



# The End of Economic Growth? Unintended Consequences of a Declining Population

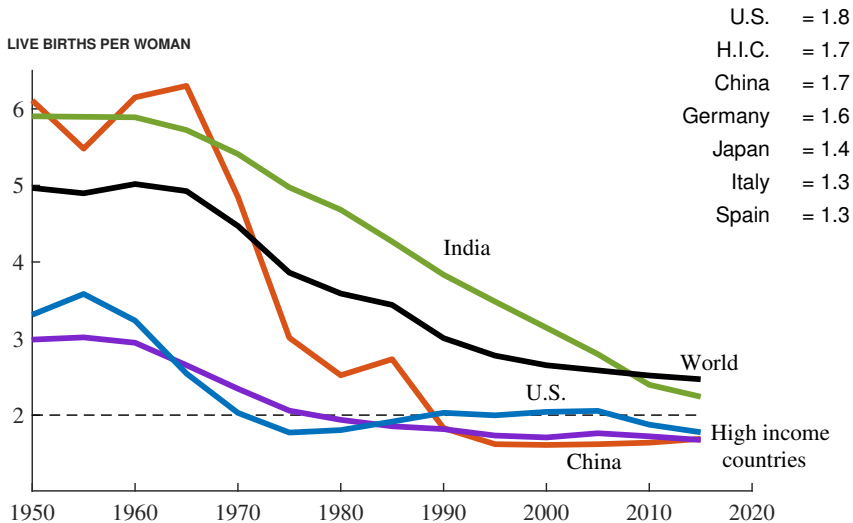
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## Key Role of Population

- People  $\Rightarrow$  ideas  $\Rightarrow$  economic growth
  - Romer (1990), Aghion-Howitt (1992), Grossman-Helpman
  - Jones (1995), Kortum (1997), Segerstrom (1998)
  - And most idea-driven growth models
- The future of global population?
  - Conventional view: stabilize at 8 or 10 billion
- Bricker and Ibbotson's *Empty Planet* (2019)
  - Maybe the future is **negative population growth**
  - High income countries already have fertility **below** replacement!

## The Total Fertility Rate (Live Births per Woman)



## What happens to economic growth if population growth is negative?

- Exogenous population decline
  - **Empty Planet Result**: Living standards stagnate as population vanishes!
  - Contrast with standard **Expanding Cosmos** result: exponential growth for an exponentially growing population
- Endogenous fertility
  - Parameterize so that the equilibrium features negative population growth
  - A planner who prefers **Expanding Cosmos** can get trapped in an **Empty Planet** – if society delays implementing the optimal allocation

## Literature Review

- Many models of fertility and growth (but not  $n < 0$ )
  - Too many papers to fit on this slide!
- Falling population growth and declining dynamism
  - Krugman (1979) and Melitz (2003) are semi-endogenous growth models
  - Karahan-Pugsley-Sahin (2019), Hopenhayn-Neira-Singhania (2019), Engbom (2019), Peters-Walsh (2019)
- Negative population growth
  - Feyrer-Sacerdote-Stern (2008) and changing status of women
  - Christians (2011), Sasaki-Hoshida (2017), Sasaki (2019a,b) consider capital, land, and CES
  - Detroit? Or world in 25,000 BCE?



## The Empty Planet Result

## A Simplified Romer/AH/GH Model

Production of goods (IRS)

$$Y_t = A_t^\sigma N_t$$

Production of ideas

$$\frac{\dot{A}_t}{A_t} = \alpha N_t$$

Constant population

$$N_t = N$$

- Income per person: levels and growth

$$y_t \equiv Y_t/N_t = A_t^\sigma$$

$$\frac{\dot{y}_t}{y_t} = \sigma \frac{\dot{A}_t}{A_t} = \sigma \alpha N$$

- Exponential growth with a constant population
  - But population growth means exploding growth? (Semi-endogenous fix)

## Negative Population Growth in Romer/AH/GH

Production of goods (IRS)

$$Y_t = A_t^\sigma N_t$$

Production of ideas

$$\frac{\dot{A}_t}{A_t} = \alpha N_t$$

Exogenous population decline

$$N_t = N_0 e^{-\eta t}$$

- Combining the 2nd and 3rd equations (note  $\eta > 0$ )

$$\frac{\dot{A}_t}{A_t} = \alpha N_0 e^{-\eta t}$$

- This equation is easily integrated...



