The Macroeconomic Effects of Trade Policy*

C. Erceg A. Prestipino A. Raffo Federal Reserve Board Federal Reserve Board Federal Reserve Board

First version: March 20, 2017. This version: October 26, 2017

Abstract

We study the short-run macroeconomic effects of trade policies that are equivalent in a frictionless economy, namely a uniform increase in import tariffs and export subsidies (IX), a value-added tax increase accompanied by a payroll tax reduction (VP), and a border adjustment of corporate profit taxes (BAT). Using a dynamic New Keynesian open-economy framework, we show that IX and BAT policies are equivalent and tend to boost output and inflation even under flexible exchange rates. Although these policies may have no allocative effects under specific assumptions – as the exchange rate appreciates enough to fully offset the effects on trade prices – we argue that the conditions required for such neutrality are very unlikely to hold in practice (even approximately). Finally, we show that VP policies have substantially different effects than IX or BAT policies under a wide range of assumptions – including about monetary policy and pricesetting – and are likely to be contractionary rather than expansionary for output.

JEL classification: E32, F30, H22 Keywords: Trade Policy, Fiscal Policy, Exchange Rates, Aggregate Supply

^{*}We thank our discussants R. Ossa, M. Cacciatore, N. Traum, F. Di Pace for very insightful comments as well we seminar participants at the Federal Reserve Board, Federal Reserve Bank of Philadelphia, Macroeconomic Meetings of the Federal Reserve System, XXIX Villa Mondragone International Economic Seminar, NBER Summer Institute, ITAM-PENN Macroeconomic Meetings, Melbourne Institute Macroeconomic Policy Meetings, and CEBRA-BOE IFM Annual Meeting. The views in this paper are solely the responsibility of the authors and should not be interpreted as reflecting the views of the Board of Governors of the Federal Reserve System or of any other person associated with the Federal Reserve System.

1 Introduction

There is a longstanding debate about how trade policies can stimulate the macroeconomy. In the context of evaluating the merits of remaining on the gold standard during the early phases of the Great Depression, Keynes (1931) argued that the U.K. could derive a similar degree of stimulus from raising import tariffs and reducing export tariffs as through devaluing the pound against gold. However, Mundell (1961) questioned whether this mercantilist prescription would stimulate demand in economies with floating exchange rates, arguing that for the latter economies "equilibrium in the balance of payments is automatically maintained by variations in the price of foreign exchange".

In this paper, we examine the short-run macroeconomic effects of alternative trade policies in a New Keynesian open-economy framework that builds on contributions by Galì and Monacelli (2005) and Farhi, Gopinath, and Itskhoki (2014). We begin by analyzing how Keynes' proposal of a uniform increase in import tariffs and export subsidies (IX henceforth) would play out under different monetary policy regimes, and then consider alternative tax policies that may also affect traded goods prices even without directly taxing imports or subsidizing exports.

The first key finding of our analysis is that IX policies tend to boost domestic output and inflation *even under flexible exchange rates*. While IX policies clearly stimulate demand under fixed exchange rates – as hypothesized by Keynes and corroborated by Farhi et al. (2014) – our finding that these policies are also stimulative under flexible exchange rates contrasts sharply with the conventional view, in which the exchange rate appreciates enough to fully offset any allocative effects of import and export tariffs on the domestic economy.¹

We highlight that the conditions under which IX policies are "neutral," i.e., have no allocative effects, appear extremely restrictive and hence unlikely to hold in practice. Specifically, neutrality requires that the IX policies are unanticipated, understood as permanent, and do not trigger retaliatory actions by foreign countries; that valuation effects associated with the nominal exchange rate appreciation exactly offset changes in fiscal revenues originating from the policy (i.e., there is no trade in domestic currency denominated assets);

¹See, for instance, the orginal contribution by Lerner (1936), Mundell (1961) and, more recently, Constinut and Werning (2017).

and, finally, that the exchange rate passthrough to import prices is full and immediate (often referred in the literature as producer currency pricing).

We explore the implications of relaxing these conditions for neutrality, and show that the long-run effects of the trade policy actions on the exchange rate play a central role in determining its allocative effects. Using a Markov-switching framework, our paper considers two mechanisms that cause the exchange rate to revert to its initial level in the long-run: first, an eventual abandonment of the policy; and second, retaliation by foreign countries. In both cases, the policy has sizeable stimulative effects. Intuitively, the tariff policies resemble a familiar "IS curve" shock under these conditions: without any change in the domestic real interest rate, the real exchange rate must also remain unchanged, so that the higher tariffs and subsidies show through fully to trade prices, and provide a strong boost to net exports. In contrast, if trade policy actions are expected to last forever and there is no retaliation by other countries – as typically assumed in the literature – the expected long-run exchange rate appreciation puts immediate upward pressure on the exchange rate even without any interest rate rise. This long-run appreciation markedly damps the shift in aggregate demand that would occur at any given interest rate, offsetting it completely in the special case in which the neutrality conditions hold so that output is unaffected.

Our paper also considers how the quantitative effects of IX policies depend on key structural features of the economy, including monetary and exchange rate policies. While the stimulus to output is comparatively larger under fixed exchange rates, these policies provide a sizable boost to output in the near-term even under a standard Taylor rule provided that policymakers "look through" any transient spike in consumer prices. Our Markov-switching framework is helpful in illustrating how beliefs about the persistence of trade policy actions, or about the likelihood of near-term retaliation, influence the size and persistence of the output response. We also show how empirically relevant frictions such as local currency pricing tend to amplify the response of output to IX policies.

We then turn our attention to the analysis of two tax policies that are often considered equivalent to IX. In particular, we first study the effects of an increase in value-added taxes accompanied by a reduction in employer payroll contributions (VP), a policy that has been proposed as a possible way to reproduce the effects of IX and a nominal exchange rate devaluation through an internal fiscal adjustment (see, for example, Farhi et al. (2014)). We also analyze the effects of a border-adjustment of corporate profit taxation (BAT). Borderadjustment of taxes is an issue widely studied in the context of value-added taxation and flexible prices. More recently, several authors, including Auerbach and Holtz-Eakin (2016), Auerbach et al. (2017), have argued that a border adjustment of corporate taxation would be equivalent to VP and thus fully compliant with WTO rules.²

We find that while the import tariffs and export subsidies stimulate GDP, boost inflation, and induce domestic interest rates to rise, a combination of a higher VAT and a rise in the payroll subsidy to employers (VP policy) can easily have contractionary effects on aggregate demand and inflation, at least under a Taylor-style interest rate rule. These contractionary effects of VP are particularly large when the monetary policy reaction function is fairly unresponsive, as occurs if the central bank puts a substantial weight on exchange rate stability.

We discuss two key assumptions responsibile for the contractionary effects of VP. First, we assume that pre-tax prices are sticky, so that VAT increases are immediately passed through to consumer prices. Second, we assume once again that agents perceive some chance the VP policy will be reversed. The upshot of this assumption is that consumers would face a higher real interest rate if policy rates were unchanged and pre-tax goods prices were also unchanged (since households would expect the prices of goods to be lower at some point in the future). Thus, policy rates would have to decline to keep aggregate demand (and hence output) at its pre-shock level, and the exchange rate to depreciate. Since a standard Taylor rule does not provide enough accommodation to stabilize the economy, output contracts and inflation falls, and the contraction is much more severe under an exchange rate peg.

These results may seem surprising in light of Farhi et al. (2014) which show that, under fixed exchange rates, VP provides equivalent stimulus to output and inflation as IX or an exchange rate devaluation. The key reason for the dramatic difference in results is that we assume that consumer prices adjust quickly to the VAT – so prices are sticky in pre-tax

²Relevant contributions on the effects of border adjustment of value-added taxes include Meade (1977), Grossman (1980), and Feldstein and Krugman (1990). For recent analytical and quantitative contributions on the economics of border adjustment of corporate taxation see also Costinot and Werning (2017), Lindé and Pescatori (2017), and Barbiero et al. (2017).

terms – whereas Farhi et al. (2014) assume that consumer prices are sticky inclusive of the VAT. We discuss some evidence in support of our specification that shows that consumer prices tend to increase quickly in response to VAT increases. Nevertheless, rather than viewing this evidence as dispositive in favor of our specification of price-setting, we view our contribution as highlighting the sensitivity of their equivalence results to assumptions about tax passthrough when firm prices cannot be immediately adjusted.

Finally, we also show that in our framework a border adjustment of corporate taxation is equivalent to IX policies, and, as a consequence, differs substantially from VP policies. Intuitively, the BAT eliminates the deductibility of imports from profits, thus acting like a tariff, and exempts exports, thus acting like an export subsidy. Consequently, the BAT in general provides stimulus exactly like IX policies and has no allocative effects only under the fairly extreme assumptions.

The paper is organized as follows. Section 2 describes the model. Section 3 discusses conditions for equivalence of the IX, VP, and BAT policies as well as the macroeconomic effects of such policies. Section 4 concludes.

2 Model

The benchmark economy features a home (H) country and a foreign (F) country. Agents in the economy include households, retailers, producers of intermediate goods, and the government. The next sections describe the optimization problems solved by each agent. Foreign variables are denoted with an asterisk.

2.1 Households

Households in the home country derive utility from a final good consumption (C_t) and disutility from labor (N_t) . Households trade noncontingent nominal bond B_{Ht} and B_{Ft} denominated in the home and foreign currency respectively. The households maximizes expected lifetime utility

$$\mathbb{E}_0 \Sigma_{t=0}^\infty \beta^t U\left(C_t, N_t\right) \tag{1}$$

subject to the budget constraint

$$P_tC_t + B_{Ht} + \varepsilon_t B_{Ft} = R_{t-1}B_{Ht-1} + \varepsilon_t R_{t-1}^* B_{Ft-1} + W_t N_t + \widetilde{\Pi}_t + T_t$$
(2)

where P_t is the consumer price index, R_{t-1} is the domestic nominal interest rate, R_{t-1}^* is the foreign nominal interest rate, ε_t is the nominal exchange rate (defined as the price of one unit of foreign currency in terms of units of home currency), W_t is the wage rate, Π_t is the aggregate profit of the home firms assumed to be owned by the home consumers, T_t is a lump-sum transfer from the government. We assume that the period utility function takes the form

$$U(C,N) = \frac{1}{1-\sigma}C_t^{1-\sigma} - \frac{1}{\eta+1}N_t^{1+\eta}$$
(3)

Optimality requires the standard conditions:

$$N_t^{\eta} C_t^{\sigma} = \frac{W_t}{P_t} \tag{4}$$

$$1 = \beta \mathbb{E}_t \left[\Lambda_{t,t+1} \frac{P_t}{P_{t+1}} R_t \right]$$
(5)

$$1 = \beta \mathbb{E}_t \left[\Lambda_{t,t+1} \frac{P_t}{P_{t+1}} \frac{\varepsilon_{t+1}}{\varepsilon_t} R_t^* \right]$$
(6)

where $\Lambda_{t,t+1} = \left(\frac{C_t}{C_{t+1}}\right)^{\sigma}$ is the real stochastic discount factor of the home household. The corresponding optimality conditions for foreign household holdings of bonds are

$$1 + \chi \left(B_{Ht}^* - \bar{B} \right) = \beta \mathbb{E}_t \left[\Lambda_{t,t+1}^* \frac{P_t^*}{P_{t+1}^*} \frac{\varepsilon_t}{\varepsilon_{t+1}} R_t \right]$$
(7)

$$1 = \beta \mathbb{E}_t \left[\Lambda_{t,t+1}^* \frac{P_t^*}{P_{t+1}^*} R_t^* \right] \tag{8}$$

where $\chi \in \{0, \infty\}$ determines the costs for the foreign household of holding home currency denominated bonds in excess of a given long-run value \bar{B} . Thus, when $\chi = 0$ foreign households can costlessly adjust their holdings of B_{Ht}^* , whereas when $\chi = \infty$ holdings of B_{Ht}^* are fixed at their long-run value at all times (i.e. $B_{Ht}^* = \bar{B}$). These conditions, together with (6), imply the risk-sharing condition

$$\mathbb{E}_{t}\left\{\left[\Lambda_{t,t+1}\frac{Q_{t+1}}{Q_{t}} - \Lambda_{t+1}^{*}\right]\frac{P_{t}^{*}}{P_{t+1}^{*}}\right\} = 0$$
(9)

where Q_t is the real exchange rate expressed as the price of the foreign consumption bundle in home currency relative to the price of the domestic consumption bundle, that is

$$Q_t = \varepsilon_t \frac{P_t^*}{P_t} \tag{10}$$

2.2 Retailers

Competitive home retailers combine home and foreign intermediate goods to produce the final consumption good according to the constant-elasticity-of-substitution (CES) aggregator

$$C_t = \left[\omega_H^{\frac{1}{\theta}} y_{Ht}^{\frac{\theta-1}{\theta}} + (1-\omega_H)^{\frac{1}{\theta}} y_{Ft}^{\frac{\theta-1}{\theta}}\right]^{\frac{\theta}{\theta-1}}$$
(11)

where $\theta \ge 0$ determines the elasticity of substitution between home and foreign intermediates and $\omega_H \in [0.5, 1]$ governs home bias. The home good (y_{Ht}) and the foreign good (y_{Ft}) consist of CES aggregators over home and foreign varieties

$$y_{Ht} = \left[\int_0^1 y_{Ht}\left(i\right)^{\frac{\gamma-1}{\gamma}} di\right]^{\frac{\gamma}{\gamma-1}} \tag{12}$$

$$y_{Ft} = \left[\int_0^1 y_{Ft}\left(i\right)^{\frac{\gamma-1}{\gamma}} di\right]^{\frac{\gamma}{\gamma-1}} \tag{13}$$

Profit for the home retailers are

$$\Pi_t^R = (1 - \tau_t^{\pi}) \left(P_t C_t - P_{Ht} y_{Ht} - P_{Ft} y_{Ft} \right)$$
(14)

where τ_t^{π} is the tax rate on profits. Prices of imported goods, P_{Ft} , are inclusive of tariffs (τ_t^m) .

Given the CES structure of these aggregators, the home and foreign good demand functions are characterized by

$$y_{Ht} = \omega \left[\frac{P_{Ht}}{P_t} \right]^{-\theta} C_t \tag{15}$$

$$y_{Ft} = (1 - \omega) \left[\frac{P_{Ft}}{P_t} \right]^{-\theta} C_t \tag{16}$$

$$y_{Ht}(i) = \left[\frac{P_{Ht}(i)}{P_{Ht}}\right]^{-\gamma} y_{Ht}$$
(17)

$$y_{Ft}(i) = \left[\frac{P_{Ft}(i)}{P_{Ht}}\right]^{-\gamma} y_{Ht}$$
(18)

The home-country price indexes consistent with the CES aggregators are

$$P_t = \left[\omega P_{Ht}^{1-\theta} + (1-\omega) P_{Ft}^{1-\theta}\right]^{\frac{1}{1-\theta}}$$
(19)

$$P_{Ht} = \left[\int_0^1 P_{Ht} (i)^{1-\gamma} di \right]^{\frac{1}{1-\gamma}}$$
(20)

$$P_{Ft} = \left[\int_0^1 P_{Ft} (i)^{1-\gamma} di \right]^{\frac{1}{1-\gamma}}$$
(21)

2.3 Producers

Each country features a continuum $i \in [0, 1]$ of monopolistically-competitive firms that produce different varieties of intermediate goods. Producers use the technology

$$Y_{Ht}\left(i\right) = A_t Z_t(i) N_t^{\alpha}\left(i\right) \tag{22}$$

with $0 < \alpha \leq 1$. A_t is the aggregate country-wide level of technology and $Z_t(i)$ is the idiosyncratic level of technology. Producers use labor N(i) as the only input of production. Total production $Y_{Ht}(i)$ is sold both in the domestic and the foreign market

$$y_{Ht}(i) + y_{Ht}^{*}(i) = Y_{Ht}(i)$$
(23)

Each producer sells the good at a price $P_{Ht}(i)$ in the domestic market. In our benchmark specification with producer currency pricing (PCP), we assume that producers set a lower price of $\frac{P_{Ht}(i)}{(1+\varsigma_t^x)}$ for their exports, where ς_t^x is an export subsidy per dollar of exports.³ Thus, producers receive the same cum-subsidy revenue from selling in either the domestic or foreign market as we assume that changes in the export subsidy pass through fully and immediately

³We later explore the implications of alternative pricing assumptions, such as local currency pricing (LCP).

into export prices. The after-tax profits of firm i may be represented as:

$$\Pi_{t}^{i} = (1 - \tau_{t}^{\pi}) \left[P_{Ht}(i) y_{Ht}(i) + (1 + \varsigma_{t}^{x}) \frac{P_{Ht}(i)}{(1 + \varsigma_{t}^{x})} y_{Ht}^{*}(i) - W_{t} N_{t}(i) \right]$$
(24)
$$(1 - \tau_{t}^{\pi}) \left[P_{Ht}(i) Y_{Ht}(i) - W_{t} N_{t}(i) \right]$$
(25)

$$= (1 - \tau_t^{\pi}) \left[P_{Ht}(i) Y_{Ht}(i) - W_t N_t(i) \right]$$
(25)

where the expression after the second equality highlights that the profits of each firm depend on its total production $Y_{Ht}(i)$, and are invariant to how its sales are distributed between the domestic and foreign market.

