}))) \frac{f_{\boldsymbol{\theta}}(\boldsymbol{\theta})}{\det(J_{\mathbf{x}}(\boldsymbol{\theta}))} + \mathbf{T}'(\mathbf{x}(\boldsymbol{\theta})) \frac{J_{\mathbf{x}}(\boldsymbol{\theta})}{\det(J_{\mathbf{x}}(\boldsymbol{\theta}))} [J_{\mathbf{F}}^{-1}(\boldsymbol{\theta}) J_{\mathbf{F}}(T_p)] f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) - \sum_{j=1}^{2S} \sum_{i=1}^{2S} \left[ (J'_{\mathbf{x}}(\boldsymbol{\theta}))^{-1} \right]_{i,j} \frac{\partial}{\partial \theta_i} \left\{ \mathbf{T}'(\mathbf{x}(\boldsymbol{\theta})) \frac{J_{\mathbf{x}}(\boldsymbol{\theta})}{\det(J_{\mathbf{x}}(\boldsymbol{\theta}))} [J_{\mathbf{F}}^{-1}(\boldsymbol{\theta}) J_{\mathbf{F}}(\boldsymbol{\tau}_p)] f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) \right\}_j, \quad (20)$$

where  $J_{\mathbf{x}}(\boldsymbol{\theta}) = [\partial x_{\boldsymbol{\theta},i} / \partial \theta_j]_{1 \leq i,j \leq 2S}$  is the Jacobian matrix of the income function  $\mathbf{x}(\boldsymbol{\theta})$ ,  $\det(J_{\mathbf{x}}(\boldsymbol{\theta}))$  is its determinant, and  $J_{\mathbf{F}}(\boldsymbol{\tau}_p)$ ,  $J_{\mathbf{F}}(T_p)$ ,  $J_{\mathbf{F}}(\boldsymbol{\theta})$  are defined by  $J_{\mathbf{F}}(\boldsymbol{\tau}_p) = [\partial F_i / \partial \tau_{p,x_j}]_{i,j}$ ,  $J_{\mathbf{F}}(T_p) = [\partial F_i / \partial T_p]_{i,j}$ , and  $J_{\mathbf{F}}(\boldsymbol{\theta}) = [\partial F_i / \partial \theta_j]_{i,j}$ , for the function  $F$  defined by (4).

In order to calculate these latter three matrices, we need to work with a specific model of heterogeneity, and write explicitly the system of first-order conditions in the form of (4). In the Appendix, we do so for a dynamic model in which the  $2S$  sources of heterogeneity (i.e., the idiosyncratic vector  $\boldsymbol{\theta}$ ) are the productivity of labor supply and the interest rate on the capital stock in each period. In particular, in the static Mirrlees model, we can easily compute the matrices  $J_{\mathbf{F}}^{-1}(\boldsymbol{\theta})$ ,  $J_{\mathbf{F}}(\boldsymbol{\tau}_p)$ ,  $J_{\mathbf{F}}(T_p)$  by differentiating the individual's first order conditions, so that we obtain the following formula:

$$0 = (1 - g(\theta)) f_{\theta}(\theta) - \frac{T'(y_{\theta})}{1 - T'(y_{\theta})} \frac{\dot{y}_{\theta}}{y_{\theta}} \frac{\eta_{y,R}}{1 + \zeta_{y,w}^u} \theta f_{\theta}(\theta) + \frac{d}{d\theta} \left\{ \frac{T'(y_{\theta})}{1 - T'(y_{\theta})} \frac{\zeta_{y,w}^c}{1 + \zeta_{y,w}^u} \theta f_{\theta}(\theta) \right\}. \quad (21)$$

Integrating this differential equation yields the characterization of the optimal marginal income tax rates  $T'(y_{\theta}) / (1 - T'(y_{\theta}))$  derived by Mirrlees (1971). If in addition the utility function has no income effects on labor supply, so that  $\eta_{y,R} = 0$ , we obtain the formula derived by Diamond (1998). An advantage of writing the formula for the optimal tax schedule in the form (21) rather than in the original form of Mirrlees (1971) is that the explicit notation for the income and the substitution effects makes transparent the underlying economic effects that determine the optimal marginal taxes.

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<sup>22</sup>Changing variables from  $\mathbf{x}$  to  $\boldsymbol{\theta}$  to characterize the fully optimal tax system is useful because the resulting partial differential equation does not feature the deformation matrix  $\mathbf{D}(\mathbf{x})$ , so that we can solve directly for the marginal tax rates  $\mathbf{T}'(\mathbf{x}(\boldsymbol{\theta}))$ . On the other hand, it is more useful to work with the distribution of incomes when deriving the welfare effects of local tax reforms of suboptimal tax systems, because it is observed given the current tax code.

## 5 Applications to Optimal Taxation

In this section we discuss applications of our general analysis to optimal taxation. We first show how our results reproduce two canonical benchmarks in public finance: the optimal Ramsey tax formula of Diamond (1975), and the optimal non-linear income tax formula in a static economy due to Mirrlees (1971). We then apply our analysis to several environments to obtain novel insights about non-linear labor income taxation and capital income taxation in dynamic economies.

In Sections 5.1 to 5.4, we focus on *separable* tax systems. The tax function in period  $s$  depends on labor income  $y_s$  and capital income  $z_s$  as  $T_{s,y}(y_s) + T_{s,z}(z_s)$ . To simplify the notations, we let  $\bar{x}_s \equiv \mathbb{E}[x_s]$  denote the average value of income  $x_s \in \{y_s, z_s\}$  in period  $s$  in the economy. In latter applications we take expectations conditional on vector  $\mathbf{x}$  lying in a set  $V$ , in which case we denote  $\bar{x}_s^V \equiv \mathbb{E}[x_s | \mathbf{x} \in V]$ . Similarly, let  $\bar{\zeta}_{x_s, q_{x_p}}^c$ ,  $\bar{\zeta}_{x_s, q_{x_p}}^u$ ,  $\bar{\eta}_{x_s, R_p}$  be the average compensated price elasticity, uncompensated price elasticity and income effect parameter of income  $x_s \in \{y_s, z_s\}$  in period  $s$  with respect to decreases in the prices  $q_{x_p} \in \{w_p, r_p\}$  and income  $R_p$  in period  $p$ , with additional superscript  $V$  notation if the elasticities are averages over  $\mathbf{x} \in V$ . Formally,  $q_{x_p}$  denotes the net-of-tax rate  $1 - \tau_{p, x_p}$  on income  $x_p$  period  $p$ , and  $R_p$  is the virtual income in period  $p$ . We thus define:

$$\begin{aligned}\bar{\zeta}_{x_i, q_{x_j}}^{(V)} &\equiv \int_{\mathbf{x} \in V} \frac{x_i}{\bar{x}_j^V} \zeta_{x_i, q_{x_j}}^{(\mathbf{x})} f_{\mathbf{x}}(\mathbf{x} | \mathbf{x} \in V) d\mathbf{x}, \\ \bar{\eta}_{x_s, R_p}^{(V)} &\equiv \int_{\mathbf{x} \in V} \frac{q_{x_s}}{\hat{q}_{x_s}} \eta_{x_s, R_p}^{(\mathbf{x})} f_{\mathbf{x}}(\mathbf{x} | \mathbf{x} \in V) d\mathbf{x}.\end{aligned}\tag{22}$$

where  $\hat{q}_{x_s} = 1 - \tau_{s, x_s}$  if  $p = s$ , and 1 otherwise.<sup>23</sup> Finally, we define the hazard rate of factor  $x_s$  in period  $s$  at point  $\hat{x}$  as  $\mathcal{H}_{x_s}(\hat{x}) = \hat{x} f_{x_s}(\hat{x}) / (1 - F_{x_s}(\hat{x}))$ .

### 5.1 Optimal Commodity Taxation

As a first application of our theory, consider the analysis of Ramsey (1927) and Diamond (1975), who restrict the tax system to be separable and *linear* in each income, so that in each period  $s$  a consumer pays a proportional tax  $T_{s,x}(x) = \tau_{s,x}x$  on income  $x$ . Applying formula (17) we obtain that for all  $p$ , the optimal tax rates  $\tau_{p, x_p}$  are determined as functions of the own- and

<sup>23</sup>Thus, we have  $\hat{q}_{x_s} = \hat{\tau}_{p, x_s}$ , where  $\hat{\tau}_{p, x_s}$  is defined in (6), so that  $\frac{1}{\hat{q}_{x_s}} \eta_{x_s, R_p} = \frac{\partial x_s}{\partial R_p}$ .

cross-price uncompensated elasticities by:<sup>24</sup>

$$\sum_{s=1}^S \sum_{x \in \{y,z\}} \beta^{s-p} \frac{\tau_{s,x_s}}{1 - \tau_{p,x_p}} \bar{\zeta}_{x_s, q_{x_p}}^u = 1 - \mathbb{E} \left[ \frac{x_p}{\bar{x}_p} g_p \right]. \quad (23)$$

Define the net social marginal utility of income for individual  $\mathbf{x}$  as

$$b_p(\mathbf{x}) \equiv g_p(\mathbf{x}) - \sum_{s=1}^S \sum_{x \in \{y,z\}} \beta^{s-p} \frac{\tau_{s,x_s}}{1 - \tau_{s,x_s}} \eta_{x_s, R_p}^{(\mathbf{x})},$$

and let  $\bar{b}_p \equiv \mathbb{E}[b_p(\mathbf{x})]$ . Using the Slutsky equations and rearranging the previous equation, we obtain, for all  $p, x$ ,

$$\sum_{s=1}^S \sum_{x \in \{y,z\}} \beta^{s-p} \frac{\tau_{s,x_s}}{1 - \tau_{p,x_p}} \bar{\zeta}_{x_s, q_{x_p}}^c = 1 - \bar{b}_p - \bar{b}_p \cdot \text{cov} \left( \frac{b_p}{\bar{b}_p}, \frac{x_p}{\bar{x}_p} \right).$$

This is Ramsey's formula with several consumers, first obtained by Diamond (1975).

## 5.2 Optimal Age-Independent Capital Income Tax Rates

In this section we study capital income taxes that are restricted to be linear and constant over many periods. Such taxes arise naturally in several cases. First, many applications impose an a priori assumption that capital taxes do not depend on the time period, e.g., Conesa, Kitao and Krueger (2009). Second, the optimal asymptotic capital tax rate in infinite horizon economies, analyzed by Chamley (1986) and Judd (1985), is equivalent to a tax that is constant across time after the economy reaches the steady-state.

For our analysis we abstract from income effects on labor supply and assume that preferences are of the form:

$$U = \sum_{s=1}^S \beta^{s-1} u \left( c_s - v \left( \frac{z_s}{\theta_s} \right) \right). \quad (24)$$

When labor supply has no income effects, the form of labor income taxes (linear, separable non-linear, or even history-dependent) is irrelevant for our main result.

First, note that when capital taxes can be chosen freely in each period, the optimal tax rate in period  $p$  satisfies Ramsey formula (23), where the cross-partial elasticities  $\bar{\zeta}_{z_s, \tau_p}^u$  between labor income and the capital income tax rates are equal to zero. If instead we exogenously restrict the tax rates to be constant across time, we can apply the general formulas (13) and (16) to obtain

<sup>24</sup>In formula (17), we can use the Slutsky equations to express the  $s^{\text{th}}$  component of the vector  $\mathbf{E}_{\mathbf{x}, \tau_p, x_p}^{c, (\mathbf{x})} - x_p \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})}$  (for  $s = 1, \dots, 2S$ ) as  $\partial x_s / \partial \tau_{p, x_p} = -\frac{x_s}{1 - \tau_{p, x_p}} \zeta_{x_s, 1 - \tau_{p, x_p}}^{u, (\mathbf{x}\theta)}$ . The row vector  $\mathbf{T}'(\mathbf{x})$  has component  $\beta^{s-1} \tau_{s, x_s}$  in column  $s$ . Equation (23) then follows from (17) after dividing both sides of the equation by  $\beta^{p-1} \bar{x}_p$  (recall that the average elasticity  $\bar{\zeta}_{x_s, q_{x_p}}^u$  is normalized by  $\bar{x}_p$ , see (22)).

the following characterization of the optimal *age-independent* capital income tax rate  $\tau_z$ :

**Proposition 4.** *Suppose that the utility function has no income effects on labor supply as defined in (24). The optimal age-independent capital income tax rate  $\tau_z$  is then given by:*

$$\frac{\tau_z}{1 - \tau_z} = \left( 1 - \sum_{p=2}^S \gamma_{p,\bar{z}} \mathbb{E} \left[ \frac{z_p}{\bar{z}_p} g_p \right] \right) \frac{1}{\sum_{p=2}^S \gamma_{p,\bar{z}} \zeta_p^u}, \quad (25)$$

where the weights  $\gamma_{p,\bar{z}}$  and the compounded uncompensated elasticity  $\zeta_p^u$  are equal to

$$\gamma_{p,\bar{z}} = \frac{\beta^{p-1} \bar{z}_p}{\sum_{s=2}^S \beta^{s-1} \bar{z}_s}, \quad \text{and} \quad \zeta_p^u = \sum_{s=2}^S \beta^{s-p} \bar{\zeta}_{z_s, r_p}^u.$$

*Proof.* See Appendix. □

The weight  $\gamma_{p,\bar{z}}$  is the ratio between the mechanical effect of a linear perturbation of the capital income tax rate in period  $p$  only (the tax revenue generated in period  $p$  is proportional to the average capital income  $\bar{z}_p$  in the economy in period  $p$ ), and the total mechanical effect of the age-independent perturbation (which raises revenue in every period  $s \geq 2$ ). Intuitively, the behavioral effect of the period- $p$  increase in the capital income tax rate, measured by the uncompensated elasticity parameter  $\zeta_p^u$ , contributes to the total effect of the age-independent perturbation proportionally to the amount of capital income distorted in period  $p$ ,  $\bar{z}_p$ . Proposition 4 shows that the optimal tax rate, when restricted to be constant over time, is determined by the *compounded* uncompensated elasticity of savings, that is the sum of the per-period elasticities. Specifically, the capital income elasticities  $\bar{\zeta}_{z_s, r_p}^u$  are summed both over periods  $s$ , because the tax rate in any given period  $p$  affects the savings choices in all periods  $s$ , and over periods  $p$  (weighted by the size of the aggregate capital income in that period), because the tax is implemented in every period  $p$ . Note that the elasticity  $\zeta_p^u$  (i.e., a summation over  $s$  only) would be the relevant parameter to characterize the optimal *age-dependent* period- $p$  tax rate, as described in formula (23).

Assume for simplicity that the capital income distribution is age-independent, so that  $\gamma_{p,\bar{z}} = \beta^{p-1} / \sum_{s=2}^S \beta^{s-1}$  is simply equal to a (normalized) discount factor. We now compare this compounded elasticity with the behavioral response of capital income to a *one-period* change in the tax rate, that is a perturbation of the capital income tax rate in period two,  $r_2$ . We show that compounding the elasticities over a longer horizon can either increase or lower the elasticity that is relevant for the optimal tax rate, depending on the the magnitude of the elasticity of intertemporal substitution. First, observe that the compounded *uncompensated* elasticity can be written, using the Slutsky equation, as the sum of the compounded *compensated* elasticity

and the compounded *income effect* parameter:

$$\sum_{p=2}^S \sum_{s=2}^S \gamma_{p,\bar{z}} \beta^{s-p} \bar{\zeta}_{z_s, r_p}^u = \sum_{p=2}^S \sum_{s=2}^S \gamma_{p,\bar{z}} \beta^{s-p} \left[ \bar{\zeta}_{z_s, r_p}^c + \bar{\eta}_{z_s, R_p} \right].$$

The compensated elasticities of capital income are always positive, while the income effect parameter  $\bar{\eta}_{z_s, R_p}$  is negative for  $s \leq p$  and positive otherwise. The size of the compounded uncompensated elasticity thus depends on whether the substitution effect dominates the net income effect of a tax change. The analysis is the most stark if we follow Judd (1985) and assume that capital is being held only by the agents who have no labor income, and whose utility is then  $u(c) = c^{1-\sigma}/(1-\sigma)$ . To simplify calculations, assume further that  $S = \infty$ , and that the average capital income  $\bar{z}_p$  in the economy is independent of the period  $p$ . Computing directly the compensated elasticities  $\bar{\zeta}_{z_s, r_p}^c$  and income effect parameters  $\bar{\eta}_{z_s, R_p}$  when after-tax interest rates are equal to  $\beta^{-1}$ , we can compare the compounded elasticity to the elasticity of one-time tax change in period two. We obtain:

**Proposition 5.** *Assume that all the assumptions of this section are satisfied. Then the elasticity of capital income with respect to a change in the capital income tax rate in period two only, satisfies*

$$\begin{aligned} \sum_{p=2}^{\infty} \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_p}^u &\geq \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_2}^u, & \text{if } \sigma \leq 1, \\ \sum_{p=2}^{\infty} \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_p}^u &< \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_2}^u, & \text{if } \sigma \text{ is sufficiently large.} \end{aligned} \quad (26)$$

*Proof.* See Appendix. □

Proposition 5 shows that compounding the elasticities may either increase or decrease the effective behavioral effect of capital income depending on the value of the intertemporal elasticity of substitution  $\sigma$ . Note that with our preferences, we have  $\bar{\eta}_{z_s, R_p} = -\sigma \bar{\zeta}_{z_s, r_p}^c$  if  $s \leq p$ . The intuition thus becomes particularly transparent when we allow taxes to change only after some period  $P$  and take the limit as  $P \rightarrow \infty$ . In this case the positive income effects become negligible and we obtain the following result proved by Straub and Werning (2014),

$$\lim_{P \rightarrow \infty} \beta^{-(P-1)} \sum_{p=P}^{\infty} \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_p}^u = \begin{cases} \infty, & \text{if } \sigma < 1, \\ -\infty, & \text{if } \sigma > 1. \end{cases} \quad (27)$$

Straub and Werning (2014) then use this insight to provide an intuition for their results that the optimal capital taxes converge to zero in the long run steady state only if  $\sigma < 1$  and that they remain positive and may even converge to infinity for  $\sigma \geq 1$ . Proposition 5 shows that



the mechanisms they emphasize continue to operate for age-independent taxes even in the short run.

### 5.3 Optimal Non-Linear Labor Income Taxation

As a third application of our theory, consider the static model of optimal income taxation analyzed by Mirrlees (1971). Suppose that  $S = 1$ , there is no capital income and the individual utility is given by  $u(c, y/\theta)$ . We derived in equation (19) the optimal non-linear labor income tax schedule  $T(y)$ . We can rewrite this formula as:

$$0 = \mathbb{E}_{y \geq \hat{y}} [1 - g] - \mathbb{E}_{y \geq \hat{y}} \left[ \frac{T'(y)}{1 - T'(y) + y \zeta_{y,w}^{c,(y)} T''(y)} \eta_{y,R}^{(y)} \right] - \frac{T'(\hat{y})}{1 - T'(\hat{y}) + \hat{y} \zeta_{y,w}^{c,(\hat{y})} T''(\hat{y})} \zeta_{y,w}^{c,(\hat{y})} \mathcal{H}_y(\hat{y}). \quad (28)$$

Equation (28) is the formula obtained by Saez (2001). It formalizes his heuristic arguments that the optimal marginal tax rate on labor income  $\hat{y}$  is driven by three forces: (i) the compensated elasticity of labor income  $\zeta_{y,w}^c$  and the hazard rate  $\mathcal{H}_y(\hat{y})$ , which measure the distortions induced by the marginal tax rate at the income level  $\hat{y}$ ; (ii) the average income effect parameter  $\eta_{y,R}$  for incomes above  $\hat{y}$ , which measure the behavioral effects of increased average taxes on those incomes; and (iii) the value of redistributing income away from individuals above  $\hat{y}$ , captured by  $\mathbb{E}_{y \geq \hat{y}} (1 - g)$ .

