

Can Successful Schools Replicate?

Scaling Up Boston's Charter School Sector

Sarah Cohodes Elizabeth Setren Christopher R. Walters*
Columbia University and NBER Tufts University UC Berkeley and NBER

April 1, 2019

Abstract

Can schools that boost student outcomes reproduce their success at new campuses? We study a policy reform that allowed effective charter schools in Boston, Massachusetts to replicate their school models at new locations. Estimates based on randomized admission lotteries show that replication charter schools generate large achievement gains on par with those produced by their parent campuses. The average effectiveness of Boston's charter middle school sector increased after the reform despite a doubling of charter market share. An exploration of mechanisms shows that Boston charter schools reduce the returns to teacher experience and compress the distribution of teacher effectiveness, suggesting the highly standardized practices in place at charter schools may facilitate replicability.

*Special thanks go to Carrie Conaway, Cliff Chuang, the staff of the Massachusetts Department of Elementary and Secondary Education, and Boston's charter schools for data and assistance. We also thank Josh Angrist, Bob Gibbons, Parag Pathak, Derek Neal, and seminar participants at Columbia Teachers College Economics of Education workshop, the Association for Education Finance and Policy Conference, the Society for Research on Educational Effectiveness Conference, New York Federal Reserve Bank, MIT Organizational Economics Lunch, MIT Labor Lunch, and University of Michigan Causal Inference for Education Research Seminar for helpful comments. We are grateful to the school leaders who shared their experiences expanding their charter networks: Shane Dunn, Jon Clark, Will Austin, Anna Hall, and Dana Lehman. Setren was supported by a National Science Foundation Graduate Research Fellowship.

1 Introduction

The feasibility of scaling up effective programs is a perennial problem in social policy. Successful demonstration projects often fail to reproduce their effects at scale. In the education sphere, for example, recent large-scale studies of early childhood programs, class size reductions, and the Success For All curriculum show effects that fall short of the impressive gains seen in smaller-scale evaluations of similar interventions (Heckman et al., 2010; Heckman, Pinto, and Savelyev, 2013; Puma, Bell, and Heid, 2012; Krueger, 1999; Jepsen and Rivkin, 2009; Borman et al., 2007; Quint et al., 2015). This suggests that in some cases the success of programs may be driven by unique inputs or population characteristics such as special teachers, school leaders, peer environments, or other factors that cannot be easily replicated (see Banerjee et al. (2017) on the challenges of scaling up demonstration programs).

The potential for sustained success at scale is of particular interest for “No Excuses” charter schools, a recent educational innovation that has demonstrated promise for low-income urban students. These schools share a set of practices that includes high expectations, strict discipline, increased time in school, frequent teacher feedback, high-intensity tutoring, and data-driven instruction. Evidence based on randomized admission lotteries shows that No Excuses charter schools generate test score gains large enough to close racial and socioeconomic achievement gaps in a short time, as well as improvements in longer-run outcomes like teen pregnancy and four-year college attendance (Abdulkadiroğlu et al., 2011, 2017; Angrist, Pathak, and Walters, 2013; Angrist et al., 2012, 2016; Dobbie and Fryer, 2011, 2013, 2015; Tuttle et al., 2013; Walters, 2018). Other recent studies demonstrate positive effects of No Excuses policies when implemented in traditional public schools or in low-performing schools converted to charter status (Fryer, 2014; Abdulkadiroğlu et al., 2016). No school district has adopted these policies on a wide scale, however, and No Excuses charters serve small shares of students in many of the cities where they operate. It therefore remains an open question whether the effects documented in previous research can be replicated at a larger scale.

We address this question using a recent policy change that expanded the charter school sector in Boston, Massachusetts, a city where most charter schools operate according to No Excuses principles. In 2010, Massachusetts passed a comprehensive education reform law that raised the

state’s cap on the fraction of funding dedicated to charter school tuition payments in low-performing districts. Charter operators that the state deemed “proven providers” with track records of success were permitted to expand existing campuses or open new schools in these districts. As a result, the number of charter schools in Boston increased from 16 to 32 between 2010 and 2014, with most of these new campuses linked to existing No Excuses charter schools. This expansion led to dramatic growth in charter market share in Boston: the fraction of sixth grade students attending charter schools increased from 15 to 31 percent between 2010 and 2015.

This increase in charter share is equivalent from going from the 100th ranked school district in terms of charter sector share to the 15th ranked school district (rankings from 2016-17, see David, Hesla, and Pendergrass 2017).¹ Thus, we consider this a large, policy relevant change in charter share. The closest studied analog is the expansion of the Knowledge is Power Program (KIPP) network of charter schools (Tuttle et al., 2015). Between 2010 and 2015, the KIPP network doubled the number of students served, from about 27,000 to 55,000 students. Observational estimates comparing KIPP students to matched comparisons showed that the network maintained its effectiveness over this period of expansion, but that magnitudes shrunk in the years of greater expansion. The KIPP setting is in contrast to our city-specific study, as the expansion of KIPP schools was diffuse, over many cities, and may not have had a great influence on the share of students in charters in a given locality.

Other localities are facing the potential for charter expansion similar to the policy change we study here. New York City reached the cap on number of charter schools in the city in winter 2019 with 10 percent of students enrolled in charter schools. A policy change permitting more charters could result in an influx of charter schools, and would follow similar cap raises in 2007 and 2010 (New York State Department of Education, 2019). Massachusetts voters faced a decision about a referendum for another, similar charter school cap raise in 2016, which did not pass. Boston has again reached the cap on charter schools and thus the state may face future legislation about changing the cap. Several states have also reached their overall cap on charter schools or have limited remaining growth, including Connecticut, Maine, Massachusetts (as previously discussed), and Rhode Island, setting up these states for policy decisions around further growth (Ziebarth and

¹School district rankings are for all grade levels, and the charter share we focus on here is for middle schools. The leap for all grade levels is a move from approximately 208th to 63rd.

Palmer, 2018).

We use records from randomized charter school admission lotteries to study changes in the effectiveness of Boston’s charter middle school sector during this period of rapid expansion. By comparing the outcomes of students who receive lottery offers to those that do not, we remove selection bias and therefore generate reliable estimates of the causal effects of charter school attendance. The lottery records studied here cover 14 of the 15 charter schools admitting students in fifth or sixth grade during the time period of our study. This is important in light of evidence that schools with more readily available lottery records tend to be more effective (Abdulkadiroğlu et al., 2011). Unlike previous studies that focus on subsets of oversubscribed charter schools, our estimates provide a representative picture of the effectiveness of the Boston charter middle school sector before and after expansion.

Consistent with past work, our estimates for cohorts applying before 2010 show large positive impacts of charter attendance on test scores. Specifically, a year of attendance at a Boston charter middle school boosted math achievement by between 0.18 and 0.32 standard deviations (σ) and increased English achievement by about 0.1σ during this period. Our results also indicate that policymakers selected more effective schools for expansion: proven providers produced larger effects than other charter schools before the reform.

Estimates for the post-reform period reveal that Boston’s charter sector remained effective while doubling in size. Proven providers and other existing charters maintained their effectiveness after the reform, while expansion charters generate achievement gains comparable to those of their parent schools. Moreover, expansion charters produce these large impacts while enrolling students that appear more representative of the general Boston population than students at other charters. Together, the estimates for new and existing schools imply an increase in overall charter effectiveness despite the substantial growth in charter market share after the 2010 reform.

We explore the roles of student composition, public school alternatives, and school practices in mediating the effectiveness of expansion charter schools. Though changes in demographic composition contributed modestly to the positive impacts of new charters, neither changes in the student body nor the quality of applicants’ fallback traditional public schools explain the pattern of results. Instead, it appears that proven providers successfully transmitted hiring and pedagogical practices to new campuses. An analysis of teacher value-added indicates that charter schools reduce returns to

experience and compress the distribution of teacher effectiveness while also employing a large share of new and inexperienced teachers. These findings are consistent with the possibility that Boston’s charter schools use a highly standardized school model that limits teacher discretion, which may facilitate replicability in new contexts.

The next section provides background on charter schools in Boston and the charter expansion reform. Section 3 describes the data and Section 4 details the empirical framework used to analyze it. Section 5 presents lottery-based estimates of charter school effects before and after the reform. Section 6 explores the role of student composition and fallback schools, and Section 7 discusses charter management practices and teacher productivity. Section 8 offers concluding thoughts.

2 Background

2.1 Charter Schools in Boston

The first charter schools in Boston opened in 1994. Boston charters offer a different educational experience than traditional public schools operating in the Boston Public Schools (BPS) district. Table 1 compares inputs and practices of BPS schools and the 14 charter middle schools in our analysis sample (described in more detail later on). Columns (1) and (5) of Panel A show that charter students spend more days per year and hours per day in school than BPS students. Charter teachers tend to be younger and less experienced than BPS teachers; as a result, they are much less likely to be licensed or designated highly-qualified.² Charter schools and BPS have similar student/teacher ratios, but charters spend somewhat less money per pupil (\$18,766 vs. \$17,041), a difference driven by lower salaries and retirement costs for their less-experienced teachers (Setren, 2016).

Boston charter schools commonly subscribe to No Excuses pedagogy, an approach that utilizes strict discipline, extended instructional time, selective teacher hiring, frequent testing, high expectations, teacher feedback, data-driven instruction, and tutoring (Carter, 2000; Thernstrom and Thernstrom, 2003). Panel B of Table 1 reports the mean of an index of No Excuses policies, constructed as an equally-weighted average of features typically associated with the No Excuses

²In the time period of our study teachers were designated highly qualified if they possessed a Massachusetts teaching license and a bachelor’s degree, and passed a state examination or held a degree in their subject area. The highly qualified label was discontinued with the passage of the federal Every Student Succeeds Act (ESSA) in 2015.

model.³ On average, Boston charter schools implement 90 percent of these policies. Charters also commonly offer Saturday school and school break programming for homework help and tutoring. These practices differ markedly from practices at BPS schools and at non-urban charter schools in Massachusetts (Angrist, Pathak, and Walters, 2013).

Previous research has documented that Boston charters boost math and English standardized test scores (Abdulkadiroğlu et al., 2011; Cohodes et al., 2013; Walters, 2018). This finding is consistent with studies showing positive test score effects for urban No Excuses charters elsewhere (Dobbie and Fryer, 2011, 2013; Angrist et al., 2010, 2012; Chabrier, Cohodes, and Oreopoulos, 2016; Abdulkadiroğlu et al., 2017). Recent evidence shows that Boston charter high schools also increase longer-term outcomes, including SAT scores, Advanced Placement (AP) credit, and enrollment in four-year college (Angrist et al., 2016).

Funding for Massachusetts public school students follows their school enrollment. Specifically, charter schools receive tuition payments from their students' home districts equal to district per-pupil expenditure. The state partially reimburses districts for charter school payments during a transition period, but these reimbursements have not been fully funded in recent years. Prior to 2010, Massachusetts law capped the overall number of charter schools at 120 and limited total charter school tuition to 9 percent of a district's spending. Charter expenditure in Boston reached this cap in fall 2009 (Boston Municipal Research Bureau, 2008). As a result, the charter cap limited the expansion of charter schools in Boston before 2010.

2.2 Charter Expansion

In January 2010, Governor Deval Patrick signed *An Act Relative to the Achievement Gap* into law. This reform relaxed Massachusetts' charter cap to allow the charter sector to double for districts in the lowest decile of performance according to a measure derived from test score levels and growth. The law also included provisions for school turnarounds and the creation of "innovation" schools (Massachusetts State Legislature, 2010).

For Boston and other affected districts, the 2010 reform increased the limit on charter spending

³The No Excuses index is an average of indicators equal to one if the following items are mentioned in a school's annual report: high expectations for academics, high expectations for behavior, strict behavior code, college preparatory curriculum, core values in school culture, selective teacher hiring or incentive pay, emphasis on math and reading, uniforms, hires Teach For America teachers, Teaching Fellows, or AmeriCorps members, affiliated with Teach For America alumni, data driven instruction, and regular teacher feedback.

from 9 percent to 18 percent of district funds between 2010 and 2017. “Proven providers” – existing schools or school models the Massachusetts Board of Elementary and Secondary Education deemed effective – could apply to open new schools or expand enrollment. The law also allowed school districts to create up to 14 “in-district” charter schools without prior approval from the local teachers’ union or proven provider status. Concurrent with the increased supply of charter seats, the law required charters to increase recruitment and retention efforts for high need students and allowed charters to send advertising mailers to all students in the district.⁴

The state received 71 initial applications (some of which it solicited) for new charter schools or expansions from August 2010 to August 2012, and invited 60 percent of applicants to submit final round proposals. To determine whether a school model qualified for proven provider status, the Massachusetts Board of Elementary and Secondary Education compared existing schools using the model to other charters and traditional public schools. Criteria for this evaluation included enrollment of high-need students, attrition, grade retention, dropout, graduation, attendance, suspensions, and performance on state achievement tests (Massachusetts Department of Elementary and Secondary Education, 2015). The state granted proven provider status to four of seven Boston charter middle schools, as well as to the KIPP organization, which operated a charter school in Lynn, Massachusetts, but had not yet entered Boston. Together, the provisions of the 2010 reform led to the establishment of 27 new charter campuses between 2011 and 2013, as well as expansions of 17 existing charter schools, typically to new grade levels (Massachusetts Department of Elementary and Secondary Education, 2016).

