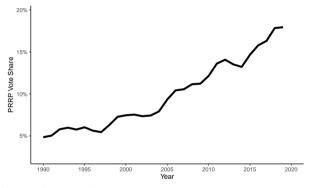
Decomposing the Rise of the Populist Radical Right

Oren Danieli, Noam Gidron, Shinnosuke Kikuchi, Ro'ee Levy

NBER Fall Meeting October 2022

Background

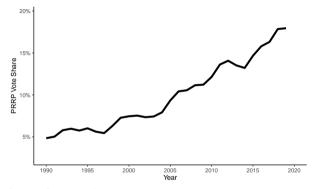
- Dramatic increase in support for Populist Radical Right Parties (PRRP) in Europe
- Widespread implications
 - Joining/leading governments (Akkerman et al., 2016; De Lange, 2012; Funke et al., 2020)
 - Affect policy (Rathgeb and Busemeyer, 2021)
 - ► Erode democratic norms (McCoy and Somer, 2019)



Source: CMP data for 22 European countries

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▶ Despite rich literature on rise of populism, no consensus on main explanation (Guriev and Papioannou, 2020)

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Demand channels reflect ongoing debate in political science:

▶ "wave" of nativism vs. "reservoir" of voters now "activated" (Bartels, 2017; Bonikowski, 2017)

Descriptive analysis of changes in 22 European countries driving the rise of PRRP:

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- Voter characteristics (demographics and opinions)
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Result: voter priorities drive most of the increase in PRRP support

- ▶ Voters put relatively less weight on economic issues
- ▶ Voters prioritize conservative cultural issues

Decomposition is a descriptive method

► Common practice in Labor Economics, especially for the rise of inequality (Juhn et al., 1993; DiNardo et al., 1996; Fortin et al., 2011)

- ▶ Test if theories that are consistent with facts
 - ▶ Supply (Akkerman, 2015; Berman, 2021; Berman and Kundnani, 2021; Zeira, 2022)
 - ▶ Demand I: Voter characteristics (Hangartner et al., 2019)
 - Demand II: Voter priorities (Bartels, 2017; Sides et al., 2019; Magistro and Wittstock, 2021
- Provide mechanism for reduced form analysis
 - Technological change (Anelli et al., 2019); financial crises (Funke et al., 2020); trade (Colantone and Stanig, 2018; Autor et al., 2020; Dippel et al., 2020; Frieden, 2022); new media technology (Guriev et al., 2021; Manacorda et al., 2022)
- ► Focus attention on the right outcome variable
 - Importance of cultural issues
 - ► Theory (Enke, 2020; Bonomi et al., 2020, 2021)
 - ▶ Direct surveys from specific countries (Johns, 2010)
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Manifesto

Parties: Comparative Manifesto Project

- ▶ Share of sentences in manifesto (party platform) discussing topics
- ▶ For many issues positive and negative mention counted separately
- ► Captures change in positions (Adams, 2012) Example
- ► Use all 56 party positions

Summary Stats

IVS

Voters: Integrated Values Survey

- ► Combination of the World Values Survey (WVS) and the European Values Survey (EVS)
- ► Three waves: 2005-2009, 2011-2013, 2017-2020
- ▶ 22 countries that appeared in both first and last wave
- ▶ Use over 100 variables that exist for vast majority of country-waves
- Includes questions on
 - Demographics
 - Opinions
 - Supported party

Summary Stats

PRRP Support Map

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Voting Model

ightharpoonup The utility of voter *i* from party *j* is a function of

$$U_{ij} = \mathbf{z_j}' w_i(\mathbf{x_i}) + \zeta_j + \varepsilon_{ij}$$

▶ Party j's positions $z_j = \{z_j^1, ..., z_j^L\}$

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 - Represent importance, salience, legitimacy
- ▶ The party's valence ζ_i (candidate competence, party brand, etc.) + misspecification
- ▶ An error term ε_{ii}
- Similar to a bliss point model Details

Demand: Voting Weights Linearity

Demand is set by voting weights

$$w_i(x_i) = x_i \Phi + \beta$$

- ▶ Weights are a linear function of voter characteristics x_i with priority parameters Φ , β
- \triangleright Voter characteristics x_i includes opinions and demographics
 - Directly observed from IVS
- ▶ The priority parameters Φ , β determine how characteristics map to weights
 - ► Estimated Estimation Details
 - ► Can depend on importance, salience, legitimacy of specific positions

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Decomposition

 \triangleright S_t PRRP vote share at time t

$$S_t = \int P(\Pi|x_i; \theta_t, \mathbf{Z}_t, \zeta_t) f_t(x_i) dx_i$$

- $ightharpoonup P(\Pi|x_i)$ the probability of voting for PRRP
 - $ightharpoonup Z_t = \{z_{j,t}\}_{j \in \mathcal{J}(c,t)}$ is the matrix of party positions z_j at time t
 - $f_t(x_i)$ is the density of voter characteristics at time t
 - $\theta_t = (\Phi_t, \beta_t)$, is the set of priority parameters
 - $\zeta_t = \{\zeta_{j,t}\}_{j \in \mathcal{J}(c,t)}$ is the vector of residuals