Correspondingly, foreign importers of the domestic good pay a price of $P_{Ht}^{*}(i)$ expressed in foreign currency given by:

$$P_{Ht}^{*}(i) = \frac{(1 + \tau_t^{m*})}{\varepsilon_t} \frac{P_{Ht}(i)}{(1 + \varsigma_t^x)}$$
(26)

Thus, the import price faced by foreign consumers rises with a higher foreign tariff, and falls if the home country provides a higher subsidy ς_t^x .

Firms are assumed to set prices in staggered contracts following a Calvo-style timing assumption. Specifically, with probability $(1 - \zeta_P)$ firm *i* receives a signal allowing it to adjust its price and with probability of ζ_P it must leave its price fixed at its previous value of $P_{Ht-1}(i)$. Each firm receiving a signal to reset its price chooses a contract price $\overline{P}_{Ht}(i)$ to maximize the expected present discounted value of profits $(\mathbb{E}_t \sum_{s=t}^{\infty} \zeta_P^{s-t} [\Lambda_{s,t} \Pi_s^i])$ over the period in which it is constrained from adjusting its price, while taking as given its production technology (23) and demand schedule in both the home and foreign market (i.e., equation (17) and its foreign analogue, respectively). The reset price $\overline{P}_{Ht}(i)$ satisfies the usual optimality condition:

$$\mathbb{E}_{t} \Sigma_{s=t}^{\infty} \zeta_{P}^{s-t} \Lambda_{s,t} Y_{Ht}(i) P_{Hs}(1-\tau_{s}^{\pi}) \left[\overline{P}_{Ht}(i) - \frac{\gamma}{\gamma-1} \frac{W_{s}}{\alpha A_{s} Z_{s}(i) N_{s}(i)^{\alpha-1}} \right] = 0 \qquad (27)$$

Intuitively, equation (27) indicates that the contract price $\overline{P}_{Ht}(i)$ is set as a fixed markup over the appropriately discounted measure of firm marginal costs (that takes account the probability the contract price will remain in effect). The definition of the domestic price index (20) and our Calvo-style pricing assumption imply that domestic inflation (π_{Ht}) is linked to the contract price through:

$$\pi_{Ht} = \left[\zeta_P + (1 - \zeta_P) \left(\frac{\bar{P}_{H,t}}{P_{H,t-1}}\right)^{1-\gamma}\right]^{\frac{1}{1-\gamma}}$$
(28)

where domestic inflation (π_{Ht}) depends on future marginal costs through the optimal reset price $\bar{P}_{H,t}$. Combining equations (27) and (28) one obtains the familiar New Keynesian Phillips Curve linking domestic price inflation to current and future marginal costs.

Similarly, foreign firm j sells its good in the foreign market at a price of $P_{Ft}^*(j)$. Foreign firms that are allowed to reset their price choose their contract price $\overline{P}_{Ft}^*(j)$ to imply:

$$\mathbb{E}_{t} \Sigma_{s=t}^{\infty} \zeta_{P}^{*s-t} \Lambda_{s,t}^{*} Y_{Ft}^{*}(j) P_{Fs}^{*}(1-\tau_{s}^{\pi*}) \left[\overline{P}_{Ft}^{*}(j) - \frac{\gamma}{\gamma-1} \frac{W_{s}^{*}}{\alpha A_{s}^{*} Z_{s}^{*}(i)^{*} N_{s}^{*}(j)^{\alpha-1}} \right] = 0.$$
(29)

Given PCP, the price $P_{Ft}(j)$ that home importers pay for the foreign good is

$$P_{Ft}(j) = \frac{(1+\tau_t^m)}{(1+\varsigma_t^{**})} P_{Ft}^*(j)\varepsilon_t$$
(30)

2.4 Government Policy

Fiscal policy in the home and foreign country is characterized by a vector of import taxes and export subsidies

$$s_t = (\tau_t^m, \varsigma_t^x, \tau_t^{m*}, \varsigma_t^{x*}) \tag{31}$$

We assume that $s_t \in S$ is a finite state Markov chain process and Ω is the associated transition probability matrix, with element $\Omega_{i,j}$ indicating the probability to move from state j to state i. For simplicity, here we do not consider changes in corporate profit taxes in our experiments (i.e. $\tau_t^{\pi} = \tau_t^{\pi*} = \overline{\tau}^{\pi}$ for $t \geq 0$).

This specification for fiscal policy in the two countries allows to consider a wide range of policy configurations and dynamics. For instance, a large literature has analyzed the Lerner Symmetry Theorem (Lerner, 1936) establishing conditions under which permanent changes in import tariffs and export subsidies are neutral.⁴ In our framework, these policy changes can be modelled as a unanticipated transition to an absorbing state in which tariffs and subsidies in the home country are permanently higher (or lower) whereas tariffs and subsidies in the foreign country are unchanged. Our formulation is also useful to study the implications of

⁴See McKinnon (1966) and, more recently, Costinot and Werning (2017) and Lindé and Pescatori (2017). The Lerner Symmetry Theorem is also a relevant result for the analysis of neutrality of border tax adjustments, as in Meade (1974), Grossman (1980), and Auerbach et al. (2017).

policy reversals that may occur for a variety of reasons, including electoral cycles. Finally, our formulation offers a tractable and convenient way to analyze how the prospect of future retaliatory actions by foreign governments affect the responses to trade policy actions taken by the home country.⁵

To complete the description of fiscal policy, we assume that the home government balances its budget in every period:

$$\tau_t^m \frac{P_{Ft}}{1 + \tau_t^m} y_{Ft} - \varsigma_t^x \frac{P_{Ht}}{(1 + \varsigma_t^x)} y_{Ht}^* + \frac{\tau_t^\pi}{1 + \tau_t^\pi} \widetilde{\Pi}_t^\pi + T_t^I = T_t$$
(32)

where T_t^I are net international transfers. Monetary policy in the home country follows a Taylor-style interest rate rule:

$$R_t = \frac{1}{\beta} \left(\pi_{Ht} \right)^{\varphi_{\pi}} \left(\tilde{y}_t \right)^{\varphi_y} \left(\tilde{\varepsilon}_t \right)^{\varphi_{\varepsilon}}$$
(33)

64where φ_{π} is the weight on domestic price inflation π_{Ht} , φ_y the weight on the output gap \tilde{y}_t , and φ_{ε} determines how policy rates respond to deviations of the nominal exchange rate from an exchange rate target (i.e. $\tilde{\varepsilon}_t = \frac{\varepsilon_t}{\varepsilon}$).⁶ When $\varphi_{\varepsilon} = 0$, the home interest rate responds exclusively to fluctuations in domestic inflation and output gaps.

3 Equilibrium

Define an initial condition for home holdings of bonds and individual producer prices in the domestic market

$$x_{0} = \left(B_{H-1}R_{-1}, B_{F-1}R_{-1}^{*}, P_{H-1}(i), P_{F-1}^{*}(i)\right)$$

Definition. Given an initial state x_0 , a stochastic process for fiscal policy $\{S, \Omega\}$ and international transfers $\{T_t^I\}$, an equilibrium consists of an allocation $\{C_t, C_t^*, N_t, N_t^*, B_t, B_t^*, Y_{Ht}, Y_{Ft}, Y_{Ft}^*, Y_{Ht}^*\}_{t\geq 0}$, firm-level producer prices $\{P_{Ht}(i), P_{Ft}(i), P_{Ft}^*(i), P_{Ht}^*(i), \bar{P}_{Ht}(i), \bar{P}_{Ft}(i)\}_{t\geq 0}$ and aggregate prices $\{P_t, P_t^*, W_t, W_t^*, R_t, R_t^*, P_{Ht}, P_{Ft}, P_{Ft}^*, P_{Ht}^*, \varepsilon_t, Q_t\}_{t\geq 0}$ such that

 $^{{}^{5}}$ Ossa (2014, 2016) present estimates about the effects of cooperative and noncooperative commercial policies in multi-country and multi-industry general equilibrium models of international trade. Although Ossa is able to characterize the optimal trade policies, his analysis abstracts from dynamic considerations which are the focus of this paper.

⁶See Benigno *et al.* (2007) for a discussion of interest rate rules that maintain a fixed exchange rate.

- Given prices, the allocation solves the maximization problems of households and firms
 (i.e. it satisfies optimality conditions (4) (6) and (15) (16) and the analogous
 conditions in the foreign country);
- Individual producer prices maximize firm profits (i.e. they satisfy conditions (26),(27), and (28) and the analogous conditions in the foreign country);
- 3. Prices clear all markets. Specifically:

Price indexes satisfy (19) - (21) and the analogous conditions hold in the foreign country;

Nominal interest rates are determined according to (33) and an analogous rule in the foreign country;

Labor markets clear:

$$N_t = \int N_t(i) \, di \tag{34}$$

where $N_t(i)$ is firm-level employment demand;

Bond markets clear, so that:

$$\varepsilon_t B_{Ft} - B_{Ht}^* = \varepsilon_t B_{Ft-1} R_{t-1}^* - B_{Ht-1}^* R_{t-1} + N X_t \tag{35}$$

where net exports (NX_t) are defined as

$$NX_{t} = \frac{P_{Ht}^{*}y_{Ht}^{*}}{1 + \tau_{t}^{m*}}\varepsilon_{t} - \frac{P_{Ft}y_{Ft}}{(1 + \tau_{t}^{m})}$$
(36)

4 Macroeconomic Effects of IX Policy

In this section, we study the macroeconomic effects of an increase in import tariffs and export subsidies (IX) in the home country and investigate how these effects depend on the exchange rate regime. We begin by using the flexible price version of our model to provide intuition for how the response of the exchange rate in the long-run plays a critical role in influencing the short-run effects of net exports and output. [In particular, we contrast the case of a permanent unilateral increase in tariffs and subsidies – which causes the exchange rate to appreciate permanently in the long-run – with two alternatives that imply no long-run effects on the exchange rate. These include the case of a reversal of the IX policies by the domestic authorities, and a case in which the domestic policy actions are permanent, but eventually engender foreign retaliation in equal measure.] After using our full model to simulate the effects of IX actions under alternative policy assumptions (including about foreign retaliation), the section concludes by highlighting the very restrictive conditions required to deliver the "Mundellian" result that IX policies have no real effects.

4.1 Parameter Values

The parameters values used in our baseline experiments are listed in Table 1. Given our focus on the transmission mechanism of trade policies, we consider standard values commonly used in the literature.⁷

	Parameter	Value
Discount factor	eta	0.99
Risk aversion	σ	1.00
Frisch elasticity of labor supply	η^{-1}	1.00
Labor share	α	0.36
Price stickiness	ζ_P	0.95
Trade elasticity	heta	1.20
Inflation weight in the rule	$arphi_\pi$	1.25
Output gap weight in the rule	φ_y	0.125
Import share	ω_H	0.15

Table 1. Calibration

4.2 Permanent vs Transitory IX in a Flex-Price Economy

Under floating exchange rates, the allocative effects of IX policies depend critically on their long-run effects on the real exchange rate. Specifically, IX policies may have no effect on net exports and output if the long-run expected appreciation of the real exchange rate is as large as the shift in policy instruments, as recognized in the seminal analysis of Lerner (1936) and

⁷See, for instance, Galì (2008).

Mundell (1961). Conversely, when IX policies exert little or no effect on the real exchange rate in the long run, they tend to be expansionary in the short run.

To illustrate this point, we begin by comparing the case of a (unanticipated) permanent implementation of IX with an alternative scenario in which IX is expected to eventually be reversed. For simplicity, here we restrict our attention to the benchmark economy under flexible prices so that details about monetary policy do not have any bearings on the transmission of these policies.⁸

The top panel of Figure 1 provides a graphical representation of the effects of a permanent IX of size δ (i.e. $\tau^m = \varsigma^x = \delta$) on net exports and the real exchange rate.⁹ The "NX" locus (solid blue line) shows a negative relation between real net exports and the real exchange rate and can be interpreted as the demand for home savings. This schedule is derived from the definition of net exports and the PCP conditions expressed in real terms

$$\frac{P_{Ht}^*}{P_t^*} = \frac{P_{Ht}}{P_t} \frac{1 + \tau_t^{m*}}{1 + \varsigma_t^x} \frac{1}{Q_t}$$
(37)

$$\frac{P_{Ft}}{P_t} = \frac{P_{Ft}^*}{P_t^*} \frac{1 + \tau_t^m}{1 + \varsigma_t^{x*}} Q_t \tag{38}$$

The other key determinant of the real exchange rate and net exports is the supply of savings in the home country (the solid red line). This schedule is derived from the uncovered interest parity condition linking the home real interest rate to the expected appreciation of the domestic currency $\left(\frac{Q_{t+1}}{Q_t}\right)$ and to foreign real interest rates¹⁰

$$\mathbb{E}_t \left\{ \left[\Lambda_{t,t+1} \frac{Q_{t+1}}{Q_t} - \Lambda_{t+1}^* \right] \right\} = 0 \tag{39}$$

The supply of savings schedule slopes upward because – holding constant the foreign real interest rate and real exchange rate level Q_{t+1} expected in the future – an appreciation of

the exchange rate today implies a larger expected depreciation of the home currency (or smaller appreciation), that is, a higher real interest rate and a lower level of desired consumption.

⁸We also assume that $\chi = \infty$ and $B_{Ht}^* = B_{Ht} = 0$, so that all aggregate savings by the home country are invested in foreign currency denominated bonds B_{Ht} .

⁹The figure is derived by solving the model nonlinearly under perfect foresight.

¹⁰For ease of notation, we do not consider the covariance terms involved in the UIP condition.

The implementation of a permanent IX policy shifts the "NX" schedule outward (dashed blue line). A visual inspection of (37) and (38) reveals that, for any given level of the real exchange rate (Q_t) , higher tariffs make imports more expensive while higher subsidies make exports cheaper in the foreign country market. Consequently, home-country households substitute away from the more expensive imports and exports rise, resulting in higher net exports (point A).

The shift in the saving supply schedule (dashed red line) depends on how Q_{t+1} is affected, which can be interpreted – in this simple heuristic framework – as a proxy for the effect on the long-run value of the real exchange rate. In the case of a permanent policy change, long-run balanced trade requires that the real exchange rate will have to appreciate by exactly δ so as to offset the changes in import tariffs and export subsidies, as implied by (37) and (38). For any given level of the current real exchange rate (Q_t) , however, the appreciation of the long-run real exchange rate would translate into a lower real interest rate, and hence lower desired savings exactly when net exports are expanding. Accordingly, the real exchange rate must immediately appreciate to its long-run value to bring the demand and supply of savings into balance. As Mundell recognized (1961), the exchange rate rises enough to fully offset the stimulus to real net exports from the IX policies.

The bottom panel of Figure 1 provides a graphical representation of the effects of a transitory IX. While the initial shift of the "NX" schedule is comparable to the previous case, the transient nature of this experiment has fundamentally different effects on the saving supply schedule. Specifically, agents now expect the "NX" schedule, and hence the real exchange rate, to return to its pre-shock level in the long run. Thus, the inward shifts of the home saving supply schedule is smaller than in the previous case and the new short-run equilibrium – at point E_1 – is essentially determined by the outward shift in the NX schedule. As a consequence, the short-run appreciation of the real exchange only dampens, but does not completely offset, the expansion in net exports.

Taken together, this simple flexible price model is suggestive of two more general points. First, under conditions in which the real exchange rate is expected to appreciate permanently, the impact effect of IX policies on the real exchange rate is likely to be of commensurate magnitude: if not, the real interest rate would fall, reducing desired home savings at the same time that the IX policies were driving up home net exports. This strong "gravitational force" in favor of large immediate appreciation of the real exchange rate – and little response of net exports – is likely to hold across a wide range of models given the nature of the forces driving it, even if the model is not consistent with the full exchange rate offset implied by the simple framework. Second, the effects of IX policies can well be markedly different under conditions in which the real exchange rate eventually reverts to it pre-shock level. In this case, net exports are likely to rise, with the effects on output and domestic inflation depending on monetary policy and other features of the modeling framework, as we will next explore.

4.3 Policy Reversal and Retaliation

We now consider two different international trade policy configurations that imply that the exchange rate effects of a unilateral implementation of IX vanish in the long run. We first consider an unanticipated implementation of the IX policy in the home country that may be subsequently reversed with some probability $1 - \rho$. This assumption captures the possibility that a new government in the future may unwind the trade policy adopted by the incumbent government. In this case, the international trade policy regime belongs to one of two different states, $s_t \in S^T = \{s^{NT}, s^{IX}\}$. In the first state (s^{NT}) no country levies any taxes. In the second state (s^{IX}) , the home country unilaterally raises import tariffs and export subsidies by the same amount δ . Hence, the only non-zero elements of the state s^{IX} are $\tau_t^m = \varsigma_t^x = \delta$.

