# Forgone Investment: Civil Conflict and Agricultural Credit in Colombia

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## Do producers forgo otherwise profitable investments due to conflict?

- Forgone investment may lead to low growth and persistent violence, but the effect of conflict (sign, magnitude) remains unclear
- Answering this question faces two major empirical challenges:
  - How to measure willingness to invest? (demand vs supply)
  - How to identify the causal effect of conflict?
- Is conflict the binding constraint on investment in remote, rural areas with weak property rights and limited access to markets?

## We study the effect of conflict on Colombian farmers' credit demand

- We use administrative data on the universe of business loans to small producers by Colombia's largest agricultural bank (2009-2019)
  - 2.9 million loans, 1.7 million applicants ( $\approx$  64% of agr. producers)
  - Detailed data on loans and applicants (incl. credit scores and default)
- We exploit variation in conflict from the 2016 peace agreement between the Colombian government and FARC insurgency
  - Classify municipalities based on exposure to FARC between 1996-2008
  - Difference-in-difference design with municipality and dpt-month FE
- We use a simple model of investment decisions to guide our analysis of potential mechanisms

#### Preview of results: Peace leads to a sizable increase in investment

- Credit disbursements experience a relative increase in FARC municipalities after the end of conflict ( $\approx 17\%$  of sample mean)
  - More loan applications, no changes to supply-side factors
  - No effect during interim negotiations period despite less violence
  - No effect in municipalities located far from markets
  - Increases in new bank clients (w/ lower wealth) and in loan maturity
- No change in delinquency rates or in misuse of funds
  - Conflict seemingly affects investment returns more than risk
  - Increase in night lights suggests a positive economic impact of peace
- Overall, evidence suggests that producers forgo a sizable amount of profitable investments due to conflict

### Literature: Civil conflict and agriculture in developing countries

- Literature on economic costs of conflict is relatively underdeveloped (Abadie and Gardeazabal, 2003; Miguel and Roland, 2011; Besley and Mueller, 2012)
  - Changes in rural production and assets correlated with conflict (Deininger, 2003; Verpoorten, 2009; Arias et al., 2019)
  - Colombian peace agreement (Namen et al., 2020; Prem et al., 2020a,b)
- Literature on rural financial markets in developing countries is mostly focused on market imperfections (Banerjee, 2003; Conning and Udry, 2007)
- **This paper:** Exogenous variation + administrative data to estimate the causal impact of armed conflict on producers' investment decisions

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Main Results

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#### Colombia's civil conflict: 50+ years and over 200,000 victims

- FARC was a Marxist insurgency created in 1964, mostly involved in low-intensity fighting and local extortion in its early decades
- Conflict intensifies in 1990s:
  - FARC's involvement with drug trade and military power both increase
  - Vicious fighting with right-wing paramilitaries in rural areas
  - Failed peace effort (98-02) followed by strong military campaign
- Peace negotiations begin in 2012 and culminate in 2016 agreement
  - FARC demobilizes, abandons drug trade and helps in demining
  - FARC gets temporary seats in Congress and transitional justice
  - Government also agrees to implement policies for rural development
  - Victims Bill in June 2011 allows for reparations and land restitution

## BAC plays a key role in Colombia's agricultural credit market

- Banco Agrario de Colombia (BAC) is a public bank required to allocate at least 70% of its portfolio to agricultural activities
- Main source of agricultural credit for small producers (93% in 2019)
- Present in 1,063 municipalities (95%): branches in 710 municipalities (63%) + field officers in others
- BAC allocates rediscount resources from second-tier bank FINAGRO:
  - Subsidized interest rates + government collateral + loan audits

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## Data and Empirical Strategy

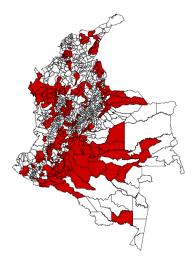
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## We measure FARC exposure using an event-based conflict dataset

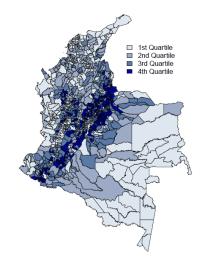
- Source: Universidad del Rosario
- We calculate total FARC attacks between 1996-2008 (per 10,000 inh.) Time series
- Our preferred measure of FARC exposure is a dummy for municipalities in top 25% of aggregate attacks



FARC municipalities

## We use granular administrative data on agricultural credit from BAC

- Universe of business loans to small producers between 2009-2019: 2.9 million loans, 1.7 million applicants
- Detailed data starting at the application stage (including credit scores and default)
   [scoring models since 2012/07]
- We aggregate most outcomes at the municipality-month level and normalize by population



Loan applications per 10,000 inh.