We now discuss the connection between the formula obtained by Diamond (1975) in the Ramsey setting and that obtained by Saez (2001) in the Mirrlees setting. Formula (17) implies that the optimal linear tax schedule in the static model satisfies

$$0 = \mathbb{E}_{y \geq 0} \left[ 1 - \frac{y}{\bar{y}} g \right] - \frac{\tau_y}{1 - \tau_y} \bar{\zeta}_{y,w}^u \quad (29) \\ = \mathbb{E}_{y \geq 0} \left[ 1 - \frac{y}{\bar{y}} g \right] - \frac{\tau_y}{1 - \tau_y} \bar{\eta}_{y,R} - \frac{\tau_y}{1 - \tau_y} \bar{\zeta}_{y,w}^c,$$

where  $\tau_y \equiv T'(y)$ , and where the second line follows from the Slutsky equations  $\zeta_{y,w}^{u,(y)} = \zeta_{y,w}^{c,(y)} + \eta_{y,R}^{(y)}$  for all  $y \geq 0$ . (Recall that  $\zeta_{y,w}^{c,(y)} > 0$  and  $\eta_{y,R}^{(y)} < 0$ , so that the substitution effect of taxes tends to decrease tax revenue, while the income effects tends to increase it.) Formula (29) closely resembles the full optimum (28), with one key difference. The linear optimum cannot do better than balancing the mechanical effect of the perturbation with an *average* measure  $\bar{\zeta}_{y,w}^u$  of uncompensated elasticities  $\zeta_{y,w}^{u,(y)}$  over the entire population  $y \geq 0$ , while the non-linear optimum (28) is able to disentangle the competing income and substitution components  $\zeta_{y,w}^{c,(y)}$ ,  $\eta_{y,R}^{(y)}$  of the individual elasticity, and to allocate both effects to different segments of the population (cf. the discussion in Section 4 following Proposition 3). Specifically, a planner that can use non-linear tax instruments is able to better fine-tune the distortions in the population, by imposing a

higher marginal tax rate to the incomes  $y = \hat{y}$  where there is either a small fraction of individuals relative to those who pay the additional lump-sum tax (the hazard rate  $\mathcal{H}_y(\hat{y})$  is small), or where the behavioral response  $\zeta_{y,w}^{c,(\hat{y})}$  (resp.,  $\eta_{y,R}^{(y)}$ ) to the increase in the marginal tax rate (resp., the lump-sum liability) is small (resp., large). We make this general principle of taxation more precise in the context of tax reforms in Section 6, where we show the tight connection between the linear and non-linear tax reforms when the baseline tax system is linear.

Diamond (1998) and Saez (2001) further quantify these formulas and show in particular that for realistic preference parameters and hazard rates, they imply U-shaped optimal marginal tax rates.

Equation (28) finally allows us to obtain asymptotic tax rates. Suppose that  $\mathbb{E}_{y \geq \hat{y}} g$ ,  $\zeta_{y,w}^{c,(\hat{y})}$ ,  $\eta_{y,R}^{(\hat{y})}$ , and  $\mathcal{H}_y(\hat{y})$  converge to the respective limits  $g^{(\infty)}$ ,  $\zeta_{y,w}^{c,(\infty)}$ ,  $\eta_{y,R}^{(\infty)}$ , and  $\mathcal{H}_y^{(\infty)}$  as  $\hat{y} \rightarrow \infty$ , and suppose moreover that  $\hat{y}T''(\hat{y}) \rightarrow 0$  as  $\hat{y} \rightarrow \infty$ . We then obtain the top marginal tax rates as:

$$\lim_{\hat{y} \rightarrow \infty} \frac{T'(\hat{y})}{1 - T'(\hat{y})} = \frac{1 - g^{(\infty)}}{\zeta_{y,w}^{c,(\infty)} \mathcal{H}_y^{(\infty)} + \eta_{y,R}^{(\infty)}}. \quad (30)$$

This expression is derived formally by Saez (2001b).

## 5.4 Optimal Non-linear Labor and Capital Income Taxation

The previous sections showed a close connection between classic results in optimal taxation with heterogeneous agents, e.g., Diamond (1975) and Saez (2001), namely that the benefits of increasing the sophistication of the tax instruments come from the ability to spread the distortions within the population. We now show that the same general principle carries over to more general environments, and derive novel results. We start by applying our theoretical results of Section 4 to the analysis of non-linear labor and capital taxation.

We consider an environment that is similar in spirit to that considered by Conesa, Kitao and Krueger (2009). These authors additionally impose parametric restrictions on tax functions and numerically optimize over those parameters in a sophisticated computational model. One limitation of this approach is that it is difficult to know a priori whether a given parametric restriction is a good approximation of the fully optimal tax rates. For instance, we showed in the previous section that the optimal non-linear income tax schedule in the static model is driven by the properties of the hazard function  $\mathcal{H}_y(\hat{y})$ , which for many realistic parameters implies that the optimal marginal tax rates are U-shaped. Such taxes are not allowed by conventional parametrizations of tax functions. On the other hand, the problem that we consider in this section restricts the set of available tax systems to be possibly non-linear and age-dependent, but separable between labor and capital incomes, and between incomes across ages; the mechanism design approach is thus not helpful either to address this question. Therefore this section highlights an advantage of our approach, as it allows us to analyze a model that would be difficult to tackle using standard techniques.

Suppose that  $S = 2$  and the utility function has no income effects, as defined in (24). We are interested in deriving properties of the optimal taxes that are *separable*, *age-dependent*, and *non-linear*, so that the tax system consists of a non-linear labor income tax schedule  $T_{1,y}(y_1)$  in period one, and of separable non-linear labor and capital tax schedules  $T_{2,y}(y_2) + T_{2,z}(z_2)$  in period two.

We start by applying our general formulas (13) and (16) to the tax schedule on *labor income* in period  $s \in \{1, 2\}$ , restricting the tax system to be separable between the various incomes. We obtain that the optimal labor income tax rate in period  $s$  at the income level  $\hat{y}_s$  is given by

$$0 = \mathbb{E}_{y_s \geq \hat{y}_s} [1 - g_s] - \frac{T'_{s,z}(\hat{y}_s)}{1 - T'_{s,y}(\hat{y}_s) - \hat{y}_s \zeta_{y_s, w_s}^{c, (\hat{y}_s)} T''_{s,y}(\hat{y}_s)} \bar{\zeta}_{y_s, w_s}^{c, (\hat{y}_s)} \mathcal{H}_{y_s}(\hat{y}_s) - \beta^{2-s} \mathbb{E}_{y_s \geq \hat{y}_s} \left[ \frac{T'_{2,z}(z)}{1 - T'_{2,z}(z) - z \zeta_{z_2, r_2}^c T''_{2,z}(z)} \hat{\eta}_{z_2, R_s} \right], \quad (31)$$

where  $\hat{\eta}_{z_2, R_s} = \eta_{z_2, R_2}$  if  $s = 2$ , and  $\hat{\eta}_{z_2, R_s} = (1 - \tau_{2, z_2}) \eta_{z_2, R_1}$  if  $s = 1$ . Since we assume that there are no income effects on labor supply, the first line of this expression is simply a dynamic version of (28). Note that only the own-price elasticities of labor income play a role: the cross-price elasticities of labor income and the compensated elasticities of capital income with respect to the labor income tax rate are equal to zero because there are no income effects and the baseline tax system is separable. However, the second line of (31) shows that in the dynamic environment, additional considerations play a role in the determination of the optimal labor income tax rates in either period, namely the effects that the labor income taxes induce on the capital income decisions of individuals with period- $s$  labor income  $y_s \geq \hat{y}_s$ : there is an income effect on savings in reaction to the perturbation in the labor income tax schedule in either period  $s \in \{1, 2\}$ , captured by the parameter  $\eta_{z_2, R_s}$ . Specifically, an increase in labor income taxes in period one leads to a reduction in savings, and hence capital income in period two. If the optimal marginal tax rate on capital income is positive, this reduces government revenue and creates a force to lower the labor income taxes in period one, relative to the static model. The opposite effect holds for labor income taxes in period two. Therefore, formula (31) describes benefits of age-dependent labor income taxation.

Next, we apply formulas (13) and (16) to the tax schedule on capital income in period two. We obtain that the optimal capital income tax rate at the income level  $\hat{z}$  is characterized by

$$0 = \mathbb{E}_{z \geq \hat{z}} [1 - g_2] - \mathbb{E}_{z = \hat{z}} \left[ \frac{T'_{2,z}(\hat{z})}{1 - T'_{2,z}(\hat{z}) - \hat{z} \zeta_{z_2, r_2}^c T''_{2,z}(\hat{z})} \bar{\zeta}_{z_2, r_2}^c \frac{\hat{z} f_{\mathbf{x}}(y_1, y_2, \hat{z})}{1 - F_{z_2}(\hat{z})} \right] - \mathbb{E}_{z \geq \hat{z}} \left[ \frac{T'_{2,z}(z)}{1 - T'_{2,z}(z) - z \zeta_{z_2, r_2}^c T''_{2,z}(z)} \eta_{z_2, R_2} \right] \quad (32)$$

The expectation operator in the second term of equation (32) appears because the elasticity  $\bar{\zeta}_{z_2, r_2}^c$  may be different for agents with a given value of capital income  $z_2 = \hat{z}$ , if they have

different labor incomes  $y_1$  and  $y_2$ . If the utility function is CARA, then the elasticities in the integrals do not depend on labor income and (32) is then conceptually identical to (28), since  $\mathbb{E}_{z=\hat{z}} \left[ \frac{\hat{z} f_x(y_1, y_2, \hat{z})}{1 - F_{z_2}(\hat{z})} \right]$  is equal to the hazard rate  $\mathcal{H}_{z_2}(\hat{z}_2)$ ; the only differences are that the relevant elasticity and income distribution are those of capital income (there are no effects on labor income because of the functional form of the utility function and the separability of the tax system). Therefore, formula (32) illustrates that the same general mechanisms that determine optimal labor income taxation also determine optimal capital income taxation. As in the case of labor income taxes, the size and the shape of the capital income tax schedule are determined by the hazard rates of the capital income distribution, and by the income and substitution effects of capital income in response to changes in the capital income tax rates.

The asymptotic marginal tax rate on capital income is given by the analogue of (30),

$$\lim_{\hat{z} \rightarrow \infty} \frac{T'_{2,z}(\hat{z})}{1 - T'_{2,z}(\hat{z})} = \frac{1 - g_2^{(\infty)}}{\zeta_{z_2, r_2}^{c, (\infty)} \mathcal{H}_{z_2}(\infty) - \eta_{z_2, R_2}^{(\infty)}}.$$

It can be further shown (see Appendix) that if mobility at the top of the capital income distribution converges to zero, the same formula continues to apply for the top marginal tax rates in arbitrary  $S$  period economies. If, in addition, the capital income tax schedule  $T_z$  is restricted to be age-independent, all the parameters are replaced with their compounded analogues along the lines of the analysis in Section 5.2.

## 5.5 Optimal Joint Taxation

We now apply our theory to the analysis of the optimal *non-separable, non-linear* tax system. We illustrate this approach in a simple static framework of optimal taxation of couples. We assume that the household maximizes the total surplus, i.e., the total consumption minus the sum of disutilities of labor. Both individuals choose their labor supply on the intensive margin.<sup>25</sup> The couple's preferences over consumption and labor income are given by

$$\max_{c_1, c_2, y_1, y_2} u \left( c_1 + c_2 - \frac{1}{1 + 1/\zeta} \left( \frac{y_1}{\theta_1} \right)^{1+1/\zeta} - \frac{1}{1 + 1/\zeta} \left( \frac{y_2}{\theta_2} \right)^{1+1/\zeta} \right),$$

and its budget constraint is

$$c_1 + c_2 = y_1 + y_2 - T(y_1, y_2).$$

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<sup>25</sup>Saez, Kleven, and Kreiner (2009) characterize the optimal joint tax system in the case where the secondary earner chooses labor supply on the participation margin only.

In the Appendix, we show by applying formula (20) to this environment that the optimal tax system is characterized by the following partial differential equation: for all  $\boldsymbol{\theta} = (\theta_1, \theta_2) \in \mathbb{R}_+^2$ ,

$$0 = (1 - g(\boldsymbol{\theta})) f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) + \frac{\zeta}{1 + \zeta} \sum_{i=1}^2 \sum_{j=1}^2 \frac{\partial y_{-i}}{\partial \theta_{-j}} \frac{\partial}{\partial \theta_j} \left\{ \frac{\frac{\tau_1}{1-\tau_1} \frac{\partial y_{\boldsymbol{\theta},1}}{\partial \theta_i} + \frac{\tau_2}{1-\tau_2} \frac{\partial y_{\boldsymbol{\theta},2}}{\partial \theta_i}}{\frac{\partial y_{\boldsymbol{\theta},1}}{\partial \theta_1} \frac{\partial y_{\boldsymbol{\theta},2}}{\partial \theta_2} - \frac{\partial y_{\boldsymbol{\theta},1}}{\partial \theta_2} \frac{\partial y_{\boldsymbol{\theta},2}}{\partial \theta_1}} \theta_i f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) \right\}, \quad (33)$$

where the components of the Jacobian matrix  $\frac{\partial y_{\boldsymbol{\theta},i}}{\partial \theta_j}$  evaluated at the type  $\boldsymbol{\theta}$  can be easily expressed explicitly as a function of the tax rates (see Appendix for details), so that (33) gives a complete characterization of the optimal tax rates given the exogenous distribution of types  $(\theta_1, \theta_2)$ . Formula (33) is useful because it allows us to reduce the problem of finding the optimal joint tax system in the economy as the solution to a PDE which can be computed numerically, without the need to solve for a complicated individual optimization problem. Note finally that this PDE generalizes to the two-dimensional environment the differential equation obtained in the static model of individual-based taxation of Mirrlees (1971), that is

$$0 = (1 - g(\theta)) f_{\theta}(\theta) + \frac{d}{d\theta} \left\{ \frac{\tau}{1-\tau} \frac{\zeta}{1+\zeta} \theta f_{\theta}(\theta) \right\}$$

which can be easily solved analytically to obtain the optimal tax rates of Diamond (1998).

## 6 Applications to Tax Reforms

In the previous Section 5, we characterized the optimal taxes in various settings, within given classes of tax functions. We showed that this approach requires solving a partial differential equation (20). Moreover, its solution depends on the elasticities evaluated endogenously at the *optimum* tax system. The values of these elasticities can be computed either by restricting attention to a specific functional form for the utility function (as done, for example, by Mirrlees 1971), or by inferring through some alternative methods what the values of those elasticities are at the optimum (as is often implicitly assumed in the “sufficient statistics” approach, e.g., Chetty 2009).

In the present Section 6, we use the tools developed in Section 4 to analyze the welfare gains of small reforms of the existing tax system. The approach used to answer this question is closely related to that involved in designing the optimal tax system, since the welfare effects of local reforms are determined by the same underlying economic forces as the optimal tax system. However, evaluating the effects of local tax reforms is substantially simpler. These gains depend on the labor and capital income elasticities that can be readily estimated empirically under the *current*, rather than the optimal, tax system. Once these elasticities are known, the welfare effects of tax reforms can be computed directly using Proposition 2 without solving the differential equations. The sources of welfare gains can be expressed in easily interpretable and empirically measurable terms.

Throughout this section we illustrate this approach by considering a simple version of a lifecycle model. We assume that individuals live for  $S$  periods and have Greenwood, Hercowitz and Huffman (1988) preferences

$$\frac{1}{1-\sigma} \sum_{s=1}^S \beta^{s-1} \left( c_s - \frac{1}{1+1/\zeta} l_s^{1+1/\zeta} \right)^{1-\sigma}.$$

We assume that the baseline tax system does not depend on the age of the individual, is separable between labor and capital incomes within and across time periods, and is linear in capital income:

$$T_s(\mathbf{x}) = T_y(y_s) + \tau_z(z_s), \text{ for all } s = 1, \dots, S. \quad (34)$$

We let the tax schedule on labor income,  $T_y(\cdot)$ , be either linear or non-linear. We further assume that all agents face the same after-tax interest rate equal to  $\beta^{-1}$ . We choose this specification both because it allows us to illustrate the main effects transparently, and because these assumptions on preferences and taxes are often used in applied work on optimal taxation. It is straightforward to use our method to compute the welfare effects of tax reforms for alternative specifications of baseline taxes. Finally, to evaluate the effects of our reforms, we can directly plug into our formulas the empirical estimates of the relevant elasticities and income distributions.

In the sections that follow, we sequentially add more sophisticated elements to our stylized version of the U.S. tax system, namely age-dependence (Section 6.1), non-linear capital taxes (Section 6.2), history-dependence and joint taxation of labor and capital incomes (Section 6.3). Our goal is to use the general perturbation method described in Section 4 to show qualitatively and quantitatively the effects that each additional element of the more sophisticated tax system has on government revenue and social welfare.

## 6.1 Labor Income Taxation

We start by analyzing reforms of the marginal labor income tax rates. First, we derive the gains of age-independent tax reforms, i.e., perturbations of the tax rates that implemented in every period. Specifically, we increase the marginal tax rates, in every period  $p \in \{1, \dots, S\}$ , on a small interval around some labor income level  $\hat{y}$ . We choose the numbers  $\hat{y} > 0$ ,  $\hat{y}' > \hat{y}$  and define the period- $p$  perturbation  $h_p$  as  $h_p(y) = (y - \hat{y})$  on  $[\hat{y}, \hat{y}']$ , and  $h_p(y) = (\hat{y}' - \hat{y})$  on  $[\hat{y}', \infty)$ . As described in Section 2 (details in the Appendix), we appropriately smooth out the kinks that this perturbation generates at the points  $\hat{y}$  and  $\hat{y}'$ . We finally define a sequence  $\{h_p^n\}_{n \in \mathbb{N}}$  of such perturbations, with  $(\hat{y}' - \hat{y}) \rightarrow 0$ . At each point in the sequence, we compute the Gateaux differential of social welfare in that direction and focus on the limit as  $n \rightarrow \infty$  and hence  $\|h_p^n\| \rightarrow 0$ .

To report the welfare effects of this (limiting) perturbation, it is convenient to normalize the

gains per dollar of statutory tax change, which we define as:

$$\Gamma_{\hat{y}} = \frac{\lim_{n \rightarrow \infty} \sum_{p=1}^S \|h_p^n\|^{-1} \delta \mathcal{W}(\mathcal{I}, h_p^n)}{\sum_{p=1}^S \beta^{p-1} (1 - F_{y,p}(\hat{y}))}.$$

The denominator is the present value of the statutory increase in tax revenue due to the tax reform (as every individual with income above  $\hat{y}$  pays an additional unit of their income in taxes, and there are  $(1 - F_{y,p}(\hat{y}))$  such individuals), which is equal to the pure mechanical effect of the perturbation; the numerator is the total (normalized) social welfare effect of the reform, as defined in (13).

The total effect of this age-independent perturbation can be thought of as a sum of  $S$  age-dependent reforms, each of which increases marginal taxes at income  $\hat{y}$  only for individuals of a given age  $p \in \{1, \dots, S\}$ . Applying Proposition 2, we obtain the (normalized) welfare effect of this reform as:

$$\Gamma_{\hat{y}} = \sum_{p=1}^S \gamma_{p,\hat{y}} \left\{ \mathbb{E}_{y_p \geq \hat{y}} [1 - g_p] - \frac{T'_y(\hat{y}) \zeta}{1 - T'_y(\hat{y}) + \hat{y} \zeta T''_y(\hat{y})} \mathcal{H}_{y,p}(\hat{y}) - \frac{\tau_z}{1 - \tau_z} \hat{\eta}_p \right\}, \quad (35)$$

where the weight  $\gamma_{p,\hat{y}}$  is the ratio between the mechanical effect of the age-dependent perturbation in period  $p$  and the total mechanical effect of the age-independent perturbation,

$$\gamma_{p,\hat{y}} = \frac{\beta^{p-1} (1 - F_{y,p}(\hat{y}))}{\sum_{s=1}^S \beta^{s-1} (1 - F_{y,s}(\hat{y}))},$$

and where  $\hat{\eta}_p$  is the compounded income effect due to an increase in the period- $p$  virtual income, defined as

$$\hat{\eta}_p = \sum_{s=2}^S \beta^{s-p} \bar{\eta}_{z_s, R_p}.$$

The expression in the curly brackets of formula (35) is the welfare effect of a tax reform that affects the marginal labor income tax rates in period  $p$  only. (Note that it is conceptually similar to the right hand side of the optimal tax formula (31).) The welfare effect of the age-independent tax reform is thus a weighted sum of these age-dependent reforms. The weights  $\gamma_{p,\hat{y}}$  depend on the time period  $p$  (through the discount factor  $\beta^p$  which accounts for the time period in which the tax revenue is collected) and on the fraction of individuals of age  $p$  who are affected by the reform,  $(1 - F_{y,p}(\hat{y}))$ . This is because if a relatively large number of individuals have income above  $\hat{y}$  in period  $p$ , the reform implemented in that period yields a higher revenue gain. Therefore, the periods  $p$  that occur later in life (which yield a smaller discounted revenue), and those where there are relatively few individuals with income above the threshold  $\hat{y}$  (which affect fewer individuals and hence yield a smaller revenue), receive smaller weights  $\gamma_{p,\hat{y}}$ .