We assume that the transition probability matrix governing the evolution of s_t is as follows

$$\Omega^T = \begin{bmatrix} 1 & 0\\ 1 - \rho & \rho \end{bmatrix}$$
(40)

The matrix Ω^T implies that implementation of the IX policy is completely unexpected and, conditional on being implemented, it is reversed with probability $(1 - \rho)$.¹¹

Second, we consider the possibility that the implementation of IX in the home country triggers retaliation by the foreign country. We model this environment by assuming that the trade policy regime belongs to one of three different states, $s_t \in S^R = \{s^{NT}, s^{IX}, s^{TW}\}$. The first two states are as described above. In the third state (s^{TW}) , the foreign country

¹¹The special case of $\rho = 1$ represents the typical experiment considered in the literature of a unilateral permanent tax change.

retaliates with a symmetric policy, that is, $\tau_t^m = \varsigma_t^x = \tau_t^{m*} = \varsigma_t^{x*} = \delta$.¹² In this case the transition probability matrix is:

$$\Omega^{R} = \begin{bmatrix} 1 & 0 & 0\\ (1-\pi)(1-\rho) & \rho & \pi(1-\rho)\\ 1-\varphi & 0 & \varphi \end{bmatrix}$$
(41)

The matrix Ω^R implies that the implementation of IX in the home country is either reversed by the home country autonomously with probability $(1 - \pi)(1 - \rho)$, or it triggers a retaliation by the foreign country with probability $\pi (1 - \rho)$. Once the foreign country retaliates, the economy transitions back to a no-tax regime with probability $1 - \varphi$, while with probability φ it remains in the trade war regime. Notice that we are assuming that the foreign country does not autonomously abandon its retaliatory policies so that a trade war can only be reversed by a coordinated reversal of policies in both countries. Equivalently, a unilateral IX implementation is unanticipated both from the no-policy state s^{NT} and from the trade-war state s^{TW} .

Under our assumption of symmetric retaliatory response, the distance between the equilibrium allocation under retaliation and the equilibrium allocation with policy reversal can be summarized by the economic effects of two offsetting international transfers, as formalized below.

Lemma 1 A unilateral implementation of IX with policy reversal, i.e. s_t governed by $\{S^T, \Omega^T\}$, implements the same equilibrium allocation as a unilateral implementation that triggers retaliation, i.e. s_t governed by $\{S^R, \Omega^R\}$, coupled with international transfers that satisfy:

$$T_{t_1}^I = -\frac{\delta}{1+\delta} \left[B_{f,t_1-1} \frac{R_{t_1-1}^*}{\pi_{t_1}^*} \varepsilon_{t_1} - B_{ht_1-1} \frac{R_{t_1-1}}{\pi_{t_1}} \right]$$
$$T_{t_2}^I = \delta \left[B_{f,t_2-1} \frac{R_{t_2-1}^*}{\pi_{t_2}^*} \varepsilon_{t_2} - B_{ht_2-1} \frac{R_{t_2-1}}{\pi_{t_2}} \right]$$

where t_1 is the first time the economy transits to the retaliation state s^{TW} and $t_2 > t_1$ is the first time it leaves the retaliation state s^{TW} .

¹²For simplicity we restrict our analysis to symmetric retaliatory actions by the foreign government. We also experimented with departures from this assumption (e.g. foreign government imposes a tariff only) and results are available upon request.

Proof. See Appendix.

The intuition of this lemma can be easily understood by considering the special case of a permanent transition to a trade war regime starting from balanced trade. In this case, $T_{t_1}^I = 0$ and $T_{t_2}^I$ never occurs. The effects of the trade war can then be analyzed by considering the laws of one price in the home and foreign country

$$\frac{P_{Ht}^*}{P_t^*} = \frac{P_{Ht}}{P_t} \frac{1 + \tau_t^{m*}}{1 + \varsigma_t^x} \frac{1}{Q_t}$$
(42)

$$\frac{P_{Ft}}{P_t} = \frac{P_{Ft}^*}{P_t^*} \frac{1 + \tau_t^m}{1 + \varsigma_t^{**}} Q_t \tag{43}$$

Under symmetric retaliation,

$$\frac{1+\tau_t^{m*}}{1+\varsigma_t^x} = \frac{1+\tau_t^m}{1+\varsigma_t^{m*}} = 1 \tag{44}$$

so that the net export schedules are unaffected and the equilibrium allocations coincide exactly.

When the home country has a positive net foreign asset position after a transition to s^{NT} at time t, however, an implementation of IX will generate fiscal revenues. Given its positive net foreign asset position, the home country will expect to run trade deficits in the future so that tariff revenues will exceed export subsidies. Symmetrically, the foreign economy will suffer losses from its implementation of IX. Consequently, a transfer of resources that corrects this international wealth redistribution is needed to implement the same allocation under policy reversal and retaliation.¹³

The important takeaway from Lemma 1 is that for reasonable levels of net foreign assets, the difference between the economic effects of retaliation and policy reversal is tiny. This is because the size of the two offsetting one-time transfers, $T_{t_1}^I$ and $T_{t_2}^I$, is given by a percentage $\frac{\delta}{1+\delta}$ of net foreign assets which, under reasonable calibrations, account for only a very small portion of countries total wealth. Assuming a net foreign asset position of around 40 percent and annual GDP of about 4 percent of wealth, the size of each transfer turns out to be in the order of magnitude of $\delta * .4 * .04$, resulting in second order effects on the allocation.

In what follows we will focus on the case in which the real exchange rate reversal is a consequence of retaliatory behavior by the foreign economy. That is we consider a special

 $^{^{13}}$ We develop this argument further below in section 4.3.2.

case of $\{S^R, \Omega^R\}$ in which $\pi = 1$ and $\varphi = \rho$.

$$\Omega^{R} = \begin{bmatrix} 1 & 0 & 0 \\ 0 & \rho & (1-\rho) \\ 1-\rho & 0 & \rho \end{bmatrix}$$
(45)

As explained above, any choice of π and φ would yield almost identical predictions for the effects of IX. Our focus on this specific policy configuration is only guided by the fact that we regard future retaliatory behavior to be a very plausible mechanism to deliver exchange rate reversal.

4.3.1 IX policy with retaliation

We now turn to the effects of an IX policy implementation that triggers retaliation abroad, as captured by $\{S^R, \Omega^R\}$. Figure 2 shows the response of the real exchange rate, net exports, and domestic output in the home country to a uniform increase in import tariffs and export subsidies of 10 percentage points under a flexible exchange rate regime. The solid line shows the response under an expected retaliation lag of five years ($\rho = .95$) while the dotted line portrays the response under a permanent unilateral IX policy ($\rho = 1$). For simplicity, and without loss of generality, the no-tax state is assumed to be absorbing ($\pi = 0$) in both cases so that the initial transition is an unexpected shock.

The figure illustrates the key role played by the long run behavior of the exchange rate that we described above. When the unilateral implementation of IX is permanent, agents expect the real exchange to remain appreciated forever. Hence, the upward shift of the saving supply perfectly offsets the increase in the net export schedule and the nominal exchange rate needs to jump immediately to its long-run value. The only effect of IX is a permanent appreciation of the real exchange rate.

When we consider the possibility that the foreign country can retaliate, however, the IX policy affects the allocation in the short run. Agents anticipate that the foreign government will eventually implement its own IX policy, pushing both countries to the initial steady state of no taxes. Thus, the saving effect in the home country will not completely offset the trade effect and net exports will increase. The appreciation of the exchange rate will only attenuate the mercantilist element of the IX policy but will not prevent an increase in net exports and a short-run expansion in domestic output.]

Our previous discussion did not rely on any assumption about monetary policy or price stickiness. Here we compare our benchmark economy with sticky prices and flexible exchange rates with two extreme cases, specifically a flexible price economy and an economy with sticky prices under a fixed exchange rate regime, in order to shed some light on the direction of these effects. As shown in the top row of Figure 4, any transitory IX policy will stimulate net exports irrespective of whether prices are sticky or flexible and whether the exchange rate is pegged or free to float. Nonetheless, different specifications of these details will affect the quantitative response of aggregate demand, prices, and interest rates.

Starting with the benchmark economy with sticky prices (blue lines), higher tariffs raise the price of domestic imports and induce consumers to switch away from imported goods and towards home-produced goods. Consumer price inflation jumps because of the pass-through of tariffs into prices, but firms in the home country are unable to raise their prices in response to demand switching of home consumers. The nominal interest rate rises and restrains the relative increase in the demand of domestic goods, leaving consumption of the home good essentially unaffected. The moderate rise in domestic prices together with the increase in the real exchange rate translate into a decrease in export prices and a boom in exports and output. The IX policy has stimulative effect in home country by diverting global demand towards home varieties and, as a consequence, negative spillovers to the foreign country. Foreign output decreases and lower export prices in the home country push foreign inflation down, calling for lower interest rates.

In the flexible price economy (red lines), the expenditure switching effect of IX away from foreign goods and towards home-produced goods is met with an immediate increase in prices of home goods. As a result, policy rates increase more than in the benchmark economy depressing domestic demand for the home good, which actually falls in this case. The home output increase is thus smaller than in the benchmark economy as it is only supported by higher exports.

Finally, when the home exchange rate is pegged (yellow lines), nominal interest rates actually decrease since the negative spillovers of IX to the foreign economy typically require lower policy rates. In this case, firms' inability to raise prices is coupled with a monetary policy that imports the expansionary stance of the foreign economy in order to keep nominal rates fixed. As a result, the appreciation of the real exchange rate is much smaller, as both prices and nominal exchange rates are not allowed to vary flexibly, and the home economy experiences a larger boom in both domestic consumption of the home good and domestic exports.

In sum, unilateral IX policies tend to appreciate the exchange rate, boost net exports, and increase domestic production. These effects do not depend on assumptions about pricing or the exchange rate regime. IX policies have negative spillovers to foreign output and inflation.

4.3.2 Neutrality of IX: a very fragile result

In the sections above we discussed how the prospect of retaliatory behavior by foreign economies can result in substantial stimulative effects of IX at home. For pedagogical purposes we conducted our analysis under a set of assumptions that ensured that, absent the prospect of retaliation, IX would have no allocative effects. While we regard the assumption of eventual retaliation as a highly plausible scenario in the case of a unilateral implementation of IX, there are other important departures from our baseline assumptions that will also break the neutrality result.

The purpose of this section is twofold. First, we spell out the assumptions that are needed in order to obtain neutrality in the absence of retaliatory prospects or policy reversal. Second, we study the effect of relaxing the other conditions that are needed to obtain neutrality. Overall, we conclude that while the exact neutrality result requires very specific assumptions, the prediction of small effects of a permanent implementation of IX that does not trigger retaliation is rather robust.

Proposition 1. Let $x_0 = (B^*_{H-1}R_{-1}, B_{F-1}R^*_{-1}, P_{H-1}(i), P^*_{F-1}(i), s^0)$ be the initial condition. In an economy with flexible exchange rates, a unilateral implementation of IX of size δ has no allocative effect if

- 1. It is unanticipated, permanent, and there is no probability of retaliation;
- 2. Foreign holdings of home currency are always zero: $B_{H-1}^* = 0 = \overline{B}$ and $\chi = \infty$;
- 3. Export prices are set in producer currency (PCP) or prices are flexible

Appendix B contains a formal proof of proposition 1. Here we describe the basic intuition behind this result in the special case in which at time 0 a unilateral IX policy is implemented and only the home country actively uses trade policy instruments (i.e. $\tau_t^{m*} = \varsigma_t^{x*} = 0$).

Neutrality to a policy change requires that relative prices must remain unchanged. Under PCP, export prices satisfy the law of one price (for convenience, in real terms)

$$\frac{P_{Ht}^*}{P_t^*} = \frac{P_{Ht}}{P_t} \frac{1}{(1+\varsigma_t^x) Q_t}$$
(46)

$$\frac{P_{Ft}}{P_t} = \frac{P_{Ft}^*}{P_t^*} \left(1 + \tau_t^m\right) Q_t \tag{47}$$

Equations (46) and (47) imply that relative prices remain unchanged only if a δ increase in import tariffs and export subsidies causes an exchange rate appreciation of the same exact size. Let $Q_t(\delta)$ denote the real exchange rate under an IX policy of size δ , neutrality then requires

$$\frac{1}{Q_t\left(\delta\right)} = \frac{1}{Q_t\left(0\right)}\left(1+\delta\right) \tag{48}$$

At this point we have to check that this appreciation of the exchange rate does not imply violations in other equilibrium conditions. Changes in the real exchange rate affect directly the two optimality conditions for holdings of foreign currency denominated bonds, (6) and (7), and the equilibrium in the balance of payments.

Equations (6) and (7) are unaffected if, and only if, condition 1 is satisfied: since optimal holdings of foreign currency denominated bonds depend on future exchange rate appreciation, a permanent appreciation of the real exchange rate does not affect demand schedules. That is, under condition 1, equation (48) implies $\frac{Q_{t+1}(\delta)}{Q_t(\delta)} = \frac{Q_{t+1}(0)(1+\delta)}{Q_t(0)(1+\delta)}$.

As for the balance of payment, we can rewrite equation (??) in (foreign good) real terms and, using condition 2, obtain

$$\frac{B_{Ft}}{P_t^*} = \frac{B_{Ft-1}}{P_{t-1}^*} \frac{R_{t-1}^*}{\pi_t^*} + \frac{P_{Ht}^*}{P_t^*} y_{Ht}^* - \frac{P_{Ft}}{P_t} \frac{y_{Ft}}{(1+\tau_t^m) Q_t(\tau_t^m)}$$
(49)

Equation (49) shows that aggregate home savings in foreign bonds are also unaffected under (48). Therefore, , the original allocation is still an equilibrium after the implementation of IX.

It might seem surprising that the home household is keeping consumption, C_t , unchanged while the value of its savings in the foreign market, $Q_t \frac{B_{Ft}}{P_t^*}$, declines with the real exchange rate appreciation. The reason for this result is that, under condition 1, IX induces two perfectly offsetting changes in two different components of households wealth. On the one hand, the real exchange rate appreciation decreases the value of home holdings of foreign bonds, thus generating losses of size

$$[Q_t(\delta) - Q_t(0)] \frac{B_{Ft-1}}{P_{t-1}^*} \frac{R_{t-1}^*}{\pi_t^*} = -\frac{\delta}{1+\delta} Q_t(0) \frac{B_{Ft-1}}{P_{t-1}^*} \frac{R_{t-1}^*}{\pi_t^*}$$
(50)

On the other hand the IX policy generates fiscal revenues whenever the home country has a trade deficit since in this case revenues from tariffs exceed subsidies to exporters. The wealth increase associated to these fiscal revenues is given by

$$E_{t} \sum_{i \ge 0} \left(\prod_{j=1}^{i} \frac{1}{R_{t+j}^{A}} \right) \frac{\tau_{t+i}^{m}}{1 + \tau_{t+i}^{m}} \left(p_{ft+i} y_{ft+i} - Q_{t+i} \left(0 \right) p_{ht+i}^{*} y_{ht+i}^{*} \right) = \frac{\delta}{1 + \delta} NFA_{t}$$
(51)

which in the case of a permanent unilateral IX policy, $\tau_{t+i}^m = \delta$, is proportional to the present discounted value of future trade deficits. As equation (51) indicates, in equilibrium the present discounted value of future trade deficits is exactly equal to the initial net foreign asset position.

Under condition 2, the net foreign asset position is just given by foreign bond holdings $Q_t \frac{B_{Ft-1}}{P_{t-1}^*} \frac{R_{t-1}^*}{\pi_t^*}$, which implies that the increase in home wealth through higher fiscal revenues exactly offsets the decline in wealth induced by losses on foreign holdings

$$-\left[Q_{t}\left(\delta\right)-Q_{t}\left(0\right)\right]\frac{B_{Ft-1}}{P_{t-1}^{*}}\frac{R_{t-1}^{*}}{\pi_{t}^{*}}=\frac{\delta}{1+\delta}NFA_{t}$$

leaving consumption unchanged.

The argument above also shows why condition 2 of no foreign holdings of home currency denominated bonds is necessary for neutrality. When $B^*_{Ht-1} > 0$ net foreign assets are given by

$$NFA_t = Q_t \frac{B_{Ft-1}}{P_{t-1}^*} \frac{R_{t-1}^*}{\pi_t^*} - \frac{B_{Ht-1}^*}{P_{t-1}} \frac{R_{t-1}}{\pi_t}$$

which implies that the sensitivity of home households wealth to a real exchange rate appreciation through its effect on net foreign assets is bigger than the level of net foreign assets, i.e. the home country has a leveraged exposure to foreign exchange rate variations. In this case

$$-\left[Q_{t}\left(\delta\right)-Q_{t}\left(0\right)\right]\frac{B_{Ft-1}}{P_{t-1}^{*}}\frac{R_{t-1}^{*}}{\pi_{t}^{*}} > \frac{\delta}{1+\delta}NFA_{t}$$

Therefore, given an unchanged path for future trade deficits, an exchange rate appreciation of the same size of the policy, i.e. as in (48), would induce a decrease in home households wealth as the increase in fiscal revenues is not enough to offset capital losses on holdings of foreign bonds. This negative wealth effects on home households induces them to decrease their saving supply so that in equilibrium the exchange rate appreciates by less and the the trade balance increases.

