

Is Tourism good for Locals? Evidence from Barcelona

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July 3, 2020

Tourism is important

- Big part of the economy
 - 7% of global exports
 - In Spain: Tourism amounts to 50% of total goods exports
- Growing part of the economy
 - 50% increase in past 10 years
 - In Spain: Second fastest growing sector
- If tourism improves terms of trade for locals, should be welfare improving

Local Backlash against Tourism



This Paper: Three Contributions

1. **(Big) Data** on spatial expenditures
 - 500M transactions across 1,000 census blocks (origin-destination-product-month)
2. **Specific factor trade model** in a rich urban geography
 - Complex spatial patterns of consumption and production
 - Intuitive analytical expression enabling intra-city welfare analysis
3. **“Hybrid” empirical approach** marrying applied & general equilibrium tools
 - Use GE theory to design non-parametric regressions
 - Use plausibly exogenous variation in tourist composition to estimate them

Literature

Urban Quantitative Spatial Economics

- Ahlfeldt et al. (2015), Monte et al. (2018), Allen and Arkolakis (2016)

Big Data Spatial Economics

- Athey et al. (2018), Athey et al. (2020), Couture (2016), Couture et al. (2020), Davis et al. (2019), Agarwal et al. (2017), Carvalho et al. (2020)

Impact of Tourism

- Almagro and Domínguez-lino (2019), García-López et al. (2019), Faber and Gaubert (2019)

Ricardo-Viner trade models

- Mussa (1974), Mussa (1982), Jones (1975), Kovak (2013), Dix-Carneiro and Kovak (2017)

Outline

1. Data & Stylized Facts
2. Theory
3. Empirics & Welfare effects

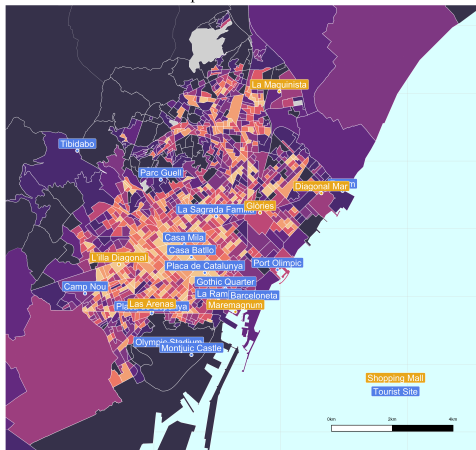
Data & Stylized Facts

A new Spatial Dataset for Barcelona

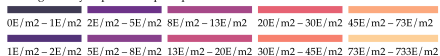
- Electronic transaction data from Caixa Bank (CXBK)
 - Account data for customers + point-of-sale data
 - Annually: 165+M transactions, 3B euros of value
 - 50% of all electronic transactions, 3% of all GDP
 - January 2017 - December 2019
- Our data aggregates to:
 - Locals: 1095 residential tiles x 1095 consumption tiles x 20 sectors x 36 months
 - Tourists: country of origin x 1095 consumption tiles x 20 sectors x 36 months
- Other data:
 - Commuting data (from mobile phone locations)
 - Housing prices (from “Spanish Zillow”) [Additional Data](#)

Fact 1: Tourist and Local consumption geographies differ

Local Expenditures in Barcelona

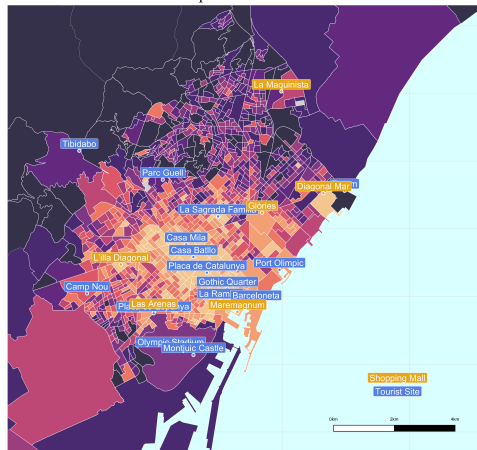


Average Yearly Expenditure per sqm in EUR

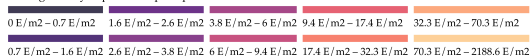


Source: CBRE Forecast Processing (2019)

Tourist Expenditures in Barcelona



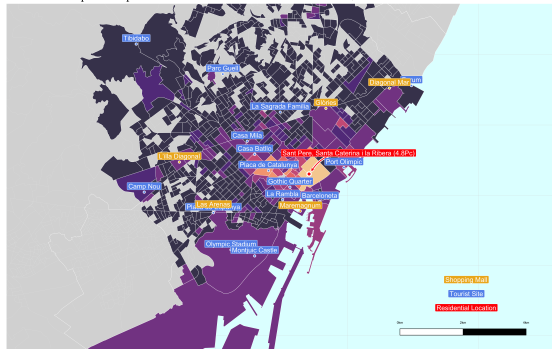
Average Yearly Expenditure per sqm in EUR



Source: CBRE Forecast Processing (2019)

Fact 2: Local's consumption geographies differ by residence

Spatial Expenditure Shares for a Resident of Sant Pere, Santa Caterina i la Ribera

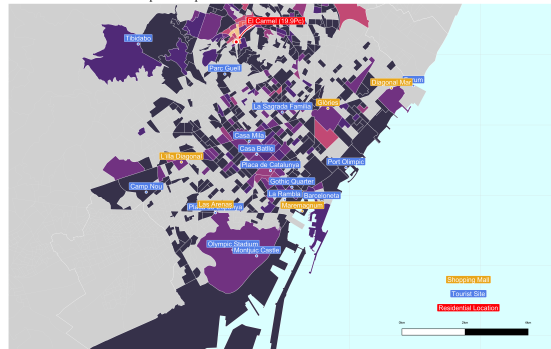


Expenditure Share

0Pc - 0.05Pc 0.05Pc - 0.1Pc 0.1Pc - 0.5Pc 0.5Pc - 1Pc 1Pc - 2Pc 2Pc - 3Pc 3Pc - 4Pc 4Pc - 5Pc