We make several observations about formula (35). First, suppose that the distribution of labor income is independent of age. Then the hazard rate  $\mathcal{H}_{y,p}(\hat{y})$  is independent of the time

period  $p$ . Moreover, we show in the Appendix that the last term of (35) which captures the behavioral effects of the tax reform on savings, proportional to the discounted sum of income effect parameters in response to a perturbation implemented in every period  $p$ ,  $\sum_{p=1}^S \sum_{s=2}^S \beta^{s-1} \bar{\eta}_{z_s, R_p}$ , is equal to zero. In this case, equation (35) therefore reduces to the formula derived in the static framework by Saez (2001) (see equation (28) with no income effects on labor supply):

$$\Gamma_{\hat{y}} = \mathbb{E}_{y_p \geq \hat{y}} \left[ 1 - \sum_{p=1}^S \tilde{\beta}^{p-1} g_p \right] - \frac{T'_y(\hat{y}) \zeta}{1 - T'_y(\hat{y}) + \hat{y} \zeta T''_y(\hat{y})} \mathcal{H}_y(\hat{y}),$$

where  $\tilde{\beta}^{p-1} = \beta^{p-1} / \sum_{s=1}^S \beta^{s-1}$ . Under these assumptions, the static model therefore yields the correct welfare effects of a change in the labor income tax rate.

When the distribution of labor income varies with age, however, for example because earnings earlier in life are more compressed relative to the earnings later in life, the hazard rates  $\mathcal{H}_{y,p}(\hat{y})$  depend on age  $p$ . Moreover, the weights  $\gamma_{p,\hat{y}}$  depend directly on these distributions, and therefore the sum of the behavioral effects on capital income is non-zero. For example, we show in the Appendix that for  $S = 2$ , this term reduces to

$$-\frac{\tau_z}{1 - \tau_z} \sum_{p=1}^2 \gamma_{p,\hat{y}} \beta^{2-p} \bar{\eta}_{z_1, R_p} \propto \{ \bar{F}_{y_2}(\hat{y}) - \bar{F}_{y_1}(\hat{y}) \} \frac{\beta r}{1 + \beta}, \quad (36)$$

so that the sign of the behavioral response of capital income depends on whether there are more individuals above the  $\hat{y}$  threshold in period one or in period two. Intuitively, if the number of individuals above  $\hat{y}$  in period one is smaller than in period two, then the decrease in aggregate savings due to the tax reform in the first period is small (because relatively few people are affected), while the increase in aggregate savings due to the reform in the second period is large. The net effect is therefore an increase in capital income ( $\bar{F}_{y_2}(\hat{y}) - \bar{F}_{y_1}(\hat{y})$  is positive), which in turn increases government revenue if the tax rate  $\tau_z$  the baseline tax system is positive.

We now argue that formula (35) highlights the benefits of using sophisticated tax instruments, namely age-dependent and non-linear taxes. We show the close connection that exists between simple (age-independent, linear) and complex tax reforms. We discussed in the previous sections the general principle according to which using sophisticated tax instruments allows the planner to fine-tune the distortions toward the segments of the population that respond relatively little to higher tax rates, either because there is a small number of individuals, or because the elasticities that dictate their behavior are small. In the present context, the planner can use age-dependent taxes, or non-linear taxes, to target the distortions toward the ages or the income levels which respond less to additional taxes. We now make precise this intuition, and generalize it further in the next sections (history-dependent or income-dependent taxation).

Let us first discuss the sources of welfare gains from allowing taxes to depend on age. Formula (35) indicates that the magnitude of the gains *age-independent* tax reforms is determined by



weighted average of the *age-dependent* hazard rates  $\mathcal{H}_{y,p}$  and the income effects  $\mathring{\eta}_p$ . Since these variables generally depend on the individual's age, the gains of the age-independent reform are an average of the low and high values of  $\mathcal{H}_{y,p}$  and  $\mathring{\eta}_p$ , corresponding to the periods where the behavioral responses to taxes are weak (so that the per-period welfare gains are large) and strong, respectively. Age-dependent taxes give the government some flexibility to “fine-tune” the tax rates so that the distortions are the largest for the ages in which the behavioral responses to taxes are the smallest.<sup>26</sup> The larger the age variation in these behavioral responses to taxes, the higher the gains from age-dependent taxation. Moreover, if the elasticities and income effect parameters  $\zeta, \mathring{\eta}_p$  also depend on age, the planner has an additional reason to impose different taxes to individuals of different ages. Kremer (1999) and Weinzierl (2011) exploit these variations to highlight the welfare gains of using age-dependent tax systems.

Second, let us discuss the sources of welfare gains from allowing taxes to be non-linear rather than linear. As a special case of equation (35), suppose that the baseline labor income tax schedule is linear, i.e.,  $T'_y(y) = \tau_y$  for all  $y$ . Then the term  $\hat{y}\zeta T''_y(\hat{y})$  in (35) is equal to zero. Suppose in particular that the baseline tax system is the *optimal linear* age-independent tax code, as we studied in Section 5.1. This restricted optimal tax system is given by (same reasoning as for formula (25))

$$\frac{\tau_y}{1 - \tau_y} = \frac{1}{\zeta} \sum_{p=1}^S \gamma_{p,\bar{y}} \left( \mathbb{E} \frac{y_p}{\bar{y}_p} (1 - g_p) - \frac{\tau_z}{1 - \tau_z} \mathring{\eta}_p \right),$$

where the weights are defined as  $\gamma_{p,\bar{y}} = \beta^{p-1} \bar{y}_p / \sum_{s=2}^S \beta^{s-1} \bar{y}_s$ . By construction, the effect on social welfare of a *linear* tax reform  $h_L$  (uniform increase in the marginal tax rate  $\tau_y$ ) around this baseline tax system is equal to zero. In the Appendix, we show moreover that for a linear baseline tax system, the welfare effect of the linear perturbation  $h_L$  is equal to the sum of the welfare effects of the *non-linear* perturbations  $h_{\hat{y}}$  (defined above) at each income level  $\hat{y}$ , that is

$$\delta \mathcal{W}(\mathcal{T}, h_L) = \int_0^\infty \delta \mathcal{W}(\mathcal{T}, h_{\hat{y}}) d\hat{y} = 0. \quad (37)$$

Therefore, the linear tax system is constrained to maximizing an *average* of the distortionary effects of higher marginal tax rates at each income level. On the other hand, a non-linear tax system can set the tax rates so that the welfare effects  $\delta \mathcal{W}(\mathcal{T}, h_{\hat{y}})$  are equal to zero pointwise, i.e., at each income level  $\hat{y}$ . Using a non-linear schedule, the government can thus “fine-tune” the distortions by increasing the tax rates by more in the regions of the income distribution where, e.g., the hazard rate is high. Similarly, allowing the behavioral responses to depend on income would make it beneficial to shift the distortions toward the regions where the elasticity is relatively small. In particular, the gains from non-linear perturbations are the largest if the

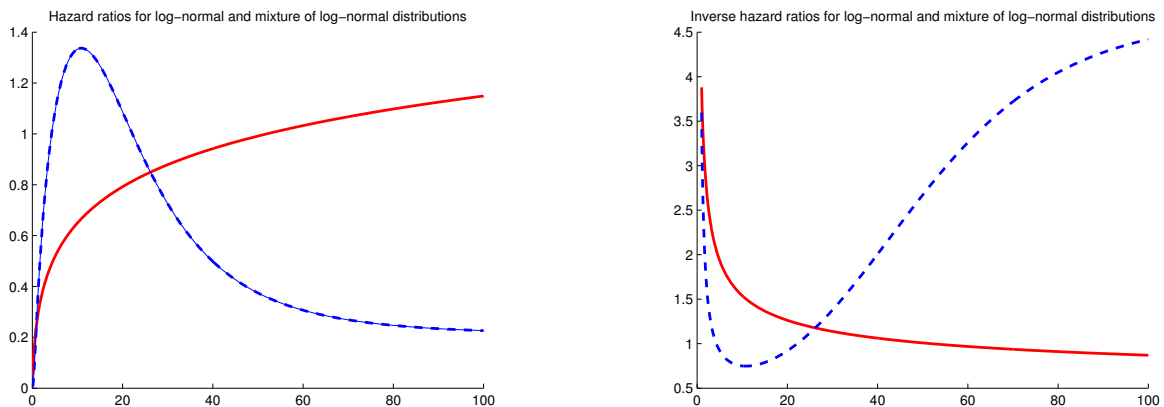
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<sup>26</sup>There is an additional source of benefits of age-dependence, which comes from being able to target redistribution. This effect depends on the Pareto weights that society assigns to different agents.

redistributive objective  $\mathbb{E}_{y_p \geq \hat{y}} [1 - g_p]$  and the hazard rate  $\mathcal{H}_{y,p}(\hat{y})$  vary highly with income  $\hat{y}$ .

The amount of this variation depends on the higher moments of the income distribution. To illustrate this point, we plot in Figure 2 the hazard rates of a log-normal distribution and of a distribution generated from a mixture of log-normals,<sup>27</sup> chosen in such a way that the first three moments of these two distributions (mean, variance and skewness) are equal. The mixture of log-normals has a higher kurtosis. The hazard rate of the high kurtosis distribution varies much more with income than that of the log-normal distribution, indicating higher welfare gains from non-linear taxation in the former case. This also provides an intuition for the small welfare gains from non-linear taxation found in the literature when shocks are log-normally distributed (Mirrlees 1971, Farhi and Werning 2013) and the much larger gains obtained when the shocks are drawn from distributions with larger higher moments or fatter tails (Saez 2001, Golosov, Troshkin and Tsyvinski 2013). Since the analysis in Section 5 shows that the shape of the optimal taxes is driven in part by the inverse hazard rates, the second panel of 2 plots the inverse hazards in these two cases. Note finally that for more general preferences, the elasticities and income effect parameters  $\zeta, \hat{\eta}_p$  would also depend on income, which constitutes an additional force in favor of imposing different taxes to different individuals.

Figure 2: Hazard Rates and Inverse Hazard Rates



Solid lines: hazard and inverse hazard of log-normal distribution. Dotted line: hazard and inverse hazard of a mixture of log-normal distribution. The parameters are chosen so that the mean, variance and skewness of both distributions are the same. The excess kurtosis is equal to 18 for the mixture of log-normal distributions, and to 0 for the log-normal distribution.

With our specific functional form for the individual preferences, we can directly compute income effects of savings. We show in the Appendix that

$$\frac{1}{1 - \tau_z} \hat{\eta}_p = \beta r \left( \frac{1}{1 - \beta} - \frac{\beta^S}{1 - \beta^S} S - p \right).$$

<sup>27</sup>See Guvenen et al. (2014) for evidence that the mixture of lognormal distributions with high kurtosis provides a good approximation for the empirical income distributions.

Therefore this effect is positive early in life, and negative later in life. Suppose that the capital income tax rate is positive in the baseline tax system,  $\tau_z > 0$ . This implies that, all things being equal, the welfare gains from increasing marginal tax rates on labor income are higher for older individuals. To give a sense of the magnitude of these numbers, take  $S = 40$  and  $\beta = 0.97$ , we get:

$$-\frac{1}{1 - \tau_z} \dot{\eta}_p = \begin{cases} -0.75 & \text{if } p = 1 \text{ (age 21),} \\ 0.17 & \text{if } p = 20 \text{ (age 40),} \\ 1.14 & \text{if } p = 40 \text{ (age 60).} \end{cases}$$

Therefore, the behavioral effects on savings from higher labor income taxes at age  $p$  increase revenue by  $\tau_z \dot{\eta}_p$ . This indicates that, all else being equal, the gains from higher taxes are the highest later in the lifetime. Note that these numbers are substantial, reaching an additional benefit of  $1.14 \times \tau_z$  per dollar increase in the statutory tax liability.

The welfare effect of labor income tax reforms also depend on how the hazard rate  $\mathcal{H}_{y,p}$  varies with age, which is straightforward to compute from administrative income tax data that as in, e.g., Guvenen et al 2014, Chetty 2012). We can conduct a back-of-the-envelope exercise to evaluate the behavioral response to tax changes. Saez (2001) documents that in the cross-section of US taxpayers the wage income hazard rate is around 2,<sup>28</sup> which suggests that at least in some periods  $p$  we have  $\mathcal{H}_{y,p} \approx 2$  for high income levels. At the high levels of the income distribution, the effective marginal labor income tax rates are flat and equal to about 50% (Prante and John 2012).<sup>29</sup> The behavioral labor income response to tax changes of top incomes is  $\zeta \times \mathcal{H}_{y,p}$ . There is substantial controversy in the literature about the value of the compensated labor income elasticity; the micro literature typically finds values around 0.3 and lower, while the macro literature and some structural estimates find it to be closer to 1 (see Chetty 2012, and Keane and Rogerson 2012, for an overview of the two strands). If the hazard ratio  $\mathcal{H}_{y,p}$  is about 2, the behavioral response of labor income fully offsets the statutory tax reform if  $\zeta > 0.5$ , so that the revenue gains of the tax reform are then mostly driven by the dynamic effects on savings. The revenues from this tax reform, ignoring the redistributive effect, are given at age  $p$  by

$$1 - \zeta \mathcal{H}_{y,p} + \tau_z \left( -\frac{1}{1 - \tau_z} \dot{\eta}_p \right)$$

for a tax rate of 50%. Note that this formula provides an upper bound for the welfare effects of the tax reform when we take into account its redistributive effect.

<sup>28</sup>Saez (2001) estimates  $a \equiv \mathbb{E}_{y \geq \hat{y}} y / \hat{y} \approx 2$  for high  $\hat{y}$ , which implies that the cross-sectional hazard rate  $\mathcal{H}_y^{cs}(\hat{y}) = a / (a - 1) \approx 2$ .

<sup>29</sup>In particular, Prante and John (2013) document that the sum of top federal and state taxes on wages is on average 47.9% across all states in 2013. For our purposes these numbers understate effective labor income tax rates since they do not include consumption taxes.

## 6.2 Non-Linear Capital Income Taxation

We next apply our theory to the analysis of tax reforms of the baseline capital income tax schedule. Specifically, we characterize the welfare effects of introducing non-linearities into the baseline linear tax schedule, keeping it age-independent. We consider the effect of separable non-linear perturbations in all periods  $p$  at the capital income level  $\hat{z}$ , analogous to the perturbations of the labor income tax schedule that we defined in Section 6.1. Applying our general formula (13) yields the following welfare effect:

$$\Gamma_{\hat{z}} = \sum_{p=1}^S \gamma_{p,\hat{z}} \Gamma_{p,\hat{z}} \equiv \sum_{p=1}^S \gamma_{p,\hat{z}} \left\{ \mathbb{E}_{z_p \geq \hat{z}} [1 - g_p] - \frac{\tau_z}{1 - \tau_z} \zeta_p^{c,(\hat{z})} \mathcal{H}_{z,p}(\hat{z}) - \frac{\tau_z}{1 - \tau_z} \eta_p^\circ \right\}, \quad (38)$$

where

$$\gamma_{p,\hat{z}} = \frac{\beta^{p-1} (1 - F_{p,z}(\hat{z}))}{\sum_{s=1}^S \beta^{s-1} (1 - F_{z,s}(\hat{z}))}, \quad \text{and} \quad \zeta_p^c = \sum_{s=2}^S \beta^{s-p} \zeta_{z_s, r_p}^{-c, (z_p = \hat{z})}.$$

The first difference between formula (38), which gives the welfare effects of age-independent capital income tax reforms, and formula (35), which gives the welfare effects of age-independent labor income tax reforms, is the effect of compounding the relevant compensated income elasticities. In the case of equation (35), the relevant elasticity is  $\zeta$ , which captures the change in labor income in the *current* period in response to a higher marginal labor income tax rate in period  $p$ . In the case of equation (38), the relevant elasticity is  $\zeta_p^c$ , which captures the change in capital income *in every period*  $s$  in response to a higher marginal capital income tax rate in period  $p$ . As in our discussion of Proposition 5 the compounding effect may increase or decrease the effective behavioral response depending on the intertemporal elasticity of substitution. Second, the relevant hazard rates  $\mathcal{H}_{z,p}(\hat{z})$  and the weights  $\gamma_{p,\hat{z}}$  on the age-dependent perturbations are different in formulas (38) and (35), to reflect the fact that it is the distribution of capital income,  $F_{p,z}(z)$ , rather than that of labor income,  $F_{p,y}(y)$ , which determines the welfare effects of reforming the capital income tax schedule.

To get a sense about the magnitude of the welfare effect of capital income tax reforms in formula (38), assume that the capital income distribution  $F_{p,z}(z)$  does not depend on age. In this case, we saw earlier that  $\sum_{p=1}^S \gamma_{p,\hat{z}} \eta_p^\circ = 0$ , and  $F_{p,z}(z)$  is equal to the cross-sectional distribution of capital income. In the data this distribution has thicker tails than that of labor income. For example, Nirei and Souma (2007) use the cross-section of tax returns in the US to estimate the hazard rate  $\mathcal{H}_{z,p}(\hat{z})$  to be equal to 1.5 at the top of the distribution. There are relatively few empirical estimates of the compounded capital income elasticity  $\zeta_p^c$ . Theoretically, if labor income is a small fraction of total consumption and the horizon  $S$  is large, then  $\zeta_p^c \approx \sigma^{-1}$ , so that  $\zeta_p^c$  is approximately equal to the coefficient of the intertemporal substitution. Supposing that the marginal capital income tax rate is 50%,<sup>30</sup> the revenue effect (per dollar of statutory

<sup>30</sup>In the U.S. the effective marginal tax rates on capital income vary by the source of income. The top marginal tax rate on interest income is about 50 percent (see Prante and John, 2013). The top tax rates on capital gains

increase in taxes) of an age-independent tax reform of the capital income tax rate at the top of the distribution is given by  $1 - 1.5 \times \sigma^{-1}$ . This is an upper bound for the welfare gains, which also include the redistributive effect.

Finally, formula (38) also emphasizes the sources of gains coming from more sophisticated reforms of the capital income tax rates. If we restrict attention to *linear* perturbations  $h_L$  of the capital tax schedule, the same reasoning as in Section 6.1 shows that the welfare effect equal to

$$\delta\mathcal{W}(\mathcal{T}, h_L) = \int_{\mathbb{R}} \delta\mathcal{W}(\mathcal{T}, h_{\hat{z}}) d\hat{z},$$

where  $h_{\hat{z}}$  is the *non-linear* perturbation at the point  $\hat{z}$  analyzed in this section. Unless the baseline tax rate  $\tau_z$  is far from the optimum, this integral generally sums both positive and negative terms, depending on the income level  $\hat{z}$ . As we discussed in Section 6.1, the non-linear reform further improves welfare by increasing the marginal taxes for those values of  $\hat{z}$  where  $\delta\mathcal{W}(\mathcal{T}, h_{\hat{z}}) > 0$ , and decreasing them where  $\delta\mathcal{W}(\mathcal{T}, h_{\hat{z}}) < 0$ . The shape of the redistributive objective  $(1 - \mathbb{E}_{z_p \geq \hat{z}} g_p)$ , of the hazard rate  $\mathcal{H}_{z,p}(\hat{z})$ , and of the income and substitution effects  $\zeta_p^{c,(\hat{z})}, \hat{\eta}_p$  as a function of income, determine the regions in which introducing non-linear capital income tax rates brings the largest improvements in welfare.

### 6.3 Joint Income Taxation

The baseline tax system (34) is initially separable between incomes, both across periods (there is no history-dependence) and within periods (labor and capital incomes are not jointly taxed). In this section, we characterize the welfare gains from introducing joint taxation. That is, we allow taxes on income  $x_i$  to depend not only on the level of  $x_i$ , but also on the levels of other incomes  $x_j$ . Such taxes arise in several different contexts. In the U.S., many social insurance programs and the Social Security system condition their payments both on current labor earnings and on the history of past earnings. Some programs are also often asset-tested, i.e., individuals are eligible to participate if their labor earnings are low and their assets are below a certain threshold. Finally, the individual tax bill depends jointly on income from labor and capital.

