

# Skill-Replacing Technology and Bottom-Half Inequality

Oren Danieli

NBER Wage Dynamics in the 21st Century, Fall 2024

# Inequality Trends at the Bottom 50%

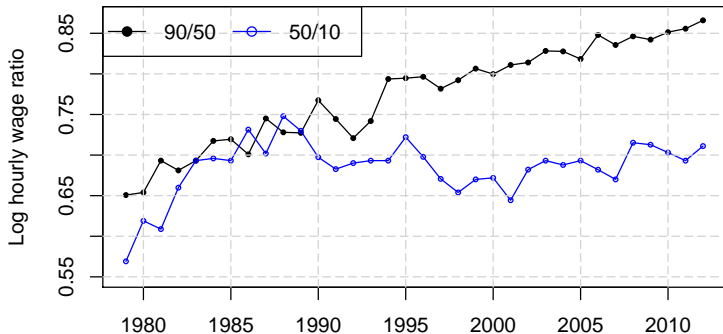


Figure: 90/50 and 50/10 Log Hourly Wage Ratio

Quantiles are calculated for all workers with positive earnings at the hours level, using sample weights multiplied by hours worked. Source: CPS Outgoing Rotation Groups

## Leading Hypotheses

In the early 1980s, inequality is rising in both parts of the distribution

- Skill-Biased Technological Change (Katz & Murphy, 1992)

In late 1980s - 1990s inequality decreases at the bottom

- “Wage Polarization” - decline in middle wages [▶ Figure](#)
- Routine-Biased Technological Change (Autor, Katz & Kearney, 2006; Acemoglu & Autor, 2011)
- Decrease in demand for workers performing routine tasks
- Key support: job/employment polarization (Goos et al., 2014)

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## ① Why should middle wages relatively decline?

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- [▶ Figure](#)

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- 2 **Why did middle wages stopped declining around 2000?**
  - Employment polarization continues long after
- 3 **Why does the market adjusts almost entirely through quantities?**
  - Price changes (wages) is too small to generate trend in wages
    - Autor, Katz & Kearney (2005) and Firpo, Fortin & Lemieux (2013)

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**This Paper:** A new theory for the trends in the bottom 50% of the income distribution that addresses these challenges

# This Paper

## ① Theory

- Small (but important) modification to RBTC
- Skill-Replacing RBTC
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- Decline in return to skill in routine occupations
- Reallocation of low-skill workers into routine occupations
- Interactive-Fixed-Effect-Model

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## ③ Decomposition

- 93% of wage polarization can be attributed to SR-RBTC
- Skewness Decomposition

# Theoretical Framework

# Assumptions

Building on Jung and Mercenier (2014) and Cortes (2016)

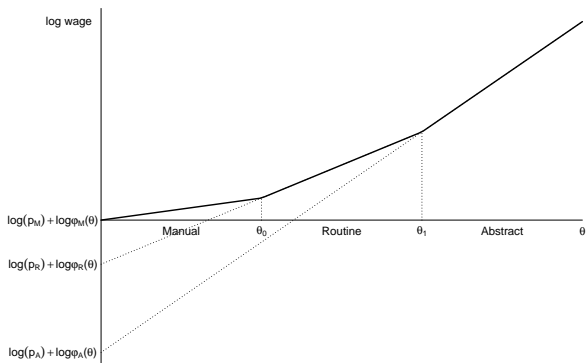
- Workers have one-dimensional skill  $\theta$ ;
  - Most results hold for multi-dimensional skill
- Three occupations: Manual, Routine, Abstract
- **Key Assumption:** Comparative advantage

$$\forall \theta : \frac{\partial \log \varphi_M(\theta)}{\partial \theta} < \frac{\partial \log \varphi_R(\theta)}{\partial \theta} < \frac{\partial \log \varphi_A(\theta)}{\partial \theta}$$

**Theorem (JM):** Under these assumptions, there exist two thresholds  $\theta_0, \theta_1$  such that  $\theta < \theta_0$  sort into  $M$ ,  $\theta_0 < \theta < \theta_1$  sort into  $R$  and  $\theta_1 < \theta$  sort into  $A$ .

▶ General Equilibrium

# Jung & Mercenier Sorting



## RBTC

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Define RBTC type  $\epsilon$  as

$$\epsilon = \frac{\partial^2 \log \varphi_R}{\partial \theta_i \partial \tau}$$

- $\epsilon = 1$  skill neutral similar to Acemoglu & Autor (2011)
- $\epsilon > 0$  skill enhancing
- $\epsilon < 0$  **skill replacing**

# Skill Replacing Technology

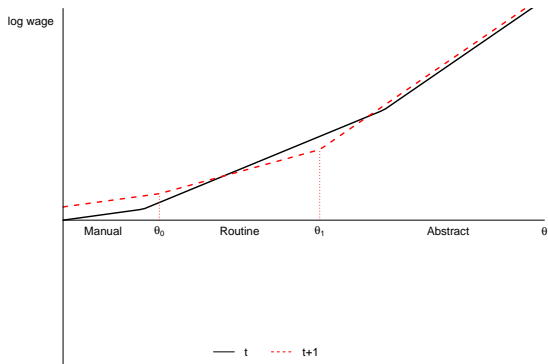
I will focus on the case of Skill-Replacing RBTC

- Increase in  $\tau$  when  $\epsilon < 0$

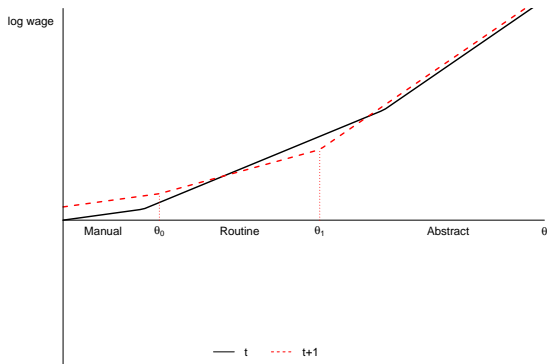
Examples:

