#### The Roots of Agricultural Innovation: Evidence from Patents

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#### Abstract

Agricultural productivity has increased tremendously over the last century, largely due to waves of technological innovations credited to past investment in agricultural research and development (R&D) activities. This paper investigates the extent to which knowledge spillovers from outside agriculture may contribute to agricultural R&D. We develop metrics of US agricultural R&D output based on US patents granted over the period 1976-2016. To measure knowledge flows, we rely on three main proxies: patent citations to other patent, patent citations to the scientific literature, and novel items appearing in patents' text. The originating domain of knowledge flows is alternatively characterized in terms of patent technology classes, assignee type, and subject areas of scientific citations. By tracking citations to other patents, to journal articles, and by performing a novel text analysis to identify and track new ideas, we present evidence that non-agricultural knowledge may be as important to agricultural R&D output as agricultural R&D.

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#### o. Introduction

Changes in the technology of farming have profoundly affected U.S. production agriculture over the past century (Gardner, 2002). Myriad innovations adopted by farmers contributed to this transformation, including mechanization, vastly improved genetics for plants and animals, novel inputs such as fertilizers, pesticides, and antibiotics, and re-organization of farming activities to exploit specialization and scale economies. The results are impressive: much more farm output is now possible for a given amount of inputs or, to state this in conventional terms, agricultural productivity has increased tremendously—between 1950 and 2015, for example, the total factor productivity index for U.S. agriculture has increased 167%.<sup>1</sup>

Digging deeper into the causes of these waves of agricultural technical change uncovers the critical role played by past research and development (R&D) activities. Historically, much of this research was publicly funded and performed by public institutions. Recognition of the critical and influential role played by public R&D in agriculture is buttressed by empirical findings of high social rates of return to such investments. Griliches' (1958) pioneering work on the yield improvements due to hybrid maize found a large payoff to the cumulated past research investment in this technology: a benefit–cost ratio of 7, or an internal rate of return of about 40%. A large literature that followed documents comparable or even higher returns in multiple settings. For example, Fuglie and Heisey (2007) note that, for a set of studies published over the 1965-2005 period, the median estimate of the internal rate of return of agricultural R&D was 45%, or a benefit-cost ratio of about 10. Such large estimates have fostered the belief that agricultural research is underfunded, and has led to calls for sizeable expansion of public investments in agricultural R&D.

Notwithstanding the wisdom of such normative conclusions, their empirical basis remains open to criticism. As noted by Alston (2002), "... there are certainly grounds for skepticism about the potential bias and fragility of many published estimates of returns to agricultural R&D, including our own, skepticism that can be extended to estimates of returns to research more generally." The typical underlying econometric procedure is to regress an estimate of agricultural productivity on relevant past R&D expenditures. A host of measurement problems and

<sup>&</sup>lt;sup>1</sup> Based on input, output, and productivity data published by the Economic Research Service of the U.S. Department of Agriculture, <u>https://www.ers.usda.gov/data-products/agricultural-productivity-in-the-us/</u>

econometric issues (including how to measure the relevant knowledge capital, the long and uncertain lag with which R&D will eventually impact productivity, and multicollinearity of trending series of alternative explanatory variables) make identification of casual effects problematic.<sup>2</sup>

In this paper we focus on one set of factors that bear on the attribution of productivity impacts to specific R&D investments, namely, spillovers. The most immediate output of R&D is new knowledge. The public good nature of this knowledge implies serious appropriability problems (Arrow 1962). This market failure provides a rationalization for a government role to support R&D activities, but it is also provides the basis for the possibility of widespread spillover effects: it is quite possible that the R&D performed by an entity (e.g., a public lab, or a firm) in a given industry may have substantial productivity impacts outside this entity or industry (Griliches 1992). At a positive level, spillovers create serious challenges to the task of inferring, from data, what R&D effort had which effect on outcomes of interest. In turn, the difficulty of identifying causal effects may make R&D policy prescriptions a moot undertaking.

Accounting for the externality effects of R&D spillovers is particularly important when assessing the role of R&D at the firm level, and it provides a mechanism for social rates of return to R&D to differ from private rates of return (Mansfield et al., 1977). Following Griliches (1992), it is useful to distinguish between "rent spillovers" and "knowledge spillovers" (Hall, Mairesse, and Mohnen 2010). The former are, essentially, pecuniary externalities that arise when an R&D output (e.g., an improved intermediate input) is sold to buyers at a price which does not fully reflect its quality. Knowledge spillovers, on the other hand, are a true externality that arises when the ideas or new knowledge created by an R&D project become available to the research endeavors of others.

Attention to spillovers is not new in the context of agricultural R&D, but it has mostly concerned spillover between segments of agricultural R&D (Evenson 1989), or privileged spatial R&D spillovers, i.e., across states or countries (Latimer and Paarlberg, 1965; Khanna, Huffman, and

<sup>&</sup>lt;sup>2</sup> Wang et al. (2013), for example, investigate the separate and interacting effects of public and private agricultural R&D investments. They find that the sum of public and private research elasticities is robust across three alternative R&D lag structures, but the attribution of their separate effects is very sensitive to model choice. They conclude that "*omitting private R&D may overattribute productivity impacts to the public sector, leading to overestimation of the marginal rate of return to public research.*"

Sandler, 1994). Alston (2002) concludes that such spillovers are sizeable: interstate or international R&D spillovers may account for more than half of the measured agricultural productivity growth. Consideration of vertical spillover effects in agriculture is rare. One exception is Wang, Xia, and Buccola (2009), who relate public research in three life-science fields (biology, agriculture, and medicine), and private research in two of these fields (agriculture and medicine), to research output (measured by patents) of private firms in agriculture and medicine.<sup>3</sup>

In contrast to the foregoing studies, in this paper we attempt to measure the extent of knowledge spillovers by observing various proxies for knowledge flows, rather than from correlations between R&D spending and various R&D output measures. In particular, we are interested in assessing the extent of knowledge spill-ins to agricultural innovation from outside R&D efforts. The goal is to provide new evidence on the extent to which agricultural technologies draw on knowledge originally developed outside of agriculture. We do so by using various knowledge flow proxies embedded in US agricultural patents granted over the period 1976-2016.

Our initial step is to identify the set of relevant agricultural patents among the universe of US patents granted over this period. This is primarily accomplished by judicious use of patents' primary classification codes, and in the process we identify six distinct subsectors of agricultural patents. These subsectors span the major biological, chemical, and mechanical technology fields that have contributed to productivity growth in agriculture. While patents tend to be associated with private sector R&D rather than public sector R&D, the multi-decade rise in private R&D in agriculture suggests they capture an ever larger share of relevant agricultural innovation (Clancy and Moschini 2017). In contrast, US public sector R&D in agriculture has been declining for more than a decade, and is estimated to have dropped below private sector levels since 2004 (ERS 2019).

We next track the knowledge roots of each patent, first by using citations to prior patents. There is a long history of using patent citations as a proxy for knowledge flows in the economics of innovation (see Jaffe and Rassenfosse 2017 for a recent review). While citations to prior patents

<sup>&</sup>lt;sup>3</sup> Wang, Xia, and Buccola (2009) find evidence of substantial spillovers from upstream biological to downstream agricultural and medical science, and from the public to the private sector in both downstream agriculture and downstream medicine.

are generally acknowledged to contain both signal and noise, there is debate about the relative magnitude of each. For example, an early survey by Jaffe, Trajtenberg, and Fogarty (2000) found only 38% of respondents were aware of the cited patent before or during the invention. More recently, Chen (2017) finds the textual similarity of patents to their citations is much higher than to a control. There is also debate about the extent to which citations may be biased by a tendency for firms to cite their own work, or by the additional citations added by patent examiners (Lampe 2010, Moser, Ohmsteadt, and Rhode 2018). In the robustness section, we verify that our results are driven neither by self-citation nor by examiner-added citations. Ultimately, because we aggregate our results up to broad knowledge domains, our concern is not so much whether patent citations represent tangible insight from one specific patent to another. Rather, because our goal is to assess the extent to which agricultural R&D draws on outside knowledge domains, we exploit patents' role as carriers of meaningful information as to the scientific domain of antecedent knowledge.

In addition to patents' citations to other patents, we additionally use patents' citations to the scientific literature. This is also an established, albeit less used, practice to proxy for knowledge flows. In general, there seems to be less cause for concern about bias in these citations (Roach and Cohen 2013). As we will also verify, citations to the scientific literature are important as a way of capturing the impact of public sector research, because public sector research frequently does not result in a patent.

We complement these citation-based measures of knowledge flow with a patent text analysis. Compared to citation-based approaches to measuring knowledge flows, text analysis of the patent corpus is relatively new (Packalen and Bhattacharya 2015, Balsmeier et al. 2018, Kelly et al. 2019). We use text analysis based on patents' title, abstract, and claims to identify concepts that appear novel, for agricultural patents, in the second half of our sample (1996-2016) relative to the first half of the sample (1976-1995). We then identify the source of these text-novel concepts, separately for each of the six subsectors of agricultural patents, in pre-existing patents that mention these concepts.

By using multiple proxies for knowledge flows and knowledge domains, we hope to establish results that are robust to alternative assumptions. Our main finding is that knowledge spill-ins from outside agriculture are important and influential for agricultural R&D, possibly as much as

knowledge generated within agricultural science domains. We also find evidence that the knowledge coming from "outside" agriculture is from fields that many would characterize as "close" to agriculture (for example, general biology and chemistry). Lastly, there seems to be relatively little spillovers across agricultural R&D subsectors, at least compared with the spill-ins from outside agriculture.

The rest of the paper is organized as follows. Section I describes our methodology for generating data on agricultural R&D output, knowledge flows, and originating knowledge domain. Section 2 presents our main results. Section 3 discusses these results, and section 4 establishes that they are robust to a series of alternative assumptions. Section 5 concludes with some directions for future research.

