Inflation is Conflict

Guido Lorenzoni + Ivan Werning

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- Our answer: two ingredients...
 - Conflict = Disagreement on relative prices
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- **Our contribution...**

 - Extends existing ideas and creates bridge to modern macro Isolate conflict in a stylized model
 - Network economy, non-stationary, inflation expectations, REE, stability

















Expectations



Expectations

Labor Market Institutions



Expectations

Labor Market Institutions

Fiscal Policy







Energy Shocks

Demand

Monetary Policy

Expectations

Labor Market Institutions



Expectations

Labor Market Institutions





Staggered Pricing Game (Conflict)



aspirations



Staggered Pricing Game (Conflict)







Staggered Pricing Game (Conflict)







Staggered Pricing Game

(Conflict)



Conflict Perspective: Two Parts



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#1 Stylized Model...

- stylized, simple, conceptual, "intuition pump", "shock to the system"
- far from standard traditional models (on purpose)
- Goal: not realism, isolate conflict

no money, no credit, no savings, no interest rates, no output, no employment

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- **#2 General Framework...**
 - akin to macro models...
 - but stripped down and N sectors (fewer special assumptions)
 - result: decomposition of conflict and adjustment inflation
 - $^{\circ}$ Goal: conflict \rightarrow standard modern macro bridge

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Stylized Model General Framework Applications



#1 Stylized Model

- Two agents: A and B
- Two goods: A and B
- No production: endowments (1,0) for A (0,1) for B
- Utility: $U^{A} = U(c^{A}, c^{B})$ $U^{B} = U(c^{B}, c^{A})$ Symmetry: U(c, c') where
- Agents meet each period: identical exchange economy



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- Trade by barter...
 - using prevailing relative prices taken as ratio of nominal ones
 - alternating who chooses quantities (buyer) and who does not (seller)



 $p_{B,-1}$

t = 1 t = 2





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B seller: sets $p_1^* = p_{B1}$





A seller: sets $p_2^* = p_{A2}$
















$$P_t^* = P_t^A = P_{t+1}^A \qquad t = 0, 2, \dots$$
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seller: sets
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 A seller: sets $p_2^* = p_{A2}$
buyer with $\frac{p_{B1}}{p_{A0}}$ B buys with $\frac{p_{A2}}{p_{B1}}$

Barter: Buyer take-it-or-leave-it offer

buy $c' \rightarrow \text{pay} \frac{P_t^*}{P_{t-1}^*}c'$ in own good





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 $\sum_{t=0}^{\infty}$

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$$\beta^t u(c_t, c_t')$$





seller accept/reject





 P_t^*

buyer offer

seller accept/reject







seller accept/reject







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$$p) = \max_{c,c'} u(c,c')$$

$$c = 1 - pc'$$

$$1 - c', pc') \ge u(1,0)$$

И(







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c' = D(p) $\implies \qquad \text{(standard demand)}$





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Seller acts as a monopolist against some given demand function...

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OR





Seller acts as a monopolist against some given demand function...

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D* 0×



NO





Seller acts as a monopolist against some given demand function...

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No Role for Inflation Expectations here!

Does not depend on β discount



NO











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- Now: random matches (not observed a priori)
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$$\frac{P_{t}^{*}}{P_{t-1}^{*}} > 1$$

$$\Pi = p^{*}(\Pi)$$
Rational
Expectation





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Extension....

- Add money to stylized model (with random matches)
- Main result: nominal money fixed...
 ... money is used in exchange...
 - ... but conflict inflation persists! M/P shrinks towards zero...
- Converge to moneyless equilibrium studied earlier!

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Stylized Model General Framework Now! Applications



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Input-output Or Consumption baskets of workers


Network Economy

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$$P_n$$
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Each sector has aspiration for relative price...

 $\sum m_{nn'}P_{n'}$ n'

Input-output Or Consumption baskets of workers

 a_n



Network Economy



Network Economy



Wage-Price Example $W - P = a_W$ $P - W = a_P$





Is there a vector P such that...?





