The Quiet Revolution and the Automation of Routine Jobs

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July 25, 2023

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- Both routine manual (manufacturing) and routine cognitive (clerical, sales)
- Leading explanation: exogenous improvements in computer technology

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"Quiet Revolution" among women born after 1950 (entering labor force in 1970's)

- Continuous LFP over life-cycle & entry to high-skill professions
- Qualitative change in female labor supply (Goldin, 2006)

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Question: Is the automation of routine cognitive tasks a response to the Quiet Revolution?

Hypothesis

Prior to Quiet Revolution, women worked **intermittently** over life-cycle

- Compatible with routine cognitive work (e.g. secretary, typist)
- Distorted supply of RC workers



Women working at the U.S. Capitol switchboard (Library of Congress)

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As Quiet Revolution progresses \Rightarrow women work **continuously** throughout life-cycle

- Access non-routine cognitive professions (e.g. lawyer, manager) with higher returns to experience
- ► Improved allocation of female talent → relative scarcity of RC labor supply

"Market size effect" \rightarrow Incentive to adopt technologies that **automate RC tasks** and **complement NRC work**

Presentation Overview

- 1. Related Literature
- 2. Motivating Facts
 - ▶ Women account for \uparrow NRC and \downarrow RC
 - ▶ Quiet Revolution → women born after 1950 start working continuously
 - Link between NRC employment and continuous life-cycle LFP
- 3. Next Steps

Related Literature

- 1. Rising FLFP in the 20th Century
 - Big focus on determinants (Albanesi & Olivetti, 2016; Bailey, 2006; Fernández et al., 2004; Goldin & Katz, 2002; Greenwood et al., 2005; Rendall, 2017)
 - Less known of implications (Acemoglu et al., 2004; Fukui et al., 2018; Hsieh et al., 2019)

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- 2. Decline in Routine Jobs & Automation
 - Exogenous technological change (Autor & Dorn, 2013; Autor et al., 2003)
 - Empirical focus on routine manual jobs (Acemoglu & Restrepo, 2020)

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- 3. Directed Technical Change
 - Market size effect (Acemoglu & Zilibotti, 2001; Caselli & Coleman II, 2006)

This project: Quiet Revolution shifts factor endowment \rightarrow changes optimal technology

Fact 1: Rise in NRC & Fall in RC Driven by Women



Figure 1: Share of Total Female and Male Employment (Ages 18-65) in RC and NRC Jobs

Fact 2: Women Born After 1950 Work Continuously



Figure 2: LFP over the Life-Cycle for Synthetic Cohorts

Fact 3: NRC Employment & Attitudes About Working Mothers (1977)



Agree: Mother Working Does Not Hurt Children

Figure 3: Beliefs of Working Women, by Job Category

 \rightarrow Difference significant after controlling for education, age, marital status, and race

Next Steps

Empirical Analysis:

- 1. Isolate part of Quiet Revolution exogenous to other technological trends
 - Early legal access to birth control (Bailey, 2006; Bailey et al., 2012; Goldin & Katz, 2002)
 - Time variation in onset of Quiet Revolution across states
- 2. Does the rise in female $\frac{NRC}{RC}$ employment predict automation in 1980's & 90's?
 - CPS computer supplement & other measures of software adoption
 - Cross-state and cross-industry variation & Bartik instrument (Card, 2009)

Quantitative Model:

- Quantify macro implications of Quiet Revolution, especially tech adoption
- Distinguish welfare implications of endogenous v.s. exogenous automation

Thank you!

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