Charter enrollment in Boston expanded rapidly after 2010. This can be seen in Figure 1, which plots shares of kindergarten, sixth, and ninth grade students attending charter schools. These statistics are calculated using the administrative enrollment data described below. Sixth grade charter enrollment doubled after the reform, expanding from 15 to 31 percent between 2010 and 2015. Charter enrollment also grew substantially in elementary and high school, though not as dramatically as in middle school. The share of Boston students in charter schools increased from 5 percent to 13 percent in kindergarten and from 9 percent to 15 percent in ninth grade over the same time period.

⁴The state’s definition of high need students includes those with special education or English language learner status, eligibility for subsidized lunch, or low scores on state achievement tests, as well as students deemed to be at risk of dropping out of school.

The characteristics and practices of Boston’s new expansion charter schools are broadly similar to those of their proven provider parent schools. This is shown in columns (2) through (4) of Table 1, which describe proven providers, other charters operating before 2010, and new expansions. Like proven providers, expansion schools have longer school days and years than BPS schools, and rate highly on the index of No Excuses practices. Per-pupil expenditure is similar at proven provider and expansion schools, and lower at other charters. New campuses located an average of 3.1 miles from their parent campuses, often expanding into different Boston neighborhoods (see Figure 2).

Expansion charter schools are primarily staffed by young teachers with little teaching experience. Table 2 reports that 78 percent of teachers at proven providers in the year before expansion were less than 32 years old, while 87 percent of expansion charter teachers were below this threshold in the year after expansion. These and other teacher characteristics come from an administrative database of Massachusetts public school employees (see the Data Appendix). Columns (4) and (7) show that proven providers transferred some teachers from parent campuses to help staff their expansions: 12 percent of parent campus teachers moved to expansion campuses, accounting for 25 percent of the teaching workforce at these new schools. Transferred teachers were less experienced than teachers who remained at parent campuses (2.2 years vs. 3.3 years). Most of the remaining expansion teachers had not previously taught in a Massachusetts school (66 percent), though a few transferred from other schools (9 percent). As a result, the average teacher at an expansion charter had only 1.4 years of teaching experience, compared to 2.9 years for teachers at parent campuses and 11.5 years for BPS teachers.

3 Data

3.1 Data Sources and Sample Construction

We study the effectiveness of Boston charter middle schools using records from randomized admission lotteries conducted between 2004 and 2013. Some charters serving middle school grades (fifth through eighth) accept students prior to fifth grade, mostly in kindergarten; we focus on schools with fifth or sixth grade entry because their lotteried students are old enough to take achievement tests within our data window. Our sample includes 14 of the 15 Boston charter schools with fifth or sixth grade entry, accounting for 94 percent of enrollment for schools in this category during the

2013-2014 school year.⁵

Lottery records typically list applicant names along with application grades, dates of birth, towns of residence and sibling statuses. Our analysis excludes sibling applicants, out-of-area applicants, and students who applied to non-entry grades (siblings are guaranteed admission, while out-of-area applicants are typically ineligible). The lottery records also indicate which students received admission offers. We distinguish between immediate offers received on the day of the lottery and later offers received from the waitlist; in some lotteries all students eventually receive waitlist offers. All offers are coded as waitlist offers in a few lotteries where we cannot distinguish between immediate and waitlist offers. Further information on school coverage and lottery records appears in Appendix Tables A1 and A2. We use the “proven provider” label to refer to the four middle school charters in Boston that were granted permission to expand. The seven new campuses opened in the 2011-12 and 2012-13 school years are labeled “expansion charters,” and the three remaining charter middle schools are “other charters.”⁶

We match the lottery records to state administrative data based on name, date of birth, town of residence and application cohort. The administrative data cover all students enrolled in Massachusetts public schools between 2002 and 2014. As shown in Appendix Table A3, we find matches for 95 percent of lottery applicants in this database. Administrative records include school enrollment, gender, race, special education status, English language learner status, subsidized lunch status, and test scores on Massachusetts Comprehensive Assessment System (MCAS) achievement tests. We standardize MCAS scores to have mean zero and standard deviation one for Boston students by subject, grade and year. In addition to information on charter lottery applicants, we use administrative data on other Boston students to describe changes in charter application and enrollment patterns after the 2010 reform. The Data Appendix provides more details regarding data processing and sample construction.

⁵Two charter middle schools that closed before 2010 are excluded from this calculation. The one missing school declined to provide lottery records.

⁶We categorize MATCH Middle School as a proven provider, as MATCH obtained that categorization from the state. MATCH’s expansion campus opened at the elementary level, however. We categorize KIPP: Boston as an expansion campus, but this school does not have a direct parent campus in Boston as KIPP’s only previous Massachusetts campus was in Lynn. We classify UP Academy as an expansion charter even though it opened under a different provision of the charter school law. To check whether our results are sensitive to these classification decisions, Appendix Table A4 reports an alternative version of our main results with these three schools categorized as “other charters.” The findings here remain generally the same, with other charters demonstrating slightly larger effects and proven providers and expansion schools showing smaller gains than in our preferred specification.

3.2 Descriptive Statistics

Charter application and enrollment patterns in our analysis sample mirror the large increases in charter market share displayed in Figure 1. As shown in Table 3, 15 percent of eligible Boston students applied to charter schools with fifth or sixth grade entry before the 2010 reform, 12 percent received offers from these schools, and 10 percent enrolled. This implies roughly 1.5 applicants for each available charter seat. The application rate increased to 35 percent in 2013, and attendance reached 17 percent.⁷ The increase in applications therefore outpaced enrollment growth, boosting the number of applicants per seat to 2. This increase in demand was particularly pronounced at other charter schools (neither proven providers nor expansions), which saw their applications per seat rise from 1.9 to 4.⁸ After the expansion, half of charter school sixth grade students attended new expansion campuses.

Table 4 describes the characteristics of Boston middle school students in BPS, charter schools, and our randomized lottery applicant sample. Charter applicants and enrollees are consistently more likely to be black than BPS students. Both before and after 2010, students attending proven providers were less disadvantaged than other Boston students as measured by special education status, limited English proficiency, and fourth grade test scores. Past achievement and other characteristics of students enrolled at proven providers and randomized applicants were similar before the reform, but diverged somewhat afterward. This is due to the fact that one proven provider campus transitioned to a K - 8 structure in 2010-11 by grandfathering students from its elementary school instead of filling its entire fifth grade via random lottery.

As shown in columns (11) and (12) of Table 4, the characteristics of students enrolled at expansion charters differ markedly from those of other charter students. Special education and limited English proficiency rates are similar at expansion charters and in the BPS population. Expansion charter students also score below the BPS average on 4th grade math and English tests, and are more likely than BPS students to be eligible for subsidized lunches. These facts indicate that expansion charters attract a more disadvantaged, lower-achieving population than their proven provider parent schools. This pattern may reflect the changes in recruitment practices resulting from the

⁷These attendance percentages are lower than the percentages in Figure 1, since they exclude charter schools that enroll students at earlier entry grade levels.

⁸The number of applicants per seat is larger for each individual charter type than for the sector as a whole because some students apply to more than one school.

2010 Achievement Gap Act, which mandated that charter schools take steps to enroll higher-need students and allowed charters to advertise directly to all students in the district by mail.

4 Empirical Framework

We use charter lottery offers as instruments for charter school attendance in a causal model with multiple endogenous variables, each representing enrollment in a type of charter school. The structural equation links charter attendance with outcomes as follows:

$$Y_{ig} = \alpha_g + \sum_{k=1}^K \beta_k C_{ig}^k + \sum_{j=1}^J \delta_j R_{ij} + X_i' \gamma + \epsilon_{ig}, \quad (1)$$

where Y_{ig} is a test score for charter applicant i in grade g and C_{ig}^k measures years of enrollment in charter school type k through grade g . Charter types include parent campuses, expansion campuses, and other charters; we also distinguish between enrollment before and after the charter expansion law. The parameters of interest, β_k , represent causal effects of an additional year of attendance at each charter type relative to traditional public schools. The key control variables in equation (1) are a set of indicators, R_{ij} , for all combinations of charter lottery applications present in the data. Lottery offers are randomly assigned within these “risk sets.” A vector of baseline demographic characteristics, X_i , is also included to increase precision. These characteristics, which are measured in the year prior to a student’s lottery application, include gender, race, a female-minority interaction, subsidized lunch status, English language learner status, and special education status.

The first stage equations for each charter enrollment type are given by:

$$C_{ig}^k = \mu_g^k + \sum_{\ell=1}^K \left(\pi_{\ell 1}^k Z_{i1}^\ell + \pi_{\ell 2}^k Z_{i2}^\ell \right) + \sum_{j=1}^J \lambda_j^k R_{ij} + X_i' \theta^k + \eta_{ig}^k; \quad k = 1 \dots K. \quad (2)$$

Here Z_{i1}^k denotes a dummy variable equal to one if applicant i received an immediate offer to attend charter type k on the day of a lottery, and Z_{i2}^k equals one if the applicant later received an offer from the waitlist. Like equation (1), the first stage also controls for lottery risk set indicators and baseline student characteristics. Two-stage least squares (2SLS) estimates are obtained by ordinary least squares (OLS) estimation of equation (1) after substituting predicted values from (2) for the charter attendance variables. The estimation sample stacks all post-lottery test scores in grades five

through eight for randomized charter applicants, and standard errors are clustered by student to account for correlation in outcomes across grades.

Our empirical strategy is motivated by the fact that charter lottery offers are randomly assigned within lottery risk sets and are therefore independent of ability, family background, and all other pre-determined student attributes. Appendix Table A5 presents a check on this by comparing baseline characteristics for offered and non-offered applicants within lottery risk sets. These comparisons show that lottery winners and losers are similar for all charter school types and time periods, indicating that random assignment was successful.⁹

5 Lottery Estimates

We begin by reporting a pooled set of 2SLS impact estimates for all Boston charter middle schools across our full sample period. These estimates, which appear in Table 5, come from a version of equations (1) and (2) that uses a single instrument (any charter offer) to instrument for a single endogenous variable (total years in charter). The first stage estimate in column (1) shows that a charter school offer increases charter attendance by an average of one year. Column (2) reports reduced form differences in test scores between lottery winners and losers. The results here show that lottery winners outscore losers by 0.22σ in math and 0.12σ in ELA. Because the first stage is roughly one, the 2SLS estimates in column (3) are similar to the reduced form, implying that a year of charter attendance boosts math and ELA scores by 0.22σ and 0.12σ on average. These results, which represent the most precise and representative estimates of the effectiveness of Boston’s charter sector to date, are similar to the effects reported by Abdulkadiroğlu et al. (2011) in a subsample of the schools and cohorts studied here.

Proven provider charter schools generated larger achievement gains than other charter schools in Boston prior to the 2010 expansion. This can be seen in Table 6, which reports second-stage estimates of equation (1).¹⁰ Columns (2) and (3) demonstrate that a year of charter attendance

⁹Even with random assignment, selective attrition may lead to bias in comparisons of lottery winners and losers. Appendix Tables A3 and A6 show that the attrition rate from our sample is low: we match 95 percent of applicants to the administrative data, and find roughly 85 percent of post-lottery test scores that should be observed in our sample window for matched students. The match rate is 4 percent higher for students offered charter seats, and we are 3 percent more likely to find scores for students with lottery offers at non-proven-provider charters before 2010. This modest differential attrition seems unlikely to meaningfully affect the results reported below.

¹⁰Appendix Table A7 reports first stage estimates separately by charter type. The first stage coefficients are generally smaller in the post-expansion period for all charter types. This reflects the fact that less time has elapsed in our data for cohorts applying after 2010, resulting in fewer years of potential charter enrollment between lottery and

at a proven provider increased math and English scores by 0.32σ and 0.12σ prior to the reform, estimates that are highly statistically significant. Corresponding math and English effects for other Boston charters equal 0.18σ and 0.08σ . The difference in effects for proven providers and other charters is statistically significant in math ($p = 0.00$), though not in English. This finding indicates that policymakers selected more effective charter schools to be eligible for expansion.

Proven providers and other charters maintained their effectiveness after the charter expansion reform. As shown in columns (5) and (7) of Table 6, proven providers boost math and English scores by 0.37σ and 0.19σ per year of attendance after 2010, while other charters increase scores by 0.19σ and 0.13σ in this period. These estimates are slightly larger than estimates for earlier cohorts, though the differences between pre- and post-reform effects are not statistically significant for either group. As in the pre-reform period, the difference in effects between proven providers and other charters is significant in math ($p = 0.03$). These results indicate that expanding to operate new campuses did not dilute the effectiveness of proven provider charters at their original campuses.

Proven providers also successfully replicated their impacts at expansion schools. Column (6) of Table 6 demonstrates that a year of attendance at an expansion charter school increases math and English test scores by 0.32σ and 0.23σ . These estimates are comparable to estimates for parent campuses, and the hypothesis that expansion and proven provider effects are equal cannot be rejected at conventional levels ($p = 0.63$ and 0.62 in math and English). Estimated effects for expansion charters are larger than corresponding estimates for other charters during the same time period, though these differences are only marginally statistically significant for math and not statistically significant for English. Combined with the consistent effects for proven providers and other charters over time, these results indicate that Boston’s charter middle school sector slightly increased its average effectiveness despite the growth in charter market share over this period.

