# Equity Valuation Without DCF\*

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#### Abstract

We introduce *discounted alphas*, a novel framework for equity valuation. Our approach circumvents the need for stock-level cost-of-equity estimates required in discounted cash flow (DCF) valuation and identifies economically important variation in fundamental value not captured by best-in-class DCF methods. We find that discretionary buy-and-hold funds tilt toward characteristics that predict underpricing but not short-term alphas and that private equity funds appear to capture substantial CAPM misvaluation, both initially at buyout and subsequently at exit. However, despite these pockets of misvaluation, we find that firm equity values are "almost efficient" by Black's (1986) definition.

Keywords: equity valuation, fundamental value, DCF, market efficiency, discretionary investing, private equity

JEL classification: G12, G14, G32

What is the fundamental value of a stock, that is, the value based solely on its stream of future cash flows? This question moves billions of dollars in the stock market each day and drives acquisitions, share issuance, and real investment.<sup>1</sup>

However, despite its importance, estimating fundamental value relies on highly imperfect methods—discounted cash flow (DCF) and price multiples—with well-documented shortcomings.<sup>2</sup> DCF requires stock-level cost of equity estimates known to be "distressingly imprecise" (Fama and French, 1997), while low price multiples may simply reflect low future profitability (Cohen, Polk, and Vuolteenaho, 2003) and/or high future risk (Cohen, Polk, and Vuolteenaho, 2009) rather than an underpriced stock.

These weaknesses with existing methods call for an entirely new approach to valuation one that is both theoretically coherent and empirically tractable. We answer that call by introducing *discounted alphas*, a novel valuation framework for individual stocks that exploits the predictive structure of a stock's future abnormal returns (alphas). Rather than valuing a stock via projected cash flows and discount rates, our approach instead simply measures the fundamental value for stock i at time t as the current price plus the present value of all future (buy-and-hold) alphas:

$$V_{i,t} = P_{i,t} + \sum_{\tau=0}^{\infty} E_t \left[ X_{i,t+\tau} \alpha_{i,t+\tau} \right].$$
 (1)

The weights,  $X_{i,t+\tau}$ , that are applied to alphas are based on a simple intuitive formula; they are always positive and shrink to zero as  $\tau \to \infty$ .

Equation (1) is a mathematical identity, not a model assumption. If a stock's fundamental value  $(V_{i,t})$  exceeds its price  $(P_{i,t})$ , a long-term buy-and-hold investor should expect to recover the difference through (mostly) positive future buy-and-hold alphas  $(\alpha_{i,t+\tau})$ , where V and  $\alpha$  are measured relative to the same candidate asset pricing model (e.g., the CAPM).<sup>3</sup>

<sup>&</sup>lt;sup>1</sup>Discretionary buy-and-hold investors (e.g., Berkshire Hathaway and Capital Group) and equity analysts prioritize fundamental value over short-term return prospects. Graham and Harvey (2001), Brav, Graham, Harvey, and Michaely (2005), Polk and Sapienza (2009), Edmans, Goldstein, and Jiang (2012), Dessaint, Foucault, Frésard, and Matray (2019), and Dessaint, Olivier, Otto, and Thesmar (2021) link corporate actions to firm (mis)valutaion.

 $<sup>^{2}</sup>$ These are the two primary valuation methods employed by analysts (Décaire and Graham, 2024).

<sup>&</sup>lt;sup>3</sup>In the spirit of Hansen and Jagannathan (1991, 1997), this candidate asset pricing model does not have to be the one that sets V = P and  $\alpha = 0$  for all stocks at all points in time.

Importantly, the identity does not require V and P to converge at any point in the future.

Cho and Polk (2024) first derived this intuitive identity and used it to estimate the average time-series misvaluation of a buy-and-hold portfolio. Our contribution is to provide a novel way to operationalize this identity in order to estimate the real-time fundamental value of an individual stock relative to any desired asset pricing model (Section 1). Specifically, we first model short-horizon alphas, capital gains, and the evolution of characteristics as functions of stock-level characteristics. We then estimate how those same characteristics map to fundamental value in a way that is internally consistent with the structure of the identity, ensuring that the resulting characteristic-based fundamental value estimates align with both return dynamics and forward-looking information. Measurement of this mapping using a moving-window approach generates real-time and out-of-sample estimates.

The discounted alphas approach offers three key advantages over DCF. First, the approach "corrects the price" to arrive at fundamental value, rather than attempting to build up the entire value from scratch. Second, because alphas are already risk-adjusted, it avoids embedding the riskiness of each firm's infinite cash-flow stream into a stock-specific discount rate—a core source of noise in traditional DCF valuation. Third, it leverages an extensive literature modeling alphas using stock characteristics. Note that we show that seemingly related methods based on the approximate loglinear identity of Campbell and Shiller (1988) yield substantially less accurate estimates (Section 1.5), confirming that the structure our exact identity imposes on the weights  $X_{i,t+\tau}$  matters.

Applying discounted alphas, we estimate real-time fundamental values of approximately two million stock-month observations over 1953m6-2023m12 (Sections 2 and 3; illustrated in Figures 1 and 2). We first validate our method by confirming that out-of-sample estimates of  $\frac{V}{P}$  with respect to a specific factor model generate large and persistent differences in postformation alphas (and other measures of misvaluation) with respect to that same factor model (Section 3.3). As further validation, our real-time estimates detect the relative underpricing (overpricing) of stocks at the bottom (top) of the Russell 1000 large-cap index (Russell 2000 small-cap index) (Chang, Hong, and Liskovich, 2015).

We then use our real-time fundamental value estimates to document seven new empirical

findings.

- 1. Profitable firms with low market beta that trade cheap (i.e., high book-to-market equity) tend to be the most undervalued with respect to the CAPM, consistent with the present-value identity of Vuolteenaho (2002) and the *adjusted value* metric of Cho and Polk (2024). This economically important variation in fundamental value is not captured by best-in-class DCF methods such as Gonçalves and Leonard (2023).
- 2. Nevertheless, measures of misvaluation such as Gonçalves and Leonard (2023), Stambaugh and Yuan (2017), or Asness, Frazzini, and Pedersen (2019) do contain useful incremental information about CAPM-implied fundamental value beyond that contained in our baseline approach that uses a relatively small set of stock characteristics.
- 3. Discretionary buy-and-hold funds tend to pick stocks that are significantly underpriced relative to the CAPM but that do not generate CAPM alpha in the short run. These funds prefer to hold stocks whose price has not risen strongly over the past year. Thus, we find that these investors bet against momentum, forgoing the potential for shortrun momentum profits but, consistent with their mandate, avoiding the purchase of overpriced stocks.
- 4. Private equity funds capture substantial CAPM misvaluation, purchasing stocks at roughly 7% below fundamental value at buyout and subsequently selling at around 16% above fundamental value at exit.
- 5. The recent trend of declining alphas has been partially counteracted by an increase in the persistence of mispricing. Thus, we find that the market has not become significantly more efficient in terms of price levels.
- Despite these pockets of misvaluation, the price levels of individual stocks are overall "almost efficient" with respect to the CAPM based on the price-level criteria proposed by Black (1986).
- 7. Implementing our approach with respect to an "excess-return" model (i.e., one without any risk adjustment) reveals economically large and statistically significant variation in long-term discount rates across stocks that is much greater than that found in

Keloharju, Linnainmaa, and Nyberg (2021). Moreover, once one controls for this discount-rate effect, the value spread then strongly forecasts future cash-flow growth, consistent with Cohen, Polk, and Vuolteenaho (2003) and in stark contrast to the claim in De La O, Han, and Myers (2023) that cash-flow *growth* is not predictable.

#### Related literature

Recent work has renewed interest in fundamental valuation—and in the limitations of existing approaches. Hommel, Landier, and Thesmar (2022) empirically compare alternative discounting methods and find that valuation models based on expected returns underperform simpler heuristics. Décaire and Graham (2024) analyze 78,000 analyst reports, showing that subjective inputs like discount rates and growth expectations drive valuation fluctuations. Décaire, Sosyura, and Wittry (2024) document substantial ambiguity in how professionals estimate key valuation inputs, especially equity betas and discount rates. Ben-David and Chinco (2024) find that analysts typically set price targets by multiplying EPS by trailing P/E ratios—suggesting that a mechanical, ad hoc approach dominates practice. Gormsen and Huber (2023) and Gormsen and Huber (2024) show that firms often use coarse rules-of-thumb and imperfect risk adjustment in valuation.

A large literature has explored ways to improve DCF: Ohlson (1995), Frankel and Lee (1998), Dechow, Hutton, and Sloan (1999), Lee, Myers, and Swaminathan (1999), and more recently Gonçalves and Leonard (2023). However, these approaches still require a cost-of-equity assumptions for each stock. Because of the well-documented challenges in estimating stock-level cost-of-equity (Fama and French, 1997), all of these papers assume a single market-wide or industry-wide discount rate. On a related note, Stambaugh and Yuan (2017), Bartram and Grinblatt (2018), Gerakos and Linnainmaa (2018), and Golubov and Konstantinidi (2019) generate stock-level misvaluation metrics based on either a composite signal, an "agnostic" regression, or, in the case of the last two articles, empirically motivated decompositions of the book-to-market ratio.

Our novel approach complements these papers and other related work by formally linking fundamental value to alpha through an identity, connecting equity valuation to the vast literature studying the cross-section of average (short-run) returns.

#### Organization of the paper

Section 1 develops our valuation approach. Sections 2 and 3 describe the data, estimate stock-level fundamental values in-sample and out-of-sample, and validate the estimates in various ways. Section 4 analyzes and interprets our findings in the context of the existing literature on equity valuation and institutional investors. Section 5 incorporates time-variation in the ability of characteristics to forecast alpha and links our findings to discussions of market efficiency. Section 6 implements a risk-neutral version of our approach to present new findings on firm-level cost of equity and price multiples. Section 7 concludes.

# 1 Fundamental Values via Discounted Alphas

## **1.1** Asset pricing environment and definitions

An asset generates a stream of cash flows (dividends),  $\{D_{i,t+\tau}\}_{\tau=1}^{\infty}$ , where *i* and *t* index asset and time, respectively.  $\{\widetilde{M}_{t,t+\tau}\}_{\tau=1}^{\infty}$  is a candidate cumulative stochastic discount factor. Define *fundamental value* as the buy-and-hold value of the asset's cash flows, discounted according to the candidate asset pricing model.

**Definition 1** (Fundamental value and the value-to-price ratio). Fundamental value of asset *i* at time *t*, denoted  $V_{i,t}$ , is the buy-and-hold value of all future cash flows discounted with the candidate SDF:

$$V_{i,t} \equiv \sum_{\tau=1}^{\infty} E_t \left[ \widetilde{M}_{t,t+\tau} D_{i,t+\tau} \right].$$
(2)

The value-to-price ratio, denoted  $\frac{V}{P}$ , is the fundamental value divided by the market price. Here, the candidate SDF is a pricing model an econometrician uses to evaluate asset prices in the sense of Hansen and Jagannathan (1991, 1997) and may not be the true SDF.

We emphasize three aspects of this definition of fundamental value. First, fundamental value is the asset's buy-and-hold cash flow value rather than a buy-and-sell value that depends on the terminal selling price—i.e., it takes the perspective of a long-term buy-and-hold investor rather than a short-term dynamic trader.<sup>4</sup> Second, fundamental value is subject to

 $<sup>{}^{4}</sup>V_{i,t}^{ST} \equiv E_t \left[\widetilde{M}_{t,t+1}(D_{i,t+1} + P_{i,t+1})\right]$ , where  $V_{i,t} \neq V_{i,t}^{ST}$  is allowed when the candidate SDF is not the true SDF. That is, fundamental value is "fundamental" in the sense that it evaluates the value of all future

the joint hypothesis problem emphasized by Fama (1970): Fundamental value may not equal price either because the assumed asset pricing model does not correctly measure the true model of market equilibrium or because there is genuine misvaluation. Thus, fundamental value is specific to the assumed model of market equilibrium and can vary across different asset pricing models. Third, fundamental value is specific to the econometrician's information set, which we assume to include all historical data on returns and a set of stock characteristics up to that point.

To work with a stationary variable, we scale fundamental value by market price, which we call the value-to-price ratio (denoted  $\frac{V}{P}$ ).  $\frac{V}{P} > 1$  indicates that the asset is underpriced from the perspective of an econometrician using the particular candidate pricing model, while  $\frac{V}{P} < 1$  indicates the asset is overpriced. The range of values  $\frac{V}{P}$  can take is  $[0, \infty)$ , which is the range of returns  $([-1, \infty))$  shifted to the right by one. Since price and shares outstanding are observed, estimating a stock's  $\frac{V}{P}$  is equivalent to estimating its fundamental value per share (V) or the fundamental value of total equity  $(V \times \text{Shares Outstanding}).^5$ 

## 1.2 The discounted-alphas identity

An exact identity links an asset's value-to-price ratio to a sequence of future abnormal returns.

Lemma 1 (The discounted-alphas identity). As an identity, an asset's (centered) valueto-price ratio,  $\frac{V}{P}$ , equals the sum of a discounted next-period  $\alpha$  and a discounted next-period (centered)  $\frac{V}{P}$ , where the  $\frac{V}{P}$ 's and the  $\alpha$  are with respect to the same risk model:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \frac{\alpha_{i,t}}{1 + R_{f,t}} + E_t \left[ \widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}} \left( \frac{V_{i,t+1}}{P_{i,t+1}} - 1 \right) \right],$$
(3)

where  $\alpha_{i,t}$  is the  $\widetilde{M}$ -implied conditional abnormal return and  $\frac{P_{i,t+1}}{P_{i,t}}$  is capital gain. Under the

$$\delta_{i,t} \equiv \frac{P_{i,t} - V_{i,t}}{P_{i,t}} = 1 - \frac{V_{i,t}}{P_{i,t}}$$

buy-and-hold cash flows rather than a future selling price.

 $<sup>{}^{5}\</sup>frac{V}{P}$  is a simple linear transformation of abnormal price in Cho and Polk (2024), denoted  $\delta$ :

Cho and Polk then derive a closely related identity on  $\delta$ . We choose to work with  $\frac{V}{P}$  rather than  $\delta$  in this paper, since our focus is on stock-level fundamental values rather than (portfolio-level) abnormal price as in Cho and Polk.

transversality condition, the identity can be iterated forward to a discounted-alphas expression:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \sum_{\tau=1}^{\infty} E_t \left[ \widetilde{M}_{t \to t+\tau} \frac{P_{i,t+\tau-1}}{P_{i,t}} \alpha_{i,t+\tau-1} \right].$$
(4)

*Proof.* Appendix B in the Internet Appendix provides the proof as well as derivations for all subsequent results.  $\Box$ 

The identity states that undervaluation with respect to a asset pricing model  $(\frac{V}{P} > 1)$  forecasts future buy-and-hold alphas with respect to the same model ( $\alpha > 0$ ). The oneperiod version of the identity, which we use in our estimation, states that an undervalued stock either generates a positive next-period alpha or continues to be undervalued next period (or both). As an identity, these relations do not rely on assumptions about investor behavior or the market environment, requiring only that there is an asset with zero abnormal return with respect to  $\widetilde{M}$  (e.g., a risk-free asset that is priced in a manner consistent with the risk-free implication of  $\widetilde{M}$ ).

Suppose that a stock at time t is underpriced to an econometrician using the CAPM as a pricing model. If price appreciates to reduce that underpricing, the capital gain component of the time t + 1 return will be abnormally high. If, instead, the asset remains underpriced forever, which our identity also accomodates, the dividend yield component of time t + 1 return will still be abnormally high, since the time t+1 dividend will appear too high relative to the (abnormally low) time t price. In both cases, time t CAPM underpricing is revealed by a time t + 1 CAPM alpha.<sup>6</sup>

The identity allows us to solve for a model of stock-level  $\frac{V}{P}$  given a model of stock-level  $\alpha$ . The idea is simple. Since  $\frac{V}{P}$  appears on both sides of equation (3), for time t and for time t + 1, we can find a model of stock-level  $\frac{V}{P}$  that is consistent with our model of stock-level alphas and the law of motion.

<sup>&</sup>lt;sup>6</sup>There is yet a third case in which price depreciates further to deepen the underpricing. In the event of a sufficiently large price depreciation, time t underpricing may not generate a time t + 1 alpha immediately but a deepened underpricing at time t + 1, which will be detected through a larger subsequent alpha. For an underpricing to be never revealed through future alphas, price depreciation needs to occur persistently and sufficiently to the extent of disconnecting the price from the dividend process, which we rule out through the no-explosive-bubble condition. This assumption is mild and is not restrictive, as it allows for most patterns of mispricing, including permanent mispricing. See Cho and Polk (2024) for further discussion.

To solve for  $\frac{V}{P}$  as a function of stock characteristics, first write  $\frac{V}{P}$  as linear in stock characteristics  $z_{i,t}$ :<sup>7</sup>

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \gamma_V z_{i,t} + u_{i,t}$$
(5)

where  $\gamma_V$  and  $u_{i,t}$  are the slope coefficients and projection error, respectively. Plugging this expression into the one-period identity in equation (3), we obtain the  $\gamma_V$  vector as the slope coefficients from regressing the panel of stock-level  $\alpha$ s on a panel of stock-specific vectors measuring how quickly each stock characteristic decays (the expression in outer parentheses):

$$\frac{\alpha_{i,t}}{1+R_{f,t}} = \gamma_V \left( z_{i,t} - E_t \left[ \widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}} \right] E_t \left[ z_{i,t+1} \right] - Cov_t \left( \widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}}, z_{i,t+1} \right) \right) + u_{i,t}, \quad (6)$$

where  $R_{f,t}$  is the risk-free rate from time t to  $t + 1.^8$ 

To understand this regression approach, think of  $\alpha$  as a "flow" of abnormal return paid out from a "stock" of misvaluation generated by a bundle of characteristics, z. Equation (6) shows that a characteristic predicts a large "stock" of misvaluation (i.e., the characteristic has a large  $\gamma_V$ ) if

- (i) it predicts a large alpha (the left-hand side is large);
- (ii) it decays slowly  $(z_{i,t} E_t \left[\widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}}\right] E_t [z_{i,t+1}]$  is small); or
- (iii) it decays less in more important states  $(Cov_t\left(\widetilde{M}_{t+1}\frac{P_{i,t+1}}{P_{i,t}}, z_{i,t+1}\right)$  is large).

The regression in equation (6) estimating  $\gamma_V$  takes all of these effects into consideration.

# 1.3 Specifying asset returns, evolution of stock characteristics, and risk factors

To rewrite equation (6) in terms of known quantities, we specify the model of asset returns, capital gain, the evolution of asset characteristics, and risk factors.

<sup>&</sup>lt;sup>7</sup>This linearity is not crucial for our approach, and the general idea is to write  $\frac{V_{i,t}}{P_{i,t}} - 1 = h(z_{i,t};\gamma_{\delta}) + u_{i,t}$ , where h can be nonlinear.

<sup>&</sup>lt;sup>8</sup>If we allow for u to be persistent so that  $E_t[u_{i,t+1}] \neq 0$ , we must add  $E_t\left[\widetilde{M}_{t+1}\frac{P_{i,t+1}}{P_{i,t}}\right]E_t[u_{i,t+1}]$  to the error term.

Returns, capital gain, and characteristics. Without loss of generality, write excess return as a projection on the risk factors that drive the candidate stochastic discount factor  $\widetilde{M}$ :

$$R_{i,t+1}^{e} = \alpha_{i,t} + \beta_{i,t} f_{t+1} + \epsilon_{i,t+1}, \tag{7}$$

where  $\alpha_{i,t}$  is an asset-specific intercept,  $\beta_{i,t}$  is an asset-specific K-row vector,  $f_{t+1}$  is a Kcolumn vector of candidate priced risk factors, and  $\epsilon_{i,t+1}$  is a stock-specific projection error such that  $E_t[\epsilon_{i,t+1}] = E_t[\epsilon_{i,t+1}f_{t+1}] = 0.^9$  Similarly, write excess capital gain defined as a capital gain above the risk-free rate of return as a projection on the candidate risk factors:

$$G_{i,t+1}^{e} \equiv G_{i,t+1} - R_{f,t} = \alpha_{G,i,t} + \beta_{G,i,t} f_{t+1} + \epsilon_{G,i,t+1}$$
(8)

where  $\alpha_{G,i,t}$  is interpreted as a "capital-gain alpha," the component of return alpha produced by capital gain,  $E_t[\epsilon_{G,i,t+1}] = E_t[\epsilon_{G,i,t+1}f_{t+1}] = 0$ , and all other quantities are defined analogously as they are for excess returns. Finally, write a vector of characteristics as a projection on the candidate risk factors:

$$z_{i,t+1} = \alpha_{z,i,t} + \beta_{z,i,t} f_{t+1} + \epsilon_{z,i,t+1}, \tag{9}$$

where  $E_t[\epsilon_{z,i,t+1}] = E_t[\epsilon_{z,i,t+1}f_{t+1}] = 0$  but  $\sigma_{G,z,i,t} \equiv E_t[\epsilon_{G,i,t+1}\epsilon_{z,i,t+1}]$  can be nonzero. Although the characteristics (usually) are not returns and there is no notion of an "alpha," we use the alpha and beta notation so that it is easier for the reader to see the symmetry across our specification of returns and capital gains. Since  $z_{i,t+1}$  is an *L*-column vector,  $\alpha_{z,i,t}$  and  $\epsilon_{z,i,t+1}$  are also *L*-column vectors, and  $\beta_{z,i,t}$  an *L*-by-*K* matrix.