- Arithmetic skills are replaced with calculators
- Memory skills are replaced with computers
- Physical strength is replaced with machinery

# First Stage: Wage Polarization



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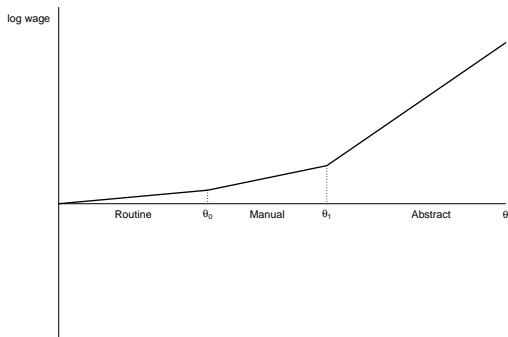


1. Why should middle wages relatively decline?

A: Because these are the highest skill routine workers

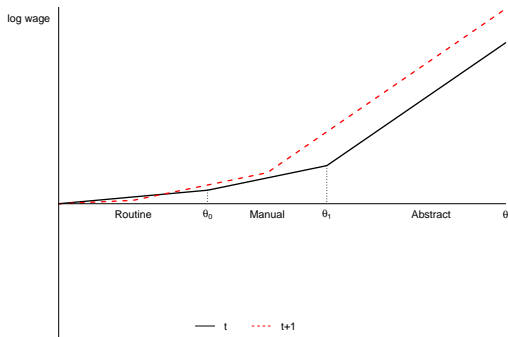
## Second Stage: Bottom 50% Inequality Rises

Large SR-RBTC: comp. advantage flips  $\frac{\partial \log \varphi_R(\theta; \tau)}{\partial \theta} < \frac{\partial \log \varphi_M(\theta)}{\partial \theta}$



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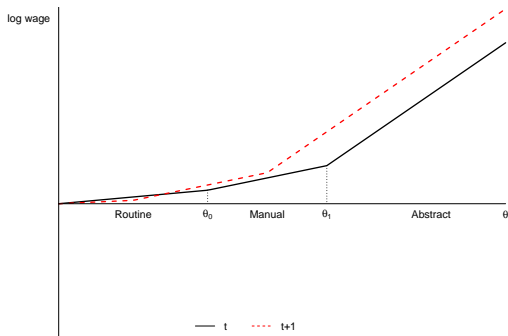
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### 2. Why did middle wages stopped declining around 2000?

A: Middle-wage workers are no longer in the routine occupation

- bottom 50% inequality could increase

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- 3 Routine workers become more concentrated at lower wages

## Empirical Results

# IFEM

Skill is not directly observed

- I use panel data, assume that skill is constant over time

Use Interactive Fixed Effect Model (**IFEM**) [▶ Why?](#)

$$\log w_{ijt} = \beta_{jt}X_{it} + \lambda_{jt} + \alpha_{jt}\theta_i + \varepsilon_{ijt}$$

$i$  - worker,  $j$  - 3 occupation categories,  $t$  - year and  $X_{it}$  experience<sup>2</sup>.

We are interested in:

- 1 How  $\alpha_{routine,t}$  changes with time
- 2 How average routine skill  $\frac{1}{N_R} \sum_{i \in R} \hat{\theta}_i$  change

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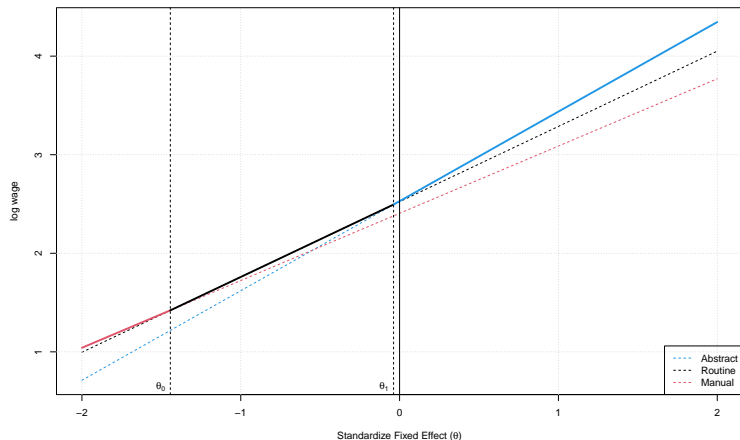
**Concern:** What if the IV is invalid?

- Sensitivity analysis (Andrews et al., 2017) - bias is small
- Weighted average of return to skills correlated with  $S_i$

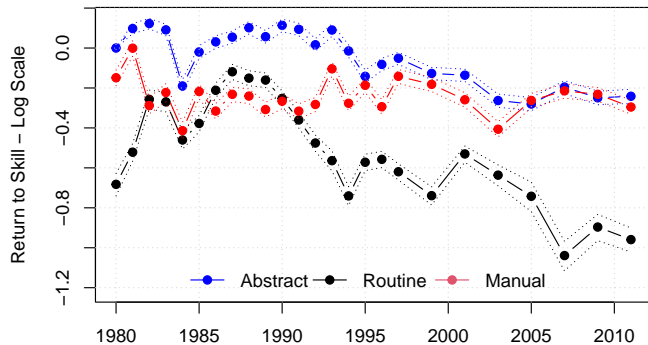
▶ Details

## Results for 1-Year: 1987

Predicted log wage in each occupation as a function of skill  $\theta$



# Long Term Trend of $\alpha_{jt}$



► 1-Digit Occupational Category

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## Reduced Form Evidence

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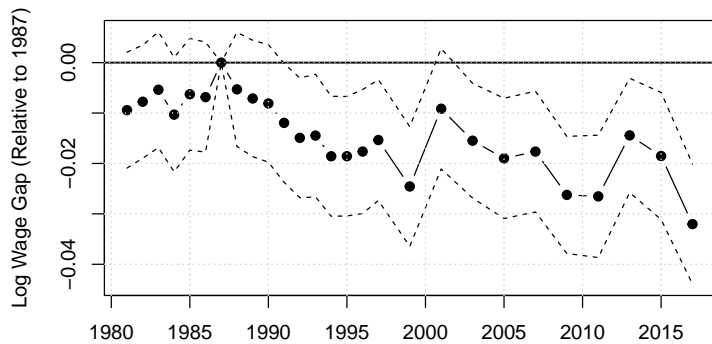
An alternative approach: look at changes within person