6 Exploring Effect Heterogeneity

The impacts of expansion charters are particularly striking in view of the changes in selection documented in Table 4: new charter campuses continue to generate large effects despite serving more typical students. This suggests that positive charter effects are not an artifact of a positively-

test dates. Reduced form estimates are reported in Appendix Table A8 and OLS estimates of charter school effects that control for prior test scores and baseline characteristics are in Appendix Table A9.

selected peer environment. This finding is also consistent with results reported by Walters (2018), which suggest that charter effects are larger for the average Boston student than for the average charter applicant, as well as estimates in Abdulkadiroğlu et al. (2016), which indicate that charter effects are larger for students passively enrolled in charters through school conversion than for students who voluntarily apply through lotteries. We further investigate the impact of changes in the charter population on the effects of charter expansion by studying effect heterogeneity across subgroups and changes in the quality of the fallback traditional public schools available to charter applicants.

6.1 Student Characteristics

The 2010 charter expansion law encourages charter schools to recruit and retain students with higher needs, as measured by criteria including English proficiency, special education status and past achievement. Appendix Table A10 summarizes effect heterogeneity as a function of these characteristics.

The estimates show consistent positive impacts across most subgroups, charter school types, time periods and subjects. Effects are similar for English language learners and students without this designation, though estimates for the former group are often imprecise due to small sample sizes. All estimates are positive for students with and without special education status; effects for special education students appear to be somewhat smaller at proven providers and larger at expansion charters, but these differences may be a chance finding due to the many splits examined. As in previous studies (e.g., Walters, 2018), we find that effects tend to be larger for students with lower previous test scores. The large estimated effects for high-need subgroups at expansion charters are noteworthy: expansion schools continue to generate substantial gains for these groups despite serving larger shares of such students than other Boston charters.

We analyze the role of this heterogeneity in the effectiveness of charter expansion via a Oaxaca-Blinder (1973)-style decomposition, which splits charter school treatment effects into components explained and unexplained by student characteristics. This decomposition is based on 2SLS models of the form:

$$Y_{ig} = \alpha_g + \sum_{k=1}^K (\beta_k^0 + X_i' \beta^x) C_{ig}^k + \sum_{j=1}^J \delta_j R_{ij} + X_i' \gamma + \epsilon_{ig}. \quad (3)$$

Equation (3) allows a separate main effect for attendance at each charter type (β_k^0) as well as an interaction with student characteristics common across charter types (β^x). Charter exposure C_{ig}^k and its interactions with X_i are treated as endogenous. The immediate and waitlist offer variables for each charter type Z_{i1}^k , Z_{i2}^k , and their interactions with X_i are the excluded instruments.

Let \bar{X}_k denote the average characteristics of students attending charter k , and let $\mu^x \equiv E[X_i]$ denote the mean of X_i for the Boston population. The effect of charter type k for students enrolled at k (the effect of treatment on the treated, TOT_k) can be represented:

$$\begin{aligned} TOT_k &= \beta_k^0 + \bar{X}_k' \beta^x \\ &= \underbrace{(\beta_k^0 + \mu^{x'} \beta^x)}_{ATE_k} + \underbrace{(\bar{X}_k - \mu^x)' \beta^x}_{Match_k}. \end{aligned} \quad (4)$$

This expression decomposes the TOT for charter type k into an average treatment effect for the Boston population, ATE_k , and a deviation from the average treatment effect due to the characteristics of type k 's students, $Match_k$. We quantify the contribution of student characteristics to charter school effectiveness by studying estimates of ATE_k and $Match_k$ for each school type and time period.

Table 7 reports estimates of the components of the decomposition in equation (4), using gender, race, ethnicity, English language learner status, subsidized lunch, special education, and baseline test scores as interaction variables. Two-stage least squares estimates appear in panel A, and panel B displays corresponding OLS estimates for comparison. As with the treatment effect estimates in Table A9, the OLS decomposition results tend to be qualitatively similar and more precise than the 2SLS results. Estimated match components are close to zero for proven providers in both time periods, while match components for other charters are negative in both periods. This indicates that the demographic composition of other charters reduces their effectiveness, a result that is consistent with Walters' (2018) finding that disadvantaged students were less likely to apply to Boston charter schools despite experiencing larger achievement benefits in data prior to the reform.

In contrast, column (4) reveals positive match effects for expansion charter schools. This pattern is due to the fact that expansion charters enroll a lower-achieving set of students compared to other charters (see Table 4). Since achievement gains are larger for this group, the match effect reinforces

the effectiveness of expansion charters. The magnitudes of these match effects are relatively small, however, accounting for roughly 4 percent and 8 percent of the TOT in math and ELA. Evidently, changes in student characteristics increased the effectiveness of new charter campuses but were not the primary driver of the effectiveness of expansion schools.

6.2 Fallback Schools

One potential explanation for the success of Boston charter school expansion, where other efforts at program replication have been less successful, is that students in expansion campuses face particularly poor alternatives if they do not attend a charter school. Chabrier, Cohodes, and Oreopolous (2016) find that poor fallback school options are one of the strongest predictors of charter school effectiveness. It also is possible that charter schools affect the counterfactual by diverting resources from district schools, as is the case in Arsen and Ni (2012); Bifulco and Reback (2014); Cook (2018); Ladd and Singleton (2018). However Ridley and Terrier (2018) find small gains in district school finances (and test scores) using the same charter expansion law.¹¹ Expansion campuses in Boston may have located in areas where students' counterfactual schools were lower-performing. To see if low-quality fallback schools explain the success of expansion campuses, we compare fallback school conditions across charter school types, both before and after charter school expansion.

Table 8 shows average school-level value-added estimates for traditional public schools attended by students that enroll in district schools as a result of losing a charter lottery (untreated compliers).¹² Value-added estimates are OLS coefficients from regressions of test scores on school indicators, with controls for lagged test scores and demographics. Specification tests reported by Angrist et al. (2017) indicate that estimates from models of this type provide a reasonable proxy for school effectiveness. In both math and ELA, estimated value-added of the traditional public school fallback alternatives attended by charter applicants does not differ by charter school type, and these fallback schools appear to be of roughly average quality among schools in BPS. Students' fallback options therefore do not seem to be an important component of variation in effects across

¹¹Other studies of the test score effects of charter schools on nearby district schools generally find no or small positive results Booker et al. (2008); Cordes (2018); Jinnai (2014); Davis (2013); Sass (2006); Shin, Fuller, and Dauter (2017); Winters (2012); Zimmer et al. (2009); Zimmer and Buddin (2009). One exception is Imberman (2011) which found a mix of neutral and negative effects. For reviews of this literature, see: Betts (2009); Gill and Booker (2008); Gill (2016); Epple, Romano, and Zimmer (2016).

¹²We estimate untreated complier outcomes using methods from Abadie (2002).

charter types or time periods.

7 School Practices

Our results so far show that changes in student characteristics and the quality of applicants' fall-back schools do not explain the effectiveness of expansion charters. This suggests that successful replication of the Boston charter model may be driven by attributes of the expansion schools themselves. We explore this hypothesis by providing a more detailed account of organizational practices at parent and expansion charter schools in Boston. This portion of our analysis includes a qualitative overview of the mechanics of charter expansion based on interviews with school leaders (S. Dunn, J. Clark, W. Austin, A. Hall, and D. Lehman, personal communication, May 2017), as well as a quantitative assessment of teacher value-added that gives an indication of how heterogeneity in teacher quality is managed in traditional public and charter schools.

7.1 Standardized School Models and Leadership

Proven provider charter schools sought to maintain fidelity of their school models during expansion by emphasizing adherence to the same educational practices at new campuses. Table 1 shows a comparison of practices at parent and expansion charters based on information drawn from charter school annual reports.¹³ Expansion schools typically have the same amount of instructional time as their parent campuses, including identical length of the school day, time devoted to math and reading instruction, and days in the school year.¹⁴ Expansion schools similarly implemented their parent campuses' No Excuses practices, tutoring, homework help, and Saturday school programs.

Expanding charter networks also tried to maintain similar pedagogical practices at old and new campuses. Teachers co-planned curricula and teachers judged to be effective were encouraged to share their lesson plans across the network. This model of shared teaching resources was aimed at supporting new, inexperienced teachers, who comprised two thirds of the new schools' staff. Survey evidence from Boston charters indicates that such collaboration is common within the sector, with

¹³The Massachusetts Department of Elementary and Secondary Education provided the 2012-13 annual reports for each of the Boston charter middle schools at our request. The state requires charter schools to submit annual reports and uses the reports when considering schools' charter renewal applications.

¹⁴Edward Brooke's replication campus in East Boston is an exception, with six more days in its school year than its parent campus.

59 percent of new teachers reporting co-planning the curriculum with their peers (Gabbianelli, McGovern, and Wu, 2014). Recent evidence from other contexts shows that such collaboration can increase student achievement (Jackson and Bruegmann, 2009; Ronfeldt et al., 2015; Papay et al., 2016; Sun, Loeb, and Grissom, 2017) and that access to high quality lesson plans also boosts student achievement (Jackson and Makarin 2018). Fryer (2014) found that charter practices, similar to those used in Boston charters, can be successfully transferred to traditional public schools.

High teacher turnover rates are the norm at Boston charter schools. This is shown in Table 9, which summarizes teacher mobility patterns at charter and traditional public schools. As a result, some practices aimed at quickly training new teachers were in place prior to the 2010 reform. This may have aided schools' efforts to bring inexperienced teachers at new campuses up to speed on key practices. Two charter networks run their own teacher training programs and hired some of the graduates as full-time teachers. Charter networks also centralized teacher recruitment and professional development, potentially saving on search costs and resulting in similar types of teachers hired at new and old schools. Each network reported conducting some share of professional development at the network level.

Growing charter networks had stable leadership throughout the scaling up process. Principals in the new and original campuses did not change throughout the expansion period in this study.¹⁵ Furthermore, principals were trained internally: all of the principals at expansion campuses were former teachers from the original campus. School leaders who oversaw their network's expansion stressed the value of selecting principals from within the network because they are familiar with core school practices. Columns (3) and (6) of Table 9 show that roughly 4 percent of charter school teachers were promoted to a leadership position from 2011 to 2014, compared to less than 1 percent of BPS teachers.

7.2 Evidence on Teacher Productivity

The qualitative evidence above suggests that Boston charter schools limit teacher discretion by emphasizing a standard set of pedagogical practices, which may facilitate efforts to implement similar school models at new campuses. We assess this quantitatively by studying variation in

¹⁵We verified this in Education Personnel Information Management Systems (EPIMS), the educator database available from the Department of Elementary and Secondary Education, which contains yearly staff level data for all employees in Massachusetts public schools.

teacher value-added at charter and district schools. Teacher value-added estimates come from the following model for achievement of student i in grade g in calendar year t :

$$Y_{igt} = \alpha_g + \lambda_t + X'_{igt}\gamma + \beta_{s(i,g)} + \theta_{j(i,g)t} + \delta_{c(i,g,t)} + \xi_i + \epsilon_{igt}. \quad (5)$$

The control vector X_{igt} includes student demographic characteristics and lagged test scores, as well as classroom-level averages of these variables. We also include grade (α_g) and calendar year (λ_t) fixed effects. The function $s(i, g)$ labels the school that student i attends for grade g , $j(i, g)$ describes the identity of her grade g teacher, and $c(i, g, t)$ denotes a specific classroom.

The mean of the school effect β_s is allowed to depend on charter status. The teacher effects (which measure variation in teacher effectiveness within school) are in turn written:

$$\theta_{jt} = \theta_j^0 + W'_{jt}\theta^w,$$

where W_{jt} includes teacher j 's experience as of year t in one of three experience groups (novice, 1 to 4 years of experience, and greater than five years of experience) as well as interactions of charter status with experience. Given the small number of charter teachers in the sample, we do not separate teachers at proven providers, expansions, and other charters for the purposes of the value-added model, nor do we estimate experience premia for each year.¹⁶ We model the school effects β_s , within-school teacher effects θ_j^0 , and classroom effects δ_c as normally distributed and independent of student characteristics, with variances that differ in charter and traditional public schools. The student random effect ξ_i and idiosyncratic error ϵ_{igt} are also modeled as normal conditional on X_{igt} . Random effects specifications of this sort are common in the literature on teacher value-added, and previous studies have argued that such models generate estimates of teacher effectiveness that exhibit little selection bias (Kane, Rockoff, and Staiger, 2008; Chetty, Friedman, and Rockoff, 2014).