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- Change in PRRP support

$$\Delta_t^{t+1}S = \int P(\Pi|x_i; \theta_{t+1}, \mathbf{Z}_{t+1}, \zeta_{t+1}) f_{t+1}(x_i) dx_i - \int P(\Pi|x_i; \theta_t, \mathbf{Z}_t, \zeta_t) f_t(x_i) dx_i$$

Decomposition (2)

$$\Delta_t^{t+1} S_P = \underbrace{\int P(\Pi|x_i;\theta_t,Z_t,\zeta_{t+1}) f_t(x_i) dx_i - \int P(\Pi|x_i;\theta_t,Z_t,\zeta_t) f_t(x_i) dx_i}_{\text{Residual}}$$

$$+ \underbrace{\int P(\Pi|x_i;\theta_t,Z_{t+1},\zeta_{t+1}) f_t(x_i) dx_i - \int P(\Pi|x_i;\theta_t,Z_t,\zeta_{t+1}) f_t(x_i) dx_i}_{\text{Party Positions}}$$

$$+ \underbrace{\int P(\Pi|x_i;\theta_t,Z_{t+1},\zeta_{t+1}) f_{t+1}(x_i) dx_i - \int P(\Pi|x_i;\theta_t,Z_{t+1},\zeta_{t+1}) f_t(x_i) dx_i}_{\text{Voter Characteristics}}$$

$$+ \underbrace{\int P(\Pi|x_i;\theta_t,Z_{t+1},\zeta_{t+1}) f_{t+1}(x_i) dx_i - \int P(\Pi|x_i;\theta_t,Z_{t+1},\zeta_{t+1}) f_t(x_i) dx_i}_{\text{Voter Priorities}}$$

Clarifications and Caveats

- 1. Descriptive analysis
 - Parameters are not causally identified
 - Components could affect each other
- 2. No strategic considerations
 - ► E.g. coordination efforts, barriers to entry
 - ► Attribute to the residual
- 3. No turnout (Guiso et al., 2017)

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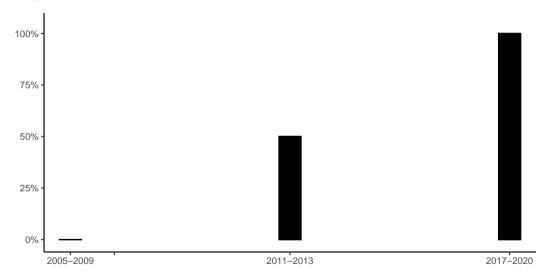
Decomposition Results

Voter Characteristics

Side Note: Geographical Decomposition

Voter Priorities

Decomposition Results



Decomposition Results By Country

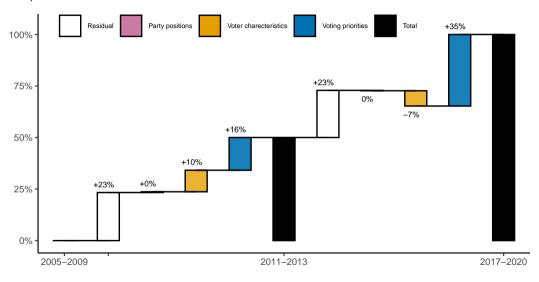


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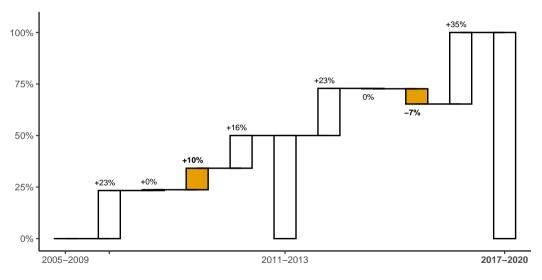
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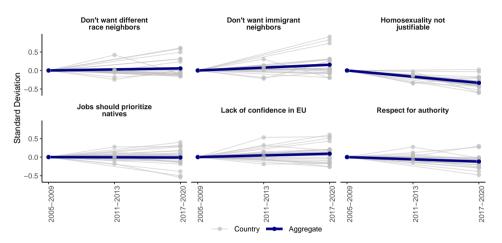
Side Note: Geographical Decomposition

Voter Priorities

Voter Characteristics Do Not Drive Populist Support



Voters Cultural Views Are Stable



- ► Similar results for other cultural variables Opinions that changed the most
- ► Similar results for extremists Change for extremists

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Geographical Decomposition, 2017-2020 Germany

Counterfactual support for National Front if voter had characteristics as in other countries



Geographical Decomposition, 2017-2020 Germany

Voter characteristics explain geographical variation



Geographical Decomposition, 2017-2020 Germany

Size of the reservoir in different countries

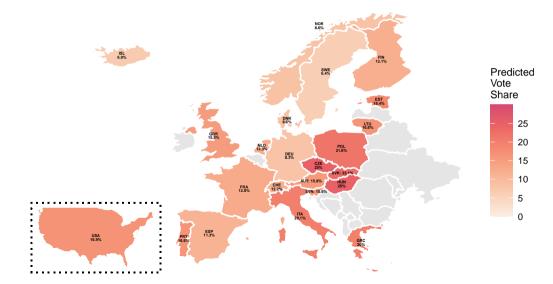


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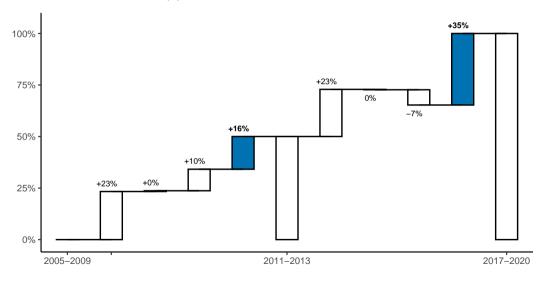
Results