These effects are portrayed in Figure 4 that shows the response of the economy to a permanent unilateral implementation of IX when condition 2 is not satisfied. In particular we assume that in the initial state trade is balanced but countries hold offsetting position in domestic and foreign currency denominated bonds, i.e. $B_{F_{-1}} = B^*_{H_{-1}} > 0$. In the simulation we set $B^*_{H_{-1}}$ to two times the value of annual GDP. For comparison we also plot the response of our baseline economy. As explained above, positive foreign holdings of home currency denominated bonds results in a shifting in of home saving supply schedule. This dampens the long run effects on the exchange rate and results in a permanent increase in the trade balance at home that is enough to pay interests on its negative net foreign asset position.

Finally, to understand the effects of relaxing condition 3 we also study the effects of a permanent IX policy under the assumption of LCP pricing. Notice that, even though the allocation is unchanged under conditions 1-3, foreign producers are immediately reducing the home currency price they charge on home imports, $\frac{P_{ft}}{1+\tau_t^m}$ However, when firms cannot flexibly adjust the foreign currency price of their exports in response to variations in exchange rates and taxes, foreign exporters will only gradually reduce their prices so consumer prices of home imports will initially spike causing a large increase in import prices and an overshooting of the real exchange rate as the home bundle becomes temporarily more expensive. This movement in relative prices implies that in the short run the home economy experiences a boom in output mostly driven by an increase in domestic demand of the home produced good, as home retailers switch away from more expensive foreign inputs. Exports also increase on impact since the exchange rate rises by more than export subsidies, domestic exporters would also like to increase their prices but their inability to immediately do so results in a temporary increase in exports.

5 Equivalence and Neutrality of IX, BAT, and VP Policies

In Section 4, we analyzed the stimulative effects of IX policies with an emphasis on policy reversal and retaliation as sources of partial exchange rate offset. Here we turn our attention to the relation between IX policies and other government policies often considered as having the same macroeconomic effects of IX, specifically a fiscal devaluation implemented through VAT-cum-Payroll subsidy (VP) and a border adjustment of corporate taxation (BAT).

The equivalence between IX and VP policies for countries in a fixed exchange rate regime appears to be a consolidated result among both practitioners and academics. The main intuition for this rsult is that increases in VAT rates affect traded prices exactly as increases in import tariffs and export subsidies after taking into account that a commensurate payroll subsidy compensates domestic firms for the adverse effects of higher VAT rates. Consequently, VP might be expected to generate the same expansionary effects as IX when a country pegs its exchange rate. In light of this argument, some governments have attempted to provide macroeconomic stimulus by implementing these forms of fiscal devaluations, including the governments of Germany (2006), France (2012), and Portugal in the context of the 2011-2014 EU-IMF Economic Stabilization Program. From a theoretical perspective, Farhi et al. (2014) provide exact conditions under which VP is not only equivalent to IX, but it also implements the same allocation of an exchange rate devaluation when a country adheres to a fixed exchange rate regime or a currency union. A number of quantitative and empirical papers have also produced estimates of the pro-competitive effects of fiscal devaluations, including Lipińska and Von Thadden (2012), de Mooij and Keen (2012), Franco (2013), and Gomes et al. (2016).

The equivalence between IX and BAT has been established since Lerner (1936) and reaffirmed, more recently, in Meade (1977), Grossman (1980), and Feldstein and Krugman (1990). Interestingly, much of this literature focused on the *neutrality* of BAT in the context of static trade models with flexible prices. Not surprisingly, then, the recent discussion on reforms of the U.S. corporate tax system has seen an intense debate on the domestic and international effects of a shift towards border-adjusted corporate taxation, including its compatibility with WTO rules.¹⁴ An important thesis of the proponents of the BAT is that, despite its equivalence with an import tariff and an export subsidy, the value of the dollar would immediately jump by exactly the necessary magnitude to offset any effect of trade.

In this section, we use our framework to study the relation among these three policies and provide conditions for exact neutrality and equivalence among them. We show that, generically, IX and BAT are equivalent whereas VP is not. The latter result hinges on the insight that the incidence of value-added taxes depends critically on the formulation of nominal rigidities, a result reminiscent of Poterba et al. (1986). Conditions for neutrality of the three policies appear very restrictive.

5.1 BAT and VP in the Benchmark Economy

We first present the description of the benchmark model expanded to include VP and BAT tax instruments. For simplicity, we focus on the key equations affected by these policies.

Retailers. Profit for the home retailers are

$$\Pi_t^R = (1 - \tau_t^v) \left(1 - \tau_t^\pi\right) \left[P_t C_t - P_{Ht} y_{Ht} - \frac{P_{Ft}}{(1 - \tau_t^\pi B A T_t)} y_{Ft} \right]$$
(52)

where τ_t^v is the value-added tax rate, τ_t^{π} is the tax rate on profits, and $BAT_t \in \{0, 1\}$ indicates whether profit taxes are adjusted at the border or not. The border adjustment implies that the cost of imported goods (y_{Ft}) cannot be deducted from profits. Prices are inclusive of value-added taxes and, in the case of imported goods, are also inclusive of home tariffs (τ_t^m) .

Given the CES structure of the aggregators (11), (12), and (13), the foreign good demand takes the form

$$y_{Ft} = (1 - \omega) \left[\frac{P_{Ft}}{(1 - \tau_t^{\pi} BAT_t) P_t} \right]^{-\theta} C_t$$
(53)

and the home-country consumer price index consistent with the CES aggregators is

$$P_t = \left[\omega P_{Ht}^{1-\theta} + (1-\omega) \left(\frac{P_{Ft}}{1-\tau_t^{\pi} BAT_t}\right)^{1-\theta}\right]^{\frac{1}{1-\theta}}$$
(54)

 $^{^{14}}$ See, for example, Auerbach et al. (2017).

Producers. After tax profits of firm i are

$$\Pi_t^i = (1 - \tau_t^{\pi}) \left[(1 - \tau_t^v) P_{Ht}(i) y_{Ht}(i) + \frac{(1 + \varsigma_t^x)}{(1 + \tau_t^{m^*})} \frac{P_{Ht}^*(i) y_{Ht}^*(i)}{(1 - \tau_t^{\pi} BAT_t)} - (1 - \varsigma_t^v) W_t N_t(i) \right]$$
(55)

where ς_t^v is a payroll subsidy and $\tau_t^{m^*}$ are import tariffs levied in the foreign economy. Expression (55) indicates that export sales are excluded from the definition of profits when the corporate profit tax is adjusted at the border. Similarly, export sales are not subject to the VAT.

Firm *i* sets prices as in Calvo (1986) so that, in any given period, it can adjust its price with probability $(1 - \zeta_P)$ and maintains the same price as in the previous period with probability ζ_P . We assume that, absent any price adjustment by the firm, changes in VAT rates are fully passed through to the retailers and, as a consequence, consumers. Therefore, firm *i*'s domestic price inclusive of VAT evolves according to:

$$P_{Ht}(i) = \begin{cases} \overline{P}_{Ht}(i) & \text{w/prob} (1 - \zeta_P) \\ \\ P_{Ht-1}(i) \frac{(1 - \tau_{t-1}^v)}{(1 - \tau_t^v)} & \text{w/prob} \zeta_P \end{cases}$$
(56)

where ς_t^v is a payroll subsidy, ς_t^x is the export subsidy, and $\tau_t^{m^*}$ are import tariffs levied in the foreign economy. In our benchmark specification, we assume that firms set export prices in their domestic currency (PCP).¹⁵ Hence, the price in foreign currency of exported goods $P_{Ht}^*(i)$ adjusts in order to equalize net unit revenues across markets¹⁶:

$$P_{Ht}^{*}(i) = \frac{\left(1 + \tau_{t}^{m^{*}}\right)\left(1 - \tau_{t}^{\pi}BAT_{t}\right)\left(1 - \tau_{t}^{v}\right)}{\left(1 + \varsigma_{t}^{x}\right)}\frac{P_{Ht}(i)}{\varepsilon_{t}}$$
(57)

Firm *i* chooses a reset price, $\overline{P}_{Ht}(i)$, to maximize the expected present discounted value of profits conditional on no price change $(\mathbb{E}_t \sum_{s=t}^{\infty} \zeta_P^{s-t} [\Lambda_{s,t} \Pi_s^i])$ subject to its production technology (23), the evolution of prices in (56) and (57), retailers' demand in the home market (17), and an analogous demand schedule in the foreign market.

The reset price $\overline{P}_{Ht}(i)$ satisfies the following optimality condition

¹⁵Our results are robust to alternative pricing assumptions, such as local currency pricing (LCP). We explore the implications of LCP in Section XX..

¹⁶We do not study the case in which foreign economies raise VAT taxes.

$$\mathbb{E}_{t} \Sigma_{s=t}^{\infty} \zeta_{P}^{s-t} \Lambda_{s,t} \Omega_{s,t} \left[\overline{P}_{Ht}(i) \left(1 - \tau_{t}^{v} \right) - \left(1 - \varsigma_{s}^{v} \right) \frac{\gamma}{\gamma - 1} \frac{W_{s}}{\alpha A_{s} Z_{s}(i) N_{s}(i)^{\alpha - 1}} \right] = 0$$
 (58)

where $\Omega_{s,t} = Y_{Ht}(i) P_{Hs}(1 - \tau_s^{\pi})$. Expression (58) indicates that the adjusted price $\overline{P}_{Ht}(i)$ is a constant markup over the weighted-average expected future marginal costs during the period for which the price will be in effect.

Similarly, foreign firm j sets price $\overline{P}_{Ft}^*(j)$ in the foreign market according to

$$\mathbb{E}_t \Sigma_{s=t}^{\infty} \zeta_P^{*s-t} \Lambda_{s,t}^* Y_{Ft}^*(j) P_{Fs}^* \left[\overline{P}_{Ft}^*(j) - \frac{\gamma}{\gamma - 1} \frac{W_s^*}{\alpha A_s^* Z_s^*(i)^* N_s^*(j)^{\alpha - 1}} \right] = 0$$
(59)

and lets the price for the home market $P_{Ft}(j)$ in order to equalize net unit revenues across markets:

$$P_{Ft}(j) = \frac{(1 + \tau_t^m)}{(1 + \varsigma_t^{x^*})(1 - \tau_t^v)} P_{Ft}^*(j)\varepsilon_t$$
(60)

Using the evolution of firm i's price in (56) in the P_H price index equation (20) and using the law of large numbers we derive the expression

$$\pi_{Ht} = \left[\zeta_P \left(\frac{1 - \tau_{t-1}^v}{1 - \tau_t^v}\right)^{1 - \gamma} + (1 - \zeta_P) \left(\frac{\bar{P}_{H,t}}{P_{H,t-1}}\right)^{1 - \gamma}\right]^{\frac{1}{1 - \gamma}}$$
(61)

where domestic inflation, π_{Ht} , depends on future marginal costs through the optimal reset price $\bar{P}_{H,t}$. This expression also reveals that, in the presence of nominal price rigidities ($\zeta_P > 0$), a VAT rate increase translates directly into higher domestic price inflation because of our assumption of full pass through of taxes.

Government Policy. Fiscal policy in the home and in the foreign country is characterized by a vector of fiscal instruments

$$s_t = (\tau_t^m, \varsigma_t^x, \tau_t^v, \varsigma_t^v, \tau_t^\pi, BAT_t, \tau_t^{m*}, \varsigma_t^{x*})$$
(62)

We assume that $s_t \in S$ is a finite state Markov chain and Ω is the associated transition probability matrix, with element $\Omega_{i,j}$ indicating the probability to move from state *i* to state j. In our experiments below, we consider different configurations of S and Ω to capture alternative scenarios for the evolution of fiscal policy at home and possible retaliatory behavior abroad.

To complete the description of fiscal policy we assume that the government balances its budget in every period:

$$\tau_t^m \varepsilon_t P_{F,t}^* - \varsigma_t^x \varepsilon_t P_{H,t}^* + \frac{\tau_t^p}{1 + \tau_t^p} \widetilde{\Pi}_t^\pi + \frac{\tau_t^v}{1 + \tau_t^v} P_{F,t}^* - \frac{\varsigma_t^v}{1 + \varsigma_t^v} W_t N_t = T_t$$
(63)

Monetary policy in the home country follows the interest rate rule

$$R_t = \frac{1}{\beta} \left[\pi_{Ht} \frac{(1 - \tau_t^v)}{(1 - \tau_{t-1}^v)} \right]^{\varphi_\pi} (\tilde{y}_t)^{\varphi_y} (\tilde{\varepsilon}_t)^{\varphi_\varepsilon}$$
(64)

where φ_{π} is the weight on domestic price inflation (π_{Ht}) and φ_y is the weight on the output gap (\tilde{y}_t) . The parameter $\varphi_{\varepsilon} \in \{0, M\}$ governs the sensitivity of the interest rate rule to deviations in the nominal exchange rate from an exchange rate target $(\bar{\varepsilon})$. When $\varphi_{\varepsilon} = 0$, the home interest rate responds exclusively to fluctuations in domestic inflation and output gaps. When $\varphi_{\varepsilon} = M$, the home interest rate rule proactively responds to deviations of the nominal exchange rate from a target exchange rate.

Balance of payment. The condition determining equilibrium in the balance of payment is

$$\varepsilon_t B_{Ft} - B_{Ht}^* = \varepsilon_t B_{Ft-1} R_{t-1}^* - B_{Ht-1}^* R_{t-1} + \frac{P_{Ht}^* y_{Ht}^*}{1 + \tau_t^{m^*}} \varepsilon_t - \frac{(1 - \tau_t^v) P_{Ft} y_{Ft}}{(1 + \tau_t^m)}$$
(65)

6 Equivalence Results

We begin our comparison of the effects of IX, BAT, and VP by focusing on the special case of permanent policy changes under producer currency pricing and flexible exchange rates. Under these assumptions, the three policies are equivalent and neutral as the real exchange rate appreciate just enough to completely offset any stimulative effect of these policies on net exports and output.

We show that, however, the appreciation of the real exchange rate originates from different sources. Specifically, under IX or BAT the nominal exchange rate jumps immediately in response to long-run equilibrium forces, whereas the adjustment under VP takes the form of a shift in the domestic price level. A direct implication of this observation is that equivalence breaks in a fixed exchange rate regime. In this case, IX and BAT act like a fiscal devaluation and stimulate output, while VP remains neutral.

We next turn our attention to the more general case of policy changes with policy reversal or retaliation. We show that, for IX and BAT, the same qualitative effects of a permanent change with PCP that materialize under a fixed exchange rate regime extend to both fixed and variable exchange rate regimes and arbitrary pricing conventions (e.g. LCP). IX and BAT remain equivalent, stimulate net exports and domestic output, and reduce foreign output. The exchange rate offset is only partial. VP is not equivalent to IX or BAT, however. With sufficient nominal price rigidity or under fixed exchange rates, VP turns out to be contractionary even in the home country.

6.1 A special case : Equivalence and Neutrality

Consider the unexpected and permanent implementation of IX, VP, and BAT (i.e. policy reversal and retaliation by foreign economies are ruled out). Assume that monetary policy targets domestic price inflation and the output gap, while exchange rates are perfectly flexible:

$$R_t = \frac{1}{\beta} \left[\pi_{Ht} \frac{(1 - \tau_t^v)}{(1 - \tau_{t-1}^v)} \right]^{\varphi_\pi} (\tilde{y}_t)^{\varphi_y} \tag{66}$$

The interest rate rule in (66) implies that monetary policy policy sees through any transitory increase in consumer price inflation due to VAT changes or import tariffs. In this case, we can state the following proposition.

Proposition 2. Under assumptions 1.-3. of Proposition 1 and if monetary policy is described by (66), an IX policy

$$IX = \{\tau_s^m, \varsigma_s^x\}_{s \ge t} \quad s.t. \quad \tau_s^m = \varsigma_s^x = \delta \tag{67}$$

a BAT policy

$$BAT = \{\tau_s^{\pi}\}_{s \ge t} \quad s.t. \quad \tau_s^{\pi} = \frac{\delta}{1+\delta} \tag{68}$$

and a VP policy

$$VP = \{\tau_s^v, \varsigma_s^v\}_{s \ge t} \quad s.t. \quad \tau_s^v = \varsigma_s^v = \frac{\delta}{1+\delta}$$
(69)

have no effect on the real allocation and induce a real exchange rate appreciation of size $\frac{\delta}{1+\delta}$.

Appendix 1a contains the complete proof of Proposition 2. Here we explain the intuition behind equivalence of IX and VP¹⁷. As discussed above, under the assumptions of Proposition 1, IX is neutral on the equilibrium allocation. To understand why VP is also neutral notice that the two laws of one price

$$\frac{P_{Ht}^*}{P_t^*} = \frac{(1-\tau^v)}{(1+\varsigma^x)} \frac{P_{Ht}}{P_t} \frac{1}{Q_t}$$
(70)

$$\frac{P_{Ft}}{P_t} = \frac{(1+\tau^m)}{(1-\tau^v)} \frac{P_{Ft}^*}{P_t^*} Q_t$$
(71)

imply that VP induces the same expansion of domestic exports and contraction of foreign exports as IX. In particular, the VAT increase acts like tax on imports and the VAT deductibility of exports acts as a subsidy for exports.

