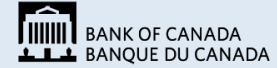




# MIXED SIGNALS? HOW MEDIA DISTILLS CENTRAL BANK MESSAGES



Michelle Alexopoulos, University of Toronto

Xinfen Han, Bank of Canada

Oleksiy Kryvtsov, Bank of Canada

Xu Zhang, Bank of Canada

*Disclaimer: The views expressed are solely those of the researchers and do not necessarily reflect the views of the Bank of Canada.*

# Overview

- Motivation
- Proposed method to explore how reporting of CB messaging is influenced by:
  - *Words chosen (Topics, sentiment, stance)*
  - *Non-textual information (Facial expressions, Voice pitch, Body movement)*
  - *Audience (media type, foreign v domestic, political leaning, etc.)*

## Questions:

- 1. *What parts of Central Bank communications make it through to the public?***
- 2. *How are these portions transformed?***

# Preview of Results

*Textual and non-textual emotional cues significantly impact Policy messages reported in the media*

- ▶ Higher voice pitch, facial expressions and sentiment of the text impact what is selected for reporting
- ▶ Emotional cues can impact the tone (sentiment) seen in the coverage.
- ▶ Emotional cues can impact how the media changes the wording of the messages



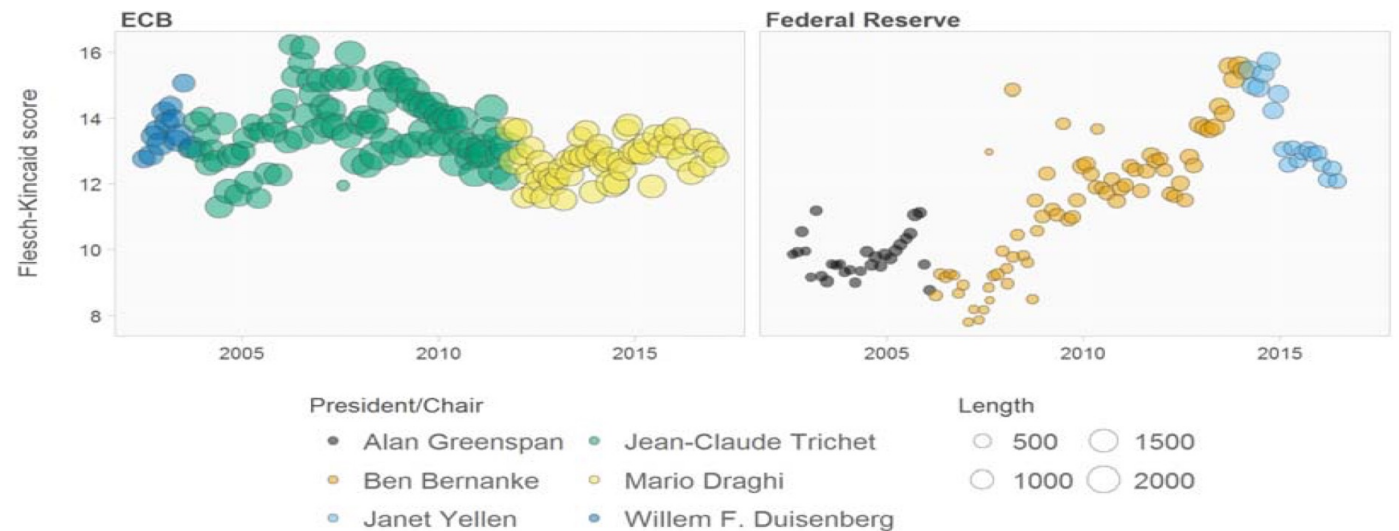
# Motivation: Importance Of Policy Communication

Monetary policies enacted by central banks...

- Have large impacts on the welfare of businesses & individuals
- Are often complex

**Achieving desired results requires policy communication being *RECEIVED ACCURATELY***

**Figure 2: Length of ECB/FOMC monetary policy statements and difficulty of language employed**



**Note:** The figure depicts the length of the ECB's introductory statements and the FOMC monetary policy statements, measured by the number of words, through the size of the circles. The difficulty of the language employed is measured by the Flesch-Kincaid reading grade level statistic (which indicates how many years of formal training are required to understand the text, based on the length of its sentences and words). Last observation: March 2017.

Source: Coenen, Ehrmann, Gaballo, Hoffmann, Nakov, Nardelli, Persson & Strasser (2017)



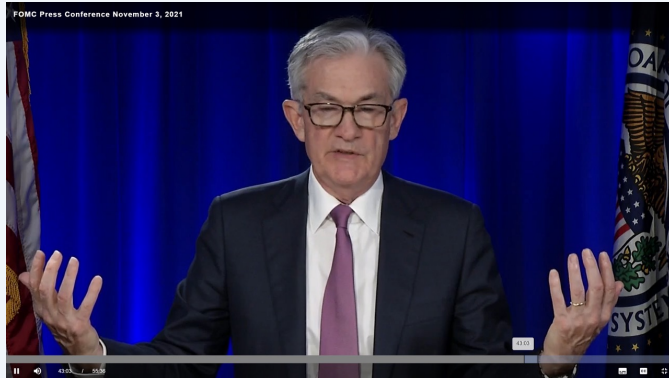
# Mixed Signals: Perceived & Received

**Mixed Signals** can come from:

1. Perception of different parts of the communication (*words*) tell conflicting stories
2. Words perceived to be *misaligned with non-textual signals* sent during delivery

# Received Signals Also Depend on Form of Central Bank Communications

## Examples of Direct Communication



### Press Release

March 22, 2023

Federal Reserve issues FOMC statement

For release at 2:00 p.m. EDT

## Examples of Indirect Communication



Tiffany Thomas @wealthytiffany · 2h  
Fed Holds the Course at September 2021 Meeting

Fed Chair Powell issued an upbeat report after the Sept. 2021 FOMC meeting, signaling no immediate policy changes.



investopedia.com  
Fed Holds the Course at September 2021 Meeting  
Fed Chair Powell issued an upbeat report after the Sept. 2021 FOMC meeting, signaling no immediate...

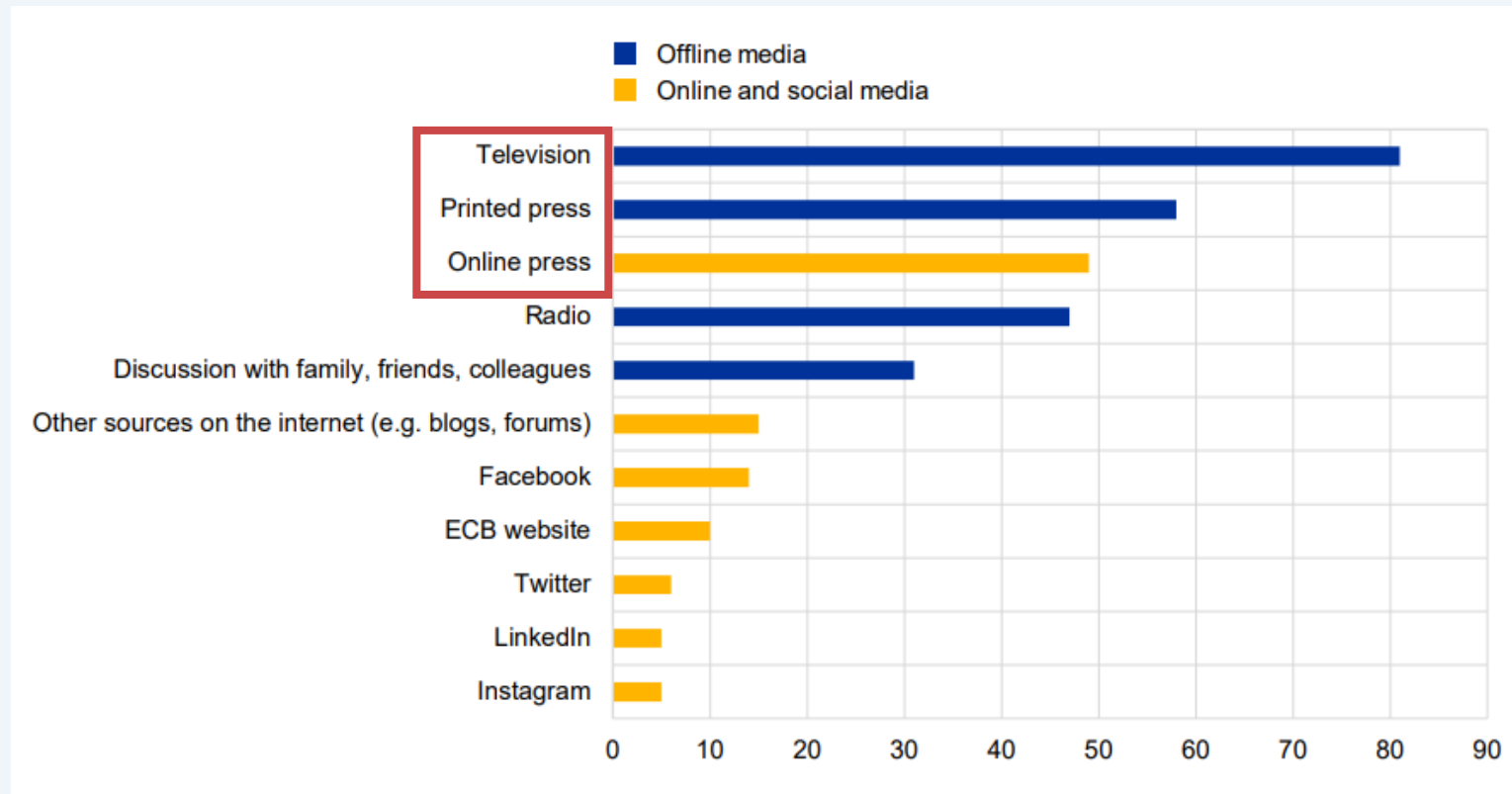
The New York Times

Powell Pledges to Maintain Economic Support

For now, "the economy is a long way from our employment and inflation goals, and it is likely to take some time for substa...

Jul 1, 2021

# Indirect Communications reaches the largest audience but often with a lag...

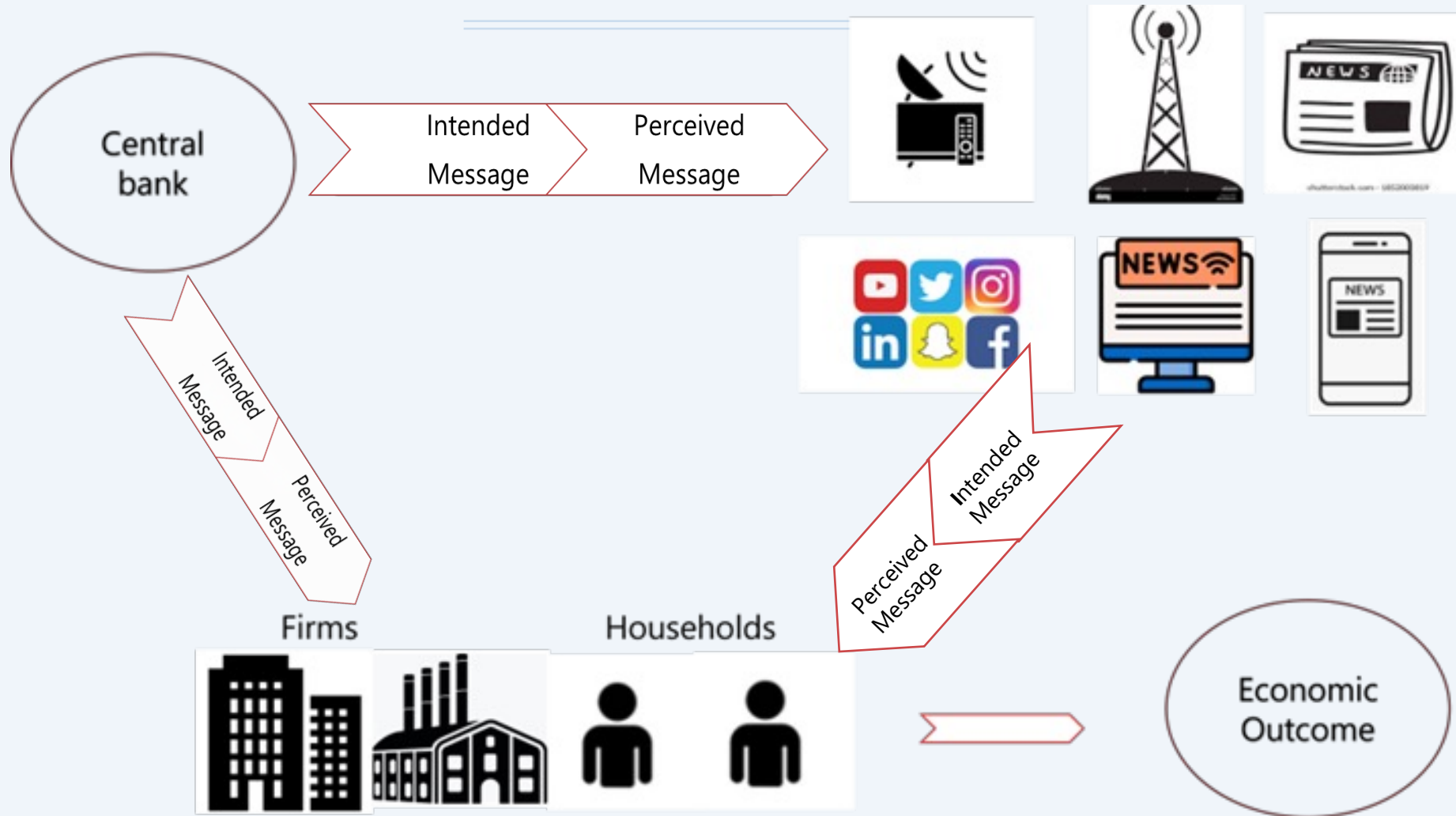


Source: Blinder et al. (2024)