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Voter Priorities

Voter Priorities Drive Support in the Last Decade



Voting Weights

Voters have a weight for each party position

$$U_{ij} = z'_{j} \underbrace{w_{i}(x_{i})}_{weights} + \zeta_{j} + \varepsilon_{ij}$$

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Hold characteristics x_i constant at 2017-2020 level

$$w_i\left(x_i\right) = \frac{x_i^{2020} \Phi_t + \beta_t}{2000}$$

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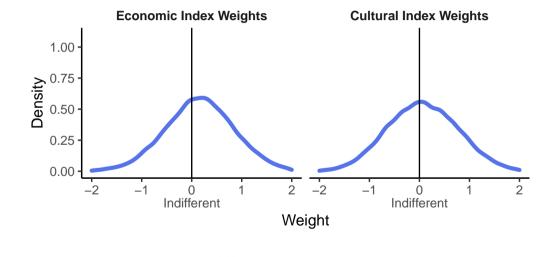
$$w_i\left(x_i\right) = \frac{x_i^{2020} \Phi_t + \beta_t}{2000}$$

Aggregate weights into two established indexes

- Economic Index
- Culture Index
- lackbox Units: Utility impact if party shifts 1σ to the right

Changes in Voting Weights, Fixed Voter Characteristics

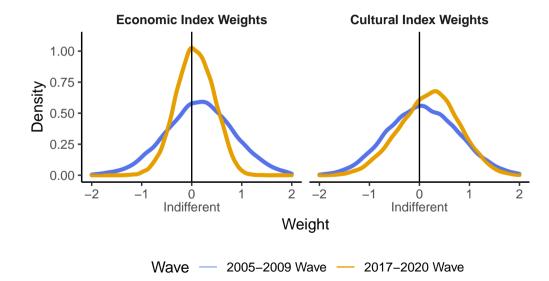
▶ Weights on economic and cultural positions used to be similar



Wave — 2005–2009 Wave

Changes in Voting Weights, Fixed Voter Characteristics

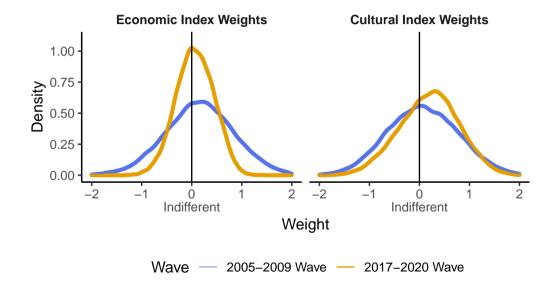
▶ Weights on economic positions more concentrated around 0



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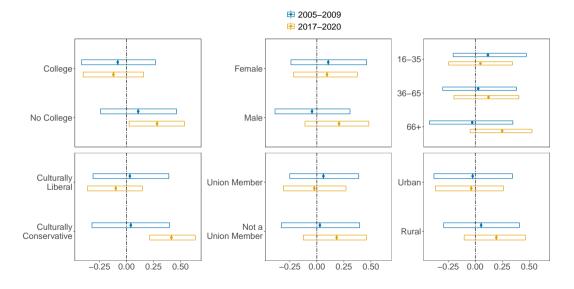
Changes in Voting Weights, Fixed Voter Characteristics

▶ Weights on cultural positions shifted to the right

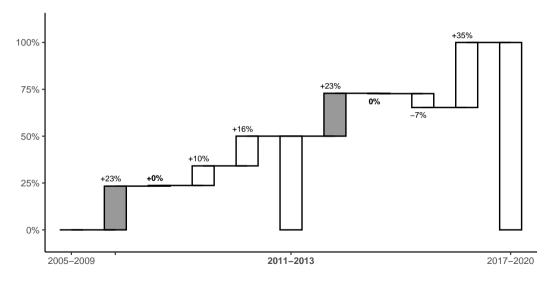


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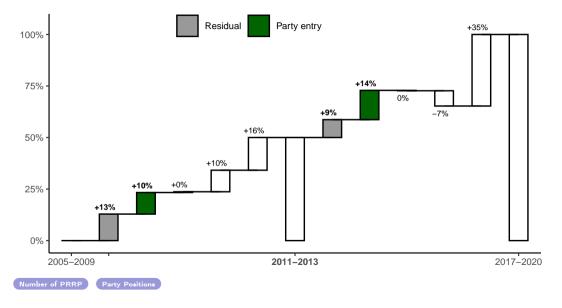
Polarization in Cultural Priorities



Residuals



Residuals



Conclusions

How has the support for PRRP increased?