One may worry that stocks in different industries follow different processes. Although our approach allows for such an extension, it is reasonable to postulate the same process across different industries, as the characteristics of different firms eventually converge to the same steady state (Keloharju et al., 2021).

Following Lewellen (2015) and Kelly, Pruitt, and Su (2019), we specify the  $\alpha$ s,  $\beta$ s, and

<sup>&</sup>lt;sup>9</sup>Researchers have modeled expected returns as a function of characteristics since at least Fama and MacBeth (1973) and factor loadings as a function of characteristics since at least Shanken (1990).

 $\sigma_{G,z}$  in equations (7), (8), and (9) to be linear in the stock characteristics:

$$\begin{aligned}
\alpha_{i,t} &= \gamma_R z_{i,t}, & \beta'_{i,t} = \Gamma_R z_{i,t}, \\
\alpha_{G,i,t} &= \gamma_G z_{i,t}, & \beta'_{G,i,t} = \Gamma_G z_{i,t}, \\
\alpha_{z,i,t} &= \gamma_z z_{i,t}, & \beta'_{z,i,t} = \left(\beta'_{z,1,i,t} \dots \beta'_{z,L,i,t}\right), \\
\beta'_{z,l,i,t} &= \Gamma_{z,l} z_{i,t}, & \sigma_{G,z,i,t} = \Gamma_{G,z} z_{i,t},
\end{aligned} \tag{10}$$

where  $\gamma_R(\gamma_G)$  is an *L*-row vector,  $\Gamma_R(\Gamma_G)$  is an *K*-by-*L* matrix,  $\gamma_z(\Gamma_{G,z})$  an *L*-by-*L* matrix, and  $\Gamma_{z,l}$  is a *K*-by-*L* matrix for each l = 1, ..., L. Although our approach allows these quantities to be nonlinear in the characteristics, the linearity we assume is not particularly restrictive, since it can include the polynomials of the variables as well as their interactions.

**Candidate risk factors.** Finally, we require that the candidate risk factors explain their own returns as well as the risk-free rate proxied by the Treasury bill rate, an assumption maintained in the conventional expected short-horizon return analysis:

$$E_t \left[ \widetilde{M}_{t+1} \right] = \frac{1}{1 + R_{f,t}} \tag{11}$$

$$Cov_t\left(\widetilde{M}_{t+1}, f_{t+1}\right) = \frac{1}{1 + R_{f,t}}\lambda_t, \qquad (12)$$

where  $\lambda_t \equiv E_t [f_{t+1}]$  is the vector of conditional factor risk premia. In words, expected excess returns on candidate risk factors only come from risk premia. Not having to specify the exact functional form of the candidate SDF is an important strength of our approach; in contrast, the portfolio-level misvaluation estimator of Cho and Polk (2024) requires specifying a functional form of the candidate SDF (e.g., exponentially linear in the factors). Our risk-neutral  $\frac{V}{P}$  analysis in Section 6 interprets  $\lambda_t$  simply as expected excess returns, dropping the relation to risk.

## 1.4 Estimating fundamental values via discounted alphas

The model in Section 1.3 reduces equation (6), the discounted-alphas regression for fundamental values, to a simpler expression containing quantities we can estimate.

**Remark 1** (Asset-level  $\frac{V}{P}$  via discounted alphas). Let  $\gamma_V$  be the coefficients from pro-

jecting asset-level value-to-price ratio,  $\frac{V}{P}$ , on a vector of cross-sectionally demeaned asset characteristics, z. Given the model of excess returns, capital gain, and characteristics in Section 1.3, the regression approach in equation (6) simplifies to

$$\alpha_{i,t} = \gamma_V \left[ (1 + R_{f,t}) (z_{i,t} - \alpha_{z,i,t}) - \alpha_{G,i,t} \alpha_{z,i,t} - \sigma_{G,z,i,t} \right] + \widetilde{u}_{i,t},$$
(13)

where  $\widetilde{u}_{i,t} \equiv (1+R_{f,t})u_{i,t}$  is an error term. That is,  $\gamma_V$  is the slope parameter in a population regression of asset-level  $\alpha$  on the expression inside the square bracket.

We estimate  $\frac{V}{P}$  in two steps:

- (i) Estimate equations (7), (8), and (9) in a weighted least squares panel regression. Based on the residuals from these regressions, we regress  $\hat{\epsilon}_{G,i,t+1}\hat{\epsilon}_{z,l,i,t+1}$  on  $z_{i,t}$  for each l = 1, ..., L to obtain  $\hat{\sigma}_{G,z,i,t}$ , the last term in the square bracket in equation (13).
- (ii) Regresses  $\hat{\alpha}_{i,t}$  on the *L*-vector of regressors,

$$(1+R_{f,t})(z_{i,t}-\widehat{\alpha}_{z,i,t})-\widehat{\alpha}_{G,i,t}\widehat{\alpha}_{z,i,t}-\widehat{\sigma}_{G,z,i,t},$$
(14)

where  $\widehat{\alpha}_{i,t}$ ,  $\widehat{\alpha}_{z,i,t}$ ,  $\widehat{\alpha}_{G,i,t}$ , and  $\widehat{\sigma}_{G,z,i,t}$  are estimated from the first step; we include time fixed effects when estimating  $\frac{V}{P}$ .<sup>10</sup>

We use one year as the interval of time between t and t + 1 in equations (7), (8), and (9) but estimate all regressions using overlapping monthly observations.<sup>11</sup> We use value-weight least squares to prevent small stocks with outlier values of some characteristics from driving the results.<sup>12</sup> We provide t-statistics and confidence intervals on  $\gamma_V$  and stock-specific  $\frac{V}{P}$ 

<sup>&</sup>lt;sup>10</sup>The *l*'th regressor in the *L*-vector of regressors equals  $(1 + R_{f,t})(z_{l,i,t} - \hat{\alpha}_{z,l,i,t}) - \hat{\alpha}_{G,i,t}\hat{\alpha}_{z,l,i,t} - \hat{\sigma}_{G,z,l,i,t}$ . For the constant term,  $z_{z,1,i,t} = 1$  (when l = 1), the regressor value reduces to  $(1 + R_{f,t})$ , which then gets absorbed by the time fixed effects included in the regression.

<sup>&</sup>lt;sup>11</sup>There is some discretion over what time interval one uses as one period (t). Monthly is too short to capture how accounting-based characteristics evolve over time, but using a time interval that is too long results in an inaccurate estimation of alpha, since over such a long period a significant part of the return comes from dividends that are paid out at different points in time. We measure one period to be a year and use annual data to estimate the first- and second-stage coefficients. Two-year or three-year intervals could also be reasonable alternatives if one wants to capture longer-horizon dynamics of characteristics.

also be reasonable alternatives if one wants to capture longer-horizon dynamics of characteristics. <sup>12</sup>In particular, we use  $\tilde{w}_{i,t} = \frac{1}{1+R_{f,t}} \frac{MktCap_{i,t}}{\sum_j MktCap_{j,t}}$  as the weight on asset *i* at time *t*. The risk-free rate adjustment here is quantitatively unimportant but ensures that our regression minimizes the weighted sum of squared *u* rather than  $\tilde{u}$ .

estimates based on a bootstrap that corrects for cross-sectional and time-series correlation in the residuals as well as the two-stage nature of our estimation approach. We multiply stock-specific  $\frac{V}{P}$  by price to produce stock-specific fundamental values,  $V_{i,t}$ .

To summarize, our approach measures stock-level value-to-price ratios from predictable patterns in abnormal stock returns, departing from the DCF approach that projects the stock's future cash flows and discounts them using stock-specific cost of equity estimates. By directly using abnormal returns that are already risk-adjusted, our approach capitalizes on decades of research on short-horizon abnormal returns and avoids the need to risk- and time-adjust future cash flows with stock-specific costs of equity, which Fama and French (1997) describe as "distressingly imprecise."

Our approach is flexible in that it can be deployed using nonlinear projections, a large information set containing a large number of signals (which then calls for shrinkage regressions instead of the traditional least squares approach), or a step that also extracts factor models of price levels as done for returns in Kelly, Pruitt, and Su (2020). Our method allows orthogonal information contained in other measures of fundamental value (for example, DCF-based or ad hoc composite metrics) to improve our estimate; we can simply add the measure in question to the vector of characteristics that we use to summarize the information set.

## 1.5 Alternative approaches to estimating fundamental values

We review alternative approaches to estimating fundamental values and highlight the advantages of our proposed method. Importantly, our proposal is not to dispense with existing methods entirely, but rather to adopt discounted alphas as the primary valuation framework, while allowing complementary approaches to contribute additional signals where informative.

#### 1.5.1 Discounted cash flows (DCF)

Along with the comparable valuation based on price multiples, discounted cash flows (DCF) is the most commonly used method of stock-level valuation. Our approach has two key advantages over DCF.

First, we circumvent the need for stock-specific cost of equity estimates by working directly with risk-adjusted *abnormal* returns. Estimating firm-specific cost of capital is one of the main challenges of DCF (Fama and French, 1997). Most academic systematic applications of DCF sidestep this problem by assuming constant discount rates across all stocks or all stocks within an industry (e.g. Ohlson, 1995; Frankel and Lee, 1998; Dechow et al., 1999; Lee et al., 1999; Gonçalves and Leonard, 2023). Our approach allows for firms' discount rates to vary in a flexible manner.

Second, our approach "corrects the price" to arrive at fundamental value, rather than attempting to build up the entire stock of value from accounting variables. Thus, while our discounted alphas approach should require modeling only near-term alphas and discount rates, the DCF approach will typically need to estimate cash flows over a longer horizon. To demonstrate the relevance of this choice to "correct the price" rather than build up from book variables, in Appendix D.2, we implement our framework using book value rather than price as the scaling variable. The resulting value-weight correlation between V/P estimates from the book-based and price-based approaches is just 50%, and the *t*-stats associated with out-of-sample prediction of the mispricing measure of Cho and Polk (2024) are half as large.

## 1.5.2 Using $\widetilde{M}$ -discounted dividends directly in estimation

A variant of the DCF approach is to take the definition of V as  $\widetilde{M}$ -discounted dividends directly to the data to estimate stock-level fundamental values:  $V_{i,t} = \sum_{\tau=1}^{\infty} E_t \left[ \widetilde{M}_{t \to t+\tau} D_{i,t+\tau} \right]$ . Nevertheless, our discounted alphas methodology continues to retain the same two key advantages it has over the traditional DCF approach.

It is easier to see the point that discounted alphas corrects the price, whereas this alternative DCF approach attempts to build up the entire value. To see how the alternative DCF is still subject to large estimation errors coming from the discount rates, consider a stock that happens to be perfectly priced by the CAPM ( $V_t = P_t$ ) and whose future dividends and alphas (which are zero) are known for all time and states. Then, defining the DCF-based estimate of fundamental value,  $\widehat{V}_{i,t}^{\widetilde{M}-DCF} \equiv \sum_{\tau=1}^{\infty} E_t \left[\widehat{\widetilde{M}}_{t \to t+\tau} D_{i,t+\tau}\right]$ , where  $\widehat{\widetilde{M}}_{t \to t+\tau}$  is an estimate of  $\widetilde{M}_{t \to t+\tau}$ ,

$$\widehat{V}_{i,t}^{\widetilde{M}-DCF} - V_{i,t} = \sum_{\tau=1}^{\infty} E_t \left[ \widehat{\widetilde{M}}_{t \to t+\tau} - \widetilde{M}_{t \to t+\tau} \right] E_t \left[ D_{i,t+\tau} \right] + \sum_{\tau=1}^{\infty} Cov_t \left( \widehat{\widetilde{M}}_{t \to t+\tau} - \widetilde{M}_{t \to t+\tau}, D_{i,t+\tau} \right)$$

Hence, despite the entire  $\{D_{i,t+\tau}\}$  process being known, measurement errors in either the intertemporal time discount (the  $E_t$  term being nonzero) or the model-specific intertemporal risk discount (the  $Cov_t$  term) result in both bias and low estimator efficiency.<sup>13</sup> In contrast, in the discounted alphas approach, mis-measuring the intertemporal discount component of  $\widetilde{M}$  can be less problematic, as long as the model-specific contemporaneous risk adjustment is correctly done. Letting  $\widetilde{\Lambda}_{t+\tau} \equiv \frac{\widetilde{M}_{t+\tau}}{E_{t+\tau-1}\widetilde{M}_{t+\tau}}$  be the contemporaneous risk adjustment (i.e., the Radon-Nikodym derivative) that is measured with little error, the discounted-alphas formulation results in

$$\begin{split} \widehat{V}_{i,t} &= P_{i,t} + \sum_{\tau=1}^{\infty} E_t \left[ \widehat{\widetilde{M}}_{t \to t+\tau} \frac{P_{i,t+\tau-1}}{P_{i,t}} \alpha_{i,t+\tau-1} \right] \\ &= P_{i,t} + \sum_{\tau=1}^{\infty} E_t \left[ \widehat{\widetilde{M}}_{t \to t+\tau} \frac{P_{i,t+\tau-1}}{P_{i,t}} \underbrace{E_{t+\tau-1} \left[ \widehat{\widetilde{\Lambda}}_{t+\tau} R_{i,t+\tau}^e \right]}_{=0} \right] = P_{i,t} \\ &\implies \widehat{V}_{i,t} - V_{i,t} = P_{i,t} - V_{i,t} = 0. \end{split}$$

Thus, our discounted alphas approach correctly estimates the fundamental value, which equals the price in this example. This stark contrast with a DCF-based approach stems from the fact that our discounted alphas methodology applies a contemporaneous risk adjustment directly to excess returns before intertemporal discounting—something we cannot do with dividends unless they are first restated in terms of excess returns and alphas to arrive at the discounted alphas identity (see below).

$$Var_t\left(\widehat{V}_{i,t}^{\widetilde{M}-DCF} - V_{i,t}\right) = \sum_{\tau=1}^{\infty} \left(E_t\left[D_{i,t+\tau}\right]\right)^2 Var_t\left(E_t\left[\widehat{\widetilde{M}}_{t\to t+\tau} - \widetilde{M}_{t\to t+\tau}\right]\right),$$

<sup>&</sup>lt;sup>13</sup>To see this, suppose for simplicity that the intertemporal covariance component is zero and that the different time components are serially uncorrelated. Then,

Therefore, even if  $\widehat{\widetilde{M}}_{t\to t+\tau}$  was an unbiased estimate of  $\widetilde{M}_{t\to t+\tau}$ , the variance from estimating  $\widetilde{M}$  can generate a large estimator variance (low estimator efficiency).

# 1.5.3 Restating $\widetilde{M}$ -discounted dividends as discounted alphas for estimation

Of course, given Lemma 1 and the corresponding proof in the Internet Appendix, it is now straightforward that the  $\widetilde{M}$ -discounted dividends identity can be algebraically manipulated into the discounted alphas identity, which can then be used to estimate stock-level fundamental values. Indeed, the core argument of this paper is that the discounted alphas identity is theoretically equivalent to the  $\widetilde{M}$ -discounted dividends but empirically far more tractable.

This point should not be mistaken as an endorsement of estimating based on the  $\widehat{M}$ discounted dividends formulation as the primary valuation method. Rather, our core message is that one should re-express it as a discounted alphas identity *before* estimation, ensuring that risk adjustment is handled explicitly and in a tractable manner.

Rather than estimating alphas, one could instead estimate *contemporaneously risk-adjusted* dividend yields and capital gains separately and plug those estimates into the discounted alphas law of motion (3). However, since realized return is equal to dividend yield plus capital gain, such a procedure would essentially generate our findings, as it would be a trivial restatement of this paper's approach.

#### 1.5.4 Naive $\rho$ -discounted alphas

Another possibility is to consider a broad class of discounted-alphas valuation methods, not just our specific implementation. For instance, while our baseline approach accounts for how differences in the stocks' cash-flow duration or in how their conditional alphas covary with the cumulative discount factor implied by the factor model, these sources of heterogeneity can be shut down to generate a simpler approach.

To see one such approach, begin with equation (6). Assume that  $z_{i,t+1}$  follows a vector autoregression (VAR) with errors that do not covary with  $\widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}}$ . Also replace the conditional mean,  $E_t \left[ \widetilde{M}_{t+1} \frac{P_{i,t+1}}{P_{i,t}} \right]$ , with its long-run average of the market portfolio, the  $\rho$ coefficient in Campbell and Shiller (1988) that is close to but less than one. This substitution simplifies the regression in equation (6) to

$$\frac{\alpha_{i,t}}{1+R_{f,t}} = \gamma_V \left(I - \rho A_z\right) z_{i,t} + u_{i,t},$$
(15)

where I and  $A_z$  are the identity matrix and the VAR coefficient matrix, respectively. This approach, which we call  $\rho$ -discounted alphas, is the simplest approach one could consider to estimate equity valuation using discounted alphas.

To examine, let  $\alpha_{i,t} = \gamma_R z_{i,t}$  and set  $u_{i,t} = 0$ . This assumption implies  $\gamma_V = \frac{1}{1+R_{f,t}}(I - \rho A_z)^{-1}\gamma_{\alpha}$ . Hence, in this scenario, the underpricing coefficient,  $\gamma_V$ , scales the alpha coefficient,  $\gamma_{\alpha}$ , by the importance of future alphas in terms of present value ( $\rho$ ) and persistence  $(A_z)$ .

We find that such a simplification is worth considering but can lead to a considerable loss in accuracy. To show this, we repeat the validation exercise done in Table 4 Panel B for CAPM  $\frac{V}{P}$  but with an out-of-sample CAPM  $\frac{V}{P}$  based on the  $\rho$ -discounted alphas approach and report the result in Table A2 in the internet appendix. The result shows that the naive  $\rho$ -discounted alphas approach leads to noticeable loss in accuracy in estimating out-of-sample CAPM  $\frac{V}{P}$ .

The main culprit for the loss in accuracy is that the  $\rho$ -discounted alphas approach assigns a large weight to the size characteristic, when size does not appear to predict large longhorizon CAPM alphas out of sample. In contrast, our baseline approach assigns a small  $\gamma_V$ coefficient to size (Figure 3 Panel D).

In the context of equation (4), a stock is underpriced either if it is expected to generate large and persistent future alphas or if its alpha tends to arise in times of high capital gain or M realization. Put differently, future alphas that tend to arise in times of low cumulative capital gain matter less for underpricing today. Importantly, the alpha associated with the size characteristic has that exact nature. Since a stock becomes small following a low or negative cumulative capital gain, a small-stock (CAPM) alpha tends to arise precisely following a low or negative cumulative capital gain. The naive  $\rho$ -discounted-alphas approach in equation (15) does not account for that important valuation effect. In contrast, our baseline approach in equation (13) directly accounts for such an effect through the  $\sigma_{G,z,i,t}$ term that captures the covariance between the idiosyncratic component of capital gain and of the characteristic.<sup>14</sup>

<sup>&</sup>lt;sup>14</sup>Specifically, this works because  $\sigma_{G,z,i,t}$  is larger for small stocks, whose future capital gain is more volatile than that of large stocks, meaning that the conditional covariance between capital gain and the

#### 1.5.5 Campbell-Shiller loglinear method

Alternatively, one could base a discounted-alphas approach on the approximate loglinear identity of Campbell and Shiller (1988) rather than the exact identity from Cho and Polk (2024). We show that a loglinear identity is trickier to use in equity valuation, since risk adjusting expected log returns requires a Jensen's correction term.

To see this, begin with the law of motion from the loglinear decomposition of Campbell and Shiller (1988):

$$v_{i,t} - d_{i,t} = k + E_t \Delta d_{i,t+1} - E_t \widetilde{r}_{i,t+1} + \rho E_t [v_{i,t+1} - d_{i,t+1}].$$
(16)

Here,  $v_{i,t} - d_{i,t} \equiv \log(V_{i,t}) - \log(D_{i,t})$  is the log fundamental-value-to-dividend ratio, k is a constant,  $\Delta d_{i,t+1}$  is the log dividend growth,  $\rho$  is a constant that is less than but close to one, and  $\tilde{r}_{i,t+1} \equiv \log(1 + \tilde{R}_{i,t+1})$  with  $\tilde{R}_{i,t+1}$  representing return at time t + 1 what return would be if the candidate risk model were the true model.