Source: © 2009 Pearson Education, 2009

Spatial Expenditure Shares for a Resident of El Carmel



Expenditure Share

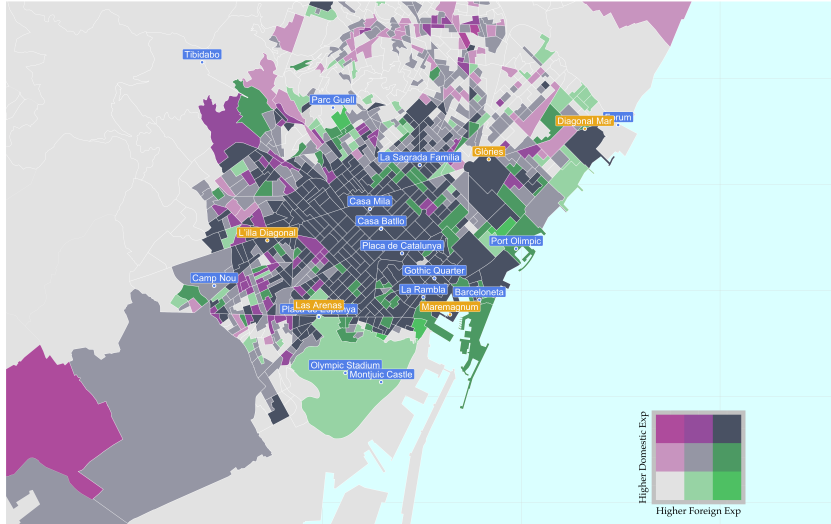
0Pc - 0.05Pc 0.05Pc - 0.1Pc 0.1Pc - 0.5Pc 0.5Pc - 1Pc 1Pc - 2Pc 2Pc - 3Pc 3Pc - 4Pc 4Pc - 20Pc

Source: © 2009 Pearson Education, 2009

Sectoral Gravity Results

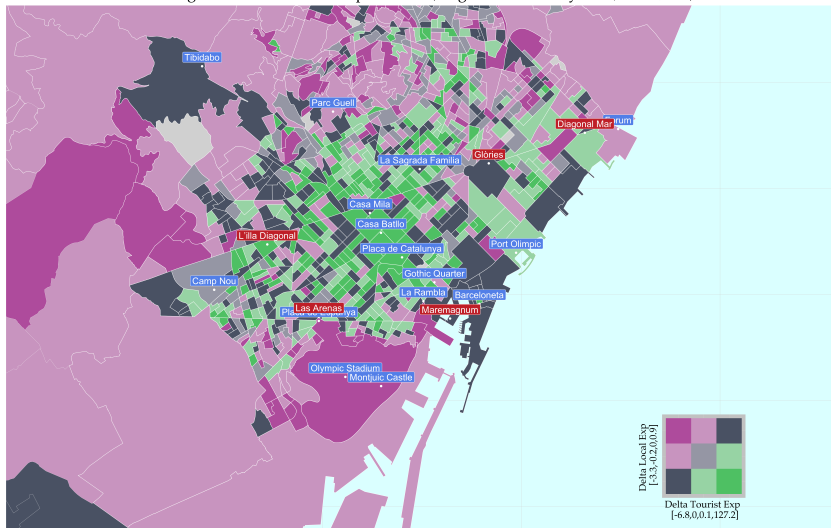
Fact 3: Tourist's consumption geographies differ by their origin

Spanish Tourists vs Foreign Tourist Expenditures



Fact 4: Tourist consumption crowds out local consumption

Change Tourist and Local Expenditure (August vs February 2019, Euro/m²)



Theory

A Specific factors trade model with rich urban geography

- Specific factors
 - Production requires local labor and a (externally owned) specific factor.
- Trade Model
 - Numeraire sector $s = 0$ costlessly traded.
 - Sectors $s \in 1, \dots, S$ consumed by locals and tourists.
 - Total tourism expenditure exogenously given (tourist “shock”).
- Rich urban geography
 - N locations. A good is a sector \times location.
 - A local residing in block n chooses what goods to consume, produce.

Intuitive analytical expression for intra-city welfare analysis

Theorem (Welfare Effect)

Consider a representative local with homothetic preferences residing in block n . Applying envelope theorem to consumption, production optimization problems yields:

$$d \ln u_n = \sum_i \sigma_{ni} \partial \ln w_{is} - \sum_{i,s} \pi_{nis} \partial \ln p_{is}.$$

- Estimating the welfare effects of tourism requires:
 - Commuting data $\{\sigma_{ni}\}_{n=1, i=1}^{N,N}$
 - Spatial Expenditure data $\{\pi_{ni,s}\}_{n=1, i=1, s=0}^{N,N,S}$
 - Estimates of key elasticities: $\left\{ \frac{\partial \ln p_{is}}{\partial \ln E_i^T}, \frac{\partial \ln w_i}{\partial \ln E_i^T} \right\}_{i=1, s=0}^{N,S}$

Empirics & Welfare effects

Empirics

1. A “deductive” approach: Simple regressions
 - Advantage: Atheoretical
 - Disadvantage: Average treatment effects only
2. An “inductive” approach: Theoretical predictions
 - Advantage: Heterogeneous treatment effects for welfare
 - Disadvantage: Additional assumptions (e.g. market clearing, functional form)
3. Hybrid Approach: Theory predicts the welfare effects, data validates.