As can be seen in Table 10, maximum likelihood estimation of model (5) produces two notable findings. First, returns to teacher experience are less pronounced in charter schools than in BPS. Comparing teachers with 1 to 4 years of experience and teachers with 5 or more years of experience to novices shows that more experienced teachers generally outperform new teachers. However, the experience premium is larger in BPS (though the differences are not statistically significant), with

¹⁶Data for the value-added model are from 2011-2015, the years in which it is possible to link students, teachers, and classrooms in the state data.

teachers with 1 to 4 years of experience outperforming novice teachers in BPS by about 0.09σ in both math and English. The corresponding experience premia for teachers in charter schools equal 0.06σ and 0.04σ . For teachers with more than 5 years of experience, BPS teachers maintain their edge relative to novices, but any premium for charter school teachers is small and not statistically significant. In short, either through selection of teachers or through training, charter schools dampen one of the most persistent findings in the literature on teacher effectiveness (Harris 2011; Papay and Kraft 2015; Clotfelter, Ladd, and Vigdor 2007; Rockoff 2004) – that teachers make significant gains in their first few years of teaching. Evidently, teachers at charter schools deliver effective education despite the high proportion of novice teachers and substantial teacher turnover.

The second notable finding from the value-added analysis is revealed by comparing variation in school, teacher, and class effects across the charter and traditional sectors. Both charter and district schools have similar variation in school-level effectiveness. At the teacher and classroom levels, we find less variation in effectiveness in the charter sector. In math, the standard deviation of the teacher random effect θ_j^0 is 0.12σ compared to 0.19σ in BPS, while the standard deviation of the class effect δ_c is 0.08σ compared to 0.15σ .¹⁷ This suggests that the charter sector reduces variation in teacher effectiveness within schools, which may be due to charters' centralized management of teachers and standardized instructional practices.¹⁸ The reduction in variation at the classroom level (which is typically attributed to random events like construction noise on test day) suggests some of this variation is systematic and can be reduced through standardized practices as well. Both conclusions from the value-added analysis are consistent with the hypothesis that highly standardized management practices may contribute to the successful replication of charter school effects.

¹⁷The results found here—that charter value-added standard deviations are around 0.11 and district about 0.18—indicate that charter schools in Boston are toward the minimum known range of teacher, value-added whereas Boston district schools are in the middle of the distribution. Hanushek and Rivkin (2010) review the dispersion of teacher value-added in 10 localities, and find that the standard deviation of teacher effects ranges between 0.11 and 0.36σ in math and 0.10 and 0.26σ in reading.

¹⁸Taylor (2018) and Jackson and Makarin (2018) also show a compression of the teacher value-added distribution when there are standardized instructional practices. In Taylor (2018), standardization comes from the use of computer-aided instruction; in Jackson and Makarin (2018) from access to high-quality instructional materials.

8 Conclusion

The replication and expansion of successful schools is one strategy to address persistent achievement gaps in the United States. The efficacy of this strategy requires schools selected for expansion to maintain their success at new locations and with new student populations. Previous research has shown that urban No Excuses charter schools boost test scores markedly for small groups of applicants, suggesting the potential for transformational effects on urban achievement if these gains can be maintained at larger scales. We examine a recent policy change in Massachusetts that doubled Boston’s charter sector over a short time period, allowing us to evaluate changes in the effects of No Excuses charters as these schools expanded to serve a larger share of the population.

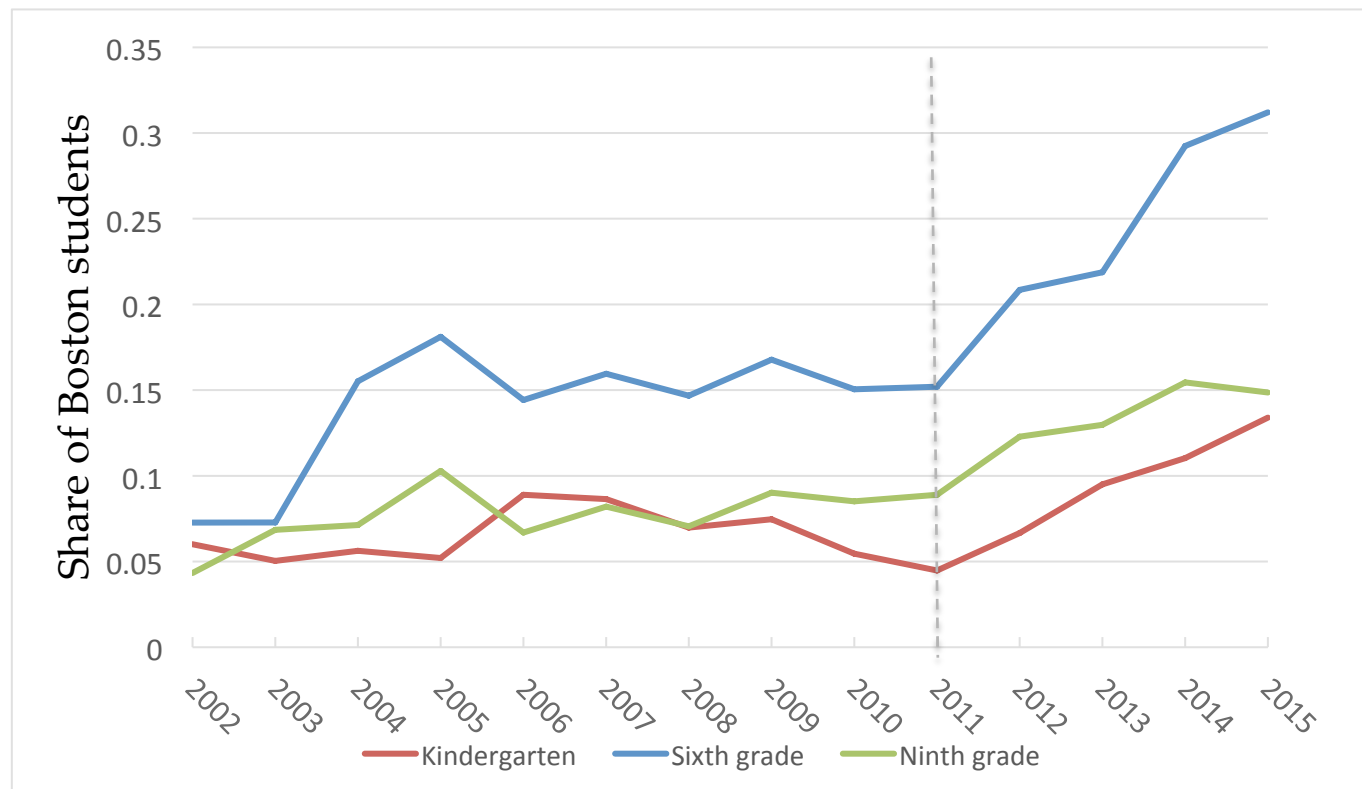
Our results demonstrate that Boston’s No Excuses charters reproduced their effectiveness at new campuses. Lottery-based estimates show that schools selected for expansion produced larger gains than other charters in the pre-reform period, indicating that Massachusetts’ accountability regime successfully identified more successful schools. New expansion campuses generate test score gains similar to those of their parent campuses despite a doubling of charter market share in middle school.

The demographics of students served by expansion charters are similar to those of the Boston population as a whole, suggesting that charter effectiveness is not driven by unique peer environments. We find that changing student populations and the quality of fallback traditional public schools play only a small role in the effectiveness of charter expansion, however. Both a qualitative analysis of organizational practices during expansion and a quantitative analysis of variation in teacher value-added indicate that charter schools use a highly standardized model that limits variation in practices across schools and classrooms. This standardized approach may facilitate the portability of charter effectiveness to new campuses. More broadly, the role of these and other organizational practices in explaining successful replication of social programs is an important area for future work.

This paper also brings evidence to bear on the best agent for replicating social programs. When a program is successful, policymakers face the decision of whether to have the original implementer continue to provide the program, or whether governments or other agencies should take over the program at a larger scale. This paper shows that, in the charter school context, replicating existing

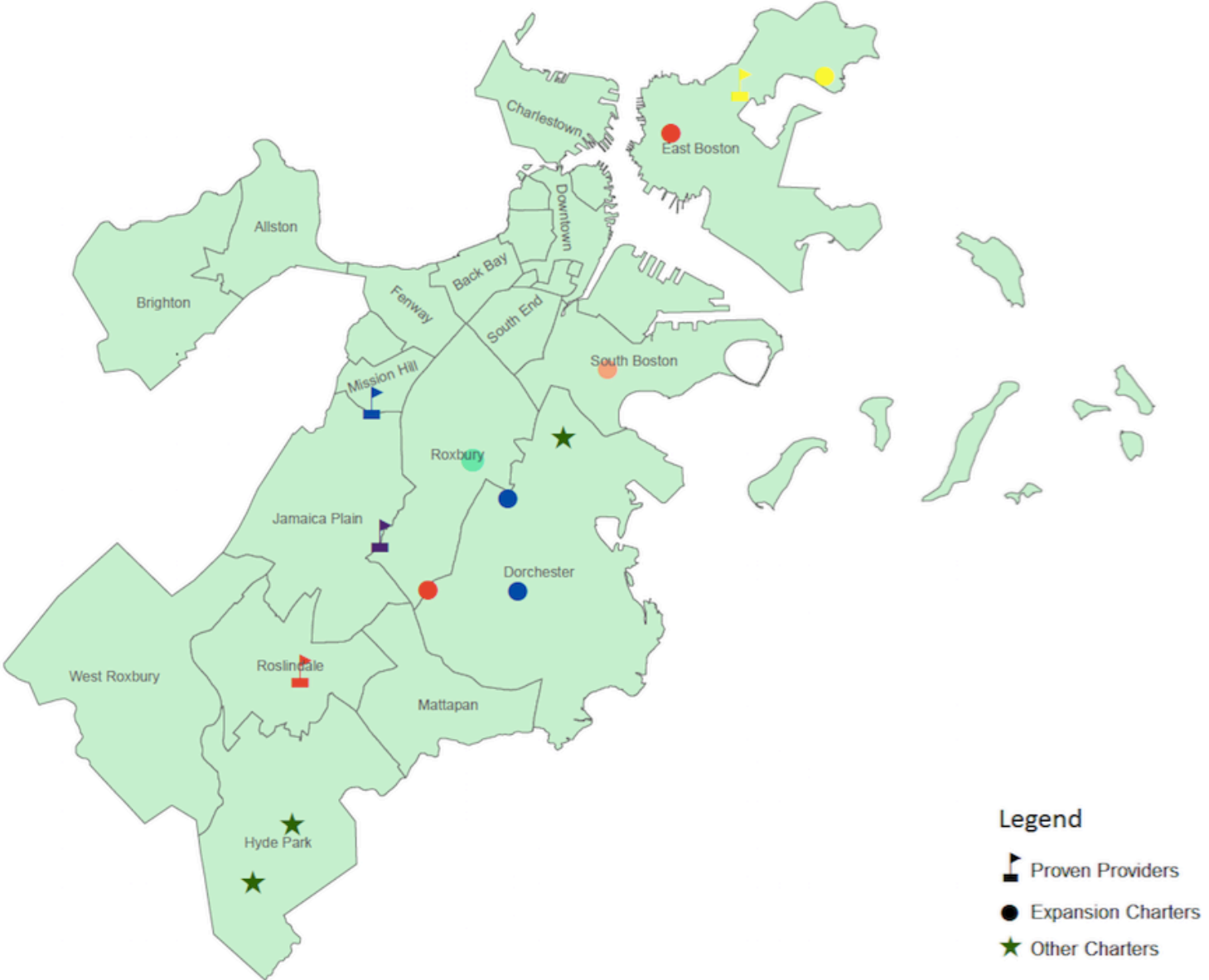
charters may be a better option than allowing new providers to enter the sector. This is consistent with the findings of Bold et al. (2018), which shows that the successful Kenyan contract teacher program evaluated in Duflo et al. 2011; 2015 was replicated with provision by the original provider, but not with the government (despite an identical contract). The “proven provider” design of the Massachusetts 2010 charter law is unique among the states with charter school laws, and it remains to be seen if other states or charter authorizers adopt such policies. However, the share of charter schools managed by charter school management organizations (independent, non-profit organizations that manage two or more schools) has grown from 16 percent in 2009 (Furgeson et al., 2011) to 23 percent in 2017 (David, 2018), indicating that the market may institute a replication strategy even if authorizers do not.

Figure 1: Charter School Enrollment in Boston



Notes: This figure plots the share of Boston fourth, sixth, and ninth grade students enrolled in charter schools between 2001-02 and 2014-15 school years. The gray dashed line denotes the last school year before the charter expansion policy went into effect.

Figure 2: Locations of Boston Charter Schools



Notes: This figure maps the location of the middle school charters in Boston, including schools that expanded (proven providers), new charter schools (expansion charters), and other charters. Each color denotes a different charter network.

