

# Macroprudential FX Regulations: Shifting the Snowbanks of FX Vulnerability?

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NBER Conference, Capital Flows, Currency Wars & Monetary Policy  
April 5-6, 2018

# Definitions

## Macroprudential FX Regulations

- › Regulations that discriminate based on the currency denomination of a capital transaction
- › Directed at broader financial system, usually banks
- › Can include some microprudential regulations
- › Not capital controls

## Snowbank



# Motivation

- › **GFC prompted interest in strengthening financial systems & country resilience**
  - Key: macroprudential policy
- › **Rapidly growing body of research & evidence**
  - On direct effects and leakages/spillovers
  - Less attention: macroprudential regulations on foreign currency exposure (FX)
- › **Despite long-standing research on risks related to foreign currency borrowing & mismatch**
  - “Original sin”
  - Increases vulnerability to sudden stops & currency movements
  - Limits ability to use monetary policy

# This Paper (and today)

- › **Assess direct and indirect effects of macroprudential FX regulations**
  - Theoretical framework: 4 testable hypotheses
  - Build rich dataset on FX regulations
  - Direct effects on banks
  - Indirect effects on other sectors
  - Ability to reduce sensitivity to currency movements

# Key Results

- › **Macropru FX regulations accomplish direct goal of reducing FX exposure of banks**
  - Effect is significant and large
- › **A portion of this risk shifts to other sectors of the economy**
  - Effect is significant and meaningful
  - But smaller than reduction in bank FX borrowing
- › **Broader effects on currency sensitivity**
  - Banks: significantly less sensitive to currency movements
  - Corporates & broader economy: smaller impact
- › **“Shifting snowbanks” of vulnerability**
  - Aggregate reduction in FX borrowing
  - Risk shifts outside regulatory perimeter
  - Costs and benefits of shifting risks to other sectors?

