

Taking Stock of Trade Policy Uncertainty:
Evidence from China's Pre-WTO Accession
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Disclaimer

The views expressed here are those of the author and not necessarily those of the Federal Reserve Bank of Minneapolis or the Federal Reserve System.

Contribution

- ▶ Famous example of annual votes in U.S. Congress on renewal of China's MFN status in 1990s
- ▶ Often used as example of uncertainty about trade policy

This paper:

- ▶ Shows *intra*-year dynamics of imports plausibly related to timing of these votes
- ▶ Dynamics vary with “storability” of product
- ▶ Uses intra-year dynamics & calibrated inventory model to back out implied probability of MFN non-renewal

Model

- ▶ Demand by importer j for imported good z is volatile

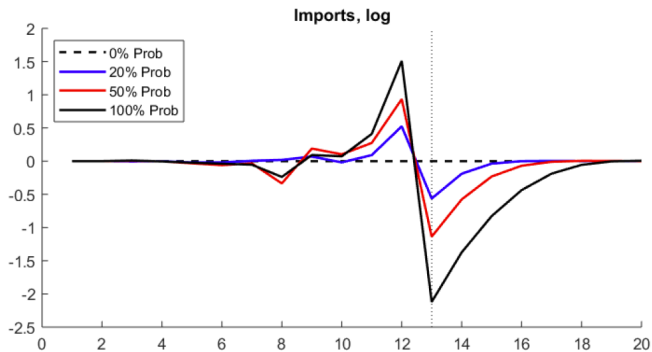
$$c_{jzt} = \exp(v_{jzt}) p_{jzt}^{-\sigma} \text{ with } v_{jzt} \stackrel{iid}{\sim} N(0, \sigma_v^2)$$

- ▶ Importer faces fixed and variable costs f , $\omega(1 + \tau_{zt})$
- ▶ 1-period delivery lag, imports irreversible
- ▶ Inventories, goods in transit depreciate at rate δ_z
- ▶ Importers discount future at rate $1/(1+r)$
- ▶ Tariffs: 1st-order Markov, $\tau_{zt} \in \{\tau_z^L, \tau_z^H\}$, transition matrix

$$\Pi_{zt} = \begin{bmatrix} 1 - \pi & \pi \\ 0 & 1 \end{bmatrix} \text{ if Congress votes at } t+1, \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix} \text{ o/wise}$$

Model import response

Figure 1: Import Response to Different Probabilities of a Tariff Hike

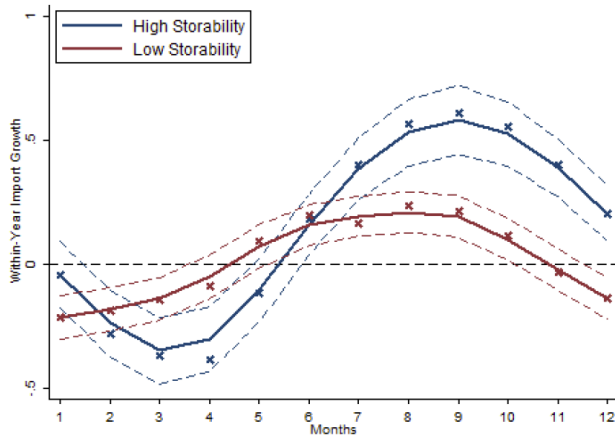


Data exercise

- ▶ How sensitive is seasonal pattern of U.S. imports from China to gap between Smoot-Hawley, MFN tariffs?
- ▶ Use seasonal pattern of U.S. imports from ROW, EC imports from China to control for non-trade-policy factors
- ▶ Find: seasonal pattern sensitive to tariff gap
- ▶ Sensitivity greater for “lumpier” products

Data import response

Figure 9: High vs. Low Storable Good



Comment 1: Empirical specification

► Some small suggestions:

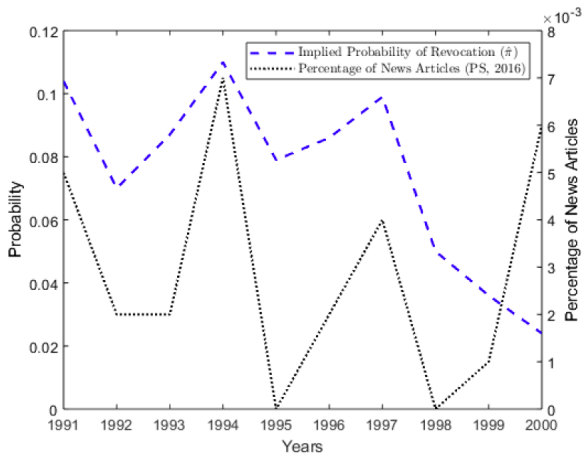
1. For clarity, calculate deviations relative to reference period
2. If months are pooled, use quarterly not monthly obs
3. Alternative: don't pool months (issue of zeros)

Backing out probability of non-renewal

- ▶ Calibrated model: Set r , $\{\sigma, \omega, f\}$, σ_v^2 ,
- ▶ Create bins of products using $\tau_z^H - \tau_z^L$
- ▶ Pick δ_z for each bin to match lumpiness of imports
- ▶ Pool across bins, estimate same regression in model as in data
- ▶ Choose π to match peak import response to tariff gap

Probability estimates

Figure 10: Estimated Annual Probabilities of Revoked Access to MFN Rates



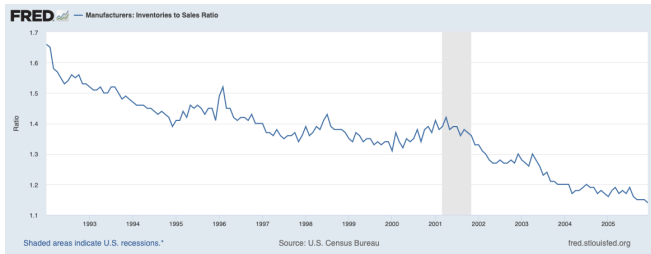
Comment 2: Estimation strategy

- ▶ Data has richness that could be exploited further
- ▶ Example: try to match peaks for lumpy vs non-lumpy products
- ▶ Or use this as a non-targeted moment

Comment 3: Robustness

- ▶ How robust are estimates to different parameters?
- ▶ Are there trends in δ_z , f ?

Figure: U.S. Manufacturing Inventory-Sales Ratio 1992-2005



- ▶ Could this play a role in time-varying probability estimates?

Comment 4: Big picture

- ▶ This paper: probability of MFN non-renewal quite low (6%)
- ▶ What does this suggest about key elasticities / frictions given evidence for large trade response to WTO accession?
- ▶ Shift focus from ad valorem tariffs to other types of barrier
- ▶ Did China joining WTO lead to lower f through faster customs clearance / less intensive searches?
- ▶ Heise, Pierce, Schaur & Schott (2017): in LFTTD data, shipments from China more frequent after WTO accession