## The Empty Planet Result in Romer/GH/AH

- The stock of knowledge  $A_t$  is given by

$$\log A_t = \log A_0 + \frac{g_{A0}}{\eta} (1 - e^{-\eta t})$$

where  $g_{A0}$  is the initial growth rate of  $A$

- $A_t$  and  $y_t \equiv Y_t/N_t$  converge to constant values  $A^*$  and  $y^*$ :

$$A^* = A_0 \exp\left(\frac{g_{A0}}{\eta}\right)$$

$$y^* = y_0 \exp\left(\frac{g_{y0}}{\eta}\right)$$

- **Empty Planet Result:** Living standards stagnate as the population vanishes!

## Semi-Endogenous Growth

Production of goods (IRS)

$$Y_t = A_t^\sigma N_t$$

Production of ideas

$$\frac{\dot{A}_t}{A_t} = \alpha N_t^\lambda A_t^{-\beta}$$

Exogenous population growth

$$N_t = N_0 e^{nt}, \quad n > 0$$

- Income per person: levels and growth

$$y_t = A_t^\sigma \quad \text{and} \quad A_t^* \propto N_t^{\lambda/\beta}$$

$$g_y^* = \gamma n, \quad \text{where} \quad \gamma \equiv \lambda\sigma/\beta$$

- Expanding Cosmos:** Exponential income growth for growing population

## Negative Population Growth in the Semi-Endogenous Setting

Production of goods (IRS)

$$Y_t = A_t^\sigma N_t$$

Production of ideas

$$\frac{\dot{A}_t}{A_t} = \alpha N_t^\lambda A_t^{-\beta}$$

Exogenous population decline

$$N_t = N_0 e^{-\eta t}$$

- Combining the 2nd and 3rd equations:

$$\frac{\dot{A}_t}{A_t} = \alpha N_0^\lambda e^{-\lambda \eta t} A_t^{-\beta}$$

- Also easily integrated...

## The Empty Planet in a Semi-Endogenous Framework

- The stock of knowledge  $A_t$  is given by

$$A_t = A_0 \left( 1 + \frac{\beta g_{A0}}{\lambda \eta} (1 - e^{-\lambda \eta t}) \right)^{1/\beta}$$

- Let  $\gamma \equiv \lambda \sigma / \beta =$  overall degree of increasing returns to scale.
- Both  $A_t$  and income per person  $y_t \equiv Y_t / N_t$  converge to constant values  $A^*$  and  $y^*$ :

$$A^* = A_0 \left( 1 + \frac{\beta g_{A0}}{\lambda \eta} \right)^{1/\beta}$$

$$y^* = y_0 \left( 1 + \frac{g_{y0}}{\gamma \eta} \right)^{\gamma/\lambda}$$

## First Key Result: The Empty Planet

- Fertility has trended down: 5, 4, 3, 2, and less in rich countries
  - For a family, nothing special about “above 2” vs “below 2”
- But macroeconomics makes this distinction critical!
  - Negative population growth may condemn us to stagnation on an **Empty Planet**
    - Stagnating living standards for a population that vanishes
  - Vs. the exponential growth in income and population of an **Expanding Cosmos**



## Endogenous Fertility

## The Economic Environment

$\ell$  = time having kids instead of producing goods

Final output

$$Y_t = A_t^\sigma (1 - \ell_t) N_t$$

Population growth

$$\frac{\dot{N}_t}{N_t} = n_t = b(\ell_t) - \delta$$

Fertility

$$b(\ell_t) = \bar{b} \ell_t$$

Ideas

$$\frac{\dot{A}_t}{A_t} = N_t^\lambda A_t^{-\beta}$$

Generation 0 utility

$$U_0 = \int_0^\infty e^{-\rho t} u(c_t, \tilde{N}_t) dt, \quad \tilde{N}_t \equiv N_t / N_0$$