## We compare areas with $\neq$ FARC exposure before-after peace deal

$$y_{ijt} = \alpha_i + \delta_{jt} + \beta_1 \mathsf{FARC}_i \times \mathsf{Neg}_t + \beta_2 \mathsf{FARC}_i \times \mathsf{Agr}_t + X_{it} + \epsilon_{ijt}$$

- $y_{ijt}$ : outcome in municipality i, department j, month t
- $\alpha_i$  and  $\delta_{jt}$ : municipality and department-month FE
- We divide sample period into pre-period (2009-01/2011-05),
   negotiations (2011-06/2016-10) and agreement (2016-11/2019-12)
- $X_{it}$ : month FE interacted with (i) quartiles of rural pop, (ii) shares of land devoted to 10 main crops, (iii) dummy for coca cultivation
- $\epsilon_{ijt}$ : error clustered two-way by municipality and department-year

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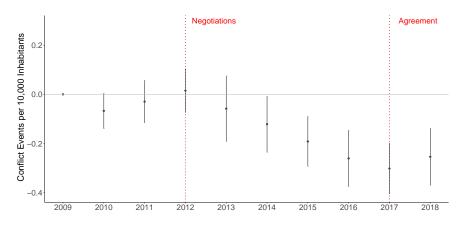
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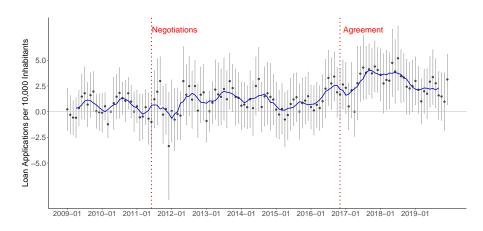
## Negotiations lead to reduced conflict intensity in FARC municipalities



Conflict events<sub>ijt</sub> = 
$$\alpha_i + \delta_{jt} + \sum_{\tau} \beta_{\tau} \text{FARC}_i + X_{it} + \epsilon_{ijt}$$

Source: National Agency for Reparation of Victims Disaggregate results by event type

## Loan applications increase in FARC municipalities after the agreement



Loan applications 
$$\mathsf{rate}_{ijt} = \alpha_i + \delta_{jt} + \sum_{\tau} \beta_{\tau} \mathsf{FARC}_i + X_{it} + \epsilon_{ijt}$$

Quarter-level estimates

## Loan applications and disbursements increase after peace agreement

	Loan Ann	ications per	Disburse	ment rate	
	Louii 7 tpp	ications per	Number	Value	
	(1)	(2)	(3)	(4)	(5)
$FARC_i \times Negotiations_t$ [a]			0.567	0.701	7.611
			(0.643)	(0.489)	(4.639)
$FARC_i \times Agreement_t$ [b]	2.325***	1.917***	2.308***	2.077***	19.112***
. 0 111	(0.572)	(0.498)	(0.743)	(0.627)	(5.686)
Municipality FE	Yes	Yes	Yes	Yes	Yes
Department × Month FE	Yes	Yes	Yes	Yes	Yes
Baseline controls	No	Yes	Yes	Yes	Yes
Observations	148,104	148,104	148,104	148,104	148,104
R-squared	0.692	0.707	0.707	0.707	0.695
Mean DV	17.963	17.963	17.963	14.382	114.661
p-value $H_0$ : [a] = [b]	-	-	0.000	0.001	0.001

- Effect on monthly disbursements in column 5 (millions of 2019 COP per 10,000 inh.), equivalent to \$14,500 increase using PPP-adjusted exchange rate (17% of sample mean)