Nevertheless, not only is the log zero-mispricing-return  $\tilde{r}_{i,t+1}$  unobserved in reality, but also is its volatility, whose deviation from the observed volatility necessitates a Jensen's correction of unknown amount (see the internet appendix to Cho and Polk (2024) for an in-depth analysis of these concerns). An added issue is that both log dividend growth and the value-to-dividend ratio are undefined for those stocks paying zero dividends.<sup>15</sup>

## 1.5.6 Why not estimate portfolio abnormal price and project those onto characteristics?

Another potential is to estimate portfolio abnormal price as in Cho and Polk (2024) and then map the resulting estimates to a multivariate set of characteristics to generate firm-level

characteristic is also larger for these small stocks. For example, in the context of the regression in equation (13), suppose that  $\alpha_{i,t}$ ,  $z_{i,t} - \alpha_{i,t}$ ,  $-\alpha_{G,i,t}\alpha_{z,i,t}$ , and  $-\sigma_{G,z,i,t}$  take values -1%, 0.00, 0.01, and -0.01 for a big stock and 1%, -0.01, -0.01, and -0.07 for a small stock. Then, regressing the alphas on just  $(1 + R_{f,t})(z_{i,t} - \alpha_{i,t}) - \alpha_{G,i,t}\alpha_{z,i,t}$  across the two stocks leads to an estimated  $\alpha_V$  coefficient of -0.25, whereas regressing the alphas on  $(1 + R_{f,t})(z_{i,t} - \alpha_{i,t}) - \alpha_{G,i,t}\alpha_{z,i,t} - \sigma_{G,z,i,t}$  leads to an estimated  $\alpha_V$  coefficient of -0.10, a small magnitude.

<sup>&</sup>lt;sup>15</sup>The loglinear firm-level identity of Cho, Kremens, Lee, and Polk (2024), which extends the one in Vuolteenaho (2002) to allow for the role of investment, does not fix the problem of unobserved  $\tilde{r}_{i,t+1}$ , although it does address the problem of zero dividends.

estimates of abnormal price. An earlier draft of Cho and Polk as well as van Binsbergen et al. (2023) used such an approach. However, that method struggles with generating reliable out-of-sample estimates of fundamental values when confronted by relatively short historical samples, since estimates of portfolio abnormal price—the key ingredient in such an approach—require a long sample period.

In summary, our approach resolves many of the issues present in competing methods.

# 2 Data and Variables

We combine monthly stock price data from the Center for Research in Security Prices (CRSP), annual accounting data from CRSP/Compustat Merged (CCM), and the pre-Compustat book equity data from Davis, Fama, and French (2000) to create our monthly stock-level dataset. We obtain factor data from Kenneth French's data library, including the risk-free rate proxied by the one-month Treasury bill rate. We proxy for the annual risk-free rate by rolling over the one-month Treasury bill rates over the year.

Our analysis focuses on seven stock-level characteristics used in Cho and Polk (2024): book-to-market (BM), profitability (Prof), and market beta (Beta) are characteristics that, together could proxy for CAPM mispricing according to a present-value identity (Cho and Polk, 2024). Market equity (ME) is a potential proxy for overpricing if fundamental value does not move in lockstep with market value (Berk, 1995). Investment (Inv) and net issuance (NetIss) may signal overpricing if firm managers time these decisions partly on perceived mispricing of the firm. Momentum (Ret), defined as the 12-month return from month -12to month 0, would signal misvaluation if it arises through either price underreaction or price overreaction. In addition to these seven characteristics, our baseline analysis also adds lagged momentum (LagRet), defined as the 12-month return from month -12, to ensure that we capture richer dynamics in  $\frac{V}{P}$  that may arise from past returns.

Following Kelly et al. (2020), we work with cross-sectional ranks of these characteristics, with the exception of return, which is included after first cross-sectionally demeaning it to ensure that a covariance between capital gain and the projection error does not bias the coefficients (the last paragraph of Appendix B.3).<sup>16</sup> These variables are then cross-sectionally standardized using value weights. We report the cross-sectional correlations and the time-series (cross) autocorrelations of these characteristics in Table 1.

Our real-time, out-of-sample estimates are based on panel regressions on a moving window of 50 years (with a minimum of 15 years). Fundamental value reflects how stock characteristics relate to a firm's long-term prospects, so conservative estimates require a longer moving window than typical short-horizon analyses. A 40-year window yields stronger validation but leads to estimates that suggest larger misvaluations in recent prices. See Table A1 in the Internet Appendix, which compares the strength of the resulting out-of-sample signals in a validation exercise. An extension of our method could use cross-validation to determine the optimal window length or could parameterize an exponentially weighted moving average of the cross sections in our estimation window.

Our estimation begins with a stock-month panel spanning from June 1939 to December 2023, with the first lagged characteristics beginning in June 1938.<sup>17</sup> Hence, we estimate out-of-sample fundamental values for approximately 2.4 million stock-month observations from June 1953 to December 2023. For comparison, we also present in-sample estimates for June 1953 to December 2023.

We consider three alternative factor models—the CAPM, the three-factor model of Fama and French (1993), and the five-factor model of Fama and French (2015). CAPM fundamental values are especially interesting to study, as surveys of CFOs suggest that the CAPM is the most popular model used in firms' actual capital budgeting decisions (Graham and Harvey, 2001).<sup>18</sup> As a consequence, we often focus on estimates for that model.

<sup>&</sup>lt;sup>16</sup>By doing this, we ensure that  $Cov_t(G_{i,t+1}, u_{i,t+1}) \approx 0$ .

<sup>&</sup>lt;sup>17</sup>We choose to start our sample in 1938, as Cohen et al. (2003) argue that before 1938, accounting practices were still converging to full compliance with the reporting requirements of the 1934 Securities Exchange Act.

<sup>&</sup>lt;sup>18</sup>Recent evidence also shows that the size and value factor exposures affect the costs of capital firms report in their earnings announcements (Gormsen and Huber, 2024). On the one hand, further refinements of the three-factor model such as the five-factor model of Fama and French (2015) or the four-factor model of Hou, Xue, and Zhang (2015) are recent developments and are likely to have been less relevant for decision makers during most of our sample period that begins in 1939. On the other hand, these patterns may reflect economic forces present throughout the 20th century. Regardless of one's view, we report estimates with respect to the five-factor model to illustrate how the fundamental value estimates might change with these refinements.

# 3 Estimating Stock-level Fundamental Values

We use the two-step regression approach to discounted alphas, explained in Section 1.4, to estimate how the ratio of model-specific fundamental value to price loads on stock characteristics:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \gamma_V z_{i,t} + u_{i,t},$$
(5)

where  $z_{i,t}$  is the vector of stock *i*'s characteristics at time *t* and  $u_{i,t}$  is a projection error. We do this with respect to three candidate factor models (CAPM, FF3, and FF5). We first present in-sample estimates (Section 3.1) and then out-of-sample estimates based on a moving window (Section 3.2). We finish the section by validating our estimates of fundamental value (Section 3.3).

# 3.1 In-sample estimation and incremental predictors of stock misvaluation

Table 2 reports the in-sample estimates of  $\gamma_V$  (along with *t*-statistics), indicating which characteristics serve as an incremental predictor of under- or over-valuation with respect to a factor model of risk. Unlike previous work, our analysis measures the incremental effect of each characteristic in a multi-characteristic setting.<sup>19</sup>

#### 3.1.1 Book-to-market, profitability, and beta

For CAPM  $\frac{V}{P}$ , three characteristics stand out—book-to-market, profitability, and beta—as they have coefficients that are an order of magnitude larger than the rest. Their coefficients are 9.3, 12.5, and -14.8, respectively, and indicate the change in percentage points of a stock's value-to-price ratio for a one-standard-deviation increase in the cross-sectional rank of the characteristic in question. The coefficients are statistically significant for profitability and beta but are borderline insignificant for book-to-market in our in-sample analysis based on a long sample period. However, our moving-window analysis in Figure 3 and Table 3 shows

<sup>&</sup>lt;sup>19</sup>Cho and Polk (2024) and van Binsbergen, Boons, Opp, and Tamoni (2023) link characteristics to model-specific misvaluation in a univariate setting. An earlier draft of Cho-Polk and van Binsbergen et al. project their portfolio misvaluations on a vector of stock characteristics. Both of these analyses find an important incremental role of book-to-market but do not detect how profitability and beta play prominent roles, controlling for book-to-market.

that the coefficient on book-to-market is significant over the majority of the sample period, including the most recent sample window.

The prominence of BM, Prof, and Beta for CAPM underpricing is interesting in light of the present-value identity of Vuolteenaho (2002), which implies that cheap stocks (high bookto-market equity ratio) that are nonetheless profitable (high future clean-surplus ROEs) and have low risk (low market beta) are likely to be underpriced (high value-to-price ratio):

$$\log\left(\frac{V_{i,t}}{P_{i,t}}\right) = \underbrace{bm_{i,t}}_{\text{Book-to-Market}} + \underbrace{\sum_{\tau=0}^{\infty} \rho^{\tau} E_t roe_{i,t+1+\tau}}_{\text{Profitability}} - \underbrace{\sum_{\tau=0}^{\infty} \rho^{\tau} E_t \widetilde{r}_{i,t+1+\tau}}_{\text{Beta}}, \quad (17)$$

where v is log fundamental value, p is log price, bm is the log book-to-market ratio,  $\rho$  is a constant close to but less than one, *roe* is the log return on (book) equity, and  $\tilde{r}$  is the log of the return that prevails if the candidate pricing model were the true model. In Section 4, we relate the prominence of these three characteristics to the *Adjusted Value* metric of Cho and Polk (2024).

Profitability and beta continue to be important for predicting three-factor  $\frac{V}{P}$ . Controlling for RMW in the five-factor model also leaves the importance of profitability relatively unchanged, since we measure profitability with gross profitability, which has a relatively low correlation with operating profitability.

#### 3.1.2 Investment and net issuance

Investment and net equity issuance contain statistically important information about stock price levels not contained in other signals. They both predict the stock to be overvalued with respect to the CAPM and FF3, although the effect is not statistically significant with respect to FF5. In terms of magnitudes, a firm whose rank of investment (net issuance) rises by one standard deviation in the cross-section of firms is associated with a 2.0 (3.0) percentagepoints rise in overvaluation with respect to the CAPM. In Section C of the Internet Appendix, we interpret this finding in the context of informational asymmetry between firm managers and financial market participants.

#### 3.1.3 Size and momentum

Despite being a persistent characteristic, size (market equity) adds little incremental information about CAPM or FF3 misvaluation beyond what the other stock characteristics provide. Interestingly, however, larger stocks are estimated to be overpriced (lower  $\frac{V}{P}$ ) with respect to the five-factor benchmark with a coefficient of -6.2%.

Adding lagged past return (in addition to past return) to the econometrician's information set shows that, with respect to both the CAPM and FF3, stocks are essentially correctly priced when entering momentum classification but become overpriced over the subsequent year (i.e., the coefficient on lagged past return is negative and statistically significant). This observation, however, rests critically on the assumed risk model, since momentum stocks appear underpriced with respect to FF5. These results add nuance to univariate findings that momentum is, at least on average, consistent with investor overreaction (Cho and Polk, 2024; van Binsbergen et al., 2023).

## 3.2 Out-of-sample estimates from moving windows

Our in-sample estimates in the previous subsection assume that the value-to-price ratios have fixed loadings on stock characteristics over time. The present subsection allows the loadings to change over time using 50-year moving estimation window (with a minimum of 15 years).

We make three observations from time-series variation in the multivariate CAPM  $\frac{V}{P}$  coefficients for the eight characteristics (Figure 3) and from the most recent moving window coefficients (Table 3). First, the  $\gamma_V$  coefficients vary substantially over time, making the selection of the estimation window an important decision for those estimating fundamental values. Second, the coefficient on book-to-market is economically large and statistically significant for the majority of the sample but has declined, to some degree, over the last few decades. Despite the close relation between book-to-market and lagged return (return reversal) for short-horizon returns, we find that both signals contain orthogonal information about the deviation of CAPM fundamental values from prices over the majority of the sample. Third, the magnitude of the coefficients on profitability, investment, and net issuance have risen over time. We will see in our discussion of the distribution of stock-level  $\frac{V}{P}$  that these facts have led to greater CAPM misvaluations in recent years.

We use the coefficients from these moving windows to construct out-of-sample estimates of fundamental value. For example, the coefficients estimated over the 1940m7-1990m6 window are multiplied by the vector of stock characteristics as of 1990m6 to produce an out-of-sample estimate of  $\frac{V}{P}$  as of 1990m6. Figure 2 plots the CAPM- and FF3-implied fundamental equity values ( $V \times$  Shares Outstanding) for the 10 largest stocks as of December 2023.

What do these out-of-sample estimates say about the high market valuations of tech stocks in recent years? Figure 2 shows that the answer tends to depend on the factor model of risk. Relative to the CAPM, the answer as of December 2023 is mixed—Nvidia appears overpriced, whereas the other tech stocks tend to be either correctly priced or slightly underpriced. Relative to FF3, however, most stocks appear underpriced, including Nvidia. One reason for this difference is the book-to-market characteristic. The out-of-sample coefficients in Table 3 show that the  $\frac{V}{P}$  coefficient on book-to-market switches sign from positive to negative as we go from the CAPM to the three-factor benchmark. Relative to the three-factor benchmark, being a growth stock means mild underpricing, not overpricing. That profitability is a stronger predictor of underpricing relative to the three-factor benchmark also contributes to Nvidia's apparent underpricing relative to the benchmark.

## 3.3 Validating the fundamental value estimates

How should one validate stock-level estimates of fundamental value? Our discounted-alphas identity in equation (4) provides concrete guidance: Sorting stocks on a valid measure of model-specific misvaluation  $\left(\frac{V}{P}\right)$  should generate persistent long-horizon differences in alphas with respect to the same risk model. Hence, we sort stocks on our estimated  $\frac{V}{P}$  and check if it leads to large and persistent differences in alphas. We focus on validating our out-of-sample estimates and report the results for in-sample estimates in the appendix.

Prior to formal tests, we show in Figure 4 that the stocks sorted on our in-sample or out-of-sample CAPM value-to-price ratio indeed generate persistent differences in CAPM alphas, whereas stock-level out-of-sample estimates of CAPM alpha lead to faster-declining post-formation alphas. We find similar results for FF3 and FF5, although the distinction between the  $\frac{V}{P}$  sort and the  $\alpha$  sort is less pronounced.

## 3.3.1 Post-formation alphas: 5-year CAR

A simple way to aggregate future buy-and-hold alphas is to add them over 5 years to form cumulative abnormal returns (CARs). Using a calendar-time approach that addresses the overlapping-samples issue, Table 4 Panel A shows that out-of-sample  $\frac{V}{P}$  with respect to a factor model generates large differences in 5-year CARs with respect to the same model. Moreover, model-specific  $\frac{V}{P}$  exhibits less variation in CARs with respect to other factor models, suggesting that our estimates capture valuation information specific to the asset pricing model in question.

## 3.3.2 Average portfolio $\frac{V}{P}$

Although the CAR presents consistent evidence, our discounted-alphas identity in equation (4) shows that today's  $\frac{V}{P}$  is more strongly related to more recent alphas arising in more important (high cumulative  $\widetilde{M}$ ) states. The average portfolio  $\frac{V}{P}$  estimator of Cho and Polk (2024) is similar to CAR but applies the correct weights to realized post-formation alphas when adding them up to arrive at the average formation-period value-to-price ratio.

Table 4 Panel B shows that indeed sorts on estimates of stock-level CAPM  $\frac{V}{P}$  generate monotonic and statistically significant variation in *average* portfolio  $\frac{V}{P}$ .<sup>20</sup> We find similar results for FF3, but the short sample over which out-of-sample FF5  $\frac{V}{P}$  is available means that we cannot reliably estimate the portfolio average  $\frac{V}{P}$  with respect to FF5.

#### 3.3.3 A short-horizon test of the value-to-price estimator

While the previous exercises show that our  $\frac{V}{P}$  estimates predict buy-and-hold alphas over the long run, it is also interesting to test whether they are contradicted by shorter subsamples or more recent data. We construct a novel test based on the discounted alphas identity.

Define a stock's "value-return" as the sum of its excess return and change in mispricing,

<sup>&</sup>lt;sup>20</sup>More detailed estimation results are available in Tables A3 and A4 in the Internet Appendix.

given a value estimator  $\widehat{V}_{i,t}$ :

$$X_{i,t+1} = \underbrace{R_{i,t+1}^e}_{\text{Excess return}} + \underbrace{\frac{\widehat{V}_{i,t+1} - P_{i,t+1} - (1 + R_{f,t})(\widehat{V}_{i,t} - P_{i,t})}{P_{i,t}}_{\text{Mispricing gain}}$$

If  $\widehat{V}_{i,t}$  correctly measures fundamental value, the discounted alphas identity (equation 4) implies that this value-return should be unpredictable after controlling for factor exposures, i.e.:

$$0 = E_t \left[ \widetilde{M}_{t+1} X_{i,t+1} \right]$$

In words, the above moment tests if the realized excess returns on a stock are consistent with the contemporaneous change in estimated mispricing for the stock. For example, the realized return should be higher when stock characteristics evolve in such a way that our model indicates there has been a correction of underpricing.

We implement this test by forming quintiles sorted on  $\frac{V}{P}$  and regressing the long-short value-return on the market factor:

$$X_{t+1}^{LS} = \phi + \beta' f_{t+1} + \eta_{t+1}$$

Under the null hypothesis that our V/P estimator is accurate,  $\phi = 0$ . Unlike standard alpha tests, we are explicitly testing the accuracy of our valuation measure rather than its predictive power.

Table 5 shows the results for 1953–2023, using annualized monthly returns and the CAPM  $\frac{V}{P}$  estimator. We find no significant intercept associated with these model-based value returns, indicating that we cannot reject the accuracy of our  $\frac{V}{P}$  measure.

Figure 5 plots the annualized intercepts from 10- and 20-year monthly rolling out-ofsample tests of the CAPM  $\frac{V}{P}$  measure of the market factor. In neither case can we reject the null hypothesis that the value-to-price ratio is correct for recent years.

#### 3.3.4 Russell index constituents

To further validate our estimates, we exploit the fact that, because of the way Russell indices are constructed, stocks at the bottom of the Russell 1000 large-cap index (top of the Russell 2000 small-cap index) receive disproportionately more capital (Chang et al., 2015). Hence, a reliable measure of model-specific misvaluation should ideally pick up the valuation effect of such institutional demand.

Table 6 shows that the bottom 150 stocks in Russell 1000 are 5.0% underpriced from a CAPM investor's perspective, controlling for their inclusion in the index itself, whereas the top 150 stocks in Russell 2000 stocks are 7.9% overpriced. Hence, our out-of-sample estimates are successful in capturing this demand-induced variation in the non-fundamental component of stock prices.

# 4 Applications and Interpretations

We consider four applications of our real-time stock-level  $\frac{V}{P}$  estimates: a comparison with existing measures of misvaluation (Section 4.1), an evaluation of discretionary buy-and-hold investors and private equity funds (Sections 4.2 and 4.3), and a refinement of the classic price multiples approach (Section 4.4).

## 4.1 Do existing measures of misvaluation add information?

Previous literature has suggested other measures of stock misvaluation. Do those measures contain incremental information about misvaluation with respect to factor models beyond what we extract from the vector of a handful of stock characteristics?

#### 4.1.1 The DCF-based signal of Gonçalves and Leonard (2023)

Gonçalves and Leonard (2023) forecast future cash flows using a Vector Autoregressive (VAR) model of firm-level variables to obtain a firm-level ratio of fundamental value to price, which they call the fundamental-to-market ratio (FE/ME). They avoid the problem of having to estimate stock-specific costs of equity by applying the same discount rate to all stocks, namely, the rate that equates the market's long-term average fundamental-value-to-book

and price-to-book.

Table 7 shows strong evidence that this dividend-based measure contains incremental information about the deviation of CAPM fundamental value from prices. FE/ME carries an economically large coefficient of 8.14 that is also statistically significant; i.e., controlling for the other characteristics, a one-standard-deviation increase in the rank of FE/ME is associated with a 8.14% point rise in CAPM-implied value-to-price ratio. Comparing the coefficients on the other characteristics in the first column to those from the second column of Table 2, we find that the incremental explanatory power of this measure draws partly from driving out the explanatory power of gross profitability, investment, and lagged return (long-term reversal) characteristics. However, this fact does not seem to explain the large magnitude of its coefficient, which means that dividend-based measures of value-to-price likely contain information orthogonal to our baseline  $\frac{V}{P}$  estimates.

# 4.1.2 The characteristic-based signals of Stambaugh and Yuan (2017) and Asness et al. (2019)

Stambaugh and Yuan (2017) and Asness et al. (2019) take a different approach to measuring price-level mispricing, combining several characteristics likely to proxy for mispricing into a composite signal. Stambaugh and Yuan (2017) generate two "mispricing" factors, management (Mgmt) and performance (Perf), whereas Asness et al. (2019) generate quality (Quality). Columns 2 and 3 of Table 7 show that these signals also contain incremental information about mispricing. The mispricing factors of Stambaugh and Yuan appear to drive out the explanatory power of investment and net issuance, which is to be expected, since Mgmt contains measures of investment, although we find that Perf contains more incremental information. Quality also contains incremental information about CAPM fundamental values and seems to do so without substantially weakening the coefficients on other characteristics. Hence, although Cho and Polk (2024) find Quality to be a weak univariate signal of mispricing in the price level, this result shows that it may work in a multivariate setting that controls for the effect of other characteristics on prices.