# Shifting Snowbanks....



## The Best Way to Clear the Snow Pile at the End of Your Driveway

*Here's how to attack what the municipal snow plow leaves behind*

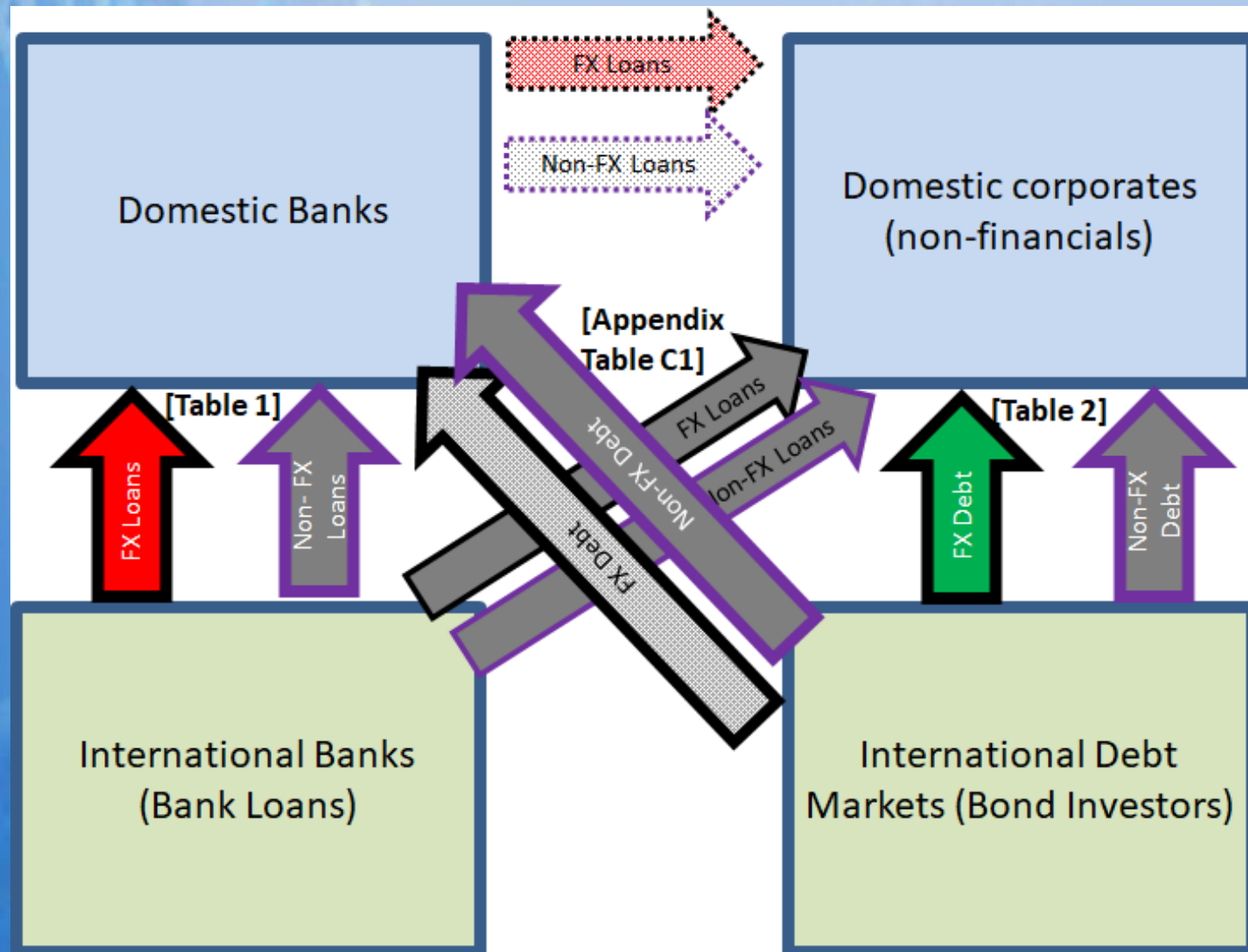
By Mary H.J. Farrell

*Consumer Reports*, December 08, 2017

# Sketch of Model

- › **Framework:** builds on Holmstrom and Tirole (1997)
  - Banks use screening technology to reduce negative impact of asymmetric information
- › **Domestic firms** have private information on their productivity (high, low or 0)
  - Borrow in domestic ( $D$ ) or foreign ( $F$ ) currency
  - Seek funding from lenders: banks (loans) or investors (debt issuance)
- › **Banks** can screen (at a cost) to identify firm's productivity
  - Investors can not screen
- › **Currency risk**
  - Funding in  $F$  is cheaper but subject to FX risk
  - After depreciations, low productivity firms & associated banks default
- › **Macroprudential regulations**
  - Increase cost of funding in FX and lending rate
    - › Banks reduce FX lending
    - › Low quality firms shift borrowing in FX from banks to investors (FX debt issuance)
  - Benefit: reduces bank failures after depreciations
  - Cost: less efficient allocation of FX lending causes TFP ↓