- Are less educated routine workers see a larger wage growth?
- For workers in routine occupations - estimate:

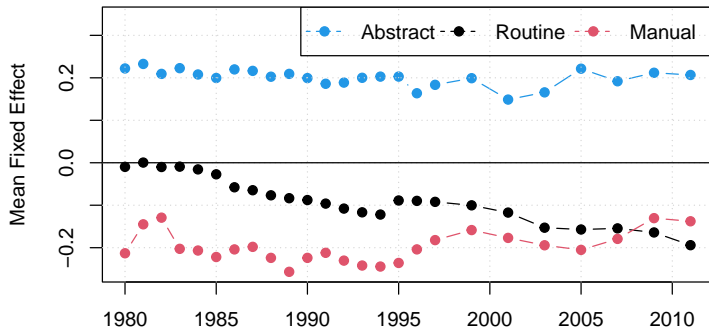
$$\log w_{it} = \gamma_t S_i + \psi_t + \theta_i + \rho_t X_{it} + \varepsilon_{ijt}$$

- Fixed-effects solve change in composition

# Reduced Form Results

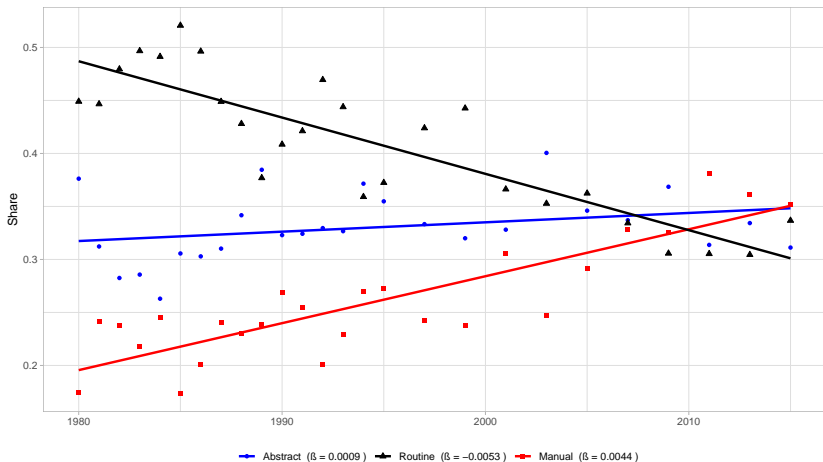


# Decline in Skill in Routine Occupations



▶ 1-Digit Occupational Category

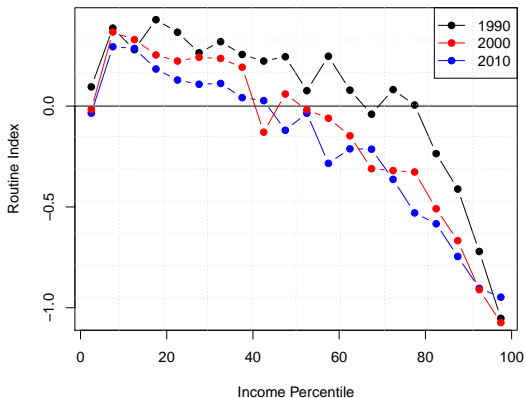
# Dynamics: Decline in New Entries of Middle-Skilled



Share of middle-skilled workers who join each occupational category

# Routine by Income Percentile

Routine task intensity measured by occupation with O\*NET



# Quantifying the Role of SR-RBTC Using Skewness Decomposition

## Why Decompose?

SR-RBTC is consistent with the data

- But is it large enough to explain the full wage trend?
- Or maybe other explanations also play a role

This is the motivation for decomposition exercise

- Which share of the overall trend can be attributed to different hypotheses
- Focus in the period of “wage polarization”
- Inequality at the bottom is relatively stable afterwards

# Skewness Decomposition

Can measure wage polarization with the third-moment: Skewness

▸ Skewness Over Time

▸ Influence Function

$$\mu_3(Y) = E \left[ \left( \frac{Y - \mu}{\sigma} \right)^3 \right]$$



# Skewness Decomposition

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$$\mu_3(Y) = E \left[ \left( \frac{Y - \mu}{\sigma} \right)^3 \right]$$

Similar to variance, skewness has a simple decomposition

$$\mu_3(Y) = \underbrace{E[\mu_3(Y|X)]}_{\text{Within}} + \underbrace{\mu_3(E[Y|X])}_{\text{Between}} + \underbrace{3\text{COV}(E[Y|X], V[Y|X])}_{\text{Correlation}}$$

## Interpretation

$$\mu_3(Y) = \underbrace{E[\mu_3(Y|X)]}_{\text{Within}} + \underbrace{\mu_3(E[Y|X])}_{\text{Between}} + \underbrace{3\text{COV}(E[Y|X], V[Y|X])}_{\text{Correlation}}$$

Set  $X$  to be occupation

- **Within component** - non-occupation explanations (residual)
- **Between component** - skill-neutral RBTC: decrease in routine wages
  - Should be main change in Acemoglu & Autor (2011) ( $p_R \downarrow$ )
- **Correlation component** - higher if:
  - High paying occupations have higher inequality.
  - Low paying occupations have lower inequality.
  - SR-RBTC: decrease in inequality within (low-paid) routine occupations
  - Captures violation of ignorability

