# On Speculative Frenzies and Stabilization Policy

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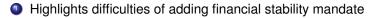
Chicago Fed

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- Financial crisis led to calls that central banks act against asset booms
- Would this conflict w/central bank goals of stabilizing prices and output?
  - Bernanke-Gertler (1999) look at exogenous bubble term, find no conflict
  - This paper looks at endogenous asset boom per Harrison-Kreps (1978)
    - Shock that causes asset boom in model leads to a *lower* price level
    - At the same time, asset boom still coincides with an *output* boom
  - Asset boom not always same as aggregate demand shock
- Intuition: Speculators save to buy assets in the future, incl liquid assets

#### Insights from Model



- Trilemma: can't use liquidity to stabilize output, prices, and asset prices
- More liquidity raises price level, but it boosts either real asset prices or output
- Captures tradeoffs observed during asset booms (e.g. Japan 1980s)

- Paper merges two existing models
  - Harrison and Kreps (1978) model of speculation due to disagreement
  - Rocheteau, Weill, and Wong (2019) model of money and inflation
- Overview of talk:
  - Start with pure monetary model from RWW (2019)
  - Add illiquid asset and allow for disagreement as in HK (1978)
  - Add production and discuss policy trilemma

### Rocheteau Weill Wong (2019) Model

- Continuous time model with mass 1 of infinitely-lived households
- Households endowed w/flow y of nondurable good (endogenize later)
- Households enjoy consumption only at random dates {t<sub>n</sub>}<sup>∞</sup><sub>n=1</sub>
  - Urge to consume follow Poisson arrival w/rate  $\lambda$ , assume LLN holds
  - Assume utility when agents consume is linear, i.e

$$U=\sum_{n=1}^{\infty}e^{-\rho t_n}c_{t_n}$$

- Goods should only go to those with a current urge to consume
- No intertemporal contracts, but agents can trade goods and money
- Fixed money supply  $\overline{M}$  endowed according to atomless distrib  $F_0(M)$
- Let *P<sub>t</sub>* denote price of goods in terms of money at date *t*

## Equilibrium

- Eqbm is path for  $P_t$  and  $F_t(M)$  s.t. agents optimize and markets clear
- Focus on stationary monetary eqbm:  $P_t < \infty$  and proportional to  $\overline{M}$ 
  - Agents without an urge to consume sell y
    - Consuming yields no utility while money has some value

 $\Rightarrow \dot{M}_t = P_t y$  inbetween urges to consume

- Agents with urge to consume must decide how much of their *M* to spend
  - Stationarity implies  $\dot{P}_t = 0$ , no reason to wait to consume (no better price) Agents with urge to consume spend their entire money holdings *M*

## Equilibrium Spending

- Urge to consume independent of money holdings  $\Rightarrow$  spending =  $\lambda \overline{M}$
- Almost all agents sell goods, so value of goods sold is  $Py \Rightarrow P = \frac{\lambda \overline{M}}{v}$
- Agents save with money in order to consume in future

#### Adding Asset w/Heterogeneous Beliefs

- Add fixed supply of 1 asset w/dividend flow of D goods and price pt
  - Initial endowment of asset for household *i* is  $a_{i0}$  where  $\int_0^1 a_{i0} = 1$
  - Agents can trade money/goods and money/asset but not goods and assets

 $\Rightarrow$  allocate wealth  $W_{it} = M_{it} + p_t a_{it}$  each instant, use only  $M_{it}$  to consume

- Trade off: ability to consume vs. earning a return
- Agents disagree on asset as in Harrison and Kreps (1978) to generate trade

## Modelling Disagreement

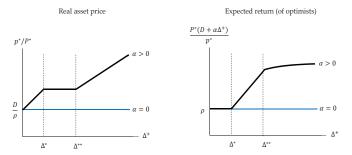
- Agents expect payoff events at random dates {τ<sub>n</sub>}<sup>∞</sup><sub>n=1</sub>
  - Payoff event arrives independently for each agent at Poisson rate  $\alpha$ 
    - Agents track different aspects of asset and form beliefs on implications
  - At these dates, agents expect lump-sum payment  $\Delta_n$  (beyond flow *D*)
    - Optimists expect next payoff  $\Delta_n = \frac{\Delta^+}{q} > 0$  w/prob q, else  $\Delta_n = 0$
    - Pessimists expect next payoff  $\Delta_n = \frac{-\Delta^-}{q} < 0$  w/prob q, else  $\Delta_n = 0$
    - Beliefs alternate (next payment positive  $\rightarrow$  payment after that negative)
- Assume true  $\Delta_n = 0$ , so payoff never occurs
  - Optimists expect  $\Delta^+ > 0$ , see 0 and turn pessimist; vice versa f/pessimist
- Half of agents start as optimists; fraction stays at  $\frac{1}{2}$  at all t by symmetry