As in Section 4.2, the balance of payment equilibrium determines the response of the exchange rate to the implementation of a VP policy, with an important difference. In the case of VP, in fact, the tax changes affect two additional equilibrium conditions. First, the optimality condition of the home firm i requires that a VAT increase is accompanied by a payroll subsidy in order to prevent any distortion in the supply of the home varieties

$$\mathbb{E}_{t} \Sigma_{s=t}^{\infty} \zeta_{P}^{s-t} \Lambda_{s,t} Y_{Ht}(i) P_{Hs}(1-\tau^{\pi}) \left[\overline{P}_{Ht}(i) (1-\tau^{\nu}) - (1-\varsigma^{\nu}) \frac{\gamma}{\gamma-1} \frac{W_{s}}{\alpha A N_{s}(i)^{\alpha-1}} \right] = 0 \quad (72)$$

Intuitively, the VAT increase reduces the firm's marginal revenue, $\overline{P}_{Ht}(i) (1 - \tau^v)$, for any given price $\overline{P}_{Ht}(i)$ paid by the consumer. Payroll subsidies (ς^v) ensure that this reduction in marginal revenues is offset by an equal reduction in marginal costs.

Second, and more importantly, under our assumption that value-added taxes are fully passed through to the consumer, the expression for domestic price inflation π_{Ht}

$$\pi_{Ht} = \left[\zeta_P \left(\frac{1 - \tau_{t-1}^v}{1 - \tau_t^v}\right)^{1 - \gamma} + (1 - \zeta_P) \left(\frac{\bar{P}_{H,t}}{P_{H,t-1}}\right)^{1 - \gamma}\right]^{\frac{1}{1 - \gamma}}$$
(73)

indicates that a VAT increase generate an immediate jump in domestic prices. Given our assumption that monetary policy policy sees through any increase in consumer price inflation

¹⁷As shown in Section 3.2, IX and BAT are always equivalent in our environment. Hence, we decided to simplify notation and focus on the relation between IX and VP here.

due to VAT changes, neutrality of VP follows by letting all prices under VP increase by $\frac{1}{1-\tau_t^v} = \frac{\delta}{1+\delta}$, that is

$$P_{H,t}^{VP} = \frac{P_{H,t}^{IX}}{1 - \tau_t^v}; \quad P_{F,t}^{VP} = \frac{P_{F,t}^{IX}}{1 - \tau_t^v}; \quad P_t^{VP} = \frac{P_t^{IX}}{1 - \tau_t^v}$$

In other words, under VP the real exchange rate appreciation is achieved through an adjustment in the price level

$$Q_t^{VP} = \frac{1+\delta}{\delta} Q_t = \varepsilon_t \frac{P_t^*}{P_t^{VP}}$$

The different adjustment of the real exchange rate to IX and VP policies in this special case of neutrality already suggests that, in general, the two policies will not be equivalent. For instance, as stated in Proposition 3 below, in a fixed exchange rate regime, IX (and BAT) boosts net exports and output as the nominal exchange rate cannot appreciate. Indeed, IX implements the same allocation of a currency devaluation as conjectured by Keynes (1931) and formalized in the fiscal devaluation literature by Farhi et al. (2014). VP, in contrast, remains neutral as the associated jump in the price level continues to provide full offset to any stimulus.¹⁸

Proposition 3. If the exchange rate regime is fixed ($\varphi_{\varepsilon} = M$) and assumptions 1.-3. of Proposition 1 hold, an IX policy

$$IX = \{\tau_s^m, \varsigma_s^x\}_{s \ge t} \quad s.t. \quad \tau_s^m = \varsigma_s^x = \delta \tag{74}$$

and a BAT policy

$$BAT = \{\tau_s^{\pi}\}_{s \ge t} \quad s.t. \quad \tau_s^{\pi} = \frac{\delta}{1+\delta}$$

$$\tag{75}$$

have the same allocative effects of a once and for all unexpected currency devaluation of size δ . A permanent unexpected VP policy of the same size

$$VP = \{\tau_s^v, \varsigma_s^v\}_{s \ge t} \quad s.t. \quad \tau_s^v = \varsigma_s^v = \frac{\delta}{1+\delta}$$
(76)

has no effect on the real allocation.

¹⁸See Appendix for a formal proof of Proposition 3.

6.2 The general case

In this section we analyze conditions for equivalence among trade policies in an economy where agents expect that the tax changes may not be permanent, perhaps because of future policy reversals due to the displacement of the incumbent government or because of retaliation by foreign governments. As in Section 4, we assume that tax policy in the two countries follows a Markov chain process with transition probability matrix Ω , a formulation that nests the special case of equivalence and neutrality just considered. Our main result is that while IX and BAT implement the same allocation independently of price setting conventions (i.e. PCP, LCP), with nominal rigidities VP does not.

Proposition 4. Under full pass-through of taxes, the policies

$$IX = \{\tau_s^m, \varsigma_s^x\}_{s \ge t} \quad s.t. \quad \tau_s^m = \varsigma_s^x = \delta_s \tag{77}$$

and

$$BAT = \{\tau_s^{\pi}\}_{s \ge t} \quad s.t. \quad \tau_s^{\pi} = \frac{\delta_s}{1 + \delta_s} \tag{78}$$

implement the same allocation. Generically, the policy

$$VP = \{\tau_s^v, \varsigma_s^v\}_{s \ge t} \quad s.t. \quad \tau_s^v = \varsigma_s^v = \frac{\delta_s}{1 + \delta_s} \tag{79}$$

does not implement the same allocation as IX or BAT. The three policies are equivalent only if prices are flexible or when the change is permanent and firms set prices in producer currency (See Proposition 1).

Appendix A.1 presents a formal proof of Proposition 4. The intuition for the equivalence of IX and BAT can be summarized by the observation that the non-deductibility of imports acts like an import tariff whereas the exemption of export sales acts like an export subsidy. Nonetheless, this observation is not sufficient as the IX and BAT policies appear to distort, respectively, the supply and demand of foreign good in the home country. The assumption of full pass through of import taxes ensures that the supply shift under IX is exactly symmetric to the demand shift under BAT, regardless of the specific pricing convention.¹⁹ Therefore,

¹⁹If import tariffs are not fully passed through, as for example in Farhi et al. (2014), BAT and IX are not equivalent under LCP.

the allocation under BAT is identical to the allocation under IX with the only difference that import prices are lower under BAT:

$$\frac{P_{Fs}^{BAT}}{(1 - \tau_s^{\pi})} = P_{Fs}^{BAT} \left(1 + \tau_t^{m} \right) = P_{Fs}^{IX}$$

The intuition for the lack of equivalence between VP and IX (or BAT) follows the same argument as in Proposition 2 above. Under VP, and given our assumption of full pass through of value-added taxes, the slow response of domestic producers in adjusting (pre-tax) prices leads to an immediate increase in consumer prices of the domestic good at home $(P_{H,t})$. This increase depresses domestic demand of the home variety and limits the competitiveness boost generated by the VAT deductibility of exports.

Figure 6 compares the transmission of IX to the transmission of VP under our benchmark calibration. The most striking difference between the two policies pertains to the response of consumer price inflation, which jumps in the case of VP as pre-tax prices are sticky and the higher value-added tax is fully passed through to consumer prices. Consequently, notwithstanding the accommodative stance of monetary policy, consumption of the domestic good in the home country plunges dragging down home output. Net exports provide some boost to output, confirming that the policy has pro-competitive effects (VP qualitatively changes trade prices as IX).

A survey of the empirical literature on tax pass-through. Our finding that an increase in VAT accompanied by a commensurate increase in payroll subsidies has significantly different macroeconomic effects relative to a increase in import tariffs and export subsidies appears in sharp contrast with the conventional wisdom established in the fiscal devaluation literature.²⁰ The key insight of our analysis is that assumptions about the pass-through of tax changes critically determine the expansionary or contractionary effects of these policies as nominal rigidities alter the incidence of these taxes. While the literature typically assumes that prices are rigid *inclusive* of taxes, here we have assumed that pre-tax prices are rigid and VAT increases are almost fully passed through to consumer prices.

There seems to be consensus in the empirical literature that the pass-through of valueadded taxes to consumer prices is large and immediate. Table 2 presents a brief summary of

 $^{^{20}}$ See, for instance, Farhi et al. (2014).

recent empirical work on the response of consumer prices to VAT changes.

Authors	Episode	VAT Change (percentage point)	Pass-Through to Prices	$egin{array}{c} { m Adjustment} \ { m (months)} \end{array}$
Carbonnier (2006)	France			
	1987	-14 7	0.57	2.0
	1997	-15.1	0.77	2.0
Cashin and Unayama (2016)	Japan:			
	1997	+2.0	1.00	1.0
Karadi and Reiff (2016)	Hungary:			
	2004	+3.0	0.74	1.0
	2006	-5.0	0.33	1.0
	2006	+5.0	0.99	1.0
Benedek et al. (2015)	Eurozone:			
	1999-2013	[-0.83; 2.55]	1.00	7.0
Benzarti and Carloni (2017)	Eurozone:			
、 /	1996-2015	[-2.67; 1.93]	[0.39; 0.11]	1.0

Table 2. Pass-Through of VAT Changes

Several studies present estimates of large pass-throughs from the analysis of countryspecific episodes of VAT changes. Carbonnier (2006) reports that the tax pass-through of two large reductions in French VAT rates was large and relatively quick. Specifically, the estimated tax shifts in the car and housing services markets, the two good categories affected by the tax changes he considered, were around 57 percent and 77 percent, with most of the price adjustments taking place within two months of the tax change. Cashin and Unayama (2016) use the 1997 VAT increase in Japan to derive estimates of the intertemporal elasticity of substitution using information about the response of very detailed consumption expenditure categories. They find that the pass-through of the VAT increase into consumer prices is full and that prices adjust within one month of the tax change. Karadi and Reiff (2016) investigate the response of prices to two increases and one decrease in VAT rates that were implemented in Hungary between 2004 and 2006 and affected different categories of goods. In their data, positive increases in VAT rates elicited immediate adjustments of prices (within one month) with very high pass-through (between 75 and 99 percent). The response to reduction in VAT rates, however, was significantly smaller, pointing to an asymmetric response of prices to positive and negative VAT changes.

A few cross-sectional studies also present evidence of large and fast pass-through of VAT changes. Benedek et al. (2015), for instance, analyze the response of prices to VAT changes that took place in eurozone countries over the years 1999-2013 and find complete pass-through for changes in standard VAT rates. In their analysis, however, much of the pass-through happens in the 6 months before the implementation of the VAT change and they argue that many of these episodes were anticipated tax changes.²¹Using a similar dataset but a different identification strategy, Benzarti and Carloni (2017) find that the passthrough of standard VAT rate changes to prices is about 39 percent for VAT increases and only 11 percent for VAT decreases. Despite this asymmetry, in both cases the passthrough happens in the first month after the implementation of the VAT change.

Case studies of fiscal devaluations also point to large VAT pass-throughs. Although there have not been many episodes of sizable VAT increases accompanied by payroll subsidies of the same magnitude, anedoctal evidence appears to support our assumption of large pass-through. For instance, in 2006 the German government raised the standard VAT rate by 3 percentage points and lowered the marginal rate for social security contributions by the same amount. Figure 7 shows the evolution of German core inflation (left panel) and motor vehicle inflation (right panel) around the implementation of these tax changes. For comparison, the figure also presents the behavior of inflation in other euro-area countries where no changes in VAT rates or payroll contributions were implemented. Both panels clearly show a discrete jump in German inflation in the month January 2007, when the tax changes went into effect, whereas inflation in other euro-area countries does not reveal any outsized change throughout

 $^{^{21}}$ The tax shift of sale taxes across U.S. states also appears to be very high and immediate, as discussed in Besley and Rosen (1999). Although sale taxes are also border adjusted, the definition of their tax base and their tax incidence are different from value-added taxes. Hence, we consider this evidence as not directly applicable to our discussion.

the 2007 year. This observation suggests that the spike in German inflation is likely to reflect the increase in value-added taxes.²² The immediate pass-through to core inflation is around 50 percent, a large number if one considers that the consumption good categories affected by the VAT change only represented about half of the consumption basket.²³ Consequently, the VAT pass-through must have been very high for a large number of consumption items, as exemplified by the evolution of car prices.

All told, evidence from country-specific episodes as well as cross-sectional analysis suggest that VAT changes tend to be passed through to consumer prices quickly and, in many cases, in full. This empirical observation supports our theoretical claim that the transmission of VP policies might be very different from the stimulative effects of IX policies and, more generally, exchange rate devaluation, as VP policies are likely to depress domestic consumption through large increases in consumer prices.

7 Conclusion

This paper presents a systematic analysis of the short-run effects of trade policies that are equivalent in a frictionless economy, namely a uniform increase in import tariffs and export subsidies (IX), an increase in value-added taxes accompanied by a payroll tax deduction (VP), and a border adjustment of corporate taxation (BAT). Using a New Keynesian dynamic general equilibrium model, we study the transmission of these policies and provide conditions for their equivalence and neutrality.

We first revisit a longstanding debate on the short-run economic effects of IX in an economy with a flexible exchange rate. We argue that the conventional Mundellian view that long-run balance of payment equilibrium requires an immediate currency appreciation that would perfectly offset the stimulative effects of this policy rests on very fragile assumptions. Specifically, we emphasize that expectations of policy reversal because of political cycles or of retaliation by foreign governments result in a smaller appreciation of the exchange rate and, consequently, a boost in output and inflation as well as a reduction in foreign output.

²²Contrary to Carare and Danninger (2008), the evidence presented in Figure 7 does not seem to point to large price adjustments ahead of the VAT change.

 $^{^{23}}$ The 2007 VAT hike did not apply to goods taxed at a reduced rate (such as food, entertainement, and books).

We next turn our attention to the equivalence of the IX, BAT, and VP. Here we emphasize the critical role of the tax pass through in determining the economic effects of these policies. Under full pass through of taxes, IX and BAT are equivalent but VP is not, as nominal rigidities affect the incidence of value-added taxes. Contrary to the conventional view in the fiscal devaluation literature, we show that VP tends to be contractionary and even more so under fixed exchange rates. We discuss empirical evidence in support of the assumption that the pass through value-added tax is high, consistent with our modelling choice.

References

- Auerbach, A., Devereux, M.P., Keen, M. and Vella, J. (2017), "Destination-Based Cash Flow Taxation", Oxford University Center for Business Taxation.
- [2] Barbiero, O., Farhi, E., Gopinath, G., and Itskhoki, O. (2017), "The Economics of Border Adjustment", working paper.
- [3] Benigno, G., Benigno, P. and Ghironi, F. (2007), "Interest Rate Rules for Fixed Exchange Rate Regimes", Journal of Economic Dynamics and Control, 31, 2196-2211.
- [4] Besley, T. J. and Rosen, H. S. (1999), "Sales Taxes and Prices: An Empirical Analysis", *National Tax Journal*, **52**, 157-178.
- [5] Calvo, G. (1983), "Staggered Prices in a Utility-Maximizing Framework", Journal of Monetary Economics, 12, 383-398.
- [6] Carbonnier, C. (2007), "Who Pays Sales Taxes? Evidence from French VAT Reforms, 1987-1999", Journal of Public Economics, 91, 1219-1229.
- [7] Cashin, D. and T. Unayama, (2016), "Measuring Intertemporal Substitution in Consumption: Evidence from a VAT Increase in Japan", Review of Economics and Statistics, 98, 285-297.
- [8] Costinot, A. and Werning, I. (2017), "The Lerner Symmetry Theorem: Generalizations and Qualifications", NBER Working Paper 23427.

- [9] de Mooij, R. and M. Keen, (2012), "Fiscal Devaluation and Fiscal Consolidation: The VAT in Troubled Times", IMF Working Paper 85.
- [10] Farhi, E., Gopinath, G. and Itskhoki, O. (2014), "Fiscal Devaluations", *Review of Economic Studies*, 81, 725-760.
- [11] Feldstein, M. S. and Krugman, P. R. (1990), "International Trade Effects of Value-Added Taxation", *Taxation in the Global Economy*, NBER Chapters (National Bureau of Economic Research, Inc.) 263-282.
- [12] Franco, F. (2013), "External Rebalancing in the EMU: The Case of Portugal", Working Paper.
- [13] Galì, J. (2008), Monetary Policy, Inflation, and the Business Cycle: An Introduction to the New Keynesian Framework, Princeton, NJ: Princeton University Press.
- [14] Galì, J. and Monacelli, T. (2005), "Monetary Policy and Exchange Rate Volatility in a Small Open Economy", *Review of Economic Studies*, **72**, 707-734.
- [15] Gomes, S., Jacquinot, P. and Pisani, M. (2016), "Fiscal Devaluation in the Euro Area: A Model-Based Analysis", *Economic Modelling*, **52**, 58-70.
- [16] Grossmann, G. M. (1980), "Border Tax Adjustment", Journal of International Economics, 10, 117-128.
- [17] Harberger, A. C. (1950), "Currency Depreciation, Income, and the Balance of Trade", Journal of Political Economy, 58, 47-60.
- [18] Laursen, S. and Metzler, L. (1950), "Flexible Exchange Rate and the Theory of Employment", *Review of Economic and Statistics*, **32**, 281-99.
- [19] Lerner, A. P. (1936), "The Symmetry Between Import and Export Taxes", Economics 3(11), 306-313.
- [20] Linde', J. and Pescatori, A. (2017), "The Macroeconomic Effects of Trade Tariffs: Revisiting the Lerner Symmetry Result", IMF working paper.

