

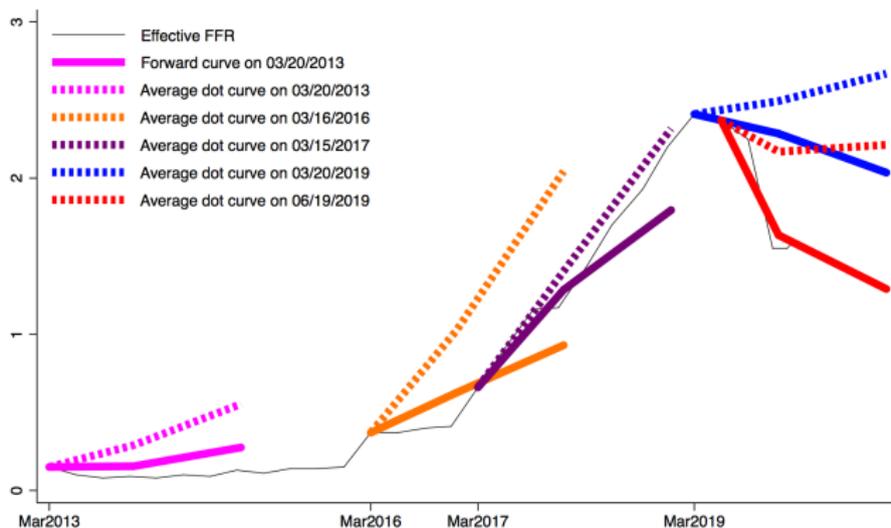
Monetary Policy with Opinionated Markets

Ricardo J. Caballero
MIT and NBER

Alp Simsek
MIT, NBER, and CEPR

July 2020

The Fed and markets disagree about interest rates



- Risk premium adjustment? But large gaps still remain
- Survey-based measures show qualitatively similar gaps

The Fed and markets disagree about interest rates

- Literature: Fed's signaling of superior info about actions/economy
- But market disagrees with Fed even **after** the FOMC announcements
- **Opinionated markets:** Dec 2007: "hawkish" interest rate cut. WSJ:

*"From talking to clients and traders, there is in their view no question the Fed has fallen way behind the curve," said David Greenlaw, economist at Morgan Stanley. **"There's a growing sense the Fed doesn't get it."***

This paper: A model with Fed-market belief disagreements

We develop a model with **opinionated markets**. Key features:

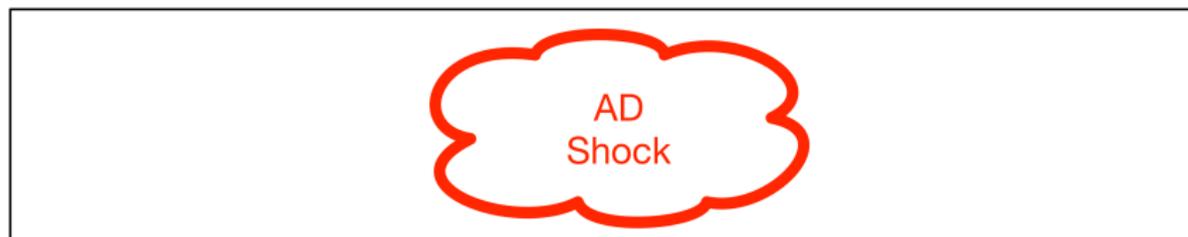
- (i) **Fed and market disagree about future aggregate demand**
- (ii) **They both learn from data**

Main findings:

- Natural explanation for disagreements about interest rates
- Disagreements matter for optimal monetary policy
- Heterogeneous data sensitivity (in learning) matters for:
How asset prices and interest rates react to macro shocks