Empirics

1. **Deductive Approach**
2. Inductive Approach
3. Hybrid Approach

Deductive Approach

- Deductive Approach: Recover **average treatment effects** from regressions

$$\Delta \ln p_{ismt} = \gamma_{is} + \gamma_{ts} + \beta_s^p \times \Delta \log E_{itm}^T + \epsilon_{ismt}, \quad (1)$$

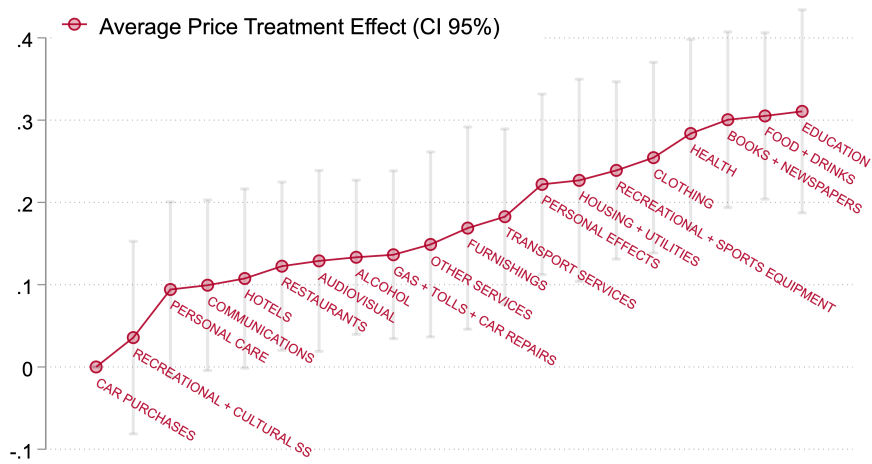
$$\Delta \ln w_{imt} = \gamma_{it} + \gamma_{im} + \gamma_{tm} + \beta^w \times \Delta \log E_{itm}^T + \epsilon_{imt}, \quad (2)$$

- Recover prices from gravity fixed effects, i.e. $\Delta \ln p_{ismt} = \frac{1}{1-\sigma_s} \Delta \ln \delta_{istm}$
- Recover wages from gravity commuting model, i.e. $w_{imt} = \sum_{n=1}^N \left(\frac{L_{ni}}{R_n} \right) v_{nmt}$
- Bartik decomposes expenditures into group composition and seasonal demand

Bartik Detail

First Stage

Average Price effects by Sector



Is tourism good for the locals (on average)?

- Can aggregate to welfare using a simplified version of welfare results

$$\frac{d \ln u_n}{d \ln E^T} = \frac{\partial \ln \bar{w}}{\partial \ln E_i^T} - \sum_s \pi_{ns} \frac{\partial \ln \bar{p}_s}{\partial \ln E_i^T}$$

- Results
 - Price Index elasticity: -.23
 - Wage elasticity: .05 Income Regression
 - Welfare elasticity: -.18
 - Average increase between February and July $\approx 70.3\text{pc}$
 - Implies net welfare deterioration 12.67pc

Empirics

1. Deductive Approach
2. **Inductive Approach**
3. Hybrid Approach

Analytical Expression for Price and Wage effects

- Impose market clearing conditions (prices adjust so that supply = demand).
- Derive “short run” elasticities, holding labor allocations & expenditure shares constant

$$\frac{\partial \ln p_{is}}{\partial \ln E^T} = \frac{X_{is}^T}{y_{is}} + \sum_n \frac{\nu_n}{y_{is}} \pi_{nis} \sum_j \sigma_{nj} \frac{\partial \ln w_j}{\partial \ln E^T}$$

$$\frac{\partial \ln w_i}{\partial \ln E^T} = \frac{\sum_s X_{is}^T}{\sum_s y_{is}} + \sum_j \sum_s \sum_n \pi_{nis} \frac{\nu_n}{y_{is}} \sigma_{nj} \left(\frac{\sum_s X_{js}^T}{\sum_s y_{js}} \right) + \dots$$

- Zero-degree elasticities:

$$\frac{\partial \ln p_{is}}{\partial \ln E^T} = \frac{X_{is}^T}{y_{is}} \quad \frac{\partial \ln w_i}{\partial \ln E^T} = \frac{\sum_s X_{is}^T}{\sum_s y_{is}}$$

- Note: In paper we do long run elasticities too using “exact hat”

Empirics

1. Deductive Approach
2. Inductive Approach
3. **Hybrid Approach**

Hybrid Approach

- Hybrid Regression Approach

$$\Delta \ln p_{ismt} = \gamma_{is} + \gamma_{ts} + \beta_s^{p,high} \times \mathbb{1}_{is}^{p,high} \times \Delta \log E_{imt}^T + \beta_s^{p,low} \times \mathbb{1}_{is}^{p,low} \times \Delta \log E_{imt}^T + \epsilon_{ismt}$$

$$\Delta \ln w_{imt} = \gamma_i + \gamma_t + \beta_s^{p,high} \times \mathbb{1}_i^{w,high} \times \Delta \log E_{imt}^T + \beta_s^{p,low} \times \mathbb{1}_i^{w,low} \times \Delta \log E_{imt}^T + \epsilon_{imt}$$

- where

$$\mathbb{1}_{is}^{p,high} = \mathbb{1} \{ \eta_{is}^p > \text{median}(\eta_{is}^p) | s \}$$

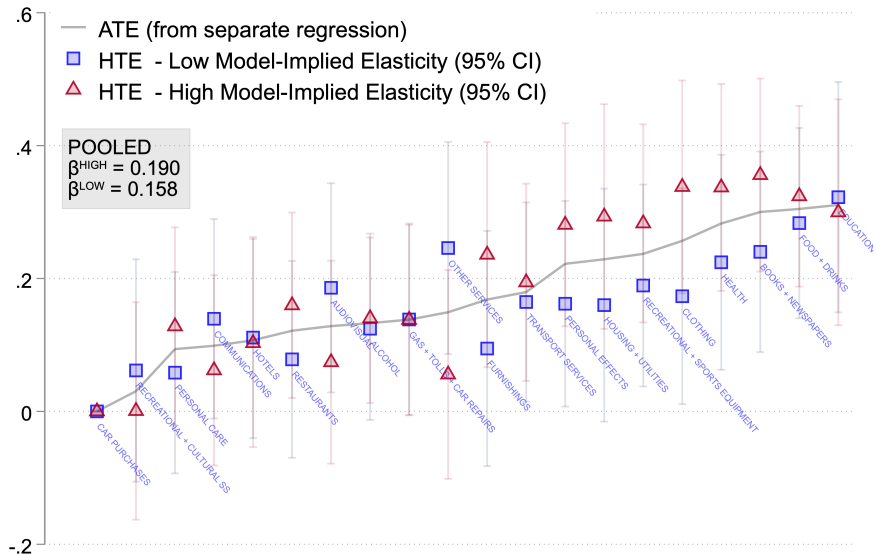
$$\mathbb{1}_{is}^{p,low} = \mathbb{1} \{ \eta_{is}^p \leq \text{median}(\eta_{is}^p) | s \}$$