# Skewness Decomposition by Occupation

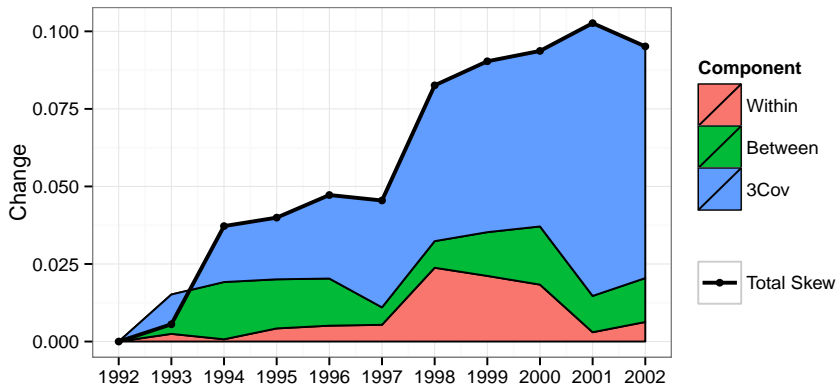


Figure: Skewness Decomposition Changes 1992-2002

Data resource: CPS-ORG

▶ 3 digit Industry ▶ Years of School ▶ 1980-2010

# Changes in Variance

- Increase in the covariance component is driven by within-occupation inequality [▶ Details](#)
- Inequality is increases at high-paying and decreases at low-paying occupations [▶ Details](#)
- This decrease in inequality is concentrated in routine occupations [▶ Details](#)

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3. **Why does the market adjust through quantities?**  
A: Significant wage changes within routine occupations

Conclusion

# Key Takeaways

- 1 SR-RBTC model can explain the puzzles with RBTC
  - Why middle wage decline in 1990s
  - Why inequality at the bottom fluctuates
  - Why previous decomposition methods did not work
- 2 Predictions of the model are verified in the data
- 3 Skewness Decomposition shows this explains most of the trend
  - R-package available at CRAN

Thank You!



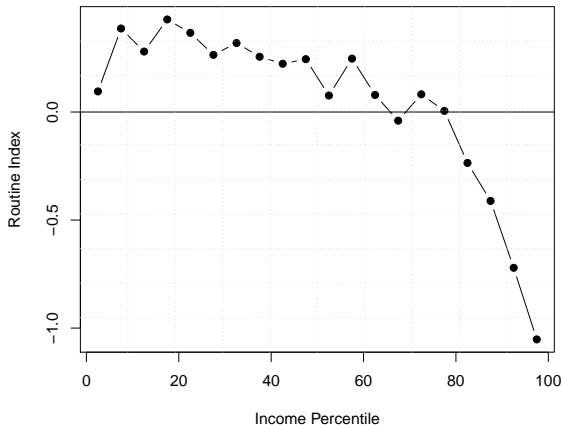
# Appendix

## Wage Growth by 5% Bins



## Routine Level by Income Percentile

Replication of Figure in Autor & Dorn (2013, Fig 4)



Routine index is defined using O\*NET data

[▶ Details](#)

[▶ Return](#)

## Routine Index O\*NET

Following Acemoglu-Autor (2011) use O\*NET to take the average of

- Pace determined by speed of equipment
- Controlling machines and processes
- Spend time making repetitive motions.
- Importance of repeating the same tasks
- Importance of being exact or accurate
- Structured v. Unstructured work (reverse)

# Proposition 1

**Proposition:** Let  $w_a < w_b$  denote wages of two routine workers. The effect of RBTC ( $\tau \uparrow$ ) on the wage ratio  $\frac{w_b}{w_a}$  depends on

$$\text{sign} \left( \frac{\partial \frac{w_b}{w_a}}{\partial \tau} \right) = \text{sign}(1 - \sigma)$$

Focus only on effect on the routine occupation. RBTC is  $\tau \uparrow$

$$\varphi_R(\theta_i; \tau) = \left( \theta_i^{\frac{\sigma-1}{\sigma}} + \tau^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}}$$

- $\sigma = 1$  skill neutral similar to Acemoglu & Autor (2011)
- $\sigma < 1$  skill enhancing
- $\sigma > 1$  **skill replacing**
- [▶ Return](#)

Total amount produced from each intermediate good

$$M = \int_{\theta_{min}}^{\theta_0} \varphi_M(\theta) d\theta \quad R = \int_{\theta_0}^{\theta_1} \varphi_R(\theta) d\theta \quad A = \int_{\theta_1}^{\theta_{max}} \varphi_A(\theta) d\theta$$



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The final good is the output of a CES function with  $\rho < 0$

$$Y = (M^\rho + R^\rho + A^\rho)^{\frac{1}{\rho}}$$

Manual and abstract workers become more productive through complementarities

- [▶ Theorem](#)

# SR-RBTC

I will focus on the case of Skill-Replacing RBTC

- Increase in  $\tau$  when  $\sigma > 1$

As technology advances ( $\tau \uparrow$ ) the routine occupation see a decline in:

- Price of routine goods ( $p_R$ )
- Employment

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As technology advances ( $\tau \uparrow$ ) the routine occupation see a decline in:

- Price of routine goods ( $p_R$ )
- Employment
  
- Mean skill level ( $E[\theta_i|R]$ )
- Inequality within the routine occupation

## SR-RBTC: First Stage

Impact on bottom 50% inequality changes with time

- Divide it into two stages

In the first stage,  $\tau$  is still “small”

- Comparative advantage still holds
- Returns to skill are higher in  $R$  than  $M$

During the first stage, overall wage trend would be U-Shaped

- [▶ Theorems](#)

# GE Theorem

## Theorem

*Assume  $\rho < 0$ , so  $\tau \uparrow$  implies decrease in  $p_R$  and the income share of routine workers*

- Does not depend on  $\sigma$
- Empirically shown by Cortes (2016), Eden & Gaggl (2018)

▶ Return

# Weaker Assumptions

## Theorem

*Assuming a skill replacing technology ( $\sigma > 1$ ). An RBTC (increase in  $\tau$ ) would generate:*

- 1 *A decline in gaps between routine workers who do not switch occupations*
- 2 *The most skilled routine workers would leave the routine occupation ( $\frac{\partial \theta_1}{\partial \tau} < 0$ )*
- 3 *Wages for the highest skill routine worker ( $\theta_1$ ) would fall relative to any other worker.*

# Stronger Assumptions

Assume  $0 < \frac{d\theta_0}{d\tau} < \left| \frac{d\theta_1}{d\tau} \right|$  as seen in the data.