- Changes in voter priorities drive recent PRRP support
 - ► Empirical evidence that voters prioritize cultural positions
 - ▶ Reservoir of populist voters was activated (Bartels, 2017)
- Inconsistent with theories arguing
 - Party positions changed
 - Wave in public opinion

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- Inconsistent with theories arguing
 - Party positions changed
 - Wave in public opinion
- Future research
 - Why do priorities change?
 - Can use the same methodology to decompose additional political trends

Thank You!

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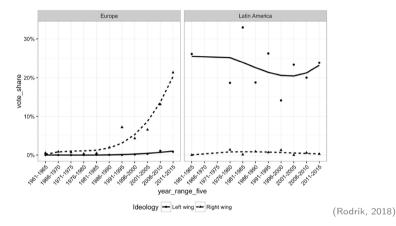
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Populist Rise (Back)

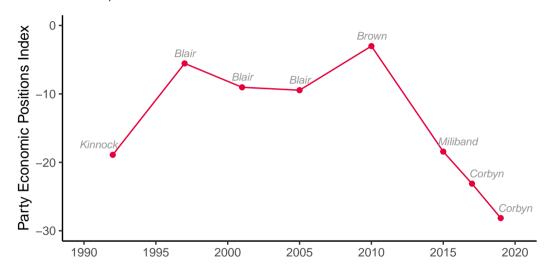


To sum up, various attempts to classify populists and to quantify their rise deliver a strikingly similar message: in the 21st century, there has been a recent rise in populists vote share of 10-15 percentage points ... This rise mostly took place in advanced economies, and mostly due to right-wing and authoritarian populist parties (Guriev and Papioannou, 2020)

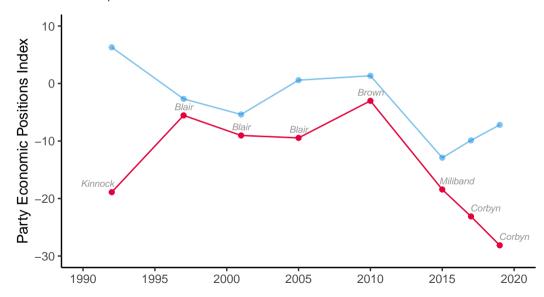
Manifesto Summary Stats State

| | 2005-2009 | | 2017-2020 | |
|------------------------------------|-----------|------------------|-----------|------------------|
| | PRRP | Other Parties | PRRP | Other Parties |
| Party Economic Positions Index | -6.4 | -8.1 | -6.4 | -14.8 |
| Party Cultural Positions Index | 13.2 | -6.7 | 19.7 | -6.7 |
| Top 5 Distinctive Variables | | | | |
| European Community/Union: Negative | 2.8 | 0.3 | 3.4 | 0.5 |
| National Way of Life: Positive | 6.1 | 1.9 | 10.8 | 2.6 |
| Internationalism: Negative | 1.2 | 0.2 | 1.2 | 0.2 |
| Multiculturalism: Negative | 3.2 | 0.5 | 2.6 | 0.9 |
| Law and Order: Positive | 7.0 | 4.4 | 6.9 | 4.0 |

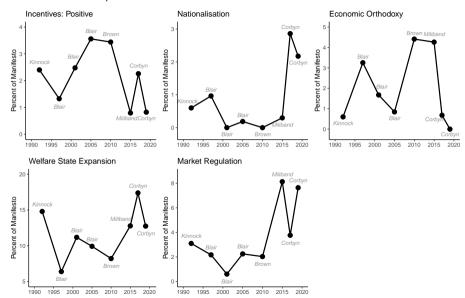
Manifesto Example, UK



Manifesto Example, UK



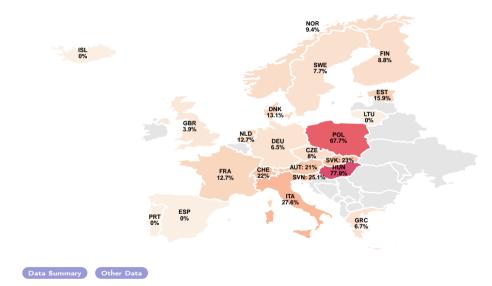
Manifesto Example, UK (Back)



IVS Summary Stats State

| | 2005-2009 | | 2017-2020 | |
|--------------------------------|-----------|------------------|-----------|------------------|
| | PRRP | Other Parties | PRRP | Other Parties |
| Demographics | | | | |
| College education | 0.16 | 0.28 | 0.22 | 0.40 |
| Age | 45.83 | 50.04 | 51.01 | 52.48 |
| Male | 0.53 | 0.47 | 0.53 | 0.45 |
| Right Wing | 0.66 | 0.41 | 0.74 | 0.42 |
| Urban | 0.21 | 0.27 | 0.18 | 0.24 |
| Most Distinctive Opinions | | | | |
| Confidence in EU | -0.13 | 0.07 | -0.53 | 0.04 |
| Jobs should prioritize natives | 0.46 | -0.03 | 0.55 | -0.13 |
| Don't want immigrant neighbors | 0.14 | -0.08 | 0.55 | -0.04 |
| Confidence in press | -0.11 | 0.05 | -0.36 | 0.03 |
| Confidence in UN | -0.14 | 0.06 | -0.42 | 0.04 |