#### 1. Data

Our goal is to measure the extent of knowledge spill-ins for agricultural R&D. To accomplish this, we require three elements: a measure of agricultural research output, a measure of knowledge flows, and a measure of originating knowledge domain. These three components, plus our proxies for them, are illustrated in Figure 1.

#### Figure 1. Knowledge Spill-ins and Proxy Elements



Patent assignee/inventor type

Journal subject area

- Shared text concepts

- Fertilizer Research

Working from right to left, to measure agricultural research output we use patents with primarily agricultural application. Our paper focuses on six agricultural subsectors: animal health, biocides, fertilizers, machinery, plants, and research tools. We describe our method for identifying these patents in section 1.1. We measure knowledge flows in three ways: patent citations to other patents, patent citations to academic journals, and shared patent text. We describe how we generate these three proxies in section 1.2. We also define the originating knowledge domain in three ways: with patent technology classes, with assignee type, and with

journal subject areas. We describe these methods in section 1.3. Section 1.4 provides some brief summary statistics for our data.

#### **1.1. Measuring Agricultural Research Output**

We use the universe of US patents granted between 1976 and 2018 for our analysis, though for some subsectors we only have data through 2015. Over this period, 5,886,981 patents were granted. While we use this entire dataset in our analysis, we are particularly interested in the subset of patents closely related to agriculture. Conceptually, our guiding principle is to identify patents over technologies used primarily in either agricultural production or agricultural research. We attempt to exclude patented technologies that have many applications, but where agriculture is not the primary use. For example, the CRISPR gene editing technology has applications in agriculture, but also many more applications in human medicine and fundamental research. We include only the subset of CRISPR patents closely related to agricultural research.

Our analysis is focused on six agricultural subsectors where we are able to identify related patents with relatively high precision: animal health, biocides, fertilizer, machinery, plants, and research inputs. While we feel these capture a large share of the major technological developments in agriculture over the last 40 years, we do not claim our analysis is exhaustive. In particular, the livestock genetics sector does not rely on patent protection to the same extent that the crop genetics sector does, and so we lack any information on this important sector. Another notable sector we are missing is information technology (e.g. software) applied to agriculture, for which we lack reliable means of identifying software with primarily agricultural application from others. Also, note that our analysis does not extend to the processing of agricultural products, either into food, feed, or biofuel.

With one exception (described below), our classification of patents starts with the cooperative patent classification (CPC) system. The CPC system is used by the US Patent and Trademark Office (USPTO) to classify patents into different technology categories, to facilitate USPTO patent examiners (and other interested parties) in finding relevant prior art. We use the *cpc\_current* file, available on the USPTO's patentsview website, as our primary source. Patents are generally assigned multiple classifications, but we use only the primary classification for the purpose of allocating patents to a particular group.

For the biocide, fertilizer, and machinery subsectors, we identify CPC codes associated with the relevant sector and assign patents with identified codes as their primary classification to the relevant sector. Here we briefly describe our approach. A fuller description will be available in the appendix and a complete list of patents by subsector will be available in the supplemental materials.

**Biocides:** This subsector includes fungicides, herbicides, insecticides, pesticides, and other chemicals meant to control biological pests. We start with CPC classification A01N, which includes these chemicals as well as chemicals for the preservation of bodies. We include any classifications under A01N related to biocides, but exclude classifications related to the preservation of bodies (which tend to begin with A01N 1/).

**Fertilizer:** This subsector includes chemical fertilizers. We use CPC classifications beginning with Co5, which corresponds to chemical fertilizer technology.

**Machinery:** This subsector includes agricultural machinery, with a focus on mechanically powered machinery. Within the CPC classification AoI, we include any classification related to agricultural machinery (e.g., harvesting, mowing, planting, milking, etc.), and exclude many other categories unrelated to machinery (e.g., structures, forestry, fishing, hunting, and most of the other agricultural subsectors considered). Most of our ag machinery patents are classified under AoIB, AoIC, AoID, and AoIF. Within the machinery categories, we also exclude classifications related to hand tools and animal driven machinery.

These three subsectors require no additional processing. For the plant cultivar and ag research tools subsectors, the CPC classification system is not sufficiently precise for our purposes, so we supplement the CPC approach with manual cleaning.

**Plants**: This subsector includes utility patents for specific plant varieties/cultivars.<sup>4</sup> We begin with the set of patents assigned primary CPC code AoIH, which includes both patented plant cultivars and plant modification and reproduction techniques, as well as related technologies. We exclude CPC codes related to non-agricultural plants and fungi. From the remaining set, we manually identify patents for plant cultivars by inspection of the patent title, abstract, and claims.

<sup>&</sup>lt;sup>4</sup> Note that this subsector does not include "plant patents," a distinct form of intellectual property dating to 1930 and applicable to asexually reproduced plants (Clancy and Moschini, 2017).

**Biological Research Tools:** This subsector (hereafter shortened to "research tools") includes technologies for conducting biological research, for example, genetic engineering and traditional breeding techniques. We begin with CPC classifications under the category AoIH that are related to processes for modifying agricultural plants, and add some classifications under CPC class C12N (microorganisms and enzymes) that are specifically designated as being for the modification of plants. Note AoIH also includes plant cultivar patents; we exclude any patents that are already classified in the plants subsector.

Animal Health: This subsector includes all patents associated with medical technologies approved for use in veterinary medicine by the FDA.

To obtain data on animal health patents, we adopt a different approach than for the other subsectors. While the CPC system suffices to identify patents related to medical technology, it does not distinguish between medical technologies for human versus non-human animal application. Instead, to identify patents for veterinary medicine technologies, we rely on US Food and Drug Administration (FDA) archival data. To facilitate generic competition in the animal health market, since 1989 the FDA has maintained a list of patents associated with all approved veterinary medicine products. Using archival records of this list, Clancy and Sneeringer (2018) develop a list of all patents associated with approved veterinary medicine products.

It should be noted that the patents in the animal health subsector are subject to a selection effect that is not present in the other sectors. This is because animal health patents are only included if they are associated with veterinary drugs that eventually receive FDA approval. Drugs that are not approved may have associated patents, and we miss these. This selection effect may bias our results for this subsector in two ways. First, if successful and unsuccessful drugs enjoy spill-ins at differential rates, our results will only apply to successful drugs. In our robustness checks, however, we find little evidence in other subsectors that the most valuable patents differ dramatically in their citation patterns. Second, and perhaps more importantly, by omitting patents as citations to non-agricultural patents. This may partially account for our finding that animal health relies more on non-agricultural knowledge flows than other agricultural subsectors (although there are, of course, other plausible explanations for such a finding).

Figure 2 illustrates the annual number of (granted) patents, by application year, in each of these subsectors. A few preliminary observations are in order. First, most subsectors exhibit a sharp decline in patents in the last few years of the sample. This is due to a truncation effect: we only observe patents if they are granted by 2016 in most sectors (we have data until 2018 for our plants and research tools subsectors) and few patents applied for in 2014 and 2015 are granted by 2016.

Second, the plants and research inputs subsectors exhibit a sharp increase from zero (or close to zero) in the 1980s. This is due to legal changes in the patentability of biological innovation in the wake of the 1980 Diamond v. Chakraborty Supreme Court case (Clancy and Moschini 2017). Prior to 1980, biological innovations such as new plant varieties were not patentable subject matter. It is important to note that any R&D related to biological innovation that occurs prior to 1980 is unlikely to be reflected in the patent record.

Finally, note that the scale of the vertical axis in Figure 2 varies substantially across sectors. In our dataset, the animal health sector has the smallest number of patents (414) and the machinery subsector has the most (19,362). Because of the variability in the size of subsector, how long innovation in the subsector has been eligible for patent protection, and the presence of selection effects in the animal health subsector, in this paper we always report disaggregated results by subsector.



Figure 2. Number of Granted Patents, by Application Year and Subsector, 1979-2016

#### **1.2. Measuring Knowledge Flows**

Our first measure of knowledge flows are patent citations to other patents. We use the USPTO patentsview dataset *uspatentcitation* as our source for patent citations. This provides the patent number of both the citing and cited patent, and identifies who added the citation (the applicant, examiner, or other parties), from 2002 onwards. Because we will be aggregating cited patents into different sectors and assignee-types, we limit ourselves to citations to patents granted between 1976 and 2016.

Our second measure of knowledge flows are patent citations to academic journals. We estimate public sector patents are just 2% of all patents granted in our observation period, far below the public sector's share of R&D (agricultural or otherwise). Accordingly, to measure the role of public sector R&D, it is important to supplement our patent citation analysis with journal citations. Analysis of citations to non-patent literature is complicated by the absence of standardized citation formatting. Patent applicants cite articles in a wide variety of ways: with or without abbreviations; using commas or periods to divide information; the order of author names, year, title, journal, volume number, etc. An emerging literature is attempting to match the raw citation text in patent documents to standardized journal entries in databases such as Clarivate (formerly Thompson Reuters) Web of Science, Elsevier Scopus, Google Scholar, Crossref, PubMed, and the Microsoft Academic Graph. We use Marx and Fuegi (2019), a dataset based on text analysis algorithms that matches raw patent text to entries in the Microsoft Academic Graph. Marx and Fuegi (2019) estimate they captures 90% of citations with 99% accuracy.

Our third measure of knowledge flows is a novel use of patent text, extending approaches pioneered by Packalen and Bhattacharya (2015) and Balsmeier et al. (2018). We identify a large set of "text-novel concepts," proxied by one-, two-, and three-word strings of text, that are popular in agricultural innovation in the second half of our dataset, but absent from the first half. We find all mentions of these text-novel concepts in other patents and use earlier mentions of the concept as a measure of potential knowledge flow. Because this approach is novel, we describe it in some detail here. A complete description of the approach will be available in the appendix.

The goal of this approach is to identify strings of text in patents that proxy for concrete ideas and concepts with technological applications. Following Packalen and Bhattacharya (2015), we

define a "concept" as a text string consisting of one, two, or three words, without separating punctuation between them (i.e., hyphens are permitted).