Flow utility

$$u(c_t, \tilde{N}_t) = \log c_t + \epsilon \log \tilde{N}_t$$

Consumption

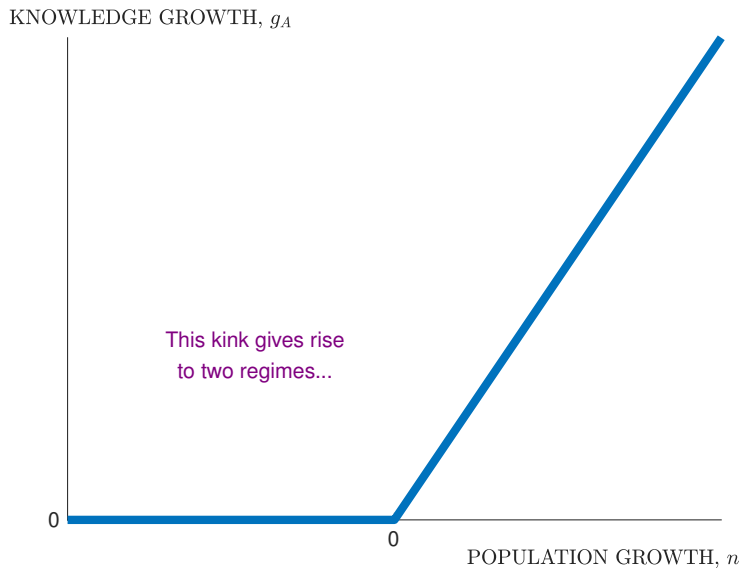
$$c_t = Y_t / N_t$$

## Overview of Endogenous Fertility Setup

- All people generate ideas here
  - Learning by doing vs separate R&D
- Equilibrium: ideas are an externality (simple)
  - We have kids because we like them
  - We ignore that they might create ideas that benefit everyone
  - Planner will desire **higher** fertility
- This is a modeling choice — other results are possible
- Abstract from the demographic transition. Focus on where it settles