Setup: Fed sets rates under uncertainty about AD shocks

Current period

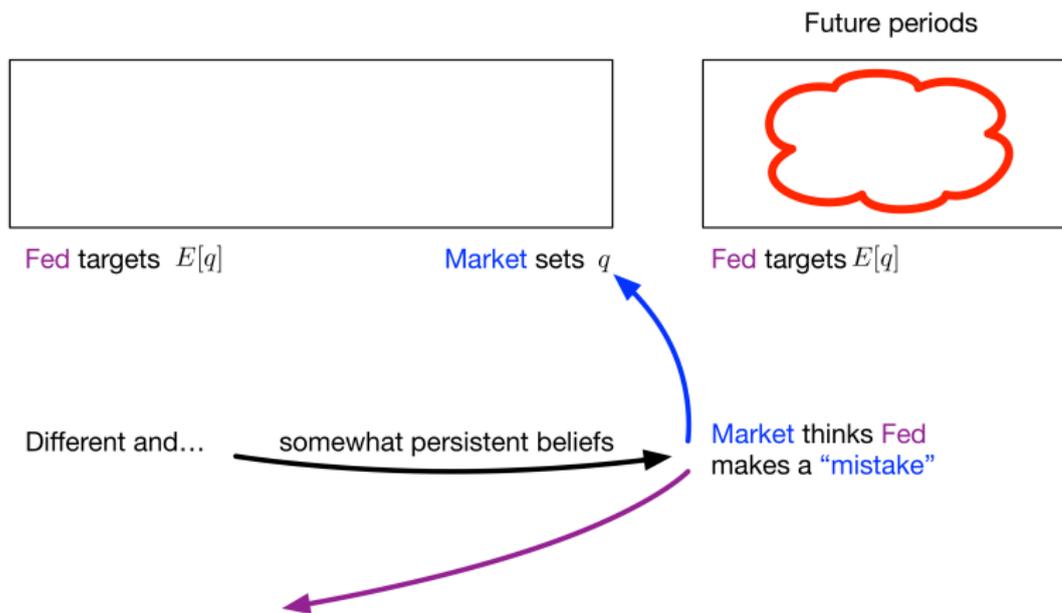


Fed sets rate to target
 $E[y] \sim E[q] \sim q^*$

Market “sets” $y \sim q$

Different beliefs about AD shock

=> Market thinks Fed makes a “mistake”



Result: Fed partially accommodates Market to mitigate “mistake”s impact on asset prices

Learning (Bayesian)
about AD shock

$$r_1 \sim A(F_1, M_1)$$

$$r_2 \sim A(F_2, M_2)$$

More optimistic Fed
($F_1 > M_1$)

Dot curve

$E[r_2]$ Fed expects $M_2 > M_1$
(closer to Fed's belief)

r_1

Forward curve

$E[r_2]$ Market expects $F_2 < F_1$

Result: Disagreement + Learning
explains Dot-Forward gaps

Heterogeneous Data
Sensitivity

Market sets q

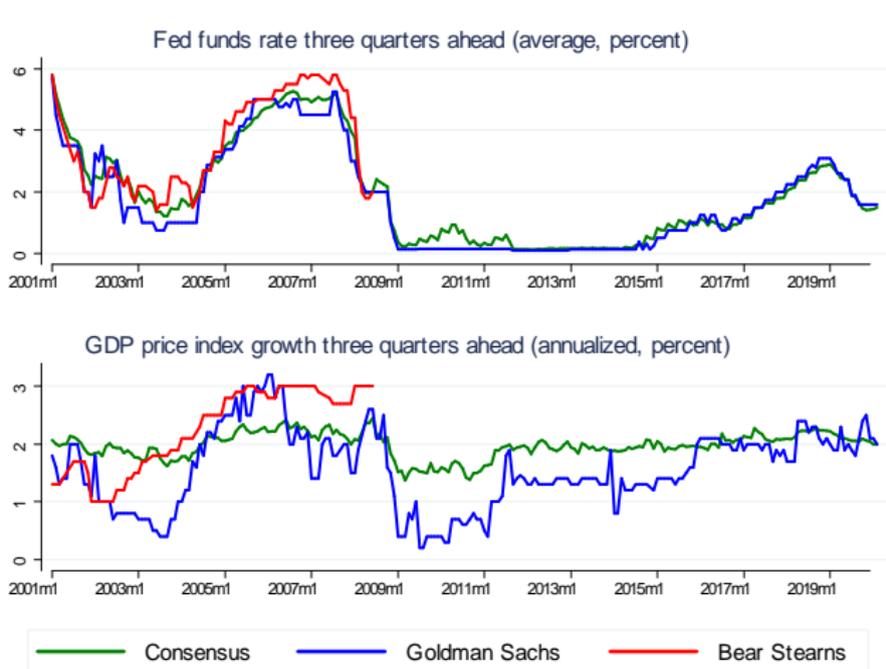
More data sensitive Fed
+
Positive AD shock