## Theorem

*SR-RBTC generates*

- 1 *Decline in: employment, within occupation inequality and mean skill level in the routine occupation.*
- 2 *Overall wage trend would be U-shaped (“wage polarization”)*

▶ Return

# Theorem

## Theorem

There exists  $\tilde{\tau}$ , such that for every  $\tau \geq \tilde{\tau}$

$$\frac{\partial \log \varphi_R(\theta; \tau)}{\partial \theta} < \frac{\partial \log \varphi_M(\theta)}{\partial \theta}$$

and routine workers would earn the lowest wages.

Any additional SR-RBTC ( $\tau \uparrow$ ) would (still)

- Decrease employment in the routine occupation ( $\frac{d\theta_0}{d\tau} < 0$ )
- Decrease gaps between routine workers who do not switch occupation

▶ Return



## Testing Decline in Return to Skill

The key prediction of the model is that inequality is declining within routine occupations

- But this is only for “stayers” - those who do not switch occupations
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There are several challenges in measuring inequality for stayers

- 1 Regression to mean
- 2 Selected sample (especially over long time periods)
- 3 Can be confused with income volatility

▶ Return

Goal: find parameters that minimize EMSE  $E \left[ \varepsilon_{ijt}^2 \right]$ . FOC are

$$E [\varepsilon_{ijt}|j, t] = E [X_{it}\varepsilon_{ijt}|j, t] = E [\theta_i\varepsilon_{ijt}|j, t] = 0$$

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Can only get noisy estimate of  $\hat{\theta}_i$  based on a small number of observations. ▶ Details

## IV Solution

Measurement errors biases can be solved with an IV (Wald, 1940, Durbin 1954).

- Replace moments  $E [\hat{\theta}_i \hat{\varepsilon}_{ijt} | j, t] \neq 0$  with

$$E [Z_i \hat{\varepsilon}_{ijt} | j, t] = 0$$

- Holtz-Eakin et al. (1988), Ahn et al. (2001) [Details](#)
  - Relatively strong assumption about  $\varepsilon$  second moments

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I use years of schooling  $S_i$  as an IV

- Solves attenuation problem
- Still concern that  $S_i$  correlated with  $\varepsilon_{ijt}$ 
  - Results are still informative about return to skill (in 2 slides)

## Method of Moments

With the IV can find the parameters that solve the following  $3JT$  equations:

- For every  $j, t$

$$\begin{aligned}\frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) &= 0 \\ \frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) X_{it} &= 0 \\ \frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) Z_i &= 0\end{aligned}$$

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With the IV can find the parameters that solve the following  $3JT$  equations:

- For every  $j, t$

$$\begin{aligned}\frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) &= 0 \\ \frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) X_{it} &= 0 \\ \frac{1}{|E_{jt}|} \sum_{i \in E_{jt}} \left( \log w_{ijt} - \beta_{jt} X_{it} - \lambda_{jt} - \alpha_{jt} \hat{\theta}_i \right) Z_i &= 0\end{aligned}$$

The solution is similar to 2SLS

$$\hat{\alpha}_{jt} = \frac{\text{COV} \left( Z_i, \widetilde{\log w_i | j, t} \right)}{\text{COV} \left( Z_i, \widetilde{\theta_i | j, t} \right)}$$

## Informative Under Bias

What if  $E[S_i \varepsilon_{ijt}] \neq 0$ ?

- For example,  $\theta_i$  captures mostly analytical skills
- But  $S_i$  is also correlated with other skills (self-control) in  $\varepsilon_{ijt}$



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- I show this using a simple multi-skill model [▶ Details](#)
- Still informative about return to skill by occupation

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Moreover, the expected bias is small

- Show this using Andrews, Gentzkow, Shapiro (2017) sensitivity analysis [▶ Details](#)

$\hat{\theta}$ 

For a given set of parameters, the least-squares estimator for  $\theta$  is

$$\hat{\theta}_i \left( \log w_i, X_i, \hat{\alpha}, \hat{\beta}, \hat{\lambda} \right) = \frac{\sum_t \hat{\alpha}_{j(i,t),t} \left( \log w_{ij(i,t)t} - \hat{\beta}_{j(i,t)t} X_{it} - \hat{\lambda}_{j(i,t)t} \right)}{\sum_t \hat{\alpha}_{j(i,t),t}^2}$$

▶ Return

## IFEM Results in Multi-skill Setting

Consider a simple case with one occupation,  $K$  skills and  $T$  periods where

$$\log w_{it} = A'_t \Theta_i + \varepsilon_{it}$$

$A_t$  is a vector of returns to skill and  $\Theta_i$  is vector of skills.

- IFEM will estimate vector  $\alpha_1, \dots, \alpha_t$  that captures largest return to skill
- $\alpha_1, \dots, \alpha_t$  is the first eigenvector of  $A'A$ .

Using an IV  $Z_i$  that satisfies  $E[Z_i \varepsilon_{it}] = 0$  yields:

$$\hat{\alpha}_t = A'_t \text{COV}(\Theta_i, Z_i)$$

Aggregate return to skill, weighted by correlation with IV.