Populist Support in 2017-2020, IVS Back



Data Summary

Table: IVS Data Analyzed

| Wave | Countries | Parties | Radical Right Parties | Observations |
|-----------|-----------|---------|--------------------------|--------------|
| 2005–2009 | 22 | 151 | 19 | 26,153 |
| 2017–2020 | 22 | 173 | 28 | 27,105 |

Data Merged

Data Summary

Table: IVS Data Analyzed

| Wave | Countries | Parties | Radical Right Parties | Observations |
|-------------------------------|-----------|------------------|--------------------------|------------------------|
| 2005–2009 | 22 | 151 | 19 | 26,153 |
| 2011–2013 2017–2020 | 22 | 53 173 | 6 28 | 6,377 27,105 |

Data Merged

Other data (Back)

- ▶ Determine if parties are Populist Radical Right Parties (PRRP) using PopuList
 - Recently updated and used often
 - ▶ Similar to other definitions (Guriev and Papioannou, 2020)
- ▶ Determine other party families using Manifesto

Economy Index (Back)

| Variable | Description | Sign |
|--|--|------|
| Free Market Economy (per401) | Favourable mentions of the free market and free market capitalism as an economic model | + |
| Incentives: Positive (per402) | Favourable mentions of supply side oriented economic policies | + |
| Market Regulation (per403) | Support for policies designed to create a fair and open economic market | - |
| Economic Planning (per404) | Favourable mentions of long-standing economic planning by the government | - |
| Corporatism/Mixed Economy (per405) | Favourable mentions of cooperation of government, employers, and trade unions simultaneously | - |
| Protectionism: Positive (per406) | Favourable mentions of extending or maintaining the protection of internal markets | _ |
| Protectionism: Negative (per407) | Support for the concept of free trade and open markets | + |
| Keynesian Demand Management (per409) | Favourable mentions of demand side oriented economic policies | - |
| Controlled Economy (per412) | Support for direct government control of economy | - |
| Nationalisation (per413) | Favourable mentions of government ownership of industries, either partial or complete; calls for keeping nationalised industries in state hand or nationalising currently private industries | - |
| Marxist Analysis (per415) | Positive references to Marxist-Leninist ideology and specific use of Marxist-Leninist terminology by the manifesto party | - |
| Anti-Growth Economy: Positive (per416) | Favourable mentions of anti-growth politics | - |
| Welfare State Expansion (per504) | Favourable mentions of need to introduce, maintain or expand any public social service or social security scheme | - |
| Welfare State Limitation (per505) | Limiting state expenditures on social services or social security | + |

Culture Index (Back)

| Variable | Description | Sign |
|--|---|------|
| Military: Positive (per104) | The importance of external security and defence | + |
| Military: Negative (per105) | Negative references to the military or use of military power to solve conflicts | - |
| Peace (per106) | Any declaration of belief in peace and peaceful means of solving crises absent reference to the military | - |
| Internationalism: Positive (per107) | Need for international co-operation, including co-operation with specific countries other than those coded in Foreign Special Relationships | - |
| Internationalism: Negative (per109) | Negative references to international co-operation | + |
| Environmental Protection (per501) | General policies in favour of protecting the environment, fighting climate change, and other green policies | - |
| Equality: Positive (per503) | Concept of social justice and the need for fair treatment of all people | - |
| National Way of Life: Positive (per601) | Favourable mentions of the manifesto countrys nation, history, and general appeals | + |
| National Way of Life: Negative (per602) | Unfavourable mentions of the manifesto countrys nation and history | - |
| Traditional Morality: Positive (per603) | Favourable mentions of traditional and/or religious moral values | + |
| Traditional Morality: Negative (per604) | Opposition to traditional and/or religious moral values | - |
| Law and Order: Positive (per605) | Favourable mentions of strict law enforcement, and tougher actions against domestic crime | + |
| Multiculturalism: Positive (per607) | Favourable mentions of cultural diversity and cultural plurality within domestic societies | - |
| Multiculturalism: Negative (per608) | The enforcement or encouragement of cultural integration | + |
| Underprivileged Minority Groups (per705) | Very general favourable references to underprivileged minorities who are defined neither in economic nor in demographic terms | - |

IVS Data Analyzed Back

| | | Unique | | |
|-----------------------------------|----------------|------------------|--------------|------------------|
| | Unique | Radical Right | | Radical Right |
| | Parties | Parties | Observations | Supporters |
| 1) All data | | | 91,425 | |
| 2) Respondents supporting a party | 354 | | 63,187 | |
| 3) Respondents matched with CMP | 210 | 32 | 59,635 | 7,934 |

Linearity (1Back)

► How does linearity affect out model

$$U_{ij} = \sum_{k} \left[-\left(z_{ik}^{*} - z_{jk}\right)^{2} \right] + \zeta_{j} + \varepsilon_{ij}$$
Assume $z_{ik}^{*} = \kappa_{k}x_{j} + \gamma_{k}$

$$U_{ij} = \sum_{k} \left[-\left(\kappa_{k} x_{i} + \gamma_{k} - z_{jk}\right)^{2} \right] + \zeta_{j} + \varepsilon_{ij}$$

