

# **Search Distaste at the Highway Stop Level**

Jonah B. Gelbach

Professor of Law

University of Pennsylvania Law School

# Highway Search

**“Benchmarking”**

**Papers: Compare  
Search Prob Using  
Covariate  
Adjustment**

## Highway Search

**“Benchmarking”  
Papers: Compare  
Search Prob Using  
Covariate  
Adjustment**

## Becker Model

- Ayres & Waldfoegel (1994)
- Lots of others

## Highway Search

**“Benchmarking”  
Papers: Compare  
Search Prob Using  
Covariate  
Adjustment**

## Becker Model

— Ayres & Waldfofel (1994)  
— Lots of others

— Heckman & Vytlacil (1999)  
— Heckman & Vytlacil (2005)  
— Heckman, Urzua & Vytlacil (2006)  
— Brinch, Mogstad & Wiswall (2017)  
— Kowalski (2016)

**Generalized Roy/Potential Outcomes/Rubin Causal Model**

## Highway Search

## Becker Model

**“Benchmarking”  
Papers: Compare  
Search Prob Using  
Covariate  
Adjustment**

- KPT (2001); Persico & Todd (2006)
- Anwar & Fang (2006)
- Antonovics & Knight (2009)
- Sanga (2009)
- Person et al (2017); Simoiu et al (2017)

- Ayres & Waldfoegel (1994)
- Lots of others

- Heckman & Vytlacil (1999)
- Heckman & Vytlacil (2005)
- Heckman, Urzua & Vytlacil (2006)
- Brinch, Mogstad & Wiswall (2017)
- Kowalski (2016)

**Generalized Roy/Potential Outcomes/Rubin Causal Model**

## Highway Search

## Becker Model

“Benchmarking”  
Papers: Compare  
Search Prob Using  
Covariate  
Adjustment

- KPT (2001); Persico & Todd (2006)
- Anwar & Fang (2006)
- Antonovics & Knight (2009)
- Sanga (2009)
- Person et al (2017); Simoiu et al (2017)

- Ayres & Waldfoegel (1994)
- Lots of others

**Arnold,  
Dobbie,  
& Yang  
(forthcoming)**

- Heckman & Vytlačil (1999)
- Heckman & Vytlačil (2005)
- Heckman, Urzua & Vytlačil (2006)
- Brinch, Mogstad & Wiswall (2017)
- Kowalski (2016)

**Generalized Roy/Potential Outcomes/Rubin Causal Model**

## Highway Search

## Becker Model

**“Benchmarking”  
Papers: Compare  
Search Prob Using  
Covariate  
Adjustment**

- KPT (2001); Persico & Todd (2006)
- Anwar & Fang (2006)
- Antonovics & Knight (2009)
- Sanga (2009)
- Person et al (2017); Simoiu et al (2017)

- Ayres & Waldfoegel (1994)
- Lots of others

- **This paper**
- **Marx (2018)**

**Arnold,  
Dobbie,  
& Yang  
(forthcoming)**

- Heckman & Vytlacil (1999)
- Heckman & Vytlacil (2005)
- Heckman, Urzua & Vytlacil (2006)
- Brinch, Mogstad & Wiswall (2017)
- Kowalski (2016)

**Generalized Roy/Potential Outcomes/Rubin Causal Model**

# The Model



**Highway stops by officer  $j$  occur exogenously**

Highway stops by officer  $j$  occur exogenously

**Produce driver with misconduct probability  $M$**

Highway stops by officer  $j$  occur exogenously

Produce driver with misconduct probability  $M$

**Officer has search distaste  $\delta$**

**Search occurs if  $M > \delta$**


Highway stops by officer  $j$  occur exogenously

Produce driver with misconduct probability  $M$

If race is  $r$  & driver/stop characteristics  $X = x$ :