Table 1: School Characteristics

	All Charters (1)	Proven Providers (2)	Expansion Charters (3)	Other Charters (4)	Boston Public Schools (5)
<i>Panel A: Comparison with traditional public schools</i>					
Days per year	185.9	183.8	186.6	187.3	180.0
Hours per day	8.1	8.1	8.0	8.0	7.3
% of teachers licensed in teaching assignment	47.2	45.7	42.8	59.6	95.1
% of core academic classes taught by highly qualified teachers	78.7	88.9	68.7	88.4	93.2
Average years of teaching experience in MA for teachers	2.6	2.9	1.6	3.3	12.3
Student/teacher ratio	11.2	12.5	10.2	11.7	11.7
Average per-pupil expenditure	\$17,041	\$17,900	\$17,831	\$14,052	\$18,766
Title 1 eligible	1.0	1.0	1.0	1.0	1.0
<i>Panel B: Charter school characteristics</i>					
Years open through 2012-2013	7.4	11.0	2.4	14.3	
Tutoring	1.0	1.0	1.0	1.0	
Homework help program	0.4	0.3	0.3	1.0	
Saturday programming	0.6	0.5	0.6	0.7	
School break programming	0.5	0.5	0.3	1.0	
No Excuses index	0.9	0.9	0.9	0.8	
Contact parents at least monthly	0.5	0.5	0.4	0.7	
Distance from parent campus (miles)	-	-	3.1	-	
N (schools)	14	4	7	3	5

Notes: This table displays characteristics for charter schools in the analysis sample along with Boston Public Schools (BPS) district schools serving middle school grades. Data sources include charter school annual reports, school websites, Massachusetts Department of Elementary and Secondary Education (MA DESE) School District Profiles, and MA DESE Education Personnel Information Management System (EPIMS) data. Characteristics are measured in the 2012-2013 school year. Per-pupil expenditure is CPI-adjusted to 2015 dollars. The No Excuses index is an equally-weighted average of indicators equal to one if the following items are discussed in a school's annual report: high expectations for academics, high expectations for behavior, strict behavior code, college preparatory curriculum, core values in school culture, selective teacher hiring or incentive pay, emphasis on math and reading, uniforms, hires Teach for America teachers, Teaching Fellows, or AmeriCorps members, affiliated with Teach for America alumni, data driven instruction, and regular teacher feedback.

Table 2: Staffing at Proven Provider and Expansion Charter Schools

	Teachers at Proven Providers in 2010-11			Teachers at Expansion Charters in First Year				
	BPS overall (1)	Stay at Parent Campus		Move to Expansion (4)	Leave Network (5)	Came from		
		All (2)	(3)			All (6)	Parent Campus (7)	New Teacher (8)
Fraction in category	-	1.00	0.62	0.12	0.26	1.00	0.25	0.66
<32 years old	0.30	0.78	0.73	0.95	0.85	0.87	0.86	0.89
>49 years old	0.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unlicensed	0.04	0.28	0.24	0.29	0.38	0.53	0.07	0.76
Years Working in MA Public Schools	11.47	2.89	3.26	2.20	2.25	1.44	3.41	0.45
N (Full Time Equivalent Teachers)	4261	88	54	11	22	55	14	36

Notes: This table describes characteristics of teachers at Boston charter schools before and after expansion. Column (1) summarizes Boston Public Schools (BPS) teacher characteristics in 2011-12. Columns (2) - (5) display statistics for teachers working at proven provider charters in the 2010-2011 school year. Columns (6) - (8) show statistics for teachers working at expansion charters during the 2011-2012 school year. New teacher status in Column (8) is defined as having less than one year of experience teaching in Massachusetts Public Schools. A small number of expansion charter teachers came from schools other than the parent campus and their characteristics are similar to teachers in Column (7).

Table 3: Charter Middle School Applications and Enrollment

	Before Charter Expansion			After Charter Expansion			
	Any Charter (1)	Proven Providers (2)	Other Charters (3)	Any Charter (4)	Proven Providers (5)	Expansion Charters (6)	Other Charters (7)
% of Boston Students Applying	15%	9%	8%	35%	19%	19%	18%
% of Boston Students with Lottery Offers	4%	2%	3%	10%	4%	7%	3%
% of Boston Students with Lottery or Waitlist Offers	12%	7%	6%	23%	10%	15%	6%
% of Boston Students Enrolling in Charters	10%	5%	4%	17%	5%	9%	4%
Applicants per Seat	1.5	1.8	1.9	2.0	3.4	2.2	4.0

Notes: This table summarizes applications and enrollment for Boston charter middle schools in the analysis sample before and after the 2010-11 charter sector expansion. The sample of charters excludes schools serving middle school grades with primary entry points prior to fifth grade. Students are included if they enrolled in Boston schools in both fourth and sixth grade. Columns (1)-(3) show statistics for cohorts of students entering fifth grade in fall 2008 or 2009. Columns (4)-(7) display statistics for cohorts entering fifth grade in fall 2011-2013.

Table 4: Characteristics of Boston Middle School Students

	Before Charter Expansion					After Charter Expansion						
	BPS	All Charters		Proven Providers		BPS	All Charters		Proven Providers		Expansion Charters	
	Enrolled	Enrolled	Randomized Applicants	Enrolled	Randomized Applicants	Enrolled	Enrolled	Randomized Applicants	Enrolled	Randomized Applicants	Enrolled	Randomized Applicants
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Female	0.478	0.495	0.487	0.509	0.485	0.476	0.495	0.493	0.483	0.484	0.503	0.486
Black	0.418	0.585	0.561	0.572	0.638	0.313	0.490	0.443	0.459	0.450	0.491	0.453
Latino/a	0.353	0.263	0.237	0.362	0.295	0.435	0.384	0.406	0.456	0.453	0.403	0.432
Asian	0.093	0.008	0.018	0.005	0.012	0.096	0.021	0.033	0.017	0.025	0.025	0.034
White	0.122	0.133	0.171	0.051	0.040	0.130	0.080	0.092	0.048	0.047	0.054	0.053
Subsidized lunch	0.839	0.726	0.687	0.775	0.742	0.792	0.791	0.802	0.832	0.835	0.828	0.831
English Language Learners	0.223	0.114	0.117	0.165	0.160	0.410	0.328	0.363	0.323	0.412	0.388	0.395
Special education	0.248	0.178	0.191	0.174	0.181	0.236	0.188	0.202	0.150	0.197	0.197	0.209
Attended charter in 4th grade	0.002	0.107	0.120	0.081	0.093	0.001	0.120	0.040	0.282	0.028	0.024	0.016
4th grade math score	-	0.110	0.220	0.074	0.043	-	0.035	0.021	0.355	0.020	-0.164	-0.061
4th grade English score	-	0.167	0.303	0.148	0.156	-	0.068	0.023	0.352	-0.014	-0.136	-0.090
N	18934	2240	2724	995	1263	8330	2473	4478	666	2250	1233	2414

Notes: This table shows descriptive statistics for Boston middle school students before and after the 2010-11 charter school sector expansion. The sample includes all students who attended Boston schools in 4th grade and 5th or 6th grade between 2004 and 2013. Columns (1) and (6) show statistics for students who did not enroll in a charter school in 5th or 6th grade. Columns (2), (4), (7), (9) and (11) show statistics for students who enrolled in a charter school in 5th or 6th grade. Columns (3), (5), (8), (10) and (12) report statistics for randomized charter school applicants. Randomized applicants exclude siblings, disqualified students, and out of area applicants. Test scores are standardized to have mean zero and standard deviation one in Boston by subject, grade and year.

Table 5: Overall Charter Effects

	First Stage (1)	Reduced Form (2)	2SLS (3)
Math	0.978*** (0.025)	0.218*** (0.023)	0.223*** (0.023)
N		17395	
English	0.977*** (0.025)	0.120*** (0.022)	0.123*** (0.022)
N		17316	

Notes: This table reports first stage, reduced form, and 2SLS estimates for the full sample of lotteried charter middle schools across all years and schools. The endogenous variable is years in any charter school and the instrument is any charter offer. The sample stacks post-lottery test scores in grades five through eight. Models control for baseline covariates and lottery risk sets. Standard errors are clustered by student.

*significant at 10%; **significant at 5%; ***significant at 1%

Table 6: Charter Effects on Test Scores Before and After Charter Expansion

	Before Charter Expansion			After Charter Expansion			
	Non-Charter Mean	2SLS		Non-Charter Mean	2SLS		
		Proven Providers	Other Charters		Proven Providers	Expansion Charters	Other Charters
(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Math	0.117	0.320*** (0.037)	0.183*** (0.026)	-0.074	0.365*** (0.070)	0.326*** (0.074)	0.193*** (0.055)
<i>P</i> -value: Equals proven provider			0.000			0.632	0.030
<i>P</i> -value: Equals other charters						0.070	
N (Applicants)	1093	1279	1909	2443	2303	2416	2405
N (Total scores)				17395			
English	0.201	0.122*** (0.037)	0.084*** (0.025)	-0.032	0.186** (0.074)	0.229*** (0.076)	0.126** (0.054)
<i>P</i> -value: Equals proven provider			0.324			0.619	0.470
<i>P</i> -value: Equals other charters						0.162	
N (Applicants)	1087	1277	1911	2441	2307	2420	2412
N (Total scores)				17316			

Notes: This table reports 2SLS estimates of the effects of charter school attendance on test scores. The sample stacks post-lottery test scores in grades five through eight. The endogenous variables are counts of years spent in the different charter types (pre-expansion proven providers, pre-expansion other charters, post-expansion proven providers, expansion schools, and post-expansion other charters). The instruments are immediate and waitlist lottery offer dummies for each school type. Immediate offer equals one for applicants offered seats on the day of the lottery. Waitlist offer equals one for applicants offered seats from the waitlist. Controls include lottery risk sets, as well as gender, race, ethnicity, a female-minority interaction, special education, English language learner, subsidized lunch status, and grade and year indicators. Standard errors are clustered by student.

*significant at 10%; **significant at 5%; ***significant at 1%

Table 7: Decomposition of Charter School Effects

	Before Charter Expansion		After Charter Expansion		
	Proven Providers (1)	Other Charters (2)	Proven Providers (3)	Expansion Charters (4)	Other Charters (5)
<i>Panel A: IV Results</i>					
Math					
TOT	0.333*** (0.029)	0.185*** (0.020)	0.319*** (0.050)	0.359*** (0.052)	0.197*** (0.037)
ATE	0.320*** (0.030)	0.198*** (0.022)	0.321*** (0.051)	0.345*** (0.053)	0.208*** (0.038)
Match	0.013 (0.009)	-0.013 (0.009)	-0.002 (0.008)	0.014*** (0.005)	-0.011** (0.005)
N (scores)	15924				
English					
TOT	0.185*** (0.030)	0.100*** (0.020)	0.156*** (0.053)	0.207*** (0.051)	0.096** (0.039)
ATE	0.180*** (0.031)	0.119*** (0.022)	0.144*** (0.054)	0.190*** (0.052)	0.105*** (0.040)
Match	0.004 (0.009)	-0.019** (0.009)	0.013 (0.008)	0.016*** (0.005)	-0.009* (0.005)
N (scores)	15932				
<i>Panel B: OLS Results</i>					
Math					
TOT	0.365*** (0.009)	0.234*** (0.009)	0.307*** (0.011)	0.326*** (0.014)	0.228*** (0.011)
ATE	0.361*** (0.010)	0.258*** (0.010)	0.306*** (0.011)	0.313*** (0.014)	0.243*** (0.011)
Match	0.003 (0.003)	-0.023*** (0.003)	0.001 (0.003)	0.013*** (0.002)	-0.015*** (0.002)
N (scores)	84246				
English					
TOT	0.275*** (0.010)	0.094*** (0.010)	0.203*** (0.011)	0.164*** (0.013)	0.200*** (0.010)
ATE	0.280*** (0.010)	0.125*** (0.011)	0.191*** (0.012)	0.149*** (0.013)	0.215*** (0.010)
Match	-0.004 (0.003)	-0.031*** (0.003)	0.012*** (0.003)	0.015*** (0.002)	-0.015*** (0.002)
N (scores)	84290				

Notes: This table decomposes estimates of charter school treatment effects into components explained and unexplained by student characteristics. These characteristics are female, black, hispanic, subsidized lunch, English language learner, special education, and baseline test scores. Estimates in panel A come from 2SLS models treating years of enrollment in each charter type and years in any charter interacted with student characteristics as endogenous, instrumenting with charter lottery offers and their interactions with student characteristics. These models control for main effects of student characteristics and lottery risk sets, and are estimated in the sample of randomized applicants. Estimates in panel B come from corresponding OLS models estimated in the full sample of Boston students. These models exclude lottery risk sets and include controls for asian, non-white other race, baseline charter attendance, and a female-minority interaction.

*significant at 10%; **significant at 5%; ***significant at 1%

Table 8: Value-Added of Fallback Schools for Charter Applicants

	Before Charter Expansion		After Charter Expansion		
	Proven Providers	Other Charters	Proven Providers	Expansion Charters	Other Charters
	(1)	(2)	(3)	(4)	(5)
Untreated Complier Mean: Math	0.008	0.015	0.028	0.017	0.027
	(0.010)	(0.009)	(0.015)	(0.017)	(0.013)
N			7194		
Untreated Complier Mean: English	-0.015	-0.012	0.000	-0.007	-0.007
	(0.008)	(0.008)	(0.013)	(0.015)	(0.012)
N			7194		

Notes: This table summarizes OLS value-added estimates for schools attended by untreated charter lottery compliers. Untreated complier means are estimates from 2SLS regressions of school value-added interacted with a traditional public school indicator on a set of variables equal to one minus attendance at each charter type, instrumented with charter lottery offers and controlling for demographics and lottery risk sets. School value-added estimates come from OLS regressions of test scores on a set of school indicator variables, controlling for lagged test scores and student demographics.