 $P_n - \sum_{n'} m_{nn'} P_{n'} = a_n$

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$$\gamma' a = \sum \gamma_n a_n =$$

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where γ is network centrality $\gamma' M = \gamma'$.



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Wage-Price Example $a_W + a_P = 0$



 $\dot{P}_{nt} = \lambda_n (P_{nt}^* - P_{nt})$

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Conflict Inflation



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 $\left(\psi_n = \frac{d_n}{\bar{d}}\gamma_n\right)$

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Conflict Inflation





Generalized Sectoral Inflation is Conflict

Average or Persistent Inflation is Conflict







Wage-Price Example

 $\dot{P}_{t} = \lambda_{p}(a_{pt} + \omega_{t})$ $\dot{W}_{t} = \lambda_{w}(a_{wt} - \omega_{t})$ ($\omega_{t} = w_{t} - p_{t}$)

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Opposite signs No long run inflation -1 ^L 0





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Example 2: Disagreement

$$a_{pt} = \Delta > 0 = a_{wt}$$
$$\omega_0 = 0$$

3

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Opposite signs + No long run inflation





We take $\{a_t\}$ as given...

- exogenous? No!...
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- Wage-Price Example (standard model)



$a_{w} = mrs + union markup + expected inflation$ $a_p = -mpl + firm markup + expected inflation$

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- Wage-Price Example (standard model)
 - $a_p = mpl + firm markup + expected inflation$
- Other possibilities? real wage rigidities (Blanchard-Gali) ...?





$$P_{nt}^* = (\rho + \lambda_n) \hat{\mathbb{E}}_{nt} \int_t^\infty e^{-(\rho + \lambda_n)(s-t)} (\hat{a}_{ns}) \hat{\mathbb{E}}_{nt} \int_t^\infty e^{-(\rho + \lambda_n)(s-t)} (\hat{a}_{ns}) \hat{\mathbb{E}}_{nt} \hat{\mathbb{E}}_{nt} \int_t^\infty e^{-(\rho + \lambda_n)(s-t)} (\hat{a}_{ns}) \hat{\mathbb{E}}_{nt} \hat{\mathbb{E}}_{nt$$



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Steady State Example

$$a_n = \hat{a}_n + \frac{\sum_{n'} m_{nn'} \pi_{nn'}^e}{\rho + \lambda_n}$$



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 $\gamma' a = \gamma' \hat{a} + \gamma' \frac{\sum_{n'} m_{nn'} \pi^{e}_{nn'}}{\rho + \lambda}$ 1 n

Conflict

Rational Expectations $\pi^e = \pi$ $P_{nt}^{*} = (\rho + \lambda_{n}) \int_{t}^{\infty} e^{-(\rho + \lambda_{n})(s-t)} (\hat{a}_{ns} + \sum_{n'} m_{n'n} P_{n's}) ds$



Rational Expectations $\pi^e = \pi$

 $P_{nt}^* = (\rho + \lambda_n) \int_t^\infty e^{-(\rho + \lambda_n)(s-t)} (\hat{a}_{ns} + \sum_{n'} m_{n'n} P_{n's}) ds$ $\longrightarrow \rho \dot{P} = \hat{\Lambda} \left(\hat{a} - AP \right) + \ddot{P}$

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 $\hat{\Pi}_t^C = \frac{1}{\bar{D}} \int_0^\infty e^{-\rho s} \gamma' \hat{a}_{t+s} \, ds$
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Generalized Price-Wage Inflation is Conflict



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Stylized Model General Framework Applications • Now!



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- Does W/P tell us about shocks?
 - $^{\circledast}$ NO: Demand & Supply shocks can <code>†inflation</code> and <code>↓W/P</code>

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- Optimistic perspective: wage price spiral but inflation falling

- Build on previous conflict framework
- Specialize to NK model with some features...
 - price and wage stickiness (as before)
 - output: labor AND input (supply constrained, energy, chips, lumber, etc)



Staggered Pricing Game

(Conflict)



$$\int_{0}^{\infty} e^{-\rho t} \left(\frac{1}{1 - \sigma} C_{t}^{1 - \sigma} - \frac{\Phi_{t}}{1 + \eta} \int_{0}^{1} N_{jt}^{1 - \eta} \right)^{1} dt$$