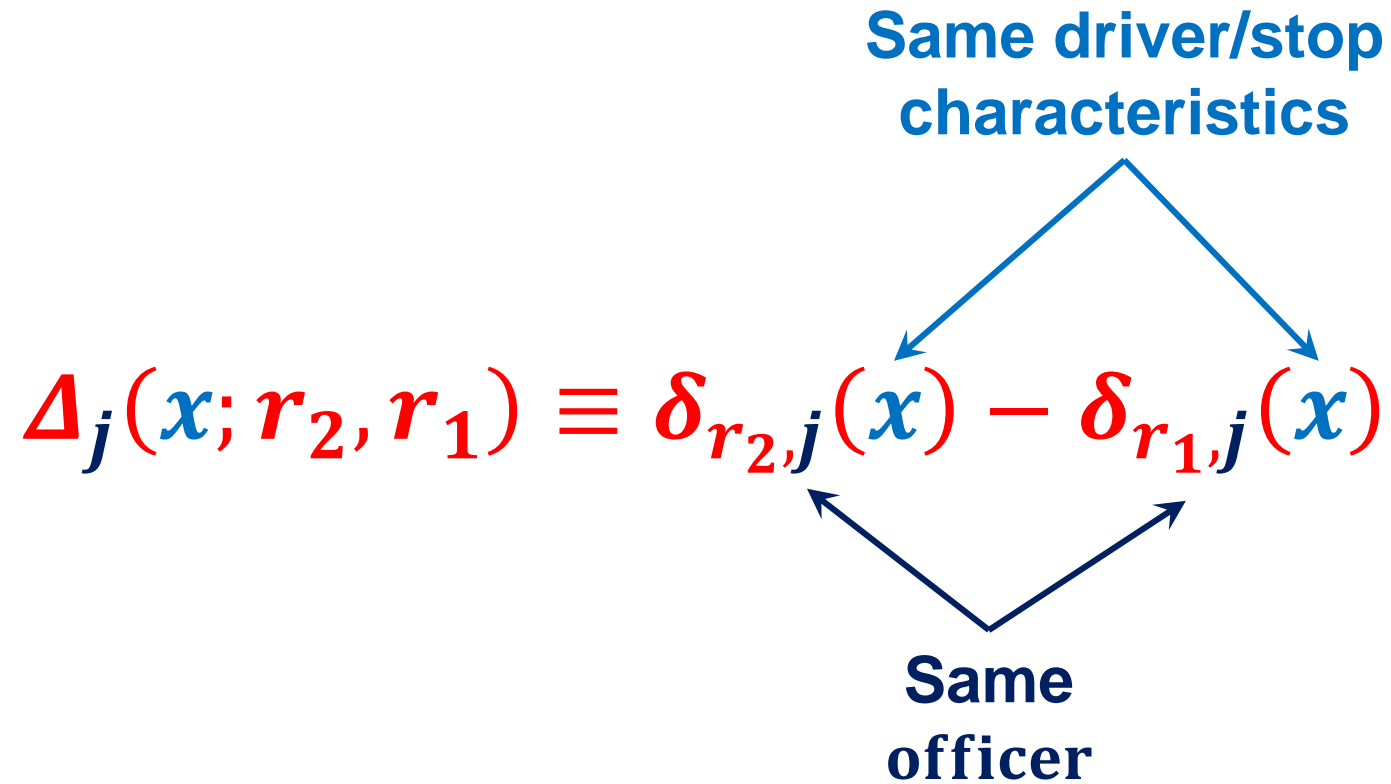
**Search occurs if  $M > \delta_{r,j}(x)$**

# Measure of stop-level discrimination:

$$\Delta_j(r_2, r_1) \equiv \delta_{r_2, j} - \delta_{r_1, j}$$


Same officer

# Measure of stop-level discrimination:



## Measure of stop-level discrimination:

$$\Delta_j(x; r_2, r_1) \equiv \delta_{r_2, j}(x) - \delta_{r_1, j}(x)$$

We can average this over  $X$ , over  $j$ , or both

**So the ideal object of estimation is**

$$\delta_{r,j}(x)$$



**Assume**

$$\delta_{r,j}(x) = \delta_r(x, \tilde{z}_j),$$

***where  $\tilde{z}_j$  is an instrumental variable.***

**Assume**

$$\delta_{r,j}(x) = \delta_r(x, \tilde{z}_j),$$

**For stop  $i$ , use**

$$\tilde{z}_j \equiv \frac{1}{N_j - 1} \sum_{k \neq i} D_k$$

# Driver misconduct probability distribution

$$P(M \leq m) = F_M(m)$$

# Driver misconduct probability distribution

**Allowing differences by  $r$  and  $X$ :**

# Driver misconduct probability distribution

Allowing differences by  $r$  and  $X$ :