- [21] Lipińska, A. and Von Thadden, L. (2012), "On the (In)effectiveness of Fiscal Devaluations in a Monetary Union", Finance and Economics Discussion Series, 2012-71.
- [22] Maier, P. (2008), "A Wave of Protectionism? An Analysis of Economic and Political Considerations", Bank of Canada Working Paper 2008-2.
- [23] McKinnon, Ronald I., (1966), "Intermediate Products and Differential Tariffs: a Generalization of Lerner's Symmetry Theorem", *Quarterly Journal of Economics*, 80, 584-615.
- [24] Meade, James E., (1974), "A Note on Border Tax Adjustments", Journal of Political Economy, 82, 1013-1015.
- [25] Mundell, R. (1961), "Flexible Exchange Rate and Employment Policy", The Canadian Journal of Economics and Political Science, 27, 509-517.
- [26] Ossa, R. (2014), "Trade Wars and Trade Talks with Data", American Economic Review, 104(12), 4104-4146.
- [27] Ossa, R. (2016), "Quantitative Models of Commercial Policy", Handbook of Commercial Policy, Ch. 4, 207-259.
- [28] Poterba, J. M., Rotemberg, J.J., and L. H. Summers, (1986), "A Tax-Based Test for Nominal Rigidities", American Economic Review, 76, 659-75.

8 Appendix A. Proof of Lemma 1

Lemma 1 Under balanced trade, a transition to state s^{TW} at time t_1 has the same effects on the equilibrium allocation as a transition to a state s^{NT} . If trade is not balanced two international transfers are needed for the equivalence: a transfer at time t_1 when the economy transits to s^{TW}

$$T_t = -\frac{\delta}{1+\delta} \left[B_{f,t-1} \frac{R_{t-1}^*}{\pi_t^*} \varepsilon_t - B_{ht-1} \frac{R_{t-1}}{\pi_t} \right]$$

and another symmetric transfer at time t_2 when the economy leaves state s^{TW}

$$T_{t^{NT}} = \delta \left[B_{f,t^{NT}-1} \frac{R_{t^{NT}-1}^*}{\pi_{t^{NT}}^*} \varepsilon_{t^{NT}} - B_{ht^{NT}-1} \frac{R_{t^{NT}-1}}{\pi_{t^{NT}}} \right]$$

Proof. Let $\{\Psi(s^t)\}_{s^t \in (S^T)^t, t \ge 0}$ denote an equilibrium allocation with no international transfers and no retaliation, i.e. $T(s^t) = 0 \ \forall s^t \in (S^T)^t$ and $\forall t \ge 0, S^T = \{s^{NT}, s^{IX}\}.$

Consider the process with retaliation $\{S^R, \Omega^R\}$ and define a sequence of function μ_t : $(S^R)^t \to (S^T)^t$ as follows: $\forall s^t = (s_1, ..., s_t, ...) \in (S^R)^t$, $\mu_t(s^t) = \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t, ...) \in (S^T)^t$ where $\forall i \ge 1$

$$\tilde{s}_i = \begin{cases} s_i & \text{if } s_i \neq s^{TW} \\ s^{NT} & \text{if } s_i = s^{TW} \end{cases}$$

that is function μ_t maps all histories in which a trade war occurs into a history in which instead of a trade war we have no taxes.

Consider now an allocation $\left\{\tilde{\Psi}\left(s^{t}\right)\right\}_{s^{t}\in(S^{R})^{t},t\geq0}$ such that, for each element $\tilde{\varkappa}$ of allocation $\tilde{\Psi}$, other than bond holdings, we have

$$\widetilde{\varkappa}(s^t) = \varkappa(\mu_t(s^t)) \qquad \forall s^t \in (S^R)^t, \quad \forall t \ge 0$$
(80)

where \varkappa is the corresponding element of the equilibrium allocation Ψ without trade wars. That is, all quantities and prices, apart from bond holdings, do not depend on whether retaliation has ever occurred. In fact (80) and the definition of μ readily imply that

$$\widetilde{\varkappa}\left(s^{t}\right) = \widetilde{\varkappa}\left(\mu_{t}\left(s^{t}
ight)
ight)$$

since $\mu_t(\mu_t(s^t)) = \mu_t(s^t)$, i.e. if an history has no retaliation μ does not modify it.

Bond holdings satisfy $\forall s^t = (s_1, ..., s_t)$

$$\tilde{B}_{f}\left(s^{t}\right)\tilde{\varepsilon}\left(s^{t}\right)-\tilde{B}_{h}\left(s^{t}\right)=\begin{cases} \left[B_{f}\left(\mu_{t}\left(s^{t}\right)\right)\varepsilon\left(\mu\left(s^{t}\right)\right)-B_{h}\left(\mu_{t}\left(s^{t}\right)\right)\right] & \text{if } s_{t}\neq s^{TW}\\ \frac{1}{1+\delta}\left[B_{f}\left(\mu_{t}\left(s^{t}\right)\right)\varepsilon\left(\mu_{t}\left(s^{t}\right)\right)-B_{h}\left(\mu_{t}\left(s^{t}\right)\right)\right] & \text{if } s_{t}=s^{TW} \end{cases}$$

$$\tag{81}$$

We want to show that $\left\{\tilde{\Psi}\left(s^{t}\right)\right\}_{s^{t}\in\left(S^{R}\right)^{t},t\geq0}$ is an equilibrium when international transfers satisfy

$$\tilde{T}\left(s^{t}\right) = \begin{cases}
0 & \text{if } s_{t-1} \neq s^{TW} \text{ and } s_{t} \neq s^{TW} \\
-\frac{\delta}{1+\delta} \left[\tilde{B}_{f,t-1} \frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}} \tilde{\varepsilon}_{t} - \tilde{B}_{ht-1} \frac{\tilde{R}_{t-1}}{\tilde{\pi}_{t}} \right] & \text{if } s_{t-1} \neq s^{TW} \text{ and } s_{t} = s^{TW} \\
\delta \left[\tilde{B}_{f,t-1} \frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}} \tilde{\varepsilon}_{t} - \tilde{B}_{ht-1} \frac{\tilde{R}_{t-1}}{\tilde{\pi}_{t}} \right] & \text{if } s_{t-1} = s^{TW} \text{ and } s_{t} \neq s^{TW}
\end{cases}$$
(82)

where we use tilde to denote elements of allocation $\tilde{\Psi}_t$.

It is straightforward to check that if Ψ_t is an equilibrium equation then $\tilde{\Psi}_t$ satisfies all static equations. This follows by construction for any s^t such that $s_t \neq s^{TW}$. When $s_t = s^{TW}$ the only static conditions that need to be checked are the laws of one price. Considering the law of one price for domestic goods at an history s^t such that $s^t = (s^{t-1}, s^{TW})$ we see that

$$\frac{\tilde{P}_{H}^{*}(s^{t})}{\tilde{P}^{*}(s^{t})} = \frac{P_{H}^{*}(\mu(s^{t}))}{P^{*}(\mu(s^{t}))} = \frac{P_{H}(\mu(s^{t}))}{P(\mu(s^{t}))} \frac{1}{Q(\mu(s^{t}))}$$
(83)

$$= \frac{\tilde{P}_{H}\left(s^{t}\right)}{\tilde{P}\left(s^{t}\right)} \frac{1+\delta}{1+\delta} \frac{1}{\tilde{Q}\left(s^{t}\right)}$$

$$\tag{84}$$

where the first and third equality follow from (80) and the second from the fact that Ψ is an equilibrium. An analogous arguent shows that all static conditions are satisfied.

Consider now the balance of payment equilibrium which we rewrite as follows

$$\tilde{A}_t = \tilde{A}_{t-1}\tilde{r}_t^a + N\tilde{X}_t + \tilde{T}_t$$

where

$$\tilde{A}_{t-1} = \tilde{B}_{f,t-1}\tilde{\varepsilon}_{t-1} - \tilde{B}_{ht-1}$$
$$r_t^a = \frac{\left[\tilde{B}_{f,t-1}\frac{\tilde{R}_{t-1}^*}{\tilde{\pi}_t^*}\tilde{\varepsilon}_t - \tilde{B}_{ht-1}\frac{\tilde{R}_{t-1}}{\tilde{\pi}_t}\right]}{\tilde{A}_{t-1}}$$

Take any history $\tilde{s}^{\infty} = (\tilde{s}_1, ..., \tilde{s}_t, ...) \in (S^R)^{\infty}$ such that $s_i = s^{TW} \exists i$. Let t_1 and t_2 satisfy $s_{t_1} = s^{TW}$, $s_{t_1-1} \neq s^{TW}$, $s_{t_2} \neq s^{TW}$, $s_{t_2-1} = s^{TW}$. At t_1 we have

$$\tilde{A}_{t_{1}} = \tilde{A}_{t_{1}-1}\tilde{r}_{t_{1}}^{a} + N\tilde{X}_{t_{1}} + \tilde{T}_{t_{1}}$$

$$= A_{t_{1}-1}r_{t_{1}}^{a} + \frac{NX_{t_{1}}}{1+\delta} - \frac{\delta}{1+\delta}A_{t_{1}-1}r_{t_{1}}^{a}$$

$$= \frac{A_{t_{1}-1}r_{t_{1}}^{a} + NX_{t_{1}}}{1+\delta}$$

$$= \frac{A_{t_{1}}}{1+\delta}$$
(85)

where, with abuse of notation we let $A_{t_1-1} = A\left(\mu\left(s^{t_1-1}\right)\right)$ and analogously for other variables. Notice that (81) implies $\tilde{A}\left(s^{t_1-1}\right) = A\left(\mu\left(s^{t_1-1}\right)\right)$ given the definition of t_1 . Also (80) implies $N\tilde{X}_{t_1} = \frac{NX_{t_1}}{1+\delta}$ so that the second equality follows.

As long as the trade war is in place we have: $\forall s \ t_1 < s < t_2$

$$\tilde{A}_{s} = \tilde{A}_{s-1}\tilde{r}_{s}^{a} + N\tilde{X}_{s}$$

$$= \frac{A_{s}}{1+\delta}$$
(86)

And when it ends, at t_2 , we have

$$\tilde{A}_{t_{2}} = \tilde{A}_{t_{2}-1}\tilde{r}_{t_{2}}^{a} + N\tilde{X}_{t_{2}} + \tilde{T}_{t_{2}}$$

$$= \frac{A_{t_{2}-1}r_{t_{2}}^{a}}{1+\delta} + NX_{t_{2}} + \frac{\delta}{1+\delta}A_{t_{2}-1}r_{t_{2}}^{a}$$

$$= A_{t_{2}-1}r_{t_{2}}^{a} + NX_{t_{2}}$$

$$= A_{t_{2}}$$
(87)

where we are using again (81) and (80) as in (85).

9 Appendix B. Proof of Proposition 1

We start by giving a broad definition of a unilateral IX policy.

Definition 1. Let the evolution of trade policy at home and abroad $s_t = (\tau_t^m, \varsigma_t^x, \tau_t^{m*}, \varsigma_t^{x*})$ be determined by the stochastic process $\{S, \Omega\}$. A unilateral implementation of IX of size δ which happens with state dependent probability p^{IX} starting from $\{S, \Omega\}$, is described by a new stochastic process $\{\tilde{S}, \tilde{\Omega}\}$ such that $\tilde{S} = S \cup S^{IX} \cup S^{TW}$

$$S^{IX} = \sigma_{\delta}^{IX}\left([S]\right) \tag{88}$$

$$\sigma_{\delta}^{IX}\left(\tau_{t}^{m},\varsigma_{t}^{x},\tau_{t}^{m*},\tau_{t}^{x*}\right) = \left(\left(1+\tau_{t}^{m}\right)\delta-1,\left(1+\varsigma_{t}^{x}\right)\delta-1,\tau_{t}^{m*},\varsigma_{t}^{x*}\right)$$
$$S^{W} = \sigma_{\delta}^{W}\left([S]\right)$$
(89)

$$\sigma_{\delta}^{IX}\left(\tau_{t}^{m},\varsigma_{t}^{x},\tau_{t}^{m*},\tau_{t}^{x*}\right) = \left(\left(1+\tau_{t}^{m}\right)\delta - 1, \left(1+\varsigma_{t}^{x}\right)\delta - 1, \left(1+\tau_{t}^{m*}\right)\delta - 1, \left(1+\varsigma_{t}^{x*}\right)\delta - 1\right)$$

and

$$\tilde{\Omega} = \begin{bmatrix} \operatorname{diag} \left(1 - \pi^{IX} \right) \Omega & \operatorname{diag} \left(\pi^{IX} \right) \Omega \\ \Omega^{R} & \Omega^{IX} \end{bmatrix}$$
(90)

$$\tilde{\Omega} = \begin{bmatrix} (1 - \pi^{IX}) \Omega & \pi^{IX} \Omega & 0 \\ \pi (1 - \rho) \Omega & \rho \Omega & (1 - \pi) (1 - \rho) \Omega \\ (1 - \varphi) \Omega & 0 & \varphi \Omega \end{bmatrix}$$
(91)

where the ordering of states in the matrix $\tilde{\Omega}$ is the obvious one.

When IX is implemented, import tariffs and export subsidies proportionally increase at home by δ , that is the economy transits from a given state $s_t = (\tau_t^m, \varsigma_t^x, \tau_t^{m*}, \tau_t^{x*})$ in the original set S to the corresponding element $\sigma^{IX}(s_t) = (\tilde{\tau}_t^m, \tilde{\varsigma}_t^x, \tau_t^{m*}, \tau_t^{x*})$ in S^{IX} that satisfies $\frac{1+\tilde{\tau}_t^m}{1+\tau_t^m} = \frac{1+\tilde{\varsigma}_t^x}{1+\varsigma_t^x} = \delta$ as given by (88). Similarly, S^{TW} , captures retaliation: $\sigma^W(s_t) =$ $(\tilde{\tau}_t^m, \tilde{\varsigma}_t^x, \tilde{\tau}_t^{m*}, \tilde{\tau}_t^{x*}) \in S^{TW}$ satisfies $\frac{1+\tilde{\tau}_t^m}{1+\tau_t^m} = \frac{1+\tilde{\varsigma}_t^x}{1+\varsigma_t^x} = \frac{1+\tilde{\tau}_t^{m*}}{1+\varsigma_t^x} = \frac{1+\tilde{\varsigma}_t^{x*}}{1+\varsigma_t^x} = \delta$. The definition above encompasses the possibility that the policy change is anticipated, with π^{IX} indicating the probability of implementing IX.

Proposition 1. Let $x_0 = (B^*_{H-1}R_{-1}, B_{F-1}R^*_{-1}, P_{H-1}(i), P^*_{F-1}(i), s^0)$ be the initial condition. In an economy with flexible exchange rates, a unilateral implementation of IX of size δ has no allocative effect if

- 1. It is unanticipated, permanent, and there is no probability of retaliation;
- 2. Foreign holdings of home currency are always zero: $B_{H-1}^* = 0 = \overline{B}$ and $\chi = \infty$;
- 3. Export prices are set in producer currency (PCP) or prices are flexible

Proof.

Condition 1 implies that $\pi^{IX} = 0$ and $\rho = 1$. In this case we can focus on a reduced state space given by $\tilde{S} = S \cup S^{IX}$ and

$$\tilde{\Omega} = \begin{bmatrix} \Omega & 0\\ 0 & \Omega \end{bmatrix}$$
(92)

Let $\{\Psi(s^t)\}_{s^t \in (S^T)^t, t \ge 0}$ denote an equilibrium allocation before the IX implementation, i.e. when s_t is governed $\{S, \Omega\}$.

Consider the process with unilateral IX $\{\tilde{S}, \tilde{\Omega}\}$ and define a sequence of functions $\mu_t : (\tilde{S})^t \to (S)^t$ as follows: $\forall \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t, ...) \in (\tilde{S})^t$, $\mu_t (\tilde{s}^t) = s^t = (s_1, ..., s_t, ...) \in (S)^t$ where $\forall i \ge 1$

$$s_{i} = \begin{cases} \tilde{s}_{i} & \text{if } \tilde{s}_{i} \in S \\ \left(\sigma_{\delta}^{IX}\right)^{-1} (\tilde{s}_{i}) & \text{if } \tilde{s}_{i} \in S^{IX} \end{cases}$$

that is function μ_t maps all histories in which IX is implemented into a history in which IX is not implemented.