- η_{is}^p is predicted by

- 'Zero-degree' elasticities Price HTE Income HTE Maps
- Short Run Elasticities

- Non-parametrically identifies heterogenous treatment effects

Heterogeneous Price Effects by Sector



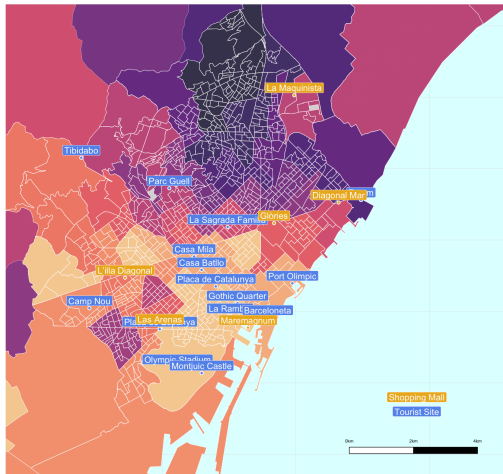
Heterogeneous Income Effects

	(1) Baseline	(2) Zero	(3) SR	(4) DEK
S.ln(Tourist Expenditures)	0.0530** (0.0173)	-0.0396 (0.0243)	0.00326 (0.0109)	-0.0232 (0.0165)
x Tourist Share > Median		0.193* (0.0822)		
x Short Run Wage Elasticity > Median			0.289** (0.0940)	
x Long Run Wage Elasticity > Median				0.212*** (0.0507)
Observations	24238	24238	24238	24238
IV	1	1	1	1
FE location-year	1	1	1	1
FE year-month-type	1	1	1	1
FE location-month	1	1	1	1

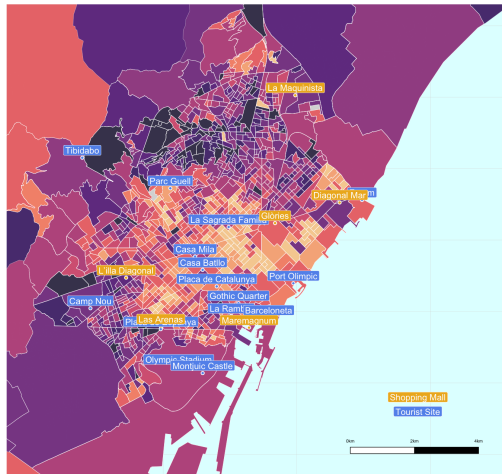
Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Hybrid: SR Price and Income Effects



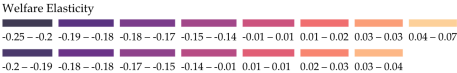
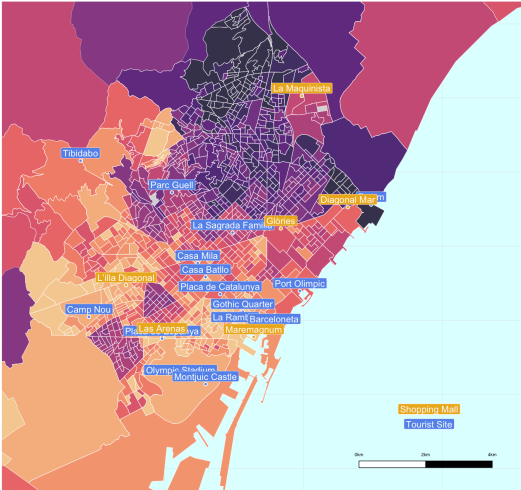
Income Elasticity



Price Elasticity



Hybrid: SR Welfare Effects



Is tourism good for locals?

- Welfare evaluation using the expression for welfare changes, i.e.

$$\frac{d \ln u_n}{\partial \ln E^T} = \sum_i \sigma_{ni} \frac{\partial \ln w_i}{\partial \ln E_i^T} - \sum_{i,s} \pi_{nis} \frac{\partial \ln p_{is}}{\partial \ln E_i^T}$$

- Results
 - On average: Welfare deterioration of 12%
 - Substantial heterogeneity (Preferred results: Hybrid SR)
 - 10th percentile: -14%
 - 90th percentile: +2%

Conclusion

Conclusion

- **New Data:** New intra-city spatial patterns of consumption for locals and tourists
- **New Theory:** Urban Ricardo-Viner model for intra-urban welfare analysis
- **New Methodology:** Estimate welfare effects by “hybrid” approach
- **New Insights:** On average tourism hurts locals, but large heterogeneity

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Appendix

Additional Data

- Idealista imputed data on housing price trends (Euro/m²)
 - Frequency: Monthly
 - Time Period: January 2010- June 2020
 - Spatial Resolution: Neighborhoods in Barcelona (Barrios)
 - Available for rental rates and housing prices

Consumption of Locals

- Nested CES preferences across sectors and locations with elasticities $\{\sigma_s, \eta\}$

$$u_n = \frac{v_n}{\left(\sum_{s=0}^S \alpha_s \left(\left(\sum_{i=1}^N \gamma_{is} \tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta} \right)^{\frac{1}{1-\eta}}} B_n$$

- Demand function,

$$X_{isn} = \left(\frac{\tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s}}{\sum_j \tau_{jsn}^{1-\sigma_s} p_{js}^{1-\sigma_s}} \right) \alpha_{n,s} v_n$$

where $\alpha_{n,s}$ corresponds to the nested CES sectoral expenditure share

Consumption of Tourists

- For tourists we abstract from bilateral trade costs and define symmetrically,

$$X_{is}^T = \left(\frac{\gamma_{is}^T p_{is}^{1-\sigma_s}}{\sum_j \gamma_{js}^T p_{js}^{1-\sigma_s}} \right) \alpha_s^T E^T,$$

where α_s^T corresponds to the nested CES sectoral expenditure share

Production and Labor supply

- Production with a Cobb-Douglas production function with a **specific factor**,

$$Q_{is} = A_{is} L_{is}^{\beta_s} K_{is}^{1-\beta_s}.$$

- **Labor Supply** is defining disposable income,

$$v_n = \left(\sum_i \mu_{ni}^{-\theta} w_i^\theta \right)^{\frac{1}{\theta}}$$

- which generates

$$L_{ni} = \frac{\mu_{ni}^{-\theta} w_i^\theta}{\sum_{i,s} \mu_{ni}^{-\theta} w_i^\theta} L_n$$

Equilibrium

For any initial distribution of **residential labor endowment** $\{R_i\}$, a given level tourist expenditures $\{E^T\}$, a given level of **sector-location factor endowment** $\{M_{is}\}$, parameters defining the preference and production structure $\{\sigma_s, \eta, \alpha_s, \beta_s, \theta\}$, and geography $\{A_{i,s}, \gamma_{is}, \gamma_{i,s}^T, \tau_{nis}, \mu_{ni}\}$, an equilibrium is $\{w_i, p_{is}\}$ s.t.