Table 9: Teacher Movement

	BPS			Charters			
	New Teachers (<5 years of experience)	Experienced Teachers	All	New Teachers (<5 years of experience)	Experienced Teachers	All	
	(1)	(2)	(3)	(4)	(5)	(6)	
<i>Panel A: Work status of teachers in following year</i>							
Percent remain teachers at school	70.7%	78.7%	76.2%	68.1%	76.3%	69.5%	
Percent stop teaching at school	29.3%	21.3%	23.8%	31.9%	23.7%	30.5%	
	N	1733	3872	5588	951	177	1127
<i>Panel B: Detail for teachers that leave</i>							
Percent teach at another school	13.2%	10.1%	11.1%	7.4%	10.2%	7.8%	
Percent leave teaching	18.7%	13.6%	15.2%	25.1%	13.0%	23.2%	
Become school leader	0.5%	0.7%	0.6%	3.9%	6.2%	4.3%	
	N	561	946	1502	346	52	397

Notes: This table summarizes the following year's employment of new and experienced teachers who taught in 2010-2013 in Boston Public Schools (BPS) and Charter schools.

Table 10: Teacher Value-Added Estimates

	Math			English		
	Charter	BPS	P-value:	Charter	BPS	P-value:
			Charter = BPS			Charter = BPS
	(1)	(2)	(3)	(4)	(5)	(6)
Experience Profile						
1 - 4 Years of Experience	0.063*** (0.024)	0.093*** (0.036)	0.478	0.039* (0.023)	0.091*** (0.034)	0.206
5 or More Years of Experience	0.031 (0.035)	0.078** (0.038)	0.361	0.042 (0.033)	0.096*** (0.034)	0.251
Random Effect Parameters: SD						
School	0.133*** (0.028)	0.103*** (0.016)	0.362	0.090*** (0.021)	0.112*** (0.015)	0.388
Teacher	0.122*** (0.012)	0.185*** (0.010)	0.000	0.102*** (0.012)	0.178*** (0.009)	0.000
Class	0.075*** (0.008)	0.151*** (0.005)	0.000	0.083*** (0.009)	0.117*** (0.005)	0.001
N	48416			54075		

Notes: This table shows teacher value-added across years of experience and variance in teacher value-added at the school, teacher, and classroom level. These results come from maximum likelihood estimation of a random effects model with normally distributed teacher, school, and classroom effects. The model controls for student demographics and lagged test scores as well as class averages of these variables. The mean of the school effect varies with charter status, and the mean of the teacher effect varies by experience and experience interacted with charter status.

*significant at 10%; **significant at 5%; ***significant at 1%

REFERENCES

- Abadie, Alberto. 2002. "Bootstrap Tests for Distributional Treatment Effects in Instrumental Variables Models." *Journal of the American Statistical Association* 97 (457):284–292.
- Abdulkadiroğlu, Atila, Joshua Angrist, Susan Dynarski, Thomas J. Kane, and Parag Pathak. 2011. "Accountability and flexibility in public schools: Evidence from Boston's charters and pilots." *The Quarterly Journal of Economics* 126 (2):699–748.
- Abdulkadiroğlu, Atila, Joshua D. Angrist, Peter Hull, and Parag A. Pathak. 2016. "Charters Without Lotteries: Testing Takeovers in New Orleans and Boston." *American Economic Review* 106 (7):1878–1920.
- Abdulkadiroğlu, Atila, Joshua D. Angrist, Yusuke Narita, and Parag A. Pathak. 2017. "Research Design Meets Market Design: Using Centralized Assignment for Impact Evaluation." *Econometrica* 85 (5):1373–1432.
- Angrist, Joshua, Parag Pathak, and Christopher Walters. 2013. "Explaining Charter School Effectiveness." *American Economic Journal: Applied Economics* 5 (4):1–27.
- Angrist, Joshua D., Sarah R. Cohodes, Susan M. Dynarski, Parag A. Pathak, and Christopher R. Walters. 2016. "Stand and Deliver: Effects of Boston's Charter High Schools on College Preparation, Entry, and Choice." *Journal of Labor Economics* 34 (2):275–318.
- Angrist, Joshua D., Susan M. Dynarski, Thomas J. Kane, Parag A. Pathak, and Christopher R. Walters. 2010. "Inputs and Impacts in Charter Schools: KIPP Lynn." *The American Economic Review Papers and Proceedings* 100.
- Angrist, Joshua D., Susan M. Dynarski, Thomas J. Kane, Parag A. Pathak, and Christopher R. Walters. 2012. "Who Benefits from KIPP?" *Journal of Policy Analysis and Management* 31 (4):837–860.
- Angrist, Joshua D., Peter D. Hull, Parag A. Pathak, and Christopher R. Walters. 2017. "Leveraging Lotteries for School Value-added: Testing and Estimation." *Quarterly Journal of Economics* 132 (2):871–919.
- Arsen, David and Yongmei Ni. 2012. "The effects of charter school competition on school district resource allocation." *Educational Administration Quarterly* 48 (1):3–38.
- Banerjee, Abhijit, Rukmini Banerji, James Berry, Esther Duflo, Harini Kannan, Shobhini Mukerji, Marc Shotland, and Michael Walton. 2017. "From Proof of Concept to Scalable Policies: Challenges and Solutions, with an Application." *Journal of Economic Perspectives* 31 (4):73–102. URL <http://www.aeaweb.org/articles?id=10.1257/jep.31.4.73>.
- Betts, Julian R. 2009. "The competitive effects of charter schools on traditional public schools." *Handbook of research on school choice* :195–208.
- Bifulco, Robert and Randall Reback. 2014. "Fiscal impacts of charter schools: lessons from New York." *Education Finance and Policy* 9 (1):86–107.
- Blinder, Alan S. 1973. "Wage discrimination: reduced form and structural estimates." *Journal of Human Resources* 8 (4):436–455.

- Bold, Tessa, Mwangi Kimenyi, Germano Mwabu, Justin Sandefur et al. 2018. "Experimental evidence on scaling up education reforms in Kenya." *Journal of Public Economics* 168:1–20.
- Booker, Kevin, Scott M Gilpatric, Timothy Gronberg, and Dennis Jansen. 2008. "The effect of charter schools on traditional public school students in Texas: Are children who stay behind left behind?" *Journal of Urban Economics* 64 (1):123–145.
- Borman, Geoffrey D., Robert E. Slavin, Alan C. K. Cheung, Anne M. Chamberlain, Nancy A. Madden, and Bette Chambers. 2007. "Final Reading Outcomes of the National Randomized Field Trial of Success for All." *American Educational Research Journal* 44 (3):701–731.
- Boston Municipal Research Bureau. 2008. "The Status of Charter Schools in Boston." Available at <http://bmr.org/wp-content/uploads/2014/10/Charter608.pdf>.
- Carter, Samuel Casey. 2000. *No Excuses: Lessons from 21 High-Performing, High-Poverty Schools*. Washington, DC: Heritage Foundation.
- Chabrier, Julia, Sarah Cohodes, and Philip Oreopoulos. 2016. "What Can We Learn from Charter School Lotteries." *Journal of Economic Perspectives* 30 (3):57–84.
- Chetty, Raj, John N. Friedman, and Jonah E. Rockoff. 2014. "Measuring the Impacts of Teachers I: Evaluating Bias in Teacher Value-added Estimates." *American Economic Review* 104 (9):2593–2632.
- Clotfelter, Charles, Helen Ladd, and Jacob Vigdor. 2007. "How and why do teacher credentials matter for student achievement?" *NBER Working Paper No 12828* .
- Cohodes, Sarah R., Elizabeth M. Setren, Christopher R. Walters, Joshua D. Angrist, and Parag A. Pathak. 2013. "Charter School Demand and Effectiveness: a Boston Update." Boston, MA: The Boston Foundation, October.
- Cook, Jason B. 2018. "The effect of charter competition on unionized district revenues and resource allocation." *Journal of Public Economics* 158:48–62.
- Cordes, Sarah A. 2018. "In pursuit of the common good: The spillover effects of charter schools on public school students in New York City." *Education Finance and Policy* 13 (4):484–512.
- David, Rebecca. 2018. "National Charter School Management Overview: 2016-17 School Year." Tech. rep., National Alliance for Public Charter Schools.
- David, Rebecca, Kevin Hesla, and Susan Aud Pendergrass. 2017. "A Growing Movement: America's Largest Public Charter School Communities." Tech. rep., National Alliance for Public Charter Schools.
- Davis, Tomeka M. 2013. "Charter school competition, organization, and achievement in traditional public schools." *education policy analysis archives* 21:88.
- Dobbie, Will and Roland Fryer. 2011. "Are High Quality Schools Enough to Increase Achievement Among the Poor?" *American Economic Journal: Applied Economics* 3 (3):158–187.
- . 2013. "Getting Beneath the Veil of Effective Schools: Evidence from New York City." *American Economic Journal: Applied Economics* 5 (4):28–60.

- . 2015. “The Medium-Term Impacts of High-Achieving Charter Schools.” *Journal of Political Economy* 123 (5):985–1037.
- Duflo, Esther, Pascaline Dupas, and Michael Kremer. 2011. “Peer Effects, Teacher Incentives, and the Impact of Tracking: Evidence from a Randomized Evaluation in Kenya.” *American Economic Review* 101 (5):1739–74. URL <http://www.aeaweb.org/articles?id=10.1257/aer.101.5.1739>.
- . 2015. “School governance, teacher incentives, and pupil–teacher ratios: Experimental evidence from Kenyan primary schools.” *Journal of Public Economics* 123:92–110.
- Epple, Dennis, Richard Romano, and Ron Zimmer. 2016. “Charter schools: A survey of research on their characteristics and effectiveness.” In *Handbook of the Economics of Education*, vol. 5. Elsevier, 139–208.
- Fryer, Roland. 2014. “Injecting Charter School Best Practices Into Traditional Public Schools: Evidence from Field Experiments.” *Quarterly Journal of Economics* 129 (3):1355–1407.
- Furgeson, Joshua, Brian Gill, Joshua Haimson, Alexandra Killewald, Moira McCullough, Ira Nichols-Barrer, Bing-ru Teh, Natalya Verbitsky-Savitz, Melissa Bowen, Allison Demeritt et al. 2011. “The National Study of Charter Management Organization (CMO) Effectiveness. Charter-School Management Organizations: Diverse Strategies and Diverse Student Impacts.” *Mathematica Policy Research, Inc.* .
- Gabbianelli, Leslie, Kate McGovern, and Melissa Wu. 2014. “Greenhouse Schools in Boston: School Leadership Practices Across a High-Performing Charter Sector.” Tech. rep., The New Teacher Project.
- Gill, Brian. 2016. “The effect of charter schools on students in traditional public schools: A review of the evidence.” *Education Next* .
- Gill, Brian and Kevin Booker. 2008. “School competition and student outcomes.” *Handbook of research in education finance and policy* :183–200.
- Hanushek, Eric A. and Steven G. Rivkin. 2010. “Generalizations about Using Value-Added Measures of Teacher Quality.” *American Economic Review* 100 (2):267–71. URL <http://www.aeaweb.org/articles?id=10.1257/aer.100.2.267>.
- Harris, Doug. 2011. “Teacher training, teacher quality and student achievement.” *Journal of Public Economics* 95 (7-8):798–812.
- Heckman, James, Seong Hyeok Moon, Rodrigo Pinto, Peter A. Savelyev, and Adam Yavitz. 2010. “Analyzing Social Experiments as Implemented: A Reexamination of the Evidence from the High/Scope Perry Preschool Program.” *Quantitative Economics* 1 (1):1–46.
- Heckman, James, Rodrigo Pinto, and Peter Savelyev. 2013. “Understanding the Mechanisms Through Which an Influential Early Childhood Program Boosted Adult Outcomes.” *American Economic Review* 103 (6):2052–2086.
- Imberman, Scott A. 2011. “The effect of charter schools on achievement and behavior of public school students.” *Journal of Public Economics* 95 (7-8):850–863.