# Model & Empirics Overview





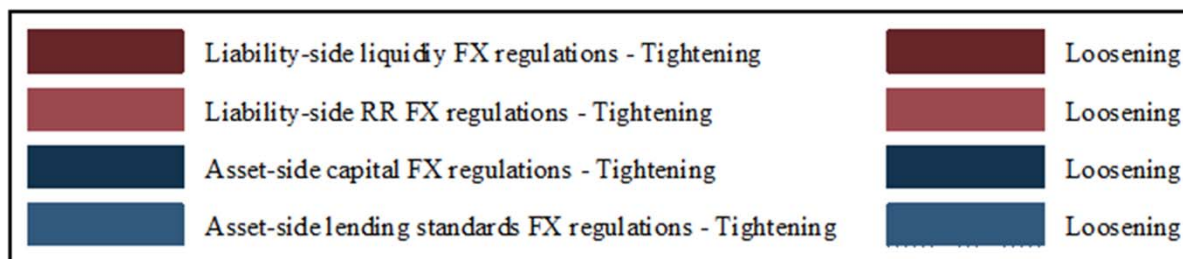
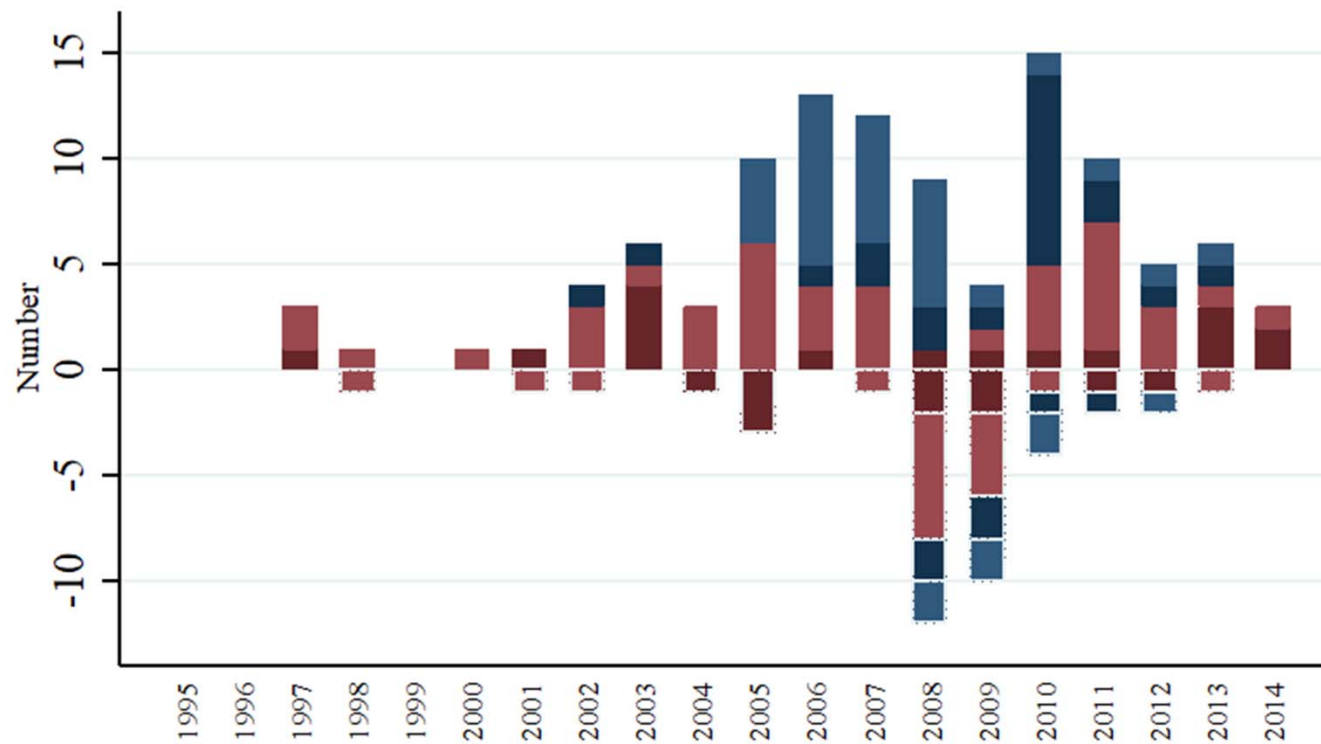
# Key Hypotheses

- › **After an increase in FX regulations:**
  - 1) **banks borrow and lend less in foreign currency** (no change in their borrowing in local currency);
  - 2) **firms shift away from bank borrowing and increase their FX debt issuance** (with no increase in firm and bank non-FX debt issuance);
  - 3) **banks are less exposed to exchange rate movements** (so that their stock returns are less sensitive to exchange rate movements); and
  - 4) **firm exposure to exchange rate movements** (and their sensitivity to the exchange rate) **is less affected**.

# Data

- › **Rich dataset on broad range of macroprudential FX regulations**
  - 48 countries, 1995-2014
  - Excludes reserve-issuing countries & financial centres
  - Documents tightening (+1) and loosening (-1)
- › **Draws from 4 datasets with different coverage and focus:**
  - Shim *et al.* (2013)
  - Vandebussche *et al.* (2015)
  - Cerutti *et al.* (2015)
  - Reinhardt and Sowerbutts (2017)
- › **Key attribute: disaggregation of FX regulations**
  - "Asset-based": aimed at shifting currency composition of lending away from FX (capital regs & lending standards)
  - "Liability-based": aimed at reducing share of FX in funding of domestic banks (reserve requirements & liquidity requirements)

# Changes in FX Regulations



# Estimation

## › Test how FX regulations affect cross-border bank and corporate borrowing

- Build on Forbes and Warnock (2012), Bruno & Shin (2015), Avdjiev et al. (2016)

$$F_{i,t} = \alpha + \sum_{k=0}^3 \beta_1 FXMP_{t-k} + \delta_t + \gamma' X_{i,t-1} + \delta_i + \varepsilon_{i,t}$$