$$P(M \leq m | r, X = x) = F_{M|X,r}(m | r, X = x)$$

# Driver misconduct probability distribution

**I will often drop the  $r$  subscript and focus on**

$$P(M \leq m | X = x) = F_{M|X}(m | X = x)$$

# Driver misconduct probability distribution

I will often drop the  $r$  subscript and focus on

$$P(M \leq m | X = x) = F_{M|X}(m | X = x)$$

1. Notice that  $\tilde{z}$  does not appear.

# Driver misconduct probability distribution

I will often drop the  $r$  subscript and focus on

$$P(M \leq m | X = x) = F_{M|X}(m | X = x)$$

**2. KPT: This is degenerate—all mass at  $\mathbf{m} = \bar{h}$**



# Driver misconduct probability distribution

I will often drop the  $r$  subscript and focus on

$$P(M \leq m | X = x) = F_{M|X}(m | X = x)$$

**Time to define search & hit rates...**

# The search rate

$$s(\delta) = 1 - F_M(\delta)$$

# The **search rate** and the **hit rate**

$$\begin{aligned} s(\delta) &= 1 - F_M(\delta) \\ h(\delta) &= \frac{\int_{\delta}^1 m f_m(m) dm}{s(\delta)} \end{aligned}$$

# The unconditional hit rate

$$\int_{\delta}^1 m f_m(m) dm$$

$$v(\delta) = s(\delta)h(\delta)$$

# Two key facts

- 1. The hit rate and search rate are negatively related**

# Two key facts

1. The hit rate and search rate are negatively related
2. The slope of the unconditional hit rate identifies  $\delta$ :

# Two key facts

1. The hit rate and search rate are negatively related
2. The slope of the unconditional hit rate identifies  $\delta$ :

$$\frac{dv}{d\delta} = -\delta f(\delta)$$

# Two key facts

1. The hit rate and search rate are negatively related
2. The slope of the unconditional hit rate identifies  $\delta$ :

$$\frac{dv}{d\delta} = -\delta f(\delta)$$

$$\frac{ds}{d\delta} = -f(\delta)$$

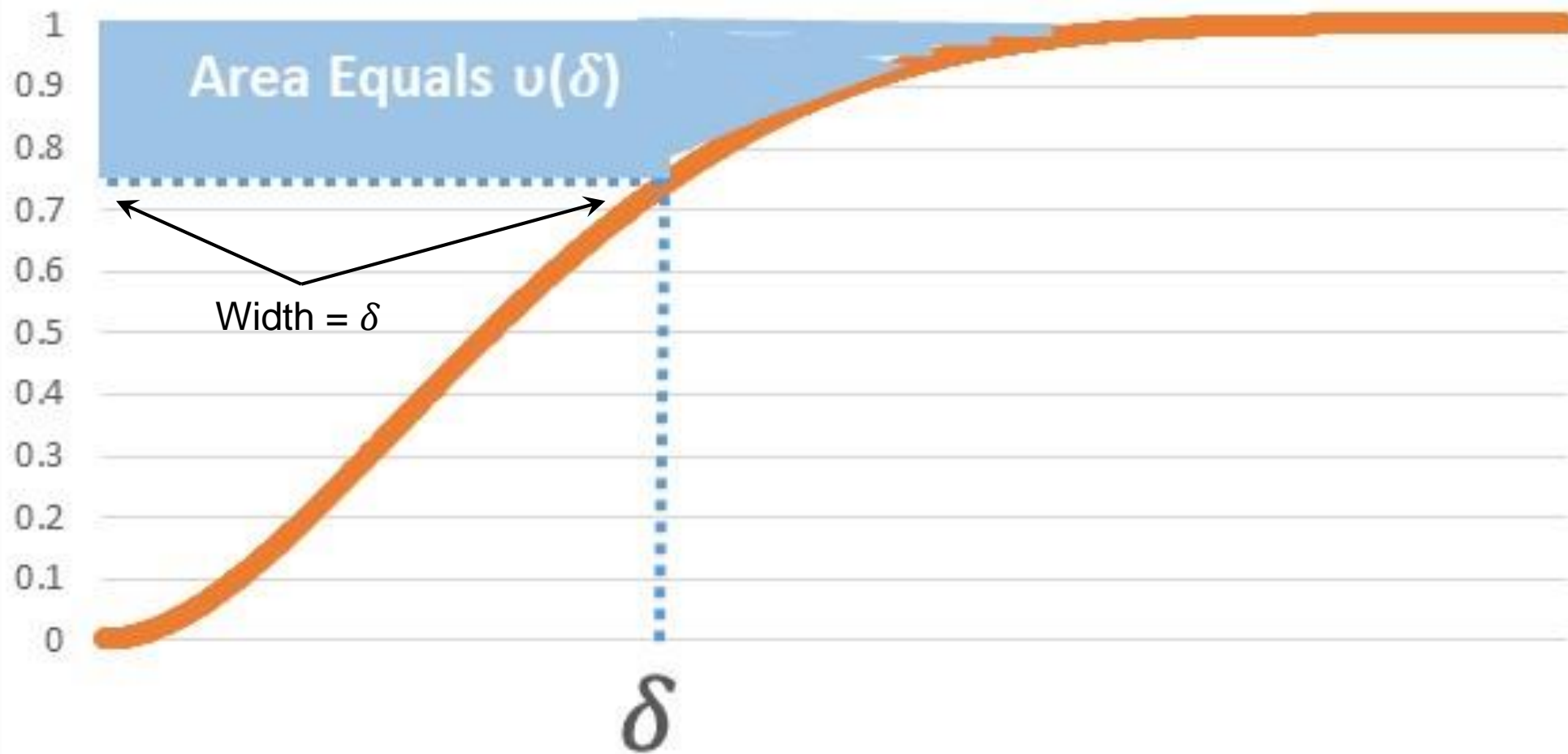


# Two key facts

1. The hit rate and search rate are negatively related
2. The slope of the unconditional hit rate identifies  $\delta$ :

$$\begin{array}{l} \frac{dv}{d\delta} = -\delta f(\delta) \\ \frac{ds}{d\delta} = -f(\delta) \end{array} \Rightarrow \frac{dv}{ds} = \delta$$