- Jackson, C. Kirabo and Elias Bruegmann. 2009. “Teaching Students and Teaching Each Other: The Importance of Peer Learning for Teachers.” *American Economic Journal: Applied Economics* 1 (4):85–108. URL <http://www.jstor.org/stable/25760183>.
- Jackson, C. Kirabo and Alexey Makarin. 2018. “Can Online Off-The-Shelf Lessons Improve Student Outcomes? Evidence from A Field Experiment.” *American Economic Journal: Economic Policy* 10 (3). <https://www.aeaweb.org/articles?id=10.1257/pol.20170211>.
- Jepsen, Christopher and Steven Rivkin. 2009. “Class Size Reduction and Student Achievement: The Potential Tradeoff between Teacher Quality and Class Size.” *The Journal of Human Resources* 44 (1):223–250.
- Jinnai, Yusuke. 2014. “Direct and indirect impact of charter schools’ entry on traditional public schools: New evidence from North Carolina.” *Economics Letters* 124 (3):452–456.
- Kane, Thomas J., Jonah E. Rockoff, and Douglas O. Staiger. 2008. “What Does Certification Tell Us About Teacher Effectiveness? Evidence from New York City.” *Economics of Education Review* 27:615–631.
- Krueger, Alan. 1999. “Experimental Estimates of Education Production Functions.” *Quarterly Journal of Economics* 114 (2):497–532.
- Ladd, Helen and John D. Singleton. 2018. “The Fiscal Externalities of Charter Schools: Evidence from North Carolina.” Tech. Rep. Working Paper 182, National Center for Analysis of Longitudinal Data in Education Research.
- Massachusetts Department of Elementary and Secondary Education. 2015. “Education Laws and Regulations 603 CMR 1.00: Charter Schools.” Available at <http://www.doe.mass.edu/lawsregs/603cmr1.html>.
- . 2016. “Massachusetts Charter Schools Fact Sheet.” Available at <http://www.doe.mass.edu/charter/factsheet.pdf>.
- Massachusetts State Legislature. 2010. “An Act Relative to the Achievement Gap.” Chapter 12.
- New York State Department of Education. 2019. “New York Charter School Fact Sheet.” <http://www.p12.nysed.gov/psc/facts/nyscsfactsheet1042019.pdf>.
- Oaxaca, Ronald. 1973. “Male-female wage differentials in urban labor markets.” *International Economic Review* 14 (3):693–709.
- Papay, John and Matt Kraft. 2015. “Productivity returns to experience in the teacher labor market: Methodological challenges and new evidence on long-term career improvement.” *Journal of Public Economics* 130:105–119.
- Papay, John P., Eric S. Taylor, John H. Tyler, and Mary Laski. 2016. “Learning Job Skills from Colleagues at Work: Evidence from a Field Experiment Using Teacher Performance Data.” Working Paper 21986, National Bureau of Economic Research. URL <http://www.nber.org/papers/w21986>. DOI: 10.3386/w21986.
- Puma, Michael, Stephen Bell, and Camilla Heid. 2012. “Third Grade Follow-up to the Head Start Impact Study.” OPRE Report 2012-45. U.S. Department of Health and Human Services. Washington, DC, October.

- Quint, Janet, Pei Zhu, Rekha Balu, Shelley Rappaport, and Micah DeLaurentis. 2015. "Scaling Up the Success for All Model of School Reform." MDRC Report, September.
- Ridley, Matthew and Camille Terrier. 2018. "Fiscal and Education Spillovers from Charter School Expansion." Tech. Rep. SEII Discussion Paper 2018.02, School Effectiveness and Inequality Initiative.
- Rockoff, Jonah. 2004. "The impact of individual teachers on student achievement. Evidence from panel data." *American Economic Review* 94 (2):247–252.
- Ronfeldt, Matthew, Susanna Owens Farmer, Kiel McQueen, and Jason A. Grissom. 2015. "Teacher Collaboration in Instructional Teams and Student Achievement." *American Educational Research Journal* 52 (3):475–514. URL <https://doi.org/10.3102/0002831215585562>.
- Sass, Tim R. 2006. "Charter schools and student achievement in Florida." *Education Finance and Policy* 1 (1):91–122.
- Setren, Elizabeth M. 2016. "Special Education and English Language Learner Students in Boston Charter Schools: Impact and Classification." School Effectiveness & Inequality Initiative Working Paper 2016.06, October.
- Shin, Hyo Jeong, Bruce Fuller, and Luke Dauter. 2017. "Heterogeneous Effects of Charter Schools: Unpacking Family Selection and Achievement Growth in Los Angeles." *Journal of School Choice* 11 (1):60–94. URL <https://doi.org/10.1080/15582159.2016.1238278>.
- Sun, Min, Susanna Loeb, and Jason A. Grissom. 2017. "Building Teacher Teams: Evidence of Positive Spillovers From More Effective Colleagues." *Educational Evaluation and Policy Analysis* 39 (1):104–125. URL <http://journals.sagepub.com.ezproxy.cul.columbia.edu/doi/abs/10.3102/0162373716665698>.
- Taylor, Eric S. 2018. "New Technology and Teacher Productivity." Tech. rep., Harvard University. Unpublished manuscript.
- Thernstrom, Abigail and Stephen Thernstrom. 2003. *No Excuses: Closing the Racial Gap in Learning*. New York: Simon and Schuster.
- Tuttle, Christina Clark, Brian Gill, Philip Gleason, Virginia Knechtel, Ira Nichols-Barrer, and Alexandra Resch. 2013. "KIPP Middle Schools: Impact on Achievement and Other Outcomes." Mathematica Policy Research Report 06441.910, February.
- Tuttle, Christina Clark, Philip Gleason, Virginia Knechtel, Ira Nichols-Barrer, Kevin Booker, Gregory Chojnacki, Thomas Coen, and Goble Lisbeth. 2015. "Understanding the Effect of KIPP as it Scales: Volume I, Impacts on Achievement and Other Outcomes." *Mathematica Policy Research Report* .
- Walters, Christopher R. 2018. "The Demand for Effective Charter Schools." *Journal of Political Economy* 126 (6).
- Winters, Marcus A. 2012. "Measuring the effect of charter schools on public school student achievement in an urban environment: Evidence from New York City." *Economics of Education Review* 31 (2):293–301.

- Ziebarth, Todd and Louann Bierlein Palmer. 2018. "Measuring up to the model: A ranking of state public charter school laws." Tech. rep., National Alliance for Public Charter Schools.
- Zimmer, Ron and Richard Buddin. 2009. "Is charter school competition in California improving the performance of traditional public schools?" *Public Administration Review* 69 (5):831–845.
- Zimmer, Ron, Brian Gill, Kevin Booker, Stephane Lavertu, and Tim R Sass. 2009. *Charter schools in eight states: Effects on achievement, attainment, integration, and competition*. Rand Corporation.

Data Appendix

We use lottery records, student demographic and enrollment data, state standardized test scores, and school personnel files in this article. Lottery records collected from individual schools contain the list of applicants, offer status, and factors that affect an applicant’s lottery odds, including sibling status, disqualifications, late applications, and applying from outside of Boston. The Student Information Management Systems (SIMS) dataset contains enrollment and demographic data for all public school students in Massachusetts. Student standardized test scores come from the state database for the Massachusetts Comprehensive Assessment System (MCAS). The Massachusetts Education Personnel Information Management Systems (EPIMS) database provides school staff information. Next we describe these datasets, the matching process, and sample construction.

Lottery records

Massachusetts legally requires charters to admit students via lottery when more students apply to a charter school than the number of available seats for a given grade. Our paper uses records from charter lotteries conducted between spring 2004 to spring 2013 for 14 charter schools accepting students in 5th or 6th grade. Each of the 14 schools contributes oversubscribed lottery data.¹⁹ Schools vary in the grades they serve and in years of operation. Table A1 lists this information and the years each school contributes to the analysis. We exclude one school that did not provide lottery records (Smith Leadership Academy) and two schools that closed before the charter expansion (Uphams Corner Charter School in 2009 and Fredrick Douglas Charter School in 2005). Lottery data typically includes applicants’ names, dates of birth, and lottery and waitlist offer status. Offers to attend charter schools either occur on the day of the lottery (referred to as *immediate offer*) or after the day of the lottery when students receive offers from the randomly sequenced waitlist as seats become available. In three out of the 65 lotteries in the study, the schools gave all applicants offers or did not give waitlist offers to non-siblings. Four lotteries did not distinguish the timing of the offers so we code the immediate offer variable to equal zero for these cohorts.

The Uncommon Schools/Roxbury Preparatory charter network held a single lottery for its three

¹⁹We do not have Spring 2004 lottery records for Brooke Roslindale, Boston Prep, and Academy of the Pacific Rim or Spring 2005 records for Brooke Roslindale. Brooke Roslindale does not have lotteries in after charter expansion because their elementary school students filled the middle school seat. All other schools and years have oversubscribed lottery data.

campuses in the Spring 2012 and Spring 2013 lotteries. When the school called a student's lottery number, the student could pick from the campuses that still had open seats. Our lottery records show which campus they picked at the time of the lottery. We find the last lottery number for each campus and code all students with better lottery numbers as having offers from that campus.

Uncommon Schools offered seats from the waitlist as they became available for individual campuses. Parents chose to accept or decline waitlist offers for single schools. If they declined, they were taken off the waitlist and would not be considered for seats at the other campuses.

Enrollment and demographics

The SIMS data contains individual level data for students enrolled in public schools in Massachusetts from 2003-2004 through 2013-2014. The data contains snapshots from October and the end of the school year. Each student has only one observation in each time period, except when students switch grades or schools within year. Fields include a unique student identifier, grade level, year, name, date of birth, gender, ethnicity, special education status, limited English proficiency status, free or reduced price lunch status, school attended, suspensions, attendance rates, and days truant.

We code students as charter attendees in a school year if they attended a charter at any point during a year. Students who attend more than one charter school in a year are assigned to the charter they attended the longest. Students who attend more than one traditional public school and no charter schools in a year are assigned to the school they attended the longest. We randomly choose between schools if students have attendance ties between the most attended schools.

Test scores

This paper uses individual student math and English Language Arts (ELA) Massachusetts Comprehensive Assessment System (MCAS) test scores from 2003-2004 through 2013-2014. Massachusetts public school students take the exam each year in grades 5 through 8. Data includes the unique student identifier. We standardize the raw scores to have a mean of zero within subject-grade-year in Boston.

Staff records

The Education Personnel Information Management Systems (EPIMS) contains yearly staff level data for all employees in Massachusetts public schools. We use data collected in October of the

2007-08 through the 2013-14 school years. Data includes job position, school, full time equivalency, date of birth, date of hire for first public school job in Massachusetts, license status, and highly qualified status. We use the full time equivalency of all staff and teachers. If one school has two half time teachers, they are counted as one full time equivalent teacher. A teacher who teaches at multiple schools counts towards the staff statistics at each school.

Matching data

We use applicants' names, date of birth, grade, and year to match their lottery records to the state enrollment data. The applicants who uniquely and exactly match the grade, year, name, and date of birth (if available) in the state records are assigned to the matched unique student id. After this initial match, we strip names in the lottery and enrollment data of spaces, surnames, hyphens, and apostrophes. Unique matches after this cleaning are assigned to the matched unique student id. Then, we use `relink`, a fuzzy matching STATA program, to suggest potential matches for the remaining students. This matches students with slight spelling differences and those who appear in one grade older or younger than the charter application grade. We hand check these suggested matches for accuracy. We search for the remaining unmatched students by hand in the data. Typically this last group contains name truncations, name misspellings, or first and last names in the wrong field.

The matching process assigns 95 percent of applicants to the state administrative records (see Table A3). Students who do not match either enroll in private, parochial, or out-of-state schools, have names and birthdates too common to match, or have spelling errors too extreme to match with confidence. Receiving a charter offer makes students 3.8 more likely to match to the data, as shown in Table A3. As a result, our findings show causal estimates for the set of students who enroll in Massachusetts Public Schools.

We match the enrollment and demographic data to the student test scores using the unique student identifier. Students who attend out of state, private, or parochial schools do not have test score outcomes for their years outside of Massachusetts public schools.

Sample restrictions

We exclude applicants who receive higher or lower preference in the lottery. Late applicants, those who apply to the wrong grade, out-of-area applicants, and siblings fall into these categories

and typically have no variation in offer status. When students have duplicate applications within an individual school's lottery, we keep only one application. If students apply to charter schools in different years, we use only the first application year. We restrict the sample to students with baseline demographics data, excluding students applying from outside of Massachusetts public schools. With these restrictions imposed, the original raw sample of applications narrows from 20,981 to 8,473.

Table A1: Charter Middle Schools in Boston

	Year Opened (1)	Grades (2)	Outcome Years In Analysis (3)
<i>Proven Providers</i>			
Roxbury Preparatory: Mission Hill Campus	1999 - 2000	5 - 8 (12)	2004-05 - 2013-14
Brooke Roslindale	2002 - 03	5 - 8	2006-07 - 2009-10
Excel East Boston	2003 - 04	5 - 9 (12)	2008-09 - 2013-14
MATCH Middle School	2008 - 09	6 - 8	2008-09 - 2013-14
<i>Expansion Charters</i>			
Roxbury Preparatory: Lucy Stone Campus	2011 - 12	5 - 8	2011-12 - 2013-14
Roxbury Preparatory: Dorchester Campus	2012 - 13	5 - 7 (8)	2012-13 - 2013-14
Brooke Mattapan	2011 - 12	5 - 8	2011-12 - 2013-14
Brooke East Boston	2012 - 13	5 - 7 (8)	2012-13 - 2013-14
Excel Orient Heights	2012 - 13	5 - 7 (8)	2012-13 - 2013-14
KIPP	2012 - 13	5 - 7 (8)	2012-13 - 2013-14
UP Academy Boston	2011 - 12	6 - 8	2011-12 - 2013-14
<i>Other Charters</i>			
Academy of the Pacific Rim	1997 - 98	5 - 12	2005-06 - 2013-14
Boston Collegiate	1998 - 99	5 - 12	2004-05 - 2013-14
Boston Prep	2004 - 05	6 - 12	2005-06 - 2013-14
<i>Not Included in Study</i>			
Helen Davis Leadership Academy	2003 - 04	6 - 8	declined to participate
Frederick Douglas Charter	2000 - 01	6 - 10	closed in 2004-05
Uphams Corner Charter	2002 - 03	5 - 8	closed in 2008-09

Notes: This table lists Boston middle school charter schools by school type, opening year, grade levels, and outcome years included in the analysis. Grade levels shown in parentheses indicate planned enrollment grades which were not present at the time of analysis.