See also Gardt, et al (2022) , Blinder and Krueger (2004), Coibion, et al (2020), Alexopoulos, et al. (2024)



# Mixed Signal Problem is Worse for Indirect Communications



# What do we study?

How does the content & delivery of central bank messages impact:

- 1) Selection of what is reported by media, and
- 2) How reported messages are transformed?
  - a. Complexity
  - b. Sentiment
  - c. Semantic meaning

# Related Literature

## ▶ Monetary Policy Communications & Impacts

- Blinder et al (2024); Gurkaynak et al. (2005); Swanson (2021); Hansen and McMahon (2016); Bholat et al. (2019); Ehrmann and Talmi (2020); Ehrmann and Wabitsch (2022); Kryvtsov and Petersen (2021)

## ▶ Emotions Studies in Political Science

- Dietrich et al. (2018); Dietrich et al. (2019)

## ▶ Emotions in Press Conferences & Testimonies

- Gorodnichenko et al. (2023); Curti & Kazinnik (2024); Alexopoulos et al (2024); Kanelis & Siklos (2022); Fraccaroli et al. (2023)

## ▶ Determinants of Media Reporting

- Gentzhow and Shaipro (2010); Berger et al (2013); Mullainathan and Shleifer (2015)

## ▶ Psychology Emotions literature

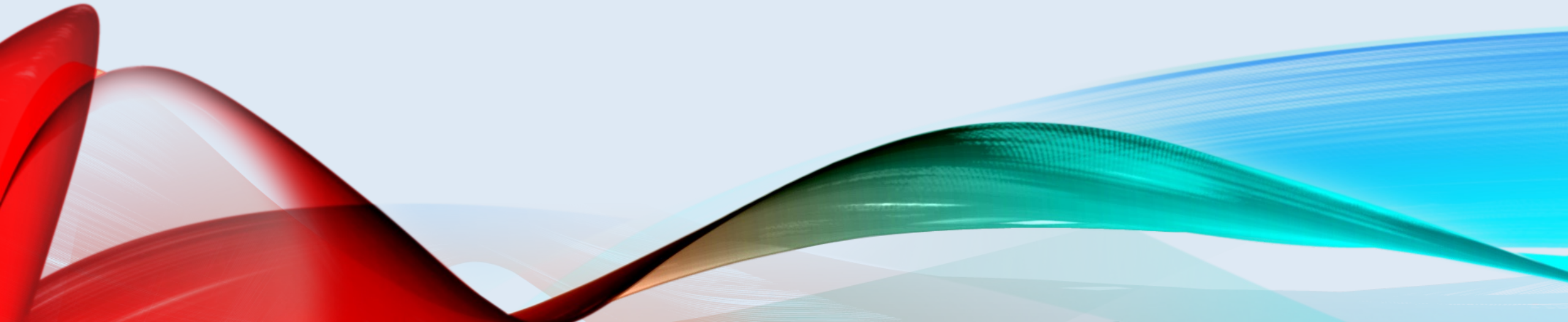
- Ekman & Friesen (1969); Ekman, Frieen & Hager (2002); Gelder, Teuniess & Benson (1997); Cowie & Cornelius (2003); Laukka, Juslin & Bresin (2005); Lausen & Schcht (2018); Kamilogoglu, Fischer & Sauter (2020)

## ▶ Applied Computer Science

- Devlin, Chang, Lee & Toutanova (2018); Campello, Moulavi & Sander (2013); Malo, Sinha, Takala, Pekka & Wallenius (2014); Aarachi (2019)



**Our research adds to the literature  
along a number of dimensions...**



# We include TV data in the analysis

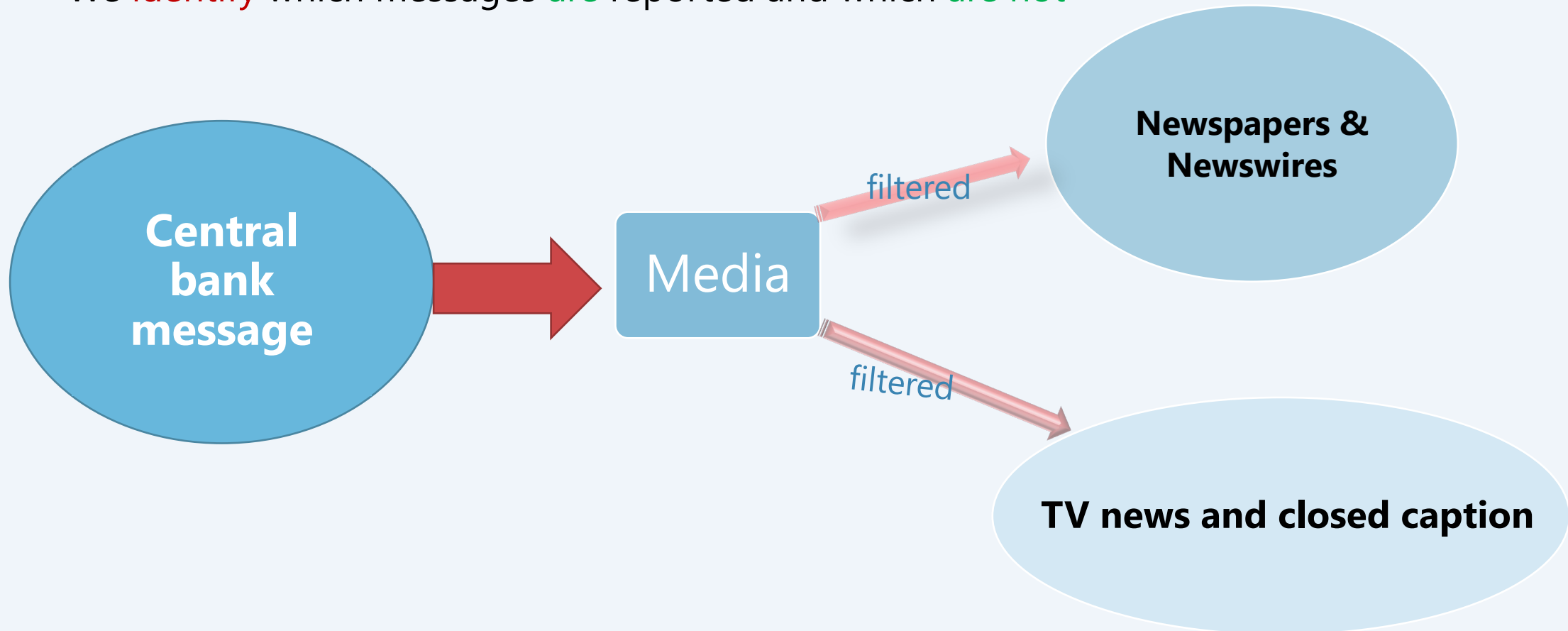


[001:21:45;667] LET'S GO TO THE HOUSE FINANCIAL  
[001:21:47;068] SERVICES COMMITTEE.  
[001:21:47;869] WE BELIEVE JANET YELLEN IS ABOUT  
[001:21:50;839] TO SPEAK.  
[001:21:52;507] >> MISS YELLEN FOR HER  
[001:21:55;710] CONFIRMATION, HER HISTORIC  
[001:21:58;346] CONFIRMATION AS THE FIRST FEMALE  
[001:22:00;582] CHAIR OF THE BOARD OF GOVERNORS,  
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[001:22:26;875] CHAIR YELLEN, I WANT TO  
[001:22:28;777] PERSONALLY THANK YOU FOR

**TV rolling news and closed captions**

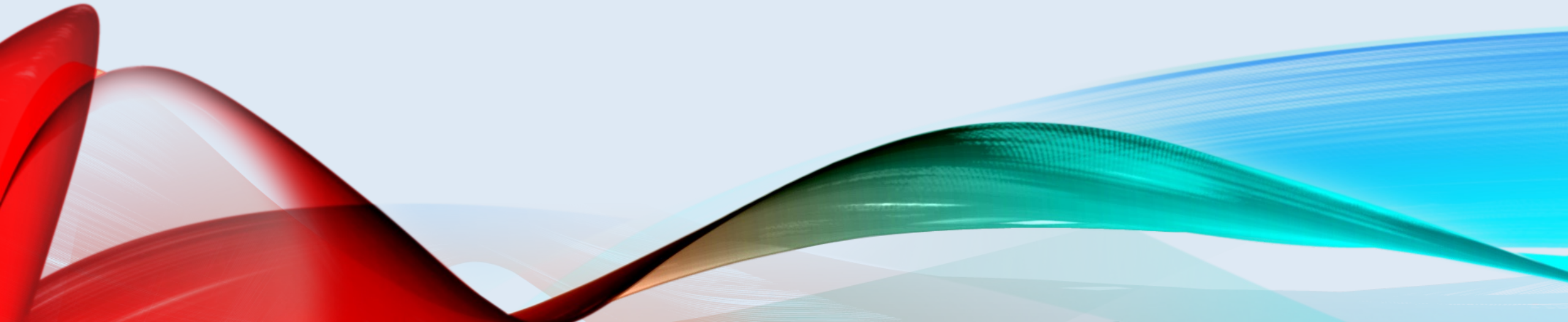
# We study pass-through of messaging

- We **match** news sentences to the central bank messages
- We **identify** which messages **are** reported and which **are not**

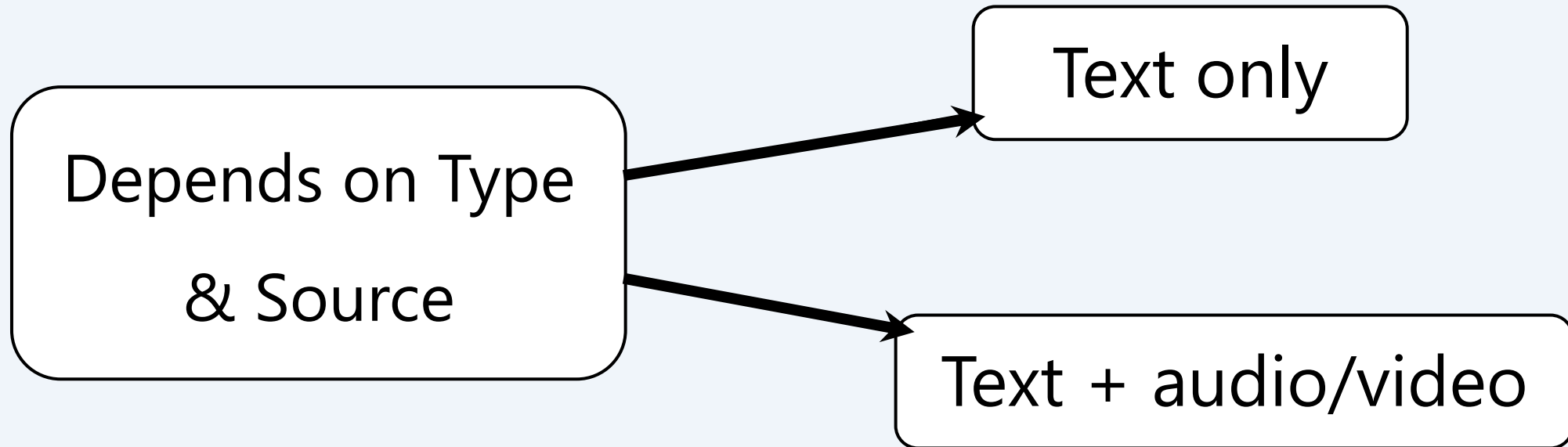




# What Forms the Central Bank's Message?



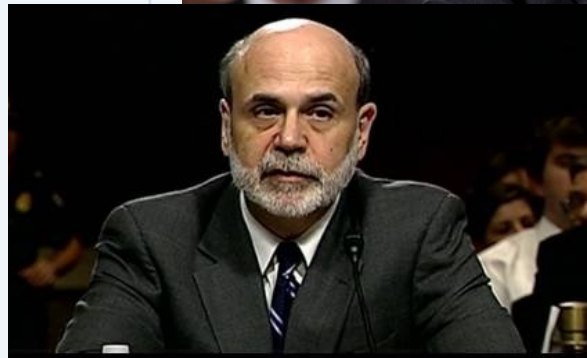
# What makes up Communication?