## Results are robust to changes in data sources, controls, or sample

- Choice of controls:
  - Population, munic. category Table
  - LASSO regression Table
  - Prop. score weights Table Figure
- FARC exposure:
  - Different cut-offs Figure
  - Shorter pre-period Figure
  - Continuous measure Table
  - Alternative data source Table
  - Including other armed groups Table

- Sample composition:
  - Excluding departments Figure
  - Excluding coca producers Table
  - Shorter sample period Figure

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## A stylized model of investment guides our study of mechanisms

- Farmer with CRRA utility function that depends on wealth w:

$$u(w) = \frac{w^{1-\rho} - 1}{1 - \rho}, \quad \rho \ge 0, \ \rho \ne 1$$

- Investment opportunity with cost c > 0 requires taking out a loan
  - Cost of loan b depends on size I, interest rate i and application cost a
  - Success w/ prob.  $q \in (0,1)$  yields return r > 0.
  - Failure w/ prob. 1-q and cost k>0 (lost wealth, lower credit score)
- Indifference condition for investment, given initial wealth  $w_0$ :

$$q(w_0 + r - b(I(c), i, a))^{1-\rho} + (1-q)(w_0 - k)^{1-\rho} = w_0^{1-\rho}$$

- Investment increasing in r, q and  $w_0$ , decreasing in  $\rho$  and b

### We distinguish between treatment and selection effects of conflict

- We aim to understand how does conflict affect investment (treatment) and who are the affected farmers/projects (selection)
  - Parameters in the model could be fixed or stochastic (i.e. sources of heterogeneity) Example
- Potential treatment channels include:
  - Changes in application costs or BAC policies [e.g., approval rates] (b)
  - Lower returns due to "stationary bandits" or less economic activity (r)
  - Higher risk due to ongoing hostilities or "roving bandits" (q)
- We study changes in the composition of applicants and loans, as well as heterogeneous effects of peace deal on credit demand

#### Mechanisms: Preview of results

- Peace deal attracts new clients with lower wealth (financial inclusion)
- Negligible role of supply-side factors: BAC branches, approval rates
- No evidence of changes in risk (q): credit scores, default rates
- Suggestive evidence of changes in project returns (r): increase in loan maturity, greater impact near markets, increase in night-time lights
- Some evidence of complementarity w/ land restitution: higher share of loans w/ own collateral, larger impact in areas w/ more claims

## Supply-side factors are not driving the increase in credit demand

	Loan Application		Share of	5	Average Interest		
	rate	Field		Approved		Rate	
	(1)	(2)	(3)	(3) (4)		(6)	
$FARC_i \times Negotiations_t$ [a]	0.569 (0.640)	-0.027* (0.015)	0.011* (0.007)			0.071 (0.348)	
$FARC_i \times Agreement_t$ [b]	2.366*** (0.738)	0.020 (0.018)	-0.004 (0.007)	-0.003 (0.004)	-0.002 (0.004)	0.200 (0.425)	
Distance to BAC branch $(Km)_{it}$	-0.292*** (0.053)						
Municipality FE	Yes	Yes	Yes	Yes	Yes	Yes	
Department × Month FE	Yes	Yes	Yes	Yes	Yes	Yes	
Baseline controls	Yes	Yes	Yes	Yes	Yes	Yes	
Individual-level controls	No	No	No	Yes	No	No	
Credit scores + Analyst FE	No	No	No	No	Yes	No	
Observations	148,104	110,648	136,055	1,176,743	1,176,743	133,576	
R-Squared	0.708	0.641	0.305	0.074	0.101	0.654	
Mean DV	17.963	0.323	0.778	0.822	0.822	11.807	
p-value $H_0$ : [a] = [b]	0.000	0.000	0.000	-	-	0.645	

#### Peace deal attracts new clients with lower wealth

	А	II applican	ts	Scoring i	models
	Share New	Share Female	Mean Age	Mean Assets	Mean Income
	(1)	(2)	(3)	(4)	(5)
$FARC_i \times Negotiations_t$ [a]	-0.005 (0.009)	0.006 (0.005)	0.225 (0.138)		
$FARC_i \times Agreement_t$ [b]	0.024** (0.011)	0.010 (0.007)	-0.016 (0.171)	-1.351*** (0.514)	-0.017 (0.062)
Municipality FE Department × Month FE Baseline controls	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes
Observations R-Squared Mean DV p-value $H_0$ : [a] = [b]	136,055 0.324 0.376 0.000	136,055 0.313 0.414 0.418	136,055 0.289 44.436 0.035	82,562 0.498 58.857	82,562 0.531 3.988