Consider now an allocation $\left\{\tilde{\Psi}\left(s^{t}\right)\right\}_{s^{t}\in\left(\tilde{S}\right)^{t},t\geq0}$ with an unanticipated permanent IX such that, for each element $\tilde{\varkappa}$ of allocation $\tilde{\Psi}$, other than the nominal exchange rate, we have

$$\widetilde{\varkappa}(\widetilde{s}^t) = \varkappa(\mu_t(\widetilde{s}^t)) \qquad \forall \widetilde{s}^t \in (\widetilde{S})^t, \quad \forall t \ge 0$$
(93)

where \varkappa is the corresponding element of the equilibrium allocation Ψ without IX. The nominal exhange rate satisfie $\forall \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t)$

$$\tilde{\varepsilon}\left(\tilde{s}^{t}\right) = \begin{cases} \varepsilon\left(\mu_{t}\left(\tilde{s}^{t}\right)\right) & \text{if } s_{t} \in S\\ \frac{\varepsilon(\mu_{t}\left(\tilde{s}^{t}\right)\right)}{1+\delta} & \text{if } s_{t} \in S^{IX} \end{cases}$$

$$(94)$$

We want to show that $\left\{\tilde{\Psi}\left(s^{t}\right)\right\}_{s^{t}\in\left(S^{R}\right)^{t},t\geq0}$ is an equilibrium.

It is straightforward to check that if Ψ_t is an equilibrium equation then $\tilde{\Psi}_t$ satisfies all static equations. This follows by construction for any s^t such that $s_t \in S$. When $s_t \in S^{IX}$ the only static conditions that need to be checked are the laws of one price. Considering the law of one price for domestic goods at an history \tilde{s}^t such that $\tilde{s}_t = (\tilde{\tau}_t^m, \tilde{\varsigma}_t^x, \tau_t^{m*}, \tau_t^{x*}) \in S^{IX}$ and letting $(\sigma_{\delta}^{IX})^{-1}(\tilde{s}_t) = (\tau_t^m, \tau_t^x, \tau_t^{m*}, \tau_t^{x*}) \in S$ we see that

$$\frac{\tilde{P}_{H}^{*}\left(\tilde{s}^{t}\right)}{\tilde{P}^{*}\left(\tilde{s}^{t}\right)} = \frac{P_{H}^{*}\left(\mu\left(\tilde{s}^{t}\right)\right)}{P^{*}\left(\mu\left(\tilde{s}^{t}\right)\right)} = \frac{P_{H}\left(\mu\left(\tilde{s}^{t}\right)\right)}{P\left(\mu\left(\tilde{s}^{t}\right)\right)} \frac{1+\tau_{t}^{m*}}{1+\sigma_{t}^{x}} \frac{1}{Q\left(\mu\left(\tilde{s}^{t}\right)\right)}$$
(95)

$$= \frac{P_H\left(\tilde{s}^t\right)}{\tilde{P}\left(\tilde{s}^t\right)} \frac{1 + \tau_t^{m*}}{(1 + \sigma_t^x)} \frac{1}{\tilde{Q}\left(\tilde{s}^t\right)(1 + \delta)}$$
(96)

where the first and third equalities follow from (93) and (94), which together imply $Q(\mu(\tilde{s}_t)) = \tilde{Q}(\tilde{s}_t)(1+\delta)$. And the second equality follow from the fact that Ψ is an equilibrium. An analogous arguent for the law of one price abroad shows that all static conditions are satisfied.

Consider now the balance of payment equilibrium which we rewrite in real (foreign good) terms as

$$\frac{\tilde{B}_{Ft}}{\tilde{P}_{t}^{*}} = \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{*}} \frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}} + \frac{\tilde{P}_{Ht}^{*}}{\tilde{P}_{t}^{*}} \frac{\tilde{y}_{Ht}^{*}}{1 + \tau_{t}^{m*}} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}} \frac{\tilde{y}_{Ft}}{(1 + \tilde{\tau}_{t}^{m})\tilde{Q}_{t}}$$

clearly this equation is satisfied when $s_t \in S$. When $\tilde{s}_t = (\tilde{\tau}_t^m, \tilde{\varsigma}_t^x, \tau_t^{m*}, \tau_t^{x*}) \in S^{IX}$ we have

$$\begin{split} \frac{\tilde{B}_{Ft}}{\tilde{P}_{t}^{*}} &= \frac{B_{Ft}}{P_{t}^{*}} = \frac{B_{Ft-1}}{P_{t-1}^{*}} \frac{R_{t-1}^{*}}{\pi_{t}^{*}} + \frac{P_{Ht}^{*}}{P_{t}^{*}} \frac{y_{Ht}^{*}}{1 + \tau_{t}^{m*}} - \frac{P_{Ft}}{P_{t}} \frac{y_{Ft}}{(1 + \tau_{t}^{m})Q_{t}} \\ &= \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{*}} \frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}} + \frac{\tilde{P}_{Ht}^{*}}{\tilde{P}_{t}^{*}} \frac{\tilde{y}_{Ht}^{*}}{1 + \tau_{t}^{m*}} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}} \frac{\tilde{y}_{Ft}}{(1 + \tau_{t}^{m})(1 + \delta)\frac{Q_{t}}{1 + \delta}} \\ &= \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{*}} \frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}} + \frac{\tilde{P}_{Ht}^{*}}{\tilde{P}_{t}^{*}} \frac{\tilde{y}_{Ht}^{*}}{1 + \tau_{t}^{m*}} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}} \frac{\tilde{y}_{Ft}}{(1 + \tilde{\tau}_{t}^{m})\tilde{Q}_{t}} \end{split}$$

where we abuse notation by denoting $\tilde{B}_{Ft} = \tilde{B}_F(\tilde{s}^t)$ and $B_{Ft} = B(\mu_t(\tilde{s}^t))$ and analogously for all other variables. The first and third equality follow from (93) the second from the fact that Ψ is an equilibrium and the last one from the fact that (93) and (94) imply $Q(\mu(\tilde{s}_t)) = \tilde{Q}(\tilde{s}_t)(1+\delta)$.

Inspecting all of the other dynamic equations we observe that since the allocation is unchanged, no taxes enter any of those equations and the exchange rate only enters as a ratio, all equations will be satisfied by $\tilde{\Psi}_t$ since they are satisfied by Ψ_t .

We start by giving a definition of a permanent unexpected implemnation of IX, BAT and VP.

Definition 2. Let the evolution of trade policy at home and abroad

$$s_t = (\tau_t^m, \varsigma_t^x, \tau_t^v, \varsigma_t^v, \tau_t^\pi, BAT_t, \tau_t^{m*}, \varsigma_t^{x*})$$

be determined by the stochastic process $\{S, \Omega\}$ that satisfies $BAT = 0 \ \forall s \in S$. A unilateral implementation of IX of size δ is described by a new stochastic process $\{\tilde{S}, \tilde{\Omega}\}$ such that $\tilde{S} = S \cup S^{IX}$

$$S^{IX} = \sigma_{\delta}^{IX} \left([S] \right) \tag{97}$$

 $\sigma_{\delta}^{IX}\left(\tau_{t}^{m},\varsigma_{t}^{x},\tau_{t}^{v},\varsigma_{t}^{v},\tau_{t}^{\pi},BAT_{t},\tau_{t}^{m*},\varsigma_{t}^{x*}\right) = \left(\left(1+\tau_{t}^{m}\right)\delta-1,\left(1+\varsigma_{t}^{x}\right)\delta-1,\tau_{t}^{v},\varsigma_{t}^{v},\tau_{t}^{\pi},BAT_{t},\tau_{t}^{m*},\varsigma_{t}^{x*}\tau_{t}^{m*},\varsigma_{t}^{x*}\right)$

$$\tilde{\Omega} = \begin{bmatrix} (1 - \pi^{IX}) \Omega & \pi^{IX} \Omega \\ (1 - \rho) \Omega & \rho \Omega \end{bmatrix}$$
(98)

where the ordering of states in the matrix $\hat{\Omega}$ is the obvious one.

An Implementation of BAT and an implementation VP of size $\frac{\delta}{1+\delta}$ are described by stochastic processes $\{\tilde{S}^{BAT}, \tilde{\Omega}\}$ and $\{\tilde{S}^{VP}, \tilde{\Omega}\}$ respectively such that $\tilde{S}^{BAT} = S \cup S^{BAT}$ and $\tilde{S}^{VP} = S \cup S^{VP}$ where

$$S^{BAT} = \sigma_{\delta}^{BAT} \left([S] \right) \tag{99}$$

$$\sigma_{\delta}^{IX} \left(\tau_{t}^{m}, \varsigma_{t}^{x}, \tau_{t}^{v}, \varsigma_{t}^{v}, \tau_{t}^{\pi}, 0, \tau_{t}^{m*}, \varsigma_{t}^{x*} \right) = \left(\tau_{t}^{m}, \varsigma_{t}^{x}, \tau_{t}^{v}, \varsigma_{t}^{v}, \tau_{t}^{\pi}, 1, \tau_{t}^{m*}, \varsigma_{t}^{x*} \tau_{t}^{m*}, \varsigma_{t}^{x*} \right)$$

$$S^{VP} = \sigma_{\delta}^{VP} \left([S] \right)$$
(100)

 $\sigma_{\delta}^{IX}\left(\tau_{t}^{m},\varsigma_{t}^{x},\tau_{t}^{v},\varsigma_{t}^{v},\tau_{t}^{v},0,\tau_{t}^{m},0,\tau_{t}^{m*},\varsigma_{t}^{x*}\right) = \left(\tau_{t}^{m},\varsigma_{t}^{x},\left(1+\tau_{t}^{v}\right)\frac{\delta}{1+\delta} - 1,\left(1+\varsigma_{t}^{v}\right)\frac{\delta}{1+\delta} - 1,\tau_{t}^{\pi},1,\tau_{t}^{m*},\varsigma_{t}^{x*}\tau_{t}^{m*},\varsigma_{t}^{x*}\right)$

Proposition 2. If the exchange rate regime is flexible ($\varphi_{\varepsilon} = 0$), monetary policy is described by (66) and prices are set in producer currency (PCP), the following are equivalent:

- 1. A permanent unexpected IX policy of size δ
- 2. A permanent unexpected BAT policy when corporate taxes are $\bar{\tau} = \frac{\delta}{1+\delta}$
- 3. A permanent unexpected VP policy of size $\frac{\delta}{1+\delta}$

These three policies have no effect on the real allocation and induce a real exchange rate appreciation of size $\frac{\delta}{1+\delta}$.

Proof. In the case of a permanent unexpected IX policy of size δ the transition matrix becomes

$$\tilde{\Omega} = \begin{bmatrix} \Omega & 0\\ 0 & \Omega \end{bmatrix}$$
(101)

Let $\left\{\tilde{\Psi}\left(\tilde{s}^{t}\right)\right\}_{\tilde{s}^{t}\in\left(\tilde{s}\right)^{t},t\geq0}$ denote an equilibrium allocation with a permanent IX implementation of size δ , i.e. when s_{t} is governed $\left\{\tilde{S},\tilde{\Omega}\right\}$.

Consider the processes with BAT and $\operatorname{VP}\left\{\tilde{S}^{BAT},\tilde{\Omega}\right\}$ and $\left\{\tilde{S}^{VP},\tilde{\Omega}\right\}$ and define sequence of functions μ_t^{BAT} : $\left(\tilde{S}^{BAT}\right)^t \to \left(\tilde{S}\right)^t$ and μ_t^{VP} : $\left(\tilde{S}^{VP}\right)^t \to \left(\tilde{S}\right)^t$ as follows: $\forall s^t = (s_1, ..., s_t) \in \left(\tilde{S}^{BAT}\right)^t$, $\mu_t^{BAT}(s^t) = \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t) \in \left(\tilde{S}\right)^t$ where $\forall i \ge 1$

$$\tilde{s}_{i} = \begin{cases} s_{i} & \text{if } s_{i} \in S \\ \sigma_{\delta}^{IX} \left(\left(\sigma_{\delta}^{BAT} \right)^{-1} \left(\tilde{s}_{i} \right) \right) & \text{if } s_{i} \in S^{BAT} \end{cases}$$

and
$$\forall s^t = (s_1, ..., s_t) \in \left(\tilde{S}^{VP}\right)^t$$
, $\mu_t^{BAT}\left(s^t\right) = \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t) \in \left(\tilde{S}\right)^t$ where $\forall i \ge 1$
$$\tilde{s}_i = \begin{cases} s_i & \text{if } s_i \in S\\ \sigma_{\delta}^{IX}\left(\left(\sigma_{\delta}^{VP}\right)^{-1}(\tilde{s}_i)\right) & \text{if } s_i \in S^{VP} \end{cases}$$

that is functions μ_t^{BAT} and μ_t^{VP} maps all histories in which BAT and VP are implemented in histories in which IX is implemented instead.

Consider now an allocation $\left\{\tilde{\Psi}^{BAT}\left(s^{t}\right)\right\}_{s^{t}\in\left(\tilde{S}^{BAT}\right)^{t},t\geq0}$ with an unanticipated permanent BAT implementation such that, for each element $\tilde{\varkappa}^{BAT}$ of allocation $\tilde{\Psi}^{BAT}$, other than import prices \tilde{P}_{Ft}^{BAT} , we have

$$\tilde{\varkappa}^{BAT}\left(\tilde{s}^{t}\right) = \tilde{\varkappa}\left(\mu_{t}^{BAT}\left(\tilde{s}^{t}\right)\right) \qquad \forall \tilde{s}^{t} \in \left(\tilde{S}^{BAT}\right)^{t}, \quad \forall t \ge 0$$
(102)

where $\tilde{\varkappa}$ is the corresponding element of the equilibrium allocation $\tilde{\Psi}$ with IX. Import prices satisfy $\forall \tilde{s}^t = (\tilde{s}_1, ..., \tilde{s}_t) \in (S^{BAT})^t$

$$\tilde{P}_{F}^{BAT}\left(\tilde{s}^{t}\right) = \begin{cases} \tilde{P}_{F}\left(\mu_{t}^{BAT}\left(\tilde{s}^{t}\right)\right) & \text{if } \tilde{s}_{t} \in S\\ \left(1 - \tau_{t}^{\pi}\right)\tilde{P}_{F}\left(\mu_{t}^{BAT}\left(\tilde{s}^{t}\right)\right) & \text{if } \tilde{s}_{t} \in S^{BAT} \end{cases}$$

We want to show that $\left\{\tilde{\Psi}^{BAT}\left(s^{t}\right)\right\}_{s^{t}\in\left(S^{R}\right)^{t},t\geq0}$ is an equilibrium. The static condition that are affected by BAT and IX are the two laws of one price,

The static condition that are affected by BAT and IX are the two laws of one price, retailers optimal demand of imports and the price index, equations (53) and (54). $\forall \tilde{s}^t = (\tau_t^m, \varsigma_t^x, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 1, \tau_t^{m*}, \varsigma_t^{x*} \tau_t^{m*}, \varsigma_t^{x*}) \in (S^{BAT})^t$

$$\tilde{y}_{Ft}^{BAT} = \tilde{y}_{Ft} = (1 - \omega) \left[\frac{\tilde{P}_{Ft}}{\tilde{P}_t} \right]^{-\theta} \tilde{C}_t$$

$$= (1 - \omega) \left[\frac{\tilde{P}_{Ft}^{BAT}}{\tilde{P}_t^{BAT}} \frac{1}{1 - \tau_t^{\pi}} \right]^{-\theta} \tilde{C}_t^{BAT}$$
(103)

$$\tilde{P}_t^{BAT} = \tilde{P}_t = \left[\omega \tilde{P}_{Ht}^{1-\theta} + (1-\omega) \left(\tilde{P}_{Ft}\right)^{1-\theta}\right]^{\frac{1}{1-\theta}}$$
(104)

$$= \left[\omega \left(\tilde{P}_{Ht}^{BAT}\right)^{1-\theta} + (1-\omega) \left(\frac{\tilde{P}_{Ft}^{BAT}}{1-\tau_t^{\pi} BAT_t}\right)^{1-\theta}\right]^{\frac{1}{1-\theta}}$$
(105)

where we abuse notation to let $\tilde{y}_{Ft}^{BAT} = \tilde{y}_F^{BAT} \left(\tilde{s}^t \right)$ and $\tilde{y}_{Ft} = \tilde{y}_F \left(\mu_t^{BAT} \left(\tilde{s}^t \right) \right)$ and analogously for all other variables.

Turning to the laws of one price at home and aborad, equations (57) and (60), we have $\forall \tilde{s}^t \text{ such tath } \tilde{s}_t = (\tau_t^m, \varsigma_t^x, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 1, \tau_t^{m*}, \varsigma_t^{x*} \tau_t^{m*}, \varsigma_t^{x*}) \in S^{BAT} \text{ and } \mu_t^{BAT} (\tilde{s}^t) = s^t \text{ such that } s_t = ((1 + \tau_t^m)(1 + \delta) - 1, (1 + \varsigma_t^x)(1 + \delta) - 1, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 0, \tau_t^{m*}, \varsigma_t^{x*} \tau_t^{m*}, \varsigma_t^{x*})$

$$\tilde{P}_{Ht}^{*BAT} = \tilde{P}_{Ht}^{*} = \frac{(1+\tau_{t}^{m*})(1-\tau_{t}^{v})}{(1+\varsigma_{t}^{x})(1+\delta)} \frac{\dot{P}_{Ht}(i)}{\tilde{\varepsilon}_{t}} \qquad (106)$$

$$= \frac{1}{(1-\tau_{t}^{\pi})(1+\delta)} \frac{(1+\tau_{t}^{m*})(1-\tau_{t}^{v})(1-\tau_{t}^{\pi})}{(1+\varsigma_{t}^{x})} \frac{\tilde{P}_{Ht}^{BAT}(i)}{\tilde{\varepsilon}_{t}^{BAT}}$$

$$\tilde{P}_{Ft}^{BAT} = \tilde{P}_{Ft} \left(1 - \tau_t^{\pi} \right) = \frac{\left(1 + \tau_t^m \right) \left(1 + \delta \right) \left(1 - \tau_t^{\pi} \right)}{\left(1 + \varsigma_t^{x*} \right) \left(1 - \tau_t^v \right)} \tilde{P}_{Ft}^* \varepsilon_t$$
(107)

when

$$(1 - \tau_t^{\pi})(1 + \delta) = 1 \tag{108}$$

equations (106) and (107) imply that the two laws of one price (57) and (60) are satisfied. Under our assumption that $\tau_t^{\pi} = \frac{\delta}{1+\delta}$ equation (108) is satisfied.