For a given agricultural subsector's patents, we break the text of the title, abstract and claims into concepts. This includes all individual words, as well as all sequences of two or three words, as long as the words are not divided by punctuation (with the exception of hyphens). We focus on the title, abstract, and claims because these likely are most informative as to the important concepts in a patent: titles and abstracts are meant to succinctly describe the innovation, while claims are legally binding.

We next clean the text of these concepts, using an approach similar to Packalen and Bhattacharya (2015). We convert all text into lowercase letters. We then exclude concepts with numbers as one of the words, or concepts which are unusually short and long (in terms of their total number of characters).

This leaves us with a very large set of text, most of which does not correspond to ideas and concepts with technological application. To focus on new ideas in agriculture, we next divide our dataset in half. The concepts in patents applied for in the first half of our observation period (1976-1996) form a *baseline dictionary*. The concepts in patents applied for in the second half of our observation period (1996-2016) form a set of *recent concepts*. Any recent concept that is not contained in the baseline dictionary is considered a novel concept. Intuitively, this is a string of text that did not appear in any of the subsector's patent abstracts, titles, or claims prior to 1996, but does appear after 1996.

Next, we calculate the number of subsector patents that contain each novel concept in the abstract, title, or claim. We call these "mentions." For example, the word "trimethoprim" refers to an antibiotic. It does not appear in any animal health patents prior to 1996, but appears in 8 patents after 1996. We therefore say "trimethoprim" is a novel concept with 8 mentions.

Our goal is to identify a set of important agricultural concepts. To do this, we first identify the 200+ novel concepts with the most mentions. We frequently identify more than 200 concepts in this first pass, because mentions are necessarily integers and usually there are multiple concepts with the same number of mentions as the 200<sup>th</sup> concept. By construction, these are strings of text

that did not appear in any of the sector's patent abstracts, titles, or claims prior to 1996, but which were relatively common after 1996.

To increase our confidence that our concepts are good proxies for concrete ideas and concepts with technological application, we go beyond Packalen and Bhattacharya (2015) and Balsmeier et al. (2018) and manually clean the set of candidate concepts using the following four guidelines. We exclude:

- Concepts with numbers and measurements: These are unlikely to correspond to generalizable ideas or concepts, as they usually refer to specific measurements that are not good proxies in the absence of more context. Examples: "90 degrees", "I,500 ml"
- Connective phrases: These are largely free of concepts and ideas with technological application, and instead likely reflect variation in preferred patent language.
   Examples: "combinations thereof", "one particular type"
- 3. Words with multiple context-dependent meanings: When a set of words can have significantly different meanings in different contexts, then it is a poor proxy for our purposes because it may be mentioned in multiple patents with no technological similarity. Example: "artificial" (which could be paired with "intelligence", "insemination", "sunlight")
- 4. Concepts including uninformative words: If some of the words in a concept appear to be valid (not excludable by any other criteria), but they only appear in conjunction with an additional word that is uninformative (e.g., "said" or "and"), we exclude the concept. In these cases, it is likely the concept is not really novel, but only the conjunction of the concept and the uninformative word. Example: "said data structure", "the database" (if "data structure" and "database" do not appear as novel concepts themselves, then they were in use in 1976-1996, only the exact formulation adding "said" or "the" was not).

Three of the coauthors independently examined the list of candidate concepts, based on the foregoing four criteria, and any concept excluded by at least two of the three coauthors was removed. This exclusion criteria removes 37% of the top 200 concepts overall, with a low of 11% in biocides and high of 47% in machinery. As a robustness check, we re-perform our analysis on

the set of concepts that are retained unanimously by all these coauthors. What remains constitutes our set of "text-novel" concepts. They form a set of text proxies for concrete technological ideas that are important in agricultural innovation over the period 1996-2016, and are new at least in the sense that they were not used over 1976-1996 in patents. In some cases, the underlying concepts are not actually new, but represent one of two things: first, the discovery of new applications for ideas that had been in a state of dormancy over 1976-1996; and second, an expansion of the use of technological terms from the scientific literature to patent text. This latter phenomenon is often the result of an expansion of patentability, as in the case of utility patents for plant cultivars. For patents granted after 1996, depending on the subsector anywhere from 17% (in machinery) to 94% (in plants) of patents mention one of the associated text-novel concepts. See table 4 the breakdown by subsector.

The top 10 text-novel concepts in each subsector are listed in Table 1. A complete list will be available in the appendix, and a list of our exclusion decisions will be available in the online supplemental materials. A cursory look at table 1 illustrates how text-concepts align with our intuitions about the knowledge base in different fields: animal health, plants, and research tools all involve biological terms; biocides is mostly chemical names; machinery includes different mechanical components, and so on. In our main specification we give equal weight to all concepts, but in our robustness checks we show our results are robust to the clustering of concepts into families of related concepts.

To identify potential knowledge flows, we identify any patents (whether agricultural or not), that mention these concepts. To do this, we again break the text of each patent's title, abstract, and claims into concepts, clean the text of these concepts, and identify any concepts that match the set of text-novel concepts in agriculture. These form the set of all patents (agricultural and otherwise) that mention any text-novel concepts in agriculture. We interpret such mentions as informative (albeit noisily) of knowledge flows, and indicative that relevant research was ongoing in the sector to which agricultural researchers may have been exposed.

	Top ten text-novel concepts
Animal Health	Protozoal, trimethoprim, microbial, microbial infection, ear, preservative, terbinafine, penetration enhancer, kinase, bird
Biocides	Thiamethoxam, azoxystrobin, clothianidin, trifloxystrobin, spinosad, acetamiprid, thiacloprid, prothioconazole, pyraclostrobin, emamectin
Fertilizer	Selenium, itaconic, tea, canola, mean particle, chlorine dioxide, wetting agents, phosphite, ferrate, compost tea
Machinery	Controller configured, actuator configured, apparatus configured, antenna, dairy livestock, arm configured, flexible cutterbar assembly, controller operable, opening configured, gps receiver
Plants	Insect resistance, transgene, conversion, locus, trait selected, locus conversion, carbohydrate, backcross, metabolism, carbohydrate metabolism
Research tools	Clustal, one regulatory sequence, silencing, polynucleotide selected, isolated polynucleotides, chimeric gene results, polynucleotide operably linked, polynucleotide operably, polyunsaturated fatty acids, Rnai

### Table 1. Top ten text-novel concepts by patent subsector, 1996-2016

#### 1.3. Originating Knowledge Domains

To measure the source of knowledge flows, we define the originating knowledge domain in three ways. Our first approach is simply to leverage our work identifying patents in distinct agricultural subsectors. When a cited patent, or a patent linked by common text, belongs to one of our agricultural subsectors, we use the subsector as the originating knowledge domain. We find it useful, in general, to group these sectors by "own subsector" (for example, an animal health patent citing an other patent belonging to animal health), "other agriculture" (for example, an animal health patent citing an agricultural research tools patent), and "not agriculture" (for example, an animal health patent citing a human health patent).

# I.3.I. Assignees

Our second approach relies on the assignees and inventors associated with patents. Most patents have an assignee, usually corresponding to the employer of one of the patent's inventors, and all patents have an inventor (or inventors). We are interested in distinguishing between assignees

that are specialized in agriculture, assignees that conduct agricultural R&D but for whom it is not their primary focus, and assignees that conduct no agricultural R&D.

The problem of *assignee disambiguation* and *inventor disambiguation* in patents is an active area of research. In brief, this is the challenge of determining when two patents belong to the same assignee or inventor. What makes this challenging is that the USPTO does not assign unique IDs to inventors and assignees. Instead, assignees and inventors are listed as text in the patent document. The same set of text (e.g. "John Smith") may refer to different individual/assignees. Or, different text (e.g. "IBM" and "International Business Machines") may refer to the same individual/assignee.

We primarily rely on the disambiguation dataset built by Balsmeier et al. (2018). These authors begin with the hand-curated NBER patent data project, which matched patents granted between 1976-2006 with publicly traded companies in the compustat dataset. Balsmeier et al. (2018) then use a k-nearest neighbor clustering algorithm for the remaining patents. This algorithm identifies the five assignees "closest" to the unmatched patent's assignee, in terms of having similar inventors, CPC codes, locations, and cited patents. It compares the assignee name of the unmatched patent to the names of these five nearest assignees and takes the closest match, provided the similarity of this match exceeds a threshold. Otherwise, a new assignee is added to the dataset. A similar technique is used to disambiguate inventors.

We use Balsmeier et al. (2018) to differentiate between patents with assignees and those with individual inventors. However, assignees can take many forms: private firms, government agencies, non-profit organizations, and even individuals different from the inventor who are assigned the patent. Balsmeier et al. (2018) do not distinguish between different kinds of assignees. We attempt to separate public sector assignees from private sector ones, and the latter is further sub-divided into various subcategories.

We adopt two approaches to identifying public sector assignees. First, the USPTO's patentsview *assignee* and *patent\_assignee* files indicate whether an assignee is a government agency (state, federal or foreign). We classify the assignees of any patent with all government agency assignees as public sector assignees. Second, we use a list of keywords to identify major non-governmental agency public sector assignees. Keywords include "university", "college", "foundation", and foreign language versions thereof, among others (a complete list will be available in the

appendix). Any assignee that includes one of these keywords is also classified as a public sector patent.

Patents not classified as belonging to the public sector or individual inventors belong mostly to private sector firms. We are interested in dividing these firms up into three categories: those that specialize in agricultural R&D, those that conduct some agricultural R&D but for whom agriculture is not the primary focus, and firms conducting no agricultural R&D. We face two challenges here: ascertaining the extent of agricultural R&D, and determining how to classify assignees that change their research focus over time. Some major firms dramatically reinvented themselves as agricultural companies over our observation period (Monsanto is a notable example), and so we need a way to distinguish between different phases of the firm's existence.

We use the share of patents classified as belonging to one of our agricultural subsectors to determine an assignee's agricultural focus. To capture the fact that assignees may change their research focus over time, we use only patents granted in the preceding five years to construct a time-varying, assignee-specific agricultural focus.<sup>5</sup> This allows us to construct three types of assignee, where types can change year-to-year:

**Specialized Agricultural Assignee:** A firm for which 50% or more of their patents, granted in the last five years, belong to one of our 6 agricultural subsectors.