1. Sector-location specific market clearing

$$p_{is} Q_{is} = \sum_n \left(\frac{\tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s}}{\sum_j \tau_{jsn}^{1-\sigma_s} p_{js}^{1-\sigma_s}} \right) \alpha_s \left(\sum_i \mu_{ni}^{-\theta} w_i^\theta \right)^{\frac{1}{\theta}} + X_{is}^T$$

2. Labor Market clearing

$$L_i \sum_s \frac{1}{\beta_s} w_i \left(\frac{L_{is}}{L_i} \right) = \sum_s \sum_n \left(\frac{\tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s}}{\sum_j \tau_{jsn}^{1-\sigma_s} p_{js}^{1-\sigma_s}} \right) \alpha_s \left(\sum_i \mu_{ni}^{-\theta} w_i^\theta \right)^{\frac{1}{\theta}} + \sum_s X_{is}^T$$

Table: First Stage

	(1)
	S.In Tourists Expenditures
Group Bartik	-0.989*** (0.123)
Observations	24238
F	64.63
FE location-year	1
FE year-month	1
FE location-month	1

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Inductive Approach: Exact Hat Algebra

- Goods market clearing condition

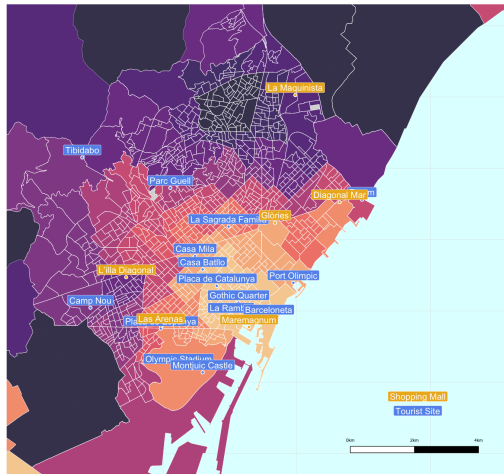
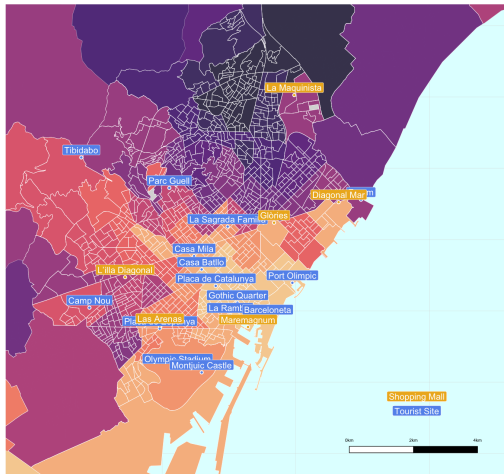
$$\begin{aligned} \hat{p}_{is}^{\frac{1}{1-\beta_s}} \hat{w}_i^{-\frac{\beta_s}{1-\beta_s}} = & \sum_n \left(\frac{X_{nis}}{y_{is}} \right) \frac{\left(\left(\sum_{i=1}^N \pi_{nis} \hat{p}_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta}}{\sum_{s=0}^S \left((\pi_{n,s}) \left(\left(\sum_{i=1}^N \pi_{nis} \hat{p}_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta} \right)} \frac{\hat{p}_{is}^{1-\sigma_s}}{\sum_j \pi_{jsn} \hat{p}_{js}^{1-\sigma_s}} \\ & + \frac{X_{is}^T}{y_{is}} \frac{\left(\left(\sum_{i=1}^N \pi_{is}^T \hat{p}_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta}}{\sum_{s=0}^S \left(\pi_s^T \left(\left(\sum_{i=1}^N \pi_{is}^T \hat{p}_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta} \right)} \frac{\hat{p}_{is}^{1-\sigma_s}}{\sum_j (\pi_{js}^T) \hat{p}_{js}^{1-\sigma_s}} \hat{E}^T, \end{aligned} \quad (3)$$

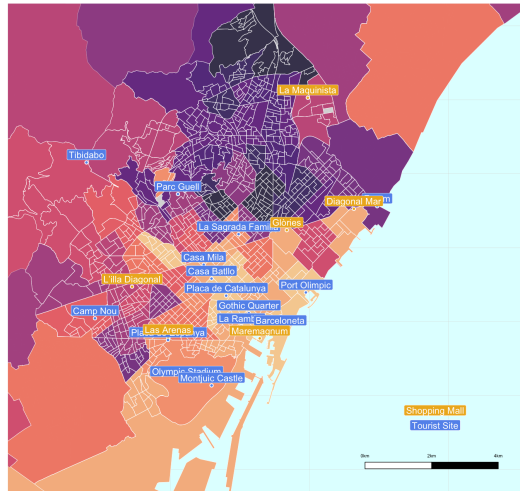
- Labor Market clearing condition,

$$\sum_s \left(\frac{\beta_s y_{is}}{\sum_s \beta_s y_{is}} \right) \hat{p}_{is}^{\frac{1}{1-\beta_s}} \hat{w}_i^{-\frac{\beta_s}{1-\beta_s}} = \sum_n \sigma_{ni} \left(\frac{R_n w_i}{\sum_s \beta_s y_{is}} \right) \frac{\hat{w}_i^{1+\theta}}{\sum_j \sigma_{nj} \hat{w}_j^\theta}.$$