Consider now the balance of payment equilibrium which we rewrite in real terms in the no IX and no BAT case as

$$\frac{B_{Ft}}{P_t^*}Q_t - \frac{B_{Ht}}{P_t} = \frac{B_{Ft-1}}{P_{t-1}^*}\frac{R_{t-1}^*}{\pi_t^*}Q_t - \frac{B_{Ht-1}}{\hat{P}_{t-1}}\frac{R_{t-1}}{\pi_t} + \frac{P_{Ht}^*}{P_t^*}\frac{y_{Ht}^*}{1 + \tau_t^{m*}}Q_t - \frac{P_{Ft}}{P_t}\frac{y_{Ft}}{(1 + \tau_t^m)}$$

and take \tilde{s}^t such that $\tilde{s}_t = (\tau_t^m, \varsigma_t^x, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 1, \tau_t^{m*}, \varsigma_t^{x*}\tau_t^{m*}, \varsigma_t^{x*}) \in S^{BAT}$ and $\mu_t^{BAT}(\tilde{s}^t) = s^t$
such that $s_t = ((1 + \tau_t^m)(1 + \delta) - 1, (1 + \varsigma_t^x)(1 + \delta) - 1, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 0, \tau_t^{m*}, \varsigma_t^{x*}\tau_t^{m*}, \varsigma_t^{x*})$

$$\frac{\tilde{B}_{Ft}^{BAT}}{\tilde{P}_{t}^{BAT*}}\tilde{Q}_{t}^{BAT} - \frac{\tilde{B}_{Ht}^{*BAT}}{\tilde{P}_{t}^{BAT}} = \frac{\tilde{B}_{Ft}}{\tilde{P}_{t}^{*}}\tilde{Q}_{t} - \frac{\tilde{B}_{Ht}}{\tilde{P}_{t}} \tag{109}$$

$$= \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{*}}\frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}}\tilde{Q}_{t} - \frac{\tilde{B}_{Ht-1}}{\tilde{P}_{t-1}}\frac{\tilde{R}_{t-1}}{\tilde{\pi}_{t}} + \frac{\tilde{P}_{Ht}}{\tilde{P}_{t}^{*}}\frac{\tilde{y}_{Ht}}{1 + \tau_{t}^{m*}}\tilde{Q}_{t} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}}\frac{\tilde{y}_{Ft}}{(1 + \tau_{t}^{m})(1 + \delta)} \tag{110}$$

$$= \frac{\tilde{B}_{Ft-1}^{BAT}}{\tilde{P}_{t-1}^{BAT*}} \frac{\tilde{R}_{t-1}^{BAT*}}{\tilde{\pi}_{t}^{BAT*}} \tilde{Q}_{t}^{BAT} - \frac{\tilde{B}_{Ht-1}^{BAT}}{\tilde{P}_{t-1}^{BAT}} \frac{\tilde{R}_{t-1}^{BAT}}{\tilde{\pi}_{t}^{BAT}} + \frac{\tilde{P}_{Ht}^{BAT*}}{\tilde{P}_{t}^{BAT*}} \frac{\tilde{y}_{Ht}^{BAT*}}{1 + \tau_{t}^{m*}} \tilde{Q}_{t}^{BAT} - \frac{\tilde{P}_{Ft}^{BAT}}{\tilde{P}_{t}} \frac{\tilde{y}_{Ft}}{(1 + \tau_{t}^{m})} \frac{\tilde{y}_{Ft}}{\tilde{P}_{t}}$$

where the last equality uses that as long as $\tau_t^{\pi} = \frac{\delta}{1+\delta}$ we have $(1+\delta)(1-\tau_t^{\pi}) = 1$.

No other equilibrium equation is affected by tariffs, export subsidies, BAT or import prices so that $\left\{\tilde{\Psi}^{BAT}\left(s^{t}\right)\right\}_{s^{t}\in\left(S^{R}\right)^{t},t\geq0}$ is an equilibrium.

Let's now turn to equivalence with VP.

Consider an allocation $\left\{\tilde{\Psi}^{VP}\left(s^{t}\right)\right\}_{s^{t}\in\left(\tilde{S}^{VP}\right)^{t},t\geq0}$ with an unanticipated permanent VP implementation such that, for each element $\tilde{\varkappa}^{VP}$ of allocation $\tilde{\Psi}^{VP}$, other than domestic prices $\left(\tilde{P}_{Ht}^{VP}, \tilde{P}_{Ft}^{VP}, \tilde{P}_{t}^{VP}\right)$ and the exchange rate $\tilde{\varepsilon}_{t}^{VP}$, we have

$$\widetilde{\varkappa}^{VP}\left(\widetilde{s}^{t}\right) = \widetilde{\varkappa}\left(\mu_{t}^{VP}\left(\widetilde{s}^{t}\right)\right) \qquad \forall \widetilde{s}^{t} \in \left(\widetilde{S}^{VP}\right)^{t}, \quad \forall t \ge 0$$
(112)

where $\tilde{\varkappa}$ is the corresponding element of the equilibrium allocation $\tilde{\Psi}$ with IX. Prices satisfy $\forall \tilde{s}^t = (\tilde{s}_1, \dots, \tilde{s}_t) \in (S^{VP})^t$ and for each domestic firm i

$$\frac{\tilde{P}_{H}^{VP}\left(i\right)\left(\tilde{s}^{t}\right)}{\tilde{P}_{H}\left(i\right)\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right)} = \frac{\tilde{P}_{H}^{VP}\left(\tilde{s}^{t}\right)}{\tilde{P}_{H}\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right)} = \begin{cases} 1 & if \ \tilde{s}_{t} \in S\\ (1+\delta) & if \ \tilde{s}_{t} \in S^{VP} \end{cases}$$
$$\frac{\tilde{P}_{F}^{VP}\left(i\right)\left(\tilde{s}^{t}\right)}{\tilde{P}_{F}\left(i\right)\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right)} = \frac{\tilde{P}_{F}^{VP}\left(\tilde{s}^{t}\right)}{\tilde{P}_{F}\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right)} = \begin{cases} 1 & if \ \tilde{s}_{t} \in S\\ (1+\delta) & if \ \tilde{s}_{t} \in S^{VP} \end{cases}$$
$$\frac{\tilde{P}^{VP}\left(\tilde{s}^{t}\right)}{\tilde{P}\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right)} = \begin{cases} 1 & if \ \tilde{s}_{t} \in S\\ (1+\delta) & if \ \tilde{s}_{t} \in S^{VP} \end{cases}$$

and the exchange rate

$$\tilde{\varepsilon}^{VP}\left(\tilde{s}^{t}\right) = \begin{cases} \tilde{\varepsilon}\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right) & \text{if } \tilde{s}_{t} \in S\\ \left(1+\delta\right)\tilde{\varepsilon}\left(\mu_{t}^{VP}\left(\tilde{s}^{t}\right)\right) & \text{if } \tilde{s}_{t} \in S^{VP} \end{cases}$$

We want to show that $\left\{ \tilde{\Psi}^{VP}\left(s^{t}\right) \right\}_{s^{t} \in (S^{R})^{t}, t \geq 0}$ is an equilibrium. The two laws of one price are again straightforward: $\forall \tilde{s}^{t}$ such that

$$\tilde{s}_t = \left(\tau_t^m, \varsigma_t^x, 1 - \frac{(1 - \tau_t^v)}{(1 + \delta)}, 1 - \frac{(1 - \tau_t^v)}{(1 + \delta)}, \tau_t^\pi, 0, \tau_t^{m*}, \varsigma_t^{x*} \tau_t^{m*}, \varsigma_t^{x*}\right) \in S^{VP}$$

and $\mu_t^{VP}(\hat{s}^t) = s^t$ such that $s_t = ((1 + \tau_t^m)(1 + \delta) - 1, (1 + \varsigma_t^x)(1 + \delta) - 1, \tau_t^v, \varsigma_t^v, \tau_t^\pi, 0, \tau_t^{m*}, \varsigma_t^{x*}\tau_t^{m*}, \varsigma_t^{x*})$ we have

$$\tilde{P}_{Ht}^{*VP} = \tilde{P}_{Ht}^{*} = \frac{(1 + \tau_t^{m^*})(1 - \tau_t^v)}{(1 + \varsigma_t^x)(1 + \delta)} \frac{\tilde{P}_{Ht}(i)}{\tilde{\varepsilon}_t} = \frac{(1 + \tau_t^{m^*})(1 - \tau_t^v)}{(1 + \varsigma_t^x)(1 + \delta)} \frac{\tilde{P}_{Ht}^{VP}(i)}{\tilde{\varepsilon}_t^{VP}}$$
(113)

$$\tilde{P}_{Ft}^{VP} = \tilde{P}_{Ft} (1+\delta) = (1+\delta) \frac{(1+\tau_t^m)(1+\delta)}{(1+\varsigma_t^{**})(1-\tau_t^v)} \tilde{P}_{Ft}^* \tilde{\varepsilon}_t$$

$$= \frac{(1+\tau_t^m)(1+\delta)}{(1+\varsigma_t^{**})(1-\tau_t^v)} \tilde{P}_{Ft}^* \tilde{\varepsilon}_t^{VP}$$

The balance of payment equilibrium condition is also satisfied since

$$\frac{\tilde{B}_{Ft}^{VP}}{\tilde{P}_{t}^{VP*}}\tilde{Q}_{t}^{VP} - \frac{\tilde{B}_{Ht}}{\tilde{P}_{t}^{VP}} = \frac{\tilde{B}_{Ft}}{\tilde{P}_{t}^{*}}\tilde{Q}_{t} - \frac{\tilde{B}_{Ht}}{\tilde{P}_{t}} \tag{114}$$

$$= \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{*}}\frac{\tilde{R}_{t-1}^{*}}{\tilde{\pi}_{t}^{*}}\tilde{Q}_{t} - \frac{\tilde{B}_{Ht-1}}{\tilde{P}_{t-1}}\frac{\tilde{R}_{t-1}}{\tilde{\pi}_{t}} + \frac{\tilde{P}_{Ht}}{\tilde{P}_{t}^{*}}\frac{\tilde{y}_{Ht}}{1 + \tau_{t}^{m*}}\tilde{Q}_{t} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}}\frac{(1 - \tau_{t}^{v})\tilde{y}_{Ft}}{(1 + \tau_{t}^{m})(1 + \delta)} \tag{115}$$

$$= \frac{\tilde{B}_{Ft-1}}{\tilde{P}_{t-1}^{VP*}}\frac{\tilde{R}_{t-1}^{VP*}}{\tilde{\pi}_{t}^{VP*}}\tilde{Q}_{t}^{VP} - \frac{\tilde{B}_{Ht-1}}{\tilde{P}_{t-1}}\frac{\tilde{R}_{t-1}}{\tilde{\pi}_{t}} + \frac{\tilde{P}_{Ht}^{VP*}}{\tilde{P}_{t}^{VP*}}\frac{\tilde{y}_{Ht}^{VP*}}{1 + \tau_{t}^{m*}}\tilde{Q}_{t}^{VP} - \frac{\tilde{P}_{Ft}}{\tilde{P}_{t}^{VP}}\frac{(1 - \tau_{t}^{v})\tilde{y}_{Ft}^{VP}}{(1 + \tau_{t}^{m})(1 + \delta)}$$

Now consider the optimality condition for the price of the domestic good at home at any \tilde{s}^t such that

$$\tilde{s}_t = \left(\tau_t^m, \varsigma_t^x, 1 - \frac{(1 - \tau_t^v)}{(1 + \delta)}, 1 - \frac{(1 - \tau_t^v)}{(1 + \delta)}, \tau_t^\pi, 0, \tau_t^{m*}, \varsigma_t^{x*} \tau_t^{m*}, \varsigma_t^{x*}\right) \in S^{VP}$$

we have that

$$\tilde{\mathbb{E}}_{t}^{VP} \Sigma_{s=t}^{\infty} \zeta_{P}^{s-t} \tilde{\Lambda}_{s,t}^{VP} \tilde{Y}_{Ht}^{VP}(i) \tilde{P}_{Hs}^{VP}(1-\tau^{\pi}) \left[\overline{\tilde{P}}_{Ht}^{VP}(i) \frac{(1-\tau_{s}^{v})}{1+\delta} - \frac{(1-\varsigma_{s}^{v})}{1+\delta} \frac{\gamma}{\gamma-1} \frac{\tilde{W}_{s}^{VP}}{\alpha A \tilde{N}_{s}^{VP}(i)^{\alpha-1}} \right]$$
(116)

$$\tilde{\mathbb{E}}_{t} \Sigma_{s=t}^{\infty} \zeta_{P}^{s-t} \tilde{\Lambda}_{s,t} \tilde{Y}_{Ht}(i) \tilde{P}_{Hs}(1+\delta) (1-\tau^{\pi}) \left[\overline{\tilde{P}}_{Ht}(i) (1-\tau_{s}^{v}) - (1-\varsigma_{s}^{v}) \frac{\gamma}{\gamma-1} \frac{\tilde{W}_{s}}{\alpha A \tilde{N}_{s}(i)^{\alpha-1}} \right] \quad (\ddagger 17)$$

Finally, consider domestic good inflation

$$\pi_{Ht} = \left[\zeta_P \left(\frac{\left(1 - \tau_{t-1}^v\right)}{\left(1 - \tau_t^v\right)}\right)^{1-\gamma} + \left(1 - \zeta_P\right) \left(\frac{\bar{P}_{H,t}}{P_{H,t-1}}\right)^{1-\gamma}\right]^{\frac{1}{1-\gamma}}$$
(118)

When the policy is implemented, *i.e.* \tilde{s}^t s.t. $s_t \in S^{VP}$ and $s_{t-1} \in S$, π_{Ht} also jumps by $(1 + \delta)$:

$$\begin{split} \tilde{\pi}_{Ht}^{VP} &= \left[\zeta_P \left(\frac{\left(1 - \tau_{t-1}^v\right)}{\left(1 - \tau_t^v\right)} \left(1 + \delta\right) \right)^{1-\gamma} + \left(1 - \zeta_P\right) \left(\frac{\overline{\tilde{P}}_{Ht}^{VP}}{\tilde{P}_{H,t-1}^{VP}} \right)^{1-\gamma} \right]^{\frac{1}{1-\gamma}} \\ &= \left[\zeta_P \left(\frac{\left(1 - \tau_{t-1}^v\right)}{\left(1 - \tau_t^v\right)} \left(1 + \delta\right) \right)^{1-\gamma} + \left(1 - \zeta_P\right) \left(\frac{\overline{\tilde{P}}_{Ht}}{\tilde{P}_{H,t-1}^{VP}} \left(1 + \delta\right) \right)^{1-\gamma} \right]^{\frac{1}{1-\gamma}} \\ &= \tilde{\pi}_{Ht} \left(1 + \delta\right) \end{split}$$

however our assumption that monetary policy sees trhough transient changes in inflation due

to taxes implies that the nominal rates are unaffected:

•

$$\begin{split} \tilde{R}_{t}^{VP} &= \frac{1}{\beta} \left[\tilde{\pi}_{Ht}^{VP} \frac{(1-\tau_{t}^{v})}{(1-\tau_{t-1}^{v})} \frac{1}{1+\delta} \right]^{\varphi_{\pi}} \left(\tilde{y}_{t}^{VP} \right)^{\varphi_{y}} \\ &= \frac{1}{\beta} \left[\tilde{\pi}_{Ht} \frac{(1-\tau_{t}^{v})}{(1-\tau_{t-1}^{v})} \right]^{\varphi_{\pi}} \left(\tilde{y}_{t}^{VP} \right)^{\varphi_{y}} \\ &= \tilde{R}_{t} \end{split}$$



BORROWING

DEMAND (NX)

1

0.9

0.8

Figure 1: Exchange Rate and Trade Balance

0 Net Exports and Savings HOME SAVING

SUPPLY (UIP)



Figure 3: Macroeconomic Effects of IX with Retaliation (ρ = 0.95)



Figure 4: Permanent Unilateral IX With and Without Foreign Holdings of Home Bonds



Figure 5: Permanent Unilateral IX, PCP vs. LCP



Figure 6: VP vs IX (PCP)