## CB Messages Composed of Words and More...

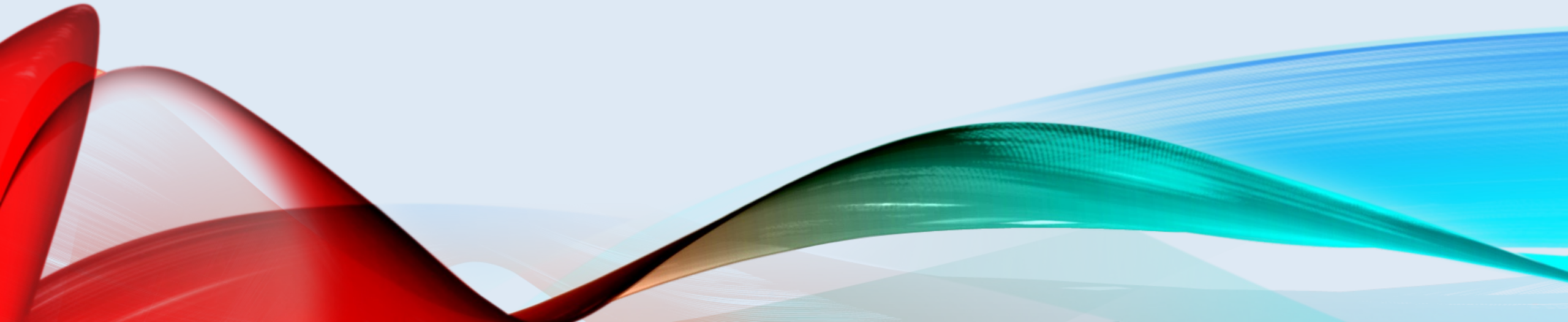
Most communication comes from **body language** & **tone of voice**

- Mehrabian (1972): 55% body language, 38% tone, 7% words



# What Impacts Media Coverage...

Text, Vocal and Facial Emotions?



# Imagine you are a reporter in the Press Conference/Testimony

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---





# Imagine you are a reporter in the Press Conference/Testimony

---

---

- What messages are you **seeing**, **hearing** and **perceiving**?

Economic environment

Remarks or Q&A

Speaker

Topics (monetary policy, inflation, housing, etc)

Monetary policy stance

Text sentiment (positive, neutral, negative)

Voice

Face

Body language (gesture, head movement, eyeblink)

---

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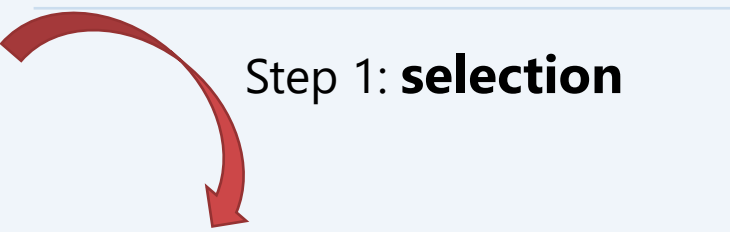
Step 1: **selection**

- What messages are you going to report?

# Imagine you are a reporter in the Press Conference/Testimony

• What messages are you **seeing**, **hearing** and **perceiving**?

- Economic environment
- Remarks or Q&A
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- Topics (monetary policy, inflation, housing, etc)
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- Text sentiment (positive, neutral, negative)
- Voice
- Face
- Body language (gesture, head movement, eyeblink)



• What messages are you going to report?



• How are you going to report them?

- Quote or paraphrase
- Text sentiment of the sentences
- Text sentiment of the article
- Complexity (#of words, avg. word length, etc)
- Semantic meaning (Change words?)



# Imagine you are a reporter in the Press Conference/ Testimony

- What messages are you **seeing**, **hearing** and **perceiving**?

Economic environment
Remarks or Q&A
Speaker
Topics (monetary policy, inflation, housing, etc)
Monetary policy stance
Text sentiment (positive, neutral, negative)
Voice
Face
Body language (gesture, head movement, eyeblink)

## Step 1: **selection**

- What messages are you going to report?

## Step 2: **reporting**

- How are you going to report them?

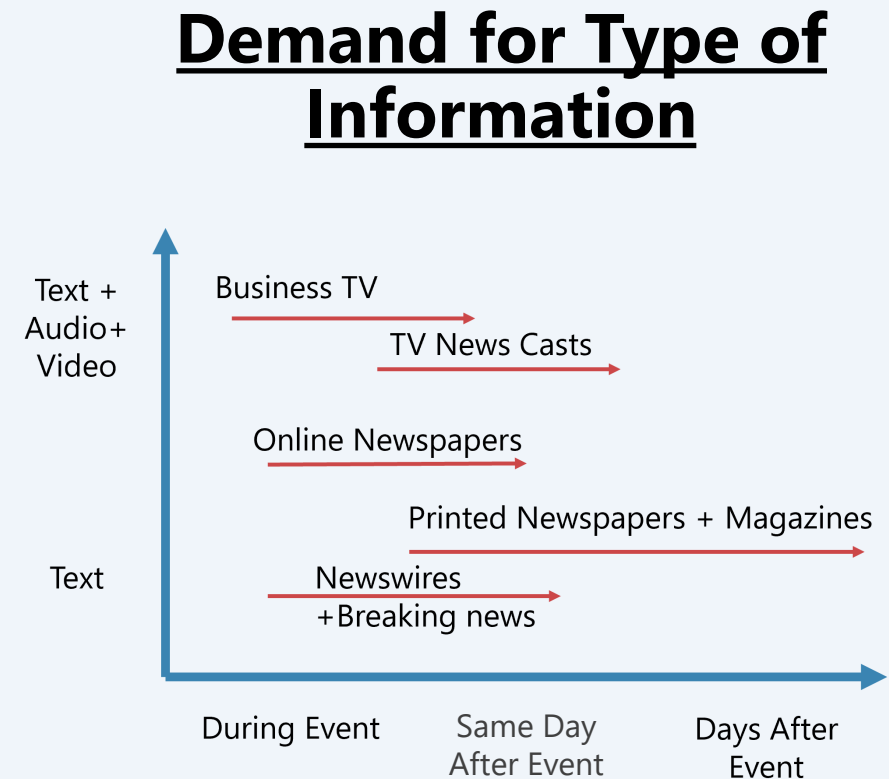
Quote or paraphrase
Text sentiment of the sentences
Text sentiment of the article
Complexity (#of words, avg. word length, etc)
Semantic meaning (Change words?)

**We create measures using ML for all of these at the sentence level**

# Media's Audience Can Also Influence Coverage Decisions... So We Collect Metadata on Sources

## Characteristics

- Political leaning
- Foreign vs Domestic
- Business vs General
- Offline vs online





# Our Data

---

- 32 semi-annual monetary policy report testimonies from 2010-2017 covering ~82 hours of Bernanke + Yellen
  - TV, Newspaper and Newswire data on day of + 9 days
  - Metadata on sources to allow for exploration of differences across audiences
-

# Why Testimonies?

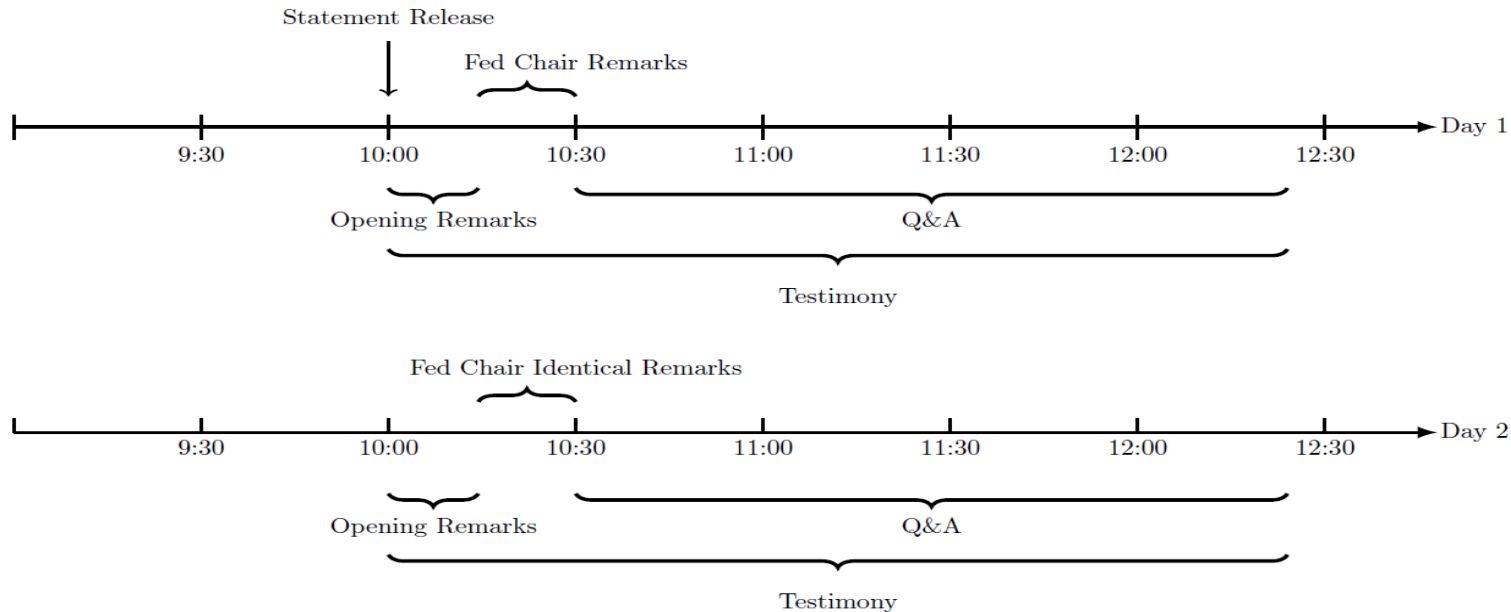
- Important events that don't occur on same day as policy announcements
  - E.g., Swanson & Jagawickrema (2024), Olson & Wessel (2016)+ economic calendars
- Scripted & Unscripted statements
- Testimonies discuss many topics (not only focused on rates)
- Print & social media coverage as high as for testimonies as press conferences & there is a significant viewing audience (TV, terminals, web, etc.)
- Multiple political actors -> can investigate how others' responses impact coverage

# Structure of Semi-Annual Testimonies (~2-3Hrs)

## Combo of Prepared Remarks & Unscripted Q&A

Two congressional testimonies, within a day or two days, alternate

- ▶ the House Financial Services committee
- ▶ the Senate Banking, Housing, and Urban Affairs committee

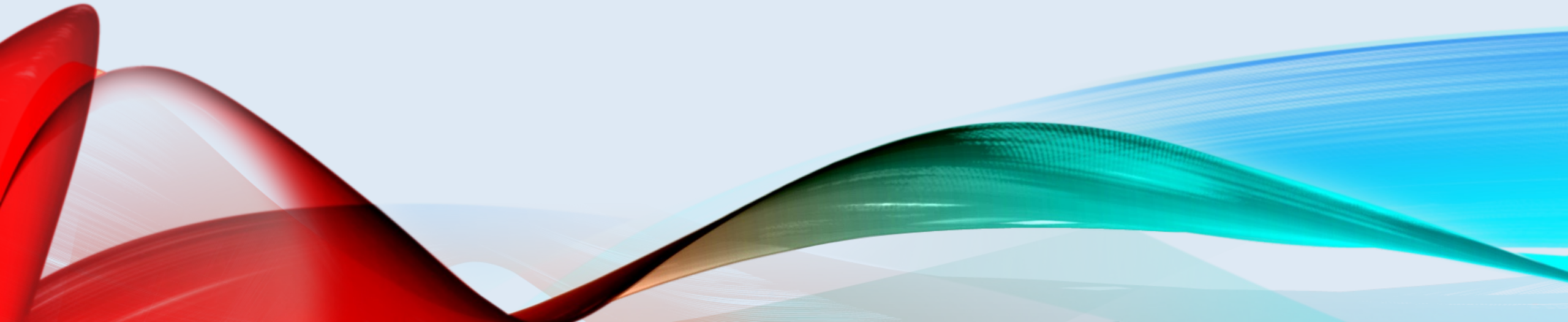


Opening remarks by Members primarily given by Ranking Members

\*\*Same remarks given by Fed Chair Day 1 & 2

# Measuring Emotions in Communications

Text, Vocal and Facial Emotions

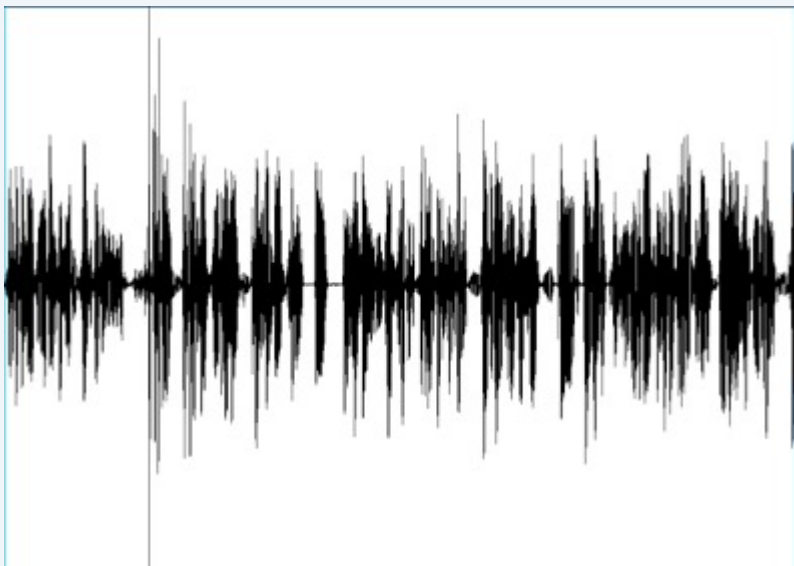


# We Measure Fed Chairs' Emotions in Testimonies

## Text:

Speaker	Sentence	Sentiment
MENENDEZ:	And so would you give me your view of how the first and second rounds of quantitative easing are working?	0
BERNANKE:	I think they're working -- I think they're working well.	1
	The first round in March 2009 was almost -- almost the same day as the trough of the stock market.	0
	Since then, the market has virtually doubled.	1
	The economy was going from total collapse at the end of the first quarter of '09 to pretty strong growth in the second half of '09. And as I said, it's now in the seventh quarter of expansion.	1