“mistakes” ($F_2 - M_2$)
bigger than expected
“too high” rates

Result: With more data sensitive Fed
Shocks have dampened effect on asset prices
(Shocks are bundled with “mistakes”)

Blue Chip forecasts support our ingredients

- 1 Rate forecasts correlate with AD (inflation) forecasts
- 2 Forecasts feature confident disagreement



Blue Chip forecasts: Confident AD disagreement

Table 1: Correlates of interest rate predictions

| | Fed funds rate (FFR) prediction | | | | | | |
|----------------------------|---------------------------------|-----------------|------------------|------------------|-------------------|------------------|------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| GDP price index prediction | 0.11** (0.02) | | 0.11** (0.02) | | | | 0.04** (0.01) |
| Real GDP prediction | | 0.03* (0.02) | 0.03+ (0.02) | | | | 0.01+ (0.01) |
| FFR prediction last month | | | | 0.69** (0.03) | 0.69** (0.03) | 0.69** (0.02) | 0.68** (0.02) |
| FFR consensus last month | | | | 0.29** (0.03) | -0.17** (0.06) | | |
| FFR futures last month | | | | | 0.47** (0.06) | | |
| Time FE | Yes | Yes | Yes | No | No | Yes | Yes |
| Forecaster FE | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| R^2 (adjusted, within) | 0.03 | 0.00 | 0.03 | 0.96 | 0.97 | 0.48 | 0.49 |
| Forecasters | 110 | 111 | 110 | 108 | 108 | 108 | 107 |
| Months | 230 | 230 | 230 | 229 | 226 | 229 | 229 |
| Observations | 10,365 | 10,645 | 10,363 | 10,370 | 10,244 | 10,370 | 10,052 |

Summary of the Keynesian block

- Potential output A_t . Output y_t is demand determined
- Financial assets:
 - Market portfolio: Ex-dividend price $Q_t A_t$
 - Risk-free asset: Zero supply. Return r_t^f
- Rep agent (M) with log utility spends $y_t \simeq Q_t A_t$
- Targeting $y_t = A_t$ requires targeting $q_t = \log Q_t = q^*$
- Fed (F) sets r_t^f **under uncertainty** (about current AD shock):

$$E_t^F [q_t] = q^*$$

Summary of the asset pricing block

- **AD shocks** g_t (news about future $A_{t+1} = A_t + g_t$)
- Equilibrium asset price:

$$q_t \simeq \rho + \underbrace{g_t}_{\text{current AD shock}} + \overbrace{E_{t+1}^M [q_{t+1}]}^{\text{future AD + future policy}} - \underbrace{r_t^f}_{\text{current policy}}$$

Outcomes reflect MP “mistakes” and “mistake shocks”

- Equilibrium interest rate:

$$r_t^f \simeq \rho + \underbrace{E_t^F [g_t]}_{\text{expected AD}} + E_t^F [\tilde{q}_{t+1}^M] \quad \text{where } \overbrace{\tilde{q}_{t+1}^M \equiv E_{t+1}^M [q_{t+1}] - q^*}_{\text{perceived “mistake”}}$$

- Equilibrium asset price:

$$q_t \simeq q^* + \underbrace{g_t - E_t^F [g_t]}_{\text{AD shock}} + \overbrace{\tilde{q}_{t+1}^M - E_t^F [\tilde{q}_{t+1}^M]}_{\text{“mistake” shock}}$$