# Search distaste, $F_{M|X}$ , the Search Rate, & UHR



# Two key facts

1. The hit rate and search rate are negatively related
2. The slope of the unconditional hit rate identifies  $\delta$ :

**This is empirically useful:  $v(s)$  is  $E[Y|s]$**

# Data

# **Florida data — From Anwar & Fang (2006)**

- 906k stops from 2001**

- 9k searches**

- Data include lots of covariates**

  - \* Driver gender; time of day; location\***

  - \* Officer race & gender**

  - \* Out-of-state tags, number of passengers**

# **Harris County data**

- From Stanford Open Policing Project**

- 600k stops from 2006-2015**

- Also about 9k searches**

- Fewer covariates available**

- \* Driver gender; time of day; f.g. location**

**Specification test: Are  $h$  &  $s$  negatively related?**

**— Dependent variable is conditional hit dummy**

**— OLS coefficient on officer search rate**

**\* Calculated using leave-one-out approach**

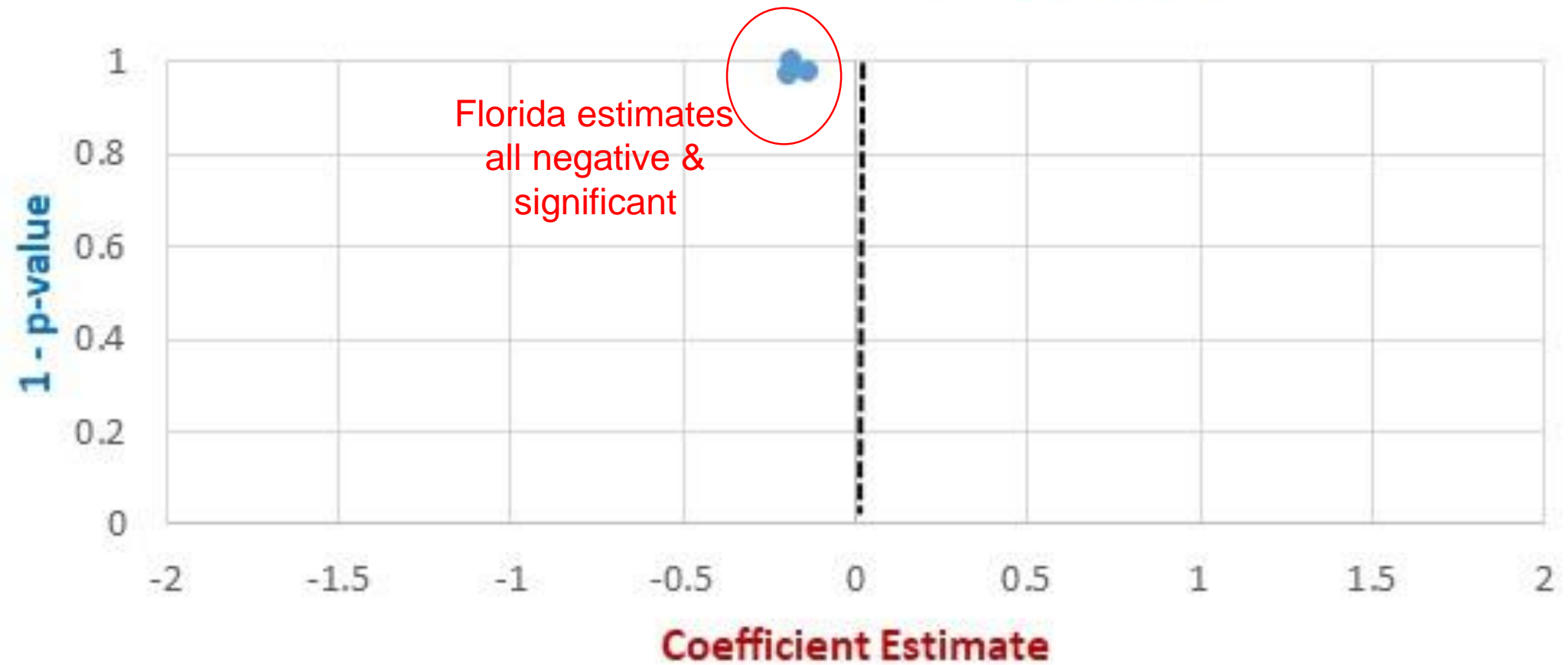
**\* Search rate among others stopped by  $j$**