Can rewrite as

$$U_{ij} = x_i' \Phi z_j + \delta(x_i) + \beta_1' \sum_j z_j + \beta_2' \sum_j z_j^2 + \zeta_j + \varepsilon_{ij}$$

Ignore constant added to all parties:

$$U_{ij} = x_i' \Phi z_j + \beta_1' \sum_j z_j + \beta_2' \sum_j z_j^2 + \zeta_j + \varepsilon_{ij}$$

- ▶ Only difference: z^2 in addition to $z \Rightarrow$
 - ▶ Will affect β and ζ , not Φ

Estimation: Two-Step Procedure

Define δ_i as the utility gain from party j that is common across voters

$$U_{ij} = \mathbf{x}_i' \Phi \mathbf{z}_j + \underbrace{\beta' \mathbf{z}_j + \zeta_j}_{\delta_j} + \varepsilon_{ij}$$

Assume ε_{ij} has a Gumbel (logit) distribution, the probability to vote for party j is

$$P(z_j|x_i) = \frac{exp(x_i \Phi z_j + \delta_j)}{\sum_k exp(x_i \Phi z_k + \delta_k)}$$

Estimation: Two-Step Procedure

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 $lackbox{ }$ step 1 : estimate $\widehat{\Phi_t}$ and all $\widehat{\delta_{j,t}}$ separately for each wave t using penalized-MLE

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- $lackbox{ }$ step 1 : estimate $\widehat{\Phi_t}$ and all $\widehat{\delta_{j,t}}$ separately for each wave t using penalized-MLE
- lacksquare sestimate \widehat{eta}_t using estimates $\widehat{\delta}_{j,t}$ from all waves

Stage 1: Penalized MLE (Back)

- ► Challenge: Φ has a large dimension (~5000)
- ► Solution: penalize ||Φ|| with nuclear norm

$$\max_{\Phi, \delta} L(\Phi, \delta) - \lambda ||\Phi|| = \max_{\Phi, \delta} \Sigma_i log \frac{exp[x_i \Phi z_{j(i)} + \delta_{j(i)}]}{\sum_k exp[x_i \Phi z_k + \delta_k]} - \lambda ||\Phi||$$

- Nuclear norm
 - ► Generates low-rank solutions, individuals expected to vote based on a few dimensions (Kriesi et al., 2008; Abou-Chadi and Hix, 2021)
 - Computationally easier to solve (convex optimization problem)
 - ▶ Used in other econometric settings (Athey et al., 2021)
- ▶ Solve using proximal gradient descent (Hastie et al., 2019)
- ightharpoonup Choose penalty λ using cross validation

- We want to decompose changes in mean utility $\delta_j = \beta' \mathbf{z_j} + \zeta_j$
 - ► Could be due to party positions, weights, residual
- ▶ Estimate the following linear model for all waves jointly

$$\hat{\delta}_{j,t} = \beta_t \mathbf{z}_{j,t} + \eta_j + \nu_{jt}$$

- ▶ Control for party fixed-effect η_j
- Add additional waves for more power

- We want to decompose changes in mean utility $\delta_j = \beta' \mathbf{z}_j + \zeta_j$
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- Control for party fixed-effect η_j
- ► Add additional waves for more power
- lacktriangledown $\widehat{\eta_j}+\widehat{
 u_{jt}}=\widehat{\zeta}_{jt}$ the party valence

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- Control for party fixed-effect η_j
- ► Add additional waves for more power
- lacksquare $\widehat{\eta_j} + \widehat{
 u_{jt}} = \widehat{\zeta}_{jt}$ the party valence
- \blacktriangleright Estimate β based on within-party variation over time

$$\Delta \hat{\delta}_{j} = \Delta \beta \overline{z_{j}} + \overline{\beta} \Delta z_{j} + \Delta \nu_{jt}$$

- We want to decompose changes in mean utility $\delta_j = \beta' \mathbf{z_j} + \zeta_j$
 - ► Could be due to party positions, weights, residual
- ▶ Estimate the following linear model for all waves jointly

$$\hat{\delta}_{j,t} = \beta_t \mathbf{z}_{j,t} + \underbrace{\eta_j + \nu_{jt}}_{\zeta_{j,t}}$$

- Control for party fixed-effect η_j
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 u_{jt}} = \widehat{\zeta}_{jt}$ the party valence
- \blacktriangleright Estimate β based on within-party variation over time

$$\Delta \hat{\delta}_{j} = \Delta \beta \overline{z_{j}} + \overline{\beta} \Delta z_{j} + \Delta \nu_{jt}$$

Stage 2: Dimension Reduction (18ack)

ightharpoonup Assume a linear trend in β

$$\beta_{t+1} = \frac{\beta_{t+2} + \beta_t}{2}$$

- \blacktriangleright Restrict parameter space of β to avoid over-fitting
 - ▶ Restrict β_t based on Φ_t
 - Factors that determine weight differences are the same to determine weights absolute value
 - Use first 5 dimensions from SVD of Φ