Inductive Approach: Calibration

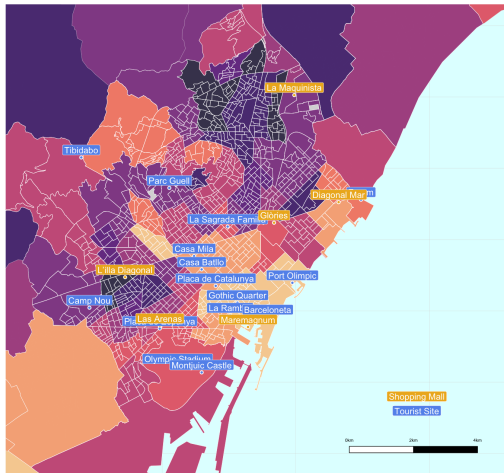
- Factor share of labor, $\beta_s = .66$
- Labor Supply elasticity $\theta = 3.3$ (Monte et al.; 2018)
- Lower nest elasticity of substitution $\sigma_s = 3.9$ (Hottman et al.; 2016)
- Upper nest elasticity of substitution $\eta = 1.8$



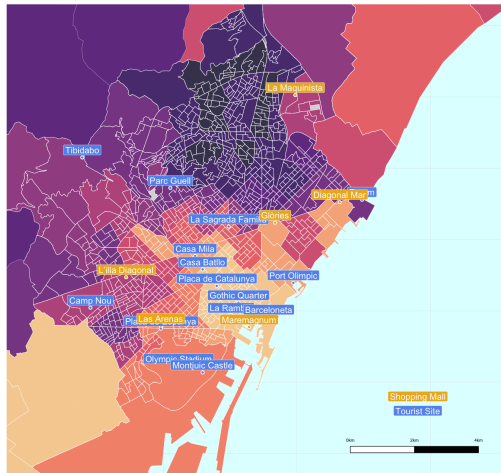


Welfare Elasticity



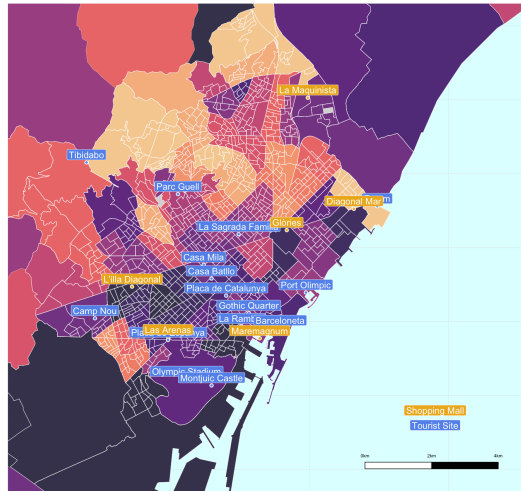


Income Elasticity



Price Elasticity





Welfare Changes



Bartik

- Local Expenditure growth can be decomposed into,

$$g_i^T = \underbrace{\sum_g \varsigma_{i,g|i} \times g_{E_g}^T}_{\text{Group Composition}} + \underbrace{\sum_g \sum_s \varsigma_{i,s,g|i} \times g_{\kappa,s,g}^T}_{\text{Seasonal Demand}}$$

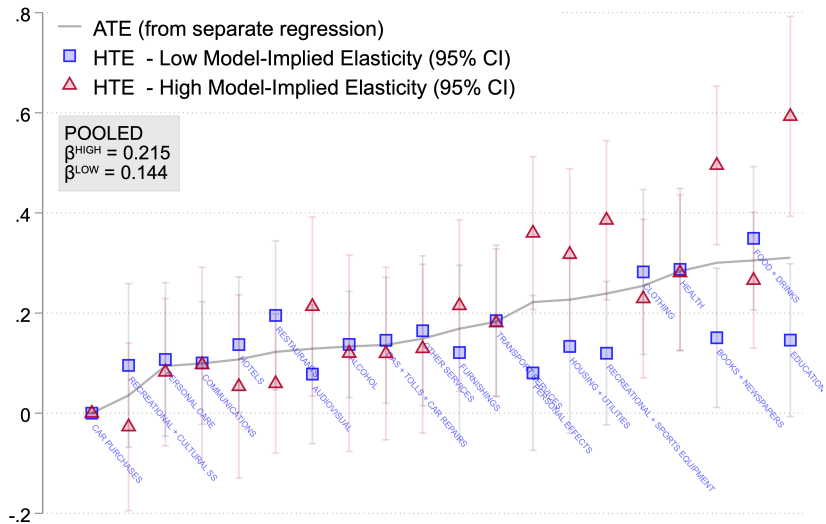
- initial group composition and initial consumption shares are given by,

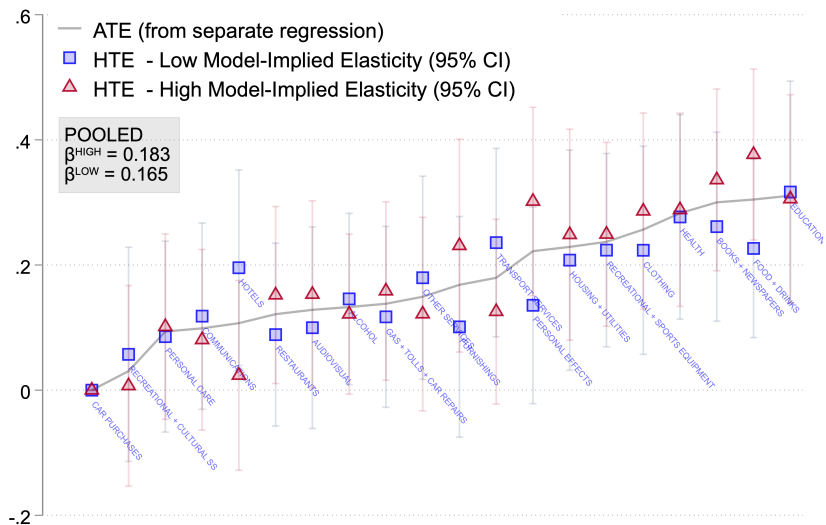
$$\varsigma_{i,s,g|i} \equiv \frac{E_{i,s,g}^T}{E_i^T} \quad \varsigma_{i,g|i} \equiv \frac{E_{i,g}^T}{E_i^T}$$