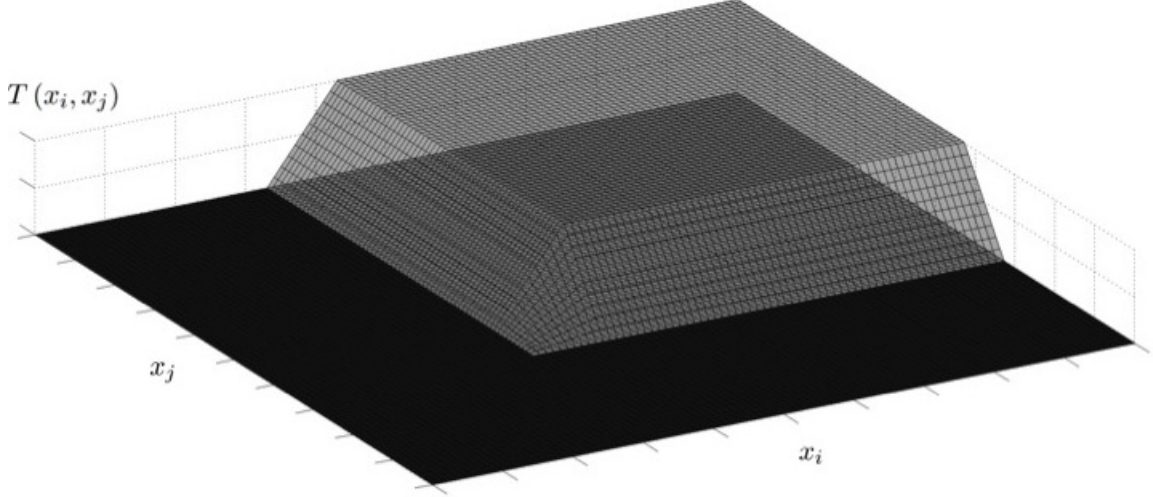
The non-separable tax reforms that we consider consist of increasing the marginal tax rate on income  $x_i$  at the level  $\hat{x}_i$  (hence the average tax rates increase on  $x_i \geq \hat{x}_i$ ) *conditional* on earning more than the threshold  $\hat{x}_j$  of income  $x_j$ , i.e.,  $x_j \geq \hat{x}_j$ . Since we consider perturbations that leave the tax function continuous, this reform also raises marginal tax rates on income  $x_j$  at level  $\hat{x}_j$ , conditional on  $x_i \geq \hat{x}_i$ . This joint perturbation is shown in Figure 3, where the dark (resp., light) surface represents the baseline (resp., perturbed) tax function.

We showed in the previous sections that the welfare effects of *separable* perturbations are determined by the fraction of individuals above the base of the perturbation relative to the fraction at the base, summarized by the hazard rate  $\mathcal{H}_{x_i}$  of the distribution of income  $x_i$ . The

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or qualified dividends are lower (around 30%), but for our purposes the effective rate on capital saved in a form of corporate equity should also include the corporate taxation.

Figure 3: Joint Perturbations



generalization of the hazard rate to two dimensions of income  $(x_i, x_j)$  is captured by

$$\mathcal{H}_{x_i, x_j}(\hat{x}_i | \hat{x}_j) \equiv \frac{\hat{x}_i \int_{\hat{x}_j}^{\infty} f(\hat{x}_i, x_j) dx_j}{\int_{\hat{x}_i}^{\infty} \int_{\hat{x}_j}^{\infty} f(x_i, x_j) dx_i dx_j}.$$

The denominator is the fraction of agents who face an increase in their average tax liability. The numerator is the fraction of agents who face an increase in their marginal tax rate on income  $x_i$ , scaled by the income threshold  $\hat{x}_i$ .

We first consider introducing joint taxation of labor income across periods, i.e., history-dependence. That is, we increase the marginal tax rate on labor income  $\hat{y}_p$  in period  $p$  conditional on  $y_{p-1} \geq \hat{y}_{p-1}$ . The welfare gain of this tax reform is given by

$$\begin{aligned} \Gamma_{\hat{y}_p, \hat{y}_{p-1}} = & \mathbb{E}_{\substack{y_{p-1} \geq \hat{y}_{p-1} \\ y_p \geq \hat{y}_p}} [1 - g_p] - \frac{\tau_z}{1 - \tau_z} \hat{\eta}_p \\ & - \frac{T'(\hat{y}_p) \zeta}{1 - T'(\hat{y}_p) + \hat{y}_p \zeta T''(\hat{y}_p)} \mathcal{H}_{y_{p-1}, y_p}(\hat{y}_p | \hat{y}_{p-1}) \\ & - \frac{T'(\hat{y}_{p-1}) \zeta}{1 - T'(\hat{y}_{p-1}) + \hat{y}_{p-1} \beta \zeta T''(\hat{y}_{p-1})} \mathcal{H}_{y_{p-1}, y_p}(\hat{y}_{p-1} | \hat{y}_p). \end{aligned} \quad (39)$$

The first three terms of expression (39) are the analogue of the period- $p$  age-dependent perturbation of the labor income tax rates discussed in Section 6.1, the main difference being that now the region over which the individual effects of the perturbation are summed is further restricted to the households earning more than  $\hat{y}_{p-1}$  in period  $(p-1)$ . The last term is a novel term that appears because this perturbation distorts the labor supply decisions around the  $\hat{y}_{p-1}$  threshold in period  $(p-1)$ .

The benefits of the joint perturbation come from two sources. First, by conditioning redistri-

bution on past income, the government can better target its redistributive effort, as summarized in the term  $\mathbb{E}_{y_{p-1} \geq \hat{y}_{p-1}, y_p \geq \hat{y}_p} [1 - g_p]$ . Conditional on a given level of earnings  $y_p$  in period  $p$ , society generally values differently the welfare of households who have a different history of labor earnings in the previous periods. History-dependence in taxation allows the government to tailor taxes to those social preferences. Second, conditioning taxes on past earnings allows the government to raise more tax revenue with less distortions.

To illustrate the latter effect, suppose that for all  $p$ , the marginal distribution of income  $y_p$  has a Pareto tail with coefficient  $a_p$ , so that for high  $\hat{y}_p$  we have

$$\mathbb{P}(y_p \geq \hat{y}_p) = c_p \cdot (\hat{y}_p)^{-a_p}.$$

Furthermore, assume that joint distribution of  $y_{p-1}$  and  $y_p$  at the tails can be summarized by the (survival) Clayton copula<sup>31</sup>

$$\mathbb{P}(y_{p-1} \geq \hat{y}_{p-1}, y_p \geq \hat{y}_p) = ([\mathbb{P}(y_{p-1} \geq \hat{y}_{p-1})]^{-\rho} + [\mathbb{P}(y_p \geq \hat{y}_p)]^{-\rho} - 1)^{-\rho} \quad (40)$$

for  $\rho > 0$ . The limit as  $\rho \rightarrow 0$  represents the case where  $y_p$  and  $y_{p-1}$  are comonotone (in particular, perfectly correlated), that is, all the agents with a given income in period  $p-1$  also earn the same income in period  $p$ . The limit as  $\rho \rightarrow \infty$  represents the case where labor earnings in the two periods are drawn independently from each other. In this case the conditional hazard rates are given by

$$\mathcal{H}_{y_{p-1}, y_p}(\hat{y}_p | \hat{y}_{p-1}) = \frac{a_p [\mathbb{P}(y_p \geq \hat{y}_p)]^{-1/\rho}}{[\mathbb{P}(y_p \geq \hat{y}_p)]^{-1/\rho} + [\mathbb{P}(y_{p-1} \geq \hat{y}_{p-1})]^{-1/\rho} - 1}.$$

Suppose that the Pareto coefficient  $a_p$  is independent of age  $p$ , that there are no savings (or that  $\tau_z = 0$ ), and that the baseline labor income taxes are chosen to maximize tax revenue collected from the agents with sufficiently high earnings. Under these assumptions, using the analysis of Section 5, the marginal tax rates on high incomes are constant and satisfy  $T'(y) / (1 - T'(y)) = (a\zeta)^{-1}$ . In this case the joint perturbation for sufficiently high labor incomes in both periods yields a revenue effect equal to

$$\Gamma_{\hat{y}_p, \hat{y}_{p-1}} = 1 - (a\zeta)^{-1} \frac{[\mathbb{P}(y_{p-1} \geq \hat{y}_{p-1})]^{-1/\rho} + [\mathbb{P}(y_p \geq \hat{y}_p)]^{-1/\rho}}{[\mathbb{P}(y_{p-1} \geq \hat{y}_{p-1})]^{-1/\rho} + [\mathbb{P}(y_p \geq \hat{y}_p)]^{-1/\rho} - 1}.$$

This expression implies that  $\Gamma_{\hat{y}_p, \hat{y}_{p-1}} < 0$  for all  $\rho$ , which implies that the separable tax system is not optimal. Specifically, a joint perturbation that decreases the marginal tax rates on incomes  $\hat{y}_{p-1}$  and  $\hat{y}_p$ , and hence reduces the average tax rates for individuals with incomes  $y_{p-1} \geq \hat{y}_{p-1}$  in period  $p-1$  and  $y_p \geq \hat{y}_p$  in period  $p$ , jointly allows to raise additional revenue, starting from the optimal separable tax schedule. Note also that  $\Gamma_{\hat{y}_p, \hat{y}_{p-1}} \rightarrow 0$  and as  $\rho \rightarrow 0$ , so that the gains

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<sup>31</sup>This joint distribution is a generalization of the bivariate Pareto distribution, obtained for  $a_p = a_{p-1} = \rho$ .

from history-dependence disappear if each agent's income is the same in both periods.

The arguments above can be generalized to other forms of joint taxation. For example, the welfare effects of jointly taxing labor and capital incomes within period  $p$  at the joint income threshold  $(\hat{y}_p, \hat{z}_p)$  are given by

$$\begin{aligned} \Gamma_{\hat{y}_p, \hat{z}_p} = & \mathbb{E}_{\substack{y_p \geq \hat{y}_p \\ z_p \geq \hat{z}_p}} [1 - g_p] - \frac{\tau_z}{1 - \tau_z} \hat{\eta}_p \\ & - \frac{T'(\hat{y}_p) \zeta}{1 - T'(\hat{y}_p) + \hat{y}_p \zeta T''(\hat{y}_p)} \mathcal{H}_{y_{p-1}, y_p}(\hat{y}_p | \hat{z}_p) \\ & - \frac{\tau_z}{1 - \tau_z} \left\{ \sum_{s=2}^S \beta^{s-p} \bar{\zeta}_{z_s, r_p}^{c, (z_p = \hat{z}_p, y_p \geq \hat{y}_p)} \right\} \mathcal{H}_{y_{p-1}, y_p}(\hat{z}_p | \hat{y}_p). \end{aligned} \quad (41)$$

Formula (41) is formally similar to equation (39), the relevant conditional hazard rates in this case being those of the joint distribution of labor and capital incomes, and the relevant elasticities being those of capital income with the usual compounding effect discussed in Sections 5.2 and 6.2. Note that these elasticities are in general different for individuals with different labor and capital incomes, and are therefore averaged over the region where the capital income tax rate is perturbed. More generally, for different preferences or a non-separable baseline income tax system, the elasticity parameters  $\bar{\zeta}_{y_s, w_p}^c, \bar{\zeta}_{z_s, r_p}^c, \eta_{z_s, R_p}$  would all depend on the individuals' earnings histories, implying an additional source of benefits from using a non-separable tax system: the government can impose higher distortions in the regions where these elasticities are smaller, with an additional degree of "fine-tuning" relative to the separable case.

To conclude this section, note that we can easily estimate empirically the welfare gains of joint tax reforms using the formulas (39) and (41). Using an approach based on copulas to estimate the joint income distributions in the data (see, e.g., Bonhomme and Robin 2003, and Dearden, Fitzsimons, Goodman and Kaplan 2006), we can compute the conditional hazard rates and plug them into the formulas along with the elasticities and income effect parameters estimated at the current tax system. The size of the welfare gains from tax reforms will depend on the points  $(\hat{y}_{p-1}, \hat{y}_p)$  or  $(\hat{y}_p, \hat{z}_p)$  at which they are evaluated.

## 7 Overview of the Stochastic Model

In this section we briefly discuss the derivation of some of the results in the stochastic model. We only give an outline of the derivation here, the details are collected in our companion paper (Golosov, Tsyvinski, and Werquin 2014). For the clarity of the exposition, we consider the case where the horizon is  $T = 2$  periods, but our results generalize to the case  $T \leq \infty$ . In period one, an individual knows his first-period type, or productivity,  $\theta_1 \in [0, \infty)$ , and his initial capital stock  $k_0 \in \mathbb{R}$ . He then chooses his first-period consumption  $c_1 \geq 0$ , labor income  $y_1 \geq 0$ , and savings or borrowings  $k_1 \in \mathbb{R}$  to carry over to period two (yielding capital income  $z_2 \in \mathbb{R}$  in period two). For simplicity assume that the interest rate is the same for all individuals, so that



capital income  $z_2$  is known with certainty in period one given savings  $k_1$ . In period two, he draws his second-period productivity  $\theta_2 \in [0, \infty)$ . For all  $\theta_1 \in \mathbb{R}_+$ , the second-period type  $\theta_2$  is drawn from an exogenous distribution  $F_{\theta_2|\theta_1}(\cdot)$  whose density  $f_{\theta_2|\theta_1}(\cdot)$  is strictly positive on  $\mathbb{R}_+$ . The individual then chooses his second-period consumption  $c_2 \geq 0$  and labor income  $y_2 \geq 0$ . Given his initial draw  $(k_0, \theta_1)$ , he thus chooses his first-period labor income and savings  $y_1(k_0, \theta_1)$ ,  $k_1(k_0, \theta_1)$ , and a set of second-period incomes contingent on the second-period productivity  $\{y_2(k_0, \theta_1, \theta_2) : \theta_2 \in \mathbb{R}_+\}$  in order to maximize the expected discounted value of his utility. The income vector  $\mathbf{x}$  of an individual with initial capital and productivity  $(k_0, \theta_1)$  thus has a two plus a continuum of rows, corresponding to the continuum of possible draws of  $\theta_2$  in period two.

In each period  $s = 1, 2$ , the government levies a tax  $T_s$ . The first-period tax function  $T_1$  is a function of the individual's first-period labor income  $y_1$  and capital  $k_1$  only. (The government cannot tax second-period labor income  $y_2$  in period one, as  $y_2$  depends on the value of  $\theta_2$  that the individual will draw in period two, and hence is not known in period one.) The second-period tax function  $T_2$  is a function of the individual's entire history of labor incomes  $\{y_1, y_2\}$  and capital income  $z_2$ . The assumptions about the tax functions are identical to those we made in the deterministic model. Social welfare is then a weighted sum of individuals' expected indirect utilities  $\mathcal{U}(k_0, \theta_1)$ .

It is important to note that there are many more marginal tax rates and virtual incomes that are relevant for the individual than in the deterministic model. Since  $\theta_2$ , and hence  $y_2$  and  $T_2(\cdot, \cdot, \cdot)$ , are unknown when  $y_1$  and  $k_1$  are chosen, the two decision variables  $(y_1, k_1)$  depend on the set of all possible marginal tax rates and virtual incomes that the individual may end up facing in period two, depending on his type  $\theta_2$ . Thus,  $y_1$  and  $k_1$  depend on the whole set  $\{(\tau_2(y_1, \mathbf{x}_2^2, z_2), R_2(y_1, \mathbf{x}_2^2, z_2)) : \mathbf{x}_2^2 \in \mathbb{R}_+\}$ , parametrized by the possible values  $\mathbf{x}_2^2$  of second-period incomes that the individual may end up choosing in period two. Moreover, even though  $y_2$  is chosen after a value of  $\theta_2$  has been drawn (say  $\theta_2^*$ ),  $y_2(\theta_2^*)$  does not depend only on the marginal tax rate and virtual income that he ends up actually facing (i.e.,  $\tau_2(y_1, y_2(\theta_2^*), z_2)$ ), unless the utility function has no income effects. This is because  $y_1$  and  $k_1$ , which have been chosen before the draw (taking into account the probabilities of all possible draws of  $\theta_2$ ), are not in general the optimal values given this particular draw  $\theta_2^*$ , and this in turn affects the choice of  $y_2(\theta_2^*)$ . We thus obtain that for all  $\theta_2^* \in \mathbb{R}_+$ ,  $y_2(\theta_2^*)$  depends on the entire set of marginal tax rates and virtual incomes  $\{(\tau_2(y_1, \mathbf{x}_2^2, z_2), R_2(y_1, \mathbf{x}_2^2, z_2)) : \mathbf{x}_2^2 \in \mathbb{R}_+\}$ . In particular, when we perturb the tax function in the second period,  $T_2(\cdot, \cdot, \cdot)$ , at a given point  $\mathbf{x}^2 = (y_1, \mathbf{x}_2^2, z_2)$ , *all* the choice variables,  $(y_1, \{y_2(\theta_2) : \theta_2 \in \mathbb{R}_+\}, z_2)$ , adjust, even if the individual turns out not to be affected at all by the perturbation (i.e., even if  $y_2(\theta_2^*) \neq \mathbf{x}_2^2$ ). This is the main conceptual difficulty that needs to be addressed in the stochastic model.

We first define the elasticities of labor incomes  $y_1$ ,  $\{y_2(\theta_2) : \theta_2 \in \mathbb{R}_+\}$  and savings  $k_1$  with respect to the marginal tax rates on  $y_1$  and  $k_1$  that the individual actually faces in period one:  $\tau_{1,y_1}, \tau_{1,k_1}$ . We then define the elasticities of  $y_1$ ,  $\{y_2(\theta_2) : \theta_2 \in \mathbb{R}_+\}$  and  $k_1$  with respect to all the marginal tax rates  $\{\tau_{2,y_1}(\mathbf{x}^2), \tau_{2,y_2}(\mathbf{x}^2), \tau_{2,z_2}(\mathbf{x}^2) : \mathbf{x}^2 = (y_1, \mathbf{x}_2^2, z_2) \in \mathbb{R}_+^2 \times \mathbb{R}\}$  that the

individual can possibly face in period two, depending on the possible values  $\mathbf{x}_2^2$  of second-period incomes that the individual may end up choosing in period two. Similarly we first define the income effect parameters of  $y_1$ ,  $\{y_2(\theta_2) : \theta_2 \in \mathbb{R}_+\}$  and  $k_1$  with respect to the individual's virtual income in period one,  $R_1$ . We then define the income effect parameters of  $y_1$ ,  $\{y_2(\theta_2) : \theta_2 \in \mathbb{R}_+\}$  and  $k_1$  with respect to all the virtual incomes that the individual can possibly face in period two,  $\{R_2(\mathbf{x}^2) : \mathbf{x}^2 = (y_1, \mathbf{x}_2^2, z_2) \in \mathbb{R}_+^2 \times \mathbb{R}\}$ . We thus need to consider many more elasticities and income effect parameters than in the deterministic setting. These elasticities (e.g., of labor income  $y_2$  with respect to the marginal tax rate at level  $y_2' \neq y_2$ ) are new to the literature on taxation. We derive explicit analytical expressions for all these elasticities, as we did in the deterministic setting. They resemble those in the deterministic setting, except that they are weighted by the probabilities of earning the second-period income where the tax rate is perturbed.

We then go on to derive the behavioral responses to perturbations. The results are proved in the same way as in the deterministic setting, but the added degree of complexity we just described makes the derivations more involved both theoretically and conceptually. The formulas we obtain are accordingly more complex. Remarkably, however, we show that we can define the elasticity matrices, as well as the gradients and Hessians of the tax functions, in a way that allows to write the formula in a similar compact way as (10) in the deterministic model (details are in the Appendix). The proof and intuition of this formula follows the same steps as those of (10). We show that the change  $d\mathbf{x}$  in the income vector  $\mathbf{x}$  following a general perturbation  $(d\tau_1, dR_1, d\tau_2(\mathbf{x}^2), dR_2(\mathbf{x}^2))$  of the baseline tax system is given by:

$$d\mathbf{x} = \left\{ \mathbf{i} - \mathbf{E}_{\mathbf{x}, \tau_1}^{c, (\mathbf{x})} (D^2 T_1(\mathbf{x}_1)) - \int_0^\infty \mathbf{E}_{\mathbf{x}, \tau_2(\mathbf{x}^{2'})}^{c, (\mathbf{x})} (D^2 T_2(\mathbf{x}^{2'})) d\mathbf{x}_2^{2'} \right\}^{-1} \times \left[ \left( \mathbf{E}_{\mathbf{x}, \tau_1}^{c, (\mathbf{x})} d\tau_1 + \mathbf{I}_{\mathbf{x}, R_1}^{(\mathbf{x})} dR_1 \right) + \left( \mathbf{E}_{\mathbf{x}, \tau_2(\mathbf{x}^2)}^{c, (\mathbf{x})} d\tau_2(\mathbf{x}^2) + \mathbf{I}_{\mathbf{x}, R_2(\mathbf{x}^2)}^{(\mathbf{x})} dR_2(\mathbf{x}^2) \right) \right]. \quad (42)$$

As an illustration of these results, we show how the revenue effects of reforming the baseline tax system of Section 6 write in the stochastic model, when the utility function has no income effects and is CRRA. A non-linear separable perturbation of the first-period labor income tax schedule at point  $\hat{y}_1$  yields the following change in government revenue:

$$\Gamma_{1,y}(\hat{y}_1) = 1 - \frac{T_1'(\hat{y}_1)}{1 - T_1'(\hat{y}_1) + \hat{y}_1 \zeta T_1''(\hat{y}_1)} \zeta \mathcal{H}_{1,y}(\hat{y}_1) - \beta \frac{\tau_z}{1 - \tau_z} \bar{\eta}_{z_2, R_1}^{(y_1 \geq \hat{y}_1)}. \quad (43)$$

Formula (43) shows that the revenue effect of perturbing the first-period labor income tax rate in the stochastic model is formally similar to the effect in the deterministic model. However, we show that uncertainty about second-period productivity implies that the income effect parameter on savings in the stochastic model is equal to  $\left. \frac{\partial k_1}{\partial R_1} \right|_S = (u_1'' + \beta R^2 \mathbb{E}[u_2'' | \theta_1])^{-1} u_1''$ , and hence is *smaller* than in the deterministic model,  $\left. \frac{\partial k_1}{\partial R_1} \right|_D = (1 + \beta^{-1/\sigma} R^{1-1/\sigma})^{-1}$ . This implies that the gain from decreasing the labor income tax rate in period one is smaller in the stochastic

model than in the deterministic model; the latter thus provides an upper bound for the gains of age-dependence.