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	А	II applican	Scoring i	models	
	Share New	Share Female	Mean Age	Mean Assets	Mean Income
	(1)	(2)	(3)	(4)	(5)
$FARC_i \times Negotiations_t$ [a]	-0.005	0.006	0.225		
	(0.009)	(0.005)	(0.138)		
$FARC_i \times Agreement_t$ [b]	0.024**	0.010	-0.016	-1.351***	-0.017
	(0.011)	(0.007)	(0.171)	(0.514)	(0.062)
Municipality FE	Yes	Yes	Yes	Yes	Yes
Department x Month FE	Yes	Yes	Yes	Yes	Yes
Baseline controls	Yes	Yes	Yes	Yes	Yes
Observations	136,055	136,055	136,055	82,562	82,562
R-Squared	0.324	0.313	0.289	0.498	0.531
Mean DV	0.376	0.414	44.436	58.857	3.988
p-value $H_0$ : [a] = [b]	0.000	0.418	0.035	-	-

- Changes in demographics could reflect heterogeneity in risk aversion  $(\rho)$  or returns (r)
- Change in wealth consistent with poorer farmers (low  $w_0$ ) selecting out of investment under conflict (CRRA  $\Rightarrow$  DARA) or with poorer farmers being more exposed to conflict

## Loan maturity and share with own collateral increase after peace

	Average		Share of Disbursed Loans				
	Loan Size	w/ Own	Maturity (Years)				
	Size	Collateral	≤ 2	3-5	≥ 6		
	(1)	(2)	(3)	(4)	(5)		
$FARC_i \times Negotiations_t$ [a]	-0.056	-0.002	0.009	-0.005	-0.004		
	(0.120)	(0.012)	(0.012)	(0.010)	(0.011)		
$FARC_i \times Agreement_t$ [b]	-0.080	0.027*	0.004	-0.031**	0.028*		
	(0.149)	(0.014)	(0.016)	(0.014)	(0.016)		
Municipality FE Department × Month FE Baseline controls	Yes	Yes	Yes	Yes	Yes		
	Yes	Yes	Yes	Yes	Yes		
	Yes	Yes	Yes	Yes	Yes		
Observations R-Squared Mean DV p-value $H_0$ : [a] = [b]	133,576	133,576	133,576	133,576	133,576		
	0.481	0.636	0.556	0.485	0.562		
	7.863	0.250	0.371	0.368	0.261		
	0.837	0.003	0.626	0.019	0.010		

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	(1)	(2)	(3)	(4)	(5)		
$FARC_i \times Negotiations_t$ [a]	-0.056	-0.002	0.009	-0.005	-0.004		
	(0.120)	(0.012)	(0.012)	(0.010)	(0.011)		
$FARC_i \times Agreement_t$ [b]	-0.080	0.027*	0.004	-0.031**	0.028*		
	(0.149)	(0.014)	(0.016)	(0.014)	(0.016)		
Municipality FE Department x Month FE Baseline controls	Yes	Yes	Yes	Yes	Yes		
	Yes	Yes	Yes	Yes	Yes		
	Yes	Yes	Yes	Yes	Yes		
Observations R-Squared Mean DV p-value $H_0$ : [a] = [b]	133,576	133,576	133,576	133,576	133,576		
	0.481	0.636	0.556	0.485	0.562		
	7.863	0.250	0.371	0.368	0.261		
	0.837	0.003	0.626	0.019	0.010		

- Higher share of loans w/ own collateral could reflect improved property rights under land restitution program (De Soto, 2000)  $\Rightarrow$  lower application costs (a)
- Change in loan maturity consistent with projects with lower returns (DPV) or higher risk (1-q) being forgone due to conflict