**Minority Agricultural Assignee:** A firm that has at least one agricultural patent in the last five years, but for which less than 50% of their patents, granted in the last five years, belong to one of our 6 agricultural subsectors.

**Non Agricultural Assignee:** A firm with no patents granted in the last five years that belong to one of our 6 agricultural subsectors.

Our choice of five years balances two competing desires. A shorter time window introduces more noise into our estimates. A longer time frame is slow to recognize when a firm reorients its R&D focus. To assign firms a position in technology space, it is common to use the entire period under

<sup>&</sup>lt;sup>5</sup> When we not have data on five prior years of patenting (i.e., in the first four years after an assignee begins to patent, or the first four years in our dataset), we use the patents granted in the first available five years or the maximum number of years available if five are not available. For example, for a patent granted in 1977, we use patents granted in 1976-1980 to determine the assignee type in 1977.

observation (see for example, Greenstone, Hornbeck, and Moretti 2010 and Bloom, Schankerman, and Van Reenen 2013), and so our time five-year lag is relatively short. We find that using a longer time-window results in fewer firms that we classify as specialized ag firms. Therefore, if we used a longer time frame, it would likely strengthen our conclusion that nonagricultural firms are a major source of knowledge flows in agriculture.

Approximately 5% of patents lack disambiguated assignee data in Balsmeier et al. (2018) and we assign these to an "unclassifiable" category. When a patent has multiple assignees spanning different types, we fractionally allocate the patent across different assignee types. Lastly, note that there is no concordance between assignees in the USPTO patentsview data and the Balsmeier et al. (2018) dataset. In the rare case (less than 1.5%) where a patent has multiple assignees, and some but not all are indicated as government agencies by the USPTO datasets, we cannot determine which of the assignees in Balsmeier et al. (2018) are the government agencies (text similarity matching fails). We allocate this small number of patents to the unclassifiable category.

Based on these criteria, 55% of all patents over our observation period belong to non-agricultural assignees, 23% belong to minority agricultural assignees, 15% to individuals, 5% are unclassifiable, 2% belong to public sector firms, and 0.5% belong to specialized ag firms. For comparison, patents in any of our agricultural subsectors account for 1% of all patents granted over the period. Note this implies the agricultural patents of minority ag firms account for less than 3% of their patents.

Table 2 displays the four assignees with the most patents in each agricultural subsector. As expected, they largely correspond to well known firms.

	Top four assignees by patent holdings
Animal Health	Pfizer Inc., Eli Lilly and Company, Alza Corporation, Hoechst Aktiengesellschaft
Biocides	Hoechst Aktiengesellschaft, BASF Aktiengesellschaft, Sumitomo Chemical Company Limited, CIBA Geigy Corporation
Fertilizer	Union Oil Company of California, Tennessee Valley Authority, OMS Investments Inc., Allied Signal Inc.
Machinery	Deere & Company, CNH America LLC, Unisys Corporation, J I Case Company
Plants	Pioneer Hi Bred International Inc., Monsanto Technology LLC, Stine Seed Farm Inc., Syngenta Participation AG
Research tools	Pioneer Hi Bred International Inc., E I Du Pont De Nemours and Company, Monsanto Technology LLC, The Regents of the University of California

# Table 2. Top four patent-holding assignees by subsector, 1976-2016

# I.3.2. Journal Classification

Our first two approaches to defining the originating knowledge domain are only appropriate for knowledge flows that are proxied by patents (i.e., either cited patents or patents with shared text concepts). Here, we develop a third approach—appropriate for our journal citation proxy of knowledge flows—based on the classification of cited journals into broad academic categories. We create four main categories: agricultural science journals, other biology/biochemistry journals, other chemistry journals, and other journals.

Our list is based on the SCImago portal for the Scopus abstract and citation database for peerreviewed literature. <sup>6</sup> Journals are placed in broad "subject areas," and within each subject area are more narrowly defined "subject categories." Journals can be placed in more than one subject category, and for that matter, in more than one subject area. To create the "agricultural science" category, we start with two SCImago subject areas: (1) Agricultural and Biological Sciences; (2)

<sup>&</sup>lt;sup>6</sup> https://www.scimagojr.com/

Veterinary Sciences. Table 3 lists the subject categories within these two areas, and how the journals of each subject category are treated.

# Table 3. Defining the set of Agricultural Sciences Journals

Agricultural and Biological Sciences

Journals manually inspected
All journals included
Journals manually inspected
Journals not inspected
Journals not inspected
Journals not inspected
Journals not inspected
All journals included
Journals manually inspected
Journals manually inspected
All journals included
Journals not inspected
All journals included
Journals not inspected
Journals manually inspected

Note that because journals can be cross-listed in several categories, it is possible for a journal to be designated an agricultural science journal, even if it belongs to one of the subject categories whose journals we do not inspect. This can occur, for example, if the journal is also listed in a category we do inspect. Eliminating duplicate entries results in a set of 981 journals classified as "agricultural sciences."

To create our set of "other biology/biochemistry" journals, we begin with all journals in the SCImago Agricultural and Biological Sciences area and Veterinary Sciences area that ended up not being included in the aforementioned agricultural sciences category. To this, we add all journals classified by SCImago in the "Biochemistry, Genetics, and Molecular Biology" subject area, and which were not already classified as Agricultural Sciences by us. This results in a set of 3,029 journals classified as "all other biology/biochemistry."

To create the "other chemistry" journal list, we combine all journals (not already classified in the preceding steps) from the "Chemistry" and "Chemical Engineering" subject areas in the SCImago set. This results in a set of 995 journals classified as "other chemistry."

Lastly, all remaining journals in SCImago are classified as "Other." In all cases, we retain journals, book series, and trade journals, but mostly exclude conferences and proceedings volumes. This results in a set of 21,166 other journals.

A final challenge remains. Our source for journal citations is Marx and Fuegi (2019), which links the raw text in patents to entries in the Microsoft Academic Graph. We match journal titles in the Microsoft Academic Graph to journal titles in our SCImago classification system by a Levenshtein distance text-matching algorithm (full details will be available in the appendix). For Agricultural Sciences, we further manually check all journal matches. Table 4 illustrates the share of Microsoft Academic Graph journals that we successfully match to journals in the SCImago.

	Matched to	Matched in MSAG	Not Matched in
	SCImago Journals	to other Journals	MSAG to Journals
Animal Health	75.6%	16.9%	7.5%
Biocides	79.6%	10.2%	10.2%
Fertilizer	74.1%	11.9%	14.0%
Machinery	60.9%	10.1%	29.0%
Plants	73.0%	1.6%	25.4%
Research tools	92.4%	3.5%	4.1%

#### **Table 4. Journal Match Performance**

Note: MSAG denotes Microsoft Academic Graph. Column I is the share of patent citations to journals in the MSAG that we match to journals in SCImago. Column 2 is the share of citations in the MSAG that Mircosoft indicates correspond to journals, but for which we are unable to match the entry to a journal in SCImago. Column 3 is the set of citations that Microsoft lacks enough information to match to a journal.

As indicated by Table 4, we always match the majority of journals and typically match approximately 75%. Our performance is worse in the machinery subsector (60.9%)—this is probably due to the fact that this is a field where citations to academic journals is rare and citations to conference proceeding papers (which we mostly exclude) are common. In the plants

subsector, the Microsoft Academic graph is unable to match 25% of non-patent citations to journals. Manual inspection of a sample of these citations indicate they mostly accrue to books, which are also not in our dataset.

### 1.4. Summary

Before presenting our main results, Table 5 provides a summary of our data.

		Share Top 4	Avg. Patent	Avg. Non-Patent	Share Patents w/
	Patents	Assignees	Cites Made	Cites Made	Text Concepts
Animal Health	414	24.9%	9.4	8.5	76.3%
Biocide	12,774	13.7%	8.3	6.5	24.2%
Fertilizer	2,554	3.7%	10.7	3.4	32.9%
Machinery	19,362	16.8%	13.2	1	16.7%
Plants	10,216	67.0%	7.6	9.2	94.4%
Research Tools	10,872	21.5%	7.5	37.3	41.6%

#### **Table 5. Summary Statistics**

Note: Patents is the number of patents in the subsector. Share top 4 assignees is the share of these patents assigned to the four largest assignees. Avg. Patent Cites Made is the mean number of citations made to other patents, per patent. Avg. Non-Patent Cites Made is the mean number of non-patent references per patent. Share patents w/ text concepts is the share of patents granted after 1996 that mention one of the top text-concepts included in our text analysis.

Note the subsectors vary significantly in their propensity to cite, especially with respect to nonpatent references (the majority of which are to academic journals). The machinery and fertilizer subsectors, for example, cite more patents than any other subsector, but the fewest non-patent references. Meanwhile, the research tools subsector cites non-patent literature at more than four times the rate of the next highest subsector.

Subsectors also vary in their concentration. Whereas fertilizer patents are dispersed among a plethora of small assignees, plant patents are highly concentrated in a small number of firms (with Monsanto and Pioneer alone accounting for more than half of all patents). Table 5 also highlights how our text analysis approach varies in how representative it is for different subsectors. Whereas the majority of patents granted after 1996 in Animal Health and Plants carry one of our text-novel concepts, only 17% of such patents in Machinery do (although, as the largest single subsector, the small share translates into thousands of patents).

#### 2. Main Results

We here present five different measures of knowledge spill-ins to agriculture. We begin with results that use patent citations, then present results that rely on citations to non-patent literature, and then results that use shared text concepts.

#### 2.1. Patent Citations

In tables 6 and 7, we present the share of all patent citations originating in the knowledge domain indicated by the column header. Table 6 shows knowledge flows originating in agricultural subsectors and non-agricultural subsectors. Table 7 shows knowledge flows originating from different types of assignees and inventors.