- $F_{i,t}$  : quarterly gross cross-border capital inflows to the respective sector of country  $i$  in quarter  $t$ 
  - *BIS International Banking Statistics or Debt Statistics*
- $FXMP_{t-k}$  : macroprudential FX regulations (+1/0/-1)
- $\delta_t$  : global time effects
- $X_{i,t-1}$  : control variables
  - weight some by financial exposure (Lane and Shambaugh, 2010)
  - includes controls for non-FX macroprudential measures
- $\delta_i$  : country fixed effects and
- Sample period is 1996 Q1– 2014 Q4

# Key Hypotheses

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# Hypothesis #1: Impact on Cross-Border Bank Borrowing

	<b>FX Inflows</b>	<b>FX Share</b>	<b>Non-FX Inflows</b>
<b>FX regulation (t to t-3)</b>	<b>-0.662**</b>	<b>-0.997**</b>	<b>0.0540</b>
<i>p-value</i>	<b>0.0123</b>	<b>0.0104</b>	<b>0.637</b>
Non-FX regulation (t to t-3)	0.222	-0.152	0.150
<i>p-value</i>	0.186	0.450	0.135
Real GDP Growth (t-1)	0.0624***	0.0181	0.0196**
	(0.0165)	(0.0145)	(0.0079)
Volatility of exchange rate (FW, t-1)	-0.1925	0.0778	0.0837**
	(0.1168)	(0.1664)	(0.0329)
IR differential (Changes, FW, t-1)	0.0043	0.0109	-0.0104
	(0.0164)	(0.0612)	(0.0072)
Sovereign Ratings (t-1)	0.0741***	-0.0629*	0.0494***
	(0.0261)	(0.0357)	(0.0173)
Financial Openness (Changes, t-4)	0.4452	0.4567	0.0406
	(0.2910)	(0.7909)	(0.1643)
Time Fixed Effects	Yes	Yes	Yes
Observations	3,381	3,348	3,368
Adj. R-squared	0.090	0.011	0.051
Countries	48	47	48

**Notes:** Dependent variable is estimated exchange rate-adjusted changes in the stock of cross-border loans from international banks to domestic-resident banks, expressed as % of annual GDP. Coefficient on FX regulations are reported as the sum of the quarterly coefficient estimates over 4 quarters, with a p-value instead of standard error. Estimates are panel regressions with country and time fixed effects. Sample period is 1996Q1-2014Q4. Robust standard errors clustered at country level. See notes to Table 1 in paper for more details. Constant is included but not reported. (\*\*\*) p<0.01, \*\* p<0.05, \* p<0.1)

# Cross-check:

## Impact on Cross-Border Loans to **Non-Banks**

	<b>FX Inflows</b>	<b>FX Share</b>	<b>Non-FX Inflows</b>
<b>FX regulation (t to t-3)</b>	<b>0.0748</b>	<b>-0.209</b>	<b>0.00422</b>
<i>p-value</i>	<b>0.721</b>	<b>0.370</b>	<b>0.914</b>
Non-FX regulation (t to t-3)	0.0778	-0.106	0.0140
<i>p-value</i>	0.105	0.500	0.567
Real GDP Growth (t-1)	0.0141*** (0.0032)	-0.0176 (0.0120)	0.0051** (0.0021)
Volatility of exchange rate (FW, t-1)	-0.0110 (0.0305)	0.2827** (0.1238)	-0.0114 (0.0125)
IR differential (Changes, FW, t-1)	-0.0032 (0.0057)	0.0037 (0.0219)	0.0010 (0.0023)
Sovereign Ratings (t-1)	0.0525*** (0.0126)	-0.0620** (0.0260)	0.0119*** (0.0042)
Financial Openness (Changes, t-4)	0.2450 (0.2159)	0.3266 (0.3640)	0.0334 (0.0593)
Time Fixed Effects	Yes	Yes	Yes
Observations	3,381	3,345	3,360
Adj. R-squared	0.118	0.042	0.061
Countries	48	48	48

**Notes:** Dependent variable is estimated exchange rate-adjusted changes in the stock of cross-border loans from international banks to non-banks, expressed as % of annual GDP. Coefficient on FX regulations are reported as the sum of the quarterly coefficient estimates over 4 quarters, with a p-value instead of standard error. Estimates are panel regressions with country and time fixed effects. Sample period is 1996Q1-2014Q4. Robust standard errors clustered at country level. See notes to Table 1 in paper for more details. Constant is included but not reported. (\*\*\*) p<0.01, \*\* p<0.05, \* p<0.1)