A non-linear separable perturbation of the second-period labor income tax schedule at point  $\hat{y}_2$  yields the following change in government revenue:

$$\Gamma_{2,y}(\hat{y}_2) = 1 - \frac{T'_{2,y}(\hat{y}_2)}{1 - T'_{2,y}(\hat{y}_2) + \hat{y}_2 \zeta T''_{2,y}(\hat{y}_2)} \zeta \mathcal{H}_{2,y}(\hat{y}_2) - \frac{\tau_z}{1 - \tau_z} \bar{\eta}_{z_2, R_2}(y_2 \geq \hat{y}_2), \quad (44)$$

where  $\bar{\eta}_{z_2, R_2}(y_2 \geq \hat{y}_2)$  is the aggregate change in capital income in the economy when an additional dollar is distributed lump-sum in period two, uniformly among all the individuals whose labor income in period two is above  $\hat{y}_2$ , that is

$$\bar{\eta}_{z_2, R_2}(y_2 \geq \hat{y}_2) \equiv \int_{\mathbb{R}_+} \int_{\hat{y}_2}^{\infty} \int_{\mathbb{R}} \eta_{z_2, R_2}^{(\mathbf{x}_1)}(\mathbf{x}_2^2) \frac{f_{\mathbf{x}_1}(y_1, k_1)}{1 - F_{2,y}(\hat{y}_2)} dy_1 d\mathbf{x}_2^2 dk_1.$$

Note that every individual (with choice vector  $\mathbf{x}_1 = (y_1, k_1)$  in period one) reacts to this change by adjusting their savings, i.e.  $\eta_{z_2, R_2}^{(\mathbf{x}_1)}(\mathbf{x}_2^2) \neq 0$ , because they have positive probability of earning more than  $\hat{y}_2$  in the second period. However, only those with second-period income  $\hat{y}_2$  under the baseline tax system change their second-period income. Formula (44) shows that the revenue effect of perturbing the second-period labor income tax rate in the stochastic model is formally similar to the effect in the deterministic model. However, we show that the savings effect in the stochastic setting,  $\bar{\eta}_{z_2, R_2}(y_2 \geq \hat{y}_2)$ , is strictly larger than in the deterministic setting,  $\bar{\eta}_{z_2, R_2}^{(y_2 \geq \hat{y}_2)}$ . Hence the revenue gains from increasing the labor income tax rates in period two are smaller in the stochastic model than in the deterministic model.

A non-linear separable perturbation of the capital income tax schedule at point  $\hat{z}_2$  yields the following change in government revenue:

$$\Gamma_{2,z}(\hat{z}_2) = 1 - \frac{\tau_z}{1 - \tau_z} \bar{\zeta}_{z_2, r_2}^{C, (\hat{z}_2)} \mathcal{H}_{2,z}(\hat{z}_2) - \frac{\tau_z}{1 - \tau_z} \bar{\eta}_{z_2, R_2}^{(z_2 \geq \hat{z}_2)}, \quad (45)$$

where  $\bar{\eta}_{z_2, R_2}^{(z_2 \geq \hat{z}_2)}$  is the average income effect parameter of capital income with respect to a *certain* increase in period-two virtual income, among individuals with capital income  $z_2 \geq \hat{z}_2$ , that is,

$$\bar{\eta}_{z_2, R_2}^{(z_2 \geq \hat{z}_2)} \equiv \int_{\mathbb{R}_+} \int_{\hat{z}_2}^{\infty} \eta_{z_2, R_2}^{(\mathbf{x}_1)} \frac{f_{\mathbf{x}_1}(y_1, k_1)}{1 - F_{2,z}(\hat{z}_2)} dy_1 dk_1.$$

Formula (44) shows that the revenue effect of perturbing the second-period labor income tax rate in the stochastic model is formally similar to the effect in the deterministic model. However, we show that the savings effect in the stochastic setting,  $\bar{\eta}_{z_2, R_2}(y_2 \geq \hat{y}_2)$ , is strictly larger than in the deterministic setting,  $\bar{\eta}_{z_2, R_2}^{(y_2 \geq \hat{y}_2)}$ . Hence the revenue gains from increasing the labor income tax rates in period two are smaller in the stochastic model than in the deterministic model. However, we show that the average compensated capital income elasticity in the stochastic model,  $\bar{\zeta}_{z_2, r_2}^{C, (\hat{z}_2)}$ , is positive but smaller than its counterpart in the deterministic model. Similarly,

the average income effect parameters in the stochastic model,  $\bar{\eta}_{z_2, R_2}^{(z_2)}$ , are negative and smaller than their counterparts in the deterministic model. Thus, on the one hand, the increase in the tax rate induces a smaller decrease in capital income (in the stochastic model) for individuals with  $z_2 = \hat{z}_2$ ; on the other hand, the increase in the lump-sum tax liability induces a larger increase in capital income (in the stochastic model) for individuals with  $z_2 \geq \hat{z}_2$ . Therefore the revenue gains from increasing the capital income tax rates in period two in the stochastic model are larger than in the deterministic model.

## 8 Conclusion

We identify a condition on individual demand under which the effects of taxation on individual behavior, tax revenue, and social welfare of can be expressed in terms of empirically observable and easily interpretable parameters, namely the labor and capital income elasticities, the multivariate hazard rates of the income distributions, and the marginal social welfare weights. Applying these formulas to various settings, we show that optimal taxes and the effects of tax reforms obey common general principles, and that the benefits of using sophisticated tax instruments come from the ability to fine-tune the distortions to the segments of the population who respond relatively little to taxes.

We leave two important extensions for future research. First, our numerical applications were meant to provide rough orders of magnitude of the forces at play in a few examples. It would be valuable to do more extensive numerical welfare calculations, estimating the fundamental parameters that enter our tax formulas using micro data. Second, we believe our approach is useful to analyze problems which may be difficult to tackle directly, e.g., multidimensional mechanism design models. However, an open question is to find a condition on the primitives of the model such that our assumption on individual demand is satisfied.

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## A Proofs of Sections 3 and 4

In this section, we provide the proofs of the results of Sections 3 and 4 from the main text. We first derive analytical expressions for all the elasticities and income effect parameters (7,6) in the general model, as well as under the assumptions of Section 6. We then prove the results of Propositions 1, 2 and 3, and provide details for the derivation of various results in the text.

### A.1 Elasticities and Income Effect Parameters

We start by providing analytical expressions for the elasticities and income effect parameters in the general model of Sections 4 to 2. To derive these expressions, we differentiate the system of first-order conditions (4) of the individual's problem with respect to the marginal tax rates  $\{\hat{\tau}_{s,x_j}\}_{1 \leq s, j \leq S}$  and the virtual incomes  $\{R_s\}_{1 \leq s \leq S}$ . For a given individual, define  $r_{s+1}$  as the exogenous interest rate that he faces on his capital  $k_s$ , so that his capital income in period  $s+1$  is equal to  $z_{s+1} = r_{s+1}k_s$ . We can write the individual's first-order conditions as

$$\begin{aligned} & U_{x_j} \left( \left\{ - \sum_{i=1}^{2S} \tilde{\tau}_{t,x_i} x_{\theta,i} + R_t \right\}_{1 \leq t \leq S}, \{y_{\theta,t}\}_{1 \leq t \leq S}, \{z_{\theta,t+1}\}_{1 \leq t \leq S}, \boldsymbol{\theta} \right) \\ &= \sum_{s=1}^S \tilde{\tau}_{s,x_j} U_{c_s} \left( \left\{ - \sum_{i=1}^{2S} \tilde{\tau}_{t,x_i} x_{\theta,i} + R_t \right\}_{1 \leq t \leq S}, \{y_{\theta,t}\}_{1 \leq t \leq S}, \{z_{\theta,t+1}\}_{1 \leq t \leq S}, \boldsymbol{\theta} \right), \end{aligned} \quad (46)$$

where  $\tilde{\tau}_{s,y_s} = -(1 - \tau_{s,y_s})$  and  $\tilde{\tau}_{s,y_t} = \tau_{s,y_t}$  if  $t \neq s$ , and where  $\tilde{\tau}_{s,z_s} = -(r_s^{-1} + 1 - \tau_{s,z_s})$ ,  $\tilde{\tau}_{s,z_{s+1}} = r_{s+1}^{-1} + \tau_{s,z_{s+1}}$ , and  $\tilde{\tau}_{s,z_{t+1}} = \tau_{s,z_{t+1}}$  if  $t \neq s-1, s$ . We then use the Slutsky equations to obtain the compensated elasticities from the uncompensated elasticities and the income effect parameters. Define the  $2S \times 2S$  matrix  $A$  by:

$$[A]_{s,j} \equiv -U_{x_s,x_j} - \sum_{t=1}^S \sum_{q=1}^S \tilde{\tau}_{t,x_s} \tilde{\tau}_{q,x_j} U_{c_t,c_q} + \sum_{t=1}^S \tilde{\tau}_{t,x_s} U_{c_t,x_j} + \sum_{q=1}^S \tilde{\tau}_{q,x_j} U_{x_s,c_q}.$$

Define also the  $2S$ -vectors  $B_{\tau_p,x_i}$ ,  $B_{R_p}$ , and  $B_{\tau_p,x_i}^c$ , for any  $1 \leq p \leq S$  and  $1 \leq i \leq 2S$ , by

$$\begin{aligned} [B_{\tau_p,x_i}^u]_s &\equiv \sum_{t=1}^S \tilde{\tau}_{t,x_s} U_{c_t,c_p} x_i - U_{x_s,c_p} x_i - U_{c_p} \mathbf{1}_{\{i=s\}}, \quad \forall s \in \{1, \dots, 2S\}, \\ [B_{R_p}]_s &= - \sum_{t=1}^S \tilde{\tau}_{t,x_s} U_{c_t,c_p} + U_{x_s,c_p}, \quad \forall s \in \{1, \dots, 2S\}, \\ [B_{\tau_p,x_i}^c]_s &\equiv -U_{c_p} \mathbf{1}_{\{i=s\}}, \quad \forall s \in \{1, \dots, 2S\}. \end{aligned}$$

Letting  $\hat{\tau}_{s,x_j}$  denote the period- $s$  marginal or net-of-tax rate in the direction of income  $x_j$ , we can then write the the uncompensated and compensated income elasticities and the income effect



parameters as

$$\zeta_{x_j, \hat{\tau}_{s, x_t}}^{u, c} = \pm \frac{\hat{\tau}_{s, x_t}}{x_j} \left[ A^{-1} B_{\tau_{s, x_t}}^{u, c} \right]_j, \quad \text{and} \quad \eta_{x_j, R_s} = \hat{\tau}_{s, x_j} \left[ A^{-1} \times B_{R_s} \right]_j, \quad (47)$$

where  $\pm = +$  if  $x_t \in \{z_s, r_s k_{s-1}\}$ , and  $\pm = -$  otherwise. Note that the components of the elasticity matrices and the income effect vectors (8) are the *partial derivatives* of the (compensated or uncompensated) demands, and not directly the *elasticities* and income effect parameters we just derived.

For concreteness we show how to apply these formulas to the static model ( $S = 1$ ). Differentiating the first-order conditions

$$U_y((1 - \tau)y + R, y, \theta) = -(1 - \tau)U_c((1 - \tau)y + R, y, \theta)$$

implies the following expressions for the elasticities (47):

$$\zeta_{y, 1-\tau}^u = \frac{U_y/y - (U_y/U_c)^2 U_{cc} + (U_y/U_c) U_{cy}}{U_{yy} + (U_y/U_c)^2 U_{cc} - 2(U_y/U_c) U_{cy}}, \quad \eta_{y, R} = \frac{-(U_y/U_c)^2 U_{cc} + (U_y/U_c) U_{cy}}{U_{yy} + (U_y/U_c)^2 U_{cc} - 2(U_y/U_c) U_{cy}}.$$

In this case, the matrix  $A$  defined above is minus the denominator of these two expressions, and the vectors  $B_\tau^u, B_R$  are respectively  $(1 - \tau)y$  and  $-(1 - \tau)^{-1}$  times the numerators of these two expressions.

We now show how these expressions simplify under the assumptions of Section 6. That is, we assume that the utility function is time-separable, has no income effects on labor supply, and that the baseline tax system is separable and linear in capital income. In this case, the  $S \times S$  upper-left submatrix of  $\mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x}\theta)}$  is diagonal, and its upper-right and lower-left submatrices are zero. Moreover, the first  $S$  components of the income effect vector  $\mathbf{I}_{\mathbf{x}, R_s}^{(\mathbf{x}\theta)}$  are equal to zero. Thus, for every period  $p \in \{1, \dots, S\}$  where the tax system is perturbed, the only non-zero compensated elasticities and income effect parameters are: (i) the compensated elasticities of labor incomes  $y_s$  with respect to the labor income tax rates in the current period  $\tau_{s, y_s}$ , i.e., the  $S$  parameters  $\zeta_{y_s, 1-\tau_{s, y_s}}^c$ ; (ii) the compensated elasticities of capital incomes  $z_s$  with respect to all of the capital income tax rates  $\tau_{p, z_t}$ , i.e., the  $S^2$  parameters  $\zeta_{z_s, 1-\tau_{p, z_t}}^c$ ; (iii) the income effect parameters on capital incomes  $z_s$ , i.e., the  $S$  parameters  $\eta_{z_s, R_p}$ . The formulas above show that the labor income elasticities are given by:

$$\zeta_{y_s, 1-\tau_{s, y_s}}^c = \frac{v'(y_s/\theta_s)}{(y_s/\theta_s) v''(y_s/\theta_s)}.$$

Suppose either that the utility function is CRRA, i.e.  $u(x) = x^{1-\sigma}/(1-\sigma)$ , and let  $\alpha \equiv \beta^{-1/\sigma} R^{1-1/\sigma}$ , or that the utility function is CARA, i.e.  $u(x) = -\gamma^{-1} \exp(-\gamma x)$ , and let  $\alpha = R$ .

We obtain that the only non-zero compensated capital income elasticities are given by

$$\frac{\partial z_s^c}{\partial (1 - \tau_{p,z_p})} = \left( \frac{-u'_p}{u''_p} \right) \frac{r^2 R^{s-p-2}}{\sum_{i=0}^{S-1} \alpha^i} \begin{cases} \left( \sum_{i=0}^{S-p} \alpha^i \right) \left( \sum_{i=p-s+1}^{p-1} \alpha^i \right), & \text{if } s \leq p, \\ \left( \sum_{i=0}^{S-s} \alpha^i \right) \left( \sum_{i=1}^{p-1} \alpha^i \right), & \text{if } s \geq p+1, \end{cases} \quad (48)$$

and the only non-zero income effect parameters are given by

$$\frac{\partial z_s}{\partial R_p} = \frac{r R^{s-p-1}}{\sum_{i=0}^{S-1} \alpha^i} \begin{cases} - \left( \sum_{i=S-s+1}^{S-1} \alpha^i \right), & \text{if } s \leq p, \\ \left( \sum_{i=0}^{S-s} \alpha^i \right), & \text{if } s \geq p+1. \end{cases} \quad (49)$$

Note that in the CARA case,  $\frac{-u'_p}{u''_p}$  is simply equal to  $\gamma^{-1}$ .

## A.2 Proofs of Propositions 1 to 3

We first prove the existence of the Gateaux differential of the income functional and show Proposition 1.

*Proof of Proposition 1.* We first show that the income functional  $\mathbf{x}_\theta(\cdot)$  is Gateaux differentiable around the initial tax system  $T_p$ . Denote by  $\mathbf{x}_\theta \equiv \mathbf{x}_\theta(T_p)$ , resp.  $\tilde{\mathbf{x}}_\theta \equiv \mathbf{x}_\theta(T_p + \mu h)$ , the income vector chosen by an individual  $\theta$  given the baseline tax system  $T_p$ , resp. the perturbed tax system in the direction  $h$ ,  $T_p + \mu h$ . The vectors  $\mathbf{x}_\theta$  and  $\tilde{\mathbf{x}}_\theta$  are the solution to the respective systems of the first-order conditions (4), where the map  $F : \mathbb{R}^{2S} \times \mathbb{R}^{2S} \times \mathbb{R} \rightarrow \mathbb{R}^{2S}$  is continuously differentiable. For any  $j \in \{1, \dots, 2S\}$ , let  $F_j$  denote the  $j^{\text{th}}$  component of  $F$ . Writing the first-order conditions both at the baseline and the perturbed tax system yields, for all  $j$ ,

$$\begin{aligned} 0 &= F_j \left( \tilde{\mathbf{x}}_\theta, \left\{ \tau_{p,x_t}(\tilde{\mathbf{x}}_\theta) + \mu \frac{\partial h}{\partial x_t}(\tilde{\mathbf{x}}_\theta) \right\}_{1 \leq t \leq 2S}, T_p(\tilde{\mathbf{x}}_\theta) + \mu h(\tilde{\mathbf{x}}_\theta) \right) \\ &\quad - F_j \left( \mathbf{x}_\theta, \{ \tau_{p,x_t}(\mathbf{x}_\theta) \}_{1 \leq t \leq 2S}, T_p(\mathbf{x}_\theta) \right), \quad \forall j = 1, \dots, 2S. \end{aligned} \quad (50)$$

Define the matrix  $M = (m_{j,s})_{1 \leq j, s \leq 2S}$  as

$$m_{j,s} = \frac{\partial F_j}{\partial x_{\theta,s}} + \sum_{t=1}^{2S} \frac{\partial F_j}{\partial \tau_{p,x_t}} \frac{\partial \tau_{p,x_t}(\mathbf{x}_\theta)}{\partial x_{\theta,s}} + \frac{\partial F_j}{\partial T_p} \frac{\partial T_p(\mathbf{x}_\theta)}{\partial x_{\theta,s}},$$

the vectors  $N_{x_t} = (n_{j,x_t})_{1 \leq j \leq 2S}$  for all  $t \in \{1, \dots, 2S\}$  as  $n_{j,x_t} = \frac{\partial F_j}{\partial \tau_{p,x_t}}$ , and the vector  $N_T = (n_{j,T})_{1 \leq j \leq 2S}$  as  $n_{j,T} = \frac{\partial F_j}{\partial T_p}$ . Assumption 2 implies that  $\|\tilde{\mathbf{x}}_\theta - \mathbf{x}_\theta\| = O(\mu)$  as  $\mu \rightarrow 0$ . Moreover, we have  $\|\mu h(\tilde{\mathbf{x}}_\theta) - \mu h(\mathbf{x}_\theta)\| = o(\mu)$  as  $\mu \rightarrow 0$ . A first-order Taylor expansion of (50) as  $\mu \rightarrow 0$ ,

i.e., of the perturbed system of first-order conditions around the initial system, thus writes:

$$\frac{1}{\mu} (\tilde{\mathbf{x}}_{\boldsymbol{\theta}} - \mathbf{x}_{\boldsymbol{\theta}}) = - \sum_{t=1}^{2S} \{M^{-1}N_{x_t}\} \frac{\partial h(\mathbf{x}_{\boldsymbol{\theta}})}{\partial x_t} - \{M^{-1}N_T\} h(\mathbf{x}_{\boldsymbol{\theta}}) + o_{\mu \rightarrow 0}(1).$$

This shows the existence of the Gateaux differential  $\delta \mathbf{x}_{\boldsymbol{\theta}}(T_p, h) \in \mathbb{R}^{2S}$  of the income functional  $\mathbf{x}_{\boldsymbol{\theta}}(\cdot)$  at  $T_p$  with increment  $h$ . We then express the Gateaux differential of the income functional as a function of the elasticity matrices and vectors of income effect parameters. To do so, we derive the change  $\tilde{\mathbf{x}}_{\boldsymbol{\theta}} - \mathbf{x}_{\boldsymbol{\theta}}$  in the individual's choice vector by writing the first-order Taylor approximation of the post-perturbation system of first order conditions (46) around the solution  $\mathbf{x}_{\boldsymbol{\theta}}$  to the initial system. Using the explicit expressions for the elasticities and income effect parameters derived in (47), we obtain

$$(\tilde{\mathbf{x}}_{\boldsymbol{\theta}} - \mathbf{x}_{\boldsymbol{\theta}}) = \left[ \mathbf{i}_{2S} - \sum_{s=1}^S \mathbf{E}_{\mathbf{x}, \tau_s}^{c, (\mathbf{x}_{\boldsymbol{\theta}})} (D^2 T_s(\mathbf{x}_{\boldsymbol{\theta}})) \right]^{-1} \left\{ \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x}_{\boldsymbol{\theta}})} \nabla h(\mathbf{x}_{\boldsymbol{\theta}}) + \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x}_{\boldsymbol{\theta}})} h(\mathbf{x}_{\boldsymbol{\theta}}) \right\}.$$

This concludes the proof of Proposition 1.  $\square$

We then show Proposition 2, which gives expressions for the Gateaux differentials of the tax revenue and social welfare functionals.