#### **Table 6. Share of Patent Citations to Agricultural Subsectors**

	Own	Other	Not
	Sector	Agriculture	Agriculture
Animal Health	9.6%	2.1%	88.3%
Biocides	24.4%	3.5%	72.1%
Fertilizer	27.2%	5.1%	67.7%
Machinery	48.0%	0.1%	51.9%
Plants	69.2%	29.4%	1.4%
Research tools	55.4%	3.7%	40.9%

Note: The rows indicate the citing agricultural subsector and columns the subsector to which cited patents belong. Only cited patents granted between 1976 and 2016 are included. Each citation is counted once, even if multiple citations point to the same patent. Own sector gives the share of these citations to patents in the same subsector. Other agriculture gives the share of these citations to patents not contained in any of our agricultural subsectors.

It is apparent that for the first four agricultural subsectors, the majority of citations accrue to patents not classified as agricultural patents. This indicates a substantial role for knowledge spillins from outside agriculture. In these four sectors, the second most cited subsector is the own subsector. There is very little knowledge flow between different agricultural subsectors.

In contrast, the majority of citations in the plants and research tools subsectors accrue to patents that belong to these subsectors. While the research tools subsector still cites a substantial number

of patents outside of agriculture (40.9%), the plants subsector cites almost exclusively other plant variety patents and research tools patents.

Table 7 breaks down the share of citations from each subsector to the type of assignee/inventor associated with the cited patent. As noted in section 1.3, we divide non-individual assignees into four categories: assignees (mostly firms) specializing in agricultural R&D, assignees (mostly firms) that conduct some agricultural R&D, but for whom such activities are the minority, assignees (mostly firms) conducting no agricultural R&D, and the public sector (mostly government, universities, and not for profit organizations). We omit the patents of unclassified assignees, which never receive more than 1.5% of citations.

	Ag	Ag	Non	Public	
	Specialized	Minority	Ag	Sector	Individuals
Animal Health	1.8%	69.1%	18.4%	4.1%	6.2%
Biocides	8.6%	65.1%	13.2%	4.6%	7.8%
Fertilizer	17.4%	33.7%	20.7%	4.5%	23.5%
Machinery	33.5%	29.1%	8.8%	1.1%	27.5%
Plants	80.6%	5.4%	0.3%	12.8%	0.6%
Research tools	28.1%	38.2%	12.8%	13.6%	5.8%

# Table 7. Share of Patent Citations to Assignee Types

Note: The rows indicate the citing agricultural subsector and columns the assignee and inventor type to which the cited patents belong. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years, but less than 50%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. Rows do not add up to 100% - the remainder of patent citations are made to unclassified assignees (see section 1.3.1).

Only in the plants subsector do the majority of cited patents belong to assignees that specialize in agriculture. A plurality of patent citations in the machinery subsector also originate with assignees that specialize in agriculture. For animal health, biocides, fertilizer, and research, either a plurality or majority of patent citation originate in ag minority firms. In no sector do more than 21% of patent citations originate with assignees that do not conduct any agricultural research (even though these assignees account for 55% of all patents over this period). Public sector

research is disproportionately important for all firms (considering that it accounts for just 2% of all patents), and especially important for plant and research tools patents.

# 2.2. Journal Citations

In table 8, we present the share of matched SCImago journal citations belonging to different journal categories.

	Agricultural	Other Biology /	Other	Other
=	Sciences	Biochemistry	Chemistry	Other
Animal Health	17.6%	43.4%	7.2%	31.8%
Biocides	32.3%	37.2%	11.6%	19.0%
Fertilizer	40.1%	30.6%	14.3%	15.0%
Machinery	41.6%	15.6%	7.7%	35.2%
Plants	72.7%	22.8%	0.3%	4.3%
Research tools	34.0%	45.4%	0.8%	19.8%

# **Table 8. Share of Journal Citations to Journal Categories**

Note: The rows indicate the citing agricultural subsector. Shares are given conditional on matching journal title to the SCImago database.

Only in the plants subsector do the majority of cited journals belong to the agricultural sciences category. In the fertilizer and machinery subsectors, a plurality of cited journals belong to the agricultural sciences sector. With the exception of machinery, the other biology and biochemistry category is either the most or next-most important category of cited journals. In the machinery subsector, other journals are the second-most important source.

# 2.3. Shared Text Concepts

Our shared text concept results are designed to detect the sources of important new (or at least recently reawakened) concepts in agriculture. An important difference compared to the foregoing analysis is that whereas citations track knowledge flows "one step removed", our text approach can accurately track the "deep roots" of knowledge spill-ins. For example, an idea originating in a distant technology sector may pass through a long sequence of citations before finally being cited by an agricultural patent. To generate tables 8 and 9, we perform the following calculation for each text-novel concept (see section 1.2) in each subsector. First, we identify the earliest

subsector patent that mentions the concept. We use the application date of this patent as the date this text-novel concept is first applied in that subsector.

Next, we look for any mention of the concept in patents granted prior to this date. By construction, none of these patents will be in the "own subsector" prior to this date, but they may have been used in other agricultural subsectors, or outside of agriculture. If there are any antecedent patents mentioning the concept, we compute the share of these that belong to each originating knowledge domain. Denote the share of concept *c*'s prior mentions originating in knowledge domain *i* by  $s_i(c)$ . If no prior patents mention the concept, we say the concept has no prior mentions ( $s_i(c) = 1$ , with *i* denoting "no prior mentions"). We then take the average share across all text-novel concepts:

$$p_i = \frac{1}{n} \sum_{c=1}^{n} s_i(c)$$
 (1)

This is the entry in Tables 9 and 10. Intuitively, the interpretation of tables 9 and 10 is the probability a randomly selected knowledge flow from a randomly selected text-novel concept c originates in sector *i*.

#### Table 9. Share of Antecedent Text-novel Concept Mentions across Agricultural Subsectors

	No Prior	Other	Not
	Mention	Agriculture	Agriculture
Animal Health	5.1%	2.0%	92.9%
Biocide	63.3%	4.2%	32.6%
Fertilizer	22.1%	5.0%	72.9%
Machine	25.5%	0.0%	74.5%
Plant	19.5%	25.6%	54.9%
Research tools	19.7%	5.1%	75.2%

Note: An entry gives the probability a randomly selected patent mentioning a randomly mentioned text-novel concept originates in a given sector. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept.

In the biocides sector, fully 63% of top text-novel concepts appear for the first time in the patent corpus as part of the title, abstract, or claims of a biocide patent. This turns out to be an

exception. Other than the biocides sector, the majority of text-novel concepts in each subsector are mentioned in earlier patents. The majority of these are mentioned by patents outside of agriculture. Again, there is little transfer of knowledge from within agriculture, with the exception of the plant subsector, where 20% of prior mentions come from the research tools subsector and 5% from the biocides subsector.

Table 10 performs the same exercise for the type of assignee/inventor. Most text-novel concepts are mentioned before their use in agriculture by patents that do not specialize in agricultural R&D. This is consistent with Table 9, which establishes that most text-novel concepts are not mentioned in other agricultural sectors prior to their appearance in a given subsector. A large share of these concepts are mentioned, however, in firms with some agricultural research. The plurality of mentions occurs in minority ag assignees in four of the six sectors, whereas the plurality occurs in non-agricultural assignees in the other two (machinery and research tools).

	Ag	Ag	Non-			No
	Specialized	Minority	Ag	Public	Individuals	Prior
Animal Health	1.2%	44.1%	31.2%	7.0%	9.4%	5.1%
Biocide	3.5%	26.3%	4.8%	0.9%	0.3%	63.3%
Fertilizer	2.5%	29.8%	29.0%	4.3%	11.2%	22.1%
Machine	2.8%	16.1%	42.3%	1.0%	11.8%	25.5%
Plant	10.8%	28.7%	23.3%	10.4%	5.9%	19.5%
Research tools	2.1%	25.4%	30.3%	13.3%	7.2%	19.7%

Table 10. Share of Antecedent Text-novel Concept Mentions across Assignee-Type

Note: An entry gives the probability a randomly selected patent mentioning a randomly selected text-novel concept originates with a given assignee type. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years, but less than 50%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. No prior indicates the concept has no prior mentions. Rows do not add up to 100% - remainder of patent mentions (0.1-1.5%) made to unclassified assignees (see section 1.3.1).

# 3. Discussion

Section 2 describes five different measures of the extent of knowledge spill-ins to agriculture. Each measure emphasizes a different potential aspect of spill-ins. Section 2.1 emphasizes the flow of knowledge in the space of patented technologies across our entire time period. Section 2.3 also focuses on the space of patented technologies, but focuses specifically on a subset of "concepts" that arose to prominence in agriculture during the second half of our observation period. It measures the extent of prior R&D (potentially many citations removed) related to these concepts outside of the particular agricultural subsector. Section 2.2, in contrast, examines the flow of knowledge from the primarily academic sector to patented technology.

Summarizing this heterogenous set of proxies is challenging, but one of our over-arching conclusions is that knowledge spill-ins from outside agriculture are likely as important as knowledge generated within agricultural domains. This conclusion is bolstered by Table 11, which indicates whether the majority of knowledge flows originate in an agricultural knowledge domain, defined below.

_	Table 6	Table 7	Table 8	Table 9	Table 10
Animal Health	Yes	Yes	Yes	Yes	Yes
Biocide	Yes	Yes	Yes	No	No
Fertilizer	Yes	Yes	Yes	Yes	Yes
Machine	Yes	Yes	Yes	Yes	Yes
Plant	No	No	No	Yes	Yes
Research tools	No	Yes	Yes	Yes	Yes

Table 11. Do the Majority of Knowledge Flows Originate Outside Agriculture?