**(other covariates included, too)**

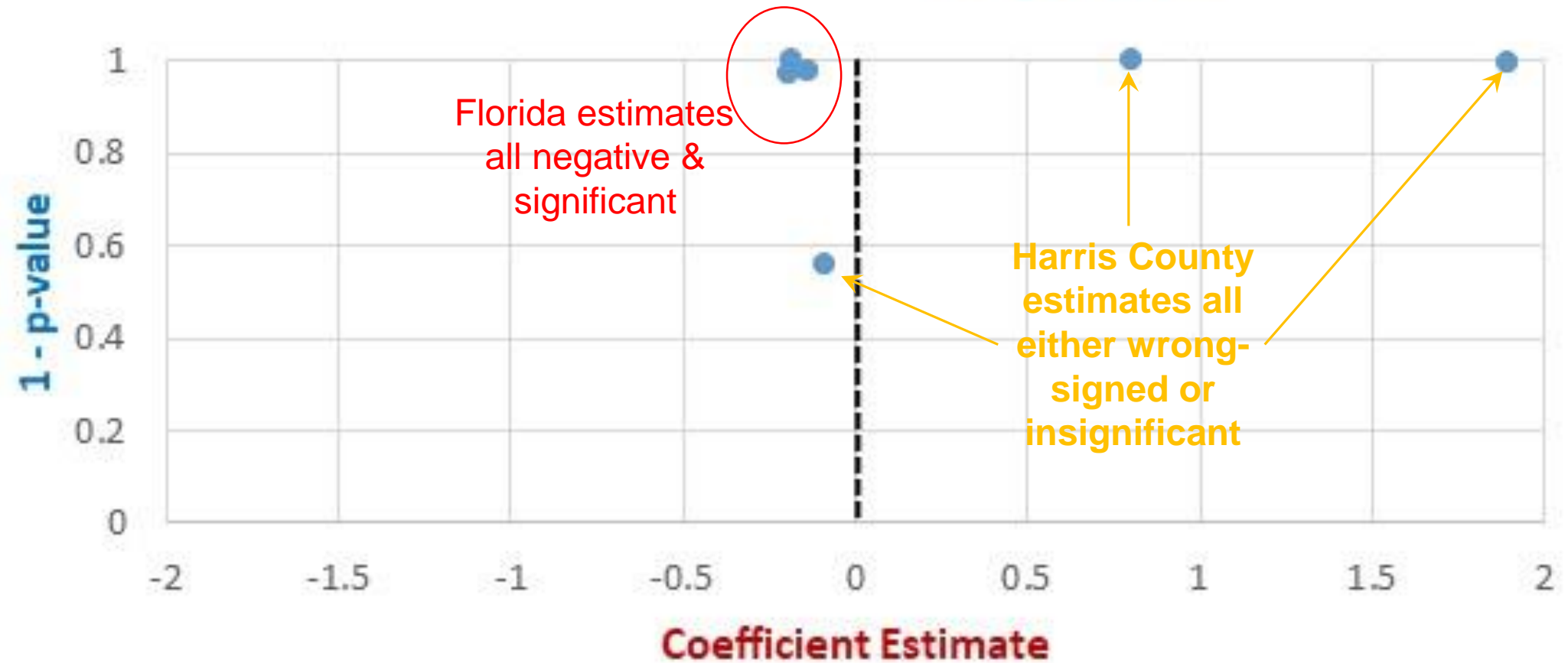
# **Specification Test Results**



# Estimated **OLS Coefficients** on Leave-One-Out Search Rate Plotted Against ***1 - p-value***



# Estimated **OLS Coefficients** on Leave-One-Out Search Rate Plotted Against **1 - p-value**



# Take-home points

1. Florida data support non-degenerate  $F_{M|X}$

## Take-home points

1. Florida data support non-degenerate  $F_{M|X}$
2. Harris County data do not
  - But KPT model also not supported
  - T5 reports several significant coefficients
  - Maybe I lack enough  $X$  for Harris County?

## Take-home points

1. Florida data support non-degenerate  $F_{M|X}$
2. Harris County data do not
  - But KPT model also not supported
  - T5 reports several significant coefficients
  - Maybe I lack enough  $X$  for Harris County?
3. **No support for estimating my model in Harris**