# Hypothesis #2: Impact on Corporate Debt Issuance

		<b>FX Inflows</b>	<b>FX Share</b>	<b>Non-FX Inflows</b>
<b>FX regulation (t to t-3)</b>		<b>0.0549**</b>	<b>0.513**</b>	<b>0.00941</b>
	<i>p-value</i>	<b>0.0370</b>	<b>0.0269</b>	<b>0.779</b>
Non-FX regulation (t to t-3)		0.000220	0.0707	-0.00265
	<i>p-value</i>	0.991	0.448	0.584
Real GDP Growth (t-1)		0.0020	-0.0004	-0.0004
		(0.0013)	(0.0085)	(0.0005)
Volatility of exchange rate (FW, t-1)		0.0134	0.0521	-0.0082**
		(0.0107)	(0.0463)	(0.0039)
IR differential (Changes, FW, t-1)		-0.0031*	-0.0171	0.0005
		(0.0016)	(0.0170)	(0.0006)
Sovereign Ratings (t-1)		0.0107	0.0058	-0.0012
		(0.0066)	(0.0148)	(0.0015)
Financial Openness (Changes, t-4)		0.0215	0.3201	-0.0176
		(0.0483)	(0.2246)	(0.0112)
Time Fixed Effects		Yes	Yes	Yes
Observations		3,147	2,728	2,613
Adj. R-squared		0.1	0.039	0.202
Countries		44	44	36

**Notes:** Dependent variable is net issuance of debt securities issued by domestic corporates, expressed as % of annual GDP. Coefficient on FX regulations are reported as the sum of the quarterly coefficient estimates over 4 quarters, with a p-value instead of standard error. Estimates are panel regressions with country and time fixed effects. Sample period is 1996Q1-2014Q4. Robust standard errors clustered at country level. See notes to Table 1 in paper for more details. Constant is included but not reported. (\*\*\*) p<0.01, \*\* p<0.05, \* p<0.1)



# Cross-check: Impact on **Bank** Intl Debt Issuance

		FX Inflows		FX Share		Non-FX Inflows
FX regulation (t to t-3)		-0.110*	✓	-0.255	✓	-0.00833
	<i>p-value</i>	0.0865	✓	0.118	✓	0.885
Non-FX regulation (t to t-3)		0.0301	✓	0.0782	✓	0.0327
	<i>p-value</i>	0.317	✓	0.395	✓	0.275
Real GDP Growth (t-1)		0.0011		0.0160**		-0.0015
		(0.0031)	✓	(0.0070)	✓	(0.0024)
Volatility of exchange rate (FW, t-1)		0.0092	✓	0.0101	✓	0.0505
		(0.0182)	✓	(0.0526)	✓	(0.0353)
IR differential (Changes, FW, t-1)		0.0089	✓	0.0144	✓	-0.0030
		(0.0062)	✓	(0.0126)	✓	(0.0034)
Sovereign Ratings (t-1)		0.0462*	✓	0.0170		0.0175***
		(0.0263)	✓	(0.0180)	✓	(0.0062)
Financial Openness (Changes, t-4)		0.0230	✓	-0.2968	✓	0.1969
		(0.0685)	✓	(0.2011)	✓	(0.1655)
Time Fixed Effects		Yes		Yes		Yes
Observations		3,321	✓	2,619	✓	2,054
Adj. R-squared		0.210		0.016	✓	0.109
Countries		47	✓	45	✓	28

**Notes:** Dependent variable is net issuance of debt securities issued by banks, expressed as % of annual GDP. Coefficient on FX regulations are reported as the sum of the quarterly coefficient estimates over 4 quarters, with a p-value instead of standard error. Estimates are panel regressions with country and time fixed effects. Sample period is 1996Q1-2014Q4. Robust standard errors clustered at country level. See notes to Table 1 in paper for more details. Constant is included but not reported. (\*\*\*) p<0.01, \*\* p<0.05, \* p<0.1)

# Magnitudes

- › **Direct effect of FX regulations:** significant and large reduction in bank cross-border FX borrowing
  - ↓0.5% - 0.7% of GDP over next year
  - Context:
    - › ~1/3 of median bank FX inflows in sample
    - › ~ 50% reduction in FX loans to banks in Brazil & Indonesia
  
- › **Leakage from FX regulations:** significant and moderate increase in corporate FX debt issuance
  - ↑0.05% - 0.06% of GDP over next year
  - Context:
    - › ~10% of median corporate FX debt issuance in sample
    - › ~ 15%-20% increase in FX corporate debt issuance in Brazil & Indonesia
  