Nuclear Norm

Writing

$$x_i'\Phi z_j = \sum_{l=1}^L \lambda_l < u_l'x_i, v_l'z_j >$$

nuclear norm is sum of the singular values $\sum |\lambda_I|$

▶ Yields low *L* (convex envelope of the rank function)

Bliss Point Model Similarity Back

Assume that voters have a bliss point which is a linear function of their observables

$$U_{ij} = \|z_j - Ax_i\|^2 + \zeta_j + \varepsilon_{ij}$$

under some norm $||a||^2 = \sum_k \beta_k^2 a_k^2$ then

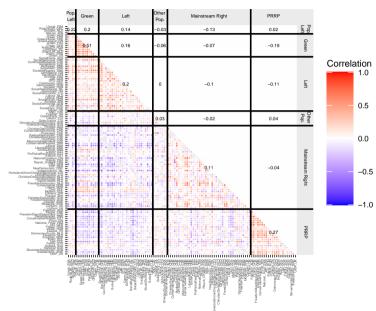
$$U_{ij}=x_{i}\Phi z_{j}^{'}+\delta_{j}$$

with $\Phi = A * diag(\beta)$ and $\delta_j = z^2 \beta^2 + \zeta_j$.

Our model misspecifies δ_i

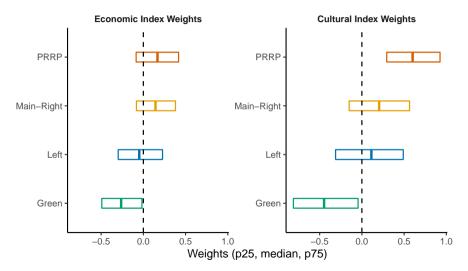
▶ The misspecification would be attributed to ζ_j .

Correlation between Parties



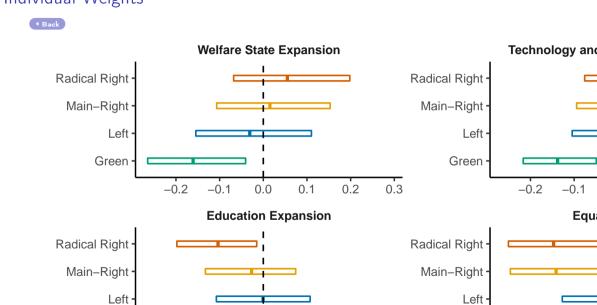
Aggregate Weights by Party Category 2017-2020

lacktriangle Utility impact if party shifts 1σ to the right



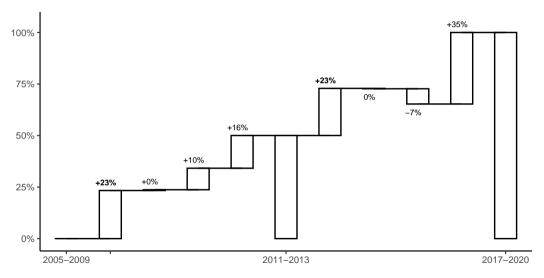
Individual Weights





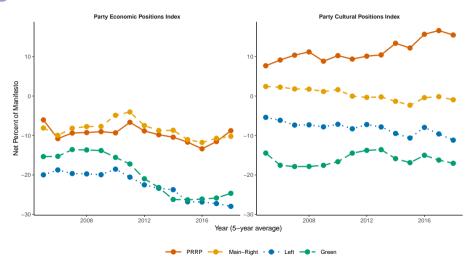
A.26

Party Positions Do Not Drive Populist Support

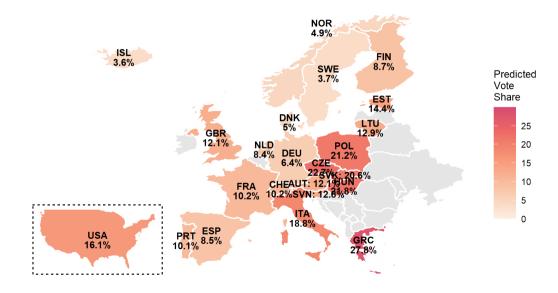


Shift in Positions

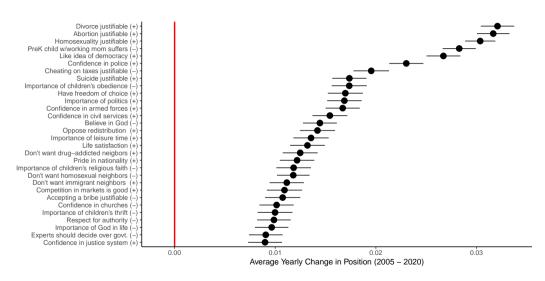
◆ Back



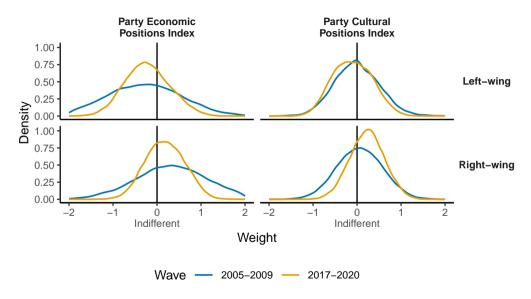
Geographical Decomposition, 2017-2020, Germany (Back)