## Steady State Knowledge Growth



## Key Features of the Equilibrium and Optimal Allocations

- Fertility in both

$$n = \bar{b}\ell - \delta$$

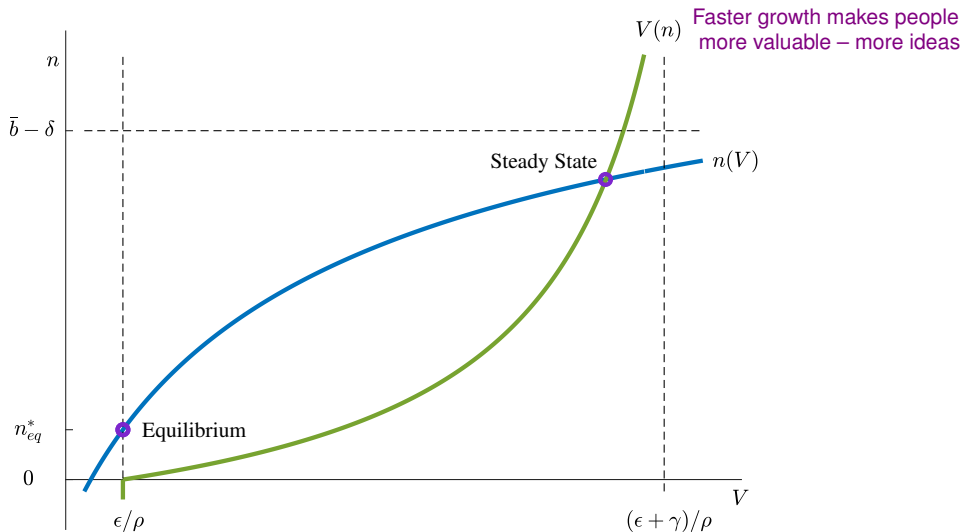
$$\ell = 1 - \frac{1}{\bar{b}V}$$

where  $V$  is the “utility value of people” (eqm vs optimal). Therefore

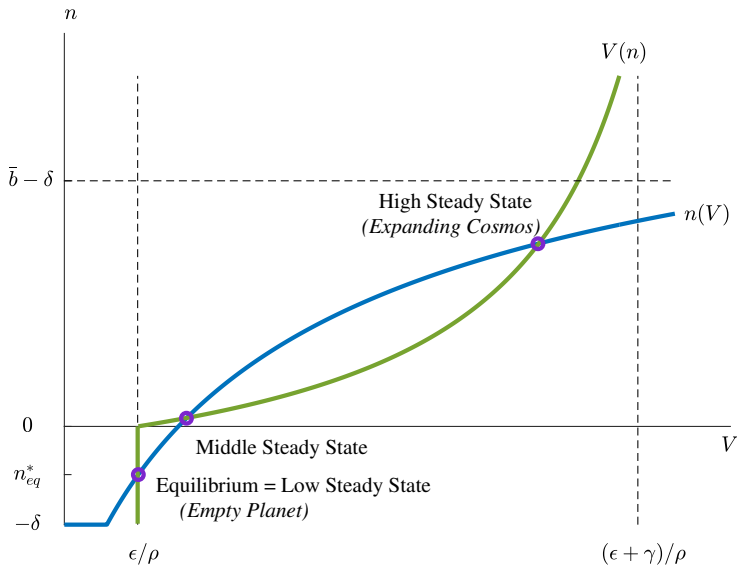
$$n(V) = \bar{b} - \delta - \frac{1}{V}$$

- Equilibrium: value kids because we love them (only):  $V^{eqm} = \frac{\epsilon}{\rho}$ 
  - We can support  $n < 0$  as an equilibrium for some parameter values
- Planner also values the **ideas** our kids will produce:  $V^{sp} = \frac{\epsilon + \mu\dot{A}}{\rho} \Rightarrow V(n)$

## A Unique Steady State for the Optimal Allocation when $n_{eq}^* > 0$



## Multiple Steady State Solutions when $n_{eq}^* < 0$



## Transition Dynamics

- State variables:  $N_t$  and  $A_t$
- Redefine “state-like” variables for transition dynamics solution:  $N_t$  and

$$x_t \equiv A_t^\beta / N_t^\lambda = \text{“Knowledge per person”}$$

- Why?

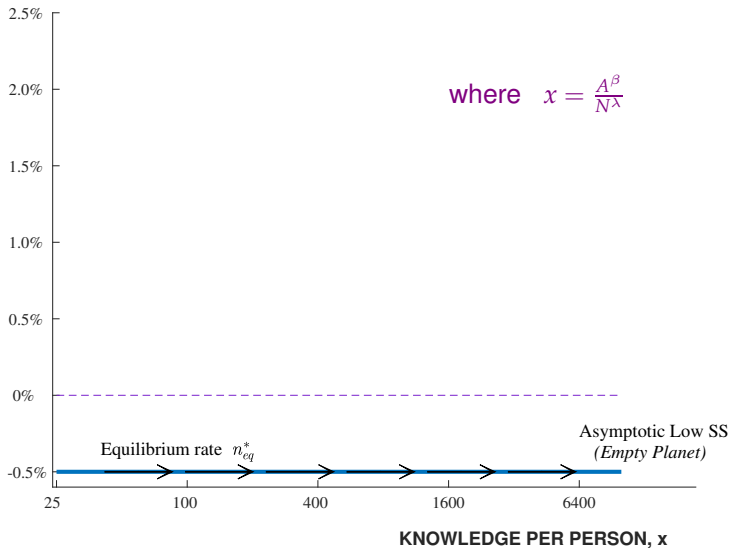
$$\frac{\dot{A}_t}{A_t} = \frac{N_t^\lambda}{A_t^\beta} = \frac{1}{x_t}$$

*Key insight: optimal fertility only depends on  $x_t$*

- Note:  $x$  is the ratio of  $A$  and  $N$ , two stocks that are each good for welfare.
  - So a bigger  $x$  is not necessarily welfare improving.