- › **Net effect: Aggregate FX borrowing in economy falls** after tighter FX regulations on banks
  - But 10%-16% of aggregate FX exposure shifts from banks to other sectors

# Other Noteworthy Results

- › **Effects of different types of FX regulations**
  - Both asset- and liability-based regulations significantly reduce cross-border bank borrowing
  - Liability-side regulations seem to correspond to greater leakages
    - › Corporate FX debt issuance 3x larger than estimated effect for asset-side regulations
- › **No significant effects of FX regulations on other cross-border capital flows (as expected), suggests results not capturing omitted variables**
  - No increase in bank debt issuance (in FX or local currency)
  - No impact on bank borrowing in non-FX
  - No impact on corporate debt issuance in non-FX
- › **Series of sensitivity tests**

# Key Hypotheses

## › After an increase in FX regulations:

- 1) banks borrow and lend less in foreign currency (no change in their borrowing in local currency);
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- 3) banks are less exposed to exchange rate movements (so that their stock returns are less sensitive to exchange rate movements); and
- 4) firm exposure to exchange rate movements (and their sensitivity to the exchange rate) is less affected.

# Estimation

$$\Delta price_{i,t} = \alpha + \alpha_i + \beta \Delta exrate_{i,t} + \delta cfxm_{i,t} + \mu \Delta exrate_{i,t} \times cfxm_{i,t} + controls_{i,t} + \varepsilon_{i,t},$$

- $\Delta price_{i,t}$ : stock market index return (for financials or broader economy) for country  $i$  in quarter  $t$
- $\Delta exrate_{i,t}$ : growth rate of a financially-weighted exchange rate (+ is appreciation)
- $cfxm_{i,t}$ : FX regulation cumulated over 4 quarters

**Key test: Do FX regulations reduce the sensitivity of the equity indices to exchange rate movements? (is  $\mu < 0$ ?)**

$$\frac{\Delta price_{i,t}}{\Delta exrate_{i,t}} = \beta + \mu cfxm_{i,t}$$

# Hypotheses #3&4: Impact on Sensitivity to ER Movements

	<i>Financial Index</i>	<i>Broad Index</i>	<i>Corporate Proxy</i>
Cum. FX Regulation (t to t-3)	-1.504 (1.298)	-0.629 (1.467)	0.205 (0.981)
Ex. Rate Appreciation (t)	1.459*** (0.224)	1.184*** (0.162)	0.179* (0.101)
FX Regulation X Ex. Rate Apprec. (t)	<b>-0.781***</b> (0.276)	-0.432* (0.240)	0.023 (0.171)
Industry Production Growth (t)	0.086* (0.045)	0.058 (0.044)	0.006 (0.028)
Inflation (t)	-0.144 (0.420)	-0.311 (0.308)	-0.267 (0.198)
Short-Term Interest Rate (t)	-0.278* (0.144)	-0.419** (0.187)	-0.218* (0.111)
Stock Market Turnover Ratio (t)	0.016 (0.021)	0.048*** (0.017)	0.036*** (0.010)
Rule of Law (t)	-4.225 (3.229)	-1.657 (3.375)	1.154 (2.433)
Global Volatility (t)	-10.126*** (0.899)	-9.859*** (0.780)	-3.374*** (0.405)
Country Fixed Effects	Yes	Yes	Yes
Observations	1,093	1,093	1,093
R-squared	0.338	0.392	0.162
Number of Countries	23	23	23

Dependent variable is equity return for financial market index, broad market index, or an estimate of a corporate market index. Clustered standard errors in parentheses (\*\*\*) p<0.01, \*\* p<0.05, \* p<0.1). Constant included but not reported.

# Extensions & Sensitivity

- › **Larger reduction in sensitivity to currency movements from FX regulations for:**
  - Emerging markets
  - Larger currency movements
    - › (<10<sup>th</sup> and > 90<sup>th</sup> percentile)
  
- › Series of sensitivity tests

# Summary

- › **Empirical analysis confirms 4 model predictions for impact of macroprudential FX regulations:**
  - (1) banks borrow less in foreign currency
  - (2) firms shift away from bank borrowing & increase FX debt issuance
  - (3) banks stock returns are less sensitive to currency movements
  - (4) less reduction in sensitivity of corporate equity returns
  
- › **Can achieve broader goal of building bank resilience to ER movements**
  - **But leakages may limit benefits to broader economy**



# Broader Implications

- › Debate on macroprudential regulations vs. capital controls
- › Highlights importance of regulatory perimeter for regulations
- › **Evaluation of macroprudential regulations needs to consider costs and benefits of "shifting snowbank" of risks across sectors**
  - Does a reduction in aggregate FX exposure in banks and broader economy imply reduction in FX risks overall?
  - What are risks of increased exposure in unregulated sectors?