*Proof of Proposition 2.* Consider an admissible perturbation  $h_p$  of the baseline tax function  $T_p$ , so that the perturbed tax function is  $T_p + \mu h_p$ . For any  $\boldsymbol{\theta}$ , letting  $\mathbf{x}_{\boldsymbol{\theta}} \equiv \mathbf{x}_{\boldsymbol{\theta}}(T_p)$  and  $\tilde{\mathbf{x}}_{\boldsymbol{\theta}} \equiv \mathbf{x}_{\boldsymbol{\theta}}(T_p + \mu h_p)$ , a Taylor approximation yields

$$\begin{aligned} & [T_p + \mu h_p](\tilde{\mathbf{x}}_{\boldsymbol{\theta}}) - T_p(\mathbf{x}_{\boldsymbol{\theta}}) \\ &= \mu \langle \nabla T_p(\mathbf{x}_{\boldsymbol{\theta}}), \delta \mathbf{x}_{\boldsymbol{\theta}}(T_p, h_p) \rangle + \mu h_p(\mathbf{x}_{\boldsymbol{\theta}}(T_p)) + o(\mu). \end{aligned}$$

Similarly, using the envelope theorem and the local Lipschitz continuity of the income function (Assumption 2), we get

$$\mathcal{G}(\mathcal{U}_{\boldsymbol{\theta}}(T_p + \mu h_p)) - \mathcal{G}(\mathcal{U}_{\boldsymbol{\theta}}(T_p)) = \left( -\frac{\lambda}{1-\alpha} \beta^{p-1} g_p(\mathbf{x}_{\boldsymbol{\theta}}) h_p(\mathbf{x}_{\boldsymbol{\theta}}) \right) \mu + o(\mu).$$

Using the compactness of the set  $X$  and assuming that the integrand is twice continuously differentiable, we thus obtain that the change in social welfare is equal to

$$\begin{aligned} & \mathcal{W}(T_p + \mu h_p) - \mathcal{W}(T_p) \\ &= \mu \lambda \int_X \left\{ \beta^{p-1} (1 - g_p(\mathbf{x})) h_p(\mathbf{x}) + \left\langle \sum_{s=1}^S \beta^{s-1} \nabla T_s(\mathbf{x}_{\boldsymbol{\theta}}), \delta \mathbf{x}(T_p, h_p) \right\rangle \right\} f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} + o(\mu). \end{aligned}$$

This proves formula (13). Letting  $\tilde{\mathbf{T}}'(\mathbf{x}) \equiv \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x})$  and using the fact that the density of

incomes is equal to zero on the boundary  $\partial X$  of the set  $X$ , we can integrate by parts the integral involving  $\nabla h_p(\mathbf{x})$  in this expression to get

$$\int_X \left[ \tilde{\mathbf{T}}'(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \right] \nabla h_p(\mathbf{x}) d\mathbf{x} = - \int_X \nabla \cdot \left[ \tilde{\mathbf{T}}'(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \right] h_p(\mathbf{x}) d\mathbf{x}.$$

This proves formula (14).  $\square$

Next we prove Proposition 3.

*Proof of Proposition 3.* A necessary condition for the social welfare functional  $\mathscr{W}(\cdot)$  to have an extremum at  $T_p$  is  $\delta \mathscr{W}(T_p, h) = 0$ , for all  $h$  (see, e.g., Luenberger 1969). From equation (14), this implies that the integrand must be equal to zero pointwise, that is for all  $\mathbf{x} \in X$ ,

$$\left( \beta^{p-1} (1 - g_p(\mathbf{x})) - \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} \right) f_{\mathbf{x}}(\mathbf{x}) - \nabla \cdot \left( \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \right) = 0.$$

Integrating this equation on the volume  $V$  with closed boundary  $S = \partial V$  and using the divergence theorem, we obtain formula (18). Finally, we obtain formula (17) by using the separable linear perturbations  $h_p(\mathbf{x}) = x_p$  and equation (13).  $\square$

We finally prove the formulas which express the optimal tax system as a function of the distribution of types  $\boldsymbol{\theta}$ .

*Proof of formula (20).* Differentiating the  $i^{\text{th}}$  first-order condition (4) with respect to  $\theta_j$  for  $j \in \{1, \dots, 2S\}$  yields

$$\sum_{s=1}^{2S} m_{i,s} \frac{\partial x_{\boldsymbol{\theta}, s}}{\partial \theta_j} = - \frac{\partial F_i}{\partial \theta_j} \Rightarrow J_{\mathbf{x}}(\boldsymbol{\theta}) = -M^{-1} J_{\mathbf{F}}(\boldsymbol{\theta}),$$

where the matrix  $M$  is the same as in the proof of Proposition 1, and  $J_{\mathbf{x}}(\boldsymbol{\theta})$ ,  $J_{\mathbf{F}}(\boldsymbol{\theta})$  are the matrices  $[\partial x_{\boldsymbol{\theta}, i} / \partial \theta_j]_{1 \leq i, j \leq 2S}$  and  $[\partial F_i / \partial \theta_j]_{1 \leq i, j \leq 2S}$  respectively. Similarly, differentiating the first-order conditions (4) with respect to the variables  $\{\tau_{p, x_j}\}_{1 \leq j \leq 2S}$  and  $T_p$  yields:

$$J_{\mathbf{x}}(\boldsymbol{\tau}_p) = -M^{-1} J_{\mathbf{F}}(\boldsymbol{\tau}_p), \text{ and } J_{\mathbf{x}}(T_p) = -M^{-1} J_{\mathbf{F}}(T_p),$$

where  $J_{\mathbf{x}}(\boldsymbol{\tau}_p)$ ,  $J_{\mathbf{F}}(\boldsymbol{\tau}_p)$  are the matrices  $[\partial x_{\boldsymbol{\theta}, i} / \partial \tau_{p, x_j}]_{1 \leq i, j \leq 2S}$  and  $[\partial F_i / \partial \tau_{p, x_j}]_{1 \leq i, j \leq 2S}$  respectively, and  $J_{\mathbf{F}}(T_p)$  is the vector  $[\partial F_i / \partial T_p]_{1 \leq i \leq 2S}$ . But from Proposition , we have  $J_{\mathbf{x}}(\boldsymbol{\tau}_p) = \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})}$  and  $J_{\mathbf{x}}(T_p) = \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})}$ . We use these expressions to write the deformation matrix  $\mathbf{D}(\mathbf{x})$  as a function of the Jacobian matrix  $J_{\mathbf{x}}(\boldsymbol{\theta})$ , and  $J_{\mathbf{F}}(\boldsymbol{\theta})$ ,  $J_{\mathbf{F}}(\boldsymbol{\tau}_p)$ ,  $J_{\mathbf{F}}(T_p)$ . Using the change of variables formula  $f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) = \det(J_{\mathbf{x}}(\boldsymbol{\theta})) f_{\mathbf{x}}(\mathbf{x}(\boldsymbol{\theta}))$  in the equation

$$\begin{aligned} 0 = & \beta^{p-1} (1 - g_p(\mathbf{x})) f_{\mathbf{x}}(\mathbf{x}) - \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \\ & - \nabla_{\mathbf{x}} \cdot \left( \mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) \right) \end{aligned} \quad (51)$$

and the chain rule, we obtain (20).

Now, consider the model with idiosyncratic productivities  $\{\theta_1, \dots, \theta_S\}$  and interest rates  $\{\theta_{S+1}, \dots, \theta_{2S-1}\}$ . Let  $\mathbf{l}_\theta$  denote the vector of labor supplies  $y_{\theta,s}/\theta_s$  and capital stocks  $k_{\theta,s}$ . We can write the first-order conditions of the individual problem as

$$\mathbf{x}_\theta = \boldsymbol{\theta} \circ \mathbf{l}_\theta \left( \left\{ \theta_j \hat{\tau}_{s,y_j} \right\}_{\substack{1 \leq j \leq 2S \\ 1 \leq s \leq S}}, \left\{ \theta_{S+j-1} \hat{\tau}_{s,z_j} \right\}_{\substack{2 \leq j \leq S \\ 1 \leq s \leq S}}, \{R_s\}_{1 \leq s \leq S} \right),$$

where  $\hat{\tau}_{s,x_j}$  is the marginal tax rate on income  $x_j$  (if  $x_j \in \{y_s, z_s\}$ ) or the next-of-tax rate otherwise, and  $\circ$  is the element-wise multiplication. Differentiating this system of equations with respect to  $\theta_j$  for  $1 \leq j \leq 2S$  yields the Jacobian matrix

$$J_{\mathbf{x}}(\boldsymbol{\theta}) = \mathbf{D}^{-1}(\mathbf{x}) \left[ \frac{\mathbf{x}}{\boldsymbol{\theta}} \circ \left( \mathbf{i}_{2S} + \sum_{s=1}^S \zeta_{\mathbf{x}, \hat{\tau}_s}^{u,(\mathbf{x})} \right) \right],$$

where  $(\mathbf{x}/\boldsymbol{\theta})$  denotes the matrix  $[x_{\theta,i}/\theta_j]_{1 \leq i,j \leq 2S}$ ,  $\zeta_{\mathbf{x}, \hat{\tau}_s}^{u,(\mathbf{x})}$  is the matrix of uncompensated elasticities with respect to the marginal and net-of-tax rates defined in (6), and  $\circ$  is the element-wise multiplication of matrices. Changing variables as before yields

$$\begin{aligned} J_{\mathbf{F}}^{-1}(\boldsymbol{\theta}) J_{\mathbf{F}}(T_p) &= - \left[ \frac{\mathbf{x}}{\boldsymbol{\theta}} \circ \left( \mathbf{i}_{2S} + \sum_{s=1}^S \zeta_{\mathbf{x}, \hat{\tau}_s}^{u,(\mathbf{x})} \right) \right]^{-1} \mathbf{I}_{\mathbf{x}, R_p}^{(\boldsymbol{\theta})}, \\ J_{\mathbf{F}}^{-1}(\boldsymbol{\theta}) J_{\mathbf{F}}(\tau_p) &= \left[ \frac{\mathbf{x}}{\boldsymbol{\theta}} \circ \left( \mathbf{i}_{2S} + \sum_{s=1}^S \zeta_{\mathbf{x}, \hat{\tau}_s}^{u,(\mathbf{x})} \right) \right]^{-1} \mathbf{E}_{\mathbf{x}, \tau_p}^{c,(\boldsymbol{\theta})}. \end{aligned}$$

In particular, in the static Mirrlees model, the first-order condition (4) writes  $F \left[ \frac{x_\theta}{\theta}, \theta(1 - T'(x_\theta)), R(x_\theta) \right] \equiv F[l, \tau, R] = 0$  with  $F[l, \tau, R] = \tau u_c(\tau l + R, l) + u_l(\tau l + R, l)$ . It is then straightforward to compute  $\frac{\partial F}{\partial l}$ ,  $\frac{\partial F}{\partial \tau}$ , and  $\frac{\partial F}{\partial R}$ . Note moreover that  $J_{\mathbf{x}}(\boldsymbol{\theta}) = \det(J_{\mathbf{x}}(\boldsymbol{\theta})) = \dot{x}(\theta)$ . Differentiating the first-order-condition with respect to  $\theta$  then yields

$$\frac{\dot{x}_\theta}{x_\theta} = \frac{\frac{1}{\theta^2} \frac{\partial F}{\partial l} - \frac{1}{x_\theta} (1 - T'(x_\theta)) \frac{\partial F}{\partial \tau}}{\frac{1}{\theta} \frac{\partial F}{\partial l} + \left( -\theta \frac{\partial F}{\partial \tau} + \frac{\partial F}{\partial R} x_\theta \right) T''(x_\theta)} \Rightarrow \dot{x}_\theta^{-1} \frac{1}{1 + \frac{x_\theta \zeta_{x, 1-\tau}^c}{1 - T'(x_\theta)} T''(x_\theta)} = \frac{1}{\frac{x_\theta}{\theta} \left( 1 + \zeta_{x, 1-\tau}^u \right)}.$$

This expression is identical to that in Lemma 1 in Saez (2001).  $\square$

## B Proofs of Sections 5 and 6

### B.1 Proofs of Section 5

We start by deriving the formulas for the known results in the literature: optimal commodity taxes and non-linear labor income taxes.

*Proofs of Sections 5.3 and 5.1.* Formula (23) follows from using the Slutsky equation and rearranging the terms in equation (23). Formula (28) follows from (18) applied to the region  $[\hat{y}, \infty)$ , or directly from rearranging equation (19). Formula (30) follows from (28) under the assumptions made in the text.  $\square$

We now characterize the optimum linear capital income tax schedule.

*Proof of Propositions 4 and 5.* Consider a separable linear perturbation  $h_p(\mathbf{x}) = z_p$  of the capital income tax rate *in every period*  $p \geq 2$ . The welfare effect of these perturbations,  $\delta\mathcal{W}(\tau_z, \{h_p\}_{p \geq 2})$ , is given by the sum (for  $p = 2, \dots, S$ ) of the effects of each of the period- $p$  perturbations  $h_p$ ,  $\delta\mathcal{W}(\tau_z, h_p)$ . Applying Proposition 2, we obtain that the welfare effect of this perturbation is given by

$$\begin{aligned} & \delta\mathcal{W}(\tau_z, \{h_p\}_{p \geq 2}) \\ &= \sum_{p=2}^S \left\{ \int_{\mathbb{R}_+^S \times \mathbb{R}^S} \beta^{p-1} (1 - g_p(\mathbf{x})) z_p f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} + \int_{\mathbb{R}_+^S \times \mathbb{R}^S} \sum_{s=2}^S \beta^{s-1} \tau_z [\delta\mathbf{x}(\tau_z, h_p)]_{S+s-1} f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right\} \\ &= \sum_{p=2}^S \left\{ \beta^{p-1} \bar{z}_p \left( 1 - \mathbb{E} \left[ g_p(\mathbf{x}) \frac{z_p}{\bar{z}_p} \right] \right) - \int_{\mathbb{R}_+^S \times \mathbb{R}^S} \sum_{s=2}^S \beta^{s-1} \frac{\tau_z}{1 - \tau_z} z_s \zeta_{z_s, r_p}^{u, (\mathbf{x})} f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right\} \\ &= \left( \sum_{s=2}^S \beta^{s-1} \bar{z}_s \right) \times \sum_{p=2}^S \frac{\beta^{p-1} \bar{z}_p}{\sum_{s=2}^S \beta^{s-1} \bar{z}_s} \left\{ 1 - \mathbb{E} \left[ g_p \frac{z_p}{\bar{z}_p} \right] - \frac{\tau_z}{1 - \tau_z} \sum_{s=2}^S \beta^{s-p} \bar{\zeta}_{z_s, r_p}^u \right\}. \end{aligned}$$

Equating this expression to zero leads the optimal capital income tax rate (25). (Note that it would be straightforward to characterize the optimal *affine* tax schedule, by considering *revenue-neutral* perturbations of the capital income tax rate  $\tau_z$  and the virtual income  $R$  (uniform lump-sum rebate of the tax revenue generated by the increase in the tax rate), and equating their effect to zero.)

Now consider the case where the perturbation is implemented in every period  $p = p_1, \dots, p_2$ . Under the assumptions of Proposition 5, the expressions (48) and (49) imply:

$$\begin{aligned} \bar{\zeta}_{z_s, r_p}^c &= \sigma^{-1} (R - 1) \begin{cases} R^{s-p-1} - R^{-p}, & \text{if } s \leq p, \\ R^{-1} - R^{-p}, & \text{if } s \geq p + 1, \end{cases} \\ \bar{\eta}_{z_s, R_p} &= (R - 1) \begin{cases} R^{-p} - R^{s-p-1}, & \text{if } s \leq p, \\ R^{-p}, & \text{if } s \geq p + 1. \end{cases} \end{aligned}$$

Hence, the compounded uncompensated elasticities are equal to:

$$\sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_2}^u = \sigma^{-1} (1 - \beta) \beta + (2\beta - 1) \beta,$$

$$\sum_{p=2}^{\infty} \sum_{s=2}^{\infty} \frac{\beta^{s-1}}{\sum_{p=2}^{\infty} \beta^{p-1}} \bar{\zeta}_{z_s, r_p}^u = \sigma^{-1} + \beta - 1.$$

Result (26) follows. Moreover, we obtain

$$\beta^{-(P-1)} \sum_{p=P}^{\infty} \sum_{s=2}^{\infty} \beta^{s-1} \bar{\zeta}_{z_s, r_p}^u = \frac{\beta}{1 - \beta} \sigma^{-1} + (\sigma^{-1} - 1) (P - 1),$$

from which (27) follows. Finally, for  $S < \infty$  (still assuming  $\beta R = 1$ ), we have

$$\frac{\partial z_s}{\partial R_p} = \frac{r}{1 - R^S} \begin{cases} R^{S+s-p-1} - R^{S-p}, & \text{if } s \leq p, \\ R^{s-p-1} - R^{S-p}, & \text{if } s \geq p + 1, \end{cases}$$

which implies  $\sum_{p=1}^S \sum_{s=1}^S \beta^{s-1} \frac{\partial z_s}{\partial R_p} = 0$ . □

We now prove the results of Section 5.4, i.e., the optimal non-linear, age-dependent, separable tax system in a two-period economy.

*Proofs of formulas (31) and (32).* Under the assumptions of this section, we have

$$\mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{E}_{\mathbf{x}, \tau_p}^{c, (\mathbf{x})} = \begin{pmatrix} T'_1(y_1) \frac{-\frac{y_1}{1 - \tau_p, y_1} \zeta_{y_1, w_1}^{c, (\mathbf{x}\theta)}}{1 + \frac{y_1}{1 - \tau_1, y_1} \zeta_{y_1, w_1}^{c, (\mathbf{x}\theta)} T''_1(y_1)} \\ \beta T'_{2, y}(y_2) \frac{-\frac{y_2}{1 - \tau_p, y_2} \zeta_{y_2, w_2}^{c, (\mathbf{x}\theta)}}{1 + \frac{y_2}{1 - \tau_2, y_2} \zeta_{y_2, w_2}^{c, (\mathbf{x}\theta)} T''_{2, y}(y_2)} \\ \beta T'_{2, z}(z_2) \frac{-\frac{z_2}{1 - \tau_p, z_2} \zeta_{z_2, r_2}^{c, (\mathbf{x}\theta)}}{1 + \frac{z_2}{1 - \tau_2, z_2} \zeta_{z_2, r_2}^{c, (\mathbf{x}\theta)} T''_{2, z}(z_2)} \end{pmatrix},$$

$$\mathbf{T}'(\mathbf{x}) \mathbf{D}^{-1}(\mathbf{x}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} = \beta T'_{2, z}(z_2) \frac{1}{1 + \frac{z_2}{1 - \tau_2, z_2} \zeta_{z_2, r_2}^{c, (\mathbf{x}\theta)} T''_{2, z}(z_2)} \frac{\eta_{z_2, R_p}^{(\mathbf{x}\theta)}}{1 - \tau_p, z_2},$$

and  $\vec{\mathbf{n}}(\mathbf{x})$  is the 3-vector whose only non-zero component is equal to 1 and is in the first (resp., second, third) row if  $\hat{x} = \hat{y}_1$  (resp.,  $\hat{y}_2, \hat{z}$ ). Application of formula (18) to the region  $V = [\hat{x}, \infty) \times \mathbb{R}^2$ , for  $\hat{x} \in \{\hat{y}_1, \hat{y}_2, \hat{z}\}$  and  $p = 1, 2, 2$  respectively, and dividing by  $1 - F_{p, x}(\hat{x})$ , yields formulas (31) and (32). □

Next, we derive the optimal asymptotic capital income tax rate in a non-linear tax system.