▶ Return

## Sensitivity Test

Implement sensitivity analysis as proposed by Andrews et al. (2017)

- Assume an omitted variable s.t.  $\varepsilon_{ijt} = \gamma_{jt}Z_i + \nu_{ijt}$ .
- This analysis calculate the bias in any parameters function.
- Given vector of sensitivity results  $r_{jt}$  the bias is

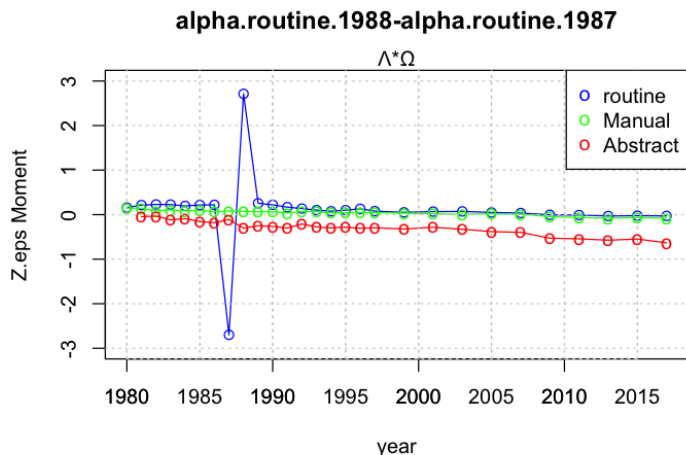
$$\sum_j \sum_t r_{jt} \gamma_{jt}$$

What is a reasonable value for  $\gamma_{jt}$ ?

- $\gamma_{jt}$  is the premium for years of schooling that is not captured by  $\theta_i$ .
- A reasonable number is likely smaller than 0.03
- A trend is  $\gamma_{jt}$  is therefore likely less than 0.003 (otherwise it can double/disappear) in 10 years

## Sensitivity Test Results

I look at the sensitivity for  $\log \frac{\alpha_{R,88}}{\alpha_{R,87}}$  - a trend of 0.003  $\rightarrow$  bias  $< 0.01$ .



## Three Skills

Estimate IFEM with

$$\log w_{ijt} = \beta_{ijt} X_{it} + \lambda_{jt} + \alpha_{jt} \theta_{ij} + \varepsilon_{ijt}$$

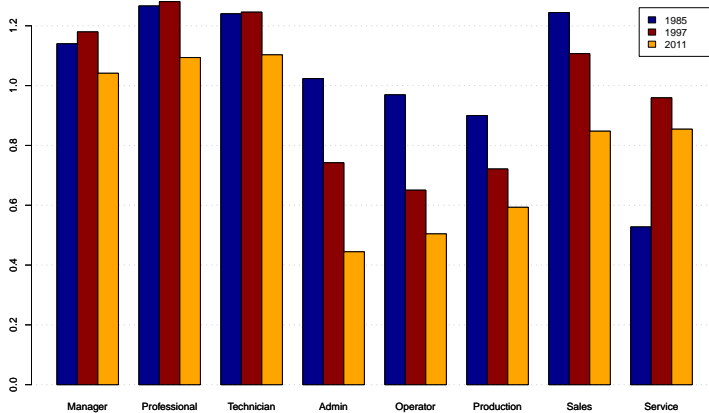
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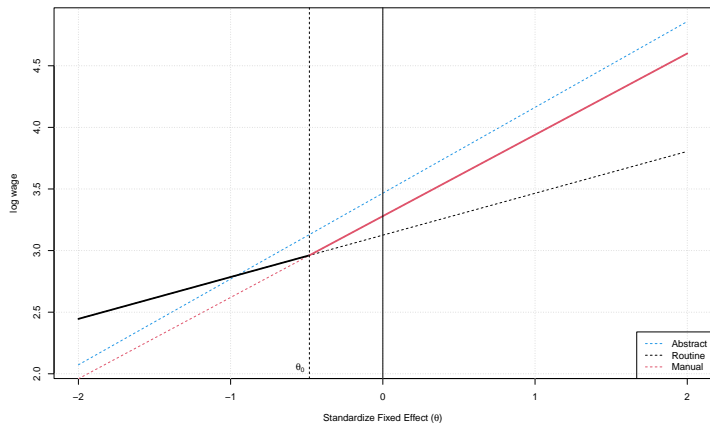
	Abstract	Routine	Manual
Abstract	1		
Routine	.74	1	
Manual	.83	.69	1

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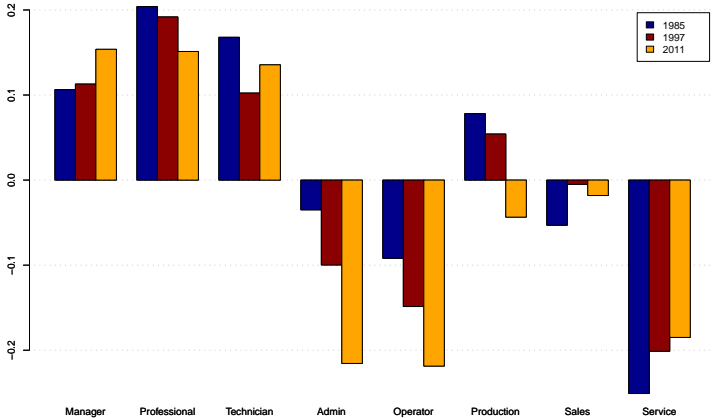




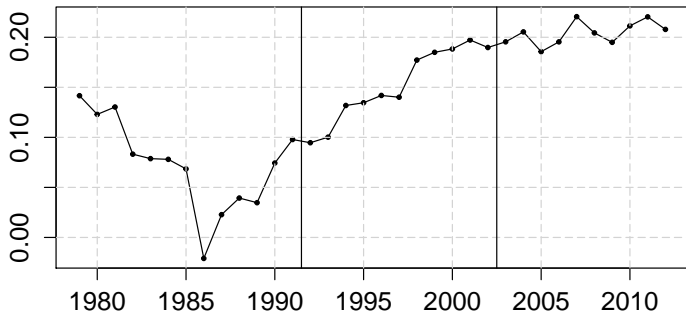
[▶ Return](#)