## No change in credit scores, misuse of funds or delinquency rates

	Average	Share of	Share of	Loans 60 D	Days Past Due		
	Credit Score	Audits w/ Irregularities	Dist	oursed	Outstanding		
	Score	irregularities	Year 1	Years 1-2	Outstanding		
	(1)	(2)	(3)	(4)	(5)		
$FARC_i \times Negotiations_t$ [a]			0.002 (0.002)	0.001 (0.004)	0.003 (0.005)		
$FARC_i \times Agreement_t$ [b]	-1.247 (0.757)	0.003 (0.007)	0.001 (0.002)	-0.002 (0.005)	-0.002 (0.007)		
Municipality FE	Yes	Yes	Yes	Yes	Yes		
Department x Month FE	Yes	Yes	Yes	Yes	Yes		
Baseline controls	Yes	Yes	Yes	Yes	Yes		
Sample start (MM/YY)	07/12	07/11	01/09	01/09	01/09		
Sample end (MM/YY)	02/19	08/18	12/17	12/17	12/19		
Observations	82,040	63,767	108,470	108,470	143,881		
R-Squared	0.690	0.201	0.225	0.288	0.774		
Mean DV	913.857	0.138	0.026	0.083	0.11		
p-value $H_0$ : [a] = [b]	-	-	0.507	0.351	0.286		

<sup>-</sup> Treatment or selection effects on project risk (q) should be reflected in delinquency rates

Event study Alternative measures of default

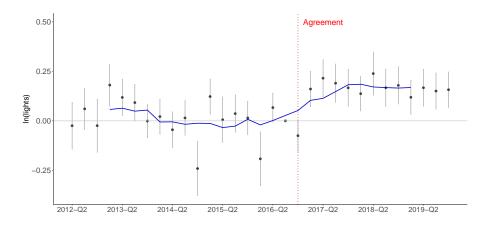
### Increase in credit demand driven by municipalities close to markets

Dependent variab	le: Loan Ap	plications per 1	10,000 inh.					
Source of heterogeneity:								
		Access to		Land				
	Market	Dpt. capital	Bogotá	Restitution				
	(1)	(2)	(3)	(4)				
FARC; x Agreement; (Low) [a]	-0.189	0.698	0.936	1.606				
	(0.831)	(0.844)	(0.850)	(0.986)				
$FARC_i \times Agreement_f$ (High) [b]	4.530***	3.899***	3.559***	3.203***				
	(1.100)	(1.054)	(1.095)	(0.910)				
Municipality FE	Yes	Yes	Yes	Yes				
Department × Month FE	Yes	Yes	Yes	Yes				
Baseline controls	Yes	Yes	Yes	Yes				
Observations	148,104	148,104	148,104	148,104				
R-Squared	0.708	0.708	0.708	0.708				
Mean DV	17.963	17.963	17.963	17.963				
p-value $H_0$ : [a] = [b]	0.000	0.008	0.045	0.187				

- We divide FARC municipalities into two same-sized groups based on predetermined characteristics and recode such that "High" corresponds to more desirable attribute
- Land restitution (column 4): Total applications 2011-2019 (per 10,000 inh.)

  Other heterogeneity

## Night-time lights increase in FARC municipalities after peace deal



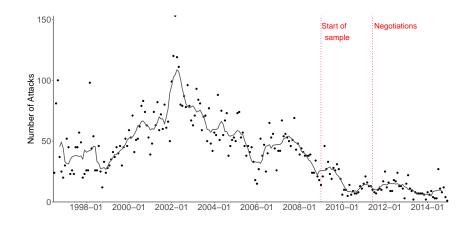
- Increase in night lights (VIIRS) suggests greater economic activity  $\Rightarrow$  higher r

#### Conclusions

- The end of conflict leads to a large increase in investment in affected municipalities (17% increase in monthly disbursements)
- New loans disproportionately correspond to producers w/ lower wealth and long-term projects, with no change in default or misuse of funds
- Overall, evidence suggests that producers forgo a sizable amount of profitable investments due to conflict
- However, conflict is not the binding constraint on investment in remote areas with low access to markets and weak property rights