*Optimal Asymptotic Capital Income Tax Rate.* Assume that the baseline tax system is separable and age-independent, but non-linear in capital income. For simplicity, we also assume that the distribution of capital income is stationary, and that it is Pareto distributed at the tail with coefficient  $a_z$ . Here we let the utility function have income effects on labor supply, and assume that the labor income tax rate  $\tau_y$  is constant and age-independent. Next, we assume the convergence toward constants of the (average) marginal social welfare weights,  $\mathbb{E}_{z_p \geq \hat{z}} \left[ g_p \frac{z_p}{\hat{z}} \right] \xrightarrow{\hat{z} \rightarrow \infty} \bar{g}_p^{(\infty)}$ , of the elasticities,  $\bar{\zeta}_{z_s, r_p}^{u, (z_p \geq \hat{z})} \xrightarrow{\hat{z} \rightarrow \infty} \bar{\zeta}_{z_s, r_p}^{u, (\infty)}$  and  $\bar{\eta}_{z_s, R_p}^{(z_p \geq \hat{z})} \xrightarrow{\hat{z} \rightarrow \infty} \bar{\eta}_{z_s, R_p}^{(\infty)}$ , and of the marginal tax rates at the top of the capital income distribution,  $T'_z(z) \xrightarrow{z \rightarrow \infty} \tau_z^\infty$ . Moreover, we assume that  $T''_z(\cdot)$  converges to zero fast enough, i.e., for all  $p \geq 2$ ,

$$\sup_{\{\mathbf{x}; z_p \geq \hat{z}\}} \left| z_s \zeta_{z_s, r_p}^{c, (\mathbf{x})} T''_z(z_p) \right| \xrightarrow{\hat{z} \rightarrow \infty} 0.$$

Finally, we assume that there is “no mobility at the top”: as the threshold capital income level  $\hat{z} \rightarrow \infty$ , individuals with capital income  $z_s \geq \hat{z}$  in a given period  $s$  have capital income  $z_p \geq \hat{z}$  in all periods  $p \geq 2$ . Intuitively, individuals at the top of the capital income distribution in a given period stay there forever. This ensures that as  $z_p \rightarrow \infty$  for any  $p$ , all the components of the matrix  $\mathbf{F}_z(\mathbf{x})$  (defined below) converge to zero, and that all the marginal tax rates  $T'_z(z_s)$  converge to  $\tau_z^\infty$ .

Consider a sequence, indexed by  $\hat{z} > 0$ , of separable perturbations of the capital income tax rate in every period  $p \geq 2$ , that are linear above the threshold  $\hat{z}$ . That is, for all  $p$  we define  $h_p(\mathbf{x}) = \max\{z_p - \hat{z}, 0\}$ . The Gateaux differential of social welfare writes:

$$\begin{aligned} \delta \mathcal{W} \left( \mathcal{T}, \{h_p\}_{p \geq 2} \right) &= \sum_{p=2}^S \beta^{p-1} \left\{ \int_{\hat{z}}^{\infty} (1 - g_p(\mathbf{x})) (z_p - \hat{z}) f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right\} \\ &+ \sum_{p=2}^S \left\{ \int_{\hat{z}}^{\infty} \int_{\mathbb{R}_+^S \times \mathbb{R}^{S-2}} [\mathbf{T}'_z(\mathbf{x})] [\mathbf{i}_{S-1} + \mathbf{F}_z(\mathbf{x})]^{-1} \left[ \mathbf{E}_{\mathbf{x}, \tau_p, z_p}^{c, (\mathbf{x})} - (z_p - \hat{z}) \mathbf{I}_{\mathbf{x}, R_p}^{(\mathbf{x})} \right] f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right\} \\ &+ \sum_{p=2}^S \left\{ \int_{\hat{z}}^{\infty} \int_{\mathbb{R}_+^S \times \mathbb{R}^{S-2}} \left[ \tau_y \sum_{s=2}^S \beta^{s-1} \left( -\frac{y_s \zeta_{y_s, r_p}^{c, (\mathbf{x})}}{1 - \tau_{p, z_p}} - \frac{\eta_{y_s, R_p}^{(\mathbf{x})}}{1 - \tau_{p, y_s}} (z_p - \hat{z}) \right) \right] f_{\mathbf{x}}(\mathbf{x}) d\mathbf{x} \right\}, \end{aligned}$$

where  $[\mathbf{T}'_z(\mathbf{x})]$  is the  $(S-1)$ -row vector with components  $\beta^{s-1} T'_z(z_s)$  and  $[\mathbf{F}_z(\mathbf{x})]$  is the  $(S-1) \times (S-1)$ -matrix with components  $T''_z(z_j) \frac{\partial z_i^c}{\partial \tau_{j, z_j}}$  for  $i, j \geq 2$ . Thus, letting  $\hat{z} \rightarrow \infty$  and imposing  $\lim_{\hat{z} \rightarrow \infty} \frac{\delta \mathcal{W}(T, \{h_p\}_{p \geq 2})}{(1-F(\hat{z}))^{\hat{z}}} = 0$ , we obtain the following characterization of the optimal asymptotic capital



income tax rate:

$$\frac{\tau_z^\infty}{1 - \tau_z^\infty} = \frac{\left(\frac{a_z}{a_z - 1} - 1\right) \left(1 - \sum_{p=2}^S \gamma_{p,z} \bar{g}_p^{(\infty)}\right)}{\frac{a_{rk}}{a_{rk} - 1} \sum_{p,s=2}^S \gamma_{p,z} \zeta_{z_s, r_p}^{\bar{u}, (\infty)} - \sum_{p,s=2}^S \gamma_{p,z} \bar{\eta}_{z_s, R_p}^{(\infty)}} - \frac{\tau_y}{1 - \tau_z^\infty} \frac{\frac{a_z}{a_z - 1} \sum_{p,s=2}^S \gamma_{p,z} \zeta_{y_s, r_p}^{\bar{u}, (\infty)} - \sum_{p,s=2}^S \gamma_{p,z} \bar{\eta}_{y_s, R_p}^{(\infty)}}{\frac{a_z}{a_z - 1} \sum_{p,s=2}^S \gamma_{p,z} \zeta_{z_s, r_p}^{\bar{u}, (\infty)} - \sum_{p,s=2}^S \gamma_{p,z} \bar{\eta}_{z_s, R_p}^{(\infty)}},$$

where  $\gamma_{p,z} = \beta^{p-1} / \sum_{s=2}^S \beta^{s-1}$ . Note that in the case where the utility function has no income effects on labor supply, the second line of this expression is equal to zero.  $\square$

We now prove the result of Section 5.5, i.e., the joint taxation of couples.

*Proof of formula (33).* We follow the same steps as in the derivation of formula (20). Letting  $\tau_i \equiv \frac{\partial T}{\partial y_i}$  and  $\tau_{ij} \equiv \frac{\partial^2 T}{\partial y_i \partial y_j}$ , the Gateaux differential of individual income in a direction  $h$ ,  $\delta \mathbf{y}_\theta(T, h)$ , writes

$$\delta \mathbf{y}_\theta(T, h) = \frac{1}{(1 - \tau_1 + y_1 \zeta \tau_{11})(1 - \tau_2 + y_2 \zeta \tau_{22}) - y_1 y_2 \zeta^2 \tau_{12}^2} \times \begin{pmatrix} -(1 - \tau_2 + y_2 \zeta \tau_{22}) y_1 \zeta & (y_1 \zeta \tau_{12}) y_2 \zeta \\ (y_2 \zeta \tau_{12}) y_1 \zeta & -(1 - \tau_1 + y_1 \zeta \tau_{11}) y_2 \zeta \end{pmatrix} \begin{pmatrix} \frac{\partial h(\mathbf{y}_\theta)}{\partial y_1} \\ \frac{\partial h(\mathbf{y}_\theta)}{\partial y_2} \end{pmatrix}.$$

Applying formula (51), we obtain that the revenue-maximizing tax function satisfies the following PDE:

$$f_{\mathbf{y}}(y_1, y_2) = \frac{\partial}{\partial y_1} \left\{ \frac{-(\tau_1 y_1 \zeta)(1 - \tau_2 + y_2 \zeta \tau_{22}) + (\tau_{12} y_1 \zeta)(\tau_2 y_2 \zeta)}{(1 - \tau_1 + y_1 \zeta \tau_{11})(1 - \tau_2 + y_2 \zeta \tau_{22}) - (\tau_{12} y_1 \zeta)(\tau_{12} y_2 \zeta)} f_{\mathbf{y}}(y_1, y_2) \right\} + \frac{\partial}{\partial y_2} \left\{ \frac{-(1 - \tau_1 + y_1 \zeta \tau_{11})(\tau_2 y_2 \zeta) + (\tau_1 y_1 \zeta)(\tau_{12} y_2 \zeta)}{(1 - \tau_1 + y_1 \zeta \tau_{11})(1 - \tau_2 + y_2 \zeta \tau_{22}) - (\tau_{12} y_1 \zeta)(\tau_{12} y_2 \zeta)} f_{\mathbf{y}}(y_1, y_2) \right\}.$$

To rewrite the PDE in terms of the distribution of types, first notice that in this model, the incomes as functions of types are given by:

$$\begin{aligned} y_1 &= \theta_1^{1+\zeta} (1 - \tau_1)^\zeta, \\ y_2 &= \theta_2^{1+\zeta} (1 - \tau_2)^\zeta. \end{aligned} \tag{52}$$

and the Jacobian matrix  $J_{\mathbf{y}}(\boldsymbol{\theta})$  writes:

$$\begin{pmatrix} \frac{\partial y_1}{\partial \theta_1} & \frac{\partial y_1}{\partial \theta_2} \\ \frac{\partial y_2}{\partial \theta_1} & \frac{\partial y_2}{\partial \theta_2} \end{pmatrix} = \frac{1}{(1 - \tau_1 + \zeta y_1 \tau_{11})(1 - \tau_2 + \zeta y_2 \tau_{22}) - (\zeta y_1 \tau_{12})(\zeta y_2 \tau_{12})} \times \begin{pmatrix} (1 - \tau_1) \left(1 - \tau_2 + \left(\frac{1+\zeta}{\theta_1} y_1\right) (\zeta y_2 \tau_{22})\right) & -(1 - \tau_2) (\zeta y_1 \tau_{12}) \left(\frac{1+\zeta}{\theta_2} y_2\right) \\ -(1 - \tau_1) (\zeta y_2 \tau_{12}) \left(\frac{1+\zeta}{\theta_1} y_1\right) & (1 - \tau_2) \left(1 - \tau_1 + (\zeta y_1 \tau_{11}) \left(\frac{1+\zeta}{\theta_2} y_2\right)\right) \end{pmatrix}, \tag{53}$$

Therefore, we have

$$\delta \mathbf{y}_\theta (T, h) = \begin{pmatrix} -\frac{\theta_1}{1-\tau_1} \frac{\zeta}{1+\zeta} \frac{\partial y_1}{\partial \theta_1} & -\frac{\theta_2}{1-\tau_2} \frac{\zeta}{1+\zeta} \frac{\partial y_1}{\partial \theta_2} \\ -\frac{\partial y_2}{\partial \theta_1} \frac{\theta_1}{1-\tau_1} \frac{\zeta}{1+\zeta} & -\frac{\theta_2}{1-\tau_2} \frac{\zeta}{1+\zeta} \frac{\partial y_2}{\partial \theta_2} \end{pmatrix} \begin{pmatrix} \frac{\partial h(\mathbf{y}_\theta)}{\partial y_1} \\ \frac{\partial h(\mathbf{y}_\theta)}{\partial y_2} \end{pmatrix}.$$

The optimal tax system is thus characterized by:

$$\begin{aligned} 0 &= (1 - g(\mathbf{y})) f_{\mathbf{y}}(\mathbf{y}) - \nabla_{\mathbf{y}} \cdot \left( \begin{pmatrix} \left\{ -\frac{\tau_1}{1-\tau_1} \frac{\zeta}{1+\zeta} \theta_1 \frac{\partial y_1}{\partial \theta_1} - \frac{\tau_2}{1-\tau_2} \frac{\zeta}{1+\zeta} \theta_1 \frac{\partial y_2}{\partial \theta_1} \right\} f_{\mathbf{y}}(\mathbf{y}) \\ \left\{ -\frac{\tau_1}{1-\tau_2} \frac{\zeta}{1+\zeta} \theta_2 \frac{\partial y_1}{\partial \theta_2} - \frac{\tau_2}{1-\tau_2} \frac{\zeta}{1+\zeta} \theta_2 \frac{\partial y_2}{\partial \theta_2} \right\} f_{\mathbf{y}}(\mathbf{y}) \end{pmatrix}' \right) \\ &= (1 - g(\boldsymbol{\theta})) f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) + \frac{\zeta}{1+\zeta} \sum_{i=1}^2 \sum_{j=1}^2 \frac{\partial y_{-i}}{\partial \theta_{-j}} \frac{\partial}{\partial \theta_j} \left\{ \frac{\tau_1}{1-\tau_i} \frac{\partial y_1}{\partial \theta_i} + \frac{\tau_2}{1-\tau_i} \frac{\partial y_2}{\partial \theta_i} \theta_i f_{\boldsymbol{\theta}}(\boldsymbol{\theta}) \right\}, \end{aligned} \quad (54)$$

where the second equality follows from the change of variables from  $\mathbf{y}$  to  $\boldsymbol{\theta}$ . Equations (52), (53), and (54) form a PDE system whose solution is the optimal tax system.  $\square$

## B.2 Proofs of Section 6

We now provide the proofs of the results of Sections 6.1, 6.2, and 6.3. We first characterize the welfare effects of reforming the labor income tax system.

*Proofs of formulas (35) and (37).* Consider first the effects of reforming the marginal labor income tax rate at point  $\hat{y}$  in period  $p$ . The perturbation we consider is as follows. We choose the numbers  $\hat{y} > 0$ ,  $\hat{y}'$ , and define for every  $p$  a perturbation  $\tilde{h}_p \in \mathcal{C}^2(\mathbb{R}_+)$ , with  $\tilde{h}_p(y) = 0$  on  $[0, \hat{y}]$ ,  $\tilde{h}_p(y) = (y - \hat{y})$  on  $[\hat{y}, \hat{y}']$ , and  $\tilde{h}_p(y) = (\hat{y}' - \hat{y})$  on  $[\hat{y}', \infty)$ . We obtain a smooth perturbation  $h_p$  from  $\tilde{h}_p$  by letting  $h_p = \tilde{h}_p$  except on the intervals  $[\hat{y} - \frac{u}{2}, \hat{y} + \frac{u}{2}]$  and  $[\hat{y}' - \frac{u}{2}, \hat{y}' + \frac{u}{2}]$ , for some small  $u > 0$ , where we take  $h_p$  monotonic. We then consider a sequence  $\{h_p^n\}_{n \in \mathbb{N}}$  of such perturbations, with  $(\hat{y}' - \hat{y}) \rightarrow 0$ ,  $u \rightarrow 0$ , and  $u = o(\hat{y}' - \hat{y})$ . Applying formula (9), we obtain that the effect of this perturbation  $h_p$  on the individual income choices is given by

$$\begin{aligned} \delta y_{\theta,p}^{(\mathbf{x})}(T_p, h_p^n) &= - \frac{y_p \zeta_{y_p, w_p}^{c,(\mathbf{x})}}{1 - T_y'(y_p) + y_p \zeta_{y_p, w_p}^{c,(\mathbf{x})} T_y''(y_p)}, \text{ for all } y_p \in \left[ \hat{y} + \frac{u}{2}, \hat{y}' - \frac{u}{2} \right], \\ \delta z_{\theta,s}^{(\mathbf{x})}(T_p, h_p^n) &= - (\hat{y}' - \hat{y}) \frac{\eta_{z_s, R_p}^{(\mathbf{x})}}{1 - \tau_{p,z_s}}, \text{ for all } s, \text{ for all } y_p \geq \hat{y}' + \frac{u}{2}. \end{aligned}$$

Applying formula (13) and taking the limit of the Gateaux differentials of social welfare as

$(\hat{y}' - \hat{y}), \Delta\tau \rightarrow 0$ , we get

$$\begin{aligned}
& \frac{1}{1 - F_{y,p}(\hat{y})} \frac{\delta\mathcal{W}(T_p, h_p^n)}{(\hat{y}' - \hat{y})} \\
\longrightarrow_{n \rightarrow \infty} & \beta^{p-1} \int_{\hat{y}}^{\infty} (1 - g_p(y)) \frac{f_{y,p}(y)}{1 - F_{y,p}(\hat{y})} dy \\
& - \beta^{p-1} \int_{\mathbb{R}_+^{S-1} \times \mathbb{R}^{S-1}} T'_y(\hat{y}) \frac{\hat{y} \zeta_{y_p, w_p}^{c, (\hat{y}, \mathbf{x}_{-p})}}{1 - T'_y(\hat{y}) + \hat{y} \zeta_{y_p, w_p}^{c, (\hat{y}, \mathbf{x}_{-p})} T''_y(\hat{y})} \frac{f_{\mathbf{x}}(\hat{y}, \mathbf{x}_{-p})}{1 - F_{y,p}(\hat{y})} d\mathbf{x}_{-p} \\
& - \sum_{s=2}^S \beta^{s-1} \int_{\hat{y}}^{\infty} \int_{\mathbb{R}_+^{S-1} \times \mathbb{R}^{S-1}} \tau_z \frac{\eta_{z_s, R_p}^{(\mathbf{x})}}{1 - \tau_{p, z_s}} \frac{f_{\mathbf{x}}(\mathbf{x})}{1 - F_{y,p}(\hat{y})} d\mathbf{x}.
\end{aligned}$$

Noting that  $\zeta_{y_p, w_p}^{c, (\hat{y}, \mathbf{x}_{-p})} = \zeta$ , that  $\eta_{z_s, R_p}^{(\mathbf{x})}$  is independent of  $\mathbf{x}$  since the utility function is CRRA and the baseline tax system is separable, and using the definition of  $\bar{\eta}_{z_s, R_p}$ , we obtain

$$\begin{aligned}
& \frac{1}{1 - F_{y,p}(\hat{y})} \frac{\delta\mathcal{W}(T_p, h_p^n)}{(\hat{y}' - \hat{y})} \xrightarrow{n \rightarrow \infty} \beta^{p-1} (1 - \mathbb{E}_{y \geq \hat{y}}[g_p]) - \frac{\tau_z}{1 - \tau_z} \sum_{s=2}^S \beta^{s-1} \bar{\eta}_{z_s, R_p} \\
& - \beta^{p-1} \frac{T'_y(\hat{y}) \zeta}{1 - T'_y(\hat{y}) + \hat{y} \zeta T''_y(\hat{y})} \frac{\hat{y} f_{y,p}(\hat{y})}{1 - F_{y,p}(\hat{y})}.
\end{aligned}$$

Summing over periods  $p$  and normalizing by  $\sum_{p \geq 1} \beta^{p-1} (1 - F_{y,p}(\hat{y}))$  yields (37). Note that in a two period model, we have  $\frac{\partial z_1}{\partial R_1} = \frac{\partial z_1}{\partial R_2} = \frac{r}{1+R}$ , which implies (36). Finally, to obtain the gains of age-dependence assuming that the income distribution is stationary, define the ‘‘savings effect’’ as  $\mathcal{S}_p \equiv -\frac{\tau_z}{1-\tau_z} \sum_{s=2}^S \beta^{s-1} \bar{\eta}_{z_s, R_p}$ . Since  $\partial z_s / \partial R_p < 0$  for all  $s \leq p$  and  $\partial z_s / \partial R_p > 0$  for all  $s \geq p + 1$ , we obtain that the sequence  $\{\beta^{-(p-1)} \mathcal{S}_p : p = 1, \dots, S\}$  is increasing, with  $\mathcal{S}_1 < 0$  and  $\mathcal{S}_S > 0$ . Hence there exists  $p^*$  such that the revenue gains of the period- $p$  separable perturbation are strictly smaller (resp., larger) in the dynamic model than in the static model for  $p \leq p^*$  (resp.,  $p > p^*$ ). Moreover, the revenue gains of the separable perturbation that increases lump-sum the tax liability above  $\hat{y}$  by \$1 in period  $p$  are smaller than the gains from the perturbation that increases the tax liability above  $\beta$  by  $\beta^{-(p'-p)}$  in period  $p' > p$ , yielding gains from age-dependent taxes.)