## Audio:



## Video:





# Overview of ML Procedures Used for Data Creation

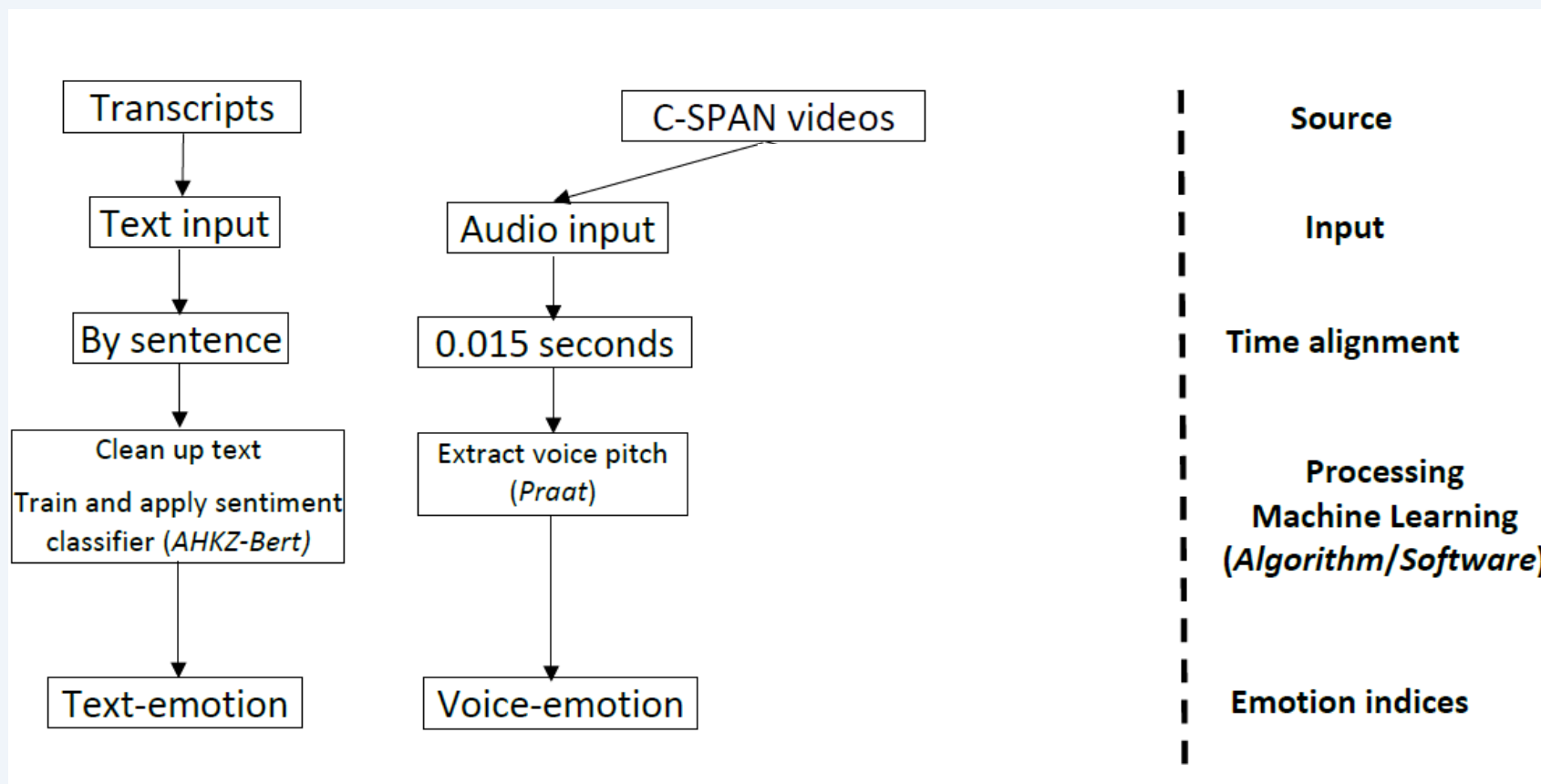


## Text Sentiment & Stance

\*Fine Tuned BERT Model trained on sample of testimony sentences for sentiment

\*\* Fine Tuned BERT Model trained for Stance using samples of testimony sentences + Gorodnichenko et al (2023) samples

# Overview of ML Procedures Used for Data Creation

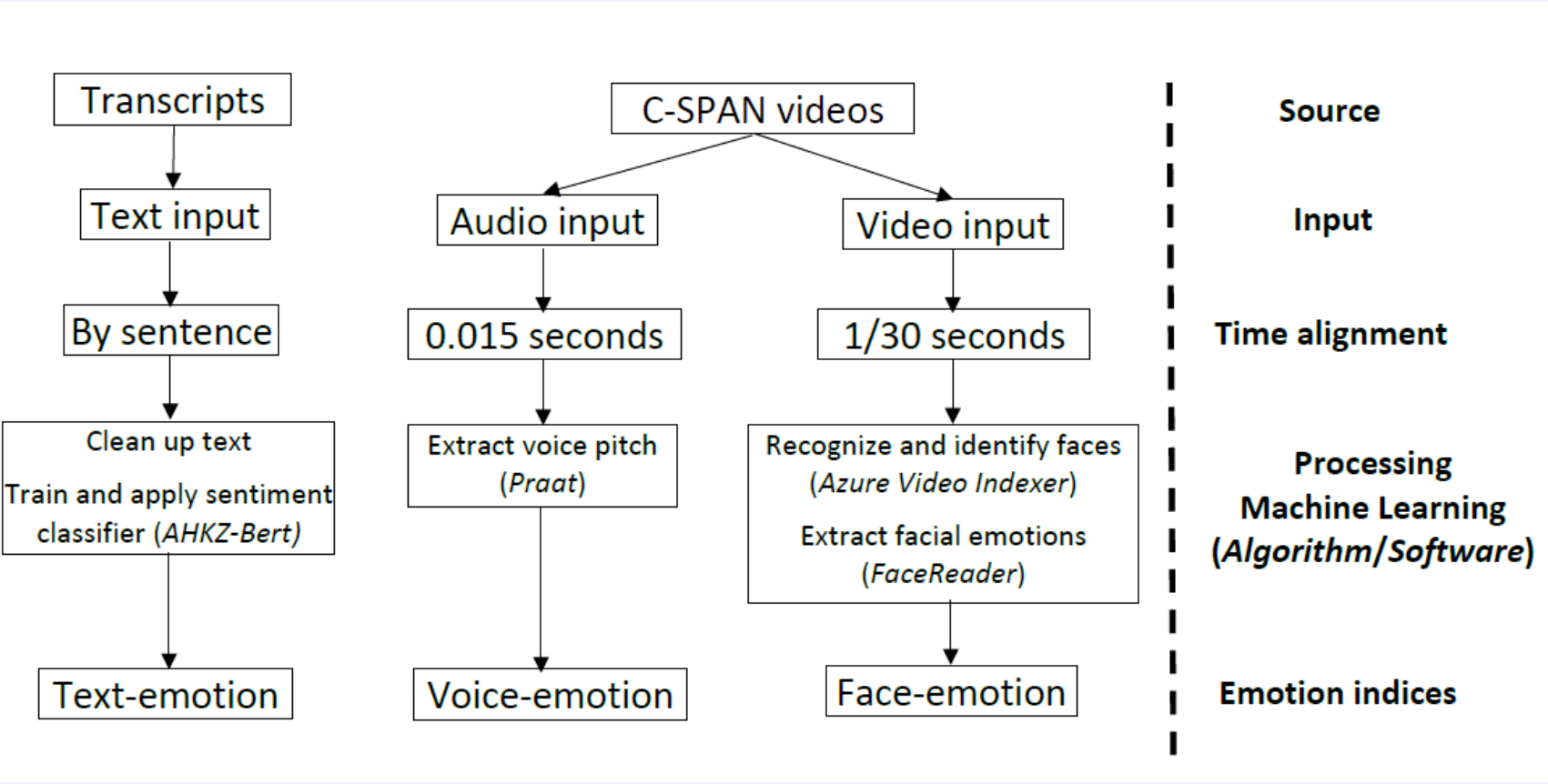


## **Vocal Activation Measure**

Similar approach to Dietrich et al. (2018); Dietrich et al. (2019), Alexopoulos et al (2024)

- ▶ Sentences timestamps: forced alignment algorithm
- ▶ Parse audio to sentences level
- ▶ Demeaned to account for differences in regular pitch (F0- Fundamental frequency)

# Overview of ML Procedures Used for Data Creation



### AU-Facial Emotions

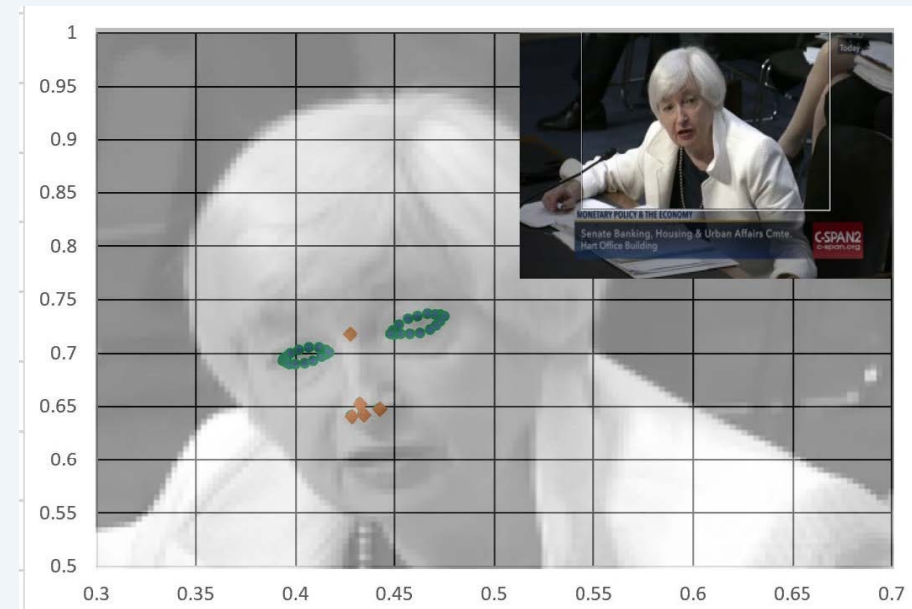
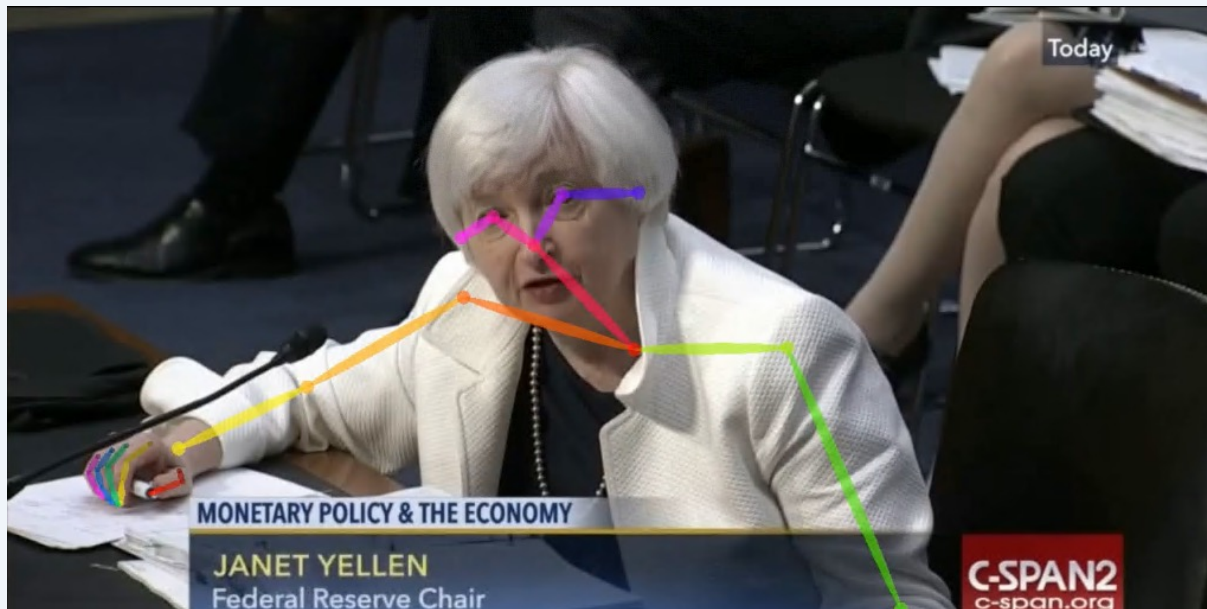
Facial emotions are the combination of action units