In this table, we write "Yes" for each column if:

- Table 6. Share Patent citations to Agricultural Subsectors: the "not agriculture" column exceeds 50%
- Table 7. Share Patent Citations to Assignee-Types: the "specialized ag" assignee column is under 50%
- Table 8. Share of Journal Citations to Journal Categories: the "agricultural sciences" column is under 50%

- Table 9. Share of Antecedent Text-novel Concept Mentions across Agricultural Subsectors: the "not agriculture" column exceeds 50%
- Table 10. Share of Antecedent Text-novel Concept Mentions across Assignee-Type: the sum of the "no prior" and "specialized ag" columns is under 50%

By these definitions, the animal health, fertilizer, and machine subsectors source the majority of their ideas from outside agriculture, as measured by any proxy.

The evidence is more mixed for the research tools and biocide subsectors. For research tools, 55% of patent citations refer back to other research tools patents and another 4% originate with other agricultural patents. However, most of these patents are assigned to firms that are not specialized in agriculture, and most of the text-novel concepts in research tools patents are mentioned in patents that lie outside agriculture. Moreover, research tools patents cite academic journals at four times the rate of any other sector, but only 34% of citations flow to agricultural science journals.

Biocide patent and journal citations primarily flow to non-agricultural firms, patents and journals. However, the strong majority of text-novel text concepts in biocides have no prior mention and appear for the first time in the patent corpus in a biocide patent. The majority of these concepts are chemical names, suggesting the subsector develops many chemicals for application in agriculture that appear nowhere else in the patent corpus. This is an observation that would be missed if we relied solely on citations.

Finally, plants seem to be different. The majority of citations flow to specialized ag firms, agricultural patents, and agricultural science journals. For text concepts, the majority are mentioned in non-agricultural patents before their appearance in patent for plant varieties, but not by an overwhelming number (55%). It is important to note that utility patents for plants differ from other utility patents in more than just their subject matter. This field is dominated by an unusual extent by a small number of firms, with some evidence that they use a standardized template for new patents (Moser, Ohmsteadt, and Rhode 2018).

Taken together, in no field do all our knowledge flow proxies agree that agriculture is the main source of inputs. Rather, spill-ins from outside agriculture appear to matter, and to matter a great deal in most subsectors. We now turn to the nature of these non-agricultural spill-ins.

Whereas our paper does not try to rigorously define the "distance" between different knowledge domains, our results do provide some evidence that knowledge flows from outside of agriculture do not originate "too far" from agriculture. In Table 12, we present an attempt to measure whether knowledge flows originate "far" from agriculture, by resorting to some reasonable but perhaps *ad hoc* assumptions. We assume research originating in "non-ag" assignees (tables 6 and 9) is farther from agriculture than research originating in "minority ag" firms. This would be the case, for example, if an assignee's knowledge capital has some agricultural applications, as well as many others. In this case, the fact that the assignee also patents in agriculture is a signal that it has recognized the agricultural application of its knowledge capital. The animal health sector would seem to be a good example of this kind of dynamic. Much of the basic research on health for humans or animals is similar at the cellular level, even though the human health market is vastly larger than the veterinary health market (Clancy and Sneeringer 2018). That said, caution is warranted, because an assignee may also be a conglomerate with many parallel research operations that effectively embody separate knowledge capital stocks.

We feel it is also reasonable to assume biology and chemistry are scientific disciplines that are among the closest to agriculture, and so citations to biological and chemistry journals is an indicator that fields "close" to agriculture matter. Agriculture is typically classified as one of the life sciences (for example, by the NSF), and agricultural science has deep roots in chemistry (Huffman and Evenson 2006). Table 12 uses these notions to provide some evidence that knowledge from outside agriculture is not "too far" away.

	Table 7	Table 8	Table 10
Animal Health	No	No	No
Biocide	No	No	No
Fertilizer	No	No	No
Machine	No	Yes	Yes
Plant	No	No	No
Research tools	No	No	Yes

#### Table 12. Are Non-Agricultural Knowledge Flows "Far" From Agriculture?

Each entry in Table 12 indicates whether or not non-agricultural knowledge flows (as defined in Table 11) originate "far" from agriculture. Specifically, we write "Yes" for each column if:

- Table 7. Share Patent Citations to Assignee-Types: Non-ag assignees share exceeds minority ag assignee share.
- Table 8. Share of Journal Citations to Journal Categories: The Other share exceeds the sum of other biology/biochem and other chemistry.
- Table 10. Share of Antecedent Text-novel Concept Mentions to Assignee-Type: Non-ag assignees share exceeds minority ag assignee share.

In contrast to Table II, now most entries indicate "No." Where we can reasonably rank knowledge domains as being closer or farther from agriculture, non-agricultural knowledge flows in animal health, biocides, fertilizer, and plants are more likely to come from knowledge domains close to agriculture than from afar. For machinery and research tools, text concepts tend to be mentioned more often in non-agricultural assignees than minority ag ones. Machinery is also more likely to cite other journals than biology or chemistry ones, which is not surprising. Note, however, that the machinery sector cites by far the fewest journal publications.

Together, tables II and I2 suggest, while non-agricultural knowledge sources are very important, some non-agricultural knowledge domains are clearly more relevant than others. Whereas we view this conclusion as more tentative than our first one, it has relevance for science policy in agriculture.

#### 4. Robustness Checks

In this section we conduct a wide array of robustness checks. To prevent the main paper from becoming too long, we report tables in the appendix, and merely summarize important details in the text.

#### 4.1. Patent Citations

We investigate three potential sources of bias in our patent citation figures. First, that our results are driven by assignee's self-citation of their own patents. Second, that our results are robust to the exclusion of examiner-added citations. And third, that our results are robust when we restrict attention only to the most valuable patents (those receiving a high number of citations themselves).

To assess whether our results are driven by self-citation, we first remove all citations from assignees to their own patents. Because so many individual inventors have a single patent, and because it is harder to accurately disambiguate inventor names, we restrict attention to assignee self-citation. The results are presented in Tables A1 and A2.

Excluding self-citations does not materially change the distribution of patent citations across different agricultural sectors, with one exception. In Table 6, the share of citations from plant patents to plant patents is 69%, but when we exclude self-citations, this falls to 56%. Similarly, in table 7, the share of citations to specialized ag firms is 81%, but when we exclude self-citations this falls to 69%. Moser, Ohmsteadt, and Rhode (2018), studying a sample of hybrid corn patents granted between 1985 and 2002 find that self-citations frequently reflect genuine cumulative innovation, as firms build on the prior genetic stock of their earlier patented plant cultivars. Therefore, it is not at all clear that the smaller share of 56% should be preferred to our baseline estimate of 69%.

Next, we remove all examiner-added citations. This is only possible for the period 2002 onward, when patents begin to identify who added a citation. There is some debate about whether examiner-added citations are good proxies for knowledge flows. If applicants seek to avoid citing relevant prior art for strategic reasons, examiner-added citations can correct this bias (Lampe 2010). Moreover, Chen (2017) finds examiner-added citations are more textually similar to the patent than other patents. That said, there is a large literature that highlights potential issues with examiner-added citations: for example, Moser, Ohmsteadt, and Rhode (2018) find examiners of hybrid corn patents are biased towards adding from their set of preferred patents, and that patents will tend to be added more for physical similarity of plants rather than genetic heritage. Jaffe and Rassenfosse (2018) summarize a number of other studies that describe potential distortions examiner-added citations may introduce. Tables A3 and A4 present the distribution of patent citations for patents granted after 2002, excluding examiner-added citations.

Removing examiner-added citations leaves our results largely unchanged, with one exception. In the machinery subsector, in table 6 we found 48% of patents citations originated in the machinery subsector and 52% originated outside of agriculture. In Table A3, we instead find 56% of citations originate in the machinery subsector and 44% originate outside of agriculture. It turns

out, however, that this has little to do with examiners and is instead driven by restricting patents to those granted after 2002. If we restrict attention to patents granted after 2002 (Table A5), 56% of patent citations in the machinery subsector originate in the same sector. Indeed, across all subsectors, there is a slight increase in patents originating from within the same subsector when we restrict attention to more recent patents.

Our final robustness check relates to the heterogenous value of patents. Many studies (see Nagaoka, Motohashi, and Goto 2010 for an overview) have shown that the value of patents is highly skewed. A small number of patents account for a disproportionately large share of value. Our results may be misleading if the minority of valuable patents differ in the sources of their knowledge, compared to patents as a whole. To check this, we identify the set of most valuable patents in agriculture, defined as those receiving 8 or more citations<sup>7</sup> in the 5 years following the date they are granted (this necessarily means we do not include patents from the last five years of our sample). Patents receiving 8 or more citations are in the top 5% for all agricultural patents. Tables A6 and A7 repeat our patent citation analysis for this subset of elite patents.

Restricting our attention to only the citations made by "elite" patents, we find a significantly higher share of citations originate from within the same subsector for the fertilizer, machinery, and research subsectors. Indeed, for machinery, the effect is large enough to tip the share of citations originating in the machinery subsector above 50%, from 48% in Table 6 to 64%, in table A5. In no other sector, however, does the share of citations from a given sector cross the 50% threshold, and so the conclusions drawn from our Tables 11 and 12 remain valid. Turning to the share of citations received by different assignee types, restricting attention to only the most highly cited patents has the largest impact for the plant subsector, where the share of citations to specialized ag firms drops from 81% to 67%, and the share of citations to public sector patents rises from 13% to 25%.

# 4.2. Text Concepts

We check the robustness of our text concept analysis to three alternative specifications. First, we impose a stricter criteria to our manual cleaning of concepts in agriculture. Second, we use an

<sup>&</sup>lt;sup>7</sup> Citations received is a common proxy for the value of patents. See Nagaoka, Motohashi, and Goto (2010).

alternative weighting scheme that controls for the possibility that some of our concepts are duplicates that refer to the same underlying idea. Third, we use an alternative weighting scheme that puts more weight on clusters of concepts that are used in more future patents.

Tables A8 and A9 impose stricter criteria to our manual cleaning of text-novel concepts in agriculture. To manually clean concepts, three coauthors independently apply four exclusion rules (see section 1.2) to all concepts in our data. There is some subjectivity in these rules, for example, in judging what is an "uninformative" word and what "connective phrases" are. In the main specification, we retain a concept when at least two of the three judges retain it. In our robustness check, we require all three inspectors to agree for a concept to be retained. Depending on the subsector, this leads to us excluding an additional 10-20% of the original 200 concepts. Our core results, however, are not substantively changed by this stricter exclusion policy. No entries in tables 11 and 12 are changed.