Beliefs: Persistent AD shock induces disagreement

$$g_t = g + \underbrace{u}_{\text{unknown component}} + v_t$$

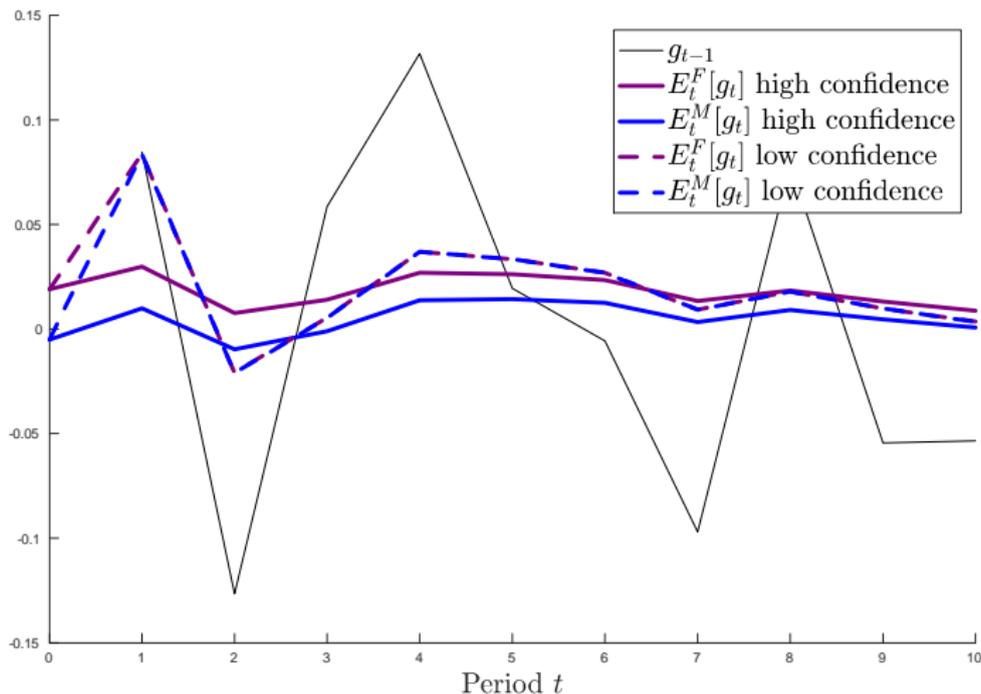
- **Heterogeneous prior beliefs (agree to disagree):**

$$u \sim N\left(u_0^i, \frac{\text{var}(v_t)}{C_0^i}\right) \text{ for } i \in \{F, M\}$$

- Bayesian updating: C_0^i (“confidence”) controls data sensitivity
- Define relative confidence as $\mathbf{c}_{s,s+t}^i = \frac{C_0^i + s}{C_0^i + s + t}$

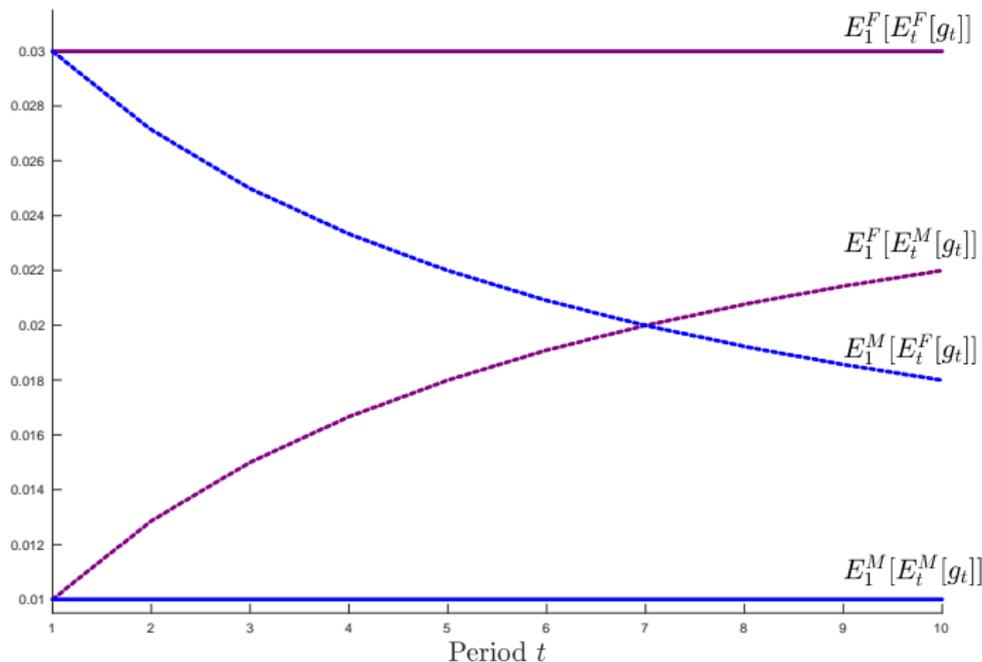
Agents learn over time

$$E_t^i [g_t] = c_{t-1,t}^i E_{t-1}^i [g_{t-1}] + (1 - c_{t-1,t}^i) g_{t-1}$$



Agents expect the other agent to “learn”