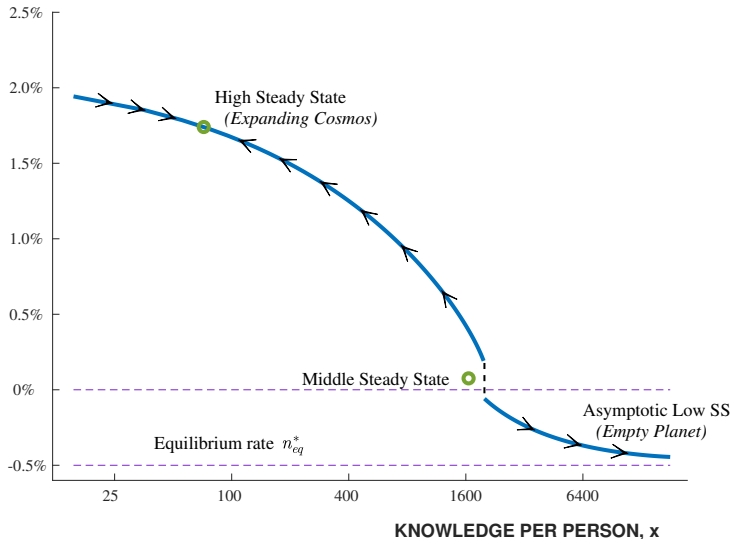
# Equilibrium Transition Dynamics

POPULATION GROWTH,  $n(x)$



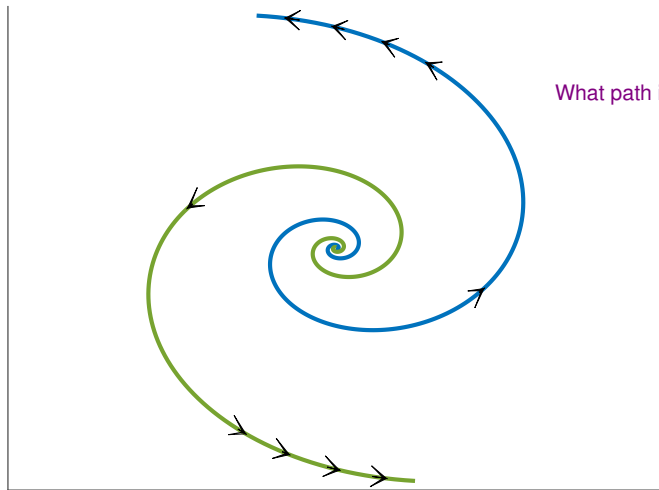
# Optimal Population Growth

POPULATION GROWTH,  $n(x)$



## The Middle Steady State: Unstable Spiral Dynamics

POPULATION GROWTH,  $n(x)$

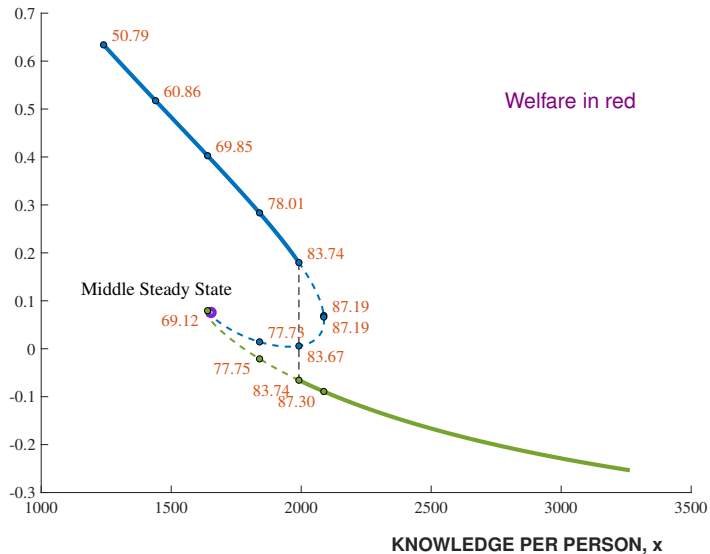


What path is optimal?