Tables AI0 and AII summarize our text data in a different way. One possible concern with our text analysis approach is that we may be "double-counting" some concepts. This could occur, for example, if two concepts both refer to the same underlying idea. For example, suppose trimethoprim (an antibiotic) is exclusively used to treat variants of the disease myeloencephalitis. Whenever the concept trimethoprim appears in a patent, so too does the phrase myeloencephalitis, and vice versa, although perhaps not in the same sentence (or paragraph). Tables 8 and 9 treat these two phrases as distinct concepts. There, we compute the share of prior mentions for each of these concepts, and then average over all these shares. But it could be argued the two concepts "trimethoprim" and "myeloencephalitis" only really refer to one underlying idea (treating the disease with the antibiotic), since they are always and everywhere used together. If this is correct, then we are giving too much weight to the shares of prior patents mentioning these concepts by counting each concept separately.

Here, we consider an alternative approach that creates "families" of related concepts. For each concept, we look for its first appearance in a given agricultural subsector, which we call an originating patent. All concepts in the same originating patent constitute a family of related concepts.

For example, if trimethoprim and myeloencephalitis are always used together, then they will both appear for the first time in animal health in the same patent and therefore will belong to the same

family. For each of these families, we find the set of unique patents applied for before the originating patent with *any* concepts in the family. We compute the share of these patent originating in different knowledge domains. Denote the share of patents with concepts from family f that originate in knowledge domain i by  $s_i(f)$ .

We then average these shares over all families:

$$p_i = \frac{1}{n} \sum_{f=1}^n s_i(f)$$
 (2)

This methodology uses originating patents to define families of related concepts, and give each family the same weight, ensuring we do not double-count concepts referring to the same concept. The trade-off with this approach is that a concept with no prior mentions may belong to a family of concepts that do have prior mentions. This methodology obscures the fact, because it treats families of concepts as units of observation.

This alternative methodology does have some significant impacts on our results, but none large enough to alter the conclusions in Tables 11 and 12. Indeed, our major conclusion that ideas from outside of agriculture are important is actually strengthened. Under this alternative weighting scheme, the share of concepts originating in patents outside agriculture rises in every subsector, as does the share of concepts originating in the patents of non-agricultural assignees.

Lastly, we weight families of concepts by the number of agricultural patents that end up using any concepts in the family. Let w(f) denote the number of patents in a subsector that use any concept in family f. Our final weighting scheme is:

$$p_{i} = \frac{\sum_{f=1}^{n} w(f) s_{i}(f)}{\sum_{f=1}^{n} w(f)}$$
(3)

Intuitively, this puts more weight on families of concepts that subsequently end up being used more heavily in the agricultural subsector. The results, presented in Tables A12 and A13 do not differ materially from Tables A10 and A11, although they again tend to increase the weight put on families of concepts originating outside of agriculture.

#### 5. Conclusions

Agricultural total factor productivity grew enormously over the past century. In the years to come, continued increases in agricultural productivity will be essential for meeting the challenge of feeding a rising world population amid the challenges of climate change. There is widespread recognition that past R&D investments were crucial to develop the new and improved agricultural technologies that have mediated these celebrated productivity gains. This paper presents new evidence on the structure of knowledge underpinning agricultural R&D, with an emphasis on the role of knowledge spillovers across scientific and technological domains.

Using agricultural patents in animal health, biocides, fertilizer, machinery, plants, and research tools as measures of agricultural research outputs, we track knowledge flows into agriculture in five different ways. We start with citations to patents in agricultural subsectors, and across different types of inventive organizations and individuals. To capture knowledge flows from academia, we also track citations to journal articles across different journal categories. Finally, we complement these citation-based approaches with text analysis, where we identify text-concepts that are new (in text) and important in agriculture in the second half of our observation period. We then track the appearance of these text-concepts in earlier patents.

Our results indicate a major role for ideas that originate outside of agriculture, perhaps a role as important as R&D conducted within agriculture. In the animal health, fertilizer, and machinery subsectors across every measure we find the majority of knowledge flows originate in non-agricultural knowledge domains. In the remaining three subsectors, we find mixed evidence: some of our indicators suggest the majority of knowledge originates outside agriculture, and some from within. Amid these sets, the strongest case for knowledge originating primarily from within agriculture is the plant subsector, which primarily cites other agricultural patents and agricultural science journals. But even this subsector has the majority of its text concepts appearing outside of agriculture prior to their appearance in plant patents.

We also present some evidence that these "outside agriculture" knowledge domains remain predictably "near" to agriculture. Whereas agricultural science journals do not account for the majority of journal citations in most subsectors, together with biology and chemistry journals they do. Moreover, our other measures of knowledge flows indicate organizations with at least some agricultural patents do R&D more relevant to agriculture than organizations with no agricultural patents.

This paper is among the first to use information contained in patents, through patent citations and text analysis, to study agricultural knowledge flows, and this work suggests a number of possible avenues for future research. First, our text-concept approach can be easily extended to the corpus outside of patents. In particular, academic journals are a promising avenue to explore. For example, we find the biocide sector originates the majority of its text concepts, and that these concepts tend to be chemical names. At the same time, the sector heavily cites chemistry journals and it would be interesting to see if these chemical names appear first in chemistry journals. More generally, this approach can be extended to books, company filings, and so on. Second, the combination of text-novel concepts and citations represent a clear opportunity to track the diffusion of specific ideas through technology space. Are citations a channel through which textconcepts flow, and if so, can we track the movement of an idea originating in one technology field through a chain of linked citations to an eventual application in a distant technology field? This would allow one to examine the factors that most facilitate the transfer of ideas. Lastly, the analysis we have presented can be brought to bear on work linking agricultural R&D to agricultural productivity measures. Patents may serve as new proxies for knowledge capital, proxies with more detailed information about the relevant R&D spending, both in agriculture and beyond.

Albeit preliminary, we may attempt to draw some normative implications of the results presented in this paper. The early work of Schultz (1956) and Griliches (1958) underscored agriculture's leading position in identifying the role of technical progress on productivity. A large and varied literature has since established the fundamental role that investments in science and technological R&D have on innovation and economic growth. The many market failures that beset the innovation process suggest a critical role for public policies to fund and support the R&D enterprise. Evidence of past remarkable successes have fostered the belief that scientific research is underfunded, and that a renewed investment impetus is needed to sustain growth. The argument is particularly pressing for U.S. agriculture, where public R&D investments have substantially declined, in real terms, over the last decade.<sup>8</sup> Meritorious calls for increased public

<sup>&</sup>lt;sup>8</sup> https://www.ers.usda.gov/data-products/agricultural-research-funding-in-the-public-and-private-sectors/

agricultural R&D inevitably meet the reality of declining availability of public funds. In this age of scarcity, science policy needs to be mindful of the complexity and connectedness of the research enterprise. As highlighted in the model of Akcigit, Hanley, and Serrano-Velarde (2016), the spillover effects from basic research are critical. In our context, the knowledge spillovers we have identified suggest that agricultural science policy might best support agricultural productivity growth if it retains a holistic perspective. Attention to the broader research agenda, and in particular to areas that, while not being strictly agriculture oriented have traditionally been connected with agricultural innovation, is of paramount importance. Priorities that rely on narrowly defined measures of past returns to R&D may not provide the most productive use of scarce public R&D funds.

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# **Appendix Tables**

# Table A1. Share of Patent Citations to Agricultural Subsectors, excluding assignee self citations

	Own	Other	Not
_	Sector	Agriculture	Agriculture
Animal Health	5.8%	2.4%	91.8%
Biocides	23.1%	3.6%	73.3%
Fertilizer	26.3%	5.0%	68.7%
Machinery	46.3%	0.1%	53.6%
Plants	56.1%	41.8%	2.1%
Research tools	53.3%	3.5%	43.2%

Note: The rows indicate the citing agricultural subsector and columns the subsector to which cited patents belong. Only cited patents granted between 1976 and 2016 are included. Each citation is counted once, even if multiple citations point to the same patent. Own sector gives the share of these citations to patents in the same subsector. Other agriculture gives the share of these citations to any other agricultural subsector. Not agriculture gives the share of citations to patents not contained in any of our agricultural subsectors. We exclude citations made by assignees to their own patents.

	Ag	Ag	Non	Public	
	Specialized	Minority	Ag	Sector	Individuals
Animal Health	1.8%	63.1%	22.2%	4.8%	7.5%
Biocides	8.5%	62.5%	14.8%	4.6%	8.8%
Fertilizer	17.0%	32.0%	21.7%	4.4%	24.6%
Machinery	32.0%	27.7%	9.5%	I.I%	29.6%
Plants	69.2%	8.5%	0.5%	20.4%	1.0%
Research tools	26.1%	37.9%	I4.I%	14.0%	6.4%

### Table A2. Share of Patent Citations to Assignee Types, excluding self-citations

Note: The rows indicate the citing agricultural subsector and columns the assignee and inventor type to which the cited patents belong. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years, but less than 50%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. Rows do not add up to 100% - the remainder of patent citations (0.I-I.4%) are made to unclassified assignees (see section 1.3.1). We exclude citations made by assignees to their own patents.

# Table A3. Share of Patent Citations to Agricultural Subsectors (2002 and later), excludingexaminer-added citations

	Own	Other	Not
	Sector	Agriculture	Agriculture
Animal Health	6.9%	2.4%	90.7%
Biocides	24.4%	4.7%	70.8%
Fertilizer	29.3%	6.6%	64.1%
Machinery	56.4%	0.2%	43.5%
Plants	67.0%	31.8%	1.2%
Research tools	55.9%	3.3%	40.9%

Note: The rows indicate the citing agricultural subsector and columns the subsector to which cited patents belong. Only cited patents granted between 1976 and 2016 are included and only citing patents granted after 2002 are presented. Each citation is counted once, even if multiple citations point to the same patent. Own sector gives the share of these citations to patents in the same subsector. Other agriculture gives the share of these citations to any other agricultural subsector. Not agriculture gives the share of citations to patents not contained in any of our agricultural subsectors. We exclude citations made by patent examiners.