$$E_s^i \left[E_{s+t}^j [g_{t_2}] \right] = c_{s,s+t}^j E_s^j [g_s] + (1 - c_{s,s+t}^j) E_s^i [g_s]$$



Result: Disagreements affect current & expected rates

Suppose common C_0 but $u_0^F \neq u_0^M$

- Fed is “constrained” by the market’s belief:

$$q_t = q^* + g_t - E_t^F [g_t]$$

$$r_t^f \simeq \rho + (1 - \mathbf{c}_{t,t+1}) E_t^F [g_t] + \mathbf{c}_{t,t+1} E_t^M [g_t]$$

Result: Disagreements affect current & expected rates

Suppose common C_0 but $u_0^F \neq u_0^M$

- Fed is “constrained” by the market’s belief:

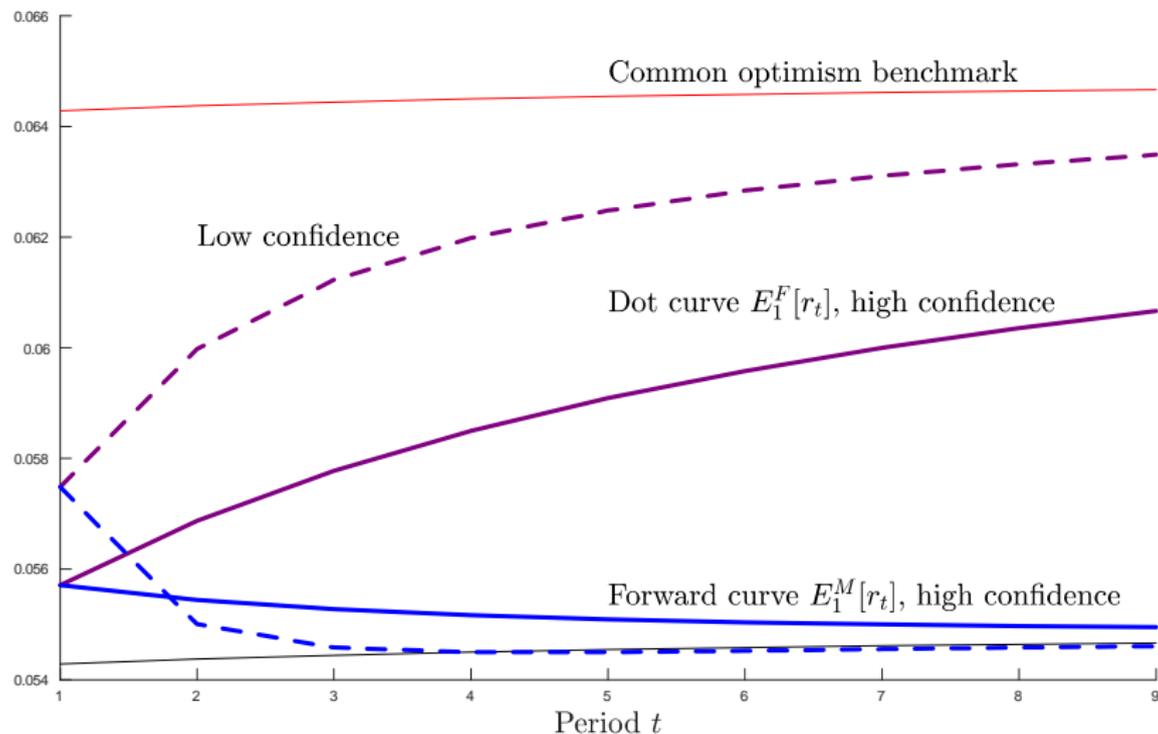
$$q_t = q^* + g_t - E_t^F [g_t]$$
$$r_t^f \simeq \rho + (1 - \mathbf{c}_{t,t+1}) E_t^F [g_t] + \mathbf{c}_{t,t+1} E_t^M [g_t]$$