# Identification & Estimation

# Identification of $\delta$ involves two key equations

$$P(D = 1|x, \tilde{z}_j) = 1 - F_{M|X}(\delta(x, \tilde{z}_j))$$

Propensity-score equation: At least identifies  $s$

# Identification of $\delta$ involves two key equations

$$P(D = 1 | x, \tilde{z}_j) = 1 - F_{M|X}(\delta(x, \tilde{z}_j))$$

$$\frac{dv}{ds}$$

**Slope  
of UHR**

**=**

$$\delta(x, \tilde{z}_j)$$

**Object of  
interest**



# Identification of $\delta$ involves two key equations

$$P(D = 1|x, \tilde{z}_j) = 1 - F_{M|X}(\delta(x, \tilde{z}_j))$$

$$\frac{dv}{ds} = \frac{dE[Y = 1|x, P = s]}{ds} = \delta(x, \tilde{z}_j)$$

**Slope  
of UHR**

**Heckman & Vytlacil's  
Local IV Parameter**

**Object of  
interest**

## **Two Examples In Which $\delta$ is Identified**

# Strategy #1: Identification via nonlinearity

Suppose the probability of search and  $\delta$  satisfy

$$F_{M|X}(\delta|X = x) = F_0(\delta)$$

# Strategy #1: Identification via nonlinearity

Suppose the probability of search and  $\delta$  satisfy

$$F_{M|X}(\delta|X = x) = F_0(F_0^{-1}(\delta))$$

$\delta$ -quantile of  
 $x$ -normalized  
misconduct  
distribution

# Strategy #1: Identification via nonlinearity

Suppose the probability of search and  $\delta$  satisfy

$$F_{M|X}(\delta|X = x) = F_0(\underbrace{F_0^{-1}(\delta)}_{\substack{\delta\text{-quantile of} \\ x\text{-normalized} \\ \text{misconduct} \\ \text{distribution}}} \underbrace{- x\alpha_0}_{\substack{\text{Location} \\ \text{shift}}})$$

# Strategy #1: Identification via nonlinearity

Suppose the probability of search and  $\delta$  satisfy

$$F_{M|X}(\delta|X = x) = F_0(F_0^{-1}(\delta) - x\alpha_0)$$

$$\delta(x, \tilde{z}) = g(x\alpha_1 + \tilde{z}\gamma).$$

# Strategy #1: Identification via nonlinearity

Now suppose  $F_0 = \Lambda$  (logistic) and  $g = \Phi$

# Strategy #1: Identification via nonlinearity

Now suppose  $F_0 = \Lambda$  (logistic) and  $g = \Phi$

Propensity score equation:

$$P(D = 1|x, \tilde{z}) = 1 - \Lambda \left( \ln \left( \frac{\Phi(x\alpha_1 + \tilde{z}\gamma)}{1 - \Phi(x\alpha_1 + \tilde{z}\gamma)} \right) - x\alpha_0 \right)$$



$$1 - \Lambda \left( \overbrace{F_{M|X}( \quad |X=x )} \right)$$

$$F_{M|X}(\delta(x, \tilde{z}) | X=x)$$

$$1 - \Lambda \left( \right)$$

$$1 - \Lambda \left( \ln \left( \frac{\delta(x, \tilde{z})}{1 - \delta(x, \tilde{z})} \right) \right)$$

$\underbrace{\hspace{10em}}_{\text{logit}(\delta(x, \tilde{z}))}$

$$1 - \Lambda \left( \underbrace{\ln \left( \frac{\Phi(\mathbf{x}\alpha_1 + \tilde{\mathbf{z}}\gamma)}{1 - \Phi(\mathbf{x}\alpha_1 + \tilde{\mathbf{z}}\gamma)} \right)}_{\text{logit}(\delta(\mathbf{x}, \tilde{\mathbf{z}}))} \right)$$

$$1 - \Lambda \left( \underbrace{\ln \left( \frac{\Phi(\mathbf{x}\alpha_1 + \tilde{\mathbf{z}}\gamma)}{1 - \Phi(\mathbf{x}\alpha_1 + \tilde{\mathbf{z}}\gamma)} \right)}_{\text{logit}(\delta(\mathbf{x}, \tilde{\mathbf{z}}))} \underbrace{- \mathbf{x}\alpha_0}_{\text{Location shift}} \right)$$

## Strategy #1: Identification via nonlinearity

Now suppose  $F_0 = \Lambda$  (logistic) and  $g = \Phi$

Propensity score equation:

$$P(D = 1 | x, \tilde{z}) = 1 - \Lambda \left( \ln \left( \frac{\Phi(x\alpha_1 + \tilde{z}\gamma)}{1 - \Phi(x\alpha_1 + \tilde{z}\gamma)} \right) - x\alpha_0 \right)$$