#### 4.1.3 What does this imply?

These results imply that existing misvaluation measures contain incremental information about stock-level misvaluation. These results—especially those that incorporate the DCFbased signal of Gonçalves and Leonard (2023)—also suggest that more traditional DCF estimates based on qualitative research, as done in discretionary mutual funds and sell-side analysts, could contain incremental useful information about fundamental values.

These findings suggest that our discounted-alphas approach and the traditional DCF approach are likely to be complementary and thus expanding the characteristics we include in our analysis can help capture additional variation in  $\frac{V}{P}$ . For instance, adding the rank of FE/ME to our existing model likely generates more precise estimates of fundamental value. Indeed, being able to add other signals of misvaluation as additional elements in the characteristic vector is an important advantage of our approach.

However, our results also show that many competing measures miss important variation in model-specific mispricing that our approach, when fed a handful of well-known stock characteristics, is able to reveal.

# 4.2 Do discretionary buy-and-hold investors chase underpricing or alpha?

Some discretionary investors may approach security selection from a long-term buy-and-hold perspective. If so, their objective is then to look for stocks that are significantly underpriced, even if those stocks might not deliver the highest short-term alphas. We ask if the holdings of four of the largest, most famous discretionary investors of this type in our sample—Berkshire Hathaway, Tiger Management (Julian Robertson), Capital Group, and Dodge & Cox—demonstrate this investment philosophy.

Table 8 shows that stocks held by these discretionary investors tend to be significantly underpriced (Panel A). A typical stock held by Berkshire Hathaway is roughly 9.0% underpriced relative to the CAPM (4.9% with value weights), whereas a typical stock held by this group of discretionary investors, which includes Berkshire, is 3.3% underpriced (4.2% with value weights). Note that this pattern is not true for all institutional investors. In fact, we

show in section 5.4 that, on average, institutions have held more overpriced stocks.

Interestingly, however, the stocks held by these discretionary investors do not deliver positive alphas in the short run, except for a small positive alpha associated with Berkshire Hathaway's holdings in the equal-weight specification (Panel B). In fact, a typical stock held by this group of discretionary investors is predicted to deliver a negative monthly alpha of -4.7 basis points.

Panel C shows that this disparity between underpricing and short-term alphas of stocks held by these discretionary investors arises from their contrarian behavior. These investors tend to hold stocks with a negative momentum characteristic, which our analysis above has shown is associated with underpricing, but which hurts their short-term alpha performance. The same panel also shows that it is these funds' negative bets on beta, investment, net issuance, and lagged return (long-term reversal) that result in their tilt towards underpriced stocks. They do not, however, appear to tilt strongly toward profitable firms.

An implication of these findings is that the short-term alphas that investors in these funds earn may not accurately measure the welfare contributions of these discretionary funds. By identifying and holding underpriced stocks, discretionary investors contribute to long-term price discovery and, ultimately, efficient capital allocation.

## 4.3 Private equity funds buy low and sell high

A related topic is how private equity (PE) funds trade equity shares. Table 9 shows that PE funds buy stocks that are around 3.2 to 8.9% cheaper than other stocks from the perspective of the CAPM and sell at prices that are around 12.5 to 15.9% higher than other stocks. Overall, holding the stocks' fundamental CAPM value fixed, PE fnds appear to raise the market value of the stocks by more than 20% points (the last column of Panel A).

Interestingly, Panel B shows that the sign of the characteristics that PE funds look for in a stock buyout—previously documented in Stafford (2022)—exactly coincides with those that predict CAPM underpricing (Column (2) in Table 2). The stocks that they sell tend to have the opposite sign of the characteristics.

Overall, these results are in line with the view that PE funds are sophisticated investors

that trade stocks based on their valuation levels. That is, independent of their ability to improve the fundamental value of their portfolio firms, PE funds appear to be the canonical long-term arbitrageur of valuation levels.

## 4.4 Price multiple analysis using *adjusted value*

Raw price multiples—such as the raw market-to-book equity or the price-to-earnings ratio are problematic to use in comparable analysis, since a low price multiple could signal low expected cash-flow growth or high future risk, not just current undervaluation (Cohen et al., 2003). As a simple remedy, Cho and Polk (2024) propose *adjusted value* as a predictor of CAPM undervaluation:

$$Adjusted \ Value = z(B/M) + z(Prof) - z(Beta),$$

where z is the z-score of the cross-sectional rank. The metric adjusts the traditional value signal (book-to-market equity ratio) by awarding more points to stocks with a low market value compared to the book value despite being profitable and low-beta.

Our finding that book-to-market, profitability, and beta are the most prominent predictors of CAPM-implied  $\frac{V}{P}$  (Sections 3.1 and 3.2) is consistent with the rationale and the ad-hoc formula behind *adjusted value*. Figure 6 plots the time-series of  $R^2$  for how well "unadjusted" value (i.e., book-to-market) and adjusted value explain the cross-sectional variation in outof-sample CAPM  $\frac{V}{P}$ . It shows that the portion of CAPM  $\frac{V}{P}$  explained by *adjusted value* is large at around 80% and that this  $R^2$  has been increasing over the last decade. This finding contrasts sharply with the fraction explained by raw book-to-market, which has plummeted over the last two decades as observed by several others.

# 5 Extension #1: Time-Varying V/P Dispersion

So far, we have used characteristic ranks as the characteristic vector  $z_t$ . Our baseline approach based on ranks—rather than raw characteristics—allows us to (i) measure profitability or investment in the pre- versus post-Compustat periods using two different definitions (e.g., book equity growth pre Compustat and asset growth post Compustat), (ii) guard against

outliers in the raw characteristics, and (iii) is more consistent with the existing literature on alphas (e.g., Kelly et al. (2020)). Nevertheless, this baseline approach makes it difficult to consider time variation in the spread of value-to-price ratios.

This section introduces a simple extension that enriches the time variation in our stocklevel  $\frac{V}{P}$  estimates by interacting the characteristic ranks with the time-varying characteristic spreads. We apply the resulting estimates to measure the extent of any alpha decay (Section 5.2) and to evaluate whether the individual stock prices are 'almost efficient' by the definition of Black (1986) (Section 5.3).

## 5.1 Adding time-varying spreads to the characteristics

To allow the spread of characteristics to vary over time, we interact each rank characteristic with its value-weighted spread. For example, for book-to-market, we multiply the book-to-market rank by the log "value spread" from Cohen et al. (2003):

value spread = 
$$\log \left( BE/ME^{top} \right) - \log \left( BE/ME^{bottom} \right)$$
 (18)

where top and bottom indicate the value-weighted average B/M of the top third and bottom third portfolios formed by sorting all stocks by B/M and using NYSE breakpoints.<sup>21</sup>

For the other characteristics, we perform equivalent calculations: the log difference in the top third and bottom third value-weighted average characteristic level. The resulting  $\gamma_V$  coefficients are nearly identical to those from Section 3.2. Hence, the portfolios formed for the out-of-sample tests from Section 3.3 are highly similar. As a result, this approach adds richer time-series dynamics to our stock-level V/P estimates without materially affecting its cross-sectional variation.

 $<sup>^{21}</sup>$ One might ask why we do not simply use the levels of characteristics directly. The main reason is that we use equity-based profitability and investment characteristics pre-Compustat and asset-based characteristics post-Compustat, as described in the appendix. We assume the ranks are comparable, whereas the levels are not. For details, see Appendix C.2.2.

## 5.2 Alpha decay—not the whole story

The rise in institutional arbitrage appears to have significantly reduced abnormal return opportunities with well-known factors like HML and momentum performing poorly in the past decade (Chordia, Subrahmanyam, and Tong, 2014; McLean and Pontiff, 2016; Cho, 2020; Martin and Nagel, 2022; Azevedo, Hoegner, and Velikov, 2024). On the other hand, the rise in the value spread led some to argue that stock prices have become less informationally efficient (Asness, 2024).<sup>22</sup> Indeed, we find that the decline in alpha in recent decades have been partly counterbalanced by a rise in the persistence of mispricing.

To see this, take a difference on both sides of equation (3) for the long and short extreme quintile V/P portfolios and rearrange:

$$1 = E_t \left[ \widetilde{M}_{t+1} \left( \underbrace{\frac{\alpha_t^{LS}}{VPS_t}}_{\text{"Alpha Payout"}} + \underbrace{\frac{VPS_{(t),t+1}}{VPS_t}}_{\text{"Mispricing Persistence"}} \right) \right]$$
(19)

where  $\alpha^{LS}$  is the alpha on the long-short portfolio formed on the estimated  $\frac{V}{P}$ ,  $VPS_t \equiv \left(\frac{V_t^L}{P_t^L} - 1\right) - \left(\frac{V_t^S}{P_t^S} - 1\right)$  is the long-short portfolio misvaluation at portfolio formation at time t and  $VPS_{(t),t+1} \equiv \frac{P_{t+1}^L}{P_t^L} \left(\frac{V_{t+1}^L}{P_{t+1}^L} - 1\right) - \frac{P_{t+1}^S}{P_t^S} \left(\frac{V_{t+1}^S}{P_{t+1}^S} - 1\right)$  is the time t + 1 misvaluation on the time-t portfolio weighted by the capital gain of the long versus short portfolio. Equation (19) says that the recent decline in the level of alpha opportunities could be explained by the fall in the alpha payout ratio  $\left(\frac{\alpha^{LS}}{VPS_t}\right)$  that is accompanied by a rise in mispricing persistence  $\left(\frac{VPS_{(t),t+1}}{VPS_t}\right)$ .

We estimate three regressions within ten-year rolling windows for a long-short portfolio based on  $\frac{V}{P}$ -sorted terciles. The initial window ends in 1980; the last one ends in 2024. We first estimate a conventional alpha regression:

$$R_{t+1}^{LS} = \alpha + \beta' f_{t+1} + \eta_{t+1}.$$
(20)

Guided by equation (19), we also estimate an alpha payout and mispricing persistence re-

<sup>&</sup>lt;sup>22</sup>Also see Bai, Philippon, and Savov (2016), Farboodi, Matray, Veldkamp, and Venkateswaran (2022), and Dávila and Parlatore (2024) for recent work on price informativeness.

gressions.

$$X_{t+1}^{LS} = \phi + \beta' f_{t+1} + \eta_{t+1}$$
with  $X_{t+1}^{LS} \in \{\frac{R_{t+1}^{LS}}{VPS_t(1+R_{ft})}, \frac{VPS_{(t),t+1}}{VPS_t(1+R_{ft})}\}$ 
(21)

Equation (19) implies that the intercepts ( $\phi$ ) estimated using the two alternative  $X_{t+1}^{LS}$  variables should sum to one, which we confirm cannot be rejected empirically.

Panel A of Figure 7 shows that the level of out-of-sample alphas on the long-short  $\frac{V}{P}$  portfolio have been somewhat lower than average for the past 10 years, consistent with the observation that there are less alpha opportunities today. The lower alphas, however, do not appear to be an outcome of prices becoming more efficient relative to the CAPM. Instead, Panels B and C of Figure 7 show that the lower alphas are due in large part to the rise in persistence of mispricing and the resulting lower alpha payout yield. This evidence is consistent with the interpretation that the market has not become more efficient; instead, mispricing now takes longer to be corrected. Thus, our evidence is consistent with our mapping of mispricing to stock characteristics being reliable going forward.

# 5.3 Are the price levels of individual stocks 'almost efficient'? Revisiting Fama (1970) and Black (1986)

Having looked at the time variation in alphas and mispricing persistence, we now ask whether the degree of cross-sectional mispricing can be deemed substantial.

For some background, Fama (1970) define an efficient capital market as one in which the firms can make production-investment decisions and the investors can make portfolio decisions on the basis of the *level* of security prices (p.383):

"A market in which firms can make production-investment decisions, and investors can choose among the securities that represent ownership of firms' activities under the assumption that security prices at any time "fully reflect" all available information."

Despite this emphasis on price levels, Fama goes on to test capital market efficiency in terms of the *change* in prices as revealed by short-horizon returns.

In contrast, in his "Noise" address to the American Finance Association, Fischer Black (1986) defines an efficient market as on in which the level of security prices does not deviate from the fundamental value by more than a factor of two:

"However, we might define an efficient market as one in which price is within a factor of 2 of value, i.e., the price is more than half of value and less than twice value.... By this definition, I think almost all markets are efficient almost all of the time. "Almost all" means at least 90%" (p.533).

Although this definition of market efficiency directly uses the level of prices, it is harder to test empirically, so Black proceeds to conjecture that the market is efficient based on his definition. A factor of two may appear to be a very generous benchmark. However, we should expect that mispricing magnitudes are larger than alpha magnitudes, particularly when alphas are persistent and dividend yields are low. As an illustration, consider a stock with a fixed dividend-to-price ratio of 2%. If this stock generated a permanent alpha of just 1% per year, it would be  $2 \times$  underpriced (i.e., V/P = 2).<sup>23</sup>

Though arbitrary, as Black grants, the use of a factor of two as a rule-of-thumb to identify genuine misvaluation is pervasive, with Warren Buffett quoted as advocating a similar margin of safety on fundamental value estimates. How common are such opportunities of potential misvaluation? Are those occurrences indeed sufficiently infrequent to conform to Black's intuition that 90% of the stock market is efficient at least 90% of the time?

Figure 8 plots the "value-to-price spread" over time from 1980 to 2024, along with the share of market capitalization that is over 50% mispriced. The  $\frac{V}{P}$  spread is calculated as the log difference between the  $\frac{V}{P}$  of the top third and bottom third portfolios, sorted by  $\frac{V}{P}$ . Three observations emerge from this analysis.

On average, price deviations are not exceedingly large, even relative to CAPM. The top minus bottom quintile typically have a ratio of  $\frac{V}{P}$  of approximately 30%. This confirms Black's instincts: On average, we find only 0.9% of market cap is even 50% mispriced since 1980.

 $<sup>\</sup>overline{\frac{^{23}\text{If }\alpha_{t+\tau}=0.01 \text{ and } E_t[M_{t\to t+\tau}\frac{P_{t+\tau}}{P_t}]} = (1.01-0.02)^{\tau} = 0.99^{\tau}, \text{ then by the discounted alphas identity,}} V/P - 1 = 1.$
In the time series, the market level of mispricing rose rapidly during the dot-com period and again in the aftermath of Covid-19 when we have observed the meme stock phenomenon, among other things, though this recent increase in mispricing has somewhat dissipated since then. Still, the  $\frac{V}{P}$  spread even today appears to be above the post-1980 average. This recent trend is driven by (a) increasing spreads in book-to-market and profitability, and (b) a high  $\gamma_V$  loading on profitability.<sup>24</sup>

More generally, it is interesting to examine the complete cross-sectional distribution of V/P over time. Figure 9 plots the value-weight quantiles of V/P from 1980 to 2024. The figure shows that extreme *under*pricing was more common around 2000, while extreme *over*pricing has become more prevalent in recent years.

This shift in the mispricing distribution reflects the changing relative importance of the profitability characteristic versus book-to-market in our V/P estimates. Both book-to-market and profitability exhibit non-monotonic relationships with market beta across the cross-section. Book-to-market tends to be high for the lowest-beta stocks, while profitability tends to be low for the highest-beta stocks <sup>25</sup> Consequently, during the dot-com period around 2000 when book-to-market was a stronger indicator of value, there were many low-beta, high-book-to-market "deep value" stocks. In contrast, as profitability has become more important, the extremes of mispricing have been characterized by more high-beta, low-profitability "junk" stocks.

# 5.4 V/P Dispersion and Institutional Ownership

Bai et al. (2016) find that the prices of stocks with high institutional ownership are better predictors of future cash flows, suggesting that institutional investors contribute to price efficiency. Motivated by their work, we measure the way that V/P varies with institutional ownership. Table 10 Panel A reports the average V/P of stocks with above-median versus below-median institutional ownership within each size decile since 1980.<sup>26</sup> On average, high-

 $<sup>^{24}</sup>$ We find that the spread in mispricing aligns with popular measures of investor sentiment. For instance, the spread has a 23% correlation in levels with the Baker-Wurgler sentiment index since 1980. Figure A3 in the Internet Appendix plots these two series side by side.

<sup>&</sup>lt;sup>25</sup>The value-weight BM score in the bottom decile of stocks sorted by market beta averages 0.4 since 1980, while the *Prof* score in the highest-beta decile averages -2.1.

<sup>&</sup>lt;sup>26</sup>We sort within size deciles because of the strong correlation between firm size and institutional ownership. The effects are somewhat stronger when not controlling for size.

institutional-ownership stocks are 4.4% more overpriced than low-institutional-ownership stocks. This result is statistically significant with a *t*-statistic of 4.60.

The driver of this overpricing pattern is the market beta characteristic. Panel B of Table 10 reports the results of regressing institutional ownership on the major characteristics that contribute to our V/P measure. While institutionally-owned stocks tend to have higher book-to-market ratios and profitability (characteristics associated with underpricing) they also exhibit significantly higher market betas. A one-standard-deviation increase in the cross-sectional rank of beta is associated with a four percentage points higher level of institutional ownership. This pattern is consistent with explanations of the beta anomaly that are based on institutions facing leverage and margin constraints bidding up high-beta assets (see Black (1972) for the original argument and Frazzini and Pedersen (2014) for a modern interpretation).<sup>27</sup> We leave a more careful analysis of the patterns to future research.

# 6 Extension #2: 'Risk-Neutral' V/P and Applications

In this section, we use our approach to examine cross-sectional variation in firms' costs of equity as well as to more effectively separate the information in valuation ratios related to future cash-flow growth rates versus discount rates.

# 6.1 The excess-return-model $\frac{V}{P}$

Our discounted alphas approach to valuation also allows us to estimate the fundamental value of a stock to an investor who evaluates assets based on their average excess returns. Appendix B.5 explains how to adapt our approach for such a model.

The excess-return-model (ERM)  $\frac{V}{P}$  is interesting to estimate, since it represents the pure discount-rate effect in prices. Furthermore, dividing the ERM-implied V by an accounting quantity such as book equity allows us to isolate the cash-flow information in a valuation ratio based on the accounting measure.

We estimate the ERM-implied V out-of-sample for each stock over 1953m-2023m12 using

<sup>&</sup>lt;sup>27</sup>Other potential explanations include the effect of indexing on prices (Jiang, Vayanos, and Zheng, forthcoming) as well as more general institutional effects that can cause stocks to comove together (see Barberis and Shleifer (2003) and Barberis, Shleifer, and Wurgler (2005)).

the eight-characteristic model. We apply these estimates to answer three questions in asset pricing.

### 6.2 Can we predict persistent differences in average returns?

Before we study firm-level costs of equity, we first examine whether our methods can identify persistent differences in average returns, a question asked earlier by Keloharju et al. (2021). Repeating the analysis done in their paper but sorting stocks based on our ERM-based outof-sample  $\frac{V}{P}$  measure, which captures the pure discount-rate effect in prices, we find that average return differences between high  $\frac{V}{P}$  and low  $\frac{V}{P}$  do tend to come down over time but at a much slower rate than shown in Keloharju et al. (Figure 10). Furthermore, the figure shows a persistent component of roughly 0.2% to 0.3% per month in the cross-section that remains statistically significant at the seven-year horizon (and close to statistically significant even 10 years post portfolio formation). We conclude that average return differences can be more persistent than previously understood.

### 6.3 Does the cost of equity vary across firms and why?

Understanding firm-level variation in the cost of equity is of critical importance, and the starting point is to ask how much variation in cost of equity there is across stocks. However, estimating a measure of cost of equity has been challenging both conceptually (due to the lack of a consensus on how to define it) and statistically (due to the difficulty of working with long-horizon returns), as Fama and French (1997) highlight in the context of industry portfolios.

Since ERM-implied  $\frac{V}{P}$  captures the pure discount-rate effect in prices, it measures the cost of equity at the firm level. In contrast to the internal rate of return (IRR), also used to describe cost of equity, our measure accounts for the exten to which a unit change in IRR has greater impact on the stock prices of high-duration firms.

We document three main findings, without corresponding tabulated results.

1. There is substantial cross-sectional variation in cost of equity, with the firm-level ERMimplied  $\frac{V}{P}$  having a cross-sectional spread of 16.6%.

- 2. The 49 industries of Fama and French explain only around 13.4% of the cross-sectional variation in costs of equity with only 11 industries having a cost of equity that is significantly different from that of the market. This finding implies that there is substantial intra-industry variation in cost of equity that should be important to explore in future research and that estimating cost of equity solely at the level of industry misses important aspects of a firm's cost of capital.
- 3. Risk adjustment through CAPM betas can exacerbate rather than explain the variation in cost of equity across firms; i.e., the inverted security market line, which relates beta and short-horizon stock returns, also applies to costs of equity. The CAPM risk adjustment leads to a higher cross-sectional standard deviation in unexplained costs of equity (CAPM-implied  $\frac{V}{P}$ ) of 17.3%.