Emotion	Action Units
Sad	1+4
Fear	1+2+4+5
Angry	4+5+7
Disgust	9

# Overview of ML Procedures Used for Data Creation

Body Movement also examined:

- Head movement
- Eye blinking
- Hand Gestures (to little identified to be of use)



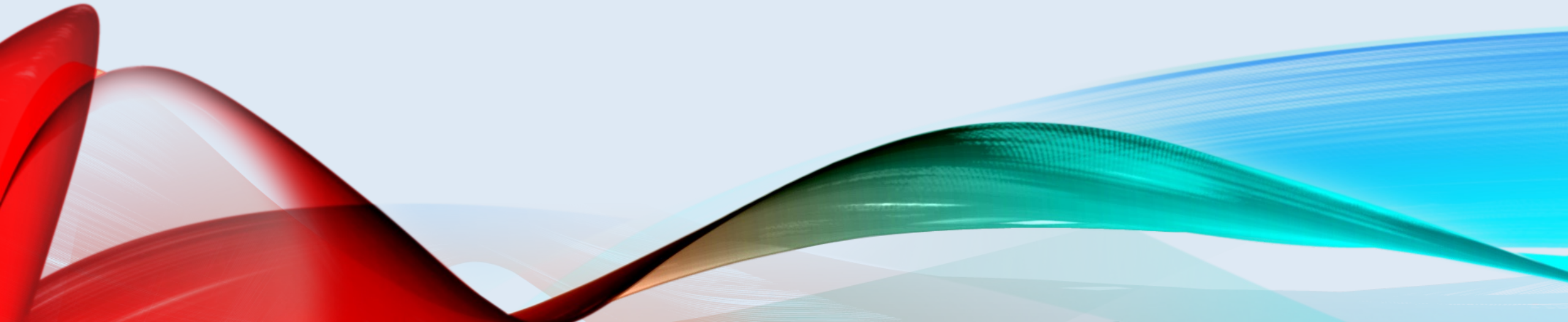
# Testimony data (extension of Alexopoulos et al (2024))

## Sentence level information:

- House/Senate committee
- First/second day testimony
- Prepared vs. Q&A
- Timestamp
- Speaker name
- Political party, gender, etc. for Congress & Senate members
- Readability
- Textual cues (Fine-tuned BERT models)
  - Sentiment
  - Stance
  - Bert-topics
- Non-textual cues (Demeaned)
  - Voice pitch
  - Face emotion
  - Eye blinking rate (per minute)
  - Head movement



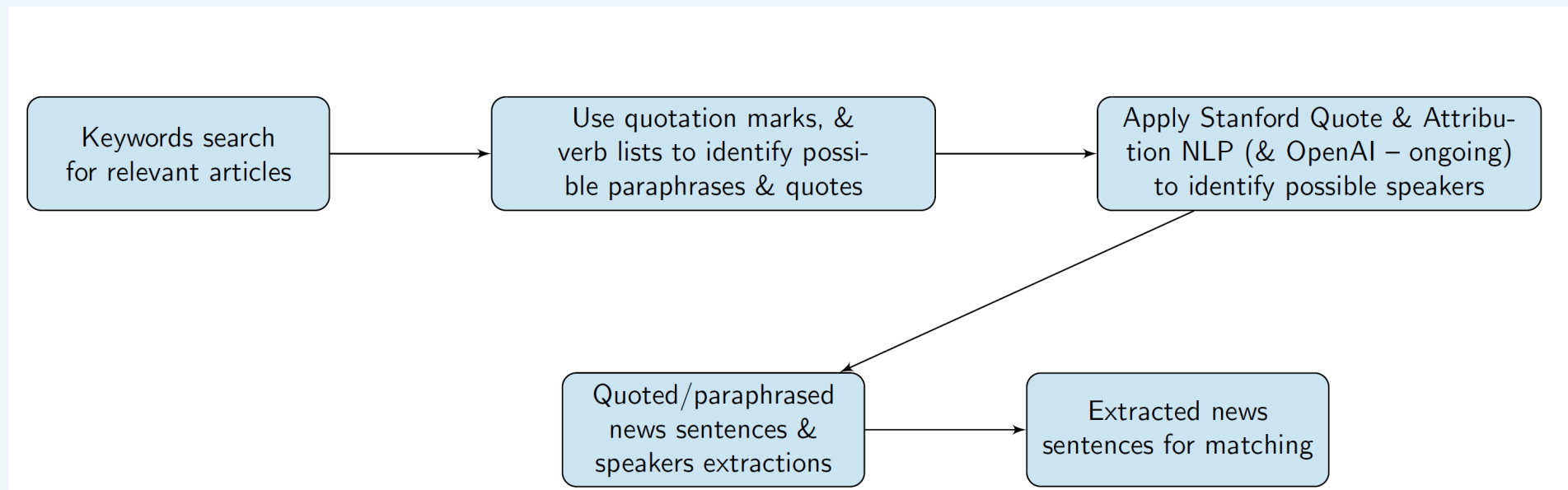
# Identification of Testimony Media Coverage



# Identification of Newspaper & Newswire Coverage

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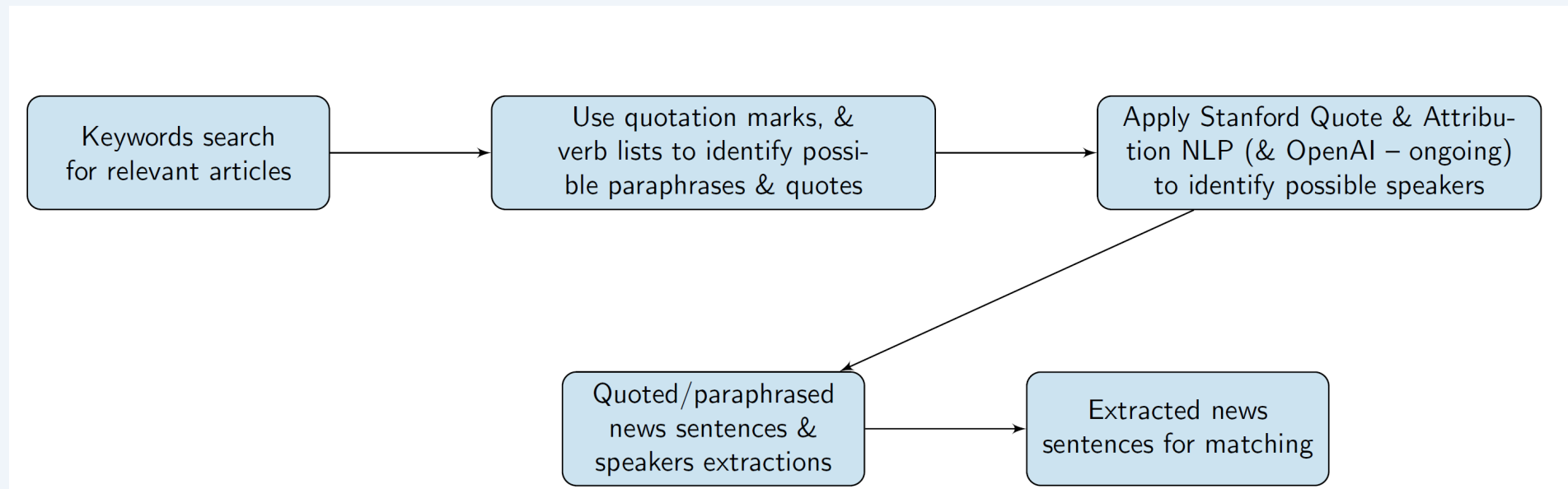
- Proquest's Global Newstream and Factiva
- Collect all articles published from testimony day +9 days



# Identification of Newspaper & Newswire Coverage

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- Proquest's Global Newstream and Factiva
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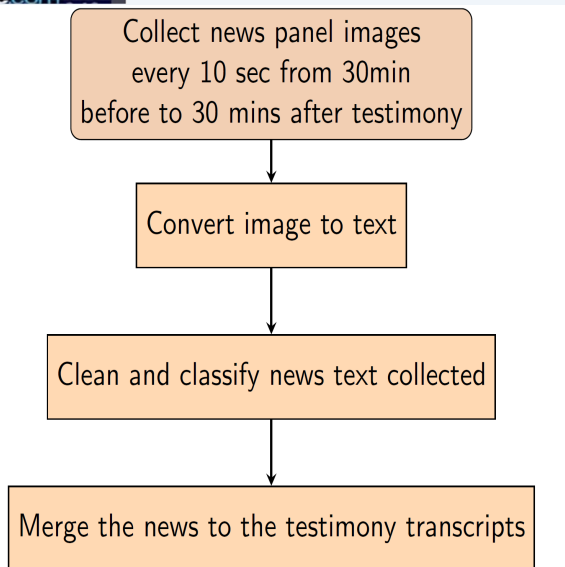


**\*\*Sentence Metadata** is inherited from article's source: country of publication, type of publication, political leaning, etc.

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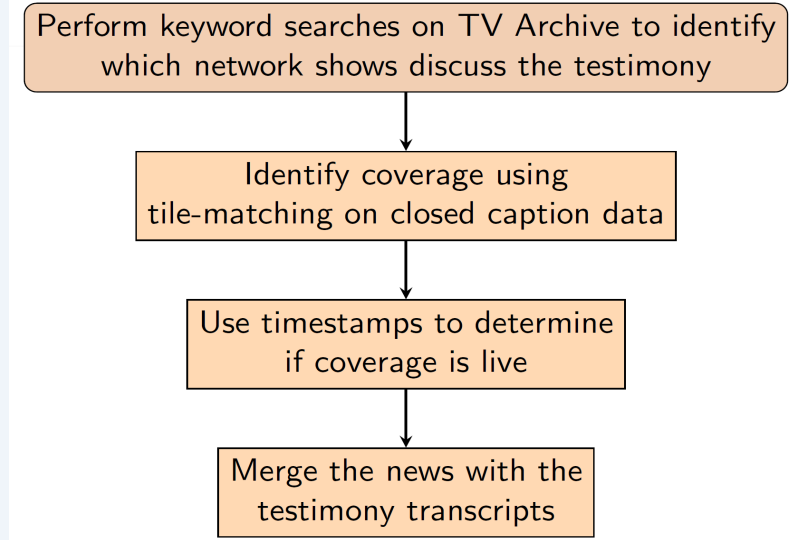
# Identification of TV Media Coverage

## Breaking News



## Live & Non-Live TV Coverage

```
[001:21:52;507] >> MISS YELLEN FOR HER  
[001:21:55;710] CONFIRMATION, HER HISTORIC  
[001:21:58;346] CONFIRMATION AS THE FIRST FEMALE  
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[001:22:26;875] CHAIR YELLEN, I WANT TO  
[001:22:28;777] PERSONALLY THANK YOU FOR
```



**Statement metadata** is inherited from its source: Country of production, target audience, political leaning

# Matching Testimony to Media Coverage

---

Sets Matched using combination of:

- Scoring algorithms (E.g., TFIDF, SBERT similarity, tiled matches)
- Speaker attribution, and
- Date & Time information within the article/show (to identify correct match for Day1 vs Day 2)

**\*Matched sentences scored for sentiment, stance, complexity, ...**

---

# Resulting Matched Dataset

---

- **36,298** Testimony sentences with verbal & non-verbal characteristics

- 6,200+ **newspaper & newswire** articles from 298 unique publishers

\*\*Extracted 24,640 news sentences quoting from **4,593** unique testimonies sentences