- Dot and forward curves reflect disagreements:

$$E_1^F [r_t^f] \simeq \rho + E_1^F [g_1] + \underbrace{\mathbf{c}_{1,t+1} (E_1^M [g_1] - E_1^F [g_1])}_{\text{limits to zero as horizon } t \text{ increases}}$$

$$E_1^M [r_t^f] \simeq \rho + E_1^M [g_1] - \underbrace{\mathbf{c}_{1,t} (1 - \mathbf{c}_{t,t+1}) (E_1^M [g_1] - E_1^F [g_1])}_{\text{limits to zero as horizon } t \text{ increases}}$$

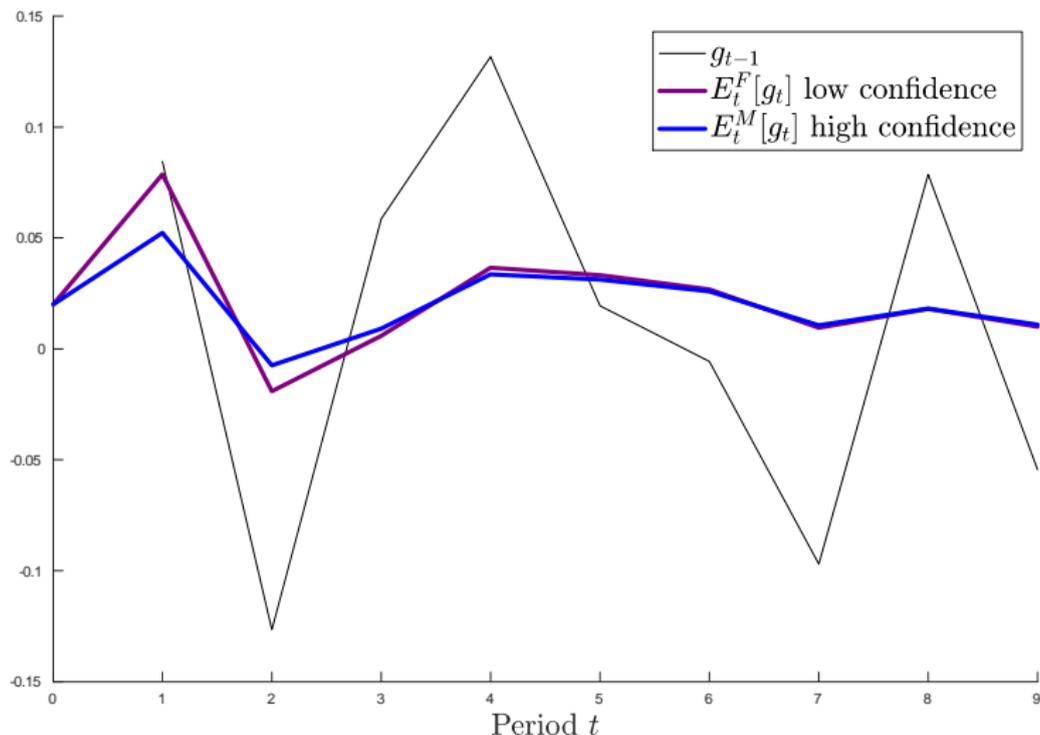
Fed optimism shock: Market expects “too high” rates



$$r_t^f \simeq \rho + E_t^F [g_t] + \tilde{q}_{t+1}^M$$

Heterogeneous data sensitivity: “MP mistake” shocks

Suppose heterogeneous data sensitivity, e.g., $C_0^F < C_0^M$



Shocks come bundled with a “MP mistake” shock

$$q_t \simeq q^* + \underbrace{g_t - E_t^F [g_t]}_{\text{AD shock}} + \underbrace{\tilde{q}_{t+1}^M - E_t^F [\tilde{q}_{t+1}^M]}_{\text{“mistake” shock}}$$