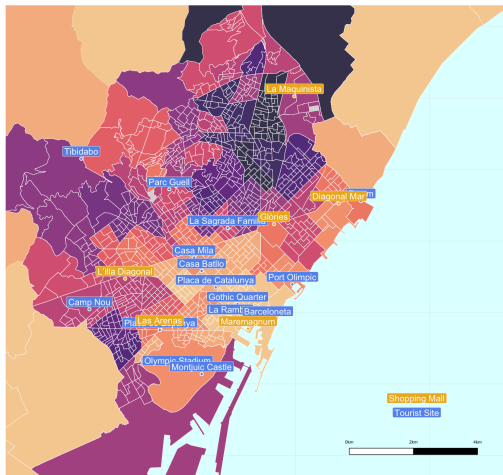
- and where changes in total group's income and in within-group category spending are given by,

$$g_{E_g}^T \equiv \frac{\Delta E_g^T}{E_g^T} \quad g_{\kappa,sg}^T = \frac{\Delta \kappa_{sg}^T}{\kappa_{sg}^T}$$

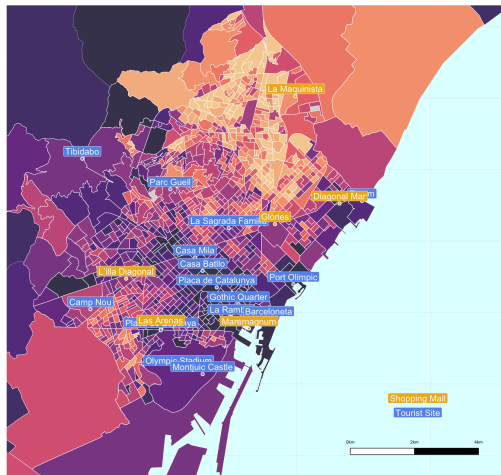
- Initial Shares exogenous i.e. orthogonal to local amenity shifts (Goldsmith-Pinkham et al.; 2018)





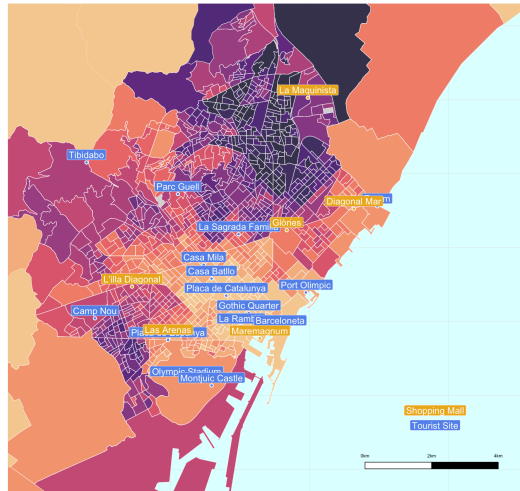


Income Elasticity



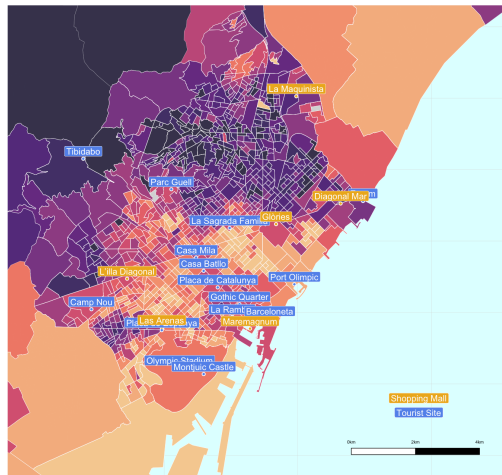
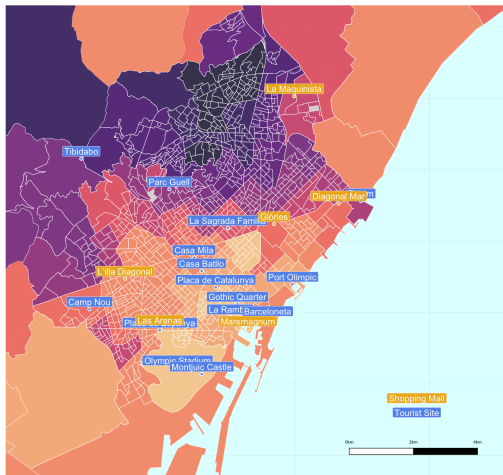
Price Elasticity