## Our FARC measure captures the most intense period of conflict



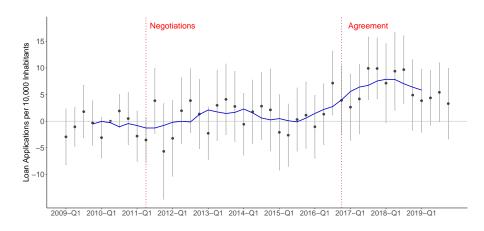


## Conflict intensity decreases after start of negotiations

		Variables per 10,000 Inhabitants											
	Family of Outcomes	Land Theft	Terrorism	Threats	Sexual Violence	Forced Disappearance	Forced Displacement	Homicide	Land Mines	Property Loss	Kidnapping	Torture	Underage Recruitment
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
FARC <sub>i</sub> × Negotiations <sub>t</sub> [a] (2012-2016)	-0.097***	-0.018	0.801	5.632***	0.018	-0.163	-20.507*	-2.111***	-0.870***	-1.710	-0.084*	-0.028	-0.031
	(0.033)	(0.017)	(0.644)	(1.312)	(0.046)	(0.139)	(12.309)	(0.535)	(0.191)	(1.041)	(0.044)	(0.042)	(0.042)
$FARC_i \times Agreement_t$ [b] (2017-2018)	-0.202***	-0.014	-0.479	0.395	0.0003	-0.351***	-35.945*	-3.210***	-1.042***	-1.988*	-0.182***	-0.091	-0.102***
	(0.045)	(0.016)	(0.471)	(1.585)	(0.119)	(0.113)	(19.294)	(0.585)	(0.202)	(1.081)	(0.065)	(0.076)	(0.037)
Municipality FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Department x Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Additional controls FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations R-Squared Mean DV p-value $H_0$ : [a] = [b]	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220	11,220
	0.656	0.228	0.374	0.678	0.386	0.277	0.541	0.550	0.396	0.429	0.401	0.436	0.379
	0	0.012	1.371	9.772	0.223	0.262	75.727	2.236	0.246	2.151	0.153	0.046	0.078
	0.001	0.517	0.104	0.002	0.877	0.039	0.349	0.000	0.005	0.727	0.044	0.123	0.035

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## Loan applications increase in FARC municipalities after the agreement



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Loan applications 
$$\mathsf{rate}_{ijt} = \alpha_i + \delta_{jt} + \sum_{\tau} \beta_{\tau} \mathsf{FARC}_i + \mathsf{X}_{it} + \epsilon_{ijt}$$

## Results are robust to changes in variables and controls

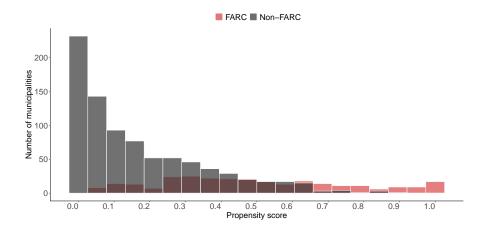
		Deper	ndent variable:	Loan Appl	ication rate			
	Δ Negotiation	Quarter-level	Size Co	ontrols	FARC Exposure			
	Start Date	Aggregation	Population	Category	Continuous	CEDE	Other groups	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
$FARC_i \times Negotiations_t$ [a]	0.680	1.418	0.408	0.461	0.075**	1.351**	1.740***	
	(0.562)	(1.929)	(0.684)	(0.656)	(0.038)	(0.651)	(0.625)	
FARC; x Agreement, [b]	2.278***	6.718***	2.170***	2.238***	0.164***	3.551***	3.162***	
	(0.649)	(2.250)	(0.765)	(0.757)	(0.041)	(0.732)	(0.772)	
Municipality FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Department x Month FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Baseline controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Population quartile x Month FE	No	No	Yes	No	No	No	No	
Municipal category x Month FE	No	No	No	Yes	No	No	No	
Observations	148,104	49,368	148,104	144,936	148,104	145,068	148,104	
R-squared	0.707	0.799	0.709	0.703	0.708	0.704	0.708	
Mean DV	17.963	53.890	17.963	18.342	17.963	18.306	17.963	
p-value H <sub>0</sub> : [a] = [b]	0.001	0.000	0.000	0.000	0.002	0.000	0.006	