- **Result:** Heterogenous sensitivity affects price impact of shocks

$$q_t = q^* + \mathbf{D}_t \left(g_t - E_t^F [g_t] \right)$$

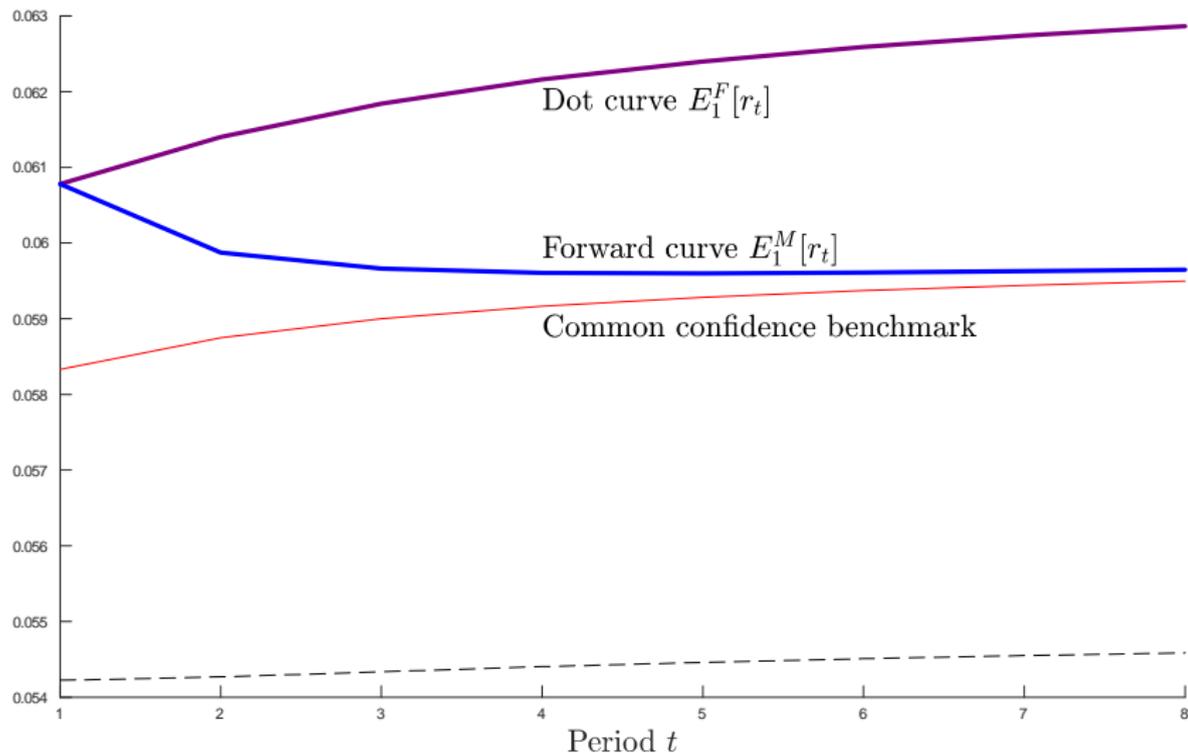
where

$$\underbrace{\mathbf{D}_t < 1}_{\text{price impact is dampened}} \quad \text{iff} \quad \underbrace{C_0^F < C_0^M}_{\text{when Fed is more data sensitive}}$$

- **Corollary:** Heterogeneous sensitivity affects the risk premium ($\sim \mathbf{D}_{t+1}^2$)

Data-sensitive Fed: Shocks are “absorbed more” by rates

Suppose Fed is more data-sensitive and initial shock positive $\Delta g_0 > 0$



Conclusion: Monetary policy with opinionated markets

Model with **opinionated disagreements** between markets and Fed:

- With learning, translates into **disagreements in expected rates**
- Disagreements affect current policy rate through MP “mistakes”
- Heterogeneous data sensitivity. **Shocks bundled w/ MP “mistakes”**
- Data-sensitive Fed: Dampened price impact/amplified rate impact

Extension with Fed’s (some) superior information and signaling:

- Baseline results are robust
- New shocks: Signaling \implies information shock or “mistake” shock