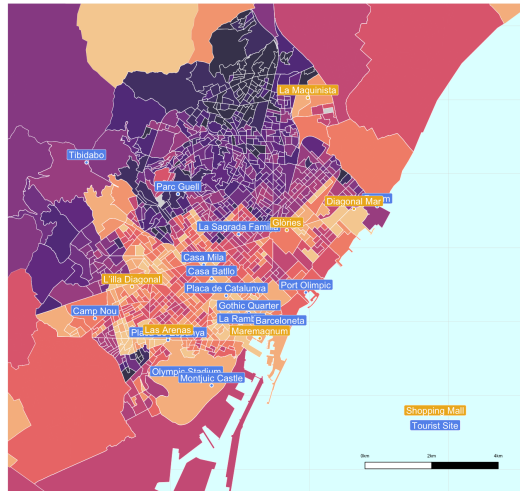




Welfare Elasticity







Welfare Elasticity



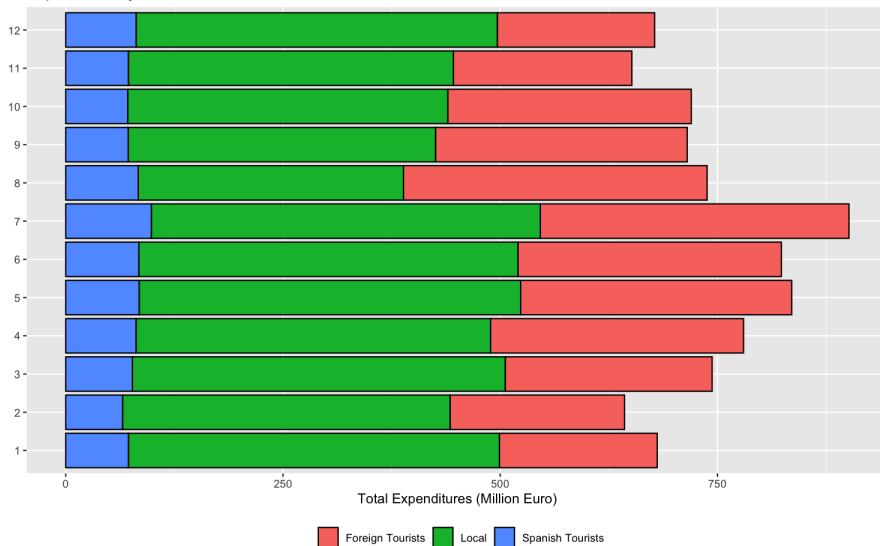
$$\Delta \ln w_{imt} = \gamma_{it} + \gamma_{im} + \gamma_{tm} + \beta^w \times \Delta \log E_{itm}^T + \epsilon_{imt},$$

	(1)
	S.In Income
S.In Tourists Expenditures	0.0530** (0.0173)
Observations	24238
IV Bartik	1
FE location-year	1
FE year-month	1
FE location-month	1

Standard errors in parentheses

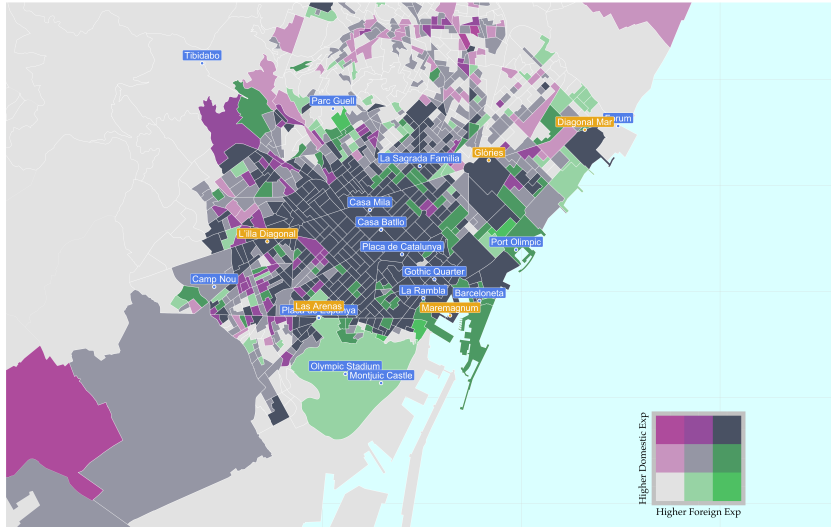
* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Expenditure by Month



Source: CXBK Payment Processing (2019)

Spanish Tourists vs Foreign Tourist Expenditures



Estimate gravity equation for commuting flows

$$\log(\sigma_{ij}) = \alpha \log(\tau_{ni}) + \gamma_n + \delta_i + \epsilon_{ni}$$

	(1) PPML	(2) OLS	(3) PPML	(4) OLS
Log(Distance)	-4.628*** (0.313)	-2.121*** (0.138)		
Distance			-0.485*** (0.0294)	-0.127*** (0.0156)
Observations	11449	1633	11449	1633
FE: Origin	1	1	1	1
FE: Destination	1	1	1	1

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Simple Theory: Overview

- Change in utility can be expressed as,

$$d \ln u_i = \partial \ln v_i - \sum_s \pi_{is} \partial \ln p_{is}$$

- Applying an envelope condition we can further simplify,

$$d \ln u_i = \sum_s (\sigma_{is} - \pi_{is}) \partial \ln p_{is}$$

- Tourism is beneficial if i is a net producer of the tourist sector
- If residents **allocate their labor** to maximize income, we obtain,

$$d \ln v_n = \sum_{i,s} \sigma_{nis} \partial \ln w_{is},$$

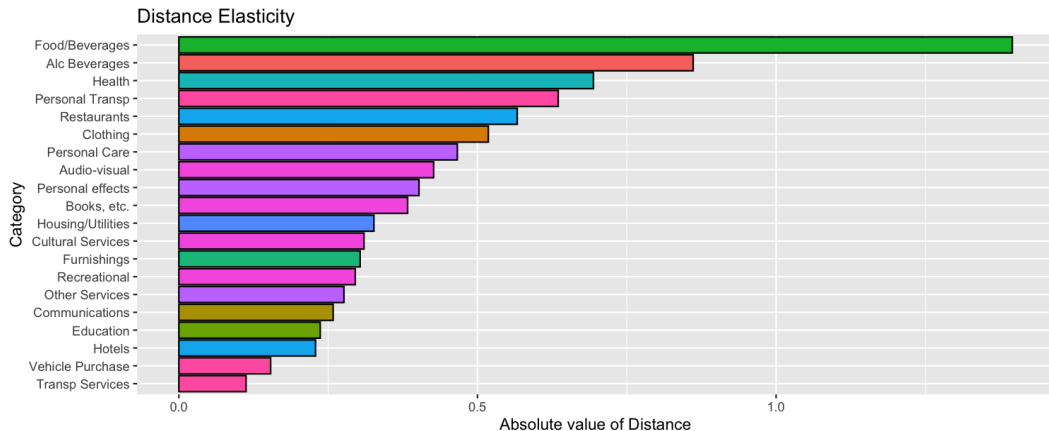
Inductive Approach: Outline

- Quantitative Urban Ricardo-Viner model in exact hat algebra [DEK Equations](#)
- Calibration using literature values [Calibration](#)
- Two exercises:
 - Short-run impact: Adjustment of consumption only [DEK SR Results](#)
 - Long-run impact: Adjustment of both consumption and labor allocations [Long-run impact](#)

Stylized Facts

Estimate gravity equation for consumption flows

$$\log \pi_{nis} = \phi_s \log \tau_{ni} + \log \delta_{n,s} + \log \delta_{i,s} + u_{ni,s},$$



Source: CXBK Payment Processing (2019)