# Decline in Skill in Routine: 1-Digit

[Return](#)



## Skewness Trend [▶ Back](#)



The vertical lines are where changes in occupational coding took part. Source: CPS Outgoing Rotation Groups

Looking by other categories yields large residual component

- [▶ 3 digit Industry](#)
- [▶ Years of School](#)

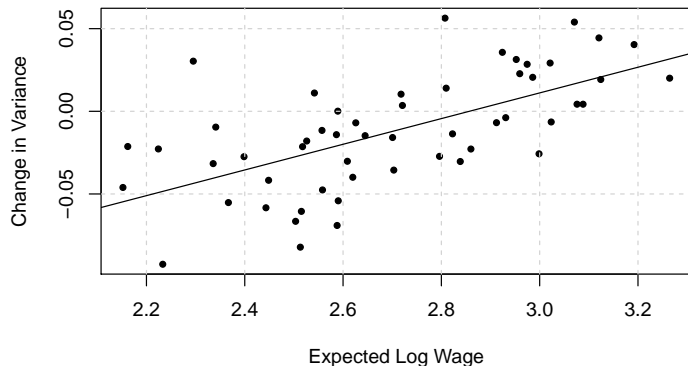
Decomposing jointly shows occupations explain the large increase

- [▶ Details](#)
- [▶ 3 digit Industry](#)
- [▶ Years of School](#)

Longer time period [▶ Details](#)

Using imputed wages [▶ Details](#)

## Changes in Variance 1992-2002 [Return](#)



Documented before by Firpo et al. (2013)

- Explains full increase in covariance component [Decompose](#)

## Variance Trends in Other Decades [Return](#)

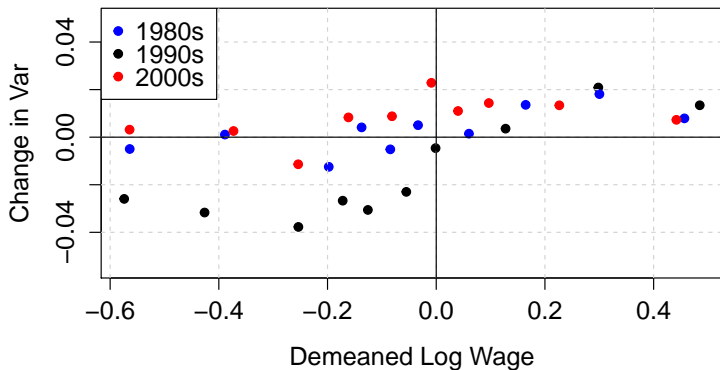


Figure: Change in  $V[\ln w|occ]$  by  $E[\ln w|occ]$  - Binned Scatter Plot



# Variance Trend in Routine/Non-routine Occupations [Return](#)

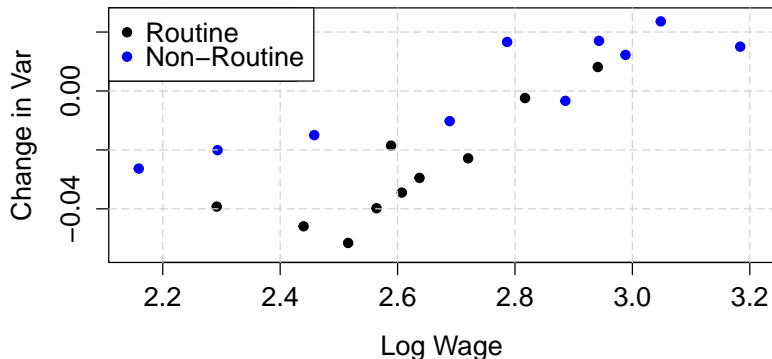


Figure: Change in  $V[\ln w|occ]$  by  $E[\ln w|occ]$  1992-2002

Data resource: CPS-ORG. Routine occupations are administrators, producers and operators. Categories are divided same as in Acemoglu & Autor (2011)

## Counterfactual Covariance [Return](#)

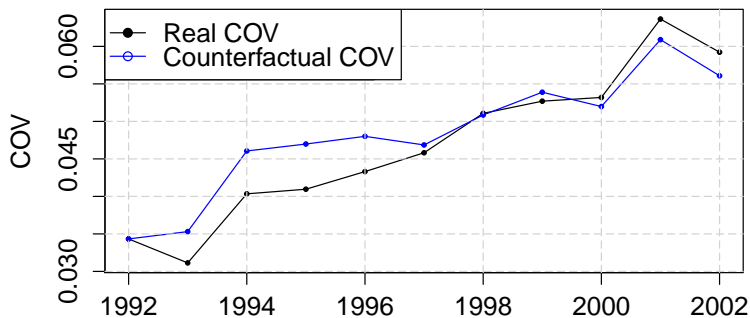
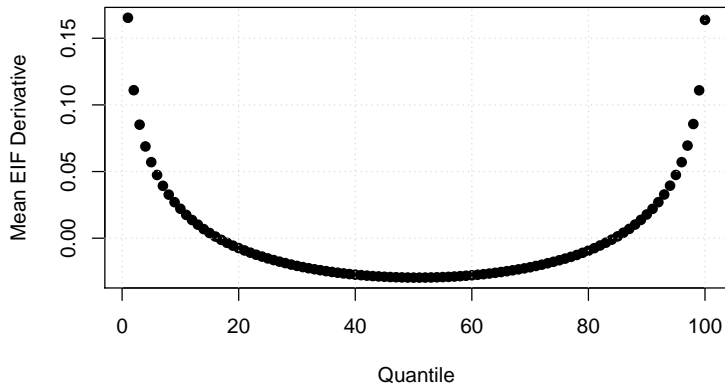