### 6.4 Do valuation ratios predict cash-flow growth?

Equipped with the pure discount-rate component of prices, the ERM-implied  $\frac{V}{P}$ , we revisit the finding of De La O et al. (2023) that valuation ratios do not strongly forecast future cash-flow growth.

We form 25 portfolios by independently sorting stocks on size and the market-to-book equity ratio, as typically done in a portfolio analysis in the present-value literature (e.g., Cohen et al. (2003)). We find that earnings are negative around 10% of the time for these portfolios, which makes coming up with a definition of earnings growth challenging. Instead, we ask if dividend growth can be forecasted using a valuation ratio.<sup>28</sup>

We consider two alternative valuation ratios. The first is the market-to-book ratio, which can reflect both cash-flow and discount-rate information. But if firms with high expected dividend growth also tend to have higher discount rates, the two effects may cancel each other out and market-to-book equity variation can cease to forecast future dividend growth. By computing the value-to-book ratio with respect to the excess return model, we isolate

 $<sup>^{28}</sup>$ This is the cash-flow growth term in the Campbell and Shiller (1988) identity.

the dividend-growth information and discount-rate information in the market-to-book ratio:



where V here is the ERM-implied value.

Figure 11 Panel A confirms the finding that the market-to-book ratio does not predict future log dividend growth. However, the ERM-implied  $\frac{V}{B}$  ratio does forecast large differences in future log dividend growth. Furthermore, part of this predictability is tied to CAPMimplied fundamental value, implying that differences in market risk alone does not explain why cash-flow growth information is hidden in the market-to-book ratio. Panel B shows that the other component of the market-to-book ratio, the ERM-implied  $\frac{V}{P}$ , predicts future returns more strongly than the unadjusted market-to-book ratio.

# 7 Conclusion

We develop a novel way to estimate stock-level fundamental values by simply estimating linear regressions. The flexible nature of our methodology allows researchers to use their own inputs and favorite asset-pricing model to come up with bespoke but rigorous estimates of fundamental value, not only for stocks but also for other assets.

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Figure 1: CAPM-Implied Fundamental Values (Out-of-Sample Estimates)

The figure plots out-of-sample estimates of fundamental value over the 2017m1–2023m12 subsample for Apple (Panel A) and Tesla (Panel B). The left plot in both panels shows the CAPM value-to-price ratio, and the right plot in both panels shows the log components of that ratio. We estimate those fundamental values using the paper's discounted alphas approach and the specification in Table 3 Column (2).





This figure compares the market value of the 10 largest US stocks as of the end of December 2023 to their fundamental value implied by either the CAPM (Panel A) or the Fama and French (1993) three-factor model.



Figure 3: Moving-Window Multivariate Coefficients of Stock-Level CAPM  $\frac{V}{P}$  on Characteristics

The figure reports the multivariate projection coefficients,  $\gamma_V$ , linking stock-level CAPM  $\frac{V}{P}$  to stock characteristics. We estimate these coefficients in rolling windows that cover 50 years (with 15 years as a minimum window size at the beginning of the sample period) over the period 1953m6–2023m12. The shaded area represents the 95% bootstrap confidence interval.



Figure 4: Post-Formation Alphas on Portfolios Sorted on Out-of-Sample V/P

The figure reports the evolution of alpha on long-short quintile portfolios formed by sorting on out-of-sample model-specific V/P. The bottom row repeats the analysis using portfolios sorted on the corresponding out-of-sample estimates of one-month  $\alpha$ . Across all panels, the gray shaded area represents the 95% bootstrap confidence interval. The sample period is 1953m6–2023m12 for the CAPM and the Fama and French (1993) three-factor model and 1979m6–2023m12 for the Fama and French (2015) five-factor model.



Figure 5: Out-of-Sample V/P Measure Performance

The figure plots the intercepts from 10-year (Panel A) and 20-year (Panel B) monthly rolling out-of-sample tests of the CAPM V/P measure. The intercept represents the unexplained component of the realized value return (i.e., the return implied by changes in our modelbased estimate of value, not the realized return) after controlling for factor exposures. The gray shaded area represents the 95% heteroskedasticity-consistent confidence interval. Values near zero indicate that the V/P estimator is accurately capturing fundamental value. The sample period is 1953–2023.



Figure 6: Adjusted Value as a Proxy for CAPM-Implied Misvaluations: Comparison to Simple Book-to-Market Equity

The figure plots time-series variation in the cross-sectional  $R^2$  from regressing out-of-sample CAPM  $\frac{V}{P}$  on either the *adjusted value* metric of Cho and Polk (2024) (blue solid line) or the book-to-market equity ratio (orange dashed line). Adjusted value is defined as z(B/M) + z(Prof) - z(Beta), where z is the standardized cross-sectional rank score of the characteristic. The sample period is 1953m6–2023m12.





The figure shows that the recent decline in alpha opportunities can be partly explained by the increase in the persistence of stock-level mispricing. Panel A plots the 10-year moving window estimates of alphas on quintile portfolios sorted on our out-of-sample V/P estimates. Panels B and C plot the alpha payout and the mispricing persistence components of stocklevel mispricing according to equation (21). The evidence is consistent with the interpretation that while alpha predictability has declined in recent years, this has been offset by increased persistence of mispricing. The gray shaded areas represent 95% heteroskedasticity-consistent confidence intervals. We use a ten-year moving window with the first window ending in 1980.





Figure 8: V/P Spread and Mispriced Market Share Over Time

The figure plots the time series of market mispricing measures from 1980 to 2023. Panel A shows the value-to-price (V/P) spread, calculated as the log difference between the V/P of the top third and bottom third portfolios, sorted by V/P. Panel B shows the percentage of market capitalization that is more than 50% mispriced, i.e., where the V/P ratio is outside the range of 0.5 to 1.5. Both panels illustrate periods of high mispricing during the dot-com bubble and after Covid-19.



Figure 9: Cross-Sectional Distribution of V/P vs CAPM Over Time

The figure plots the value-weighted quantiles of V/P from 1980 to 2023, where value-weighted means that each percentile includes the same share of market capitalisation. The lines represent the 1st, 10th, 25th, 50th, 75th, 90th, and 99th percentiles of the cross-sectional distribution of out-of-sample CAPM V/P estimates.



Figure 10: Post-Formation Return Differences: High vs. Low Excess-Return  $\frac{V}{P}$ 

The figure plots long-term average return differences across extreme decile portfolios sorted on our out-of-sample estimated excess-return  $\frac{V}{P}$ . The gray shaded area represents the 95% bootstrap confidence interval. So that our results are directly comparable to those of Keloharju et al. (2021), we limit our analysis to the sample period of 1963m6–2018m12.



Panel A. Forecasting Cash-Flow Growth

Panel B. Forecasting Discount Rates

Figure 11: A Valuation Ratio Predicts Future Cash-Flow Growth

Panel A of the figure plots regression coefficients from predicting N-year post-formation cumulative dividend growth rates on the 25 Fama-and-French (1993) size and book-to-market portfolios using their market-to-book ratio (M/B) (red dashed line), CAPM  $\frac{V}{B}$  (gray dotted line), or excess-return  $\frac{V}{B}$  (blue solid line). Panel B of the figure then forecasts N-year cumulative future stock returns using either the book-to-market ratio (B/M) (red dashed line), CAPM  $\frac{V}{P}$  (gray dotted line), or excess-return  $\frac{V}{P}$  (blue solid line). In both plots, the gray shaded area represents the 95% bootstrap confidence interval.

#### Table 1: Descriptive Statistics

The table reports the correlation (Panel A) and autocorrelation (Panel B) matrix for the eight main characteristics used in the paper. We cross-sectionally rank-transform the first six characteristics and then standardize all variables by their cross-sectional value-weight standard deviation. The sample period is 1953m6–2023m12.

		A. C	ross-Se	ectiona	al Corr	elations	5	
	BM	Prof	Beta	ME	Inv	NetIss	Ret	LagRet
BM	1.00	-0.27	-0.18	-0.36	-0.23	-0.17	-0.29	-0.21
Prof	-0.27	1.00	0.05	0.07	0.13	-0.05	0.09	0.11
Beta	-0.18	0.05	1.00	0.31	0.08	0.19	-0.03	0.02
ME	-0.36	0.07	0.31	1.00	0.23	-0.14	0.17	0.16
Inv	-0.23	0.13	0.08	0.23	1.00	0.19	0.07	0.26
NetIss	-0.17	-0.05	0.19	-0.14	0.19	1.00	-0.00	0.06
Ret	-0.29	0.09	-0.03	0.17	0.07	-0.00	1.00	0.01
LagRet	-0.21	0.11	0.02	0.16	0.26	0.06	0.01	1.00

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	12-Month Lag								
	BM	Prof	Beta	ME	Inv	NetIss	Ret	LagRet	
BM	0.83	-0.03	-0.01	-0.00	0.05	0.01	0.02	0.01	
Prof	-0.05	0.89	0.00	-0.01	-0.05	-0.01	0.02	-0.01	
Beta	-0.01	-0.01	0.90	0.01	0.01	0.04	0.03	0.02	
ME	0.03	0.02	0.00	0.99	-0.02	-0.03	0.02	0.00	
Inv	-0.20	0.04	-0.05	0.04	0.17	0.10	0.13	0.06	
NetIss	-0.14	-0.08	0.10	-0.10	0.01	0.42	0.03	-0.00	
Ret	0.11	0.08	-0.01	-0.01	-0.06	-0.08	0.04	0.01	
LagRet	0.00	-0.00	0.00	-0.00	-0.00	0.00	0.97	-0.00	

## Table 2: Full-Sample Estimates of Stock-level $\frac{V}{P}$

Each column reports, in percentage units, the estimates  $(\widehat{\gamma}_V)$  linking characteristics (z) to a stock's value-to-price ratio  $(\frac{V}{P})$ :

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \gamma_V z_{i,t} + u_{i,t},$$

where  $V_{i,t} \equiv \sum_{s=1}^{\infty} E_t \left[ \widetilde{M}_{t,t+s} D_{i,t+s} \right]$  is the fundamental cash-flow value of stock *i* at time *t*,  $\widetilde{M}_{t,t+s}$  is a candidate cumulative discount factor that depends on the factor model of risk,  $P_{i,t}$  is the market price, and  $u_{i,t}$  is a projection error. Columns report estimates with respect to different factor models (the CAPM, the three-factor model of Fama and French (1993), the five-factor model of Fama and French (2015)) or different sets of characteristics. We report coefficients in percentage units and bootstrap absolute *t* statistics in parentheses. Estimates are based on value-weight stock-level panel regressions over the full sample period of 1953m6–2023m12.

		Factor Model							
	CA	APM	Three-factor		Five-fact				
Characteristic	(1)	(2)	(3)	(4)	(5)	(6)			
BM	9.30 (1.91)	6.95 (1.50)	-3.90 (1.71)	-5.50 (2.44)	0.07 (0.03)	0.37 (0.14)			
Prof	12.53 (2.75)	12.41 (2.83)	$19.00 \\ (4.84)$	18.73 (4.87)	18.68 (4.65)	18.55 (4.46)			
Beta	-14.83 $(3.09)$	-14.03 (3.00)	-10.57 $(2.34)$	-9.96 $(2.22)$	-0.52 $(0.12)$	-0.92 (0.21)			
ME	$1.15 \\ (0.24)$	$1.13 \\ (0.26)$	-0.55 $(0.15)$	-0.63 $(0.19)$	-6.20 (3.09)	-6.14 $(3.09)$			
Inv	-2.04 $(3.59)$	-1.80 (3.41)	-2.21 (3.99)	-1.96 $(3.69)$	-0.55 $(1.08)$	-0.56 $(1.11)$			
NetIss	-3.07 $(5.65)$	-2.85 $(5.47)$	-2.26 (4.51)	-2.06 $(4.33)$	-0.61 $(1.06)$	-0.66 $(1.22)$			
Ret	$\begin{array}{c} 0.83 \\ (1.58) \end{array}$	-0.19 (0.27)	1.32 (2.45)	$\begin{array}{c} 0.39 \\ (0.55) \end{array}$	$2.72 \\ (3.63)$	2.87 (3.29)			
LagRet		-1.05 $(3.14)$		-0.99 $(2.81)$		0.09 (0.21)			

## Table 3: Out-of-Sample Estimates in 2023m12 of Stock-level $\frac{V}{P}$

Each column reports, in percentage units, the estimates  $(\widehat{\gamma}_V)$  linking characteristics (z) to a stock's value-to-price ratio  $(\frac{V}{P})$ :

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \gamma_V z_{i,t} + u_{i,t},$$

where  $V_{i,t} \equiv \sum_{s=1}^{\infty} E_t \left[ \widetilde{M}_{t,t+s} D_{i,t+s} \right]$  is the fundamental cash-flow value of stock *i* at time *t*,  $\widetilde{M}_{t,t+s}$  is a candidate cumulative discount factor that depends on the factor model of risk,  $P_{i,t}$  is the market price, and  $u_{i,t}$  is a projection error. Columns report estimates with respect to different factor models (the CAPM, the three-factor model of Fama and French (1993), the five-factor model of Fama and French (2015)) or different sets of characteristics. We report coefficients in percentage units and bootstrap absolute *t* statistics in parentheses. Estimates are based on value-weight stock-level panel regressions over the 50-year moving window of 1974m1–2023m12, providing out-of-sample estimates for 2023m12.

		Factor Model							
	CA	CAPM Three-factor		Five-	factor				
Characteristic	(1)	(2)	(3)	(4)	(5)	(6)			
BM	$ \begin{array}{c} 11.92 \\ (2.27) \end{array} $	10.09 (2.01)	-1.78 (0.83)	-2.76 (1.24)	2.89 (1.07)	3.30 (1.11)			
Prof	12.99 $(2.08)$	12.97 (2.12)	$23.41 \\ (4.73)$	$23.32 \\ (4.69)$	15.06 (2.98)	$15.01 \\ (3.05)$			
Beta	-13.58 $(2.64)$	-12.96 $(2.61)$	-7.10 $(1.67)$	-6.92 (1.63)	-1.90 (0.36)	-2.43 (0.45)			
ME	$\begin{array}{c} 0.11 \\ (0.02) \end{array}$	$\begin{array}{c} 0.25 \\ (0.04) \end{array}$	-2.11 (0.46)	-2.08 (0.49)	-6.08 $(2.10)$	-5.89 $(2.23)$			
Inv	-2.35 (3.47)	-2.16 (3.46)	-2.78 (4.94)	-2.59 (4.99)	-0.27 (0.49)	-0.30 (0.61)			
NetIss	-3.33 $(5.55)$	-3.16 $(5.54)$	-2.59 (4.57)	-2.47 (4.60)	-0.63 $(1.09)$	-0.70 $(1.25)$			
Ret	$1.09 \\ (1.85)$	$\begin{array}{c} 0.29 \\ (0.34) \end{array}$	1.72 (2.77)	1.10 (1.45)	2.43 (3.16)	2.69 (2.91)			
LagRet		-0.78 (1.97)		-0.63 $(1.60)$		$\begin{array}{c} 0.17 \\ (0.39) \end{array}$			

## Table 4: Post-Formation Mispricing Measures of $\frac{V}{P}$ -Sorted Portfolios

The table reports, in percentage units, the five-year model-specific cumulative abnormal returns (CARs) and average post-formation Cho-Polk portfolio-level  $\frac{V}{P}$  for the extreme quintile portfolios sorted on stock-level out-of-sample  $\frac{V}{P}$  with respect to various factor models. For both CAR and Cho-Polk average  $\frac{V}{P}$ , we exploit a calendar-time approach where, for instance, the CAR is the sum of alphas on 60 portfolios formed in each of the preceding 60 months based on portfolio sorts on  $\frac{V}{P}$  estimated at that point in time. In Panel B, we do not report the results for FF5 V/P, since the limited sample period prevents estimating the Cho-Polk average  $\frac{V}{P}$ . We bold the diagonal elements as those estimates as we expect those estimates to be economically and statistically significant.

	5-Year CAR						
Sorting Variable	$CAR_{CAPM}$	$CAR_{\rm FF3}$	$CAR_{\rm FF5}$				
CAPM $V/P$	$\begin{array}{c} 26.58 \\ (4.09) \end{array}$	19.11 (2.95)	2.95 (0.43)				
FF3 V/P	$23.94 \\ (4.24)$	$28.01 \ (4.93)$	15.49 (2.58)				
FF5 V/P	2.79 (0.29)	11.53 (2.57)	$\begin{array}{c} 13.42 \\ (2.87) \end{array}$				

Panel A. Five-year Cumulative Abnormal Return (CAR)

Panel B. Portfolio Average $\frac{V}{P}$ (Cho and Polk, 2024)								
Model-Specific Average $\frac{V}{P}$								
Sorting Variable	Avg CAPM $\frac{V}{P}$	Avg FF3 $\frac{V}{P}$	Avg FF5 $\frac{V}{P}$					
CAPM $V/P$	$50.06 \\ (2.40)$	28.60 (2.00)	23.83 (2.16)					
FF3 V/P	62.04 (2.76)	$59.57 \\ (2.77)$	18.83 (2.38)					

#### Table 5: Short-Horizon Test of the Value-to-Price Estimator

This table shows the results for the 1953–2023 period, using annualized monthly returns and the CAPM V/P estimator. The table reports the intercept (Alpha), factor loadings (Beta), number of observations, and R-squared from a regression of the realized value-return (X) on factors. The value-return is defined as the excess return plus the mispricing gain. Under the null hypothesis that the estimated value is correct, the intercept should be zero. Heteroskedasticity-consistent standard errors are in parentheses.

	Х	Excess return	Mispricing gain
Alpha	0.013	0.075***	-0.063***
	(0.017)	(0.015)	(0.008)
Beta	-0.090*	$-0.651^{***}$	0.560***
	(0.042)	(0.037)	(0.017)
Num.Obs.	845	845	845
R2	0.010	0.402	0.626
+ p < 0.1,	* $p < 0.0$	5, ** p < 0.01,	*** $p < 0.001$

#### Table 6: Fundamental Value of Russell 1000/2000 Constituents

This table reports estimates of regressions of fundamental value on the Russell 1000/2000 constituent effect of Chang et al. (2015). In particular, we regress out-of-sample CAPM  $\frac{V}{P}$  in percentage units on four indicator variables for the bottom of Russell 1000 (bottom 150 stocks in the index), top of Russell 2000 (top 150 stocks in the index), Russell 1000, and Russell 2000. We report *t*-statistics based on standard errors that are robust to both time and stock-level clustering. The sample period is 1987–2019.

Dependent Variable: Out-of-Sample CAPM $\frac{V}{P}$								
Bottom of Russell 1000	$5.00 \\ (4.71)$		5.01 (4.72)					
Top of Russell 2000		-7.87 (9.17)	-7.91 (9.11)					
Russell 1000	-3.90 (2.84)		-3.59 (2.02)					
Russell 2000		$3.39 \\ (4.12)$	$1.29 \\ (1.42)$					
Fixed effect	Yes	Yes	Yes					

#### Table 7: Incremental Information in Misvaluation Measures for Stock-level $\frac{V}{P}$

The table reports, in percentage units, the in-sample estimated projection coefficients  $(\gamma_V)$  of stock-level value-to-price ratio  $(\frac{V}{P})$  on a vector of stock characteristics (z) that includes (an) existing measure(s) of misvaluation:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \gamma_V z_{i,t} + u_{i,t},$$

where  $V_{i,t} \equiv \sum_{s=1}^{\infty} E_t \left[ \widetilde{M}_{t,t+s} D_{i,t+s} \right]$  is the buy-and-hold fundamental value of future dividends of stock *i* at time *t* discounted with respect to a candidate stochastic discount factor  $\widetilde{M}$ ,  $P_{i,t}$  is the market price, and  $u_{i,t}$  is a projection error. In each regression, we add one of the following misvaluation measures to the specification considered in Table 2 COlumn (2): the fundamental-to-market ratio (*FE/ME*) of Gonçalves and Leonard (2023) (GL), the composite mispricing measures of Stambaugh and Yuan (2017) (SY), and the quality metric of Asness et al. (2019) (AFP). We report coefficients in percentage units and bootstrap absolute *t* statistics in parentheses. The  $\frac{V}{P}$ 's are estimated with respect to the CAPM.