 $\binom{1+\eta}{jt}dt$

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$$Y_{jt} = F\left(L_{jt}, X_{jt}\right) \equiv \left(a_L L_{jt}^{\frac{\epsilon - 1}{\epsilon}} + a_X X_{jt}\right)$$

 $\left(\int_{jt}^{1+\eta} dj \right) dt,$



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 $\left(X_{jt}^{\frac{\epsilon-1}{\epsilon}}\right)^{\frac{\epsilon}{\epsilon-1}} \qquad L_{jt} = \left(\int_{0}^{1} L_{jkt}^{1-1/\zeta} dk\right)^{\frac{1}{1-1/\zeta}}$

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$$p_t^* = \left(\rho + \lambda_p\right) \int_t^\infty e^{-\left(\rho + \lambda_p\right)(\tau - t)} \left(w_\tau - mpl_\tau\right) d\tau$$

$$w_t^* = \left(\rho + \lambda_w\right) \int_t^\infty e^{-(\rho + \lambda_w)(\tau - t)} \left(p_\tau + mrs_{\tau,t}\right) d\tau$$

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 $^{+\eta}dj$ dt,

 $\left(X_{jt}^{\frac{\epsilon-1}{\epsilon}}\right)^{\frac{\epsilon}{\epsilon-1}} \qquad L_{jt} = \left(\int_{0}^{1} L_{jkt}^{1-1/\zeta} dk\right)^{\frac{1}{1-1/\zeta}}$

 $(\lambda_p)^{(\tau-t)} (w_{\tau} - mpl_{\tau}) d\tau$

 $(\lambda_w)(\tau - t) \left(p_{\tau} + mrs_{\tau,t}\right) d\tau$

Shocks and Real Wage





Supply Constrained Demand Shock

- Explore...
 - monetary policy mistake increases demand temporarily



Real Wage Falls...

A supply-constrained demand shock

 $\frac{\Lambda_p \, s_X}{\Lambda_w \, \epsilon} > \sigma s_L + \eta$

Prices relatively less sticky than wages

Scarce input has high share and low elasticity of substitution with labor Relatively weak response of real wage demands to hot labor market

Supply Shock

- Availability of input falls temporarily
- Two different responses of monetary policy captured by path
- Response: keep y on original path (zero)

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Supply Shock



Why Does Inflation Fall when Wages Rise?

- Price inflation can fall with higher wage inflation
- Price of other input falls (negative inflation)...
 ... supply constraints easing...
 - ... also: profit margin high, room for real wages to recover;
- Wage increases already partially priced in (forward-looking rational expectations)



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- Needed: motivate the use of money, give it some edge...
- Split each period into an interval with [0,1] instants
 - Fraction 1δ instants as before
 - Fraction δ are "disasters"
 - buyer has no endowment
 - Cannot trade via barter
 - the second seco
- Monetary policy: fixed M

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Adding Money

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) + H(c')





 $(1-\delta)v(\tilde{p}_t) + \delta F(1-m_t/\tilde{p}_t) + \beta \left((1-\delta)V\left(\frac{p_t p_{t+1}}{\tilde{p}_t}\right) + \delta H\left(\frac{m_t}{p_t p_{t+1}}\right) \right)$

$(1 - \delta)v(\tilde{p}_t) + \delta F(1 - m_t/\tilde{p}_t) + \beta F(1 - m_t/\tilde{p}_t) + \beta$

$\longrightarrow v'(p_t)p_t + m_{t+1}\frac{0}{1}$

$$\beta \left((1-\delta)V\left(\frac{p_t p_{t+1}}{\tilde{p}_t}\right) + \delta H\left(\frac{m_t}{p_t p_{t+1}}\right) \right)$$
$$\frac{\delta}{-\delta} u(1-m_{t+1},0) = \beta V'(p_{t+1})p_{t+1}$$

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$H'(m_t)m_t \ge \beta^2 m_{t+2} H'(m_{t+2})$

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Result. For all M low enough...

$$\frac{P_{t}^{*}}{P_{t-1}^{*}} > 1$$