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## Results are robust to LASSO controls or propensity-score weights

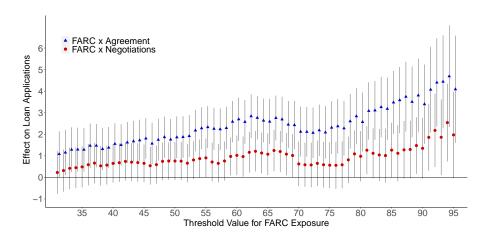
	Dependent variable: Loan Application rate						
	LASSO			Propensity Score			
	No missings	Few missings	All	No missings	Few missings	All	
	(1)	(2)	(3)	(4)	(5)	(6)	
$FARC_i \times Negotiations_t$ [a]	0.905	0.190	0.227	1.066	0.555	0.800	
	(0.624)	(0.660)	(0.666)	(0.775)	(0.914)	(1.064)	
$FARC_i \times Agreement_f [b]$	2.636***	1.922**	2.163***	2.609***	2.067**	2.159*	
	(0.736)	(0.773)	(0.798)	(0.867)	(0.980)	(1.160)	
Municipality FE	Yes	Yes	Yes	Yes	Yes	Yes	
Department x Month FE	Yes	Yes	Yes	Yes	Yes	Yes	
LASSO controls	Yes	Yes	Yes	No	No	No	
Propensity score weights	No	No	No	Yes	Yes	Yes	
First-stage variables		37	45		37	45	
Observations	148,104	144,804	144,804	99,924	90,024	57,156	
R-squared	0.703	0.699	0.697	0.693	0.686	0.690	
Mean DV	17.963	18.356	18.356	19.400	20.236	23.595	
p-value $H_0$ : $[a] = [b]$	0.001	0.001	0.001	0.005	0.006	0.064	

## Distribution of Propensity scores for FARC exposure



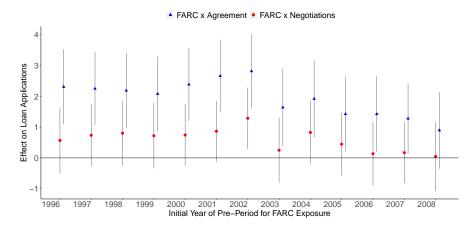


#### Changing the cutoff for FARC exposure



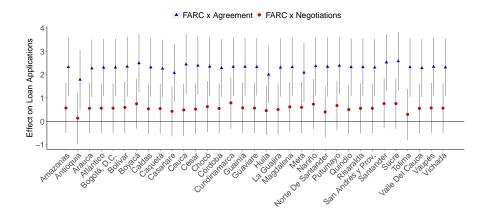


#### Changing the pre-period used to measure FARC exposure





#### Results are robust to the exclusion of any department





#### Results are robust to excluding Coca-growing municipalities

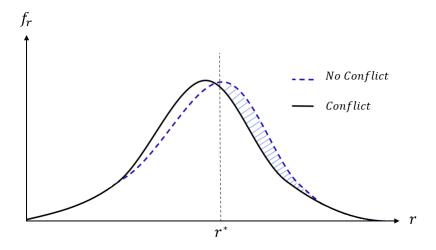
	DV: Loan Application rate		
	(1)	(2)	
$FARC_i \times Negotiations_t$ [a]	0.838 (0.830)	1.106 (0.878)	
$FARC_i \times Agreement_t$ [b]	2.760*** (0.966)	2.902*** (1.026)	
Municipality FE	Yes	Yes	
Department x Month FE	Yes	Yes	
Rural pop quartiles x Month FE	Yes	Yes	
Crop quantiles x Month FE	Yes	Yes	
Excluded Coca-growing municipalities	2000-2008	2000-2018	
Observations	110,220	105,204	
R-squared	0.712	0.713	
Mean DV	19.115	19.496	
p-value $H_0$ : [a] = [b]	0.002	0.006	