	FE/ME (GL)		Mispr Factor	ricing s (SY)	$\begin{array}{c} Quality \\ (AFP) \end{array}$	
BM	11.02	(1.71)	9.77	(2.20)	8.59	(1.92)
Prof	10.46	(1.61)	11.58	(2.38)	12.98	(2.41)
Beta	-15.95	(2.37)	-12.49	(2.70)	-12.72	(2.77)
ME	0.86	(0.12)	0.43	(0.86)	-1.79	(0.33)
Inv	-1.10	(1.51)	-0.31	(0.67)	-1.69	(3.33)
NetIss	-2.89	(4.22)	-0.31	(1.05)	-1.69	(5.44)
Ret	-0.56	(0.54)	-1.20	(1.69)	0.36	(0.51)
LagRet	-0.52	(0.99)	-1.04	(3.06)	-1.01	(2.82)
FE/ME	8.14	(3.22)				
Mgmt			3.26	(4.26)		
Perf			4.06	(3.12)		
Quality					2.57	(3.02)
Sample period	1975-	-2018	1953-2023		1953-2023	

# Table 8: Do Discretionary Buy-and-Hold Investors Tilt Towards $\frac{V}{P}$ or Alpha?

We regress out-of-sample CAPM  $\frac{V}{P}$  (Panel A, in % units) or out-of-sample one-month CAPM alpha (Panel B, in % units) on an indicator variable for whether the stock is held by Berkshire Hathaway (Warren Buffett) or a broader group of discretionary buy-and-hold investors (Berkshire Hathaway, Tiger Management (closed in 2001), Capital Group, and Dodge & Cox). Panel C regresses the cross-sectionally standardized characteristic ranks of the portfolio on the indicator variables. All regressions assign the same weight to all time periods by deflating all variables by the number of stocks in that month. Equal weight (EW) gives the same weight to all stocks in the cross-section, whereas value weight (VW) uses the market capitalization as the cross-sectional weight. All regressions include a time fixed effect and size control. We report *t*-statistics based on standard errors that are robust to both time and stock-level clustering. The sample period is 1980–2023.

									1		
	Buffett		8.97 (5.20)			5.89 3.95)	4.9 (2.0			4.1	
	Discretiona	lry		3.29 (6.29)		$2.91 \\ 5.58)$			.17 .59)	3.74 (4.39	
	Regression we	eight	EW	EW	]	ΞW	VV	V V	W	VW	/
	Panel B. Short-	-term A	lpha (	LHS: C	)ut-c	of-San	nple (	CAPM	One-	-Mon	th $\alpha$ )
	Buffett		0.053			.090	0.04			0.03	
			(2.23)	0.047	``	3.75)	(1.2)	/	0.00	(1.0)	,
	Discretiona	ry		-0.047 (5.67)		$0.052 \\ 5.24)$			$026 \\ .85)$	0.02 (1.6)	
	Regression we	eight	EW	EW	]	EW	VV	V V	W	VV	V
	1	Panel C	C. Char	acteris	tics	of Sto	ock H	oldings	3		
	LHS:	BM	Pro	of Be	eta	Inv	v l	VetIss	R	et	LagRet
	Buffett	-0.160	0.06	67 -0.	336	-0.1	54 -	0.241	-0.0	080	-0.067
		(1.16)	(0.4)	(2.	59)	(1.6)	3) (	(2.58)	(2.1)	19)	(1.94)
Ľ	Discretionary	0.099			155	-0.20		0.242	-0.2		-0.223
		(1.95)	(0.6)	8) (3.	24)	(6.3)	1) (	(6.44)	(12.	17)	(10.54)
Reg	ression weight	VW	VV	V V	W	VV	V	VW	V	W	VW

Panel A. Underpricing (LHS: Out-of-Sample CAPM  $\frac{V}{P}$ )

#### Table 9: Private Equity Funds Buy Low and Sell High

This table shows that stocks delisted due to private equity buyout tend to be significantly underpriced (relative to the CAPM), whereas those sold publicly by private equity funds tend to be significantly overpriced according to our estimates. Interestingly, the characteristics private equity funds look for when buying or selling coincide with the characteristics our model shows predict CAPM misvaluation. The sample period is 1981 to 2023.

Dependent Variable: Out-of-Sample CAPM $\frac{V}{P}$								
PE Buyout	8.87 (11.78)	3.19 (4.33)			6.74 (5.10)			
PE Exit (Sale)			-14.36 (25.05)	-12.50 (14.54)	-15.92 (12.35)			
Sample	Delisting stocks	All	IPO stocks	All	All			

Panel A. Equity Valuation Relative to the CAPM

Panel B. Characteristics of Stocks: Buyout

BM	Prof	Size	Beta	Inv	NetIss	Ret	LagRet
	$0.536 \\ (15.80)$						

Panel C. Characteristics of Stocks: Exit (Sale) BM Prof Size Beta Inv NetIss Ret LagRet -0.4270.3500.9811.1720.039 0.3380.0640.050

(1.03)

(15.88)

(1.29)

(1.04)

(22.09)

(27.83)

(14.05)

(11.63)

#### Table 10: Institutional Ownership and V/P Analysis

Panel A shows the value-weighted average underpricing for high and low institutional ownership stocks. Stocks with high institutional ownership had a lower value-to price ratio. Panel B shows that the main characteristic driving this lower V/P is Beta. Institutional ownership data uses 13-F data as per the methodology from Chen, Hong, and Stein (2002). High versus low institutional ownership ratio is defined by whether stocks are above or below the median institutional ownership level for stocks in their size decile, where deciles and medians are calculated using NYSE breakpoints. The regression is value-weighted and uses date fixed effects and clusters standard errors by date and stock. The sample period is 1980-2023.

Inst Ownership	$\frac{V}{P} - 1 \text{ (ppt)}$			Model 1	
High	-2.558	BM		0.002	
	(0.448)			(0.004)	
Low	1.861		Prof	0.015	
	(0.906)			(0.007)	
Difference $(Hi - Lo)$	-4.418		Beta	0.045	
	(0.961)			(0.005)	
Num.Obs.	1641217		Size	0.018	
Std.Errors	by: permno & date			(0.004)	
			Num.Obs.	1655752	
			R2	0.372	
			R2 Within	0.083	
			Std.Errors	by: permno & date	
			FE: date	Х	

Panel A: Average underpricing by IO share Panel B: Regression of IO share on characteristics

# A Additional Results

Pa	nel A. Value-to-Price $(\gamma_V)$	Panel B. Monthly Alpha $(\gamma^{1m}_{\alpha})$			
BM	9.3	BM	0.17		
Prof	12.5	Prof	0.21		
Beta	-14.8	Beta	-0.16		
ME	1.2	ME	0.01		
Inv	-2.0	Inv	-0.03		
NetIss	-3.1	NetIss	-0.10		
Ret	0.8	Ret	0.23		

# Figure A1: Multi-Characteristic Model of Stock-Level $\frac{V}{P}$ and One-Month $\alpha$ : CAPM Benchmark

These figures compare coefficients linking stock characteristics to  $\frac{V}{P}$  to corresponding estimates linking those characteristics to  $\alpha$ . We describe the former set of estimates in Table 2; we estimate the latter set of estimates in a value-weight stock-level panel regression over 1953m6–2023m12



Panel A. Fundamental Investing (OOS  $\frac{V}{P}$  Sort) Panel B. Alpha Maximizing (OOS  $\alpha^{1m}$  Sort)

# Figure A2: 3-Year Cumulative Returns: Stocks with High OOS CAPM V/P vs. with High OOS CAPM 1-Month Alpha

The figure reports three-year log cumulative returns on stocks in either the top out-ofsample (OOS) CAPM  $\frac{V}{P}$  decile (left plot) or in the top OOS one-month CAPM  $\alpha$  decile (right plot). We plot 3-year log cumulative returns on the market portfolio in light orange for comparison. The sample period is 1953m6–2023m12.



Figure A3: Spread of V/P vs Baker-Wurgler sentiment index

This figure reports the top vs bottom tercile value-weighted spread of  $\log(V/P)$  against the sentiment index from Baker and Wurgler (2006), 1980 – 2022. The two series display a 23% correlation in levels and an 8% correlation in annual changes. During the dot-com run up, the V/P spread reaches its maximum in March 2000 when the Nasdaq reaches its maximum, whereas the sentiment index peaks one year later in February 2021.

#### Table A1: Comparison of Cho-Polk t statistics Across Estimation Windows

The table shows how the *t*-statistic of the average time-series  $\frac{V}{P}$  changes across different ways of estimating an out-of-sample stock-level  $\frac{V}{P}$ . Our baseline method is to use a moving window of 50 years and no exponential weighting (i.e., an exponential weight factor of 1.00). On this basis, a 50-year moving window combined with an exponential weight factor of 0.98 or an expanding window combined with an exponential weight factor of 0.97 tend to generate performance stable across the two main risk models, the CAPM and the three-factor model of Fama and French (1993).

		CAPM $\frac{V}{P}$				3-Factor $\frac{V}{P}$			
Exponential	Moving Window			Expanding	Moving Window			Expanding	
Weight Factor	50yrs	40yrs	30yrs	Window	50yrs	40yrs	30yrs	Window	
1.00	2.40	2.46	2.38	2.10	2.77	2.57	2.31	2.76	
0.99	2.51	2.52	2.44	2.24	2.69	2.46	2.27	2.70	
0.98	2.62	2.60	2.54	2.37	2.61	2.36	2.24	2.62	
0.97	2.69	2.67	2.67	2.57	2.50	2.24	2.18	2.54	

t-statistics from Portfolio Average  $\frac{V}{P}$  based on Cho and Polk (2024)

# Table A2: Post-Formation Alphas on $\frac{V}{P}$ -Sorted Portfolios: Comparison to the Simple Discounted Sum of Alphas Approach

The table reports the average post-formation Cho-Polk portfolio  $\frac{V}{P}$  across quintile portfolios sorted on stock-level out-of-sample CAPM  $\frac{V}{P}$ , but estimated using a  $\rho$ -discounted sum of alphas approach that ignores the covariance component of discounted alphas or the differences in cash-flow duration across stocks.

	1				
	Model-Specific Average $\frac{V}{P}$				
Sorting Variable	Avg CAPM $\frac{V}{P}$	Avg FF3 $\frac{V}{P}$	Avg FF5 $\frac{V}{P}$		
CAPM V/P ( $\rho$ -discounted Alphas)	$43.24 \ (1.87)$	18.31     (1.79)	1.23 (0.06)		
FF3 V/P ( $\rho$ -discounted Alphas)	58.06 (2.53)	$54.00 \ (2.97)$	4.53 (0.22)		

Portfolio Average  $\frac{V}{P}$  (Cho and Polk, 2024)

# Table A3: Testing Out-of-Sample Stock-Level $\frac{V}{P}$ with Average Portfolio $\frac{V}{P}$

The table reports average portfolio  $\frac{\widehat{V}}{P}$  based on the methodology of Cho and Polk (2023). The different columns specify the factor model with respect to which the stock-level  $\frac{V}{P}$  is estimated. The different rows indicate the risk model used to estimate the Cho-Polk  $\frac{V}{P}$ . The reported coefficients are the estimated in-sample average (as opposed to conditional stock-level)  $\frac{V}{P}$  and their difference between the two extreme quintile value-weighted portfolio formed based on monthly NYSE cutoff values of out-of-sample estimated stock-level  $\frac{V}{P}$ . This result is for the eight-characteristic version of our implementation. The result for the 5-factor, 5-factor version is inaccurate, since there is not enough sample years to reliably estimate the candidate SDF loadings on five different factors.

Stock $\frac{V}{P}$ Model,	Portfolio Average $\frac{V}{P} - 1$						
Portfolio $\frac{V}{P}$ Model	Lo	2	3	4	Hi	Hi - Lo	p(Hi - Lo)
CAPM, CAPM	-18.76 (-2.37)	0.73 (0.17)	10.92 (2.05)	30.92 (2.80)	31.30 (2.22)	50.06 (2.40)	0.016
CAPM, 3-Factor	-11.58 $(-1.87)$	-1.03 (-0.22)	$5.56 \\ (0.85)$	$19.30 \\ (2.34)$	$17.02 \\ (1.95)$	28.60 (2.00)	0.046
CAPM, 5-Factor	-5.64 $(-1.74)$	-4.13 $(-1.05)$	3.68 (1.32)	14.59 (2.32)	18.19 (1.97)	23.83 (2.16)	0.031
3-Factor, 3-Factor	-34.51 (-2.80)	-13.88 (-2.38)	6.82 (1.45)	21.83 (3.37)	25.07 (2.42)	59.57 (2.77)	0.006
3-Factor, CAPM	-31.41 (-2.25)	-10.40 (-2.00)	7.37 (1.57)	20.53 (3.02)	30.64 (2.95)	62.04 (2.76)	0.006
3-Factor, 5-Factor	-12.52 (-1.88)	4.09 (0.69)	$\begin{array}{c} 0.97 \\ (0.23) \end{array}$	6.57 (1.47)	$6.30 \\ (1.33)$	18.83 (2.38)	0.017
5-Factor, 5-Factor	-0.36 (-0.02)	-0.63 (-0.95)	$1.59 \\ (0.09)$	$1.61 \\ (0.03)$	4.08 (0.07)	4.44 (0.06)	0.953
5-Factor, CAPM	-33.55 $(-1.07)$	$16.90 \\ (1.37)$	22.97 (0.89)	32.43 (0.87)	39.34 (0.80)	$72.90 \\ (0.95)$	0.340
5-Factor, 3-Factor	-17.14 (-0.91)	12.86 (1.01)	7.30 (0.63)	10.29 (0.73)	12.17 (0.74)	29.32 (0.88)	0.377
### Table A4: Validating Stock-Level $\frac{V}{P}$ Estimates with Average Portfolio $\frac{V}{P}$

The table reports average portfolio  $\frac{V}{P}$  based on the methodology of Cho and Polk (2023). The different columns specify the factor model with respect to which the stock-level  $\frac{V}{P}$  is estimated. The different rows indicate the risk model used to estimate the Cho-Polk  $\frac{V}{P}$ . The reported coefficients are the estimated in-sample average (as opposed to conditional stock-level)  $\frac{V}{P}$  and their difference between the two extreme quintile value-weighted portfolio formed based on monthly NYSE cutoff values of out-of-sample estimated stock-level  $\frac{V}{P}$ . This result is for the seven-characteristic version of our implementation.

Stock $\frac{V}{P}$ Model,			Portfoli	o Averaş	ge $\frac{V}{P}$ –	1	
Portfolio $\frac{V}{P}$ Model	Lo	2	3	4	Hi	Hi - Lo	p(Hi - Lo)
CAPM, CAPM	-23.11 (-2.86)	-7.01 (-1.50)	8.52 (1.51)	24.49 (3.18)	35.49 (3.11)	58.60 (3.44)	0.001
CAPM, 3-Factor	-19.63 (-2.41)	-8.69 (-1.71)	4.64 (0.78)	$16.42 \\ (2.06)$	24.28 (2.05)	43.91 (2.27)	0.023
CAPM, 5-Factor	-7.78 $(-2.49)$	-4.85 $(-1.33)$	-3.97 $(-1.15)$	12.22 (1.86)	12.43 (1.95)	20.22 (2.36)	0.018
3-Factor, 3-Factor	-26.15 (-2.13)	-6.42 (-1.97)	2.22 (0.46)	6.76 (1.45)	15.25 (1.56)	41.40 (2.06)	0.039
3-Factor, CAPM	-19.38 (-1.05)	2.09 (0.19)	6.85 (0.74)	$1.40 \\ (0.17)$	$10.89 \\ (0.68)$	30.27 (0.93)	0.352
3-Factor, 5-Factor	-11.40 (-1.46)	$1.26 \\ (0.37)$	-1.03 (-0.30)	8.20 (1.10)	5.68 (1.65)	17.09 (2.18)	0.029
5-Factor, 5-Factor	-6.57 $(-1.12)$	7.37 (0.88)	-2.37 (-0.75)	6.29 (2.39)	5.81 (1.41)	12.38 (2.03)	0.042
5-Factor, CAPM	-41.63 (-1.26)	$\begin{array}{c} 0.57 \\ (0.05) \end{array}$	23.32 (1.12)	24.10 (1.41)	50.99 (1.16)	92.63 $(1.24)$	0.216
5-Factor, 3-Factor	-19.83 (-1.51)	1.90 (0.23)	10.21 (1.43)	13.81 (2.10)	23.06 (1.80)	42.89 (1.76)	0.078

### Table A5: V/P Spread and Subsequent Long-term Returns

This table reports the results of regressions of the V/P spread on the subsequent 5-year cumulative abnormal return (CAR) of the long-short portfolio. Columns report results for the full sample and for the post-1980 subsample, using both levels and annual changes specifications. The V/P spread is calculated as the log difference between the top third and bottom third portfolios sorted by V/P. Newey West Standard errors are in parentheses, with 60 lags for levels, and 12 for annual changes.

	Levels	Levels post-1980	Annual changes	Annual changes post-1980
V/P spread	-0.029	0.228**	0.142	0.210
	(0.089)	(0.083)	(0.111)	(0.141)
(Intercept)	0.092*	-0.044	0.000	-0.003
	(0.043)	(0.053)	(0.009)	(0.010)
Num.Obs.	785	468	773	456
R2	0.002	0.043	0.008	0.022

+ p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

#### Table A6: Risk and Returns to a Fundamental Investing Strategy

This table shows that a strategy that bets on high out-of-sample (OOS) estimates of CAPM  $\frac{V}{P}$  deliver strong CAPM alphas along with low volatility and turnover. The strategy forms a monthly-rebalanced portfolio of the highest-decile OOS CAPM  $\frac{V}{P}$ . For comparison, we report the results from betting on the highest-decile out-of-sample CAPM one-month  $\alpha^{1m}$ . The returns and volatilities are in percentages; we compute idiosyncratic volatility with respect to the three-factor model. Retention refers to the value-weighted probability that a stock in the portfolio remains in the portfolio after either one year or five years.

	High OOS $\frac{V}{P}$	High OOS $\alpha^{1m}$
$\overline{R}^e$	0.84	1.04
$\sigma(R^e)$	3.88	4.60
$\alpha_{CAPM}$	$0.42 \\ (4.47)$	$0.49 \\ (5.25)$
$\beta_{CAPM}$	0.65	0.86
$\alpha_{FF3}$	$\begin{array}{c} 0.25 \ (2.94) \end{array}$	0.44 (4.92)
$\beta_{FF3,MKT}$	0.67	0.81
$\beta_{FF3,SMB}$	0.17	0.34
$\beta_{FF3,HML}$	0.44	0.12
$\sigma_{idio}$	2.31	2.42
1-Yr Retention	73%	26%
5-Yr Retention	55%	21%

	Book_based	Price_based
BM	0.290	0.077
	(0.011)	(0.002)
Prof	-0.070	0.049
	(0.006)	(0.002)
Beta	-0.159	-0.131
	(0.006)	(0.002)
Size	-0.065	0.003
	(0.005)	(0.001)
Inv	0.008	-0.007
	(0.003)	(0.001)
NetIss	-0.036	-0.015
	(0.004)	(0.001)
Ret	0.036	-0.006
	(0.004)	(0.001)
LagRet	0.002	-0.010
	(0.003)	(0.001)
Num.Obs.	2393657	2393657
R2	0.097	0.852
R2 Within	0.093	0.852
Std.Errors	by: permno & ym	by: permno & ym
FE: ym	Х	Х

Table A7: The table reports value-weighted regressions of out-of-sample book-based and price-based V/P estimates on stock characteristics. The weighted average correlation between the two estimators is 0.5. Book-based value-to-price ratio equals book-to-market multiplied by the estimated value-to-book using the methodology described in Appendix D. Double clustered standard errors in parentheses. The R2 of the price-based estimator is higher than that of the book-based estimator because the price-based estimator is a direct linear function of these characteristics, whereas the book based estimator is transformed to recover V/P implied by estimates of deviations of V/B from the market average following  $\frac{\widehat{V}}{P} = \frac{\widehat{B}}{P}(\frac{\widehat{P}}{B} - \frac{\overline{P}}{B} + \frac{\overline{M}}{B})$ 

## **B** Theory Appendix

## B.1 The value-to-price identity (Lemma 1)

The definition of  $V_{i,t}$  in equation (2) (Definition 1) and the law of iterated expectations imply that the fundamental asset pricing equation holds for  $V_{i,t}$  with respect to  $\widetilde{M}$ :

$$V_{i,t} = E_t \left[ \widetilde{M}_{t+1} \left( D_{i,t+1} + V_{i,t+1} \right) \right],$$
(22)

where  $\widetilde{M}_{t+1}$  is the one-period candidate SDF. Dividing both sides by  $P_{i,t}$  and doing some add-and-subtract gives

$$\frac{V_{i,t}}{P_{i,t}} = E_t \left[ \widetilde{M}_{t+1} \left( \frac{D_{i,t+1}}{P_{i,t}} + \frac{P_{i,t+1}}{P_{i,t}} - \frac{P_{i,t+1}}{P_{i,t}} + \frac{V_{i,t+1}}{P_{i,t}} \right] + \underbrace{1 - E_t \left[ \widetilde{M}_{t+1} \left( 1 + R_{f,t} \right) \right]}_{=0 \text{ if } \widetilde{M} \text{ explains the risk-free rate}}$$
(23)

Next, rearrange the terms to get the law of motion for  $\frac{V}{P}$ :

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \underbrace{\frac{\alpha_{i,t}}{1 + R_{f,t}}}_{=E_t \left[\widetilde{M}_{t+1}R_{i,t+1}^e\right]} + E_t \left[\widetilde{M}_{t+1}\frac{P_{i,t+1}}{P_{i,t}}\left(\frac{V_{i,t+1}}{P_{i,t+1}} - 1\right)\right].$$
(3)

### B.2 An approximate value-to-price identity

Up to a small approximation error, we can re-express the term inside the expectation in equation (3) in terms of the first and second moments of  $\frac{V}{P}$  at time t + 1:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \frac{\alpha_{i,t}}{1 + R_{f,t}} + E_t \left[ \widetilde{M}_{t+1} (1 + G_{i,t+1}) \right] E_t \left[ \frac{V_{i,t+1}}{P_{i,t+1}} - 1 \right] 
+ (1 + E_t [G_{i,t+1}]) Cov_t \left( \widetilde{M}_{t+1}, \frac{V_{i,t+1}}{P_{i,t+1}} \right) + \frac{1}{1 + R_{f,t}} Cov_t \left( G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}} \right),$$
(24)

where  $1 + G_{i,t+1} \equiv \frac{P_{i,t+1}}{P_{i,t}}$  denotes capital gain.