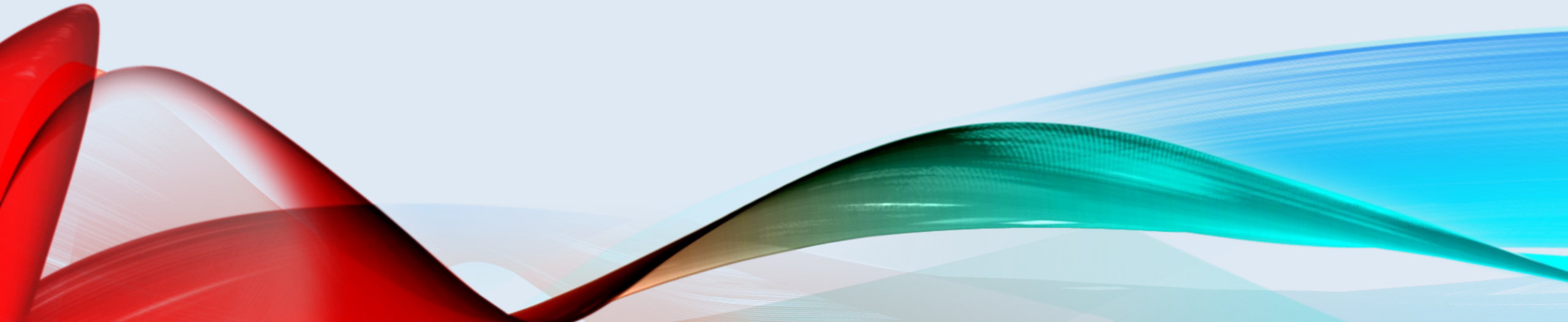
- **Live & non-live TV coverage** from shows on over 38 networks + CNBC TV programs rolling news

\*\*Extracted 57,133 news sentences quoting from **22,526** unique testimonies sentences

---

# Estimation Strategy

Uses Linear regressions and Heckmans





# Selection

$$\begin{aligned} \text{Select}_s = & \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s \\ & + \gamma_s \overrightarrow{\text{Topic}}_s + \eta_y + \eta_d + \eta_c + \varepsilon_s \end{aligned}$$

where

- $\text{Select}_s$  is a dummy variable equal to 1 if testimony sentence  $s$  is reported
- $I_{s \in j}$  is a dummy variable equal to 1 if  $s$  in section  $j$ , for each  $j \in C$ 
  - $C = \{\text{Chair Prepared session, Mbr Prepared session, Chair Q\&A, Mbr Q\&A}\}$
- $\overrightarrow{\text{Verbal}}$ : {Sentiment, Stance}'
- $\overrightarrow{\text{NonVerbal}}$ : {Voice, Face, Eye blink, Head movement}'
- $\overrightarrow{\text{Topic}}_s$ : {General, housing, financial stability, monetary policy, fiscal policy, currency}'
- $\eta_y, \eta_d, \eta_c$ : year fixed effects, day 1 or day 2, senate or house committee

# What Testimony sentences are the media more likely to report?

**Main Findings for Selection**



# Selection Result #1: Placement Matters

Remarks v Q&A



# What sentences are the media more likely to **report**?: Placement

- **Prepared Opening Remarks** more commonly selected than Q&A
- **Chair sentences** more likely selected than Congress Members' sentences

Implied ordering from Regressions
Chair Opening Remarks
Chair Q&A
Member Opening
Member Q&A

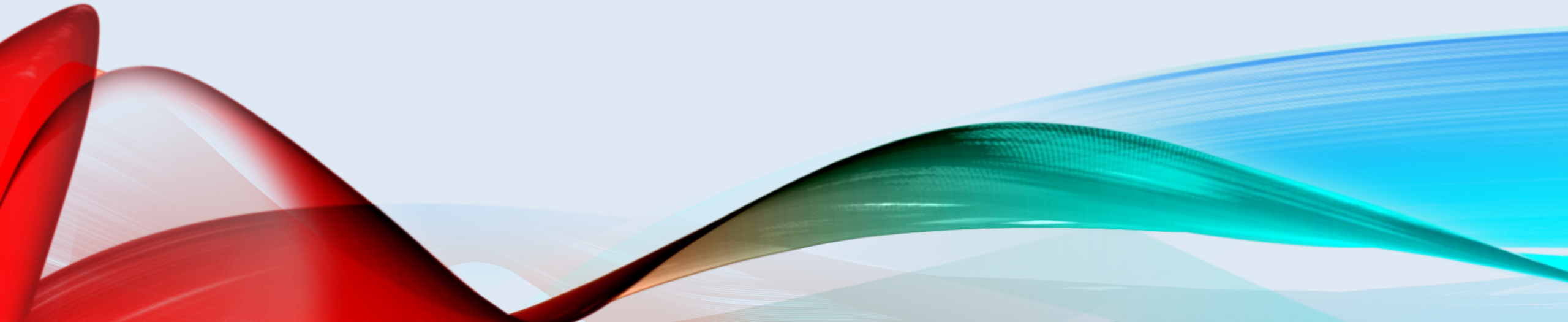
- **Similar pattern for different newswire & newspaper subgroups:** online vs offline; domestic vs international audience; general audience vs business audience; across political spectrum
-

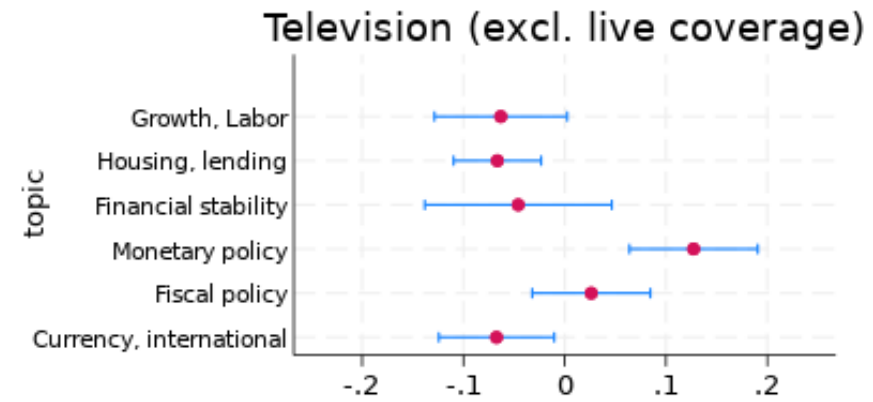
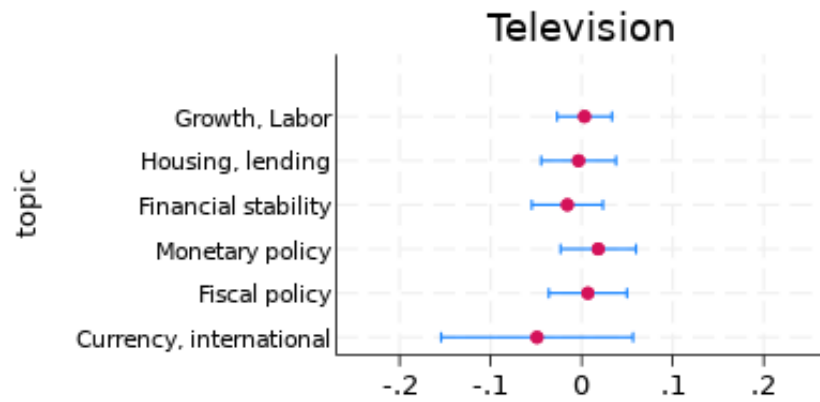
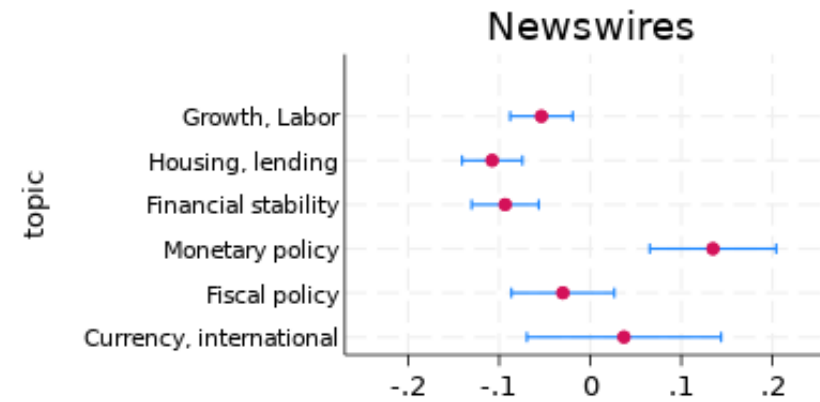
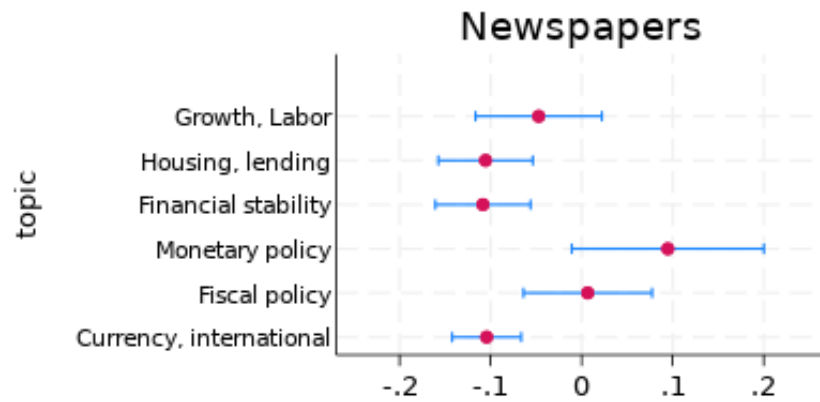
# Observation: Significant variation across media types

Placement	Newspapers	Newswires	TV
Chair Opening Remarks	0.65***	0.60***	0.70***
Chair Q&A	0.24***	0.28***	0.80***
Member Opening	0.10***	0.20***	0.53***
Member Q&A	0.04**	0.00	0.74***

**\*TV is more balanced** since some channels show live coverage of entire event (e.g., business channels and CSPAN)

# Selection Result #2: Topic matters



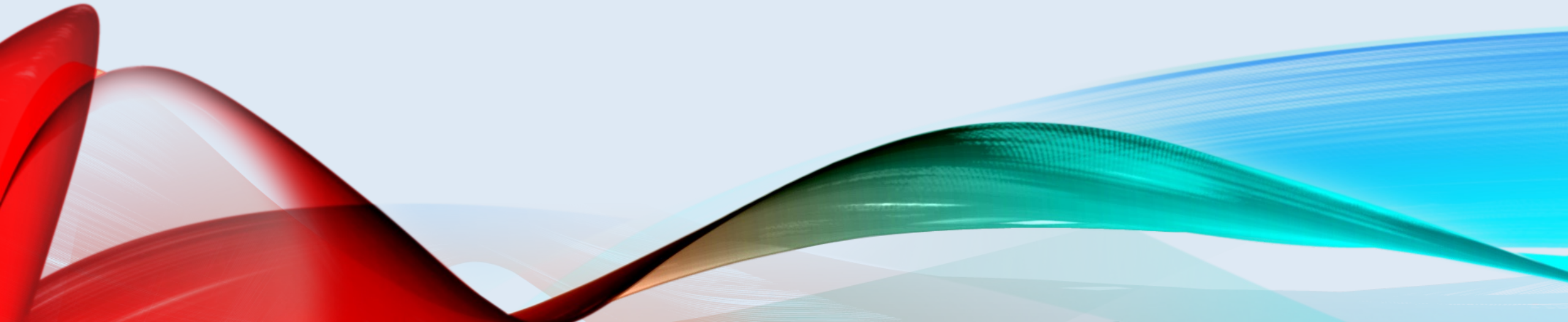


● Point estimate    — CI 95%

**Good News: Monetary Policy Topics do get covered the most**



**Selection Result #3:  
Text-sentiment matters for Chair remarks**



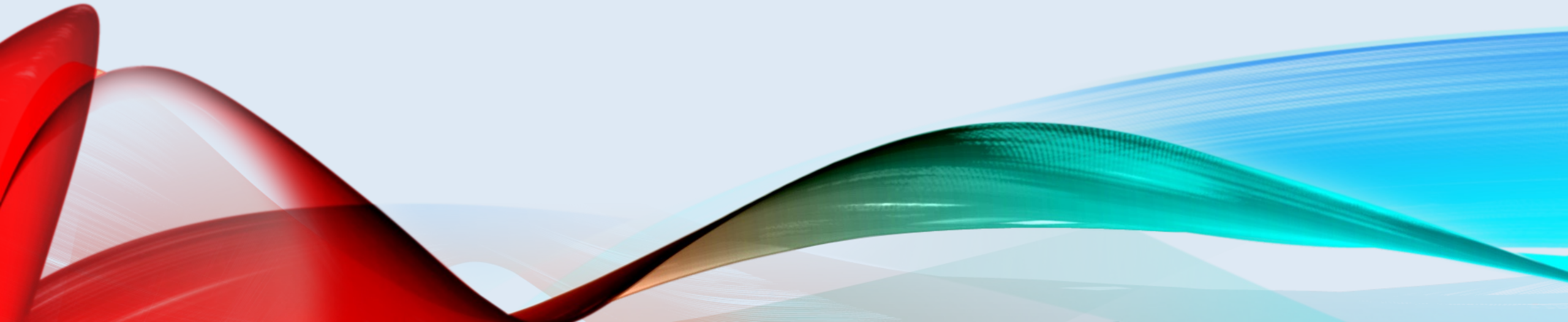
# What sentences are the media more likely to **report**?