#### Results are robust to changing the end date of the sample period



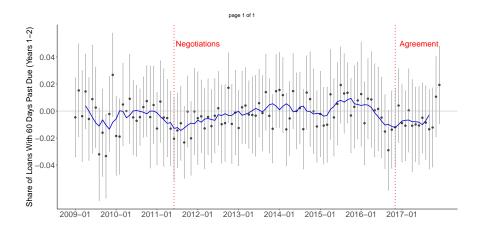


#### Example: Conflict shifts distribution of project returns to the left





## No evidence of changes in default rates after peace deal





#### Results on default are robust to alternative measures

	Share of Disbursed Loans						
	30 Days Past Due		120 Days Past Due		Outstanding		Extended
	Year 1	Years 1-2	Year 1	Years 1-2	30 Days	120 Days	Payments
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
$FARC_i \times Negotiations_t$ [a]	0.004* (0.002)	0.005 (0.004)	0.002 (0.001)	0.0001 (0.003)	0.004 (0.005)	0.003 (0.005)	0.001 (0.007)
$FARC_i \times Agreement_t$ [b]	0.003 (0.003)	0.003 (0.006)	0.0002 (0.002)	-0.004 (0.004)	-0.002 (0.007)	-0.003 (0.006)	0.008 (0.009)
Municipality FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Department x Month FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Baseline controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sample Start (MM/YY)	01/09	01/09	01/09	01/09	01/09	01/09	01/09
Sample end (MM/YY)	12/17	12/17	12/17	12/17	12/19	12/19	12/17
Maturity of Loans	Any	Any	Any	Any	Any	Any	≤ 2 Years
Observations	108,470	108,470	108,470	108,470	143,881	143,881	83,021
R-Squared	0.249	0.295	0.182	0.271	0.777	0.771	0.248
Mean DV	0.04	0.112	0.015	0.062	0.12	0.1	0.143
p-value $H_0$ : [a] = [b]	0.774	0.637	0.356	0.115	0.295	0.286	0.305

#### Limited evidence of heterogeneous effects along other dimensions

	Heterogeneity based on:					
•	Extensiv	e margin	Above/below Median			
	PDFT	FARC camps	Soil quality		Other Armed Groups	
	IDEI		Accretion	Suitability	1987-2008	2009-2014
	(1)	(2)	(3)	(4)	(5)	(6)
$FARC_i \times Negotiations_t$ (Low) [a]	0.763	0.620	0.339	0.561	0.387	0.593
	(0.774)	(0.651)	(0.694)	(0.886)	(0.888)	(0.729)
$FARC_i \times Negotiations_t \; \big(High\big) \; \big[b\big]$	0.132	-0.413	0.773	0.552	0.729	0.489
	(0.909)	(1.765)	(0.958)	(0.775)	(0.811)	(0.849)
$FARC_i \times Agreement_t \; (Low) \; [c]$	2.637***	2.400***	2.420***	2.910***	2.568**	2.277***
	(0.936)	(0.763)	(0.855)	(1.011)	(1.088)	(0.862)
$FARC_i \times Agreement_t$ (High) [d]	1.581*	0.615	2.335**	1.749*	2.073**	2.399***
	(0.875)	(1.237)	(1.102)	(0.911)	(0.903)	(0.912)
Municipality FE Department x Month FE Baseline Controls	Yes	Yes	Yes	Yes	Yes	Yes
	Yes	Yes	Yes	Yes	Yes	Yes
	Yes	Yes	Yes	Yes	Yes	Yes
Observations R-Squared Mean DV p-value $H_0$ : $[c] = [d]$ p-value $H_0$ : $[b] = [d]$	148,104	148,104	146,784	146,784	148,104	148,104
	0.707	0.707	0.707	0.707	0.707	0.707
	17.963	17.963	17.963	17.963	17.963	17.963
	0.366	0.156	0.947	0.339	0.708	0.909
	0.013	0.438	0.031	0.078	0.034	0.004

# Night-time lights increase in FARC municipalities after peace deal

	In(lights)		
	(1)	(2)	
$FARC_i \times Agreement_t$	0.231*** (0.039)	0.140*** (0.025)	
Municipality FE Department x Time FE Baseline controls Time unit	Yes Yes Yes Month	Yes Yes Yes Quarter	
Observations R-Squared Mean DV	104,346 0.864 -1.556	34,782 0.945 -1.33	