The restated identity, which simplifies the exact law of motion in equation (3), further elucidates the intuition behind the identity. If  $E_t \left[ \widetilde{M}_{t+1}(1+R_{i,t+1}) \right]$  equals one on average,  $E_t \left[ \widetilde{M}_{t+1}(1+G_{i,t+1}) \right]$  is less than one on average. Hence, the term acts as a time discount

on the conditional next-period  $\frac{V}{P}$ . The next two covariance terms shows that  $\frac{V}{P}$  that occurs in a high- $\widetilde{M}$  state or a high-capital-gain state matters more. Furthermore, having expressed the identity in terms of the first two moments is useful, since these moments are easier to relate to the existing asset pricing literature on short-horizon expected returns than the third moment.

To see how we arrive at the approximate identity, The definitions of covariance and coskewness tell us that for any random variables A, B, C with standard deviations  $\sigma_A$ ,  $\sigma_B$ ,  $\sigma_C$ :

$$E(ABC) = E(AB)E(C) + E(A)Cov(B,C) + E(A)cov(B,C) + Coskew(A,B,C)\sigma_A\sigma_B\sigma_C$$

Where:

$$Coskew(A, B, C) = \frac{E[(A - E(A))(B - E(B))(C - E(C))]}{\sigma_A \sigma_B \sigma_C}$$

If we apply this identity to the product of  $\widetilde{M}_{t+1}$ ,  $\frac{P_{i,t+1}}{P_{i,t}}$ ,  $\operatorname{and}\left(\frac{V_{i,t+1}}{P_{i,t+1}}-1\right)$  and define  $G_{i,t+1} = \frac{P_{i,t+1}}{P_{i,t}} - 1$ , then the law of motion in equation (3) becomes:

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \frac{\alpha_{i,t}}{1 + R_{f,t}} + E_t \left[ \widetilde{M}_{t+1} \left( 1 + G_{i,t+1} \right) \right] E_t \left[ \frac{V_{i,t+1}}{P_{i,t+1}} - 1 \right] + \left( 1 + E_t \left[ G_{i,t+1} \right] \right) Cov_t \left( \widetilde{M}_{t+1}, \frac{V_{i,t+1}}{P_{i,t+1}} \right) \\
+ E_t \left[ \widetilde{M}_{t+1} \right] Cov_t \left( G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}} \right) + Coskew_t (\widetilde{M}_{t+1}, G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}}) \sigma_t \left( \widetilde{M}_{t+1} \right) \sigma_t \left( G_{i,t+1} \right) \sigma_t \left( \frac{V_{i,t+1}}{P_{i,t+1}} \right)$$

The last coskewness term is small compared to the terms involving a covariance. To see this, the bound on the correlation implies

$$(1 + E_{t} [G_{i,t+1}]) Cov_{t} \left(\widetilde{M}_{t+1}, \frac{V_{i,t+1}}{P_{i,t+1}}\right) \leq (1 + E_{t} [G_{i,t+1}]) \sigma_{t} \left(\widetilde{M}_{t+1}\right) \sigma_{t} \left(\frac{V_{i,t+1}}{P_{i,t+1}}\right)$$

$$\left|E_{t} \left[\widetilde{M}_{t+1}\right] Cov_{t} \left(G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}}\right)\right| \leq E_{t} \left[\widetilde{M}_{t+1}\right] \sigma_{t} (G_{i,t+1}) \sigma_{t} \left(\frac{V_{i,t+1}}{P_{i,t+1}}\right)$$

$$\left|Coskew_{t}(\widetilde{M}_{t+1}, G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}})\sigma_{t} \left(\widetilde{M}_{t+1}\right) \sigma_{t} (G_{i,t+1}) \sigma_{t} \left(\frac{V_{i,t+1}}{P_{i,t+1}}\right)\right| \leq \left|Coskew_{t}(\widetilde{M}_{t+1}, G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}})\sigma_{t} \left(\widetilde{M}_{t+1}\right) \sigma_{t} (G_{i,t+1}) \sigma_{t} \left(\frac{V_{i,t+1}}{P_{i,t+1}}\right)\right| \leq \left|Coskew_{t}(\widetilde{M}_{t+1}, G_{i,t+1}, \frac{V_{i,t+1}}{P_{i,t+1}})\right| \sigma_{t} \left(\widetilde{M}_{t+1}\right) \sigma_{t} (G_{i,t+1}) \sigma_{t} \left(\frac{V_{i,t+1}}{P_{i,t+1}}\right)$$

The coskewness term involves the product of three standard deviation, whereas the covariance terms only involve two. For a realistic assumptions and calibrations, the coskewness is of an order not greater than 1. For example, under joint lognormality a reasonable calibration gives a maximum absolute value coskewness of around 1.3. Hence, compared to the covariance terms, the coskewness term is smaller by the factor of the candidate SDF volatility or the capital gain volatility, which are substantially less than 1.

To confirm that the coskewness is not large without making any assumptions on the distribution of returns, we can calculate the empirical coskewness for all stocks with at least 10 annual observations in our dataset, using proxies for  $\widetilde{M}_{t+1}$  and  $\frac{V_{i,t+1}}{P_{i,t+1}}$ . If we assume that  $\widetilde{M}_{t+1} = 1 - R_{m,t+1}$  (i.e. CAPM), and proxy  $\frac{V_{i,t+1}}{P_{i,t+1}}$  with market to book, then the median absolute value of empirical coskew is 0.17 and the largest for any stock is 2.2. If we instead assume  $\widetilde{M}_{t+1} = R_{m,t+1}^{-1}$  so that the SDF is the marginal utility of a log investor fully invested in the market, then the median is 0.17 and the largest is 1.6. If we let  $\widetilde{M}_{t+1} = R_{m,t+1}^{-20}$ , allowing the marginal investor to have CRRA utility with an implausibly high level of risk aversion, than the median is still just 0.13 and the largest is 2.7. Thus any empirical estimation of the quantities involved in calculating  $\frac{V}{P}$  is unlikely to place a large weight on the coskew term.

For this reason, we focus on estimating the covariance components and treat coskewness as part of the residual term of the regression that uncovers a value projection.

# **B.3** Linear projection in the approximate $\frac{V}{P}$ identity

We model  $\frac{V}{P}$  as a linear projection on stock characteristics:  $\frac{V_{i,t}}{P_{i,t}} - 1 = h(z_{i,t};\gamma_{\delta}) + u_{i,t}$ . Plugging this in, equation (24) simplifies to

$$\frac{\alpha_{i,t}}{1+R_{f,t}} = \gamma_V[z_{i,t} - E_t \left[\widetilde{M}_{t+1}(1+G_{i,t+1})\right] E_t[z_{i,t+1}] - (1+E_t[G_{i,t+1}]) Cov_t \left(\widetilde{M}_{t+1}, z_{i,t+1}\right) - \frac{1}{1+R_{f,t}} Cov_t \left(G_{i,t+1}, z_{i,t+1}\right)] + u_{i,t},$$
(25)

In deriving the last equation, we assume that the covariances involving  $u_{i,t+1}$  are small:  $Cov_t\left(\widetilde{M}_{t+1}, u_{i,t+1}\right) \approx 0$  and  $Cov_t\left(G_{i,t+1}, u_{i,t+1}\right) \approx 0$ . One may worry that capital gain and  $u_{i,t+1}$ , the unexplained part of abnormal price, would covary if a price run-up is a signal of overpricing, for instance. However, such an effect would be absorbed by the characteristic vector  $z_{i,t+1}$  if it includes the return characteristic (momentum).

To understand the regression model in equation (25), note that the expression in square brackets is approximately equal to  $E_t \left[ z_{i,t} - \widetilde{M}_{t+1} \left( 1 + G_{i,t+1} \right) z_{i,t+1} \right]$ .<sup>29</sup> In other words, it is the expected change in the discounted, price-adjusted level of the characteristics. If we think of the characteristics as a stock of value that gives us a flow of alphas, then this metric shows how much of the characteristic stock is "paid out" to deliver the alphas for the period. Regressing this metric on the alphas tells us how much alpha is delivered by each increment of the characteristic, which is what the slope coefficient  $\gamma_V$  measures. Multiplying this coefficient by the characteristic's level tells us how much discounted cumulative alpha we should expect to realize as the whole characteristic level is paid out—i.e.,  $\frac{V}{P} - 1$ .

For example, suppose momentum is associated with positive alphas but decays fast (i.e.  $E_t(z_{i,t+1})$  is close to 0). Then  $z_{i,t} - E_t\left[\widetilde{M}_{t+1}\left(1 + G_{i,t+1}\right)z_{i,t+1}\right]$  is close to  $z_{i,t}$ , and so the delta coefficient is almost the same as the one period alpha coefficient. Whereas if, for example, the book-to-market-equity ratio decays very slowly,  $E_t\left[z_{i,t} - \widetilde{M}_{t+1}\left(1 + G_{i,t+1}\right)z_{i,t+1}\right]$  is close to 0. So any ability of the book-to-market-equity ratio to predict alpha will be associated with large  $\frac{V}{P} - 1$ .

## **B.4** Estimating $\frac{V}{P}$ via discounted alphas

Applying the model in Section 1.3 to equation (25),

$$\frac{1}{1+R_{f,t}}\alpha_{i,t} = \gamma_V[z_{i,t} - \left(1 + E_t\left[\widetilde{M}_{t+1}G_{i,t+1}^e\right]\right)E_t[z_{i,t+1}] \\ - \left(1 + R_{f,t} + E_tG_{i,t+1}^e\right)Cov_t\left(\beta_{z,i,t}f_{t+1}, \widetilde{M}_{t+1}\right) \\ - \frac{1}{1+R_{f,t}}Cov_t\left(\beta_{z,i,t}f_{t+1} + \epsilon_{z,i,t+1}, f_{t+1}'\beta_{G,i,t}' + \epsilon_{G,i,t+1}\right)] + u_{i,t}$$

 $<sup>^{29}</sup>$ The approximation employed in equation (24) links this expression to the version in equation (25)

Since we require  $E_t\left[\widetilde{M}_{t+1}f_{t+1}\right] = 0$ ,

$$E_t \left[ \widetilde{M}_{t+1} G_{t+1}^e \right] = E_t \left[ \widetilde{M}_{t+1} (\alpha_{G,i,t} + \beta_{G,i,t} f_{t+1}) \right] = \frac{1}{1 + R_{f,t}} \alpha_{G,i,t}$$

$$E_t G_{i,t+1}^e = \alpha_{G,i,t} + \beta_{G,i,t} \lambda_t$$

$$Cov_t \left( \beta_{z,i,t} f_{t+1}, \widetilde{M}_{t+1} \right) = \underbrace{E_t \left[ \widetilde{M}_{t+1} f_{t+1} \right]}_{=0} \beta'_{z,i,t} - \frac{\lambda_t \beta'_{z,i,t}}{1 + R_{f,t}} = -\frac{\lambda_t \beta'_{z,i,t}}{1 + R_{f,t}}$$

$$Cov_t \left( \beta_{z,i,t} f_{t+1} + \epsilon_{z,i,t+1}, f'_{t+1} \beta'_{G,i,t} + \epsilon_{G,i,t+1} \right) = \beta_{G,i,t} \Sigma_{f,t} \beta'_{z,i,t} + \sigma_{G,z,i,t},$$

where  $E_t f_{t+1} = \lambda_t$ ,  $\Sigma_{f,t} \equiv Var_t(f_{t+1})$ , and  $\sigma_{G,z,i,t} \equiv Cov_t(\epsilon_{G,i,t+1}, \epsilon_{z,i,t+1})$ . Hence, the equation at the top becomes

$$\alpha_{i,t} = \gamma_{V}[(1+R_{f,t})z_{i,t} - (1+R_{f,t}+\alpha_{G,i,t})E_{t}z_{i,t+1} + \beta_{z,i,t}\lambda_{t}\left(1+R_{f,t}+\alpha_{G,i,t}+\lambda_{t}'\beta_{G,i,t}'\right) - \beta_{G,i,t}\Sigma_{f,t}\beta_{z,i,t}' - \sigma_{G,z,i,t}] + \widetilde{u}_{i,t},$$

where  $\widetilde{u}_{i,t} \equiv (1 + R_{f,t})u_{i,t}$ . Rewriting,

$$\alpha_{i,t} = \gamma_{V} \underbrace{\left[ \underbrace{(1+R_{f,t})z_{i,t}}_{1. \text{ Alpha effect}} - \underbrace{(1+R_{f,t}+\alpha_{G,i,t})(\alpha_{z,i,t}+\beta_{z,i,t}\lambda_{t})}_{2. \text{ Expected discounted decay effect}} + \underbrace{(1+R_{f,t}+\alpha_{G,i,t})\beta_{z,i,t}\lambda_{t} - \beta_{G,i,t}(\Sigma_{f,t}-\lambda_{t}\lambda_{t}')\beta_{z,i,t}'}_{3a. \text{ Systematic covariance effect}} - \underbrace{\sigma_{G,z,i,t}}_{3b. \text{ Idiosyncratic covariance effect}} \right] + \widetilde{u}_{i,t}.$$

To see where these terms come from, recall that applying the covariance rule to the valueto-price identity in equation (3) gives

$$\frac{V_{i,t}}{P_{i,t}} - 1 = \underbrace{\frac{\alpha_{i,t}}{1 + R_{f,t}}}_{1. \text{ Alpha effect}} + \underbrace{E_t \left[\widetilde{M}_{t+1} \left(1 + G_{i,t+1}\right)\right] E_t \left[\frac{V_{i,t+1}}{P_{i,t+1}} - 1\right]}_{2. \text{ Expected discounted decay effect}} + \underbrace{Cov_t \left(\widetilde{M}_{t+1} \left(1 + G_{i,t+1}\right), \frac{V_{i,t+1}}{P_{i,t+1}}\right)}_{3. \text{ Covariance effect}},$$

which implies that a characteristic has a higher  $\gamma_V$  coefficient if the characteristic (1) has a large alpha, (2) decays slowly, or (3) covaries with the price-augmented- $\widetilde{M}$  in a way that magnifies the  $\gamma_V$ . Applying this to the previous regression-style equation, for a given level of  $\alpha$ , the coefficient  $\gamma_V$  is larger if

(1) z is small (so that the given  $\alpha$  is generated from a small characteristic deviation);

(2) z decays slowly (i.e.,  $E_t[z_{i,t+1}] = \alpha_{z,i,t} + \beta_{z,i,t}\lambda_t$  is close to z, which means the given level of  $\alpha$  is generated despite a small expected decay in  $\frac{V}{P}$ ); or

(3) z covaries with  $\widetilde{M}_{t+1}(1+G_{i,t+1})$  in a way that magnifies the overall effect by diminishing the expected risk-and-capital-gain-adjusted decay of z.

Crossing out the term  $(1 + R_{f,t} + \alpha_{G,i,t}) \beta_{z,i,t} \lambda_t$  from the regression-style equation above,

$$\alpha_{i,t} = \gamma_{V}[(1+R_{f,t})z_{i,t} - (1+R_{f,t}+\alpha_{G,i,t})\alpha_{z,i,t} - \beta_{z,i,t}(\Sigma_{f,t}-\lambda_{t}\lambda_{t}')\beta_{G,i,t}' - \sigma_{G,z,i,t}] + \widetilde{u}_{i,t}$$

The cancellation of the time-discounted risk premia term,  $(1 + R_{f,t} + \alpha_{G,i,t}) \beta_{z,i,t} \lambda_t$ , is revealing. The time-discounted next-period  $\frac{V}{P}$  contains the effect of some characteristics having a higher conditional mean because of the characteristics' factor exposures. But that effect cancels out with the way next-period  $\frac{V}{P}$  covaries with  $\widetilde{M}_{t+1}$ . For instance, if B/M has a negative market beta, it implies B/M will be lower in times of high market risk premia. So the "mean" part of next-period  $\frac{V}{P}$  would suggest that high-B/M stocks are less underpriced in times of high market risk premia. But if high-B/M stocks are indeed less underpriced in times of high market risk premia (high marginal value of wealth), this lowers the contribution of next-period  $\frac{V}{P}$  on high-B/M stocks (i.e., making it associated with more underpricing). So the two effects cancel each other out.

Hence, the equation states

$$\alpha_{i,t} = \gamma_V \left[ (1 + R_{f,t})(z_{i,t} - \alpha_{z,i,t}) - \alpha_{G,i,t}\alpha_{z,i,t} - \underbrace{\beta_{z,i,t}\left(\Sigma_{f,t} - \lambda_t\lambda_t'\right)\beta_{G,i,t}'}_{\text{``balanced-out term''}} - \sigma_{G,z,i,t} \right] + \widetilde{u}_{i,t}.$$

The presence of what we call the *balanced-out term*,  $\beta_{z,i,t} (\Sigma_{f,t} - \lambda_t \lambda'_t) \beta'_{G,i,t}$ , means that estimation in the first stage requires additionally estimating conditional factor moments. However, this term is very small in practice such that dropping this term from the equation makes very little difference to the estimated coefficients  $\hat{\gamma}_{\delta}$ . Hence, our simple regression model in equation (13) drops this term, which leads to our final expression for the terms inside the square bracket:

$$(1+R_{f,t})(z_{i,t}-\alpha_{z,i,t})-\alpha_{G,i,t}\alpha_{z,i,t}-\sigma_{G,z,i,t}.$$

The simple model is useful, as it eliminates the need for estimating the conditional first and second moments of the factors,  $\Sigma_{f,t}$  and  $\lambda_{f,t}$ . Conceptually, when asset-level instruments  $z_{i,t}$  are cross-sectionally demeaned to generate cross-sectional estimates of  $\delta_t$ , which is the case in this paper, the balanced-out term is small for two reasons. First, the cross-sectionally demeaned instruments tend to have small exposures to aggregate factors, leading to small  $\beta_{z,i,t}$  and  $\beta_{G,i,t}$ . The balanced-out term involves the product of the two  $\beta$  terms, which makes the component even smaller. Second, the conditional variance  $(\Sigma_{f,t})$  and the squared conditional mean  $(\lambda_t \lambda'_t)$  of factors are around the same order of magnitude, which makes their difference small. This leads to the simple regression model of conditional  $\delta$ .

We estimate  $\gamma_{\delta}$  with the balanced-out term included to show that the results are very similar to our "simple" baseline approach that drops the balanced-out term. We estimate conditional factor premia by regressing annual realized factor returns (from June to next June) on market-wide book-to-market ratio and net issuance signals (e.g., Cohen et al. (2003); Greenwood and Hanson (2012); Cho et al. (2024)). We estimate the conditional variances and covariances of log factor realizations by first estimating realized annual return variance from daily return data and then obtaining fitted (conditional) values in a firstorder autoregressive model. See Appendix C.3.1 for more details.

# **B.5** Excess-return-model $\frac{V}{P}$ via discounted alphas

Section 6 studies how much variation in price is accounted for by variation in discount rates. To answer this question, we measure what the approximate value-to-price ratios would be if all stocks were discounted at the same rate.

To do so, we consider the value of a stock to a hypothetical risk-neutral buy-and-hold investor for whom the market is correctly priced. Because this investor is risk-neutral, she applies the same discount rate to all stocks:

$$\widetilde{M}_{t+1} = \frac{1}{1 + E_t R_{m,t+1}}$$

Where  $R_{m,t+1}$  is the return on the market

Note that the risk-free rate is not correctly priced to such a risk-neutral investor (i.e.  $E\left(\widetilde{M_{t+1}}(1+R_t^f)\right) \neq 1$ . Hence instead of using returns in excess of the risk-free rate in the

approximate value-to-price identity, we will use returns in excess of the market.<sup>30</sup>

The value to price identity, after using a constant value for  $\widetilde{M}$  and using excess-of-market returns instead of excess-of-risk-free becomes:

$$\frac{V_{i,t}^{RN}}{P_{i,t}} - 1 = \frac{E_t(R_{i,t+1} - R_{m,t+1})}{1 + E_t R_{m,t+1}} + \left(1 + \frac{E_t(G_{i,t+1} - R_{m,t+1})}{1 + E_t R_{m,t+1}}\right) E_t \left[\frac{V_{i,t+1}^{RN}}{P_{i,t+1}} - 1\right] \\
+ \frac{1}{1 + E_t R_{m,t+1}} Cov_t \left(G_{i,t+1}, \frac{V_{i,t+1}^{RN}}{P_{i,t+1}}\right)$$

Because  $\widetilde{M}_{t+1}$  is no longer stochastic, there are no coskewnwess terms and this form of the identity holds exactly, not just approximately.