- **Negative text sentiment in Chair Remarks** (Newspapers & Newswires)
  - Coefficients: -0.04\* to -0.06\*\* imply a one-SD decrease in text sentiment implies ~4-6 ppt increase in likelihood of selection

Similar patterns emerge across subgroups:

		online vs offline		audience residence		target audience		political leaning		
		Online	offline	domestic	international	general	business	left	center	right
Chair Text	Remarks	-0.05**	-0.06**	-0.05**	-0.06**	-0.05**	-0.05**	-0.07**	-0.06**	-0.04**
					***=1%, **=5%, *=10%					

# Selection Result #4: Delivery of message matters



# What sentences are the media more likely to **report**?

---

- **Higher voice pitch** by Chair & Members
    - Coefficients 0.05\*\* to 0.07\*\* for remarks imply a one-SD increase in pitch increases selection ~5-7 ppt
    - For Chair Q&A one-SD increase raises selection 1-4 ppt for newspapers and newswires
  - **Limited impact of other non-textual signals** for selection (although coefficients for Chair Face expressions often positive)
-

# What sentences are the media more likely to **report**?

Similar patterns emerge across subgroups

	online vs offline		audience residence		target audience		political leaning		
More likely to select (with Y)	online	offline	domestic	international	general	business	left	center	right
<b>Higher</b> Chair Voice (in Remarks or Q&A)	Y -Both	Y-Both	Y-Both	Y-Both	Y-Both	Y-Both	Y-Both	Y-Both	Y-Both
<b>Higher</b> Member Voice (in Remarks or Q&A)	Y-Rmks	Y-Rmks	Y-Rmks		Y-Rmks				Y-Q&A
<b>Happier</b> Face		Y-Mbr Q&A	Y-Chair Q&A		Y-Mbr Q&A				Y-Mbr Q&A

# What sentences are the media more likely to report?

But magnitudes across newspaper & newswire groups tell a similar message...

		online vs offline		audience residence		target audience		political leaning		
		Online	offline	domestic	International	general	business	left	center	right
<b>Chair Voice</b>	Remarks	0.06***	0.06***	0.05***	0.07***	0.06***	0.06***	0.05*	0.08***	0.05**
	Q&A	0.03**	0.03**	0.03**	0.03*	0.04*	0.03**	0.02**	0.02*	0.01**
<b>Member Voice</b>	Remarks	0.05**	0.05*	0.08**		0.05**				
	Q&A									-0.00*

The vocal effects for Chair Remarks are about twice as large as Q&A

\*\*\*=1%, \*\*=5%, \*=10%

# What sentences are the media more likely to **report**?

TV results for text and voice similar to newspapers & newswires

	<b>Television</b>		
<b>More likely to select (with Y)</b>	Non-live (e.g., Nightly news)	Breaking News	Live
<b>Negative</b> Chair Text Remarks	Y	Y	
<b>Higher</b> Chair Voice (in Remarks or Q&A)	Y -Both	Y-Rmks	Y-Both

Impact of 1-SD increase in Chair Vocal Pitch increases TV selection 8 ppt (Non-live coverage), 16 ppt (Breaking news) in Remarks section and ~3-2 ppt in Q&A



**How might we increase selection of desired monetary policy messages by the media?**

# How might we increase selection of desired monetary policy messages by the media?

## “Potential Strategy”

- **Placement:** Put it in the Chair's remarks first & potentially repeat in Q&A

- **Delivery:**

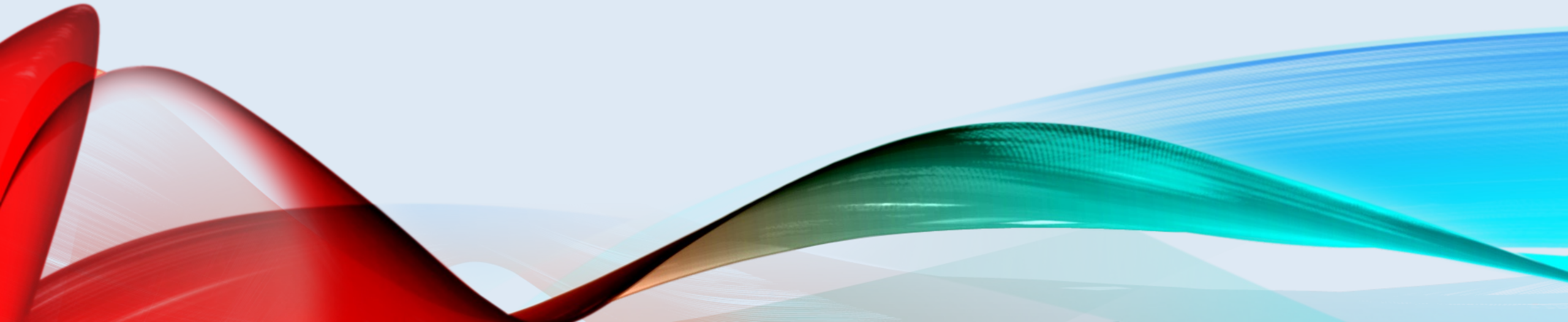
  - Increase coverage using increased voice pitch in remarks and Q&A

  - Align facial expressions with messaging (especially for Positive messaging)

- **Negative messaging:** More Negative Text Sentiment will increase coverage

- **Positive messaging:** Need to using **delivery & repetition more to increase coverage**

**However, to make this “Potential Strategy” a good approach we need to understand how the signals impact the message seen through the media...**



# Outcome Regressions

$$E[\text{Outcome}_s | \text{covariates}, \text{Select}_s = 1] = \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s \\ + \eta_y + \eta_d + \eta_c + E[\varepsilon_s | \text{covariates}, \text{Select}_s = 1]$$

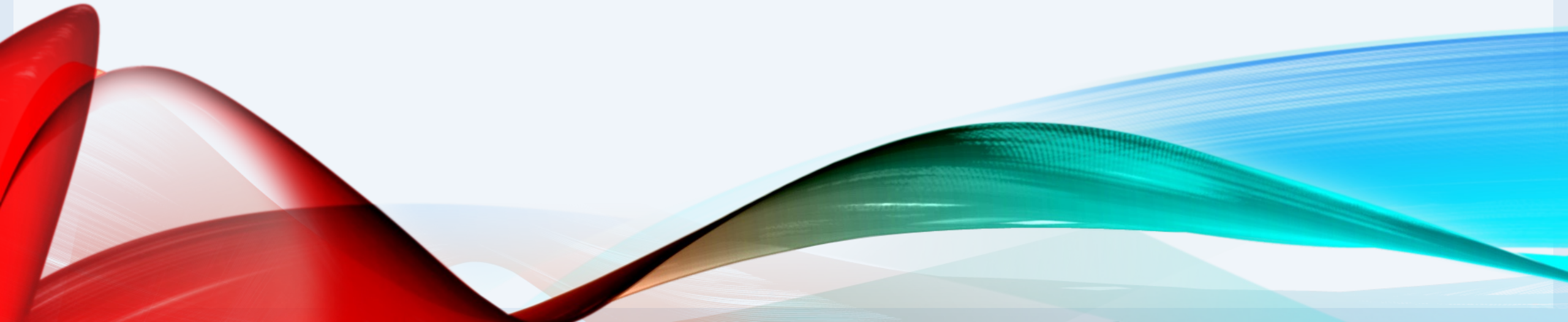
where  $\text{Outcome}_s$  refers to

- the **change of complexity** of the news sentence(s) related to testimony sentence  $s$
- the **sentiment** of the news sentence(s) related to testimony sentence  $s$
- the **similarity** between the quoted news sentence and the original testimony sentence  $s$

**\*Estimated using Heckman & Maximum Likelihood Estimation (MLE)  
to correct for selection bias**

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# #1 Changes in Complexity



# Coleman-Liau Readability Score: Testimony Sentences

Coleman-Liau score =  $5.88 * (\text{Avg word length}) - 29.6 / (\text{sentence length}) - 15.8$

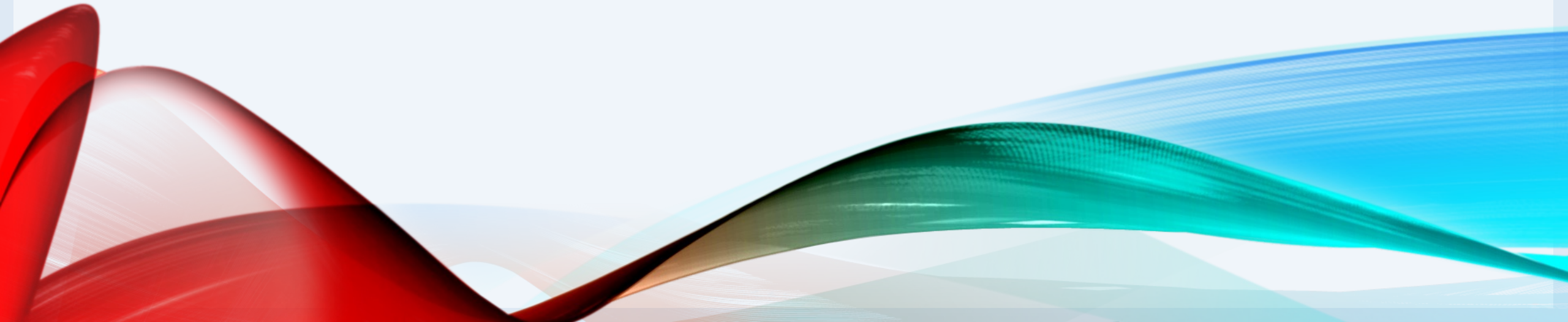
\*Measure gives approximate grade level

## Original Testimony Scores

	Chair	Member
Prepared Remarks	14.9	12.9
Q&A	10.3	10.0

\*Values for Prepared remarks similar to levels seen for FOMC readability scores in the literature e.g., 14.5 suggests 2<sup>nd</sup> year undergraduate level

# Change in Complexity Depends on Placement





# Change in Coleman-Liau Readability Score

$$\begin{aligned} \Delta \text{Readability}_s &= \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s \\ &\quad + \eta_y + \eta_d + \eta_c + \varepsilon_s \end{aligned}$$

## Key Results

### 1. Media tends to increase complexity

> related to media placing statements in context for the reader

*E.g., ... "Unemployment is the most important problem we have right now, and we take the dual mandate extremely seriously," he said Thursday in response to questions at the House financial services committee in the second day of semi-annual congressional testimony on monetary policy....*

# Change in Coleman-Liau Readability Score

$$\Delta \text{Readability}_s = \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s + \eta_y + \eta_d + \eta_c + \varepsilon_s$$

## Key Results

### 1. Media tends to increase complexity

- Ranges from +6 years for Chair prepared remarks to +8-9 years for Q&A and Member remarks for Newspapers and newswires
- Streaming Media (TV) has minimal changes in complexity across sections

***\*Lower complexity for reported Chair prepared remarks***

# Other Key Complexity Results...

Delivery & Wording



# Change in Coleman-Liau Readability Score

$$\begin{aligned} \Delta \text{Readability}_s &= \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s \\ &+ \eta_y + \eta_d + \eta_c + \varepsilon_s \end{aligned}$$

## Key Results

- Chair remarks: **1-SD**  $\uparrow$  **voice increases complexity**  $\sim 0.45$ , **1-SD**  $\uparrow$  **face lowers complexity**  $\sim 0.54$
- Complexity not significantly impacted by stance or sentiment

# Change in Coleman-Liau Readability Score

$$\Delta \text{Readability}_s = \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s + \eta_y + \eta_d + \eta_c + \varepsilon_s$$

## Key Results

- Chair remarks: **1-SD**  $\uparrow$  **voice increases complexity**  $\sim 0.45$ , **1-SD**  $\uparrow$  **face lowers complexity**  $\sim 0.54$
- Complexity not significantly impacted by stance or sentiment

Conclusion: **Delivery, Placement & word choices in "Potential Strategy" for communication doesn't alter complexity in an adverse manner**

# #2 Sentiment Pass-through

$$\text{Sentiment}_s = \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s + \eta_y + \eta_d + \eta_c + \varepsilon_s$$

How does the media **skew** the sentiment of selected testimony messages?