Suppose that the baseline marginal labor income tax rate is constant, i.e.,  $T'_y(\hat{y}) = \tau_y$  for all

$\hat{y}$ . Then we obtain the following relationship between the linear and the non-linear tax reforms:

$$\begin{aligned}
& \int_0^\infty \delta \mathcal{W}(\mathcal{T}, h_{\hat{y}}) d\hat{y} \\
&= \int_0^\infty \left\{ \sum_{p=1}^S \beta^{p-1} \left( (1 - F_{y,p}(\hat{y})) - \int_{\hat{y}}^\infty g_p(y) f_{y,p}(y) dy \right. \right. \\
&\quad \left. \left. - \frac{\tau_y}{1 - \tau_y} \zeta \hat{y} f_{y,p}(\hat{y}) - \frac{\tau_z}{1 - \tau_{p,z_s}} \sum_{s=2}^S \beta^{s-1} \eta_{z_s, R_p} (1 - F_{y,p}(\hat{y})) \right) \right\} d\hat{y} \\
&= \sum_{p=1}^S \beta^{p-1} \left( \int_0^\infty \hat{y} f_{y,p}(\hat{y}) d\hat{y} \right) \left( 1 - \frac{\int_0^\infty \hat{y} g_p(\hat{y}) f_{y,p}(\hat{y}) d\hat{y}}{\int_0^\infty \hat{y} f_{y,p}(\hat{y}) d\hat{y}} - \frac{\tau_y}{1 - \tau_y} \zeta - \frac{\tau_z}{1 - \tau_{p,z_s}} \sum_{s=2}^S \beta^{s-1} \eta_{z_s, R_p} \right) \\
&= \delta \mathcal{W}(\mathcal{T}, h_L),
\end{aligned}$$

which proves (37).  $\square$

We next characterize the welfare effects of reforming the capital income tax schedule.

*Proof of formula (38).* A reasoning identical to that leading to formula (35), noting that the elasticities  $\zeta_{y_s, r_p}^{c, (\mathbf{x})}$  are all equal to zero, shows that the welfare effect of a non-linear perturbation  $h_{p, \hat{z}}$  implemented at point  $\hat{z}$  in period  $p$  is equal to

$$\begin{aligned}
\frac{1}{1 - F_{z,p}(\hat{z})} \delta \mathcal{W}(\mathcal{T}, h_{p, \hat{z}}) &= \beta^{p-1} \int_{\hat{z}}^\infty (1 - g_p(z)) \frac{f_{z,p}(z)}{1 - F_{z,p}(\hat{z})} dz \\
&\quad - \sum_{s=2}^S \beta^{s-1} \int_{\mathbb{R}_+^{S-1} \times \mathbb{R}^{S-1}} \frac{\tau_z}{1 - \tau_z} \hat{z} \zeta_{z_s, r_p}^{c, (\hat{z}, \mathbf{x}_{-(s+p-1)})} \frac{f_{\mathbf{x}}(\hat{z}, \mathbf{x}_{-p})}{1 - F_{z,p}(\hat{z})} d\mathbf{x}_{-p} \\
&\quad - \sum_{s=2}^S \beta^{s-1} \int_{\hat{z}}^\infty \int_{\mathbb{R}_+^{S-1} \times \mathbb{R}^{S-1}} \frac{\tau_z}{1 - \tau_{p,z_s}} \eta_{z_s, R_p}^{(\mathbf{x})} \frac{f_{\mathbf{x}}(\mathbf{x})}{1 - F_{z,p}(\hat{z})} d\mathbf{x}.
\end{aligned}$$

Formula (38) follows.  $\square$

We now characterize the welfare effects of joint tax reforms.

*Proof of formulas (41) and (39).* Fix  $d \geq 2$  directions  $(x_1, \dots, x_d)$  of the space  $\mathbb{R}_+^S \times \mathbb{R}^S$  and the income threshold  $\bar{\mathbf{x}}_d = (\hat{x}_1, \dots, \hat{x}_d)$ . We define the  $d$ -multilinear perturbation  $h_p$  of the baseline tax function  $T_p$  as  $h_p(\mathbf{x}) = 0$  if  $x_j \leq \hat{x}_j$  for all  $j \in \{1, \dots, d\}$ ,  $h_p(\mathbf{x}) = (x_i - \hat{x}_i) d\tau$  if  $x_i \in [\hat{x}_i, \hat{x}_i + d\hat{x}]$  for some  $i \in \{1, \dots, d\}$  and  $x_j \geq \hat{x}_j + d\hat{x}$  for all  $j \in \{1, \dots, d\} \setminus \{i\}$ , and  $h_p(\mathbf{x}) = d\tau d\hat{x}$  if  $x_j \geq \hat{x}_j + d\hat{x}$  for all  $j \in \{1, \dots, d\}$ . We complete this definition on the remaining regions of the space (hypercubes of size  $d\hat{x}$ ) by making  $h_p$  continuous and multilinear on each of these regions, e.g., for  $d = 2$ ,  $h_p(x_1, x_2)$  is of the form  $c_{12} (x_1 - \hat{x}_1) (x_2 - \hat{x}_2)$ . (More precisely, we consider a smooth approximation of these perturbations, as in Section 6.1.) For simplicity, we let  $d = 2$  and consider a joint perturbation in period two in the directions  $(y_1, y_2)$ , at point

$(\hat{y}_1, \hat{y}_2)$ . Note that

$$\zeta_{y_1, \tau_{21}} \big|_{\tau_{21}=0} = -\frac{\zeta}{1 + (1 - \tau_z) r} = -\beta \zeta.$$

Let  $\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)$  denote the measure of individuals above  $(\hat{y}_1, \hat{y}_2)$ . Applying our general formula yields:

$$\begin{aligned} \frac{\delta \mathcal{W}(\mathcal{T}, h_{2, (\hat{y}_1, \hat{y}_2)})}{\beta \bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} &= 1 - \int_{\hat{y}_1}^{\infty} \int_{\hat{y}_2}^{\infty} g_2(y_1, y_2) \frac{f_{y_1, y_2}(y_1, y_2)}{\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} dy_1 dy_2 \\ &\quad - \sum_{s=2}^S \beta^{s-2} \int_{\hat{y}_1}^{\infty} \int_{\hat{y}_2}^{\infty} \tau_z \frac{\eta_{z_s, R_2}}{1 - \tau_{2, z_s}} \frac{f_{y_1, y_2}(y_1, y_2)}{\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} dy_1 dy_2 \\ &\quad - \int_{\hat{y}_2}^{\infty} \beta^{-1} T_1'(\hat{y}_1) \frac{\hat{y}_1 \beta \zeta}{1 - T_1'(\hat{y}_1) + \hat{y}_1 \beta \zeta T_1''(\hat{y}_1)} \frac{f_{y_1, y_2}(\hat{y}_1, y_2)}{\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} dy_2 \\ &\quad - \int_{\hat{y}_1}^{\infty} T_2'(\hat{y}_2) \frac{\hat{y}_2 \zeta}{1 - T_2'(\hat{y}_2) + \hat{y}_2 \zeta T_2''(\hat{y}_2)} \frac{f_{y_1, y_2}(y_1, \hat{y}_2)}{\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} dy_1. \end{aligned}$$

Using the definitions of the conditional hazard rates, we obtain formula (39). We similarly obtain the expression for  $\frac{\delta \mathcal{W}(\mathcal{T}, h_{2, (\hat{y}_2, \hat{z}_2)})}{\beta \bar{F}_{y_2, z_2}(\hat{y}_2, \hat{z}_2)}$ , i.e., formula (39), the only difference being the compounding of the capital income elasticities.  $\square$

We finally show some results about the Clayton copula, used in equation (40).

*Generalized Clayton copula.* The generalized Clayton copula with correlation parameters  $(d, \rho)$ , with  $d \geq 1$  and  $\rho \in (0, \infty)$ , is defined as

$$C(u, v) = \left\{ \left[ \left( u^{-1/\rho} - 1 \right)^d + \left( v^{-1/\rho} - 1 \right)^d \right]^{1/d} + 1 \right\}^{-\rho}.$$

Kendall's tau<sup>32</sup> and the coefficients of lower and upper tail dependence are given by:

$$\rho_\tau = 1 - \frac{2}{\left(2 + \frac{1}{\rho}\right) d}, \quad \lambda_l = \lim_{q \rightarrow 0} \frac{C(q, q)}{q} = 2^{-\rho/d}, \quad \lambda_u = 2 + \lim_{q \rightarrow 0} \frac{C(1 - q, 1 - q) - 1}{q} = 2 - 2^{1/d}.$$

If the marginal distributions are Pareto distributed,  $\bar{F}_{x_j}(x_j) = \alpha_j \left(\frac{x_j}{c_j}\right)^{-a_j}$ , the log-survival c.d.f. obtained from the generalized Clayton copula writes

$$\ln \bar{F}_{x_1, x_2}(x_1, x_2) = -\rho \ln \left\{ 1 + \left[ \left( \alpha_1^{-1/\rho} \left(\frac{x_1}{c_1}\right)^{a_1/\rho} - 1 \right)^d + \left( \alpha_2^{-1/\rho} \left(\frac{x_2}{c_2}\right)^{a_2/\rho} - 1 \right)^d \right]^{1/d} \right\}.$$

In the case where  $d = 1$ , the  $i^{th}$  component of multivariate hazard ratio vector (for  $i = 1, 2$ ) is

<sup>32</sup>Kendall's tau is defined as follows. Consider two random variables  $\tilde{x}_1, \tilde{x}_2$ , independent of  $x_1, x_2$ , but with the same joint distribution. Then  $\rho_\tau(x_1, x_2) \equiv \mathbb{E}[\text{sign}((x_1 - \tilde{x}_1) \cdot (x_2 - \tilde{x}_2))]$ .

equal to:

$$-\hat{y}_i \frac{\partial \ln \bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)}{\partial y_i} = \frac{\hat{y}_i \int_{\hat{y}_i}^{\infty} f_{y_1, y_2}(\hat{y}_i, y_{-i}) dy_{-i}}{\bar{F}_{y_1, y_2}(\hat{y}_1, \hat{y}_2)} = \frac{a_i [\bar{F}_{y_i}(\hat{y}_i)]^{-1/\rho}}{[\bar{F}_{y_1}(\hat{y}_1)]^{-1/\rho} + [\bar{F}_{y_2}(\hat{y}_2)]^{-1/\rho} - 1}.$$

□

## C Notations for the Stochastic Model

In the stochastic model outlined in Section 7 (see Golosov, Tsyvinski, and Werquin 2014), we define the marginal tax rates and virtual incomes in period one as

$$\begin{aligned} \tau_{1, x_j} &\equiv \frac{\partial T_1(y_1, k_1)}{\partial x_j}, \quad \forall x_j \in \{y_1, k_1\}, \\ R_1 &\equiv \tau_{1, y_1} y_1 + \tau_{1, k_1} k_1 + k_0 - T_1(y_1, k_1), \end{aligned}$$

and in period two as

$$\begin{aligned} \tau_{2, x_j}(y_1, \mathbf{x}_2^2, z_2) &\equiv \frac{\partial T_2(y_1, \mathbf{x}_2^2, z_2)}{\partial x_j}, \quad \forall x_j \in \{y_1, y_2, z_2\}, \\ R_2(y_1, \mathbf{x}_2^2, z_2) &\equiv \tau_{2, y_1} y_1 + \tau_{2, y_2} \mathbf{x}_2^2 + \tau_{2, z_2} z_2 - T_2(y_1, \mathbf{x}_2^2, z_2). \end{aligned}$$

We define the choice vector  $\mathbf{x}$  of an individual with type  $(k_0, \theta_1)$  in period one as:

$$\mathbf{x}_{(k_0, \theta_1)} = \begin{pmatrix} y_1(k_0, \theta_1) \\ y_2(k_0, \theta_1, \underline{\theta}_2) \\ \vdots \\ y_2(k_0, \theta_1, \theta_2) \\ \vdots \\ y_2(k_0, \theta_1, \bar{\theta}_2) \\ k_1(k_0, \theta_1) \end{pmatrix}.$$

Note that this vector has a continuum of interior rows, corresponding to all the possible values for  $\theta_2 \in [\underline{\theta}_2, \bar{\theta}_2]$ . It will also be the case for the matrices that we define below. However, we show that all the usual operations on vectors and matrices generalize naturally to this case.

We define the vector of income effect parameters as

$$\mathbf{I}_{\mathbf{x}, R_1}^{(\mathbf{x})} = \begin{pmatrix} \partial y_1 / \partial R_1 \\ \partial y_2(\underline{\theta}_2) / \partial R_1 \\ \vdots \\ \partial y_2(\bar{\theta}_2) / \partial R_1 \\ \partial z_2 / \partial R_1 \end{pmatrix}, \quad \mathbf{I}_{\mathbf{x}, R_2(\mathbf{x}^2)}^{(\mathbf{x})} = \begin{pmatrix} \partial y_1 / \partial R_2(\mathbf{x}^2) \\ \partial y_2(\underline{\theta}_2) / \partial R_2(\mathbf{x}^2) \\ \vdots \\ \partial y_2(\bar{\theta}_2) / \partial R_2(\mathbf{x}^2) \\ \partial z_2 / \partial R_2(\mathbf{x}^2) \end{pmatrix}.$$

We define the matrix of compensated elasticities with respect to the first-period marginal tax rates  $\tau_{1,y_1}, \tau_{1,k_1}$  as

$$\mathbf{E}_{\mathbf{x}, \tau_1}^{c, (\mathbf{x})} = \begin{pmatrix} \partial y_1 / \partial \tau_{1,y_1} & 0 & \cdots & 0 & \partial y_1 / \partial \tau_{1,k_1} \\ \partial y_2(\underline{\theta}_2) / \partial \tau_{1,y_1} & 0 & \cdots & 0 & \partial y_2(\underline{\theta}_2) / \partial \tau_{1,k_1} \\ \vdots & \vdots & \ddots & \vdots & \vdots \\ \partial y_2(\bar{\theta}_2) / \partial \tau_{1,y_1} & 0 & \cdots & 0 & \partial y_2(\bar{\theta}_2) / \partial \tau_{1,k_1} \\ \partial z_2 / \partial \tau_{1,y_1} & 0 & \cdots & 0 & \partial z_2 / \partial \tau_{1,k_1} \end{pmatrix},$$

and the matrix of compensated elasticities with respect to the second-period marginal tax rates  $\tau_{2,y_1}(\mathbf{x}^2), \tau_{2,y_2}(\mathbf{x}^2), \tau_{2,z_2}(\mathbf{x}^2)$ , at point  $\mathbf{x}^2 = (\mathbf{x}_1^2, \mathbf{x}_2^2, \mathbf{x}_3^2) = (y_1, \mathbf{x}_2^2, z_2)$ , as

$$\mathbf{E}_{\mathbf{x}, \tau_2(\mathbf{x}^2)}^{c, (\mathbf{x})} = \begin{pmatrix} \frac{\partial y_1}{\partial \tau_{2,y_1}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_1}{\partial \tau_{2,y_2}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_1}{\partial \tau_{2,z_2}(\mathbf{x}^2)} \\ \frac{\partial y_2(\underline{\theta}_2)}{\partial \tau_{2,y_1}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_2(\underline{\theta}_2)}{\partial \tau_{2,y_2}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_2(\underline{\theta}_2)}{\partial \tau_{2,z_2}(\mathbf{x}^2)} \\ \vdots & \vdots & \ddots & \vdots & \vdots & \vdots & \ddots & \vdots & \vdots \\ \frac{\partial y_2(\bar{\theta}_2)}{\partial \tau_{2,y_1}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_2(\bar{\theta}_2)}{\partial \tau_{2,y_2}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial y_2(\bar{\theta}_2)}{\partial \tau_{2,z_2}(\mathbf{x}^2)} \\ \frac{\partial z_2}{\partial \tau_{2,y_1}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial z_2}{\partial \tau_{2,y_2}(\mathbf{x}^2)} & 0 & \cdots & 0 & \frac{\partial z_2}{\partial \tau_{2,z_2}(\mathbf{x}^2)} \end{pmatrix},$$

where the only non-zero interior column of  $\mathbf{E}_{\mathbf{x}, \tau_2(\mathbf{x}^2)}^{c, (\mathbf{x})}$  is the one indexed by  $\theta_2^*$ , where  $\theta_2^*$  is such that  $y_2(k_0, \theta_1, \theta_2^*) = \mathbf{x}_2^2$ .

Next, we define the gradient vectors of the tax functions as

$$DT_1(y_1, k_1) = \begin{pmatrix} \frac{\partial T_1}{\partial y_1}(y_1, k_1) \\ 0 \\ \vdots \\ 0 \\ \frac{\partial T_1}{\partial k_1}(y_1, k_1) \end{pmatrix}, \quad DT_2(y_1, \mathbf{x}_2^2, z_2) = \begin{pmatrix} \frac{\partial T_2}{\partial y_1}(y_1, \mathbf{x}_2^2, z_2) \\ 0 \\ \vdots \\ 0 \\ \frac{\partial T_2}{\partial y_2}(y_1, \mathbf{x}_2^2, z_2) \\ 0 \\ \vdots \\ 0 \\ \frac{\partial T_2}{\partial z_2}(y_1, \mathbf{x}_2^2, z_2) \end{pmatrix},$$

where the only non-zero element in the (continuum of) interior rows of  $DT_2(y_1, \mathbf{x}_2^2, z_2)$  is in the row indexed by  $\theta_2^*$ , where  $\theta_2^*$  is such that  $y_2(k_0, \theta_1, \theta_2^*) = \mathbf{x}_2^2$ .

We finally define the Hessian matrices as

$$D^2T_1(y_1, k_1) = \begin{pmatrix} \frac{\partial^2 T_1}{\partial y_1^2}(y_1, k_1) & 0 & \cdots & 0 & \frac{\partial^2 T_1}{\partial y_1 \partial k_1}(y_1, k_1) \\ 0 & 0 & \cdots & 0 & 0 \\ \vdots & \vdots & \ddots & \vdots & \vdots \\ 0 & 0 & \cdots & 0 & 0 \\ \frac{\partial^2 T_1}{\partial y_1 \partial k_1}(y_1, k_1) & 0 & \cdots & 0 & \frac{\partial^2 T_1}{\partial k_1^2}(y_1, k_1) \end{pmatrix},$$

and

$$D^2T_2(\mathbf{x}^2) = \begin{pmatrix} \frac{\partial^2 T_2}{\partial y_1^2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial y_1 \partial y_2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial y_1 \partial z_2}(\mathbf{x}^2) \\ 0 & 0 & \cdots & 0 & 0 & 0 & \cdots & 0 & 0 \\ \vdots & \vdots & \ddots & \vdots & \vdots & \vdots & \ddots & \vdots & \vdots \\ 0 & 0 & \cdots & 0 & 0 & 0 & \cdots & 0 & 0 \\ \frac{\partial^2 T_2}{\partial y_1 \partial y_2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial y_2^2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial y_2 \partial z_2}(\mathbf{x}^2) \\ 0 & 0 & \cdots & 0 & 0 & 0 & \cdots & 0 & 0 \\ \vdots & \vdots & \ddots & \vdots & \vdots & \vdots & \ddots & \vdots & \vdots \\ 0 & 0 & \cdots & 0 & 0 & 0 & \cdots & 0 & 0 \\ \frac{\partial^2 T_2}{\partial y_1 \partial z_2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial y_2 \partial z_2}(\mathbf{x}^2) & 0 & \cdots & 0 & \frac{\partial^2 T_2}{\partial z_2^2}(\mathbf{x}^2) \end{pmatrix},$$

where the only non-zero elements in the (continuum of) interior rows (resp., columns) of  $D^2T_2(\mathbf{x}^2)$  are in the row (resp., column) indexed by  $\theta_2^*$ , where  $\theta_2^*$  is such that  $y_2(k_0, \theta_1, \theta_2^*) = \mathbf{x}_2^2$ .

The perturbations  $(d\tau_1, d\tau_2(\mathbf{x}^2))$  of the marginal tax rates faced by an individual  $(y_1, \mathbf{x}^2, k_1)$  that we consider in formula (42) are defined as the changes in the gradient vectors defined above, that is

$$d\tau_1 = \begin{pmatrix} d\tau_{1,y_1} & 0 & \cdots & 0 & d\tau_{1,k_1} \end{pmatrix}',$$

$$d\tau_2(\mathbf{x}^2) = \begin{pmatrix} d\tau_{2,y_1} & 0 & \cdots & 0 & d\tau_{2,y_2} & 0 & \cdots & 0 & d\tau_{2,z_2} \end{pmatrix}',$$

where the only non-zero element of  $d\tau_2(\mathbf{x}^2)$  is indexed by  $\theta_2^*$ , that is the second period type such that  $z_2(k_0, \theta_1, \theta_2^*) = \mathbf{x}_2^2$ .