

Discussion of  
Job Mobility Networks  
and Endogenous Labor Markets  
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# Overview

- The paper estimates endogenous labor markets based on worker mobility patterns
- Based on heterogenous stochastic block model (SBM)
  - Firms are in the same market if they tend to send workers to (and receive workers from) similar firms
  - Firms assigned to markets by (approximately) maximizing a joint Poisson likelihood
- Paper derives SBM model from simple model of firm choice

# Plan for Discussion

- A concern: endogenous labor markets are (at best) noisily estimated
  - Estimation errors may be correlated with outcomes
  - Model misspecification
  - Hard optimization problem
- Potential solution: use endogenous labor markets estimated with data from previous periods
  - If assume enough independence over time, may address concerns with estimation error
  - Spoiler: this is already done in both applications!
    - Think this is important part of proposal, and best to do throughout (e.g. for comparisons to benchmark labor markets as well)

# Consistent Estimation?

- Asymptotic results (Zhao et al 2012) imply consistency of SBM ML estimates

- But require

$$\# \text{ of movers per firm} \rightarrow \infty \text{ or } \frac{\# \text{ of movers per firm}}{\log(\# \text{ of firms})} \rightarrow \infty$$

depending on desired result

- $\#$  of movers per firm in data  $\approx 10$ . Are we in asymptopia?
- Without consistency, have to worry about estimated labor markets
  - Concern: same factors may drive both worker moves and outcomes of interest
  - For studying outcomes of ultimate interest, estimated endogenous labor markets may be... endogenous

# Other Concerns

- Consistency results also assume SBM model is right
  - Parametric assumptions +  $k$  distinct local labor markets
  - If only approximate, what happens?
- Estimation of SBM model hard
  - Discrete optimization-  $k^n/k!$  possibilities
  - Consistency results assume have found global max
  - Results in paper use stochastic greedy algorithm. Seems reasonable choice, but we'd need a lot of luck to find global max

# Possible Solution

- Potential solution: use estimates based on lagged mobility
- Suppose we have a panel, and assume  $m$ -dependence
  - Observations whose time indices differ by  $m + 1$  or more are independent
  - Independence across  $t$ :  $m = 0$
- Suppose that for regression with data from  $t$ , use labor markets estimated with data from  $\tau \leq t - m - 1$ 
  - A form of sample splitting
- Under  $m$  dependence, condition on estimates and treat as fixed
  - Once condition, analogous to treatment of local labor markets based on e.g. geographical boundaries

# Using Lagged Estimates

- Advantage: allows estimation errors in labor markets
  - ...but subsequent estimates conditional on estimated labor markets
  - Analogous to how conventional LLM estimates conditional on chosen LLM definition
- Advantage: model agnostic
  - If (when) SBM estimates incorrect, recover projection coefficients in same sense as traditional LLMs with incorrectly specified boundaries
- Disadvantage:  $m$ -dependence is a strong assumption
  - More restrictive on time-dependence than e.g. clustering by firm

# An Alternative Approach

- To take SBM model seriously, rather than using lagged estimates, we could go full Bayes
  - Estimate SBM model for labor markets alongside outcome equations
- Advantage:
  - Do inference on “true” model parameters
  - Automatic summaries of uncertainty
  - Uncertainty in SBM estimates propagated to uncertainty for parameters of interest
- Disadvantages:
  - Depends heavily on model
  - Thanks to joint estimation, labor market estimates may be driven by outcomes of interest, rather than mobility



# Implications for Paper

- Paper already uses lagged data to estimate endogenous labor markets in applications
  - Great!
  - May be worth thinking about how many lags want
- Would be good to use throughout
  - e.g. in comparison of endogenous labor markets to existing alternatives. Two advantages:
    - Mitigates concern about estimation error
    - Shows that good performance carries over to likely use-case

# Conclusion

- Paper makes interesting proposal
- SBM model based on worker mobility seems an appealing way to estimate labor market boundaries
  - ... but introduces concern about estimation error
- Possible solution: use lagged values
  - Already done in applications