---

---



# How does the media **skew** the sentiment of selected testimony messages?

---

Newspapers & Newswires coverage leans negative

- **Sentiment altered least for statements from Chair Remarks**

Live & Non-Live TV Coverage has less of a negative bias

- **Sentiment not significantly altered for statements from Chair Remarks or Q&A**
-



# How does the media **skew** the sentiment of selected testimony messages?

---

- **Positive central bank messages are reported as positive news**
- Media will “rewrite” the messages and **attenuate** the conveyed messages  
e.g., For newspapers and newswires, passthrough to reported sentiment value of  $\sim 0.63$

# How do **sentiment scores change** with measured text-sentiment from Testimony across Media outlets?

	<b>TV-Non-live</b>	<b>TV Breaking News</b>	<b>Newspapers &amp; Newswires</b>	
	Sentence with the Quote or Paraphrase	Sentence with the Quote or Paraphrase	Sentence with the Quote or Paraphrase	Article Title
<b>Chair Remarks</b>	0.80***	0.44***	0.63***	0.04*
<b>Chair Q&amp;A</b>	0.77***	0.48***	0.60***	0.03
Members Remarks	0.76***		0.60***	0.03
Members Q&A	0.75***	0.25	0.59***	0.01
			***=1%, **=5%, *=10%	

# How do sentiment scores change with measured text-sentiment from Testimony across Media outlets?

	<b>TV-Non-live</b>	<b>TV Breaking News</b>	<b>Newspapers &amp; Newswires</b>	
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<b>Chair Remarks</b>	0.80***	0.44***	0.63***	0.04*

TV-non live coverage gives the most accurate sentiment pass-through for Chair Remarks

			***=1%, **=5%, *=10%	
--	--	--	----------------------	--

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	TV-Non-live	TV Breaking News	Newspapers & Newswires	
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<b>Chair Q&amp;A</b>	0.77***	0.48***	0.60***	0.03

Pass-through similar for Chair Q&A

MEMBERS Q&A	0.75	0.25	0.55	0.01
			***=1%, **=5%, *=10%	

# Impact of Vocal Pitch & Facial Expressions

ON SENTIMENT



# How does the media **skew** the sentiment of selected testimony messages?

---

**\*\*\*No significant evidence Chair Vocal Pitch distorts sentiment of reported Chair Remarks**

- Vocal pitch primarily affects Breaking News reporting for Chair Q&A  
→ Coefficient 0.145 suggests increased pitch interpreted positively
  - **Facial Expressions can reinforce pass-through** of sentiment in Chair Remarks for newswires or breaking news
-

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→ Coefficient 0.145 suggests increased pitch interpreted positively
- **Facial Expressions can reinforce pass-through** of sentiment in Chair Remarks for newswires or breaking news

**Conclusion: "Potential Strategy" for communication (Placement, words, delivery) appears to deliver best pass-through of original sentiment**

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# SEMANTIC MEANING:

How close in meaning are reported messages to the original statements?

$$\text{Semantic Score}_s = \sum_{j \in C} \alpha_j I_{s \in j} + \sum_{j \in C} \beta_j^v I_{s \in j} \overrightarrow{\text{Verbal}}_s + \sum_{j \in C} \beta_j^{nv} I_{s \in j} \overrightarrow{\text{NonVerbal}}_s$$

$\eta_y + \eta_d + \eta_c + \varepsilon_s$



# Cosine Similarity & Word Mover Distance



SBERT Similarity  
Source: Mellit (2023)

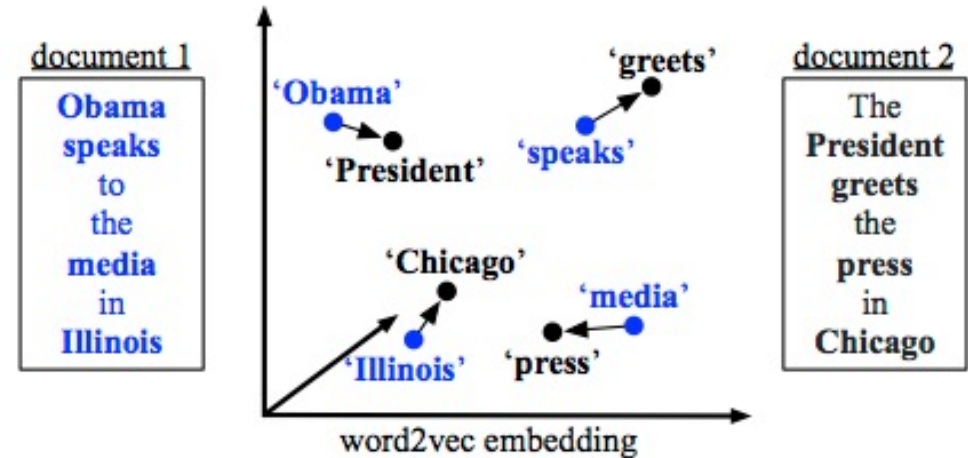


Figure 1. An illustration of the *word mover's distance*. All non-stop words (**bold**) of both documents are embedded into a *word2vec* space. The distance between the two documents is the minimum cumulative distance that all words in document 1 need to travel to exactly match document 2. (Best viewed in color.)

Word Mover Distance Similarity  
Source: Baumgartner (2017)

# How does the media **skew** the semantic meaning of selected testimony messages?

---

## Key results:

\*Degree of similarity depends on the media outlet

\*\*Similarity scores for Chair Remarks and Chair Q&A similar  
-> placement not a major factor in determining similarity



	Metric	TV- Breaking News	TV- Non-live coverage			Newspapers	Newswires
			L	C	R		
Chair Prepared Remarks	TFIDF		0.67	<b>0.81</b>	0.66		
	SBERT		0.80	<b>0.88</b>	0.76		
	FastText-WMD		0.06	<b>0.04</b>	0.06		
Chair Q&A	TFIDF		0.68	<b>0.84</b>	0.72		
	SBERT		0.79	<b>0.88</b>	0.80		
	FastText-WMD		0.07	<b>0.04</b>	0.07		
Members Prepared Remarks	TFIDF		0.61	<b>0.84</b>	0.51		
	SBERT		0.74	<b>0.90</b>	0.80		
	FastText-WMD		0.08	<b>0.03</b>	0.08		
Members Q&A	TFIDF		0.73	<b>0.84</b>	0.61		
	SBERT		0.79	<b>0.89</b>	0.71		
	FastText-WMD		0.08	<b>0.04</b>	0.09		

TFIDF & SBERT – Closer to 1 better, FastText-WMD – Closer to 0 better

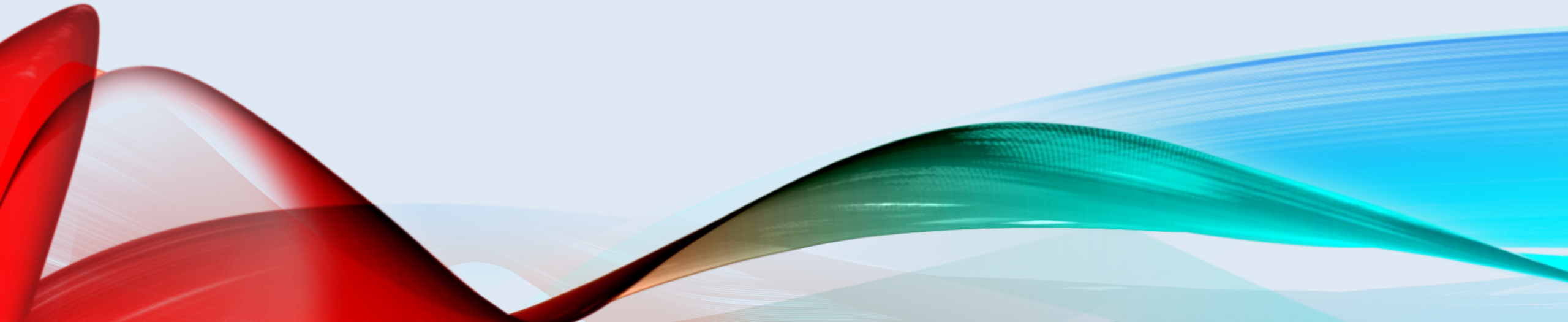
	Metric	TV- Breaking News	TV- Non-live coverage			Newspapers	Newswires
			L	C	R		
Chair Prepared Remarks	TFIDF		0.67	<b>0.81</b>	0.66	0.65	0.54
	SBERT		0.80	<b>0.88</b>	0.76	0.69	0.67
	FastText-WMD		0.06	<b>0.04</b>	0.06	0.07	0.07
Chair Q&A	TFIDF		0.68	<b>0.84</b>	0.72	0.60	0.58
	SBERT		0.79	<b>0.88</b>	0.80	0.66	0.66
	FastText-WMD		0.07	<b>0.04</b>	0.07	0.09	0.09
Members Prepared Remarks	TFIDF		0.61	<b>0.84</b>	0.51	0.65	0.68
	SBERT		0.74	<b>0.90</b>	0.80	0.74	0.75
	FastText-WMD		0.08	<b>0.03</b>	0.08	0.07	0.06
Members Q&A	TFIDF		0.73	<b>0.84</b>	0.61	0.55	0.48
	SBERT		0.79	<b>0.89</b>	0.71	0.66	0.59
	FastText-WMD		0.08	<b>0.04</b>	0.09	0.10	0.10

TFIDF & SBERT – Closer to 1 better, FastText-WMD – Closer to 0 better

	Metric	TV- Breaking News	TV- Non-live coverage			Newspapers	Newswires
			L	C	R		
Chair Prepared Remarks	TFIDF	0.34	0.67	<b>0.81</b>	0.66	0.65	0.54
	SBERT	0.52	0.80	<b>0.88</b>	0.76	0.69	0.67
	FastText-WMD	0.13	0.06	<b>0.04</b>	0.06	0.07	0.07
Chair Q&A	TFIDF	0.38	0.68	<b>0.84</b>	0.72	0.60	0.58
	SBERT	0.53	0.79	<b>0.88</b>	0.80	0.66	0.66
	FastText-WMD	0.13	0.07	<b>0.04</b>	0.07	0.09	0.09
Members Prepared Remarks	TFIDF	0.08	0.61	<b>0.84</b>	0.51	0.65	0.68
	SBERT	0.49	0.74	<b>0.90</b>	0.80	0.74	0.75
	FastText-WMD	0.19	0.08	<b>0.03</b>	0.08	0.07	0.06
Members Q&A	TFIDF	0.12	0.73	<b>0.84</b>	0.61	0.55	0.48
	SBERT	0.38	0.79	<b>0.89</b>	0.71	0.66	0.59
	FastText-WMD	0.14	0.08	<b>0.04</b>	0.09	0.10	0.10

TFIDF & SBERT – Closer to 1 better, FastText-WMD – Closer to 0 better

Does the pass-through of meaning depend on sentiment of text, voice and body language?



Does the pass-through of meaning depend on sentiment of text, voice and body language?

**Sometimes...but effects usually small for Chair**



# How do Similarity scores change with measured text-sentiment?

## ***Testimony with negative sentiment:***

- Less similar Chair Prepared Remarks
- More similar for Members Prepared Remarks

\*Magnitude of effects (from point estimates) range from ~0.01 to 0.14 increase for a one-SD decrease in text-sentiment

\*\***Most estimates are in the 0.01-0.03 range**

\*\*\***Highest effect for Members' Q&A** (~0.10-0.14)





# How do Similarity scores change with vocal pitch?

- Most commonly seen pattern for Chair and Member's prepared remarks:

*Higher voice pitch changes semantic meaning more*

- **Magnitudes for Chair are small** and typically range from 0.01 to 0.02 for a one-SD change in pitch
- **Members' messages are altered more**
- E.g., one-SD increase in pitch, typically changes similarity scores 0.01-0.09



# How do Similarity scores change with facial emotions?

- Variation across Media outlets
- More evidence of an impact for:
  - *TV reporting*
  - *Unscripted comments*

E.g., Magnitude of effects (from point estimates) range from 0.01 to 0.05 for a one-SD increase in facial sentiment for TV



# Impact of Potential Strategy on Semantic Similarity?

- Placement of message in Chair Remarks section or Q&A has similar pass-through
- Distorting effects of increased vocal pitch for Chair statements small
- Impact on similarity from facial expressions small (especially for remarks)
- Response of similarity to text-sentiment also small



**“Potential strategy” for increasing coverage shouldn’t distort messages meaning significantly**

# To increase selection of desired monetary policy messages by the media...

## ~~Potential~~ Strategy

- **Placement:** Put it in the Chair's remarks first & potentially repeat in Q&A
- **Delivery:**
  - Increase coverage using increased voice pitch in remarks and Q&A
  - Align facial expressions with messaging (especially for Positive messaging)
- **Negative messaging:** More Negative Text Sentiment will increase coverage
- **Positive messaging:** Need to using **delivery & repetition more to increase coverage**

# Contributions

- **Innovative methodology** for evaluating CB message transmission by:
  - Quote and paraphrase analysis
  - Sentiment and semantic similarity assessments
- **Methodology** is widely adoptable to evaluating pass-through in other settings (e.g., political speeches during elections, health announcements)
- Investigate not just the presence of messages in the media but also the **reasons and mechanisms** for their dissemination
- **Novel matched datasets on Testimony media coverage (created with ML)**
  - Includes new TV sources, verbal and non-verbal measures, & media characteristics

## Main Takeaways

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- **Media plays a key role** in shaping CB communications received by public
  - **Media reacts to emotional signals** conveyed through Text, Voice, Facial expressions and body language
  - Selection, Complexity, Sentiment & Semantics are impacted by these different cues in different ways
  - Media filters a lot, relying heavily on the verbal and non-verbal cues
    - **Negative sentiment with active voice and body language** attracts media coverage
    - Using non-verbals can help get out important CB messages to the media's audience
-

# What do the results suggest might help Central Banks improve communications?

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- To get out negative messages with the tone and semantic meaning most intact, said it in the Remarks with an activated voice (higher pitch), and negative facial expressions
  - To get out positive messages, make sure the message is in the Remarks, emphasize it with increased vocal pitch, and look more calm (less negative) when conveying the message
  - Knowing which audience(s) you are trying to reach with the message at hand may help further refine strategies given some differences across Media outlets
-

**Thank You**  
**Comments & Questions Welcome**