We apply the model of returns in section 1.3 to this identity to derive an empirical implementation of risk-neutral value. We will assume that the first of the k-factors is the return on the market minus the risk-free rate, as in all of our empirical tests.

Hence we have:

$$1 + E_t R_{m,t+1} = 1 + R_{f,t} + \lambda_{1,t}$$

$$E_t(R_{i,t+1} - R_{m,t+1}) = \alpha_{i,t} + \beta_{i,t}\lambda_t - \lambda_{1,t}$$

$$E_t(G_{i,t+1} - R_{m,t+1}) = 1 + R_{f,t} + \alpha_{G,i,t} + \beta_{G,i,t}\lambda_t - \lambda_{1,t}$$

$$E_t z_{i,t+1} = \alpha_{z,i,t} + \beta_{z,i,t}\lambda_t$$

$$Cov_t(z_{i,t+1}, G_{i,t+1}) = \beta_{G,i,t} \Sigma_{f,t} \beta'_{z,i,t} + \sigma_{G,z,i,t}.$$

And the projection form of the approximate identity becomes:

$$\alpha_{i,t} + \beta_{i,t}\lambda_t - \lambda_{1,t} = \gamma_V [(1 + R_{f,t} + \lambda_{1,t})z_{i,t} - (1 + R_{f,t} + \alpha_{G,i,t} + \beta_{G,i,t}\lambda_t) (\alpha_{z,i,t} + \beta_{z,i,t}\lambda_t) \\ - \beta_{G,i,t} \Sigma_{f,t}\beta'_{z,i,t} - \sigma_{G,z,i,t}] + u_{i,t},$$

We cannot drop as many factor loading terms as in the expression with risk because there

<sup>30</sup> Deriving the approximate identity using the mispriced risk-free-rate yields exactly the same expression, with a few extra steps of algebra

is no longer a "balancing-out" effect as in B.4. The contribution of a characteristic to expected returns through factor-loadings now enters into the identity the same way that contributions through non-systematic "alphas" enter.

## C Empirical Appendix

### C.1 Additional empirical findings

### C.1.1 Do firm mangers have private information about firm values?

Arguably the most important characteristics to study in our price-level context are investment and equity issuance, given the potential link between misvaluation and the allocation of capital by firms to real investment projects.<sup>31</sup> The empirical literature that finds real investment and equity issuance to be associated with stock overvaluation often interprets this evidence as firm managers having superior information about the firm's fundamental value.<sup>32</sup>

Both the in-sample results in Section 3.1 and the moving-window results in 3.2 show that net issuance and investment contain statistically significant incremental information about share misvaluation. In fact, net issuance has by far the largest *t*-statistics of around 4.5 to 5.5 in predicting CAPM or FF3 misvaluation  $(\frac{V}{P})$ .<sup>33</sup>

These findings are consistent with the survey evidence that firm CFOs tend to use the CAPM and that they respond to perceived under- or over-valuation of their shares by repurchasing or issuing equity shares (Graham and Harvey, 2001; Brav et al., 2005). However, the relatively modest degree of misvaluation implied by the coefficient on net issuance suggests that these actions generate only modest gains for shareholders. Hence, though firms know more about their valuation, the degree of informational asymmetry may not be striking, in line with the view that firms also learn from the market about their prospects (e.g., Dow and Gorton (1997), Edmans et al. (2012), Edmans, Goldstein, and

<sup>&</sup>lt;sup>31</sup>That link may occur indirectly, through the equity issuance decision (Stein, 1996; Baker and Wurgler, 2002; Baker, Stein, and Wurgler, 2003), or directly, through catering by the firm to investor sentiment (Polk and Sapienza, 2009).

<sup>&</sup>lt;sup>32</sup>Ikenberry, Lakonishok, and Vermaelen (1995) use a simple univariate sort and 4-year buy-and-hold returns to provide evidence that equity issuance is associated with share overpricing. Morck, Shleifer, Vishny, Shapiro, and Poterba (1990) is an example of earlier work linking stock prices and corporate investment. Baker, Ruback, and Wurgler (2007) reviews the literature linking stock prices with share issuance and repurchase.

 $<sup>^{33}</sup>$ One may worry that simply looking at the coefficient on net issuance or investment could be misleading, since a typical firm engaging in issuance or investment may have a variety of motivations for doing so other than perceived share overvaluation. We find that using a composite measure of financial constraint (the average z-scores of ranks based on Kaplan and Zingales (1997) (as introduced in Lamont, Polk, and Saá-Requejo (2001)), Whited and Wu (2006), and Hadlock and Pierce (2010)) to isolate firms whose net issuance decision is more purely motivated by market timing makes little difference to the results.

Jiang (2015)).

The coefficients on both investment and net issuance are no longer economically or statistically significant when modeling FF5 misvaluation. Of course, since one of Fama and French's factors is an investment factor, it is not surprising that the coefficient on investment is subsumed. The fact that net issuance no longer plays a role in FF5 misvaluation is consistent with Fama and French (2016), who show that their five-factor model explains the repurchase / issuance anomaly.<sup>34</sup>

#### C.1.2 Fundamental investing

Farboodi and Veldkamp (2020) estimate that, despite the growth of quantitative investing, more than half of active capital is devoted to fundamental investing. Suppose an investor had our machinery and went for the highest decile CAPM  $\frac{V}{P}$  portfolio each month. We treat this portfolio as a proxy for the portfolio traded by a fundamental investor and study what the investment returns look like.

Figure A2 in the Internet Appendix shows that the fundamental investing strategy, compared to the strategy of maximizing out-of-sample alpha, has less volatile returns and almost completely avoids a drawdown during the dot com episode. On the other hand, fundamental investing seems to suffer at least as much—and sometimes more—in market crashes that are arguably caused at least in part by an aggregate cash-flow event (the 1973–1974 stock market crash and the 2007–2008 global financial crisis). This finding connects to earlier research that connects value investing to aggregate cash-flow risk (Campbell and Vuolteenaho, 2004) and suggests that fundamental investors require strong conviction about future cash-flow patterns.

Table A6 shows that the main advantage of fundamental investing might be the resulting low volatility and low turnover. The lower volatility seems to arise from a lower market beta, since idiosyncratic volatility after controlling for the three factors is roughly similar between the two strategies. These results may suggest that fundamental investing might be subject to unique risk that is not diversifiable to those who engage in fundamental investing. The low volatility could also imply that fundamental investing generates higher

 $<sup>^{34}</sup>$ Of course, their finding does not mean that the pattern necessarily reflects systematic risk; however, it does mean that there is a "shared" story across this anomaly and the many other anomalies that their five-factor model explains.

long-term (log) returns for the same level of arithmetic average return, through the Jensen's correction term.<sup>35</sup> The low turnover is expected but still interesting, since it confirms that fundamental investors end up behaving like a long-term buy-and-hold investor even if they did not intend to. Since misvaluation tends to persist, an investor who keeps rebalancing to the most underpriced decile of stocks ends up not having to trade as much as one might think.

### C.2 Further details on data and variables

#### C.2.1 Data sources and basic adjustments

We use domestic common stocks (CRSP share code *SHRCD* 10 or 11) listed on the three major exchanges (CRSP exchange code *EXCHCD* 1, 2, or 3). We replace missing prices with the average bid-ask price when available and drop observations with missing share or price information in the previous month. We code missing returns as zero returns and add delisting returns to returns. If delisting returns (*DLRET*) are missing, but the CRSP delisting code (*DLSTCD*) is 500 or between 520 and 584, we use -35% (-55%) as the delisting returns for NYSE and AMEX stocks (for NASDAQ stocks) (Shumway, 1997; Shumway and Warther, 1999). We compute capital gains *RETX* in CRSP.

To compute stock characteristics, we use Compustat Quarterly, Compustat Annual, and the book equity data of Davis et al. (2000), in a descending order of preference. For Compustat, we use the CRSP/Compustat Merged Database. We assume that Compustat Quarterly information is available to investors 4 months after the month in which DATA-DATE falls in. We assume that Compustat Annual information for accounting year y is available to investors at the end of June of calendar year y + 1. We exclude stocks with less than two years of data to be able to compute characteristics that use accounting data or past returns.

#### C.2.2 Stock-level characteristics

Since our goal is to estimate real-time stock-level  $\frac{V}{P}$ , we use most up-to-date accounting information rather than stale information to compute the signals. We do this by using

 $<sup>^{35}</sup>$ However, the difference in the volatility here is small enough that it is not enough to bridge the difference in the average arithmetic return.

quarterly accounting data when available to compute annual quantities (e.g., compute annual gross profits as the sum of the last four quarterly gross profits).

We rely on book equity information to compute profitability and investment in the pre-Compustat period, instead of assets. We assume that the ranks if the equity-based pre-compustat and asset-based post-compustat characteristics are comparable.

Book-to-market (BM) is the monthly-updated log of book value of equity in the most recent quarter divided by the current month's market value. Quarterly book equity is calculated as the stockholder's equity (SEQQ when available and ATQ minus LTQotherwise) plus the deferred taxes and investment tax credit (TXDITCQ when available and zero otherwise) minus preferred stock (PSTKQ) when available and zero otherwise). If the quarterly Compustat is unavailable, we compute BM as of June of calendar year y as the book equity in fiscal year y - 1 divided by the current month's market value. Annual book equity is defined as stockholders' equity SEQ plus balance sheet deferred taxes and investment tax credit TXDITC minus book value of preferred stock (BE = SEQ + TXDITC - BPSTK). Book value of preferred stock BPSTK equals the preferred stock redemption value *PSTKRV*, preferred stock liquidating value *PSTKL*, preferred stock PSTK, or zero depending on data availability. If SEQ is unavailable, we set it equal to total assets AT minus total liabilities LT. If TXDITC is unavailable, it is assumed to be zero. In the pre-Compustat period, we use the book equity data from Davis et al. (2000). We treat zero or negative book values as missing. Following Fama and French (2015), when computing the ratio of book value to market value, we adjust the book value for the changes in the number of shares outstanding between the time in which the book value is reported and the time in which the market value is computed by deflating market equity by the growth of shares between the two time periods.<sup>36</sup> Doing so leads to a substantial fall in the number of extreme outliers in the book-to-market figure due to a mismatch in the shares outstanding used to compute the book equity and the market equity. We further adjust for the cases that a firm has multiple common equity share classes, since not doing the adjustment may make the book-to-market of each individual share class seem unusually high.

Profitability (*Prof*) is the monthly-updated cross-sectional rank of gross profitability

 $<sup>^{36}</sup>$ See, e.g., the description in Table 1 of their paper (p.3).

over assets defined as the trailing 4-quarter sum of quarterly gross profitability. Quarterly gross profitability is defined as sales minus cost of goods sold over the quarter divided by the most recent quarter's asset. When quarterly gross profit data are unavailable, we use annual gross profitability computed each June of calendar year y as sales minus cost of goods sold in fiscal year y - 1 divided by total assets in fiscal year y - 1. When neither quarterly or annual gross profit is unavailable, as is the case with pre-Compustat era, we use the rank of return on equity computed based on either Compustat data or the Davis-Fama-French book equity data.

Market beta (*Beta*) is the monthly-updated trailing 4-year market beta (minimum of 2 years) calculated based on overlapping 3-day returns. We winsorize the beta cross-sectionally at 1% and 99% to ensure that the beta better reflects the firm's market exposure over a long run. Size (*ME*) is the monthly-updated log market equity. Investment (*Inv*) is the cross-sectional rank of asset growth when available (computed using the quarterly Compustat if available and annual Compustat otherwise) and the rank of book equity otherwise (based on either Compustat data or the Davis-Fama-French book equity data). Net issuance (*NetIss*) is the average of the cross-sectional z-scores on two competing measures of net issuance: the 12-month growth in shares outstanding (Pontiff and Woodgate, 2008) and the 12-month equity net payout (Daniel and Titman, 2006). Return (*Ret*) is the cumulative gross return over the previous 12 months. Lagged return (*LagRet*) is the cumulative gross return from month -24 to month -12.

### C.3 The making of our simple approach: the balanced-out term

We derive the simple regression approach to estimating stock-level  $\frac{V}{P}$  and hence the fundamental values of individual stocks through three modeling assumptions:

- 1. Dropping the coskewness term to approximate the mispricing identity as equation (24).
- 2. Dropping the balanced-out term from the regressor in equation (13) and putting it in the projection error. (The argument for this choice is towards the end of Appendix B in the Internet Appendix.)
- 3. Using linear projection as opposed to a nonlinear projection (e.g., spectral projection). We examine the effect of the second assumption by repeating the in-sample estimation

in Table 2 with the "balanced-out term" included as a regressor in the second stage. To do this, we need time-series estimates of conditional first and second moments of the candidate risk factors, which we estimate as explained below. We find that none of the projection coefficients are dramatically affected by leaving out the balanced-out term and that the stock-level  $\frac{V}{P}$ 's estimated with these two alternative methods have a correlation of around 99.9%.

#### C.3.1 Estimating conditional factor moments

Extending our baseline approach to include the balanced-out term in equation (13) requires estimating both  $\lambda_t = E_t [f_{t+1}]$  and  $\Sigma_{f,t} = Var_t (f_{t+1})$ . Below, we explain how we estimate these terms.

**Conditional factor means.** We obtain conditional one-year factor means by projecting them on the value (book-to-market) spread (Cohen et al., 2003) and the net issuance spread (Greenwood and Hanson, 2012; Cho et al., 2024). We use the spread in the rank of book-to-market and of net issuance to prevent outliers from driving these estimates. We measure net equity issuance as the one-year growth in common shares outstanding.

**Conditional factor variances and covariances.** We obtain conditional factor second moments (variances and covariances) from the first-order autoregressive model. We estimate realized factor second moments by annualizing the daily variances and covariances of log factor returns as explained below.

### Conditional simple variance of a factor from log second moments.

$$Var_{t} (R_{L,t+1} - R_{S,t+1}) = Var_{t} (1 + R_{L,t+1}) + Var_{t} (1 + R_{S,t+1}) - 2Cov_{t} (1 + R_{L,t+1}, 1 + R_{S,t+1})$$
$$= Var_{t} (\exp(r_{L,t+1})) + Var_{t} (\exp(r_{S,t+1})) - 2Cov_{t} (\exp(r_{L,t+1}), \exp(r_{S,t+1}))$$

where

$$Var_{t}(\exp(r_{p,t+1})) = \exp(Var_{t}(r_{p,t+1}) - 1)\exp(2E_{t}[r_{p,t+1}] + Var_{t}(r_{p,t+1}))$$

Since  $E_t [\exp(r_{p,t+1})] = \exp\left(E_t [r_{p,t+1}] + \frac{1}{2} Var_t (r_{p,t+1})\right)$ , it follows that  $\log\left(1 + E_t [R_{p,t+1}]\right) = E_t [r_{p,t+1}] + \frac{1}{2} Var_t (r_{p,t+1})$ , which means  $2\log\left(1 + E_t [R_{p,t+1}]\right) = 2E_t [r_{p,t+1}] + Var_t (r_{p,t+1})$ . Hence,

$$Var_{t} (\exp (r_{p,t+1})) = (\exp (Var_{t} (r_{p,t+1})) - 1) \exp (2\log (1 + E_{t} [R_{p,t+1}]))$$
$$= (\exp (Var_{t} (r_{p,t+1})) - 1) (1 + E_{t} R_{p,t+1})^{2}$$

Next,

$$Cov_t \left( \exp\left(r_{L,t+1}\right), \exp\left(r_{S,t+1}\right) \right) = \left( \exp\left(Cov_t \left(r_{L,t+1}, r_{S,t+1}\right)\right) - 1 \right) \left(1 + E_t R_{L,t+1}\right) \left(1 + E_t R_{S,t+1}\right) \right)$$

### Conditional simple covariance from log second moments.

$$Cov_t \left( R_{1,L,t+1} - R_{1,S,t+1}, R_{2,L,t+1} - R_{2,S,t+1} \right) = Cov_t \left( R_{1,L,t+1}, R_{2,L,t+1} \right) - Cov_t \left( R_{1,L,t+1}, R_{2,S,t+1} \right) \\ - Cov_t \left( R_{1,S,t+1}, R_{2,L,t+1} \right) + Cov_t \left( R_{1,S,t+1}, R_{2,S,t+1} \right)$$

where covariance is computed similarly to the formula above.

# C.4 Confidence interval on stock-level $\frac{V}{P}$

Since a stock's estimated  $\frac{V}{P}$  is  $\widehat{\gamma}_V z_{i,t}$ , it follows that  $Var(\widehat{\gamma}_V z_{i,t}) = z'_{i,t} Var(\widehat{\gamma}_V) z_{i,t}$ .

## D Book-Based Value Estimator

### D.1 Deriving the Book-Based Value Estimator

To compare our price-based approach with a traditional accounting-based approach, we derive a book-based estimator that forecasts value-to-book ratios instead of value-to-price ratios. We begin with the law of motion for deviations of a stock's value-to-book ratio from the market value-to-book:

$$\begin{aligned} \frac{V_{i,t}}{B_{i,t}} &= E_t \left[ M_{t+1} \left( \frac{D_{i,t+1}}{B_{i,t}} + \frac{B_{i,t+1}}{B_{i,t}} \frac{V_{i,t+1}}{B_{i,t+1}} \right) \right] \\ \frac{V_{i,t}}{B_{i,t}} &- \overline{\frac{V_t}{B_t}} = E_t \left[ M_{t+1} \left( \frac{D_{i,t+1}}{B_{i,t}} + \frac{\overline{V_{t+1}}}{B_{t+1}} \frac{B_{i,t+1}}{B_{i,t}} - \frac{\overline{V_t}}{B_t} (1 + R_{f,t}) \right) \right] \\ &+ E_t \left[ M_{t+1} \frac{B_{i,t+1}}{B_{i,t}} \left( \frac{V_{i,t+1}}{B_{i,t+1}} - \frac{\overline{V_{t+1}}}{B_{t+1}} \right) \right] \end{aligned}$$

where  $\frac{V_t}{B_t}$  is the value-to-book ratio of the market, which we assume equals the price-to-book ratio of the market (i.e. the market is correctly priced).

This expression has the same form as our mispricing law of motion in equation (3). We can therefore pursue the exact same estimation strategy as in the main body of the paper, with two key substitutions: we replace capital gains with book equity growth and replace excess returns with dividend payouts plus equity growth, scaled by the market average value-to-book:

$$\frac{P_{i,t+1}}{P_{i,t}} \rightarrow \frac{B_{i,t+1}}{B_{i,t}}$$
$$R_{i,t+1}^e \rightarrow \frac{D_{i,t+1}}{B_{i,t}} + \frac{\overline{V_{t+1}}}{B_{t+1}} \frac{B_{i,t+1}}{B_{i,t}} - \frac{\overline{V_t}}{B_t} (1 + R_{f,t})$$

In other words, we forecast dividends and book equity growth instead of returns and capital gains.

## D.2 Empirical Comparison of Book-Based and Price-Based Estimators

Table A7 presents a comparison of the book-based and price-based estimators and their relationships to stock characteristics. The book-based value-to-price ratio is calculated as the book-to-market ratio multiplied by the estimated value-to-book using the methodology described above. The average value-weighted correlation between the two estimators is around 0.5.

Repeating the exercise of calculating the out of sample Cho and Polk (2024) CAPM

V/P from panel B of table 4 finds smaller and less significant value-to-price estimates than the main approach. The book-based estimator delivers an out of sample estimated average V/P spread of 26% between the top and the bottom quintiles, with a t-stat of 0.9 (as compared to 50% with a t-stat of 2.4 from table 4).

Why might this metric perform worse than the price-base approach? Intuitively, we might expect that the variance of V/P is lower than that of V/B and the variance of alphas is lower than that of discounted dividends plus capital gains. Indeed if the SDF were completely correctly specified the variance of V/P and alphas would be 0. Any errors introduced by linear projection or functional form assumptions (e.g. that alphas are linear in characteristics) should therefore be smaller for the price-based approach.

For example, consider the case in which all stocks are perfectly priced and V/P is equal to 1 for all stocks. The V/B estimator should then just be equal to M/B. However, if the researcher were to feed the wrong transformation of the data into an estimator of V/B (e.g. cross-sectional ranks, or  $\log(B/M)$  instead of simple M/B), she would not be able to recover the correct estimate from a linear estimator.