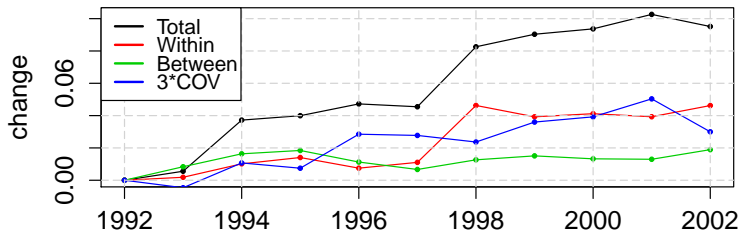
Figure: Covariance of Expectation and Variance of Log-Wage

# Influence Function



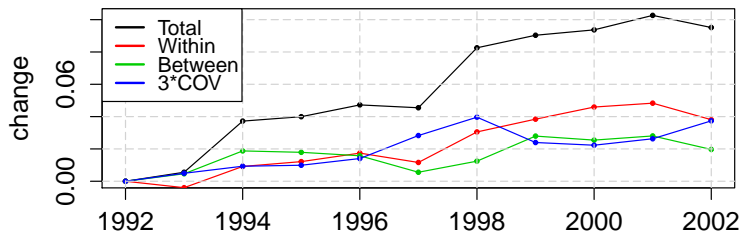
▶ Return

# Decomposing by Industry



Return

# Decomposing by Education and Experience



▶ Return

## Linear Skewness Decomposition

If  $Y = \sum_i X_i$  can write

$$\mu_3(Y) = \sum_i \mu_3(X_i) + \sum_i \sum_{j \neq i} \text{COV}(X_i^2, X_j) + \sum_i \sum_{j \neq i} \sum_{k \neq i, j} E[X_i X_j X_k] \quad (1)$$

and decompose into several components. The simple skins decomposition is for  $Y = E[Y|X] + \varepsilon$

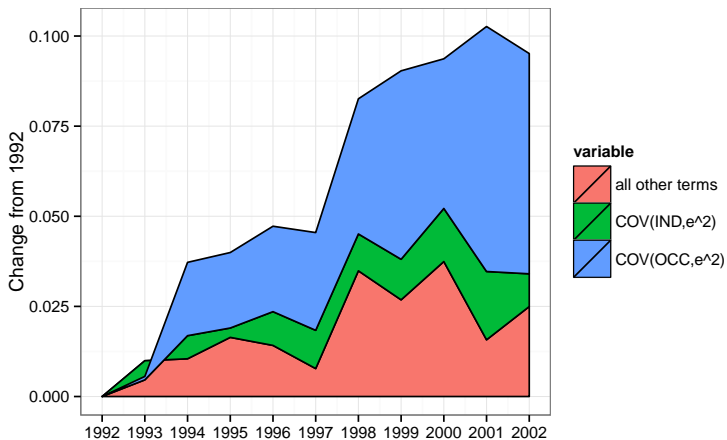
Can first run a regression such as

$$\ln w_i = occ_i + ind_i + \varepsilon_i$$

and decompose by each component.

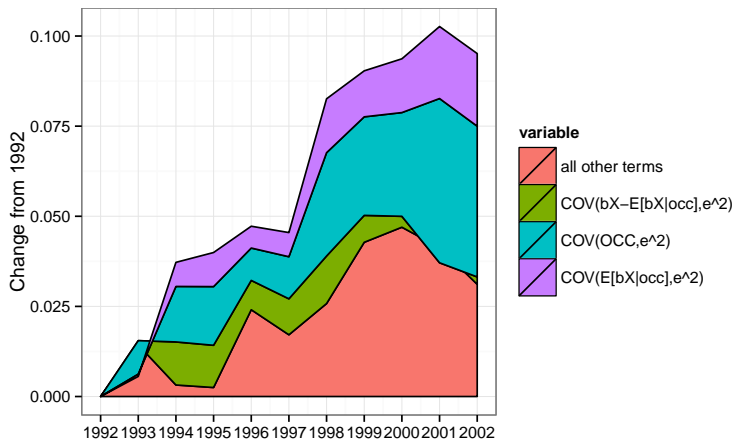
[Return](#)

# Joint Occupation-Industry Decomposition



▶ Return

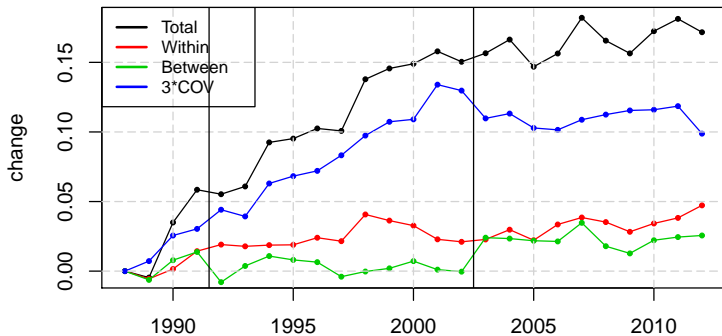
# Joint Occupation-School-Experience Decomposition



▶ Return

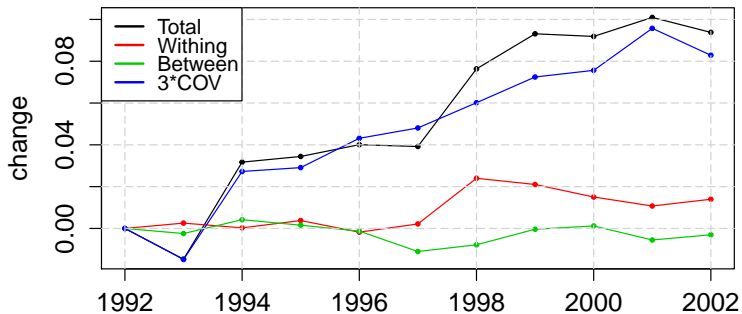


# Decomposition with Imputed Wages



▶ Return

# Decomposition with Imputed Wages



▶ Return