Table A2: Lottery Records

Year of application	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	All
Total number of records	341	739	913	1143	1422	1595	1467	4283	4312	4766	20981
Excluding disqualified applications	341	738	911	1135	1404	1594	1444	4273	4305	4760	20905
Excluding late applications	340	738	909	1135	1363	1566	1397	4163	4196	4583	20390
Excluding out of area applications	340	733	900	1123	1353	1548	1379	4094	4071	4513	20054
Excluding siblings	300	677	836	1021	1223	1408	1249	3758	3760	4320	18552
Excluding records not matched to SIMS	266	634	801	1000	1181	1378	1179	3627	3573	4016	17655
Keep only first year of charter application	266	617	770	962	1093	1282	1038	3308	2962	3469	15767
Excluding repeat applications	266	617	770	962	1093	1282	1038	3308	2962	3458	15756
Reshaping to one record per student	265	523	586	760	868	963	812	2055	1715	1900	10447
Has baseline demographics and in Boston at baseline	176	382	437	571	679	722	623	1790	1499	1594	8473

Notes: This table summarizes the sample restrictions imposed for the lottery analysis. Disqualified applications are duplicate records and applications to the wrong grade.

Table A3: Match from Lottery Data to Administrative Data

Lottery Year	Number of Applications (1)	Proportion Matched (2)	Regression of Match on Offer	
			Immediate Offer (3)	Any Offer (4)
2004	268	0.989	-0.006 (0.026)	-0.007 (0.013)
2005	616	0.987	- -	0.002 (0.013)
2006	742	0.991	- -	0.004 (0.016)
2007	924	0.984	0.019** (0.008)	0.034*** (0.013)
2008	1018	0.957	0.042*** (0.013)	0.061*** (0.019)
2009	1106	0.977	0.004 (0.011)	0.011 (0.010)
2010	1041	0.924	0.065*** (0.016)	0.071*** (0.017)
2011	2614	0.954	0.018*** (0.007)	0.025*** (0.007)
2012	2503	0.939	0.001 (0.011)	0.033*** (0.011)
2013	2712	0.902	0.045*** (0.012)	0.078*** (0.015)
All Cohorts	15482	0.949	0.023*** (0.003)	0.038*** (0.004)

Notes: This table summarizes the match from the lottery records to administrative student data. The sample excludes late applicants, siblings, disqualified applicants, duplicate names, and out-of-area applicants. Columns (3) and (4) report coefficients from regressions on a dummy for a successful match on immediate and any charter offer dummies. All regressions control for school-by-year dummies.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A4: Alternative Definition of Proven Provider & Replicate

	Before Charter Expansion			After Charter Expansion			
	Non-Charter Mean (1)	2SLS		Non-Charter Mean (4)	2SLS		
		Proven Providers (2)	Other Charters (3)		Proven Providers (5)	Expansion Charters (6)	Other Charters (7)
Math	0.117	0.337*** (0.043)	0.201*** (0.025)	-0.074	0.314*** (0.087)	0.218** (0.092)	0.207*** (0.044)
N				17395			
English	0.201	0.162*** (0.043)	0.091*** (0.024)	-0.032	0.155* (0.089)	0.202** (0.094)	0.105** (0.044)
N				17316			

Notes: This table reports the main 2SLS results from Table 6, but using alternative charter school type categorizations. In this robustness check, MATCH Middle School, UP Academy Boston, and KIPP Boston are considered other charters.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A5: Covariate Balance

	Before Charter Expansion		After Charter Expansion		
	Proven Providers (1)	Other Charters (2)	Proven Providers (3)	Expansion Schools (4)	Other Charters (5)
Female	0.000 (0.034)	-0.004 (0.028)	-0.005 (0.027)	0.011 (0.027)	0.020 (0.028)
Black	-0.026 (0.032)	0.007 (0.027)	-0.027 (0.027)	-0.025 (0.026)	-0.015 (0.028)
Latino/a	0.027 (0.031)	0.000 (0.022)	-0.001 (0.027)	0.005 (0.026)	-0.010 (0.027)
Asian	-0.014 (0.009)	0.007 (0.008)	0.008 (0.010)	0.010 (0.011)	0.000 (0.009)
White	0.016 (0.011)	-0.003 (0.024)	0.007 (0.010)	0.001 (0.012)	0.018 (0.017)
Subsidized Lunch	0.015 (0.029)	0.010 (0.027)	-0.011 (0.020)	-0.016 (0.019)	-0.016 (0.023)
English Language Learners	-0.005 (0.023)	-0.001 (0.014)	-0.004 (0.027)	-0.039 (0.026)	-0.027 (0.025)
Special Education	-0.005 (0.027)	0.005 (0.022)	0.002 (0.021)	0.013 (0.022)	0.018 (0.022)
Attended charter before applying	0.010 (0.019)	-0.008 (0.020)	-0.015 (0.010)	-0.015* (0.008)	-0.003 (0.014)
Baseline math score	-0.024 (0.071)	-0.022 (0.053)	0.058 (0.050)	-0.033 (0.051)	-0.004 (0.055)
Baseline English score	-0.036 (0.071)	0.000 (0.052)	0.048 (0.053)	0.037 (0.051)	0.011 (0.055)
N (offered)	1009	1309	1466	1825	1142
P-value	0.594	0.891	0.526	0.136	0.979

Notes: This table reports coefficients from regressions of baseline characteristics on charter offers, controlling for lottery risk set indicators. P-values are from tests of the hypothesis that all coefficients are zero.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A6: Attrition

	Before Charter Expansion			After Charter Expansion			
	Non-offered Followup Rate (1)	Offer Differential		Non-offered Followup Rate (4)	Offer Differential		
		Proven Providers (2)	Other Charters (3)		Proven Providers (5)	Expansion Charters (6)	Other Charters (7)
Math	0.834	0.018 (0.018)	0.032** (0.015)	0.869	0.000 (0.015)	0.013 (0.016)	-0.023 (0.018)
N				20102			
English	0.825	0.018 (0.017)	0.034** (0.015)	0.869	0.001 (0.015)	0.011 (0.016)	-0.025 (0.018)
N				20102			

Notes: This table investigates attrition for randomized charter school lottery applicants. Columns (1) and (4) report fractions of follow-up test scores in grades five through eight that are observed for students not offered seats. Columns (2)-(3) and (5)-(7) report coefficients from regressions of a follow-up indicator on a lottery offer indicator (immediate or waitlist) and students not offered seats. Regressions control for lottery risk sets, as well as gender, ethnicity, a female-minority interaction, special education, English language learner, subsidized lunch status, and grade and year indicators. Standard errors are clustered by student.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A7: First Stage Estimates

	Before Charter Expansion				After Charter Expansion					
	Proven Providers		Other Charters		Proven Providers		Expansion Charters		Other Charters	
	Immediate	Waitlist	Immediate	Waitlist	Immediate	Waitlist	Immediate	Waitlist	Immediate	Waitlist
	Offer	Offer	Offer	Offer	Offer	Offer	Offer	Offer	Offer	Offer
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Math	1.304***	1.027***	1.554***	0.984***	0.795***	0.400***	0.659***	0.348***	0.930***	0.853***
	(0.067)	(0.050)	(0.047)	(0.061)	(0.054)	(0.048)	(0.046)	(0.041)	(0.052)	(0.071)
N (Applicants)	1279		1909		2303		2416		2405	
English	1.302***	1.027***	1.556***	0.985***	0.792***	0.398***	0.660***	0.345***	0.930***	0.853***
	(0.067)	(0.052)	(0.047)	(0.061)	(0.054)	(0.048)	(0.046)	(0.040)	(0.052)	(0.071)
N (Applicants)	1277		1911		2307		2420		2412	

Notes: This table displays first stage effects of charter lottery offers on years of enrollment in charter schools. The sample stacks post-lottery test scores in grades five through eight. The endogenous variables are counts of years spent in the different charter types (pre-expansion proven providers, pre-expansion other charters, post-expansion proven providers, expansion schools, and post-expansion other charters). Immediate offer equals one for applicants offered seats on the day of the lottery. Waitlist offer equals one for applicants offered seats from the waitlist. Controls include lottery risk sets, as well as gender, ethnicity, a female-minority interaction, special education, English language learner, subsidized lunch status, and grade and year indicators. Standard errors are clustered by student.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A8: Reduced Form Charter Effects on Test Scores

	Before Charter Expansion		After Charter Expansion		
	Proven Providers (1)	Other Charters (2)	Proven Providers (3)	Expansion Charters (4)	Other Charters (5)
Math	0.386*** (0.047)	0.146*** (0.039)	0.157*** (0.046)	0.119** (0.046)	0.102** (0.051)
English	0.157*** (0.044)	0.095*** (0.036)	0.069 (0.043)	0.093** (0.045)	0.056 (0.048)

Notes: This table shows reduced form estimates of the effects fo charter lottery offers on math and English scores. See Table 6 for detailed regression specification notes.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A9: Ordinary Least Squares Estimates of Charter Effects

	Before Charter Expansion			After Charter Expansion			
	Non-Charter Mean	OLS		Non-Charter Mean	OLS		
		Proven Providers	Other Charters		Proven Providers	Expansion Charters	Other Charters
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Math	0.004	0.355*** (0.010)	0.228*** (0.010)	-0.059	0.299*** (0.011)	0.322*** (0.014)	0.212*** (0.010)
N (students)				31218			
N (scores)				84246			
English	0.009	0.268*** (0.010)	0.088*** (0.011)	-0.032	0.185*** (0.012)	0.161*** (0.013)	0.181*** (0.010)
N (students)				31242			
N (scores)				84290			

Notes: This table reports ordinary least squares (OLS) estimates of the effects of time spent in charter schools on math and English scores for students who attend a school in Boston in the fourth grade. The sample stacks scores in grades five through eight for all Boston students. All regressions control for fourth grade math and English scores, as well as gender, ethnicity, a female-minority interaction, special education, English language learner, subsidized lunch status and grade and year indicators.

*significant at 10%; **significant at 5%; ***significant at 1%

Table A10: Charter School Effects for Subgroups

	Math scores					English scores				
	Before expansion		After expansion			Before expansion		After expansion		
	Proven Providers	Other Charters	Proven Providers	Expansion Charters	Other Charters	Proven Providers	Other Charters	Proven Providers	Expansion Charters	Other Charters
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
English Language Learner	0.288*** (0.088)	-0.194 (0.157)	0.505*** (0.101)	0.284* (0.148)	0.329*** (0.118)	0.165 (0.101)	-0.254* (0.138)	0.334*** (0.108)	0.220 (0.146)	0.233* (0.120)
N (scores)	468	455	1729	1804	1275	468	454	1733	1807	1279
Not English Language Learner	0.330*** (0.040)	0.192*** (0.027)	0.252*** (0.093)	0.334*** (0.082)	0.145** (0.067)	0.127*** (0.038)	0.097*** (0.025)	0.090 (0.097)	0.242*** (0.084)	0.092 (0.064)
N (scores)	3368	5640	2567	2955	3077	3286	5630	2565	2962	3084
Special Education	0.217** (0.103)	0.156** (0.064)	0.242 (0.189)	0.628*** (0.177)	0.180 (0.212)	0.039 (0.117)	0.119* (0.062)	0.130 (0.204)	0.301 (0.202)	0.165 (0.227)
N (scores)	693	1178	823	930	758	683	1171	818	936	763
Not Special Education	0.346*** (0.039)	0.184*** (0.029)	0.407*** (0.073)	0.270*** (0.082)	0.190*** (0.060)	0.158*** (0.036)	0.091*** (0.027)	0.232*** (0.076)	0.221*** (0.080)	0.109* (0.058)
N (scores)	3143	4917	3473	3829	3594	3071	4913	3480	3833	3600
Below-mean baseline score	0.356*** (0.057)	0.239*** (0.043)	0.484*** (0.094)	0.481*** (0.104)	0.181** (0.073)	0.148** (0.068)	0.112** (0.050)	0.324*** (0.108)	0.321*** (0.098)	0.165* (0.087)
N (scores)	1488	2072	2150	2265	1901	1320	1865	1964	2211	1727
Above-mean baseline score	0.343*** (0.035)	0.161*** (0.026)	0.207*** (0.079)	0.280*** (0.072)	0.240*** (0.057)	0.181*** (0.032)	0.080*** (0.023)	0.017 (0.083)	0.180** (0.077)	0.132** (0.060)
N (scores)	2348	4023	2146	2494	2451	2434	4219	2334	2558	2636

Notes: This table reports 2SLS estimates of the effects of charter school attendance on test scores for subgroups of students. The sample stacks post-lottery test scores in grades five through eight. The endogenous variables are counts of years spent in the different charter types. The instruments are immediate and waitlist lottery offer dummies for each school type. Controls include lottery risk sets, as well as gender, ethnicity, a female-minority interaction, special education, English language learner, subsidized lunch status, and grade and year indicators.

*significant at 10%; **significant at 5%; ***significant at 1%