# A Muddy Snowbank



The background is a solid blue color with a repeating pattern of white, stylized evergreen tree branches. The branches are arranged in a way that creates a sense of depth and texture, with some appearing more prominent than others.

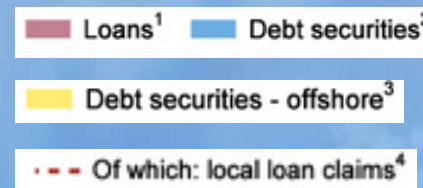
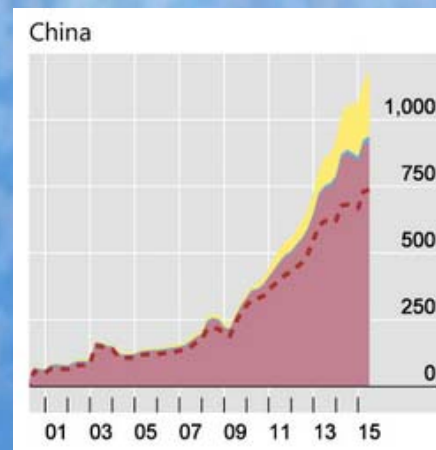
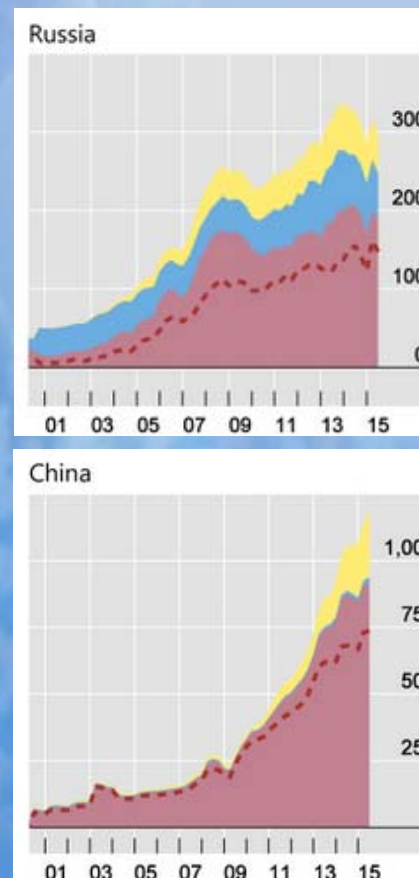
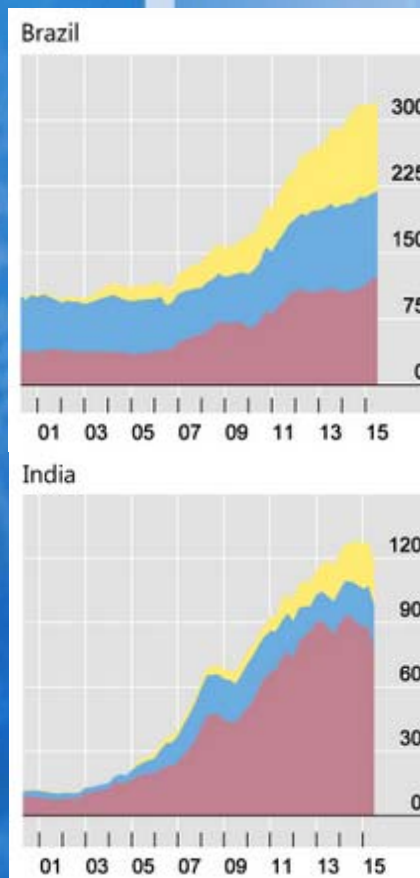
# XTRA

# Example: The BRICs

USD credit to non-bank borrowers (in bn)

## Key Features

- Historically, FX bank lending dominates FX debt issuance
- Local FX lending plays an important role (Russia, China)
- More recently, FX bond issuance starts to increase



Source: McCauley, McGuire and Sushko (2015)