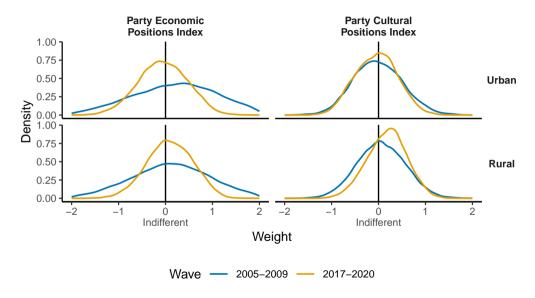
Opinions Over Time (Back)



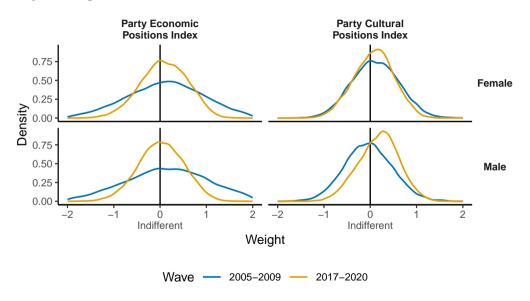
Priority Changes by Self-Reported Ideology



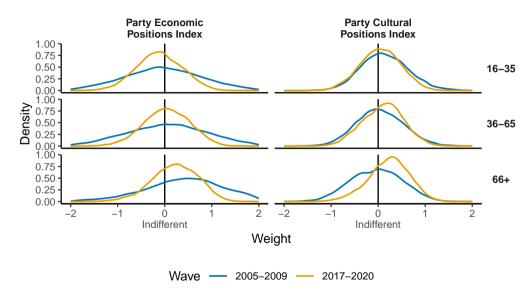
Priority Change - College Graduation Status (Back)



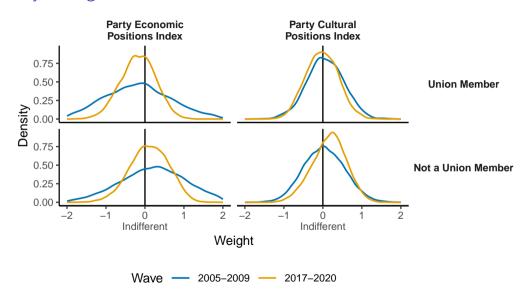
Priority Change - Gender Back



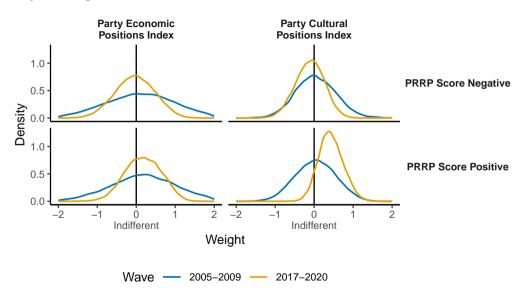
Priority Change - Age Back



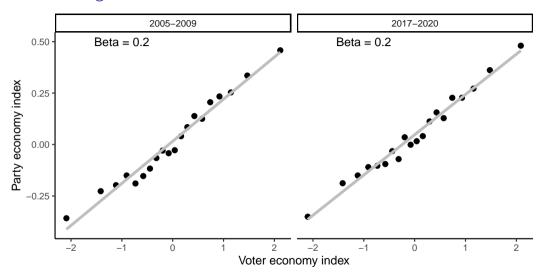
Priority Change - Union Status (Back)



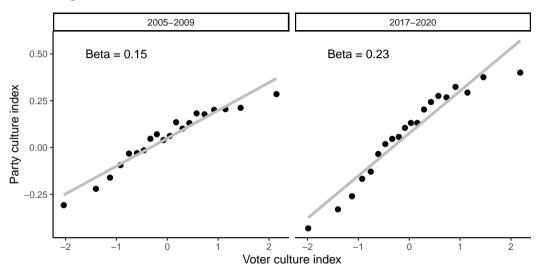
Priority Change - PRRP Score (Back)



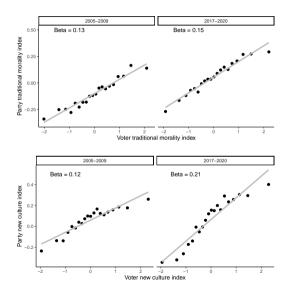
Economics Weights - Reduced Form (Back)



Culture Weights - Reduced Form (Back)

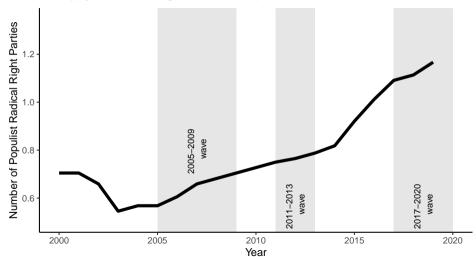


Culture Weights - Traditional Morality vs. New Populism (Back)



Number of PRRP by Country (Back)

- ▶ 38% (from total of 49%) of residual is driven by new entries.
 - ▶ Supply shock vs endogenous entrance (Guiso et al., 2017; Cantoni et al., 2020)



Share of Countries with Far-Right Populist (Back)