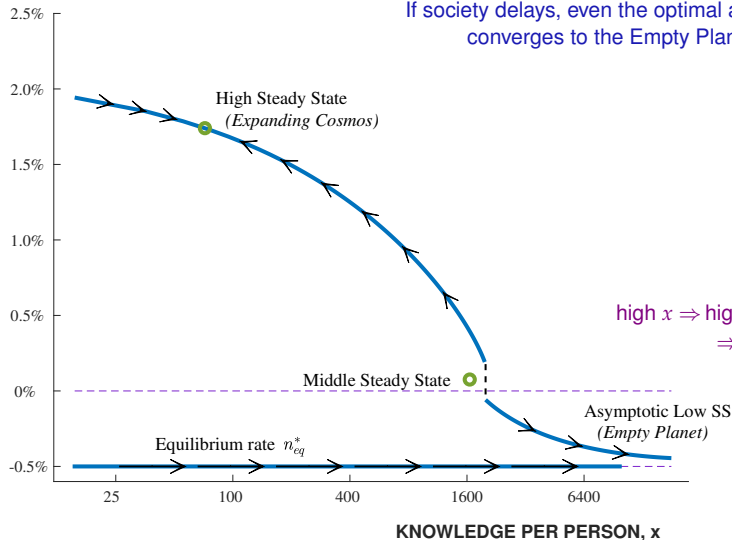
## Population Growth Near the Middle Steady State

POPULATION GROWTH,  $n(x)$  (percent)



## Even the optimal allocation can get trapped

POPULATION GROWTH,  $n(x)$



## Conclusion

- Fertility has trended down: 5, 4, 3, 2, and less in rich countries
  - For a family, nothing special about “above 2” vs “below 2”
- But macroeconomics makes this distinction critical:
  - Negative population growth may condemn us to stagnation on an **Empty Planet**
  - Vs. the exponential growth in income and population of an **Expanding Cosmos**
- **Surprise:** Even the optimum can get trapped in the Empty Planet if society delays.

*Fertility considerations may be more important than we thought!*



## Extra Slides

## Numerical Example

- Parameter values
  - $g_{y0} = 2\%$ ,  $\eta = 1\%$
  - $\beta = 3 \Rightarrow \gamma = 1/3$  (from BJVW)
- How far away is the long-run stagnation level of income?

	$y^*/y_0$
Romer/AH/GH	7.4
Semi-endog	1.9

- The Empty Planet result occurs in both, but quantitative difference

## A Competitive Equilibrium with Externalities

- Representative generation takes  $w_t$  as given and solves

$$\max_{\{\ell_t\}} \int_0^{\infty} e^{-\rho t} u(c_t, \tilde{N}_t) dt$$

subject to

$$\dot{N}_t = (b(\ell_t) - \delta)N_t$$

$$c_t = w_t(1 - \ell_t)$$

- Equilibrium wage  $w_t = MP_L = A_t^\sigma$
- Rest of economic environment closes the equilibrium

## Solving for the equilibrium

- The Hamiltonian for this problem is

$$\mathcal{H} = u(c_t, \tilde{N}_t) + v_t[b(\ell_t) - \delta]N_t$$

where  $v_t$  is the shadow value of another person.

- Let  $V_t \equiv v_t N_t =$  shadow value of the population
- Equilibrium features constant fertility along transition path

$$V_t = \frac{\epsilon}{\rho} \equiv V_{eq}^*$$

$$\ell_t = 1 - \frac{1}{\bar{b}V_t} = 1 - \frac{1}{\bar{b}V_{eq}^*} = 1 - \frac{\rho}{\bar{b}\epsilon} \equiv \ell_{eq}$$

## Discussion of the Equilibrium Allocation

$$n^{eq} = \bar{b} - \delta - \frac{\rho}{\epsilon}$$

- We can choose parameter values so that  $n^{eq} < 0$ 
  - Constant, negative population growth in equilibrium
- Remaining solution replicates the exogenous fertility analysis

*The Empty Planet result can arise in equilibrium*





## The Optimal Allocation

## The Optimal Allocation

- Choose fertility to maximize the welfare of a representative generation
- Problem:

$$\max_{\{\ell_t\}} \int_0^{\infty} e^{-\rho t} u(c_t, \tilde{N}_t) dt$$

subject to

$$\dot{N}_t = (b(\ell_t) - \delta)N_t$$

$$\frac{\dot{A}_t}{A_t} = N_t^\lambda A_t^{-\beta}$$

$$c_t = Y_t/N_t$$

- Optimal allocation recognizes that offspring produce ideas

## Solution

- Hamiltonian:

$$\mathcal{H} = u(c_t, \tilde{N}_t) + \mu_t N_t^\lambda A_t^{1-\beta} + v_t (b(\ell_t) - \delta) N_t$$