## Equilibrium with Disagreement

- If  $\alpha = 0$ , homogeneous beliefs (disagree on events that never happen)
- Disagreement shock: Unexpectedly move from α = 0 to α > 0
  - Assume  $\alpha \Delta^- > D \Rightarrow$  pessimists avoid asset in steady state
  - Pattern of trade in equilibrium:
    - Optimists hold all of *illiquid* asset, might also hold money to consume
    - Pessimists hold money, save to consume or to buy assets later

#### **Disagreement, Asset Prices, Expected Returns**

- If  $\alpha = 0$ , real asset price  $\frac{p}{p} = \frac{D}{\rho}$  and return on asset equals  $\rho$  for all  $\Delta^+$
- If α > 0, optimists keep buying asset until expected return to equal ρ



- Disagreement raises asset price *p*, may raise optimist return above *ρ*
- Real price starts rising again for really large  $\Delta^+$ , i.e. if  $\Delta^+ > \Delta^{**}$

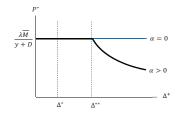
#### Adding an Asset and Disagreement

# Very Large Optimism $\Delta^+$

- If  $\Delta^+ > \Delta^*$ , asset price *p* equal to wealth  $\overline{W}^+$
- If *P* were constant, expected return  $\frac{P(D+\alpha\Delta^+)}{p}$  increases w/o bound

 $\Rightarrow$  Pessimists eventually save for next  $\tau_n$  rather than consume

- For very large  $\Delta^+$ , above some  $\Delta^{**}$ , price level *P* must adjust
  - P falls until pessimists just indifferent between saving/spending
  - Pessimists save to buy assets, which is why  $P < \frac{\lambda \overline{M}}{\gamma + D}$

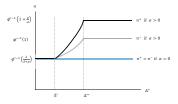


## **Endogenous Output**

- Instead of fixed endowment y, let agents choose how much to work
- Linear production  $y_{it} = n_{it}$  with convex cost of effort

$$U=\sum_{n=1}^{\infty}e^{-\rho t_n}c_{t_n}-\int_0^{\infty}e^{-\rho t}\phi(n_t)$$

• **Proposition:** Disagreement leads to higher *n*<sup>+</sup> and *n*<sup>-</sup>, so output boom



Optimists work harder given higher expected return; pessimists save

### **Policy Interventions**

- Can monetary policy stabilize output, P, and p w/disagreement shock?
- Consider one-time liquidity injections, i.e., increasing  $\overline{M}$  to  $(1 + \mu)\overline{M}$ 
  - Increasing in proportion to current wealth is neutral, raises p and P by  $\mu$
  - Directing liquidity to optimists temporarily boosts real price of asset <sup>P</sup>/<sub>P</sub>
  - Directing liquidity to pessimists temporarily dampens real price of asset <sup>p</sup>/<sub>p</sub>
    ... BUT expected return on asset rises, which leads to higher output

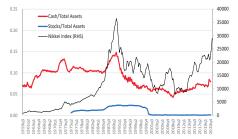
#### **Empirical Relevance**

- Several papers identify stock booms and show linked to low inflation
  - Bank of Japan faced tension in 1980s (e.g. Shirakawa speeches)
  - Broader evidence that asset booms historically associated w/low inflation
    - Bordo and Wheelock (2007) confirm this for 5 countries since 1900
    - Christiano et al (2010) confirm this for 18 US stock market booms since 1800
- Can we find evidence of liquidity hoarding channel?
  - Challenging given this is about demand rather than actual liquidity
  - Might be able to look at who holds liquidity (although outside model)

#### Empirical Relevance

#### Cash Holdings in Japan

- Look at cash holdings of large Japanese corporations
  - Firms have incentive not to hoard cash (rebate to shareholders/repay debt)



Asset Holdings of Large Non-Financial Corporations

- Large firms held roughly 10% of their assets in cash before 1980s
- Cash holdings increased in 1980s boom (and earlier stock boom)
- Firms engaged in speculation (zaiteku), held more stocks

- Model suggests financial stability can conflict w/other mandates
- Above conflict seems to be relevant in practice
- More work needed before we evaluate tradeoff in terms of welfare