Nonlinearity can be enough to identify  $\alpha_1$  &  $\gamma$

## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$

Propensity score equation:

$$P(D = 1 | x, \tilde{z}) = 1 - F_0(x(\alpha_1 - \alpha_0) + \tilde{z}\gamma)$$

Can't distinguish  $\alpha_1$  &  $\alpha_0$  using only P-score eq

## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$

Unconditional hit rate slope equation:

$$\frac{dE[Y|x, P(Z)=s]}{ds} = F_0 \left( x\alpha_0 + F_0^{-1}(1-s) \right)$$



## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$

Unconditional hit rate slope equation:

$$\frac{dE[Y|x, P(Z)=s]}{ds} = F_0 \left( x\alpha_0 + F_0^{-1}(1-s) \right)$$

Now we integrate...

## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$

Unconditional hit rate slope equation:

$$E[Y|x, P = s] = x\alpha_2 + \int F_0 \left( x\alpha_0 + F_0^{-1}(1 - s) \right) ds$$

Note the presence of both  $x$  and  $s$  inside the  $\int$

## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$  is linear.

Then:

$$E[Y|x, P(Z) = s] = \mathbf{x}\alpha_2 + (s\mathbf{x})\alpha_0 + Q(1 - s)$$

## Strategy #2: Identification/estimation via IV

Now suppose  $F_0 = g$  is linear.

$$E[Y|x, P(Z) = s] = \mathbf{x}\alpha_2 + (s\mathbf{x})\alpha_0 + Q(1 - s)$$

We can do

—Local regression: HUV (2006)

—Global poly: Kowalski (2016); Brinch et al (2017)

# **Generalized Roy Model Representation**

# Connecting to the Generalized Roy Model

**Let  $Y_d$  be “found with contraband” if  $D = d$**

# Connecting to the Generalized Roy Model

Let  $Y_d$  be “found with contraband” if  $D = d$

Here is a GRM representation:

$$Y_0 = 0$$

$$Y_1 = 1[1 - U_1 \geq 0]$$

$$D = 1[U_D \leq \mu_D(Z)], U_D \sim \text{Unif}(0,1)$$

$$U_1 = F_{M|X}(U_1^*|X = x) + U_D, U_1^* \sim \text{Unif}(0,1)$$

$$\tilde{Z} \perp U_D|X,$$

# **2 More Specification Tests**



# **(1) Leveraging the P-score equation**

**— $s = 1 - F_M(\delta) \Rightarrow ds = -f_M(\delta)d\delta < 0$**

**—So  $\delta$  decreasing in search prob.**

## **(1) Leveraging the P-score equation**

— $s = 1 - F_M(\delta) \Rightarrow ds = -f_M(\delta)d\delta < 0$

—So  $\delta$  decreasing in search prob.

## **(2) Leveraging inframarginality**

— $E[Y|D = 1] \geq E[\delta]$

—So hit rate greater than average  $\delta$

Table 1: Means for variables used in analysis (Anwar & Fang Florida data)

(generating time: Mon Jul 23 11:49:05 2018 from file *summary-stats.ara*, table 1.)

	<u>Full sample</u>	<u>Black</u>	<u>Hispanic</u>	<u>White</u>
<u>Search rate</u>				
Search was conducted	0.010	0.013	0.013	0.008
<u>Hit rates</u>				
Among only those searched	0.210	0.209	0.115	0.251

# What to Take Home

- 1. Model identifies taste parameters under some restrictions**

# What to Take Home

1. Model identifies taste parameters under some restrictions
2. Also makes testable predictions, which aren't rejected in FL

# What to Take Home

1. Model identifies taste parameters under some restrictions
2. Also makes testable predictions, which aren't rejected in FL
3. Estimation is feasible

# What to Take Home

- 1. Model identifies taste parameters under some restrictions**
- 2. Also makes testable predictions, which aren't rejected in FL**
- 3. Estimation is feasible**