$\mu_t$  is the shadow value of an idea

$v_t$  is the shadow value of another person

- First order conditions

$$\ell_t = 1 - \frac{1}{bV_t}, \quad \text{where } V_t \equiv v_t N_t$$

$$\rho = \frac{\dot{\mu}_t}{\mu_t} + \frac{1}{\mu_t} \left( u_c \sigma \frac{y_t}{A_t} + \mu_t (1 - \beta) \frac{\dot{A}_t}{A_t} \right)$$

$$\rho = \frac{\dot{v}_t}{v_t} + \frac{1}{v_t} \left( \frac{\epsilon}{N_t} + \mu_t \lambda \frac{\dot{A}_t}{N_t} + v_t n_t \right)$$

## Steady State Conditions

- The social value of people in steady state is

$$V_{sp}^* = v_t^* N_t^* = \frac{\epsilon + \lambda z^*}{\rho}$$

where  $z$  denotes the social value of new ideas:

$$z^* \equiv \mu_t^* \dot{A}_t^* = \frac{\sigma g_A^*}{\rho + \beta g_A^*}$$

- If  $n_{sp}^* > 0$ , then we have an **Expanding Cosmos** steady state

$$g_A^* = \frac{\lambda n_{sp}^*}{\beta}$$

$$g_y^* = \gamma n_{sp}^*, \quad \text{where } \gamma \equiv \frac{\lambda \sigma}{\beta}$$

## Optimal Steady State(s)

- Two equations in two unknowns  $(V, n)$

$$V(n) = \begin{cases} \frac{1}{\rho} \left( \epsilon + \frac{\gamma}{1 + \frac{\rho}{\lambda n}} \right) & \text{if } n > 0 \\ \frac{\epsilon}{\rho} & \text{if } n \leq 0 \end{cases}$$

$$n(V) = \bar{b}l(V) - \delta = \bar{b} - \delta + \frac{1}{V}$$

- We show the solution graphically

## Parameter Values for Numerical Solution

Parameter/Moment	Value	Comment
$\sigma$	1	Normalization
$\lambda$	1	Duplication effect of ideas
$\beta$	1.25	BJVW
$\rho$	.01	Standard value
$\delta$	1%	Death rate
$n^{eq}$	-0.5%	Suggested by Europe, Japan, U.S.
$\ell^{eq}$	1/8	Time spent raising children

## Implied Parameter Values and “Expanding Cosmos” Steady-State Results

Result	Value	Comment
$\bar{b}$	.040	$n^{eq} = \bar{b}\ell^{eq} - \delta = -0.5\%$
$\epsilon$	.286	From equation for $\ell^{eq}$
$n^{sp}$	1.74%	From equations for $\ell^{sp}$ and $n^{sp}$
$\ell^{sp}$	0.68	From equations for $\ell^{sp}$ and $n^{sp}$
$g_y^{sp} = g_A^{sp}$	1.39%	Equals $\gamma n^{sp}$ with $\sigma = 1$

## The Economics of Multiple SS's and Transition Dynamics

- **The High SS is saddle path stable as usual**
  - Equilibrium fertility depends on utility value of kids
  - Planner also values the ideas the kids will produce  $\Rightarrow n_t^{sp} > n_t^{eq}$
- **Why is there a low SS?**
  - Diminishing returns to each input, including ideas
  - As knowledge per person,  $x$ , goes to  $\infty$ , the “idea value” of an extra kid falls to zero  $\Rightarrow n_{sp}(x) \rightarrow n_{eq}$
- **Why is the low SS stable?**
  - Since  $n_{eq} < 0$ , we also have  $n_{sp}(x) < 0$  for  $x$  sufficiently high
  - With  $n_{sp}(x) < 0$ ,  $x = A^\beta / N^\lambda$  rises over time



## What about the middle candidate steady state?

- Linearize the FOCs. Dynamic system has
  - imaginary eigenvalues
  - with positive real parts
- So the middle SS is an unstable spiral — a “Skiba point” (Skiba 1978)
- Numerical solution reveals what is going on...