# Table A4. Share of Patent Citations to Assignee Types (2002 and later), excluding examineradded citations

	Ag	Ag	Non	Public	
	Specialized	Minority	Ag	Sector	Individuals
Animal Health	I.2%	64.0%	25.0%	4.7%	4.9%
Biocides	9.3%	62.6%	14.9%	4.4%	7.7%
Fertilizer	18.0%	31.3%	23.1%	5.4%	22.0%
Machinery	35.7%	28.5%	9.5%	I.3%	25.0%
Plants	79.4%	5.5%	0.3%	14.0%	0.6%
Research tools	28.0%	38.7%	13.5%	13.2%	5.2%

Note: The rows indicate the citing agricultural subsector and columns the assignee and inventor type to which the cited patents belong. Only cited patents granted between 1976 and 2016 are included, and only citing patents granted after 2002. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years, but less than 50%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. Rows do not add up to 100% - the remainder of patent citations (0.1-1.4%) are made to unclassified assignees (see section 1.3.1). We exclude citations made by patent examiners.

	Own	Other	Not
	Sector	Agriculture	Agriculture
Animal Health	8.7%	2.5%	88.8%
Biocides	26.0%	4.5%	69.5%
Fertilizer	31.0%	6.2%	62.8%
Machinery	55.7%	0.1%	44.I%
Plants	69.9%	28.8%	1.2%
Research tools	57.0%	3.5%	39.5%

# Table A5. Share of Patent Citations to Agricultural Subsectors (2002 and later)

Note: The rows indicate the citing agricultural subsector and columns the subsector to which cited patents belong. Only cited patents granted between 1976 and 2016 are included and only citing patents granted after 2002 are presented. Each citation is counted once, even if multiple citations point to the same patent. Own sector gives the share of these citations to patents in the same subsector. Other agriculture gives the share of these citations to any other agricultural subsector. Not agriculture gives the share of citations to patents not contained in any of our agricultural subsectors.

	Own	Other	Not
	Sector	Agriculture	Agriculture
Animal Health	0.0%	0.0%	100.0%
Biocides	25.8%	7.0%	67.2%
Fertilizer	41.1%	1.9%	57.0%
Machinery	63.7%	0.1%	36.2%
Plants	61.3%	37.2%	1.5%
Research tools	68.1%	2.2%	29.7%

### Table A6. Share of Patent Citations from Highly Cited Patents to Agricultural Subsectors

Note: The rows indicate the citing agricultural subsector and columns the subsector to which cited patents belong. Only cited patents granted between 1976 and 2016 are included and only citing patents that receive 8 or more citations in the five years after their grant dates. Each citation is counted once, even if multiple citations point to the same patent. Own sector gives the share of these citations to patents in the same subsector. Other agriculture gives the share of these citations to patents not contained in any of our agricultural subsectors.

	Ag	Ag	Non	Public	
	Specialized	Minority	Ag	Sector	Individuals
Animal Health	0.0%	88.9%	11.1%	0.0%	0.0%
Biocides	10.3%	72.7%	9.1%	I.9%	5.1%
Fertilizer	23.9%	30.2%	24.3%	2.4%	19.1%
Machinery	42.I%	27.4%	5.3%	I.I%	24.0%
Plants	67.5%	6.8%	0.2%	24.9%	0.5%
Research tools	30.7%	47.8%	7.8%	8.5%	4.0%

### Table A7. Share of Patent Citations from Highly Cited Patents to Assignee Types

Note: The rows indicate the citing agricultural subsector and columns the assignee and inventor type to which the cited patents belong. Only cited patents granted between 1976 and 2016 are included, and only citing patents receiving 8 or more citations within the first five years after being granted. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than 2016. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. Rows do not add up to 100% - the remainder of patent citations (up to 1.1%) are made to unclassified assignees (see section 1.3.1).

# Table A8. Share of Antecedent Text-novel Concept Mentions to Agricultural Subsectors,Strict Inclusion Criteria

	No Prior	Other	Not
	Mention	Agriculture	Agriculture
Animal Health	4.9%	2.0%	93.1%
Biocide	65.7%	4.3%	30.0%
Fertilizer	20.2%	4.2%	75.6%
Machine	32.9%	0.0%	67.1%
Plant	17.0%	28.8%	54.2%
Research tools	23.8%	5.4%	70.8%

Note: An entry gives the probability a randomly selected patent mentioning a randomly mentioned text-novel concept originates in a given sector. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept. This table includes a concept only if it is included by all three co-author inspectors.

Table A9. Share of Antecedent Text-novel Concept Mention	ons to Assignee-Type, Strict
Inclusion Criterion	

	Ag	Ag	Non-			No
	Specialized	Minority	Ag	Public	Individuals	Prior
Animal Health	I.2%	46.0%	29.9%	7.4%	9.1%	4.9%
Biocide	3.7%	25.2%	3.7%	0.6%	0.1%	65.7%
Fertilizer	2.8%	30.4%	29.4%	4.9%	11.3%	20.2%
Machine	1.3%	16.8%	35.4%	0.9%	12.0%	32.9%
Plant	12.9%	31.1%	21.4%	10.7%	5.3%	17.0%
Research tools	I.9%	25.9%	27.4%	12.7%	6.8%	23.8%

Note: An entry gives the probability a randomly selected patent mentioning a randomly selected text-novel concept originates with a given assignee type. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years, but less than 50%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. No prior indicates the concept has no prior mentions. Rows do not add up to 100% - the remainder of patent mentions (up to 0.8%) are made to unclassified assignees (see section 1.3.1). This table includes a concept only if it is included by all three co-author inspectors.

# Table A10. Share of Antecedent Text-novel Concept Mentions to Agricultural Subsectors,Weighted by Concept Family

	No Prior	Other	Not
_	Mention	Agriculture	Agriculture
Animal Health	2.5%	3.7%	93.8%
Biocide	56.8%	6.5%	36.7%
Fertilizer	4.2%	7.7%	88.1%
Machine	16.7%	0.1%	83.3%
Plant	9.4%	27.4%	63.2%
Research tools	17.6%	4.5%	77.9%

Note: An entry gives the probability a randomly selected patent mentioning a text-novel concept from a randomly selected family of concepts originates in a given sector. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept.

Table A11. Share of Antecedent '	Text-novel Concept Mentions	to Assignee-Type,	Weighted
by Concept Family			

	Ag	Ag	Non-			No
	Specialized	Minority	Ag	Public	Individuals	Prior
Animal Health	0.9%	44.3%	34.2%	5.3%	10.3%	2.5%
Biocide	5.3%	29.6%	6.2%	I.I%	0.5%	56.8%
Fertilizer	1.8%	38.4%	36.3%	5.3%	12.8%	4.2%
Machine	3.3%	17.6%	46.5%	I.2%	14.2%	16.7%
Plant	9.6%	33.2%	28.5%	9.4%	7.5%	9.4%
Research tools	3.2%	24.0%	31.4%	13.1%	8.4%	17.6%

Note: An entry gives the probability a randomly selected patent mentioning a text-novel concept from a randomly selected concept family originates with a given assignee type. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than 20%. Non-ag assignees have no patents belonging to agricultural subsectors. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. No prior indicates the concept has no prior mentions. Rows do not add up to 100% - the remainder of patent mentions (up to 1.6%) are made to unclassified assignees (see section 1.3.1).

# Table A12. Share of Antecedent Text-novel Concept Mentions to Agricultural Subsectors,Weighted by Concept Family and Subsequent Patents

	No Prior	Other	Not
_	Mention	Agriculture	Agriculture
Animal Health	1.6%	3.1%	95.3%
Biocide	52.3%	8.1%	39.6%
Fertilizer	3.8%	7.4%	88.9%
Machine	14.5%	0.0%	85.5%
Plant	4.9%	21.4%	73.7%
Research tools	14.4%	4.2%	81.4%

Note: An entry gives the probability a randomly selected patent mentioning a text-novel concept from a randomly selected family of concepts originates in a given sector, where the probability of selecting a concept family is weighted by the number of ag subsector patents using concepts belonging to the family. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept.

# Table A13. Share of Antecedent Text-novel Concept Mentions to Assignee-Type, Weighted by Concept Family and Subsequent Patents

	Ag	Ag	Non-			No
	Specialized	Minority	Ag	Public	Individuals	Prior
Animal Health	0.8%	44.8%	34.5%	5.1%	10.8%	1.6%
Biocide	5.9%	32.4%	6.8%	I.I%	0.6%	52.3%
Fertilizer	1.8%	38.9%	36.6%	5.0%	12.2%	3.8%
Machine	4.1%	17.2%	48.2%	1.3%	I <b>4.0</b> %	14.5%
Plant	7.8%	35.4%	32.4%	9.0%	8.6%	4.9%
Research tools	3.1%	22.6%	33.0%	15.2%	8.4%	I4.4%

Note: An entry gives the probability a randomly selected patent mentioning a text-novel concept from a randomly selected concept family originates with a given assignee type, where the probability of selecting a concept family is weighted by the number of ag subsector patents using concepts belonging to the family. Antecedent mentions are all those made by patents applied for prior to the first patent in the given subsector that mentions the concept. Specialized ag assignees have more than 50% of their patents belonging to an agricultural subsector in the last 5 years. Minority ag assignees have more than zero patents belonging to an agricultural subsector in the last 5 years. Non-ag assignees have no patents belonging to agricultural subsector in the last 5 years. Public sector assignees correspond to government and non-profit organizations. Individuals refers to patents owned by individual inventors. No prior indicates the concept has no prior mentions. Rows do not add up to 100% - the remainder of patent mentions (up to 1.6%) are made to unclassified assignees (see section 1.3.1).